

**CITY CLERK  
ORIGINAL**

**C-10333  
10/13/2015**

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
COURTESY CHEVROLET**

THIS LINKING AGREEMENT (this "Agreement") is entered into as of this <sup>13</sup> day of ~~October~~ 2015, between the City of Glendale, an Arizona municipal corporation (the "City"), and Courtesy Chevrolet, an Arizona corporation ("Contractor"), collectively, the "Parties."

**RECITALS**

- A. On January 17, 2012, under the State of Arizona Cooperative Purchasing Agreement, the State of Arizona entered into a contract with Contractor to purchase the goods and services described in the Vehicles, New Purchases Statewide Contract ADSPO12-016667, which is attached hereto as Exhibit A. The Vehicles, New Purchases Statewide Contract permits its cooperative use by other governmental agencies including the City. The Vehicles, New Purchases Statewide Contract is hereinafter referred to as the Cooperative Purchasing Agreement.
- B. Section 2-149 of the City's Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.
- C. Section 2-149 also provides that Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.
- D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City's utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

**AGREEMENT**

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

1. Term of Agreement. The City is purchasing the supplies and/or services from Contractor pursuant to Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement award and rate sheet, which are attached hereto as part of Exhibit B, purchases can be made by governmental entities from the date of award, which was January 17, 2012, until the date the contract expires on October 1, 2016, unless the term of the Cooperative Purchasing Agreement is extended by the mutual agreement of the original contracting parties. The Cooperative Purchasing Agreement, however, may not extend the contract

beyond January 16, 2017. The initial period of this Agreement therefore is the period from the Effective Date of this Agreement until October 1, 2016. The City, however, may renew the term of this Agreement for 2 one-year periods until the Cooperative Purchasing Agreement expires on January 16, 2017. Renewals are not automatic and shall only occur if the City gives the Contractor notice of its intent to renew. The City may give the Contractor notice of its intent to renew this Agreement 30 days prior to the anniversary of the Effective Date to effectuate such a one-year renewal.

2. Scope of Work, Terms, Conditions, and Specifications.

- A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached as Exhibit C.
- B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporate into and are an enforceable part of this Agreement.

3. Compensation.

- A. City shall pay Contractor compensation at the same rate and on the same schedule as the Cooperative Purchasing Agreement, unless the City and Contractor agree to a different schedule, as provided in Exhibit D.
- B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed one million seven hundred fifty-nine thousand nine hundred ninety-six dollars (\$1,759,996).

4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.

5. Non-discrimination. Contractor must not discriminate against any employee or applicant for employment on the basis of race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.

6. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

7. Notices. Any notices that must be provided under this Agreement shall be sent to the Parties' respective authorized representatives at the address listed below:

City of Glendale  
c/o Montana Slack  
6210 W. Myrtle Avenue Suite 111  
Glendale, Arizona 85301-1700  
623-930-2621

and

Courtesy Chevrolet  
c/o Joe A. Pfeffer  
1233 E. Camelback Rd.  
Phoenix, Arizona 85014  
602-604-3043

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

“City”

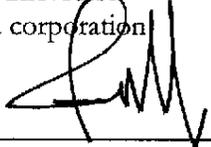
City of Glendale, an Arizona  
municipal corporation

By:  \_\_\_\_\_

Richard A. Bowers  
Acting City Manager

“Contractor”

Courtesy Chevrolet  
an Arizona corporation

By:  \_\_\_\_\_

Name: Joe A. Pfeffer  
Title: Commercial Sales

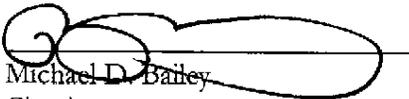
ATTEST:

 \_\_\_\_\_

Pamela Hanna  
City Clerk

(SEAL)

APPROVED AS TO FORM:

 \_\_\_\_\_

Michael D. Bailey  
City Attorney

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
COURTESY CHEVROLET**

**EXHIBIT A**

State of Arizona Contract No. ADSP012-046667



## Master Blanket Purchase Order ADSP012-016667

### Header Information

<b>Purchase Order Number:</b>	ADSP012-016667	<b>Release Number:</b>	0	<b>Short Description:</b>	Vehicles, New Purchases Statewide
<b>Status:</b>	3PS - Sent	<b>Purchaser:</b>	Lori Noyes	<b>Receipt Method:</b>	Quantity
<b>Fiscal Year:</b>	2012	<b>PO Type:</b>	Blanket	<b>Minor Status:</b>	
<b>Organization:</b>	State of Arizona	<b>Location:</b>	STRGC - SPO Strategic	<b>Type Code:</b>	Statewide
<b>Department:</b>	ADSP0 - State Procurement Office	<b>Entered Date:</b>	01/16/2012 03:48:21 PM	<b>Control Code:</b>	
<b>Alternate ID:</b>		<b>Retainage %:</b>	0.00%	<b>Discount %:</b>	0.00%
<b>Days ARO:</b>	120	<b>Release Type:</b>	Direct Release	<b>Pcard Enabled:</b>	Yes
<b>Print Dest Detail:</b>	If Different	<b>Tax Rate:</b>		<b>Actual Cost:</b>	\$0.00
<b>Catalog ID:</b>					
<b>Contact Instructions:</b>	Lori.Sherill@azdoa.gov or (602) 542-7144				

**Master Blanket/Contract End Date (Maximum):** 01/16/2017 03:46:00 PM

**Project No.:**

**Building Code:**

**Cost Code:**

**Special Purchase Types:**

**PIJ NUMBER:**

**Coop Spend To Date:**

**Commodity Reference Id:**

**PO External Doc Type:**

**Agency Attachments:** [PO Terms & Conditions - OLD IFB No ADSP012-00001167 - Vehicles New Purchases Statewide.pdf Attachments I - VIII Word Documents.zip Vehicles New Purchases Statewide General Contract Documents-8.zip Courtesy Contract Attachments.zip Courtesy Chevrolet Vehicle Specification Sheet-2.xls Award Summaries~46.zip 2013 Malibu Spec Sheet Chevrolet Colorado Press Release Contract Amendment Change Order 07 Summary ADSP012-016667.doc Change Order No. 8 - Unilateral Change Order Change Order No. 9 - Price Update Change Order Summary Worker's Comp COI Certificate of Insurance Change Order No. 14 Renewal to 10.2015.pdf Change Order No. 15 - Renewal Current Pricing for Courtesy Chevrolet](#)

**Vendor Attachments:**

**Agency Attachment Forms:**

**Vendor Attachment Forms:**

**Primary Vendor Information & PO Terms**

**Vendor:**

9000003009 - COURTESY  
**CHEVROLET**  
 Joe Pfeiffer  
 1233 E. Camelback Rd.  
 Phoenix, AZ 85014  
 US

**Payment Terms:**

Net 30

**Shipping Method:**

**Shipping Terms:**

**Freight Terms:**



Email: jpfeffer@houseofcourtesy.com  
 Phone: (602)279-3232

**PO Acknowledgements:**

Alt. Reference	Notifications	Acknowledged Date/Time
Alt. Reference: 20001		
Purchase Order	Emailed to jpfeffer@houseofcourtesy.com at 08/14/2015 06:27:50 PM	
Purchase Order	Emailed to jpfeffer@houseofcourtesy.com at 08/04/2015 01:28:49 PM	08/12/2015 10:38:16 AM
Purchase Order	Emailed to jpfeffer@houseofcourtesy.com at 08/06/2014 04:29:11 PM	08/06/2014 04:34:05 PM
Change Order 11	Emailed to jpfeffer@houseofcourtesy.com at 01/30/2014 05:02:01 PM	02/06/2014 04:26:52 PM
Change Order 10	Emailed to jpfeffer@houseofcourtesy.com at 01/28/2014 03:03:47 PM	
Change Order 9	Emailed to jpfeffer@houseofcourtesy.com at 10/28/2013 09:09:56 AM	10/31/2013 04:21:19 PM
Change Order 8	Emailed to jpfeffer@houseofcourtesy.com at 10/17/2013 12:05:14 PM	10/25/2013 01:51:36 PM
Change Order 7	Emailed to jpfeffer@houseofcourtesy.com at 08/16/2013 01:43:56 PM	08/16/2013 01:55:43 PM
Change Order 6	Emailed to jpfeffer@houseofcourtesy.com at 10/02/2012 02:19:12 PM	12/04/2012 11:33:57 AM
Change Order 5	Emailed to jpfeffer@houseofcourtesy.com at 09/24/2012 07:20:31 AM	09/24/2012 02:47:26 PM
Change Order 4	Emailed to jpfeffer@houseofcourtesy.com at 09/19/2012 05:26:03 PM	09/21/2012 02:03:15 PM
Change Order 3	Emailed to jpfeffer@houseofcourtesy.com at 09/18/2012 11:40:42 AM	
Change Order 2	Emailed to jpfeffer@houseofcourtesy.com at 08/14/2012 09:16:42 AM	07/11/2012 02:18:25 PM
Change Order 1	Emailed to jpfeffer@houseofcourtesy.com at 01/31/2012 12:15:22 PM	02/07/2012 11:29:24 AM
Purchase Order	Emailed to jpfeffer@houseofcourtesy.com at 01/17/2012 04:06:17 PM	01/17/2012 04:11:17 PM

**Master Blanket/Contract Vendor Distributor List**

Vendor ID	Alternative ID	Vendor Name	Preferred Delivery Method	Vendor Distributor Status
9000003009	PZ9000003009	COURTESY CHEVROLET	Email	Active

**Master Blanket/Contract Controls**

**Master Blanket/Contract Begin Date:** 01/17/2012      **Master Blanket/Contract End Date:** 10/01/2016  
**Cooperative Purchasing Allowed:** Yes

Organization	Department	Dollar Limit	Dollars Spent to Date	Minimum Order Amount
ALL ORG - Organization Umbrella Master Control	AGY - Agency Umbrella Master Control	\$0.00	\$15,163,485.08	\$0.00

**Item Information**

1-5 of 176  
 1 2 3 4 5 6 7 8 9 10

**Print Sequence # 0.01, Item # 125:** SUVs/Crossovers - This item should be used if a vehicle listed on the the attached price list does not have a corresponding line item. Enter the price listed in the price list in unit cost.      3PS - Sent

NIGP Code: 071-80  
 SUV Type Vehicles (Incl. Carryalls)

Receipt Method	Qty	Unit Cost	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Total Cost
Quantity	0.0	\$0.00	EA - Each	0.00	\$0.00		\$0.00	\$0.00

Manufacturer:      Brand:      Model:  
 Make:      Packaging:



## Special Terms and Conditions

State of Arizona  
State Procurement Office  
100 N 15th Ave., Suite 201  
Phoenix, AZ 85007

Description: **Vehicles, New Purchases Statewide**

7. **Contract Term.** The contract shall begin upon the date of Contract award and shall continue for a term of one (1) year, unless terminated or extended in accordance to the terms of this contract.
8. **Contract Renewal (Sole Option).** The contract shall not bind nor purport to bind, the State for any contractual commitment in excess of the original contract period. The State shall have the right, at its sole option, to renew the contract for four (4) one-year periods or a portion thereof. If the State exercises such rights, all terms, conditions and provisions of the original contract shall remain the same and apply during the renewal period.
9. **Estimated Usage.** The Contract shall be on an as needed, if needed basis. The State makes no guarantee as to the amount of usage that may occur under a resultant contract.
10. **Current Models.** All vehicles shall be the manufacturer's current models in production at the time of delivery. All vehicles shall be new and unused and equivalent in style and quality to those offered to the general public and meet or exceed all specifications and requirements set forth in this solicitation.
11. **Dealership, Participating Service and Delivery Locations.** The contractor may submit, at any time during the contract period, new dealership, participating service and delivery locations that will be used as subcontractors for both product deliveries and drive in service centers under the contract. Request are to be submitted electronically and shall contain:
- The dealer or outlet name
  - Location (physical address)
  - Telephone/fax numbers and email information
  - Key personnel at that location
- Approval shall be in the form of a contract amendment, and shall become effective on the date specified in the amendment.
12. **Delivery (Minimum)**
- 12.1 Delivery location shall be identified on the issuing agency purchase order. Deliveries shall be made within 120 days of receipt of purchase orders, unless factory delays make this impossible. Dealer shall notify the ordering agency of such delays along with revised delivery estimate from factory immediately after it becomes known. If manufacturer has a website available to check order status, this information will be shown in space provided on Questionnaire #1.
- 12.2 All deliveries shall be made Monday through Friday from 8:00 A.M. to 2:00 P.M. The Contractor shall be required to give the using agency a minimum of 24 hour notification prior to delivery with the anticipated time of delivery and number of units to be delivered.
- 12.3 All vehicles shall be delivered with four (4) standard keys and if applicable two (2) keyless entry remotes, integrated or smart keys and a full tank(s) of fuel, less delivery fuel for sedans, SUVs, station wagons, vans, trucks.
- 12.4 The following documents shall be provided upon delivery of the vehicle(s):
- M.S.O. (Manufacturer Statement of Origin) that includes the odometer statement
  - Warranty Document
  - Manufacturers unaltered invoice
  - The retail price label must be affixed to the window of all vehicles delivered
  - Delayed warranty / in service start request form (if requested by ordering entity).
13. **Appropriation of Funds.** Every payment obligation of the Agency under this Contract is conditioned upon the availability of funds appropriated or allocated for the payment of such obligation. If funds are not allocated and available for the continuance of this Contract, this Contract may be terminated by the Agency at the end of the period for which funds are available. No liability shall accrue to the Agency or the State of Arizona in the event this provision is exercised, and neither the Agency nor the State shall be obligated or liable for any future payments or for any damages as a result of termination under this paragraph.
14. **Pandemic Contractual Performance.** The State shall require a written plan that illustrates how the contractor shall perform up to contractual standards in the event of a pandemic. The state may require a copy of the plan at anytime prior or post award of a contract. At a minimum, the pandemic performance plan shall include: (i) Key succession and performance planning if there is a sudden significant decrease in contractor's workforce; (ii) Alternative methods to ensure there are products in the supply chain; and (iii) An up to date list of company contacts and organizational chart.

In the event of a pandemic, as declared by the Governor of Arizona, U.S. Government or the World Health Organization, which makes performance of any term under this contract impossible or impracticable, the State shall have the following rights: (i) After the official declaration of a pandemic, the State may temporarily void the contract(s) in whole or specific sections if the contractor cannot perform to the standards agreed upon in the initial terms; (ii) The State shall not incur any liability if a pandemic is declared and emergency procurements are authorized by the director as per § 41-2537 of the Arizona



## Contract Change Order Summary

Contract No.: ADSPO12-016667

Change Order No.: 15

Date: July 21, 2015

Arizona Department of  
Administration  
State Procurement Office  
100 N. 15<sup>th</sup> Avenue, Suite 201  
Phoenix, AZ 85007

### Vehicles, New Purchases Statewide

### COURTESY CHEVROLET

1. The above mentioned contract is hereby amended as follows:



- a. In accordance with Special Terms and Conditions, the term of the contract shall be extended an additional twelve (12) months through 10/1/2016.

**ALL OTHER REQUIREMENTS, SPECIFICATIONS, TERMS AND CONDITIONS REMAIN UNCHANGED  
ACKNOWLEDGEMENT AND AUTHORIZATION**

This change order shall be fully executed upon the approval electronically in ProcureAZ by an authorized representative of the Contractor and applied to the contract in ProcureAZ by the Procurement Officer or delegate.

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
COURTESY CHEVROLET**

**EXHIBIT B**  
*Award and Rate Sheet*



# Offer and Acceptance

State of Arizona  
State Procurement Office  
100 N 15th Ave., Suite 201  
Phoenix, AZ 85007

Description: Vehicles, New Purchases Statewide

## OFFER

TO THE STATE OF ARIZONA

The undersigned hereby offers and agrees to furnish the material, service or construction in compliance with all terms, conditions, specifications and amendments, including solicitation and any written exceptions in its offer. Signature also certifies small business status.

Arizona Transaction (Sales) Privilege Tax License No.:

Federal Employer Identification No.:

Phone: 602-604-3040

Fax: 602-264-9230

COURTESY CHEVROLET

Company Name

1233 E CAMELBACK RD

Address

PHOENIX, AZ 85014

City State Zip

Signature of Person Authorized to Sign Offer

JOE PFEFFER

Printed Name

FLEET MANAGER

Title

By signature in the Offer section above, the Offeror certifies:

1. The submission of the Offer did not involve collusion or other anticompetitive practices.
2. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246, State Executive Order 2009-9 or A.R.S. §§ 41-1461 through 1485.
3. The Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause shall result in rejection of the offer. Signing the offer with a false statement shall void the offer, any resulting contract and may be subject to legal remedies provided by law.
4. The Offeror certifies that the above referenced organization  IS NOT a small business with less than 100 employees or has gross revenues of \$4 million or less.
5. In accordance with A.R.S. §35-393, the Offeror hereby certifies that the Offeror does not have scrutinized business operations in Iran.
6. In accordance with A.R.S. §35-391, the Offeror hereby certifies that the Offeror does not have scrutinized business operations in Sudan.

## ACCEPTANCE OF OFFER

The Offer is hereby accepted.

The Contractor is now bound to sell the materials or services listed by the attached contract and based upon the solicitation including all terms, conditions, specifications, amendments, etc., and the Contractor's Offer as accepted by the State.

This Contract shall henceforth be referred to as Contract No.

ADSP012-00001167

The Contractor has been cautioned not to commence any billable work or to provide any material or service under this contract until Contractor receives purchase order, contract release document or written notice to proceed.

State of Arizona  
Awarded this

17<sup>th</sup> day of January

2012

Procurement Officer

COURTESY @ 36,287.67

**COURTESY CHEVROLET**

**ADSP012-016667**

**STATE CONTRACT  
VEHICLE QUOTE**

**CONTRACT VEHICLE**

**2015 CHEV TAHOE  
4 DOOR, 2WD, PPV, 1FL PKG**

**CONTRACT PRICE**

**PER ATTACHED SPECS \$ 32,110.00  
5.3L V8, AUTO, DUAL A/C**

**TINT**

**TINT \$ 165.00**

**INCREASE**

**2016 MODEL INCREASE \$ 1,227.00**

**SPOTLIGHTS**

**DUAL HALOGEN SPOTLIGHTS INCLUDED  
CENTER CONSOLE DELETE INCLUDED  
3RD ROW SEAT DELETE INCLUDED**

**APPROX NOV BUILD**

**TOTAL**

**\$ 33,502.00**

**TIRE TAX**

**\$ 5.00**

**TAX**

**\$ 2,780.67**

**EXTENDED WARRANTY**

**GRAND TOTAL**

**\$ 36,287.67**

Courtesy #25, 252.08

**COURTESY CHEVROLET**

**ADSP012-016667**

**STATE CONTRACT  
VEHICLE QUOTE**

<b><u>CONTRACT VEHICLE</u></b>	<b>2016 CHEV COLORADO EXT CAB, SHORT BED, 2WD, WT PKG 5700 LBS GVWR</b>	
<b><u>CONTRACT PRICE</u></b>	<b>PER ATTACHED SPECS 3.6L V6, AUTO, A/C</b>	<b>\$ 22,351.00</b>
<b>TINT</b>	<b>TINT</b>	<b>\$ 235.00</b>
<b>INCREASE</b>	<b>2016 MODEL INCREASE</b>	<b>\$ 727.00</b>

**APPROX NOV BUILD**

<b><u>TOTAL</u></b>	<b>\$ 23,313.00</b>
<b><u>TIRE TAX</u></b>	<b>\$ 5.00</b>
<b><u>TAX</u></b>	<b>\$ 1,934.98</b>
<b><u>EXTENDED WARRANTY</u></b>	
<b><u>GRAND TOTAL</u></b>	<b>\$ 25,252.98</b>

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Courtesy ~~OFF~~ \$38,936.68

COURTESY CHEVROLET

ADSP012-016667

STATE CONTRACT  
VEHICLE QUOTE

<u>CONTRACT VEHICLE</u>	2015 CHEV TAHOE 4 DOOR, 2WD, 1FL PKG	
<u>CONTRACT PRICE</u>	PER ATTACHED SPECS 5.3L V8, AUTO, DUAL A/C	\$ 34,465.00
TINT	TINT	\$ 165.00
INCREASE	2016 MODEL INCREASE	\$ 1,318.00

APPROX NOV BUILD

<u>TOTAL</u>		\$ 35,948.00
<u>TIRE TAX</u>		\$ 5.00
<u>TAX</u>		\$ 2,983.68
<u>EXTENDED WARRANTY</u>		
<u>GRAND TOTAL</u>		\$ 38,936.68

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2011-12-27 400 & 33,501.11

COURTESY CHEVROLET

ADSP012-016667

STATE CONTRACT  
VEHICLE QUOTE

CONTRACT VEHICLE

2015 CHEV 2500HD  
REG CAB, 56"CA, 2WD, WT PKG

CONTRACT PRICE

PER ATTACHED SPECS \$ 23,464.00  
6.0L V8, AUTO, A/C

TINT TINT \$ 165.00

INCREASE 2016 MODEL INCREASE \$ 950.00

BODY 8' SERVICE BODY W/HITCH-PLUG  
(NO LADDER RACK) \$ 6,350.00

APPROX NOV BUILD

TOTAL \$ 30,929.00

TIRE TAX \$ 5.00

TAX \$ 2,567.11

EXTENDED WARRANTY

GRAND TOTAL \$ 33,501.11

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Courtesy ~~2014~~ # 27,636.19

**COURTESY CHEVROLET**

**ADSP012-016667**

**STATE CONTRACT  
VEHICLE QUOTE**

**CONTRACT VEHICLE**

2015 CHEV 1/2 TON  
REG CAB, LONG BED, 2WD, WT PKG

**CONTRACT PRICE**

PER ATTACHED SPECS  
5.3L V8, AUTO, A/C

\$ 21,715.00

TINT

TINT

\$ 165.00

INCREASE

2016 MODEL INCREASE

\$ 864.00

**APPROX NOV BUILD**

**TOTAL**

\$ 22,744.00

**TIRE TAX**

\$ 5.00

**TAX**

\$ 1,887.75

**EXTENDED WARRANTY**

**GRAND TOTAL**

\$ 24,636.75





**COURTESY CHEVROLET**

**ADSP012-016667**

**STATE CONTRACT  
VEHICLE QUOTE**

<b><u>CONTRACT VEHICLE</u></b>	<b>2015 CHEV 1 TON EXPRESS, EXT 155" WB, 15 PASS VAN LT PKG</b>	
<b><u>CONTRACT PRICE</u></b>	<b>PER ATTACHED SPECS 4.8L V8, AUTO, DUAL A/C</b>	<b>\$ 27,627.00</b>
<b>TINT</b>	<b>TINT</b>	<b>\$ 235.00</b>
<b>INCREASE</b>	<b>2016 MODEL INCREASE</b>	<b>\$ 1,068.00</b>
<b>APPROX NOV BUILD</b>		
<b><u>TOTAL</u></b>		<b>\$ 28,930.00</b>
<b><u>TIRE TAX</u></b>		<b>\$ 5.00</b>
<b><u>TAX</u></b>		<b>\$ 2,401.19</b>
<b><u>EXTENDED WARRANTY</u></b>		
<b><u>GRAND TOTAL</u></b>		<b>\$ 31,336.19</b>

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
COURTESY CHEVROLET**

**EXHIBIT C**  
Scope of Work

**PROJECT**

Purchase of new vehicles

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
COURTESY CHEVROLET**

**EXHIBIT D**

**METHOD AND AMOUNT OF COMPENSATION**

Method of compensation is provided in Section 3 of the Agreement.

**NOT TO EXCEED AMOUNT**

The total amount of compensation paid to Contractor for full completion of all work required by the Project during the entire term of the Project must not exceed \$1,759,996.

**DETAILED PROJECT COMPENSATION**

Compensation is for the purchase of fifty-four (54) 2016 Chevrolet vehicles which include, two 3500 crew cab pickups, two 1500 reg cab/long bed pickups, one 1500 reg cab/short bed pickup, seven 1500 ext cab/short bed pickups, one 1500 ext cab/short bed/lift gate pickup, two 2500 reg cab with service body pickups, one GMC Savanna full-size passenger van, twenty-nine full-size Police Patrol Vehicle Tahoes, one full-size Tahoe SUV and eight compact Colorado ext cab pickups.