

**CITY CLERK  
ORIGINAL**

**C-10715  
03/22/2016**

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
CREATIVE COMMUNICATIONS**

THIS LINKING AGREEMENT (this "Agreement") is entered into as of this 22 day of March, 2016, between the City of Glendale, an Arizona municipal corporation (the "City"), and Creative Communications, an Arizona corporation authorized to do business in Arizona ("Contractor"), collectively, the "Parties."

**RECITALS**

- A. On October 30, 2013, under the S.A.V.E. Cooperative Purchasing Group Intergovernmental Agreement, the City of Phoenix entered into a contract with Contractor to purchase the goods and services described in IFB 14-002 ("Cooperative Purchasing Agreement"), which is attached hereto as **Exhibit A**. The Cooperative Purchasing Agreement permits its cooperative use by other governmental agencies including the City.
- B. Section 2-149 of the City's Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.
- C. Section 2-149 also provides that the Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.
- D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City's utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

**AGREEMENT**

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

1. **Term of Agreement.** The City is purchasing the supplies and/or services from Contractor pursuant to the Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement award and rate sheet, which are attached hereto as part of **Exhibit A**, purchases can be made by governmental entities from the date of award, which was November 1, 2013, until the date the contract expires on October 31, 2014, unless the term of the Cooperative Purchasing Agreement is extended by the mutual agreement of the original contracting parties. The Cooperative Purchasing Agreement, however, may not be extended beyond October 31, 2018. The initial period of this Agreement, therefore, is the

period from the Effective Date of this Agreement until October 31, 2016. So long as the Cooperative Purchasing Agreement remains in effect, the City Manager or designee, may renew the term of this Agreement for two (2) one-year periods until the Cooperative Purchasing Agreement expires on October 31, 2018. Renewals are not automatic and shall only occur if the City gives the Contractor notice of its intent to renew. The City may give the Contractor notice of its intent to renew this Agreement 30 days prior to the anniversary of the Effective Date to effectuate such renewal.

2. Scope of Work; Terms, Conditions, and Specifications.
  - A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached as **Exhibit B**.
  - B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporated into and are an enforceable part of this Agreement.
3. Compensation.
  - A. City shall pay Contractor compensation at the same rate and on the same schedule as the Cooperative Purchasing Agreement, unless the City and Contractor agree to a different schedule, as provided in **Exhibit B**.
  - B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed three hundred ten thousand dollars and zero cents (\$310,000), as provided in **Exhibit B**, plus an allowance for all taxes, incidentals, and contingencies.
4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.
5. Non-discrimination. Contractor must not discriminate against any employee or applicant for employment on the basis of race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.
6. Insurance Certificate. A certificate of insurance applying to this Agreement must be provided to the City prior to the Effective Date.
7. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

8. Notices. Any notices that must be provided under this Agreement shall be sent to the Parties' respective authorized representatives at the address listed below:

City of Glendale Police Department  
c/o Debora Black, Police Chief  
6835 N 57<sup>th</sup> Drive  
Glendale, Arizona 85301

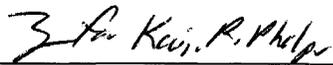
and

Creative Communications  
c/o  
3332 E Broadway Road  
Suite 101  
Phoenix, Arizona 85040

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

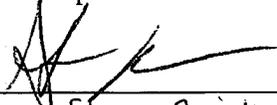
"City"

City of Glendale, an Arizona  
municipal corporation

By:   
Kevin R. Phelps  
City Manager

"Contractor"

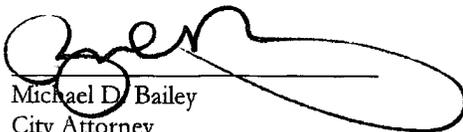
Creative Communications,  
an Arizona corporation

By:   
Name: Steve Brinkman  
Title: Controller

ATTEST:

  
Pamela Hanna (SEAL)  
City Clerk

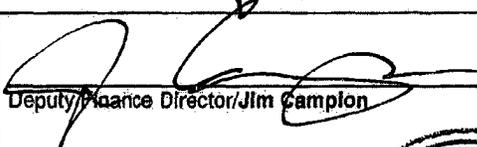
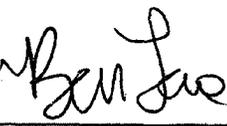
APPROVED AS TO FORM:

  
Michael D. Bailey  
City Attorney

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
CREATIVE COMMUNICATIONS**

**EXHIBIT A**

City of Phoenix IFB 14-002 (SAP Contract # P-10014-14)

	<b>CONTRACT AMENDMENT</b>	<b>CITY OF PHOENIX</b> Procurement Division 251 W. Washington Street 8th Floor Phoenix, AZ 85003 Phone: (602) 262-7181
	Date: October 8, 2015 Purchasing Contract #: IFB 14-002 SAP Contract # P-10014-14 (SRM 4701000869) City Clerk Contract #: 137333 Amendment Number: 3	
Contract Title: Police Vehicle Up-Fitting  Contractor: Creative Communications		
<b>THE ABOVE REFERENCED CONTRACT IS AMENDED AS FOLLOWS:</b>		
<p><b>EXTENSION</b>                  The contract is being extended from November 1, 2015 through October 31, 2016 per Section III – Special Terms and Conditions, Paragraph 12, Option to Extend. This will be the third year of the contract (second extension period).</p>		
2015 NOV 18 PM 12:38 CITY CLERK DEPT.		
Buyer Name: Larry Jue		
<b>ALL OTHER PRICES, TERMS, AND CONDITIONS OF THE CONTRACT WILL REMAIN THE SAME</b>		
Contractor hereby acknowledges receipt of and agreement with the amendment. A signed copy must be returned to the Procurement Division.	 Deputy Finance Director/Jim Camplon	
 Signature	ATTEST:	
Jacqueline Weisenburger, COO Typed/Printed Name and Title	 Deputy City Clerk	
Date: 10.12.2015		
APPROVED AS TO FORM Approved as to form this 7th day of August 2006 Assistant City Attorney, Mary Finnerty "This document has been approved as to form by the City Attorney and is on file with the City Clerk. It need not be submitted to the City Attorney for approval unless the form of document is altered." Page 1 of 1		

	<b>CONTRACT AMENDMENT</b>	<b>CITY OF PHOENIX</b> Procurement Division 251 W. Washington Street 8th Floor Phoenix, AZ 85003 Phone: (602) 262-7181
	Date: 08/20/2014 Purchasing Contract #: IFB 14-002 SAP Contract #: P-10014-14 City Clerk Contract #: 137333 Amendment Number: 2	

Contract Title: **POLICE VEHICLE UP-FITTING**

Contractor: Creative Communications

**THE ABOVE REFERENCED CONTRACT IS AMENDED AS FOLLOWS:**

**EXTENSION**

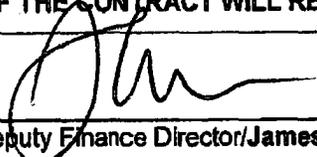
Pursuant to Section III Special Terms and Conditions, Options to Extend, this contract is extended from **November 1<sup>st</sup>, 2014** through **October 31<sup>st</sup>, 2015**.

CITY CLERK DEPT.  
 2014 AUG 22 PM 4:43

Buyer Name: Linda Duarte, Procurement Supervisor

**ALL OTHER PRICES, TERMS, AND CONDITIONS OF THE CONTRACT WILL REMAIN THE SAME**

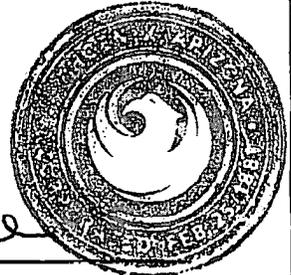
Contractor hereby acknowledges receipt of and agreement with the amendment. A signed copy must be returned to the Procurement Division.

  
 Deputy Finance Director/James Scarboro

  
 Signature

Jacqueline Bals, COO  
 Typed/Printed Name and Title

ATTEST:



  
 Deputy City Clerk

Date: 8-20-2014

**APPROVED AS TO FORM**

Approved as to form this 7th day of August 2006

"This document has been approved as to form by the City Attorney and is on file with the City Clerk. It need not be submitted to the City Attorney for approval unless the form of document is altered."

**CITY OF PHOENIX  
REQUEST FOR COUNCIL ACTION**

Complete this form per O.P. 1.906 and A.R. 4.11.

Refer to the City Council Agenda Process Reference Guide for Assistance RCA10-107

<b>ACTION REQUESTED</b>	Formal Action:	OR	Legal Document:
	Bid Award <input checked="" type="checkbox"/>		Ordinance <input checked="" type="checkbox"/>
	License Application <input type="checkbox"/>		Resolution <input type="checkbox"/>
	Public Hearing <input type="checkbox"/>		Emergency Clause? <input type="checkbox"/>
	Other <input type="checkbox"/>		(for use only w/ord. or res. requests)

<b>IMPACTED DISTRICT(S)</b>	CITYWIDE	<b>ADDITIONAL BACKUP MATERIAL SENT UNDER SEPARATE COVER?</b>	<input type="checkbox"/>
<b>SUBJECT</b>	IFB 14-002 POLICE VEHICLE UP-FITTING - REQUIREMENTS CONTRACT		

<b>REQUESTED AGENDA DATE</b>	10/30/13	<b>PREPARED BY</b>	Name	Elizabeth Kellim
			Department	Finance/Procurement
			Phone	602-262-4753

<b>APPROVALS</b>	Division Head:	James Scarboro	If prepared for another department: Department Name: Police
	Department Head:	Jeff DeWitt	
	Approval:		

<b>BID AWARD INFORMATION</b>	Bid Surety Required? <input type="checkbox"/>	Performance Surety Required <input type="checkbox"/>
	Submitted by Low Bidder? <input type="checkbox"/>	Amount? _____
	Contract Required? <input checked="" type="checkbox"/>	Requisition No. _____

<b>CONTRACT INFORMATION</b>	Contract Amendment? <input type="checkbox"/>	Sole Source Contract? <input type="checkbox"/>
	If Yes, Current Contract No. _____	
	Approved by:	Ordinance <input type="checkbox"/> Resolution <input type="checkbox"/> Formal Action <input type="checkbox"/>
		on Date: _____

<b>BUDGET INFORMATION</b>	\$ 1,113,650.00 Annually	To Be Encumbered? <input type="checkbox"/>
	Source of Funds: General Fund	Fiscal Year? _____
	Approved By: _____	
	Fund Center(s) (SAP-FM):	Various
	Commitment Item(s) (SAP-FM):	530200
Availability of Funds Approval		Jeff Barton

**ITEM****CITYWIDE**

EXHIBIT A

**IFB 14-002 POLICE VEHICLE UP-FITTING - REQUIREMENTS CONTRACT**

Request to authorize the City Manager or his designee, to enter into a contract with Creative Communications Sales and Rentals, Inc. to provide Police Vehicle Up-fitting for typical builds and various options on an as-needed basis. The "up-fitting" service includes preparing the vehicles for law enforcement use by providing and installing various configurations of equipment, accessories and emergency lighting. Authorization is also requested for the City Controller to disburse funds over the life of the contract in an amount not to exceed \$5,568,250.

Solicitation IFB 14-002 was conducted in accordance with Administrative Regulation 3.10. Report of three bids received by the Procurement Division on June 7, 2013, for police vehicle up-fitting on an as-needed basis for a one-year period beginning on or about November 1, 2013 and ending on October 31, 2014.

The City purchases vehicles with basic police packages. To make these vehicles ready for law enforcement use, these vehicles are then "up-fitted" with equipment, accessories and emergency lighting

Following is a tabulation of the lowest bids received:

	American Emergency Products	Creative Communications Sales and Rentals, Inc.
Total – Bid Items 1-14 (various typical Up-fitting configurations)	\$125,578.05	\$112,913.64*

It is recommended by the Deputy Finance Director that the bid of Creative Communications Sales and Rentals, Inc., as asterisked, be accepted as the lowest responsive and responsible bidder. One bid was non-responsive.

This solicitation used cooperative purchasing language authorizing the resulting contracts to be open to members of the Strategic Alliance for Volume Expenditures (SAVE) for their use at their discretion.

**Financial Impact**

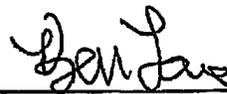
The aggregate contract value for all options shall not exceed \$5,568,250 with an estimated annual expenditure of \$1,113,650. Funds are available in the Police and Public Transit Departments' budgets.

**Option to Extend**

Provisions of the agreement include an option to extend the contract up to four additional year(s) in one-year increments, which will be exercised by staff if considered in the City's best interest to do so.

**Concurrence**

The Public Works Director also recommends this award.

	<b>CONTRACT AMENDMENT</b>	<b>CITY OF PHOENIX</b> Procurement Division 261 W. Washington Street 8th Floor Phoenix, AZ 85003 Phone: (602) 262-7181
	Date: 1/27/14 Purchasing Contract #: IFB 14-002 SAP Contract # P- P-10014-14 City Clerk Contract #: 137333 Amendment Number: 1	
Contract Title: POLICE VEHICLE UP-FITTING		
Contractor: CREATIVE COMMUNICATIONS		
<b>THE ABOVE REFERENCED CONTRACT IS AMENDED AS FOLLOWS:</b>		
<b>ADD:</b> American Aluminum K9 systems      35% off list  B&B Fabrications                      cost + 20% ( they do not have a list or MSRP) we will provide B&B Invoice's  Troy products                              35% off list  Able 2 / Sho Me                          30% off list		CITY CLERK DEPT. 2014 JAN 28 PM 3:50
Buyer Name: Linda Duarte		
<b>ALL OTHER PRICES, TERMS, AND CONDITIONS OF THE CONTRACT WILL REMAIN THE SAME</b>		
Contractor hereby acknowledges receipt of and agreement with the amendment. A signed copy must be returned to the Procurement Division.		 Deputy Finance Director/James Scarboro
 Signature		ATTEST:   Deputy City Clerk
 Typed/Printed Name and Title		
Date: 1.27.2014		
<b>APPROVED AS TO FORM</b> Approved as to form this 7th day of August 2006      Assistant City Attorney, Mary Finnerty "This document has been approved as to form by the City Attorney and is on file with the City Clerk. It need not be submitted to the City Attorney for approval unless the form of document is altered." Page 1 of 1		



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**CITY OF PHOENIX  
Procurement Division**

**INVITATION FOR BID  
IFB 14-002 (EK)**

**POLICE VEHICLE UP-FITTING  
- REQUIREMENTS CONTRACT-**

**CONTACT PERSON  
Elizabeth Kellim  
Sr. Buyer  
602-262-4753  
[Elizabeth.Kellim@phoenix.gov](mailto:Elizabeth.Kellim@phoenix.gov)**

**Alternate Contact:  
Mary Hammer  
Purchasing Manager ,  
602-262-7793  
[Mary.Hammer@phoenix.gov](mailto:Mary.Hammer@phoenix.gov)**

	<p><b>TABLE OF CONTENTS</b></p>	<p><b>CITY OF PHOENIX</b>  <b>Procurement Division</b>  <b>251 W. Washington Street</b>  <b>8th Floor</b>  <b>Phoenix, AZ 85003</b>  <b>Phone: (602) 262-7181</b></p>
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**Instructions**

- Solicitation Response Checklist
- Introduction
- Schedule of Events
- Obtaining a Copy of the Solicitation and Addenda
- Preparation of Bid
- Addenda
- Licenses
- Certification
- Submission of Bid
- Withdrawal of Offer
- Bid Results
- Award of Contract
- City's Right to Disqualify for Conflict of Interest
- Offeror's Compliance with Health, Environmental and Safety Requirements
- Solicitation Transparency Policy
- Protest and Appeals Process

**Section I**

**Standard Terms and Conditions**

- Definition of Key Words Used in the Solicitation
- Contract Interpretation
- Contract Administration and Operation
- Costs and Payments
- Contract Changes
- Risk of Loss and Liability
- Warranties
- City's Contractual Rights
- Contract Termination

**Section II**

**Special Terms and Conditions**

**Section III**

**Scope**

**Section IV**

**Submittals**

**Section V**

**Attachments**

**Section VI**



## SECTION I - INSTRUCTIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

Please read this before continuing on to the bid document.

### SOLICITATION RESPONSE CHECK LIST

Check off each of the following as the necessary action is completed.

- 1. All forms have been signed. All of Section V, Submittals, is included.
- 2. The prices offered have been reviewed.
- 3. The price extensions and totals have been checked.
- 4. Any required drawings or descriptive literature have been included.
- 5. The delivery information block has been completed.
- 6. If required, the amount of the bid surety has been checked and the surety has been included.
- 7. Review the insurance requirements, if any, to assure you are in compliance.
- 8. The specified number of copies of your offer has been included.
- 9. Any addenda have been signed and are included.
- 10. The mailing envelope has been addressed to:  
 City of Phoenix, Procurement, 8th Floor, 251 W. Washington Street, Phoenix, AZ 85003.  
 The mailing envelope clearly shows:  
 Your company name and address, the solicitation number, and the bid opening date.
- 11. The response will be mailed in time to be received no later than 2:00 p.m. local Arizona time.



## SECTION I - INSTRUCTIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 1. INTRODUCTION

The City of Phoenix invites sealed bids for **Police Vehicle Up-fitting** for City/Public Agencies owned vehicles for a one-year period commencing upon Council approval, in accordance with the specifications and provisions contained herein.

The Contractor shall supply their related products and accessories.

This solicitation is available in large print, Braille, audio tape, or computer diskette. Please call (602) 262-7181/Fax (602) 534-1933 or TTY (602) 534-5500 for assistance.

### 2. SOLICITATION NOTICE

A notice of this solicitation was issued via the City's Vendor Management System (<http://bizopps.phoenix.gov>) using the following commodity codes. To receive any future notifications regarding this solicitation, companies and/or individuals must register with the City's Vendor Management System and select one or more of the following codes:

- A. 928-04 Accessories (Not Otherwise Classified) Maintenance and Repair
- B. 928-12 Ambulance and Rescue Vehicles Maintenance and Repair Services (Incl. Major Components and Accessory Items)
- C. 928-15 Automobile and Other Passenger Vehicles Maint. and Repair (Not Otherwise Classified)
- D. 928-27 Communications Systems Maintenance and Repair, Vehicle (Including Installation and Removal Services)
- E. 928-33 Customizing Services, Vehicle (Including Armoring of Vehicles; Handicapped and Van Conversions, etc.)

### 3. SCHEDULE OF EVENTS

**Bid Due Date:** Friday, June 7, 2013 at 2:00 pm  
 Local Arizona Time

**Bid Submittal Location:** Calvin Goode Building  
 City of Phoenix Finance Department  
 Procurement Division  
 251 W. Washington Street, 8th Floor  
 Phoenix, AZ 85003

**Pre-bid Conference Date:** Wednesday, May 29, 2013 at 10:00 am  
 Local Arizona Time

**Pre-bid Location:** Fleet Services  
 2441 South 22nd Avenue  
 Classroom  
 Phoenix, AZ 85009

City reserves the right to change dates and/or locations as necessary.

### 4. OBTAINING A COPY OF THE SOLICITATION AND ADDENDA

Interested offerors may download the complete solicitation and addenda from <http://phoenix.gov/business/contract/opportunities/goods/finnumb/index.html>. Internet access is available at all public libraries. Any interested offerors without Internet access may obtain this solicitation by calling (602) 262-7181 or picking up a copy during regular business hours at the City of Phoenix Finance Department, Procurement Division, 251 W. Washington Street, 8th Floor, Phoenix, AZ.



## SECTION I - INSTRUCTIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 5. PREPARATION OF BID

5.1. All forms provided in Section V, Submittal, must be completed and submitted with your bid. It is permissible to copy Section V forms if necessary. Erasures, interlineations, or other modifications of your bid shall be initialed in original ink by the authorized person signing the bid. No bid shall be altered, amended or withdrawn after the specified bid due time and date. The City is not responsible for offeror's errors or omissions. All time periods stated as a number of days shall be calendar days.

Any submission of an alternate term or condition to Sections I, II or III with your offer may result in rejection of your bid. This solicitation is deemed to be thorough and complete as to the City's needs.

5.2. It is the responsibility of all offerors to examine the entire solicitation and seek clarification of any requirement that may not be clear and to check all responses for accuracy before submitting a bid. Negligence in preparing a bid confers no right of withdrawal after due date and time. Offerors are strongly encouraged to:

- A. Consider applicable laws and/or economic conditions that may affect cost, progress, performance, or furnishing of the products or services.
- B. Study and carefully correlate Offeror's knowledge and observations with the IFB document and other related data.
- C. Promptly notify the City of all conflicts, errors, ambiguities, or discrepancies which an Offeror has discovered in or between the IFB document and such other related documents.

5.3. The City does not reimburse the cost of developing, presenting or providing any response to this solicitation. Offers submitted for consideration should be prepared simply and economically, providing adequate information in a straightforward and concise manner. The Offeror is responsible for all costs incurred in responding to this solicitation. All materials and documents submitted in response to this solicitation become the property of the City and will not be returned.

5.4. Offerors are reminded that the specifications stated in the solicitation are the minimum level required and that bids submitted must be for products or services that meet or exceed the minimum level of all features specifically listed in this solicitation. Bids offering less than the minimums specified are not responsive and should not be submitted.

5.5. Bid responses submitted for products considered by the seller to be acceptable alternates to the brand names or manufacturer's catalog references specified herein must be submitted with technical literature and/or detailed product brochures for the City's use to evaluate the products offered. Bids submitted without this product information may be considered as non-responsive and rejected. The City will be the sole judge as to the acceptability of alternate products offered.

5.6. If provisions of the detailed specifications preclude an otherwise qualified offeror from submitting a bid, a written request for modification must be received by the Deputy Finance Director at least seven (7) calendar days prior to the bid opening. The City may issue an addendum to this solicitation of any approved specification changes.



## SECTION I - INSTRUCTIONS

CITY OF PHOENIX  
 Procurement Division  
 251 W. Washington Street  
 8th Floor  
 Phoenix, AZ 85003  
 Phone: (602) 262-7181

- 5.7. Prices shall be submitted on a per unit basis by line item, when applicable. In the event of a disparity between the unit price and extended price, the unit price shall prevail unless obviously in error.
- 5.8. Prices offered shall not include applicable state and local taxes. The city will pay all applicable taxes. For the purposes of determining the lowest cost, the city will not take the tax into consideration. Taxes must be listed as a separate item on all invoices.
6. **ADDENDA**  
 The City of Phoenix shall not be responsible for any oral instructions made by any employees or officers of the City of Phoenix in regard to the bidding instructions, plans, drawings, specifications, or contract documents. Any changes to the plans, drawings and specifications will be in the form of an addendum, which will be available at <http://phoenix.gov/business/contract/opportunities/goods/finnumb/index.html> or by calling (602) 262-7181. The offeror shall acknowledge receipt of any and all addenda by signing and returning the document with the bid submittal.
7. **LICENSES**  
 If required by law for the operation of the business or work related to this Bid, Offeror must possess all valid certifications and/or licenses as required by federal, state or local laws at the time of submittal.
8. **CERTIFICATION**  
 By signature in the offer section of the Offer and Acceptance page, Offeror certifies:
- The submission of the offer did not involve collusion or other anti-competitive practices.
  - The offeror shall not discriminate against any employee, or applicant for employment in violation of Federal or State Law.
  - The offeror has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer.
9. **SUBSTITUTION OF SPECIFIED ITEMS**  
 Unless specified with "or equal", the Contractor shall supply and install the products, equipment and accessories as described in this Scope of Work with no exceptions. The Bidder may offer any item or process considered that is equal in every respect.
10. **EVALUATION LITERATURE**  
 Complete specifications, literature, illustrations, blueprints and/or photos of the proposed equipment shall be submitted with the bid. Bids submitted for products considered by the Bidder to be equal to or better than the brand names or manufacturer's catalog references specified herein, must be submitted with technical literature and/or detailed product brochures for the City's use to evaluate the product(s) offered. The City will review the Evaluation Literature submitted with the bid to determine whether the item is truly an equal. If, in the sole opinion of the City, the Evaluation Literature is not sufficient to determine equality, the substituted item will be determined to be not equal. The City's decision shall be final.
- The bidder shall indicate on its submittal any variation between the equipment offered and the literature or specification sheets submitted. Any item or items not specifically mentioned shall not be interpreted as not being requested. These specifications are intended to set a minimum level of quality and/or suitability. All equipment supplied shall be new, unused current production models equipped as described in the manufacturer's published literature and specification sheets. All equipment and components listed as standard by the manufacturer for the model offered shall be furnished whether or not such items are detailed herein, e.g., special wrenches, tools, kits, jacks, instruments etc. Optional equipment needed to meet the specifications shall also be supplied.

	<b>SECTION I - INSTRUCTIONS</b>	<b>CITY OF PHOENIX</b> <b>Procurement Division</b> <b>251 W. Washington Street</b> <b>8th Floor</b> <b>Phoenix, AZ 85003</b> <b>Phone: (602) 262-7181</b>
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- 11. EQUIPMENT DEMONSTRATION**  
The City may, in its discretion, require a demonstration of the equipment or material offered as part of the evaluation process. The equipment or material shall be provided by the vendor at no cost to the City for the period of time deemed sufficient to properly evaluate the product. The exact time period, conditions and terms of the evaluation shall be established at the time a demonstration is requested.
- 12. OPTIONS, UPGRADES AND ACCESSORIES**  
As part of any response hereto, Contractor is expected to supply a complete listing of vehicle and/or related equipment, model upgrades, model downgrades, options, replacement parts, services, and accessories with offer. The listing may be provided or in such clearly indicated for ease of evaluation and clarity. Failure to submit a pricing listing of accessories, options, parts, services and etc. may result in offer being considered non-compliant. Additional non-manufacturer accessories, options or upgrades may be purchased anytime and must be priced at the documented dealer's cost with no additional profit.
- 13. REPLACEMENT PARTS AVAILABILITY**  
Submission of this bid constitutes a guarantee by the bidder that a stock of replacement parts for the specified equipment is locally available.
- 14. WARRANTY POLICY**  
Whole unit and component warranty terms must be specified when the bid is submitted. Any bid submitted without these terms will be deemed as non-responsive.  
Deviations from the Administration Policy for the Warranty Policy (see Special Terms and Conditions) must be documented at the time of the submittal.
- 15. SUBMISSION OF BID**  
Bids must be in the actual possession of the Procurement Division on or prior to the exact time and date indicated in the Schedule of Events. Late bids shall not be considered. The prevailing clock shall be the City Finance Department, Procurement Division's clock.  
Bids must be submitted in a sealed envelope and the following information should be noted on the outside of the envelope:  
Offeror's Name  
Offeror's Address (as shown on the Certification Page)  
IFB Number  
IFB Title  
All bids must be completed in ink or typewritten. Include the number of copies indicated in the Submittal section.
- 16. WITHDRAWAL OF OFFER**  
At any time prior to the solicitation due date and time, an offeror (or designated representative) may withdraw the bid by submitting a request in writing and signed by a duly authorized representative. Facsimiles, telegraphic or mailgram withdrawals shall not be considered.
- 17. BID RESULTS**  
Bids will be opened on the bid due date, time and location indicated in the Schedule of Events at which time the name of each offeror and the prices shall be read. Bids and other information received in response to the Invitation for Bid shall be shown only to authorized City personnel having a legitimate interest in them or persons assisting the City in the evaluation. Bids are not available for public inspection until after award recommendation has been posted on the City's website.



## SECTION I - INSTRUCTIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

A preliminary bid tabulation will be posted on the Procurement Division's website, <http://phoenix.gov/business/contract/opportunities/goods/fintabsnumb/index.html> within five (5) calendar days of the bid opening. The information on the preliminary tabulation will be posted as it was read during the bid opening. The City makes no guarantee as to the accuracy of any information on the preliminary tabulation. Once the City has evaluated the bids, an award recommendation will be posted on the website. No further notification will be provided to unsuccessful offerors.

### 18. AWARD OF CONTRACT

Unless otherwise indicated, award(s) will be made to the lowest responsive, responsible offeror(s) who are regularly established in the service contained in this solicitation and who have demonstrated the ability to perform the required service in an acceptable manner. Factors that may be considered by the City include:

- Technical capability of the Offeror to accomplish the scope of work required in the Solicitation. This includes performance history on past and current government or industrial contracts.
- Demonstrated availability of the necessary manpower (both supervisory and operational personnel) and necessary equipment to accomplish the scope of work in the Solicitation.
- Safety record.

Notwithstanding any other provision of this solicitation, the City reserves the right to: (1) waive any immaterial defect or informality; or (2) reject any or all bids or portions thereof; or (3) reissue a solicitation.

A response to a solicitation is an offer to contract with the City based upon the terms, conditions, and specifications contained in the City's solicitation. Bids do not become contracts until they are executed by the Deputy Finance Director. A contract has its inception in the award, eliminating a formal signing of a separate contract. For that reason, all of the terms, conditions and specifications of the procurement contract are contained in the solicitation, unless any of the terms, conditions, or specifications are modified by an addendum or contract amendment.

### 19. CITY'S RIGHT TO DISQUALIFY FOR CONFLICT OF INTEREST

The City reserves the right to disqualify any offeror on the basis of any real or apparent conflict of interest that is disclosed by the bid submitted or any other data available to the City. This disqualification is at the sole discretion of the City. Any offeror submitting a bid herein waives any right to object now or at any future time, before any body or agency, including but not limited to, the City Council of the City of Phoenix or any court.

### 20. OFFEROR'S COMPLIANCE WITH HEALTH, ENVIRONMENTAL AND SAFETY REQUIREMENTS

The Offeror's products, services and facilities shall be in full compliance with all applicable Federal, State and local health, environmental and safety laws, regulations, standards, codes and ordinances, regardless of whether or not they are referred to by the City.

At the request of the City representatives, the offeror shall provide the City:

- Environmental, safety and health regulatory compliance documents (written safety programs, training and records, permits, etc.) applicable to services requested.
- A list of all Federal, State and local citations or notice of violations (including but not limited to EPA, OSHA, Maricopa County) issued against the Offeror or their subcontractors including dates, disposition and resolutions.

The City further reserves the right to make unannounced inspections of the Offeror's facilities (during normal business hours)



## SECTION I - INSTRUCTIONS

**CITY OF PHOENIX**  
**Procurement Division**  
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### 21. SOLICITATION TRANSPARENCY POLICY

Beginning on the date the solicitation is issued and until the date the contract is awarded or the solicitation withdrawn, all persons or entities that respond to the solicitation for the **Police Vehicle Up-fitting** for City/Public Agencies owned vehicles, including their employees, agents, representatives, proposed partner(s), subcontractor(s), joint venturer(s), member(s), or any of their lobbyists or attorneys, (collectively, the Offerors will refrain, from any direct or indirect contact with any person (other than the designated procurement officer) who may play a part in the selection process, including members of the evaluation panel, the City Manager, Assistant City Manager, Deputy City Managers, Department heads, the Mayor and other members of the Phoenix City Council. As long as the solicitation is not discussed, Offerors may continue to conduct business with the City and discuss business that is unrelated to the solicitation with the City staff who are not involved in the selection process

Offerors may discuss their proposal or the solicitation with the Mayor or one or more members of the Phoenix City Council, provided such meetings are scheduled through Elizabeth Kellim, conducted in person at 251 West Washington, Phoenix, Arizona, 85003, and are posted as open meetings with the City Clerk at least twenty-four (24) hours prior to the scheduled meetings. The City Clerk will be responsible for posting the meetings. The posted notice shall identify the participants and the subject matter, as well as invite the public to participate.

With respect to the selection of the successful Offerors, the City Manager and/or City Manager's Office will continue the past practice of exerting no undue influence on the process. In all solicitations of bids and proposals, any direction on the selection from the City Manager and/or City Manager's Office and Department Head (or representative) to the proposal review panel or selecting authority must be provided in writing to all prospective offerors.

This policy is intended to create a level playing field for all Offerors, assure that contracts are awarded in public, and protect the integrity of the selection process. Offerors that violate this policy shall be disqualified.

### 22. PROTEST PROCESS

Staff recommendations to award the contract(s) to a particular offeror or offerors shall be posted on the Procurement Division's website <http://phoenix.gov/business/contract/opportunities/goods/fintabsnumb/index.htm> . Any unsuccessful offeror may file a protest no later than 7 calendar days after the recommendation is posted on the website. All protests shall be in writing, filed with the Procurement Authority identified in the solicitation and include the following:

- Identification of the IFB or other solicitation number;
- The name, address and telephone number of the protester;
- A detailed statement describing the legal and factual grounds for the protest, including copies of relevant documents;
- The form of relief requested; and
- The signature of the protester or its authorized representative.

The Procurement Authority will render a written decision within 14 calendar days after the protest is filed. The City will not request City Council authorization to award the contract until the protest process is completed.



## SECTION II - STANDARD TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 1. DEFINITION OF KEY WORDS USED IN THE SOLICITATION

**Shall, Will, Must:** Indicates a mandatory requirement. Failure to meet these mandatory requirements may result in the rejection of proposal as non-responsive.

**Should:** Indicates something that is recommended but not mandatory. If the offeror fails to provide recommended information, the City may, at its sole option, ask the offeror to provide the information or evaluate the offer without the information.

**May:** Indicates something that is not mandatory but permissible.

For purposes of this solicitation, the following definitions shall apply:

"A.R.S."	Arizona Revised Statute
"Offeror"	Any person or firm submitting a competitive bid in response to a solicitation such as an Invitation for Bid (IFB) or Request for Quotation (RFQ).
"Broker, Packager, Manufacturer's Representative, Jobber"	A firm that is not a manufacturer or regular dealer as defined herein and whose role is limited to that of an extra participant in a transaction, contract or project through which funds are passed in order to obtain services, materials, equipment or product.
"Buyer"	City of Phoenix, City Procurement Division staff person responsible for the solicitation.
"CBP"	U.S. Customs and Border Control.
"City"	The City of Phoenix
"Contractor"	The individual, partnership, or corporation who, as a result of the competitive process, is awarded a contract by the City of Phoenix.
"Contract/Agreement"	The legal agreement executed between the City of Phoenix, AZ and the Contractor.
"Contract Representative"	The City employee or employees who have specifically been designated to act as a contact person or persons to the Contractor, and responsible for monitoring and overseeing the Contractor's performance under this contract.
"Days"	Means calendar days unless otherwise specified.
"Deputy Finance Director"	The contracting authority for the City of Phoenix, AZ, authorized to sign contracts and amendments thereto on behalf of the City of Phoenix, AZ.



## SECTION II - STANDARD TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

"Employer"	Any individual or type of organization that transacts business in this state, that has a license issued by an agency in this state and employs one or more employees in this state. Employer includes this state, any political subdivision of this state and self-employed persons. In the case of an independent contractor, employer means the independent contractor and does not mean the person or organization that uses contract labor. (A.R.S. 23-211).
"EPA"	Environmental Protection Agency
"FIFRA"	Federal Insecticide, Fungicide and Rodenticide Act
"FIS"	Federal Inspection Services.
"Manufacturer"	A firm that operates or maintains a factory or establishment that produces on the premises, the materials, supplies, articles or equipment required under the contract.
"Offer"	Means bid or quotation.
"Regular Dealer"	A firm that owns, operates, or maintains a store, warehouse, or other establishment in which the materials, supplies, articles or equipment of the general character described by the specifications are bought, kept in stock, and regularly sold or leased to the public in the usual course of business. An established, regular business that engages, as its principal business and under its own name, in the purchase and sale or lease of the products in question.
"Solicitation"	Means an Invitation for Bid (IFB) or Request for Quote (RFQ).
"Suppliers"	Firms, entities or individuals furnishing goods or services directly to the City.
"Vendor"	A seller of goods or services.

### 2. CONTRACT INTERPRETATION

- 2.1 APPLICABLE LAW:** This Contract shall be governed by the law of the State of Arizona, and suits pertaining to this Contract shall be brought only in Federal or State courts in Maricopa County, State of Arizona.
- 2.2 IMPLIED CONTRACT TERMS:** Each and every provision of law and any clause required by law to be in the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party the Contract shall forthwith be physically amended to make such insertion or correction.
- 2.3 CONTRACT ORDER OF PRECEDENCE:** In the event of a conflict in the provisions of the Contract, as accepted by the City and as they may be amended, the following shall prevail in the order set forth below:
- A. Special terms and conditions
  - B. Standard terms and conditions



## SECTION II - STANDARD TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- C. Statement or scope of work
- D. Specifications
- E. Attachments
- F. Exhibits
- G. Instructions to Offerors
- H. Other documents referenced or included in the Invitation for Bid.

- 2.4 ORGANIZATION - EMPLOYMENT DISCLAIMER:** The Agreement resulting hereunder is not intended to constitute, create, give rise to or otherwise recognize a joint venture agreement or relationship, partnership or formal business organization of any kind, and the rights and obligations of the parties shall be only those expressly set forth in the agreement. The parties agree that no persons supplied by the Contractor in the performance of Contractor's obligations under the agreement are considered to be City's employees and that no rights of City civil service, retirement or personnel rules accrue to such persons. The Contractor shall have total responsibility for all salaries, wage bonuses, retirement, withholdings, workmen's compensation, occupational disease compensation, unemployment compensation, other employee benefits and all taxes and premiums appurtenant thereto concerning such persons, and shall save and hold the City harmless with respect thereto.
- 2.5 SEVERABILITY:** The provisions of this Contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the contract which may remain in effect without the invalid provision or application.
- 2.6 NON-WAIVER OF LIABILITY:** The City of Phoenix as a public entity supported by tax monies, in execution of its public trust, cannot agree to waive any lawful or legitimate right to recover monies lawfully due it. Therefore, any Contractor agrees that it will not insist upon or demand any statement whereby the City agrees to limit in advance or waive any right the City might have to recover actual lawful damages in any court of law under applicable Arizona law.
- 2.7 PAROLE EVIDENCE:** This Agreement is intended by the parties as a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage in the trade shall be relevant to supplement or explain any term used in this Contract. Acceptance or acquiescence in a course of performance rendered under this contract shall not be relevant to determine the meaning of this Contract even though the accepting or acquiescing party has knowledge of the nature of the performance and opportunity to object.

### 3. CONTRACT ADMINISTRATION AND OPERATION

- 3.1 RECORDS:** All books, accounts, reports, files and other records relating to the contract shall be subject at all reasonable times to inspection and audit by the City for five years after completion of the contract. Such records will be produced at a City of Phoenix office as designated by the City.
- 3.2 PUBLIC RECORD:** All bids submitted in response to this invitation shall become the property of the City and become a matter of public record available for review pursuant to Arizona State law.

If an offeror believes that a specific section of its bid response is confidential, the offeror shall isolate the pages marked confidential in a specific and clearly labeled section of its bid response. The offeror shall include a written statement as to the basis for considering the marked pages confidential including the specific harm or prejudice if disclosed and the City Procurement Division will review the material and make a determination.


**SECTION II - STANDARD TERMS AND CONDITIONS**

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- 3.3 CONFIDENTIALITY AND DATA SECURITY:** All data, regardless of form, including originals, images and reproductions, prepared by, obtained by, or transmitted to Contractor in connection with this agreement is confidential, proprietary information owned by the City. Except as specifically provided in this agreement, the Contractor shall not disclose data generated in the performance of the service to any third person without the prior written consent of the City Manager, or his/her designee. Personal identifying information, financial account information, or restricted City information, whether electronic format or hard copy, must be secured and protected at all times to avoid unauthorized access. At a minimum, Contractor must encrypt and/or password protect electronic files. This includes data saved to laptop computers, computerized devices or removable storage devices.

When personal identifying information, financial account information, or restricted City information, regardless of its format, is no longer necessary, the information must be redacted or destroyed through appropriate and secure methods that ensure the information cannot be viewed, accessed or reconstructed.

In the event that data collected or obtained by the Contractor in connection with this agreement is believed to have been compromised, Contractor shall notify the City Privacy Officer immediately. Contractor agrees to reimburse the City for any costs incurred by the City to investigate potential breaches of this data and, where applicable, the cost of notifying individuals who may be impacted by the breach.

Contractor agrees that the requirements of this section shall be incorporated into all subcontractor agreements entered into by the Contractor. It is further agreed that a violation of this section shall be deemed to cause irreparable harm justifies injunctive relief in court. A violation of this section may result in immediate termination of this agreement without notice.

The obligations of Contractor under this section shall survive the termination of this agreement.

- 3.4 DISCRIMINATION PROHIBITED:** Contractor agrees to abide by the provisions of the Phoenix City Code Chapter 18, Article V as amended.

Any supplier/lessee in performing under this contract shall not discriminate against any worker, employee or applicant, or any member of the public, because of race, color, religion, sex, national origin, age or disability nor otherwise commit an unfair employment practice. The supplier and/or lessee will take action to ensure that applicants are employed, and employees are dealt with during employment without regard to their race, color, religion, sex, or national origin, age or disability. Such action shall include but not be limited to the following: Employment, promotion, demotion or transfer, recruitment or recruitment advertising, layoff or termination; rates of pay or other forms of compensation; and selection for training; including apprenticeship. The supplier further agrees that this clause will be incorporated in all subcontracts with all labor organizations furnishing skilled, unskilled and union labor, or who may perform any such labor or services in connection with this contract.

Supplier/lessee further agrees that this clause will be incorporated in all subcontracts, job-consultant agreements or subleases of this agreement entered into by supplier/lessee.

- 3.5 LICENSES AND PERMITS:** Contractor shall keep current Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this contract.


**SECTION II - STANDARD TERMS AND CONDITIONS**

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- 3.6 ADVERTISING:** Contractor shall not advertise or publish new releases concerning this contract without the prior written consent of the Deputy Finance Director, and the City shall not unreasonably withhold permission.
- 3.7 EXCLUSIVE POSSESSION:** All services, information, computer program elements, reports, and other deliverables which may be created under this contract are the sole property of the City of Phoenix and shall not be used or released by the Contractor or any other person except with prior written permission by the City.
- 3.8 OWNERSHIP OF INTELLECTUAL PROPERTY:** Any and all intellectual property, including but not limited to copyright, invention, trademark, trade name, service mark, and/or trade secrets created or conceived pursuant to or as a result of this contract and any related subcontract ("Intellectual Property"), shall be considered work for hire and the City shall be considered the creator of such Intellectual Property. The agency, department, division, board or commission of the City requesting the issuance of this contract shall own (for and on behalf of the City) the entire right, title and interest to the Intellectual Property throughout the world. Contractor shall notify the City, within thirty (30) days, of the creation of any Intellectual Property by it or its subcontractor(s). Contractor, on behalf of itself and any subcontractor(s), agrees to execute any and all document(s) necessary to assure ownership of the Intellectual Property vests in the City and shall take no affirmative actions that might have the effect of vesting all or part of the Intellectual Property in any entity other than the City. The Intellectual Property shall not be disclosed by Contractor or its subcontractor(s) to any other entity without the express written authorization of the City. If by operation of law, the Intellectual Property is not owned in its entirety by the City automatically upon its creation, then Contractor agrees to assign and hereby assigns to the City the ownership of the Intellectual Property. The Contractor agrees to take such further action and execute and deliver such further agreements and other instruments as the City may reasonably request to give effect to this section 3.8.

It is expressly agreed by Contractor that these covenants are irrevocable and perpetual.

- 3.9 HEALTH, ENVIRONMENTAL AND SAFETY REQUIREMENTS:** The Contractor's products, services and facilities shall be in full compliance with all applicable Federal, State and local health, environmental and safety laws, regulations, standards, codes and ordinances, regardless of whether or not they are referred to by the City.

At the request of City representatives, the Contractor shall provide the City:

- Environmental, safety and health regulatory compliance documents (written safety programs, training records, permits, etc.) applicable to services provided by the Contractor in this contract
- A list of all federal, state, or local (EPA, OSHA, Maricopa County, etc.) citations or notice of violations issued against their firm or their subcontractors including dates, reasons, dispositions and resolutions.

The City shall have the right, but not the obligation to inspect the facilities, transportation vehicles or vessels, containers and disposal facilities provided by the Contractor or subcontractor. The City shall also have the right to inspect operations conducted by the Contractor or subcontractor in the performance of this agreement. The City further reserves the right to make unannounced inspections of the Offeror's facilities (during normal business hours).



## SECTION II - STANDARD TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- 3.10 COMPLIANCE WITH LAWS:** Contractor agrees to fully observe and comply with all applicable Federal, State and local laws, regulations, standards, codes and ordinances when performing under this Contract regardless of whether or not they are referred to by the City. Contractor agrees to permit City inspection of Contractor's business records, including personnel records to verify any such compliance.

Because the Contractor will be acting as an independent contractor, the City assumes no responsibility for the Contractor's acts.

- 3.11 LAWFUL PRESENCE REQUIREMENT:** Pursuant to A.R.S. §§ 1-501 and -502, the City of Phoenix is prohibited from awarding a contract to any natural person who cannot established that he or she is lawfully present in the United States. In order to establish lawful presence, this person must produce qualifying identification and sign a City-provided affidavit affirming that the identification provided is genuine. This requirement will be imposed at the time of contract award. In the event the prevailing responder is unable to satisfy this requirement, the City will offer the award to the next-highest scoring responder. The law does not apply to fictitious entities such as corporations, partnerships and limited liability companies.
- 3.12 IRAN AND SUDAN:** Pursuant to A.R.S. §§ 35.391.06 and 35-393.06, contractor certifies that it does not have a scrutinized business operation, as defined in A.R.S. §§ 35.391 and 35-393, in either Iran or Sudan.
- 3.13 CONTINUATION DURING DISPUTES:** Contractor agrees that notwithstanding the existence of any dispute between the parties, insofar as is possible, under the terms of the contract, the Contractor shall continue to perform the obligations required of Contractor during the continuation of any such dispute unless enjoined or prohibited by an Arizona Court of competent jurisdiction.
- 3.14 EMERGENCY PURCHASES:** The City reserves the right to purchase from other sources those items which are required on an emergency basis and cannot be supplied immediately from stock by the Contractor.
- 3.15 STRICT PERFORMANCE:** Failure of either party to insist upon the strict performance of any item or condition of the contract or to exercise or delay the exercise of any right or remedy provided in the contract, or by law, or the acceptance of materials or services, obligations imposed by this contract or by law shall not be deemed a waiver of any right of either party to insist upon the strict performance of the contract.

#### 4. COSTS AND PAYMENTS

- 4.1 PAYMENT TERMS:** The City shall make every effort to process payment for the purchase of material or services within 30 calendar days after receipt of a correct invoice unless a good faith dispute exists to any obligation to pay all or a portion of the account. Payment terms are specified in the bid.
- 4.2 PAYMENT DEDUCTION OFFSET PROVISION:** Contractor acknowledges that the City Charter requires that no payment be made to any Contractor as long as there is an outstanding obligation due to the City. Contractor agrees that any obligation it owes to the City will be offset against any payment due to the Contractor from the City.
- 4.3 LATE SUBMISSION OF CLAIM BY CONTRACTOR:** The City will not honor any invoices or claims which are tendered one (1) year after the last item of the account accrued.


**SECTION II - STANDARD TERMS AND CONDITIONS**

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- 4.4 DISCOUNTS:** Payment discounts will be computed from the date of receiving acceptable products, materials and/or services or correct invoice, whichever is later to the date payment is mailed.
- 4.5 NO ADVANCE PAYMENTS:** Advance payments are not authorized. Payment will be made only for actual services or commodities that have been received.
- 4.6 FUND APPROPRIATION CONTINGENCY:** The Vendor recognizes that any agreement entered into shall commence upon the day first provided and continue in full force and effect until termination in accordance with its provisions. The Vendor and the City herein recognize that the continuation of any contract after the close of any given fiscal year of the City of Phoenix, which fiscal year ends on June 30 of each year, shall be subject to the approval of the budget of the City of Phoenix providing for or covering such contract item as an expenditure therein. The City does not represent that said budget item will be actually adopted, said determination being the determination of the City Council at the time of the adoption of the budget.
- 4.7 MAXIMUM PRICES:** The City shall not be invoiced at prices higher than those stated in any contract resulting from this bid. Offeror certifies, by signing this bid that the prices offered are no higher than the lowest price the Offeror charges other buyers for similar quantities under similar conditions. Offeror further agrees that any reductions in the price of the goods or services covered by this bid and occurring after award will apply to the undelivered balance. The Offeror shall promptly notify the City of such price reductions.
- 4.8 F.O.B. POINT:** All prices are to be quoted F.O.B. delivered, unless otherwise specified elsewhere in this solicitation.

**5. CONTRACT CHANGES**

- 5.1 CONTRACT AMENDMENTS:** Contracts shall be modified only by a written contract amendment signed by the Deputy Finance Director and persons duly authorized to enter into contracts on behalf of the Contractor.
- 5.2 ASSIGNMENT - DELEGATION:** No right or interest in this contract nor monies due thereunder shall be assigned in whole or in part without written permission of the City, and no delegation of any duty of Contractor shall be made without prior written permission of the Deputy Finance Director, which may be withheld for good cause. Any assignment or delegation made in violation of this section shall be void.
- 5.3 NON-EXCLUSIVE CONTRACT:** Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Phoenix. The City reserves the right to obtain like goods or services from another source when necessary.
- 5.4 AUTHORIZED CHANGES:** The City reserves the right at any time to make changes in any one or more of the following: (a) specifications; (b) methods of shipment or packing; (c) place of delivery; (d) time of delivery; and/or (e) quantities. If the change causes an increase or decrease in the cost of or the time required for performance, an equitable adjustment may be made in the price or delivery schedule, or both. Any claim for adjustment shall be deemed waived unless asserted in writing within thirty (30) days from the receipt of the change. Price increases or extensions of delivery time shall not be binding on the City unless evidenced in writing and approved by the Deputy Finance Director prior to the institution of the change.



## SECTION II - STANDARD TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 6. RISK OF LOSS AND LIABILITY

- 6.1 TITLE AND RISK OF LOSS:** The title and risk of loss of material or service shall not pass to the City until the City actually receives the material or service at the point of delivery; and such loss, injury, or destruction shall not release seller from any obligation hereunder.
- 6.2 ACCEPTANCE:** All material or service is subject to final inspection and acceptance by the City. Material or service failing to conform to the specifications of this contract shall be held at Contractor's risk and may be returned to the Contractor. If so returned, all costs are the responsibility of the Contractor. Noncompliance shall conform to the cancellation clause set forth in this document.
- 6.3 GENERAL INDEMNIFICATION:** Contractor shall indemnify, defend, save and hold harmless the City of Phoenix and its officers, officials, agents, and employees (hereinafter referred to as "Indemnitee") from and against any and all claims, actions, liabilities, damages, losses, or expenses (including court costs, attorneys' fees, and costs of claim processing, investigation and litigation) (hereinafter referred to as "Claims") for bodily injury or personal injury (including death), or loss or damage to tangible or intangible property caused, or alleged to be caused, in whole or in part, by the negligent or willful acts or omissions of Contractor or any of its owners, officers, directors, agents, employees or subcontractors. This indemnity includes any claim or amount arising out of or recovered under the Workers' Compensation Law or arising out of the failure of such Contractor to conform to any Federal, State or local law, statute, ordinance, rule, regulation or court decree. It is the specific intention of the parties that the Indemnitee shall, in all instances, except for Claims arising solely from the negligent or willful acts or omissions of the Indemnitee, be indemnified by Contractor from and against any and all claims. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. In consideration of the award of this contract, the Contractor agrees to waive all rights of subrogation against the City, its officers, officials, agents, and employees for losses arising from the work performed by the Contractor for the City.
- 6.4 INDEMNIFICATION - PATENT, COPYRIGHT AND TRADEMARK.** The Contractor shall indemnify and hold harmless the City against any liability, including costs and expenses, for infringement of any patent, trademark or copyright or other proprietary rights of any third parties arising out of contract performance or use by the City of materials furnished or work performed under this contract.
- The Contractor agrees upon receipt of notification to promptly assume full responsibility for the defense of any suit or proceeding which is, has been, or may be brought against the City of Phoenix and its agents for alleged infringement, as well as for the alleged unfair competition resulting from similarity in design, trademark or appearance of goods by reason of the use or sale of any goods furnished under this contract and the Contractor further agrees to indemnify the City against any and all expenses, losses, royalties, profits and damages including court costs and attorney's fees resulting from the bringing of such suit or proceedings including any settlement or decree of judgment entered therein. The City may be represented by and actively participate through its own counsel in any such suit or proceedings if it so desires. It is expressly agreed by the seller that these covenants are irrevocable and perpetual.
- 6.5 FORCE MAJEURE:** Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this contract if and to the extent that such party's performance of this contract is prevented by reason of force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force majeure shall not include late performance by a subcontractor unless the delay arises out of a force majeure occurrence in accordance with this force majeure term and condition.



## SECTION II - STANDARD TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

If either party is delayed at any time in the progress of the work by force majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practical, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand-delivered or mailed certified-return receipt and shall make a specific reference to this provision, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this contract.

- 6.6 LOSS OF MATERIALS:** The City does not assume any responsibility, at any time, for the protection of or for loss of materials, from the time that the contract operations have commenced until the final acceptance of the work by the project manager.
- 6.7 DAMAGE TO CITY PROPERTY:** Contractor shall perform all work so that no damage to the building or grounds results. Contractor shall repair any damage caused to the satisfaction of the City at no cost to the City.

Contractor shall take care to avoid damage to adjacent finished materials that are to remain. If finished materials are damaged, Contractor shall repair and finish to match existing material as approved by the City at Contractor's expense.

### 7. WARRANTIES

- 7.1 GUARANTEE:** Unless otherwise specified, all items shall be guaranteed for a minimum period of one (1) year from date of acceptance by the City against defects in material and workmanship. At any time during that period, if a defect should occur in any item that item shall be replaced or repaired by the Contractor at no obligation to the City except where it be shown that the defect was caused by misuse and not by faulty design.
- 7.2 QUALITY:** Contractor expressly warrants that all goods or services furnished under this contract shall conform to the specifications, appropriate standards, and will be new and free from defects in material or workmanship. Contractor warrants that all such goods or services will conform to any statements made on the containers or labels or advertisements for such goods, or services, and that any goods will be adequately contained, packaged, marked and labeled. Contractor warrants that all goods or services furnished hereunder will be merchantable, and will be safe and appropriate for the purpose which goods or services of that kind are normally used. If Contractor knows or has reason to know the particular purpose for which City intends to use the goods or services, Contractor warrants that goods or services furnished will conform in all respect to samples. Inspection, test, acceptance of use of the goods or services furnished hereunder shall not affect the Contractor's obligation under this warranty, and such warranties shall survive inspection, test, acceptance and use. Contractor's warranty shall run to City, its successors, and assigns.
- 7.3 RESPONSIBILITY FOR CORRECTION:** It is agreed that the Contractor shall be fully responsible for making any correction, replacement, or modification necessary for specification or legal compliance. In the event of any call back, Contractor agrees to give the City first priority. Contractor agrees that if the product or service offered does not comply with the foregoing, the City has the right to cancel the purchase at any time with full refund within 30 calendar days after notice of non-compliance and Contractor further agrees to be fully responsible for any consequential damages suffered by the City.



## SECTION II - STANDARD TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- 7.4 LIENS:** Contractor shall hold the City harmless from claimants supplying labor or materials to the Contractor or his subcontractors in the performance of the work required under this contract. Contractor shall provide written certification that all liens against materials and labor have been satisfied, before the City will make payment.
- 7.5 QUALITY STANDARDS OF MATERIAL AND SERVICES:** If desired by the City, items/services bid shall be subjected to testing, dissection or analysis by a recognized testing laboratory or consultant selected by the City to determine that the material(s) submitted for bid conform to the bid specifications. The cost of testing, dissection or analysis shall be borne by the offeror.
- 7.6 REPAIR AND REPLACEMENT PARTS:** Repair or replacement parts for existing equipment may be accomplished by the Contractor using other than original equipment manufacturer's (OEM) parts. However, all parts or equipment furnished must be equal or exceed that of the original equipment manufacturer(s) in material and warranty.
- 7.7 WORKMANSHIP:** Where not more specifically described in any of the various sections of these specifications, workmanship shall conform to all of the methods and operations of best standards and accepted practices of the trade or trades involved, and shall include all items of fabrication, construction or installation regularly furnished or required for completion of the services. All work shall be executed by personnel skilled in their respective lines of work.

### 8. CITY'S CONTRACTUAL RIGHTS

- 8.1 RIGHT TO ASSURANCE:** Whenever one party to this contract in good faith has reason to question the other party's intent to perform, the former party may demand that the other party give a written assurance of this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as an anticipatory repudiation of this contract.
- 8.2 NON-EXCLUSIVE REMEDIES:** The rights and remedies of the City under this Contract are non-exclusive.
- 8.3 DEFAULT IN ONE INSTALLMENT TO CONSTITUTE BREACH:** Each installment or lot of the agreement is dependent on every other installment or lot and a delivery of non-conforming goods or a default of any nature under one installment or lot will impair the value of the whole agreement and constitutes a total breach of the agreement as a whole.
- 8.4 ON TIME DELIVERY:** Because the City is providing services which involve health, safety and welfare of the general public, delivery time is of the essence. Delivery must be made in accordance with the delivery schedule promised by the Offeror.
- 8.5 DEFAULT:** In case of default by the offeror, the City may, by written notice, cancel this contract and repurchase from another source and may recover the excess costs by (1) deduction from an unpaid balance due; (2) collection against the bid and/or performance bond, or (3) a combination of the aforementioned remedies or other remedies as provided by law.
- 8.6 COVENANT AGAINST CONTINGENT FEES:** Seller warrants that no person or selling agent has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona fide employers or bona fide established commercial or selling agencies maintained by the seller for the purpose of securing business. For breach or violation of this warranty, the City shall have the right to annul the contract without liability or in its discretion to deduct from the contract price a consideration, or otherwise recover the full amount of such commission, brokerage or contingent fee.



## SECTION II - STANDARD TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- 8.7 ESTIMATED QUANTITIES OR DOLLAR AMOUNTS (REQUIREMENTS CONTRACTS ONLY):** Quantities and dollar amounts listed are the City's best estimate and do not obligate the City to order or accept more than City's actual requirements during period of this agreement, as determined by actual needs and availability or appropriated funds. It is expressly understood and agreed that the resulting contract is to supply the City with its complete actual requirement for the contract period, except that the estimated quantity shown for each bid item shall not be exceeded by 10 percent without the express written approval of the Deputy Finance Director, Procurement Division. Any demand or order made by any employee or officer of the City of Phoenix, other than the Deputy Finance Director, Procurement Division or designated representative, for quantities in excess of the estimated quantities and dollar amounts shall be void if the written approval of the Deputy Finance Director was not received prior to the Contractor's performance.
- 8.8 COST JUSTIFICATION:** In the event only one response is received, the City may require that the offeror submit a cost proposal in sufficient detail for the City to perform a cost/price analysis to determine if the bid price is fair and reasonable.
- 8.9 WORK PRODUCT, EQUIPMENT AND MATERIALS:** All work product, equipment, or materials created or purchased under this contract belongs to the City and must be delivered to the City at City's request upon termination of this contract. Contractor agrees that all materials prepared under this contract are "works for hire" within the meaning of the copyright laws of the United States and assigns to City all rights and interests Contractor may have in the materials it prepares under this contract, including any right to derivative use of the material.
- 9. CONTRACT TERMINATION**
- 9.1 GRATUITIES:** The City may, by written notice to the Contractor, cancel this contract if it is found that gratuities, in the form of entertainment, gifts or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City making any determinations with respect to the performing of such contract. In the event this contract is canceled by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.
- 9.2 CONDITIONS AND CAUSES FOR TERMINATION:** This contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice to Contractor. The City at its convenience, by written notice, may terminate this contract, in whole or in part. If this contract is terminated, the City shall be liable only for payment under the payment provisions of this contract for services rendered and accepted material received by the City before the effective date of termination. Title to all materials, work-in-process and completed but undeliverable goods, will pass to the City after costs are claimed and allowed. The Seller shall submit detailed cost claims in an acceptable manner and shall permit the City to examine such books and records as may be necessary in order to verify the reasonableness of any claims.

The City reserves the right to cancel the whole or any part of this contract due to failure of Contractor to carry out any term, promise, or condition of the contract. The City will issue a written notice of default to Contractor for acting or failing to act as in any of the following:

In the opinion of the City, Contractor provides personnel who do not meet the requirements of the contract;



**SECTION II - STANDARD TERMS AND CONDITIONS**

**CITY OF PHOENIX  
Procurement Division  
251 W. Washington Street  
8th Floor  
Phoenix, AZ 85003  
Phone: (602) 262-7181**

*In the opinion of the City, Contractor fails to perform adequately the stipulations, conditions or services/specifications required in this contract;*

*In the opinion of the City, Contractor attempts to impose on the City personnel or materials, products or workmanship, which is of an unacceptable quality.*

*Contractor fails to furnish the required service and/or product within the time stipulated in the contract;*

*In the opinion of the City, Contractor fails to make progress in the performance of the requirements of the contract and/or give the City a positive indication that Contractor will not or cannot perform to the requirements of the contract.*

**9.3 CONTRACT CANCELLATION:** All parties acknowledge that this contract is subject to cancellation by the City of Phoenix pursuant to the provision of Section 38-511, Arizona Revised Statutes.


**SECTION III – SPECIAL TERMS AND CONDITIONS**

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

1. **FOB POINT**  
 Prices quoted shall be FOB Fleet Services, 2441 S. 22nd Avenue, Phoenix, Arizona 85009, delivered and unloaded.
  
2. **PRICE**  
 All prices submitted shall be firm and fixed for the initial one (1) year contract period. Thereafter, price adjustments will be considered annually provided the adjustments are submitted in writing with thirty (30) days advance notice. Requests shall be accompanied with written supporting documentation for the requested price increase. The City of Phoenix will be the sole judge in determining the allowable increase amount. Price adjustment requests shall be sent to Elizabeth Kellim, Finance Department – Procurement Division, 251 West Washington, 8<sup>th</sup> Floor, Phoenix, Arizona, 85003. Price increases agreed to by any staff other than Deputy Finance Director are invalid. The contractor acknowledges and agrees that it will repay all monies paid through a requested price increase unless the price increase was specifically approved in writing by the Deputy Finance Director.
  
3. **METHOD OF ORDERING (CONTRACT ORDER RELEASE)**  
 Individuals specifically authorized by the Deputy Finance Director, Purchasing Division, will place electronic (e-mail or City approved internet connectivity) orders directly to Contractor without a purchase order number but must provide a contract order release (COR) number to the Contractor at the time of electronic order placement. Contract order releases will not be mailed to the Contractor. Vendor invoices, packing slips, and delivery tickets must contain the City COR number. A written purchase order will not be issued.
  
4. **METHOD OF INVOICING (VENDOR INVOICE)**  
 Invoice must include the following:
  - A. City purchase order number, requisition number, or contract agreement number.
  - B. Items listed individually by the written description and part number.
  - C. Unit price, extended and totaled.
  - D. Quantity ordered, back ordered, and shipped.
  - E. Applicable tax.
  - F. Invoice number and date.
  - G. Requesting department name and "ship-to" address.
  - H. Payment terms.
  - I. FOB terms.
  
5. **METHOD OF PAYMENT (CONTRACT ORDER RELEASE)**  
 Payment to be made from Vendor's invoice, and a copy of the signed delivery invoices, submitted to cover items received and accepted against the contract release. Invoices must contain the CR number. The invoice shall be included with each delivery or promptly mailed directly to the ordering department.
  
6. **INDEMNIFICATION:**  
**(VEHICLE-TRANSPORT-STORAGE-REPAIR)**  
 Contractor shall indemnify, defend, save and hold harmless the City of Phoenix and its officers, officials, agents, and employees (hereinafter referred to as "Indemnitee") from and against any and all claims, actions, liabilities, damages, losses, or expenses (including court costs, attorneys' fees, and costs of claim processing, investigation and litigation) (hereinafter referred to as "Claims") for bodily injury or personal injury (including death), or loss or damage to tangible or intangible property caused, or alleged to be caused, in whole or in part, by the negligent or willful acts or omissions of Contractor or any of its owners, officers, directors, agents, employees or subcontractors. This indemnity includes any claim or amount arising out of or recovered under the Workers' Compensation Law or arising out of the failure of such Contractor to conform to any federal, state or local law, statute, ordinance, rule, regulation or court decree. It is the specific intention of the parties that the Indemnitee shall, in all instances, except for



### SECTION III – SPECIAL TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

Claims arising solely from the negligent or willful acts or omissions of the Indemnitee, be indemnified by Contractor from and against any and all claims. It is agreed that Contractor will be responsible for primary loss investigation, defense and judgment costs where this indemnification is applicable. In consideration of the award of this contract, the Contractor agrees to waive all rights of subrogation against the City, its officers, officials, agents and employees for losses arising from the work performed by the Contractor for the City.

#### 7. INSURANCE REQUIREMENTS:

Contractor and subcontractors shall procure and maintain until all of their obligations have been discharged, including any warranty periods under this Contract are satisfied, insurance against claims for injury to persons or damage to property which may arise from or in connection with the performance of the work hereunder by the Contractor, his agents, representatives, employees or subcontractors.

The insurance requirements herein are minimum requirements for this Contract and in no way limit the indemnity covenants contained in this Contract. The City in no way warrants that the minimum limits contained herein are sufficient to protect the Contractor from liabilities that might arise out of the performance of the work under this contract by the Contractor, his agents, representatives, employees or subcontractors and Contractor is free to purchase additional insurance as may be determined necessary.

**MINIMUM SCOPE AND LIMITS OF INSURANCE:** Contractor shall provide coverage at least as broad and with limits of liability not less than those stated below. An excess liability policy or umbrella liability policy may be used to meet the minimum liability requirements provided that the coverage is written on a "following form" basis.

#### **Garage Liability (General Liability) - Occurrence Form**

Policy shall include bodily injury, property damage and broad form contractual liability for garage operations, covered autos and operations necessary and incidental to the garage business.

General Aggregate	\$2,000,000
Premises and Operations	\$1,000,000
Products – Completed Operations Aggregate	\$1,000,000
Personal and Advertising Injury	\$1,000,000
Each Occurrence	\$1,000,000

#### **Garage-keepers Liability:**

Each Auto	\$100,000
Each Occurrence	\$1,000,000

Automobile Liability including bodily injury and property damage for any owned, hired, and non-owned vehicles used in the performance of this Contract.

Combined Single Limit	\$1,000,000
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The policy shall be endorsed to include Garage-keepers Liability coverage.

The policy shall be endorsed to include the following additional insured language: "The City of Phoenix shall be named as an additional insured with respect to liability arising out of the activities performed by, or on behalf of the Contractor".

The policy shall be endorsed to include coverage for towing (if towing services are included in the scope of services in the Contract or part of the normal operations of the Contractor).

**Worker's Compensation and Employers' Liability**  
**Workers' Compensation Statutory Employers' Liability**



### SECTION III – SPECIAL TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

Each Accident	\$100,000
Disease – Each Employee	\$100,000
Disease – Policy Limit	\$500,000

Policy shall contain a waiver of subrogation against the City of Phoenix.

This requirement shall not apply when a Contractor or subcontractor is exempt under A.R.S. 23-901, AND when such Contractor or subcontractor executes the appropriate sole proprietor waiver form.

**ADDITIONAL INSURANCE REQUIREMENTS:** The policies shall include, or be endorsed to include, the following provisions:

On insurance policies where the City of Phoenix is named as an additional insured, the City of Phoenix shall be an additional insured to the full limits of liability purchased by the Contractor even if those limits of liability are in excess of those required by this Contract.

The Contractor's insurance coverage shall be primary insurance and non-contributory with respect to all other available sources.

**NOTICE OF CANCELLATION:** For each insurance policy required by the insurance provisions of this contract, the Contractor must provide to the City, within two (2) business days of receipt, a notice if a policy is suspended, voided or cancelled for any reason. Such notice shall be mailed to City of Phoenix Finance Department, Purchasing Division, 251 W. Washington Street, Phoenix, Arizona 85003; emailed to: [purchasing.admin@phoenix.gov](mailto:purchasing.admin@phoenix.gov); or sent by facsimile transmission to (602)-534-1933.

**ACCEPTABILITY OF INSURERS:** Insurance is to be placed with insurers duly licensed or authorized to do business in the state of Arizona and with an "A.M. Best" rating of not less than B+ VI. The City in no way warrants that the above-required minimum insurer rating is sufficient to protect the Contractor from potential insurer insolvency.

**VERIFICATION OF COVERAGE:** Contractor shall furnish the City with certificates of insurance (ACORD form or equivalent approved by the City) as required by this Contract. The certificates for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf. All certificates and any required endorsements are to be received and approved by the City before work commences.

Each insurance policy required by this Contract must be in effect at or prior to commencement of work under this Contract and remain in effect for the duration of the project. Failure to maintain the insurance policies as required by this Contract or to provide evidence of renewal is a material breach of contract.

All certificates required by this Contract shall be sent directly to City of Phoenix, Deputy Finance Director/Purchasing, 251 West Washington, Phoenix, Arizona 85003. The City project/contract number and project description shall be noted on the certificate of insurance. The City reserves the right to require complete, certified copies of all insurance policies required by this Contract at any time. **DO NOT SEND CERTIFICATES OF INSURANCE TO THE CITY'S RISK MANAGEMENT DIVISION.**

**SUBCONTRACTORS:** Contractors' certificate(s) shall include all subcontractors as additional insureds under its policies or Contractor shall furnish to the City separate certificates and endorsements for each subcontractor. All coverages for subcontractors shall be subject to the minimum requirements identified above.

**APPROVAL:** Any modification or variation from the insurance requirements in this Contract shall be made by the Law Department, whose decision shall be final. Such action will not require a formal Contract amendment, but may be made by administrative action.



## SECTION III – SPECIAL TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 8. CONTRACTOR AND SUBCONTRACTOR WORKERS BACKGROUND SCREENING

Contractor agrees that all contractor and subcontractors' workers (collectively "Contractor's Worker(s)") that Contractor furnishes to the City pursuant to this agreement shall be subject to background and security checks and screening (collectively "Background Screening") at contractor's sole cost and expense as set forth in this section. The background screening provided by contractor shall comply with all applicable laws, rules and regulations. Contractor further agrees that the background screening required in this section is necessary to preserve and protect the public health, safety and welfare. The background screening requirements set forth in this section are the minimum requirements for the agreement. The City in no way warrants that these minimum requirements are sufficient to protect contractor from any liabilities that may arise out of the contractor's services under this agreement or contractor's failure to comply with this section. Therefore, in addition to the specific measures set forth below, contractor and its contract workers shall take such other reasonable, prudent and necessary measures to further preserve and protect public health, safety and welfare when providing services under this agreement.

#### BACKGROUND SCREENING REQUIREMENTS AND CRITERIA

Because of the varied types of services performed, the City has established three levels of risk and associated background screening. The risk level and background screening required for this agreement is Standard.

##### 1. Minimum Risk Level

A minimum risk background screening shall be performed when the contract worker:

- (i) will not have direct access to City facilities or information systems; or
- (ii) will not work with vulnerable adults or children; or
- (iii) when access to City facilities is escorted by City's workers.

The background screening for minimum risk shall consist of the screening required by A.R.S. 41-4401 and following to verify legal Arizona worker status.

##### 2. Standard Risk Level

A standard risk background screening shall be performed when the contract worker's work assignment will:

- (i) require a badge or key for access to City facilities; or
- (ii) allow any access to sensitive, confidential records, personal identifying information or restricted City information; or
- (iii) allow unescorted access to City facilities during normal and non business hours.

The background screening for this standard risk level shall include the background screening required for the minimum risk level and a background check for real identity/legal name, and shall include felony and misdemeanor records from any county in the United States, the state of Arizona, plus any other jurisdiction where the contractor worker has lived at any time in the preceding seven (7) years from the contract worker's proposed date of hire.

##### 3. Maximum Risk Level

A maximum risk background screening shall be performed when the contract worker's work assignment will:

- (i) have any contact with vulnerable people such as children, youth, elderly, or individuals with disabilities; or
- (ii) have any responsibility for the receipt of payment of City funds or control of inventories, assets, or records that are at risk of misappropriation; or
- (iii) have unescorted access to City data centers, money rooms, or high-value equipment rooms; or
- (iv) have access to private residences; or
- (v) have access to Homeland Defense Bureau identified critical infrastructure sites/facilities.



### SECTION III – SPECIAL TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

The background screening for this maximum risk level shall include the background screening required for the standard risk level, plus a sexual offender search, a credit check, and driving record search for the preceding seven (7) years from the contract worker's proposed date of hire. Contract workers who work directly with children or vulnerable adults are also subject to fingerprint verification through the Arizona Department of Public Safety as mandated by Phoenix City Code § 2-45.6.

#### **CONTRACTOR CERTIFICATION; CITY APPROVAL OF MAXIMUM RISK BACKGROUND SCREENING**

By executing this agreement, contractor certifies and warrants that contractor has read the background screening requirements and criteria in this section, understands them and that all background screening information furnished to the City is accurate and current. Also, by executing this agreement, contractor further certifies and warrants that contractor has satisfied all such background screening requirements for the minimum and standard risk background screening as required. In addition, for maximum risk background screening, contractor shall furnish to Department Representative for the City's review and approval of such background screenings for any contract worker considered for performing services under this agreement where human safety or facility security is classified as a maximum risk level. The subject contract worker shall not apply for the appropriate City of Phoenix identification and access badge or keys until contractor has received the City's written acceptance of the subject contract worker's maximum risk background screening. The City may, in its sole discretion, accept or reject any or all the contract workers proposed by contractor for performing work under this agreement. A contract worker rejected for work at a maximum risk level under this agreement shall not be proposed to perform work under other City contracts or engagements without City's prior written approval.

#### **TERMS OF THIS SECTION APPLICABLE TO ALL OF CONTRACTOR'S CONTRACTS AND SUBCONTRACTS**

Contractor shall include the terms of this section for contract worker background screening in all contracts and subcontracts for services furnished under this agreement including, but not limited to, supervision and oversight services.

#### **MATERIALITY OF BACKGROUND SCREENING REQUIREMENTS; INDEMNITY**

The background screening requirements of this section are material to City's entry into this agreement and any breach of this section by contractor shall be deemed a material breach of this contract. In addition to the indemnity provisions set forth in this agreement, contractor shall defend, indemnify and hold harmless the City for any and all claims arising out of this background screening section including, but not limited to, the disqualifications of a contract worker by contractor or the City for failure to satisfy this section.

#### **CONTINUING DUTY; AUDIT**

Contractor's obligations and requirements that contract workers satisfy this background screening section shall continue throughout the entire term of this agreement. Contractor shall notify the City immediately of any change to a maximum risk background screening of a contract worker previously approved by the City. Contractor shall maintain all records and documents related to all background screenings and the City reserves the right to audit contractor's compliance with this section.

#### **9. SECURITY INQUIRES**

The City, in its sole discretion, reserves the right, but not the obligation to: (1) have an employee/prospective employee of the Contractor be required to provide fingerprints and execute such other documentation as may be necessary to obtain criminal justice information pursuant to A.R.S. 41-1750 (G) (4); (2) act on newly acquired information whether or not such information should have been previously discovered; (3) unilaterally change its standards and criteria relative to the acceptability of Contractor's employees and/or prospective employees; and (4) object, at any time and for any reason, to an employee of Contractor performing work (including supervision and oversight) under this Agreement. Contractor will bear the costs of any and all inquiries requested by the City.


**SECTION III – SPECIAL TERMS AND CONDITIONS**

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- 10. PARTIAL PAYMENTS**  
 Partial payments are authorized on individual written purchase orders issued for this procurement. Payment will be made for partial deliveries made and accepted by the City. Payment will be made only for the actual amount of items or services received and accepted by the City.
- 11. REPLACEMENT PARTS AVAILABILITY**  
 Contractor guarantees that a stock of replacement parts for the specified equipment is locally available. Captive parts must be available within forty-eight (48) hours following the placement of an order. Contractor shall provide parts delivery, to include deliveries on Saturday. If special handling and/or freight is required, the Contractor will assume all charges.
- 12. OPTION TO EXTEND**  
 The City may, at its sole option, extend the period of this agreement up to four (4) additional year(s), in increments of up to one year.
- 13. CONTRACTOR'S PERFORMANCE**  
 Contractor shall furnish all necessary labor, tools, equipment, and supplies to perform the required services at the City facilities designated. The City's authorized representative will decide all questions which may arise as to the quality and acceptability of any work performed under the contract. If, in the opinion of the City's authorized representative, performance becomes unsatisfactory, the City shall notify the Contractor.  
  
 The Contractor will have three (3) calendar days from that time to correct any specific instances of unsatisfactory performance. In the event the unsatisfactory performance is not corrected within the time specified above, the City shall have the immediate right to complete the work to its satisfaction and shall deduct the cost to cover from any balances due or to become due the Contractor. Repeated incidences of unsatisfactory performance may result in cancellation of the agreement for default.
- 14. PERFORMANCE INTERFERENCE**  
 Contractor shall notify the Department contact immediately of any occurrence and/or condition that interferes with the full performance of the contract, and confirm it in writing within twenty-four (24) hours.
- 15. HOURS OF WORK**  
 All work under this contract shall be coordinated with the Department Representative. Any changes to the established schedule must have prior approval of the Department Representative.  
  
 City business hours are defined as 6:00 a.m. to 5:00 p.m. (local Phoenix, AZ time) during regular business days and excluding City holidays (Non City Business Hours: 5:01 p.m. to 5:59 a.m., non regular business days and City Holidays). Contractor(s) should take these into consideration when preparing their bid response.
- 16. DISCOUNT**  
 All discounts quoted shall be firm and fixed for the specified contract period. Discounts offered must be expressed as a single percentage (%) figure for each contract item. Offers containing chain or multiple discounts may be considered non-responsive.
- 17. CATALOGS AND/OR PUBLISHED PRICE LIST**  
 All product catalogs shall be provided in either electronic or paper copy using properly identified, and dated as to issuance and effectiveness. Electronic copies of the catalogs are preferred. Accessory information will likewise be sufficiently detailed so as to cover all components and their individual parts that would be installed on the vehicle.



## SECTION III – SPECIAL TERMS AND CONDITIONS

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

Electronic Copy – Internet connectivity is preferred. If not available via internet, either compact disc (CD), digital versatile disc (DVD) or electronic media will be accepted, formatted to City software. One (1) electronic copy each of the manufacturer book shall be supplied. The manufacturer's catalog number used for each accessory shall also be provided. Electronic copies shall be presented in a word or text searchable format acceptable by the City.

A release shall be provided allowing the City of Phoenix the rights to install electronic copies to the City's intranet website. Access to manufacturer's websites is acceptable in lieu of paper, CD, or DVD; however, access must be operable to the City during the term of agreement.

If only a printed format is available, a total of two (2) copies each of the manufacturer catalog shall be supplied and one (1) copy of the complete technical specifications, cut/tear sheets, brochures, pictures, drawing, etc. to be used by City for reference.

Revised Published Price Lists may be used as a means of price adjustment. However, all bids are to be firm for a period of ninety (90) days after the bid opening date; Revised Price Lists will not be accepted by the City until after that date. Revised Published Price Lists will be accepted only in the event of an industry-wide price change, as evidenced by the issuance of revised price lists, by the manufacturer. Price adjustments will not be made for changes in freight costs.

Revised catalog(s) shall be submitted to the City within twenty-four (24) hours of manufacturer effective date.

### 18. LEGAL WORKER REQUIREMENTS

The City of Phoenix is prohibited by A.R.S. § 41-4401 from awarding a contract to any contractor who fails, or whose subcontractors fail, to comply with A.R.S. § 23-214(A). Therefore, Contractor agrees that:

- A. Contractor and each subcontractor it uses warrants their compliance with all federal Immigration laws and regulations that relate to their employees and their compliance with § 23-214, subsection A.
- B. A breach of a warranty under paragraph A shall be deemed a material breach of the contract that is subject to penalties up to and including termination of the contract.
- C. The City of Phoenix retains the legal right to inspect the papers of any contractor or subcontractor employee who works on the contract to ensure that the Contractor or subcontractor is complying with the warranty under paragraph A.

### 19. INSPECTION AND ACCEPTANCE

Each item delivered shall be subject to a complete inspection by the Fleet Services Division prior to acceptance. Inspection criteria shall include, but not be limited to, conformity to the specifications, mechanical integrity, quality, workmanship and materials. Ten (10) City working days will be allowed for this process. If delivered items are unacceptable and returned to the Contractor prior to acceptance, an additional five (5) City working days will be allowed for inspection when subsequent delivery occurs. It shall be the Contractor's responsibility to pick up unacceptable items, correct the deficiencies and return the equipment following the corrections.

### 20. LIQUIDATED DAMAGES

If the Contractor fails to deliver the supplies or perform the services within the time specified in its contract, or any extension thereof, the actual damages to the City for the delay will be difficult or impossible to determine. Therefore, in lieu of actual damages, the Contractor shall pay to the City as fixed, agreed, and liquidated damages for each calendar day of delay, the amount of \$20.00. The City may terminate this contract in whole or in part as provided in the "Default" provision. In that event, the Contractor shall be liable for such liquidated damages accruing until such time as the City may reasonably obtain delivery or performance of similar supplies and services. The Contractor shall not be


**SECTION III – SPECIAL TERMS AND CONDITIONS**

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

charged with liquidated damages when the delay arises out of causes beyond the control and without the fault or negligence of the Contractor.

**21. PRICE CHANGES RELATED TO EQUIPMENT MODIFICATIONS**

The Contract Specifications represent the most common configuration for equipment or products typically purchased under this agreement. Occasionally, changes may need to be made to the base unit for an individual department or cooperative agreement partner. The Contractor will quote these types of changes based on the base pricing established in this contract and the contract pricing options section for manufacturer's options, dealer options or pass through pricing from a subcontractor.

**A. MANUFACTURER'S OPTIONS**

Manufacturer's options can be added or deleted from the base unit and will be priced at a discount from list price or a cost plus pricing schedule as identified in this contract. Pricing of manufacturer's options shall be based on manufacturer's published price sheet with option codes or descriptions listed for each item. If selecting a manufacturer option causes any other base specification to change, the Contractor must disclose this change with their price quote. Costs for such changes shall be added or credited in accordance with the appropriate contract pricing option.

**B. DEALER OPTIONS or ADD ON**

Dealer options shall be defined as those options that are installed at the Contractor's location and are not typically available through the manufacturer but are approved by the manufacturer for installation. Because these options can come from a variety of sources, the pricing will be established using the cost plus pricing and labor rate identified in this contract. When options or add-ons are requested, the Contractor shall provide a quote detailing shop labor hours, shop labor rate, and the part numbers and descriptions, dealer cost and contract price.

**C. PASS THROUGH PRICING USING A SUB CONTRACTOR**

If an order requires the contracted vendor to use a subcontractor to perform the work, the Contractor will pass that work to the City at pass through pricing.

**22. PRODUCT DISCONTINUANCE**

In the event that a product is discontinued by the manufacturer, the City, in its sole discretion, may allow the Contractor to provide a substitute for the discontinued item. The Contractor shall request permission to substitute a new product and provide the following:

- A. A formal announcement from the manufacturer that the product has been discontinued.
- B. Documentation from the manufacturer that names the replacement product.
- C. Documentation that provides clear and convincing evidence that the replacement meets or exceeds all specifications required by the original solicitation.
- D. Documentation that provides clear and convincing evidence that the replacement will be compatible with all functions or uses of the discontinued product.
- E. Documentation confirming that the price for the replacement is the same as, or less, than the discontinued item.

**23. VEHICLE IN SERVICE NOTIFICATION**

Vehicles and installed accessories not placed in service immediately upon receipt shall be warranted from the date the vehicle is placed in service. The Fleet Services Division shall notify the vendor in writing of the actual in service date. The in service date shall not be more than six (6) months after delivery of acceptable vehicles. Delayed warranty forms shall be provided with all vehicles.


**SECTION III – SPECIAL TERMS AND CONDITIONS**

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

**24. VEHICLE DECALS**

Decals or markings of any type pertaining to advertisement other than the manufacturer's name and model designation normally installed by the manufacturer shall not be attached to any vehicle.

**25. COMMUNICATION IN ENGLISH**

It is mandatory that the persons assigned to this contract be able to speak read and write in English in order to communicate with the ordering department.

**26. COOPERATIVE AGREEMENT**

In addition to the City of Phoenix and with approval of the Contractor, this agreement may be extended for use by other municipalities and government agencies of the State of Arizona. A current listing of eligible entities may be found at [www.maricopa.gov/materials](http://www.maricopa.gov/materials) and then click on Contracts, "S.A.V.E." listing and "ICPA". Any such usage by other entities must be in accordance with the ordinance, charter and/or procurement rules and regulations of the respective political entity.

If required to provide services on a school district property at least five (5) times during a month, CONTRACTOR shall submit a full set of fingerprints to the school district in accordance with A.R.S. 15-512 of each person or employee who may provide such service. The District shall conduct a fingerprint check in accordance with A.R.S. 41-1750 and Public Law 92-544 of all CONTRACTORS, sub-CONTRACTORS or vendors and their employees for which fingerprints are submitted to the District. Additionally, the CONTRACTOR shall comply with the governing body fingerprinting policies of each individual school district/public entity. CONTRACTOR, sub-contractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

Orders placed by other agencies and payment thereof will be the sole responsibility of that agency. The City of Phoenix shall not be responsible for any disputes arising out of transactions made by other public entities who utilize this Agreement.

**27. POST AWARD CONFERENCE**

A. The recommended Contractor(s) may be required to participate in a Post Award Conference by the Finance Procurement personnel for the purpose of ensuring a complete understanding of the requirements.

B. Upon notification of an award, the Contractor(s) will have ten (10) business days to submit a complete certificate of insurance in the minimum amounts and the coverages as required in Section III – Special Terms subsection Insurance Requirements of this solicitation. (Note: Insurance requirements are non-negotiable.)

If any of the above requirements are not met, the Contractor(s) submittal may be deemed to be in contract default. The City may pursue any remedies available to it through contract or by law.



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 1. SCOPE

The Contractor shall supply and install products and accessories on City owned Chevrolet Impala and Chevrolet Tahoe police vehicles. Contractor shall also provide additional services as required under this contract. Typically, the City has between 45 and 70 units requiring up-fitting services each fiscal year with the majority of builds being patrol class (patrol, sergeant and lieutenant builds). The number and combinations of builds, as well as the number of Tahoe and Impala vehicles, will vary year to year. Products and services provided under this contract shall be on an "as needed" / "if needed" basis for a period of one (1) year beginning after City Council approval, according to the requirements contained herein.

Equipment must be designed to perform and have the ability to function in a severe heat and metropolitan environment. All fittings, fasteners, bolts, wiring and miscellaneous hardware shall be properly designed and engineered for the specifications indicated. All fabrication, assembly and paint techniques will provide a finished unit consistent or exceeding common industry standards.

The Contractor shall provide current model vehicle factory/manufacture standard equipment and accessories, services (warranty and non-warranty), preparation and delivery as required by this Contract. All installed items must meet or exceed the specifications stated herein. Any alterations will not be accepted.

### 2. SPECIFICATIONS

The Contractor shall select components that use material and design practices that are the best available in the industry for the type of operating conditions to which the item(s) will be subjected. Component parts shall be selected to give maximum performance, service life and safety and not merely meet the minimum requirements of this specification. All parts, equipment and accessories shall conform in strength, quality of material and workmanship to recognized industry standards.

The term "heavy duty" as used in these specifications shall mean that the item to which the term is applied shall exceed the usual quantity, quality or capacity supplied with standard production item(s); and it shall be able to withstand unusual straining, exposure, temperature, wear and use.

The Contractor shall not utilize any major component that is of a prototype nature or has not been in production for a sufficient length of time to demonstrate reliability.

The specifications, drawings and/or photographs associated with this Contract are intended to generally describe a complete installation. Any additional materials or labor required to complete the work as intended shall be provided by the Contractor, whether or not it has been detailed in these documents. No charges beyond those included in Bid submittal pricing are valid. Each build type listed is a master list of the most common items needed for each build and will be priced with individual line items and a total price for the build. The City reserves the right to delete or add items from the master list on an as needed basis. The individual line item prices for each build will be used to calculate the delete and add pricing for that item when necessary. The following are minimum requirements for this Contract.

#### 2.1 GENERAL REQUIREMENTS

Contractor shall choose components and accomplish the work in accordance with the following:

- 2.1.1 MOUNTING LOCATIONS:** All mounting locations shall be consistent to produce a pleasing appearance and not interfere with the function or serviceability of the vehicle. Ergonomically, no equipment shall encroach or obstruct the driver's space. All mounting locations shall be approved by the City of Phoenix. A complete demonstration unit of each vehicle type shall be used for this approval. The demonstration unit shall be the first unit supplied to the Contractor for the scheduled build. The scheduled build shall consist of the number of units identified on a single purchase order. All mounting hardware will be installed in such a way as to eliminate sharp edges as per OSHA standards. There



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
 251 W. Washington Street  
 8th Floor  
 Phoenix, AZ 85003  
 Phone: (602) 262-7181

shall be no sharp edges from hardware, console edges inside and outside. Zip-ties shall be flush cut. Contractor shall use nuts and bolts only; no TEK screws:

- 2.1.2 WIRING LOCATIONS:** All wiring passing through metal shall be protected by a rubber grommet. All wiring shall be sized to amperage draw of the lights and accessories. All connectors shall be soldered and crimped. Heat shrink shall be used on all splices, over the solder and crimp connection. All wiring shall be concealed behind the body panels/faring. A complete wiring diagram shall be delivered with the first delivery of each Bid Item for each model year. No payment will be made to the Contractor until a complete wiring diagram is received by Fleet Services Division, Fleet Control Section.
- 2.1.3 EQUIPMENT, ACCESSORIES AND EMERGENCY LIGHTING:** Contractor shall ensure industrial grade materials are used in the construction and installation of the accessory and lighting equipment. All accessory and lighting equipment shall be covered by a minimum one (1) year parts and labor warranty on defects, materials and workmanship shall apply. The equipment shall be installed and in proper working order prior to delivery.
- 2.1.4 WORK VOLUME AND STORAGE:** A minimum of ten (10) vehicles must be processed and delivered per week. If Contractor fails to provide finished units at ten (10) vehicles per week, liquidated damages will be applied. If less than 10 vehicles are released to the Contractor, then that amount must be delivered per week. Each start date begins when the Contractor picks up the vehicle from City. Contractor shall securely store each vehicle and equipment until the vehicles and equipment are completed and delivered to the City. The Contractor's storage yard shall be fully fenced and locked.
- 2.1.5 VEHICLE DELIVERY SERVICE:** Contractor shall deliver all completed vehicles to the City of Phoenix, Fleet Services Division, Make Ready Shop facility located at 2441 S. 22nd Ave. Phoenix, AZ 85009, or any other city facility used to store police vehicles as requested by the City.

All deliveries shall be made between the hours of 8:00 a.m. and 2:00 p.m., Monday through Thursday, excluding holidays. To schedule an insure a delivery can be accepted call 602-534-2129 twenty-four (24) hours prior to delivery.

All towing and/or transportation charges required for the pick up and delivery of these vehicles to and from the City of Phoenix shall be included in the total price submitted.

## 2.2 REQUIREMENTS FOR POLICE VEHICLE EQUIPMENT AND ACCESSORIES FOR THE IMPALA AND TAHOE

The Contractor shall supply and install the items specified below. Each build type will contain different combinations of the items specified below and will be detailed on a separate build page.

- 2.2.1 LIGHTS AND SIREN CONTROLLER:** One (1) Mfg: Federal Signal, Unitrol TouchMaster Delta, #UTMD-MB, siren controller with a plug-in PA microphone to include a horn ring circuit. Terminate power and ground wires from Unitrol with disconnect terminals, include service loop long enough to gain access to rear of siren unit with ease, for service after the fact.
- 2.2.2 SIREN SPEAKER:** One (1) Mfg: Code 3®, #SL100, 100watt Slim Line™, or equal, mounted in the center of the push bar on top of the center bracket. . If line 2.2.6, "Push Bar" is not ordered, the siren speaker shall be mounted behind the grille utilizing the manufacturers' OEM vehicle specific mounting bracket. Terminate OEM siren wires with



## SECTION IV - SCOPE OF WORK

CITY OF PHOENIX  
 Procurement Division  
 251 W. Washington Street  
 8th Floor  
 Phoenix, AZ 85003  
 Phone: (602) 262-7181

disconnect terminals, include service loop. Nylon lock nuts and/or lock washers on mounting hardware, ensure mounting bolts extend through nylon ring on lock nut.

- 2.2.3 AIR BAG CONTROL SWITCH:** One (1) Mfg: AOI Electrical Inc, US2-GM, Air bag control ON/OFF switch with factory compliant connectors and shorting bars. The switch shall be mounted in an easy to reach location for the passenger. A warning label shall be applied to the passenger air bag dash cover.
- 2.2.4 4-CORNER LIGHTING SYSTEM:** Each vehicle shall be equipped to operate the headlamps, tail lights, and back up lights independently when running Code 3. Headlamps shall alternate on-off on the high beams only. Tail lights and back up lights shall alternate flash red-white. When the brake pedal is depressed, the tail lamps shall go solid red and the back up lights stop flashing until the brake pedal is released.
- 2.2.5 FORWARD FACING PUSH BAR LIGHTING:** Two (2) LED light heads, six (6) LED's minimum, one red and one blue with black bezels mounted on the push bar horizontally on either side of the siren speaker. If line 2.2.6, "Push Bar" is not ordered, both grille lights shall be mounted behind the grille utilizing the manufacturers' vehicle specific mounting bracket. Whelen® ION™ Series or equal. LED modules shall be installed to the correct orientation relative to the lens design.
- 2.2.6 PUSH BAR:** One (1) Mfg: Go-Rhino Defender, or equal, push bumper without brush guards, air bag compatible to be mounted on either a Tahoe or an Impala.
- 2.2.7 PUSH BAR SIDE LIGHTING:** Two (2) Mfg: Federal Signal IPX6 w/12 LED's, or equal, split red / blue, black bezel. Mounted vertically on each side of the push bar. LED modules must be installed to the correct orientation relative to the lens design.
- 2.2.8 LIGHT BAR:**
- a) Low Profile, 48" (Inch) wide, full LED with a minimum of six (6) LED's per module. Six (6) modules facing front and six (6) facing rear not including the corner modules.
  - b) Front and forward facing corner modules shall have two (2) color capability, Red/White & Blue/White. The two (2) center modules shall be white take-downs.
  - c) Shall be compatible with the Federal Signal, Unitrol Touch Master Delta #UTMD-MB.
  - d) All forward facing modules shall be capable of going solid white for take-down.
  - e) Forward facing corner modules shall remain blue/red unless the alley lights are activated when they would go solid white.
  - f) Rear facing modules shall remain flashing red/blue and capable of being dimmed using auxiliary switch on the Unitrol controller.
  - g) All lenses shall be clear with wide angle light dispersion.
  - h) Complete light bar shall be UV protected.
  - i) Alley lights shall be manually activated using the light and siren controller only.
- 2.2.9 WINDSHIELD LIGHTING:** One (1) Mfg: Code 3®, SuperVisor™ Thin Line (TL), #SV333, or equal, shall include the following specifications;
- a) Ten (10) modules minimum [Eight (8) Forward Facing, Two (2) at 45° Angle] Three (3) diodes per module minimum. No Takedowns.
  - b) Black housing that prevents the lights from reflecting back into the driver eyes.



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- 2.2.10 TAHOE REAR QUARTER WINDOW LIGHTING:** Two (2) LED modules per side mounted internally in black housings. One shall be flashing red/white and the other flashing blue/white. Whelen® ION™ series or equal. The lights shall be mounted away from the glass to avoid possible damage due to road vibration.
- 2.2.11 TAHOE EXTERIOR SIDE ASSIST STEP LIGHTING:** Two (2) Mfg: Whelen® Vertex™, or equal, mounted on each side. Surface mounted in black bezels, one (1) red and one (1) blue. Location and flash pattern TBD.
- 2.2.12 TAHOE INTERIOR TAILGATE LIGHTING:** One (1) Mfg: Able2 Products®, LED By The Inch, or equal, #11.8236.RAB, Dimensions: 1 3/8" (inch) High x 1 1/2" (inch) Deep x 36" (inch) Long, with a flexible black housing, [12" (inch) RED, 12" (inch) AMBER, 12" (inch) BLUE] shall include LED Flasher – Strobe Patterns, #11.1005SF, LEDs mounted horizontal at rear center to the headliner visible through the top of the tailgate window.
- 2.2.13 IMPALA LIGHTING: REAR DECK AND UNDER MIRROR**
- a) **REAR-DECK:** One (1) Mfg: Able2 Products®, LED By the Inch, #11.8236.RAB, Dimensions: 1 3/8" (inch) High x 1 1/2" in Deep x 36" (inch) Long, with a flexible black housing, [16" (inch) RED, 16" (inch) BLUE] shall include LED Flasher. Alternating double flash, left/right. Light stick shall be mounted to the rear deck shielded so as not to reflect back into the car.
  - b) **UNDER MIRROR OSRV:** Sound Off Signal® Intersector™, or equal, mounted under both outside rear view mirrors. 180 degree lens mounted perpendicular to the car body. Color and flash pattern TBD. Activated with light bar.
- 2.2.14 DOME LIGHT:** One (1) Mfg: SoundOff Signal® #ECVDMLTAL00, or equal, WHITE/RED all LED dome light, mounted centered above the driver and passenger with the ON/OFF switch in an easy to reach location for both the driver and passenger.
- 2.2.15 IMPALA HALF PARTITION:** One (1) Mfg. Patriot Enterprises Inc., #PTS-9000-I, or equal, half partition that shall include the following specifications;
- a) Bio seat, floor pan with drains, extended safety belts. Compatible with side curtain air bags.
  - b) Partition must be a no holes, no trim cut installation.
  - c) Fixed mounted, fully flexible side filler wings.
  - d) Scratch-resistant polycarbonate window with no holes.
  - e) Full powder coated finished 14-gauge steel.
  - f) Installed in such a manner to eliminate all voids or gaps along the top, sides and bottom of the partition that would allow a detainee to reach into or hide evidence or contraband in the forward compartment.
- 2.2.16 FULL PARTITION:** One (1) Mfg: Setina®, Bodyguard™ or equal. The Chevrolet Tahoe is Model 6-VS-RP and the Chevrolet Impala is Model 6-S-RP, full front partition that shall include the following specifications;
- a) Compatible with side curtain air bags.
  - b) Partition shall be a no holes, no trim cut installation.
  - c) Fixed mounted, fully flexible side filler wings.
  - d) Scratch-resistant polycarbonate full length stationary window.
  - e) The Chevrolet Tahoe shall have no vent holes and the Chevrolet Impala shall have six (6) vent holes centered at the top.
  - f) Full powder coated finished 14-gauge steel.



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- g) Installed in such a manner to eliminate all voids or gaps along the top, sides and bottom of the partition that would allow a detainee to reach into or hide evidence or contraband in the forward compartment.

**2.2.17 PRISONER TRANSPORT SEAT:** One (1) Mfg: Laguna three (3) person, Prisoner Transport Seat that shall include the following specifications;

- a) Fully molded, heavy-gauge, acrylonitrile butadiene styrene (A.B.S.) thermoplastic seat with foam spine pads.
- b) Certified outboard safety seat belts with pull tight straps and magnet mounts for storage.
- c) Installed in such a manner to eliminate all voids or gaps along the top, sides and bottom of the seat that would allow a detainee to reach into or hide evidence or contraband.

**2.2.18 TAHOE REAR BARRIER:** One (1) Mfg: Laguna 3p, Prisoner Transport Rear Barrier Screen that shall include the following specifications;

- a) Compatible with side curtain air bags.
- b) Fully finished, rear panel that contours to allow for maximum space in the rear cargo area.
- c) Installed in such a manner to eliminate all voids or gaps along the top, sides and bottom of the barrier that would allow a detainee to reach into or hide evidence or contraband in the rear cargo area.
- d) Barrier shall be constructed of metal mesh covered with a scratch resistant polycarbonate sheet mounted on the cargo side.

**2.2.19 DOOR PANELS AND LOCK RODS:** Two (2) A.B.S. thermoplastic door panels, installed on the rear doors that shall include the following specifications;

- a) Replaces the OEM door panel to include the door handle, door lock and window controls.
- b) High impact resistant, smooth flush surface for ease of cleaning.
- c) Installed in such a manner to eliminate all voids or gaps along the top, sides and bottom of the door that would allow a detainee to reach into or hide evidence or contraband in the door.
- d) Installation of manual door lock on the driver's side rear door shall include:
  - i. Mfg: National Display, LLC custom 11ga rod. (Tahoe Ver.1 – Impala Ver:2)
  - ii. Mfg: Dorman item #650-001, 1/8" (inch) vacuum cap shall be used as a door lock knob.
  - iii. Mfg: Auveco item #14529, nylon routing clip used to secure the rod inside the door.

**2.2.20 WINDOW BARS:** Two (2) fixed rear window bars that shall include the following specifications;

- a) Prevents the detainee from breaking the windows.
- b) Prevents the detainee from accessing the exterior door handles.
- c) Scratch resistant, black powder coated finish.

**2.2.21 GUN RACK:** One (1) double mount weapon system that shall include the following specifications;

- a) Electric gun locks with handcuff key lock override.
- b) 10 second timer with push button switch incorporated into the siren controller "RLS" switch functional only when the ignition is on.



## SECTION IV - SCOPE OF WORK

CITY OF PHOENIX  
 Procurement Division  
 251 W. Washington Street  
 8th Floor  
 Phoenix, AZ 85003  
 Phone: (602) 262-7181

- c) Universal butt plates.
- d) Black powder-coated finish.
- e) Mounted between the front seats. Shall not be obstructed by the cup holders.
- f) Long Gun: Locking system shall fully cover the take-down pins on a M16 or a M4 model assault rifle with a one piece stock.
- g) Shotgun: Fully adjustable lock system which shall be adjusted to fit the Phoenix standard issue Remington 870 shotgun.
- h) Each weapon lock shall have its own timer, powered from one switch fused independently.

**2.2.22 TAHOE CONSOLE SYSTEM:** One (1) Mfg: Havis-Shields® console system that shall include the following specifications:

- a) One (1) #C-SM-1225, 12" (inch) Enclosed, 25° Angle, Stout Mount Series Console.
- b) One (1) #C-TMW-GMC-02, 32" Trak Mount Base Assembly.
- c) One (1) #C-SM-SA-1-HD, Heavy Duty Swing Arm.
- d) One (1) #C-MD-204, Low Profile Tilt/Swivel Adapter.
- e) Two (2) #C-MC, Console Microphone Clips.
- f) Two (2) #C-MCB, Console Microphone Clip Brackets.
- g) One (1) #C-CUP2-E-C, Dual External Cup Holder.

**2.2.23 IMPALA CONSOLE SYSTEM:** One (1) Mfg: Havis-Shields® console system that shall include the following specifications:

- a) One (1) #C-SM-1225, 12" (inch) Enclosed, 25° Angle, Stout Mount Series Console.
- b) One (1) #C-TMW-IMP-01, 24" (inch) Trak Mount Base Assembly.
- c) One (1) #C-SM-SA-1-HD, Heavy Duty Swing Arm
- d) One (1) #C-MD-204, Low Profile Tilt/Swivel Adapter with handle.
- e) Two (2) #C-MC, Console Microphone Clips
- f) Two (2) #C-MCB, Console Microphone Clip Brackets
- g) One (1) #C-CUP2-E-C, Dual External Cup Holder

**2.2.24 PATROL FILLER PLATES:** Install filler plates in the following order from the top of the console down using T-20 Security TORX, Tamper Resistant, #8 x 3/8" (inch) pan head sheet metal screw type-B with black oxide finish.

- a) One (1) #C-PS-1-PHX, 1" in, Filler Plate with a MASTER SWITCH, Mfg: K-Four #14-305, Red illuminated single pole, 20 AMP, ON/OFF rocker switch installed on the driver side of the console.
- b) One (1) #C-FP-3, 3" (inch), Filler Plate
- c) One (1) #C-EB30-MMT-PPD -1P, 3" (inch) Motorola XTL5000 Bracket
- d) One (1) #C-EB30-TM4-PPD-1P, 3.5" (inch) Unitrol TouchMaster Delta Bracket
- e) One (1) #C-LP-4, 2" (inch) Plate w/4 12VDC Lighter Outlets

**2.2.25 SGT. & LT. FILLER PLATES:** Install filler plates shall be in the following order from the top of the console down using T-20 Security TORX, Tamper Resistant, #8 x 3/8" (inch) pan head sheet metal screw type-B with black oxide finish.

- a) One (1) #C-PS-1-PHX, 1" in, Filler Plate with a MASTER SWITCH, Mfg: K-Four #14-305, Red illuminated single pole, 20 AMP, ON/OFF rocker switch installed on the driver side of the console.
- b) Two (2) #C-EB30-MMT -PPD-1P, 3" (inch) Motorola XTL5000 Bracket
- c) One (1) #C-EB30-MMT-PPD-1P, 3.5" (inch) Unitrol TouchMaster Delta Angled Bracket.
- d) One (1) #C-LP-4, 2" (inch) Plate w/ 4 12VDC Lighter Outlets.



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
 Procurement Division  
 251 W. Washington Street  
 8th Floor  
 Phoenix, AZ 85003  
 Phone: (602) 262-7181

- e) One (1) #C-MC, Console Microphone Clips
- f) One (1) #C-MCB, Console Microphone Brackets

**2.2.26 ANTI-THEFT SYSTEM:** One (1) Mfg: Secure Idle anti-theft system that shall include the following specifications;

- a) The anti-theft system shall have a round dash mounted ON/OFF switch w/ Green On indicator light.
- b) The "ON" position shall allow for automatic activation by removing the keys from the ignition.
- c) The "OFF" position shall deny automatic anti-theft activation.
- d) The anti-theft system shall resume normal vehicle operations when the key is reinserted to the ignition.

**2.2.27 MDC DOCKING STATION:** One (1) Havis Vehicle Port Replicator, DS-PAN-112-2-P that shall include the following specifications.

- a) 12V Internal power supply. Five (5) USB 2.0 ports, four (4) rear & one (1) front, two (2) Ethernet, two (2) serial, one (1) VGA, Speaker/Mic.
- b) One (1) Mfg: Larsen Antenna #GPSCWCP00, GPS, black tri-band antenna with 16'1" RG-174 coaxial cable fitted with TNC/SMA connections. Installation shall be per manufacture's specifications on the roof to the left of the drivers head position.
- c) One (1) CAT5e RJ415 black patch data cable, terminated behind the passenger seat with a service loop near the modem location.

**2.2.28 LOW LOSS ANTENNA MOUNT:** Two (2) Mfg: Comtelco, #CEZL-25-00, 25'ft for the Tahoe or #CEZL-19-00, 19'ft for the Impala, low loss antenna mounts with LMR195 cable and rain caps, mounted on the roof of the Tahoe and the Impala, centered on the street side and curbside, terminated with a service loop at full length with no connector in the console system.

**2.2.29 FUSE PANEL WITH BATTERY PROTECTION:** One (1) fully integrated fuse panel with one (1) Mfg: Copeland Engineering, LLC, Power Tamer® mounted to a metal surface with the programmable delay set at two (2) hours, that must include the following specifications;

- a) One (1) Mfg: Copeland Engineering, LLC, Power Tamer® with the delay set at two (2) hours. Location TBD at post award conference.
- b) All connections shall be crimped, soldered and insulated with heat shrink tubing.
- c) One (1) 150 amp fuse panel circuit breaker mounted in an easy to reach location.
- d) The Contractor shall supply a complete paper and electronic wiring schematic with color code and label legend after completion and acceptance of the demonstration unit.
- e) All unused wires that are included with the supplied fuse panel shall be terminated in a service loop, loomed to the sides of the console. The console floor shall be clear of any unused wires to allow for deeper radio installation.
- f) All wires shall be;
  - i. SXL automotive type that meet or exceed MIL T5438 and SAE-J1128.
  - ii. Fully color coded and function labeled a minimum of every 6" (Inches) with a color coded and label legend applied as part of the panel cover.
  - iii. Protected by a grommet when passed through metal.



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- iv. Sized to appropriate amperage draw, concealed and protected against damage, loomed and secured to the vehicle a minimum of every 18" (inches) with non-stick on type ties.
- g) The following wires shall be supplied and labeled as follows;
  - i. **CONSTANT RADIO 1;** Wires shall be terminated with a 2-pin quick disconnect bullet lead, in the console with a service loop near the Radio location. RED wire shall be "hot" all the time, even when the Power Tamer times out.
    - (a.) One (1) 12-gauge RED wire, labeled "RADIO 1 BATT", fused at 15 amps
    - (b.) One (1) 12-gauge BLACK wire, labeled "RADIO 1 GND"
  - ii. **CONSTANT RADIO 2;** Wires shall be terminated with a 2-pin quick disconnect bullet lead, in the console with a service loop near the Radio location. RED wire shall be "hot" all the time, even when the Power Tamer times out.
    - (a.) One (1) 12-gauge RED wire, labeled "RADIO 2 BATT", fused at 15 amps
    - (b.) One (1) 12-gauge BLACK wire, labeled "RADIO 2 GND"
  - iii. **SWITCHED RADIO 1&2;** Two (2) 14-gauge RED with WHITE STRIPE wires fused separately at 4 amps, one (1) labeled "RADIO 1 SWITCHED" and one (1) labeled "RADIO 2 SWITCHED". Wires shall be switched with the "Master Switch" – Power Tamer applied. Both wires shall be terminated in the console with a service loop near the Radio location.
  - iv. **SWITCHED MDC;** Wires shall be switched with the "Master Switch" – Power Tamer applied. Both wires terminated in the console with a service loop near the MDC location.
    - (a.) One (1) 14-gauge ORANGE wire, labeled "COMPUTER SWITCHED", fused at 20 amps
    - (b.) One (1) 12-gauge BLACK wire, labeled "COMPUTER GND"
  - v. **SWITCHED MODEM;** Wires shall be switched with the "Master Switch" – Power Tamer applied. Both wires terminated to one (1) DC power cord for a Sierra Wireless AirLink™ PinPoint X modem, terminated behind the passenger seat with a service loop near the modem location
    - (a.) One (1) 14-gauge ORANGE wire, labeled "MODEM SWITCHED", fused at 15 amps
    - (b.) One (1) 12-gauge BLACK wire, labeled "MODEM GND"
  - vi. **SWITCHED SPARE 1;** Wires shall be switched with the "Master Switch" – Power Tamer applied. Both wires shall be terminated in the console with a service loop near the Radio location.
    - (a.) One (1) 12-gauge BLUE wire, labeled "SPARE 1 SWITCHED", fused at 15 amps
    - (b.) One (1) 12-gauge BLACK wire, labeled "SPARE 1 GND"
  - vii. **SWITCHED SPARE 2;** Wires shall be switched with the "Master Switch" – Power Tamer applied. Both wires shall be terminated in the console with a service loop near the Radio location.
    - (a.) One (1) 12-gauge BLUE wire, labeled "SPARE 2 SWITCHED", fused at 15 amps
    - (b.) One (1) 12-gauge BLACK wire, labeled "SPARE 2 GND"



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- 2.2.30 48" DEEP K-9 TRANSPORT SYSTEM:** One (1) Mfg: Havis-Shields®, American Aluminum Accessories®, or equal, 48" in deep x 47" in wide x 34" in high, canine kit that shall include the following specifications;
- Heavy-duty, powder coat finish aluminum, single compartment kit with one sliding front door, aluminum fold-down interior window guards, door panels, rubber matting and dome light with a dash mounted switch.
  - Heat sensor alarm shall include the S.O.S. horn alert module, remote door popper module, dual window auto drop module, light bar activation module, siren activation module, and remote pager/beeper module.
  - 4" in air circulation fan.
  - 12" in ventilation fan.
  - A center console storage box that will act as a platform which will allow the K9 to exit through the front seat area.
  - LED red/white dome light mounted on the cage ceiling activated by a switch on the console.
- 2.2.31 32" DEEP K-9 TRANSPORT SYSTEM:** One (1) Mfg: Havis-Shields®, American Aluminum Accessories®, or equal, 32" (inch) deep x 47" (inch) wide x 34" (inch) high, canine kit that shall include the following specifications;
- Heavy-duty, powder coat finish aluminum, single compartment kit with one sliding front door, aluminum fold-down interior window guards, door panels, rubber matting and dome light with a dash mounted switch.
  - Heat sensor alarm shall include the S.O.S. horn alert module, remote door popper module, dual window auto drop module, light bar activation module, siren activation module, and remote pager/beeper module.
  - 4" (inch) air circulation fan.
  - 12" (inch) ventilation fan.
  - A center console storage box that will act as a platform which will allow the k-9 to exit through the front seat area.
  - LED red/white dome light mounted on the cage ceiling activated by a switch on the console.
- 2.2.32 FULL WIDTH, SINGLE DRAWER LOCK BOX:** one (1) custom lock box that shall include the following specifications;
- Solid 1/8" in thick, light weight, corrosion resistant construction.
  - Extra Heavy Duty ball bearing drawer slides.
  - One (1) drawer to support 300 lbs at full extension.
  - Two (2) centered T-handle locks and 4 keys.
  - Cargo box height approximately 22" in, including 2" in top rails.
  - Cargo box width shall fill the entire rear cargo area of the vehicle.
  - Cargo box depth shall fill the entire rear cargo area between the rear seat, cage or partition to the liftgate.
- 2.2.33 FULL WIDTH, TWO DRAWER LOCK BOX:** one (1) custom lock box that shall include the following specifications;
- Solid 1/8" in thick, light weight, corrosion resistant construction.
  - Extra Heavy Duty ball bearing drawer slides.
  - Two (2) drawers to support 150 lbs each at full extension.
  - Two (2) centered T-handle locks and 4 keys per drawer.
  - Cargo box height approximately 22" in, including 2" in top rails.
  - Cargo box width shall fill the entire rear cargo area of the vehicle.



**SECTION IV - SCOPE OF WORK**

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

- g. Cargo box depth shall fill the entire rear cargo area between the rear seat, cage or partition to the liftgate.

**2.2.34 HALF WIDTH, SINGLE DRAWER LOCK BOX:** One (1) custom lock box that shall include the following specifications;

- a) Solid 1/8" in thick, light weight, corrosion resistant construction.
- b) Extra Heavy Duty ball bearing drawer slides.
- c) One (1) drawer to support 150 lbs at full extension.
- d) Two (2) centered T-handle locks and 4 keys.
- e) Cargo box height approximately 22" in, including 2" in top rails.
- f) Cargo box width shall be one-half the size of the rear cargo area installed on the street-side of the vehicle.
- g) Cargo box depth shall fill all space between the rear seat, cage or partition to the tailgate.

**2.2.35 ISOLATED AUXILIARY BATTERY - DEEP CYCLE**

- a) Supply and install an isolated, deep cycle, auxiliary battery to power all additional lighting and electronic equipment installed by the City of Phoenix and other City-contracted vendors.
- b) Minimum 750 CCA. Power Tamer to be wired to the auxiliary battery.
- c) Tahoe - Battery shall be installed in the engine compartment.
- d) Impala - Battery shall be installed in the trunk area contained in an acid resistant container. Location to be determined by the City at the post award conference.

**2.3 OPTIONAL - INSTALLATION OF POLICE VEHICLE DECALS**

**Labor Only** - for the surface preparation and installation of Police Department decals on the Chevrolet Impala and Chevrolet Tahoe.

- 2.3.1 A decal package will be supplied for each vehicle by the City.
- 2.3.2 Surface preparation and the installation of the decals shall be done following the decal manufacturer's guidelines verbatim.
- 2.3.3 Refer to Exhibit A in Attachments for decal placement on the vehicles.

**2.4 VEHICLE BUILD REQUIREMENTS**

**2.4.1 IMPALA - PATROL BUILD**

The following items shall be supplied and installed in accordance with the requirements of this Contract as indicated in Scope of Work, Section 2.2.

- |   |   |
|---|---|
| 2.2.1 Lights and Siren Controller                 | 2.2.16 Full Partition                     |
| 2.2.2 Siren Speaker                               | 2.2.17 Prisoner Transport Seat            |
| 2.2.3 Air Bag Control Switch                      | 2.2.19 Door Panels and Lock Rods          |
| 2.2.4 4-Corner Lighting System                    | 2.2.20 Window Bars                        |
| 2.2.5 Push Bar Forward Lighting                   | 2.2.23 Impala Console System              |
| 2.2.6 Push Bar                                    | 2.2.24 Patrol Filler Plates               |
| 2.2.7 Push Bar Side Lighting                      | 2.2.26 Anti-Theft System                  |
| 2.2.8 Light Bar                                   | 2.2.27 MDC Docking Station                |
| 2.2.13 Impala Rear-Deck and Under Mirror Lighting | 2.2.28 Low Loss Antenna Mount             |
| 2.2.14 Dome Light                                 | 2.2.29 Fuse Panel with Battery Protection |
|   | 2.2.35 Isolated Auxiliary Battery         |



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 2.4.2 IMPALA - SGT. BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract as indicated in Scope of Work, Section 2.2.

2.2.1	Lights and Siren Controller	2.2.16	Full Partition
2.2.2	Siren Speaker	2.2.17	Prisoner Transport Seat
2.2.3	Air Bag Control Switch	2.2.19	Door Panels and Lock Rods
2.2.4	4-Corner Lighting System	2.2.20	Window Bars
2.2.5	Push Bar Forward Lighting	2.2.23	Impala Console System
2.2.6	Push Bar	2.2.25	Sgt & Lt Filler Plates
2.2.7	Push Bar Side Lighting	2.2.26	Anti-Theft System
2.2.8	Light Bar	2.2.27	MDC Docking Station
2.2.13	Impala Rear-Deck and Under Mirror Lighting	2.2.28	Low Loss Antenna Mount
2.2.14	Dome Light	2.2.29	Fuse Panel with Battery Protection
		2.2.35	Isolated Auxiliary Battery

### 2.4.3 IMPALA - LT. BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract as indicated in Scope of Work, Section 2.2.

2.2.1	Lights and Siren Controller	2.2.14	Dome Light
2.2.2	Siren Speaker	2.2.23	Impala Console System
2.2.3	Air Bag Control Switch	2.2.25	Sgt & Lt Filler Plates
2.2.4	4-Corner Lighting System	2.2.26	Anti-Theft System
2.2.5	Push Bar Forward Lighting	2.2.27	MDC Docking Station
2.2.6	Push Bar	2.2.28	Low Loss Antenna Mount
2.2.7	Push Bar Side Lighting	2.2.29	Fuse Panel with Battery Protection
2.2.8	Light Bar	2.2.35	Isolated Auxiliary Battery
2.2.13	Impala Rear-Deck and Under Mirror Lighting		

### 2.4.4 IMPALA - OCB GANG BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract indicated in Scope of Work, Section 2.2.

2.2.1	Lights and Siren Controller	2.2.14	Dome Light
2.2.2	Siren Speaker	2.2.23	Impala Console System
2.2.3	Air Bag Control Switch	2.2.24	Patrol Filler Plates
2.2.4	4-Corner Lighting System	2.2.26	Anti-Theft System
2.2.5	Grille Lighting	2.2.27	MDC Docking Station
2.2.9	Windshield Lighting	2.2.28	Low Loss Antenna Mount
2.2.13	Impala Rear-Deck and Under Mirror Lighting	2.2.29	Fuse Panel with Battery Protection
		2.2.35	Isolated Auxiliary Battery



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 2.4.5 IMPALA – HALF PATROL BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract indicated in Scope of Work, Section 2.2.

- |        |  |        |                                    |
|--------|--|--------|------------------------------------|
| 2.2.1  | Lights and Siren Controller                | 2.2.15 | Impala Half Partition              |
| 2.2.2  | Siren Speaker                              | 2.2.19 | Door Panels and Lock Rods          |
| 2.2.3  | Air Bag Control Switch                     | 2.2.20 | Window Bars                        |
| 2.2.4  | 4-Corner Lighting System                   | 2.2.23 | Impala Console System              |
| 2.2.5  | Push Bar Forward Lighting                  | 2.2.24 | Patrol Filler Plates               |
| 2.2.6  | Push Bar                                   | 2.2.26 | Anti-Theft System                  |
| 2.2.7  | Push Bar Side Lighting                     | 2.2.27 | MDC Docking Station                |
| 2.2.8  | Light Bar                                  | 2.2.28 | Low Loss Antenna Mount             |
| 2.2.13 | Impala Rear-Deck and Under Mirror Lighting | 2.2.29 | Fuse Panel with Battery Protection |
| 2.2.14 | Dome Light                                 | 2.2.35 | Isolated Auxiliary Battery         |

### 2.4.6 IMPALA – HALF SGT. BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract indicated in Scope of Work, Section 2.2.

- |        |  |        |                                    |
|--------|--|--------|------------------------------------|
| 2.2.1  | Lights and Siren Controller                | 2.2.15 | Impala Half Partition              |
| 2.2.2  | Siren Speaker                              | 2.2.19 | Door Panels and Lock Rods          |
| 2.2.3  | Air Bag Control Switch                     | 2.2.20 | Window Bars                        |
| 2.2.4  | 4-Corner Lighting System                   | 2.2.23 | Impala Console System              |
| 2.2.5  | Push Bar Forward Lighting                  | 2.2.25 | Sgt & Lt Filler Plates             |
| 2.2.6  | Push Bar                                   | 2.2.26 | Anti-Theft System                  |
| 2.2.7  | Push Bar Side Lighting                     | 2.2.27 | MDC Docking Station                |
| 2.2.8  | Light Bar                                  | 2.2.28 | Low Loss Antenna Mount             |
| 2.2.13 | Impala Rear-Deck and Under Mirror Lighting | 2.2.29 | Fuse Panel with Battery Protection |
| 2.2.14 | Dome Light                                 | 2.2.35 | Isolated Auxiliary Battery         |

### 2.4.7 TAHOE - PATROL BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract indicated in Scope of Work, Section 2.2.

- |        |                                     |        |                                    |
|--------|-------------------------------------|--------|------------------------------------|
| 2.2.1  | Lights and Siren Controller         | 2.2.17 | Prisoner Transport Seat            |
| 2.2.2  | Siren Speaker                       | 2.2.18 | Tahoe Rear Barrier                 |
| 2.2.3  | Air Bag Control Switch              | 2.2.19 | Door Panels and Lock Rods          |
| 2.2.4  | 4-Corner Lighting System            | 2.2.20 | Window Bars                        |
| 2.2.5  | Push Bar Forward Lighting           | 2.2.21 | Gun Rack                           |
| 2.2.6  | Push Bar                            | 2.2.22 | Tahoe Console System               |
| 2.2.7  | Push Bar Side Lighting              | 2.2.24 | Patrol Filler Plates               |
| 2.2.8  | Light Bar                           | 2.2.26 | Anti-Theft System                  |
| 2.2.10 | Tahoe Rear Quarter Window Lighting  | 2.2.27 | MDC Docking Station                |
| 2.2.11 | Exterior Tahoe Assist Step Lighting | 2.2.28 | Low Loss Antenna Mount             |
| 2.2.12 | Interior Tahoe Tailgate Lighting    | 2.2.29 | Fuse Panel with Battery Protection |
| 2.2.16 | Full Partition                      | 2.2.35 | Isolated Auxiliary Battery         |



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 2.4.8 TAHOE - SGT. BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract indicated in Scope of Work, Section 2.2.

2.2.1 Lights and Siren Controller	2.2.18 Tahoe Rear Barrier
2.2.2 Siren Speaker	2.2.19 Door Panels and Lock Rods
2.2.3 Air Bag Control Switch	2.2.20 Window Bars
2.2.4 4-Corner Lighting System	2.2.21 Gun Rack
2.2.5 Push Bar Forward Lighting	2.2.22 Tahoe Console System
2.2.6 Push Bar	2.2.25 Sgt & Lt Filler Plates
2.2.7 Push Bar Side Lighting	2.2.26 Anti-Theft System
2.2.8 Light Bar	2.2.27 MDC Docking Station
2.2.10 Tahoe Rear Quarter Window Lighting	2.2.28 Low Loss Antenna Mount
2.2.11 Exterior Tahoe Assist Step Lighting	2.2.29 Fuse Panel with Battery Protection
2.2.12 Interior Tahoe Tailgate Lighting	2.2.35 Isolated Auxiliary Battery
2.2.16 Full Partition	
2.2.17 Prisoner Transport Seat	

### 2.4.9 TAHOE - LT. BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract indicated in Scope of Work, Section 2.2.

2.2.1 Lights and Siren Controller	2.2.12 Interior Tahoe Tailgate Lighting
2.2.2 Siren Speaker	2.2.22 Tahoe Console System
2.2.3 Air Bag Control Switch	2.2.25 Sgt & Lt Filler Plates
2.2.4 4-Corner Lighting System	2.2.26 Anti-Theft System
2.2.5 Push Bar Forward Lighting	2.2.27 MDC Docking Station
2.2.6 Push Bar	2.2.28 Low Loss Antenna Mount
2.2.7 Push Bar Side Lighting	2.2.29 Fuse Panel with Battery Protection
2.2.8 Light Bar	2.2.35 Isolated Auxiliary Battery
2.2.10 Tahoe Rear Quarter Window Lighting	
2.2.11 Exterior Tahoe Assist Step Lighting	

### 2.4.10 TAHOE - OCB GANG BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract indicated in Scope of Work, Section 2.2.

2.2.1 Lights and Siren Controller	2.2.22 Tahoe Console System
2.2.2 Siren Speaker	2.2.24 Patrol Filler Plates
2.2.3 Air Bag Control Switch	2.2.26 Anti-Theft System
2.2.4 4-Corner Lighting System	2.2.27 MDC Docking Station
2.2.5 Grille Lighting	2.2.28 Low Loss Antenna Mount
2.2.9 Windshield Lighting	2.2.29 Fuse Panel with Battery Protection
2.2.10 Tahoe Rear Quarter Window Lighting	2.2.35 Isolated Auxiliary Battery
2.2.12 Interior Tahoe Tailgate Lighting	



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 2.4.11 TAHOE – 32" K-9 BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract indicated in Scope of Work, Section 2.2.

2.2.1	Lights and Siren Controller	2.2.21	Gun Rack
2.2.2	Siren Speaker	2.2.22	Tahoe Console System
2.2.3	Air Bag Control Switch	2.2.24	Patrol Filler Plates
2.2.4	4-Corner Lighting System	2.2.26	Anti-Theft System
2.2.5	Push Bar Forward Lighting	2.2.27	MDC Docking Station
2.2.6	Push Bar	2.2.28	Low Loss Antenna Mount
2.2.7	Push Bar Side Lighting	2.2.29	Fuse Panel with Battery Protection
2.2.8	Light Bar	2.2.31	Tahoe 32" (inch) Deep K-9 Transport System
2.2.10	Tahoe Rear Quarter Window Lighting	2.2.35	Isolated Auxiliary Battery
2.2.11	Exterior Tahoe Assist Step Lighting		
2.2.12	Interior Tahoe Tailgate Lighting		

### 2.4.12 TAHOE – 48" K-9 BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract indicated in Scope of Work, Section 2.2.

2.2.1	Lights and Siren Controller	2.2.21	Gun Rack
2.2.2	Siren Speaker	2.2.22	Tahoe Console System
2.2.3	Air Bag Control Switch	2.2.24	Patrol Filler Plates
2.2.4	4-Corner Lighting System	2.2.26	Anti-Theft System
2.2.5	Push Bar Forward Lighting	2.2.27	MDC Docking Station
2.2.6	Push Bar	2.2.28	Low Loss Antenna Mount
2.2.7	Push Bar Side Lighting	2.2.29	Fuse Panel with Battery Protection
2.2.8	Light Bar	2.2.30	Tahoe 48" (Inch) Deep K-9 Transport System
2.2.10	Tahoe Rear Quarter Window Lighting	2.2.35	Isolated Auxiliary Battery
2.2.11	Exterior Tahoe Assist Step Lighting		
2.2.12	Interior Tahoe Tailgate Lighting		

### 2.4.13 TAHOE – 32" U/C K-9 BUILD

The following items shall be supplied and installed in accordance with the requirements of this Contract indicated in Scope of Work, Section 2.2.

2.2.1	Lights and Siren Controller	2.2.22	Tahoe Console System
2.2.2	Siren Speaker	2.2.24	Patrol Filler Plates
2.2.3	Air Bag Control Switch	2.2.26	Anti-Theft System
2.2.4	4-Corner Lighting System	2.2.27	MDC Docking Station
2.2.5	Grille Lighting	2.2.28	Low Loss Antenna Mount
2.2.9	Windshield Lighting	2.2.29	Fuse Panel with Battery Protection
2.2.10	Tahoe Rear Quarter Window Lighting	2.2.31	Tahoe 32" (inch) Deep K-9 Transport System
2.2.12	Interior Tahoe Tailgate Lighting	2.2.35	Isolated Auxiliary Battery
2.2.21	Gun Rack		



## SECTION IV - SCOPE OF WORK

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

### 2.4.14 TAHOE – 48" U/C K-9 BUILD

The following items shall be supplied and installed in accordance with the specifications detailed in Paragraph 2.2 through 2.4 in this Section (IV).

2.2.1 Lights and Siren Controller	2.2.22 Tahoe Console System
2.2.2 Siren Speaker	2.2.24 Patrol Filler Plates
2.2.3 Air Bag Control Switch	2.2.26 Anti-Theft System
2.2.4 4-Corner Lighting System	2.2.27 MDC Docking Station
2.2.5 Grille Lighting	2.2.28 Low Loss Antenna Mount
2.2.9 Windshield Lighting	2.2.29 Fuse Panel with Battery Protection
2.2.10 Tahoe Rear Quarter Window Lighting	2.2.30 Tahoe 48" (inch) Deep K-9 Transport System
2.2.12 Interior Tahoe Tailgate Lighting	2.2.35 Isolated Auxilliary Battery
2.2.21 Gun Rack	

### 3. USAGE REPORTS

The Contractor shall provide the City of Phoenix, Finance Department, Purchasing Division with a usage report delineating the acquisition activity governed by the contract. The format of the report shall be approved by the City and shall disclose the quantity and the dollar value of each contract item by individual purchasing unit. Usage reports shall be created by the Contractor on a quarterly basis and shall be due by the end of the month following the end of the quarter.

- 3.1 Usage report quarters are as follows:
- January through March (Q1)
  - April through June (Q2)
  - July through September (Q3)
  - October through December (Q4)



Phoenix  
Tucson  
Flagstaff  
Show Low  
Lake Havasu City

This offer shall remain open  
for 120 (one hundred  
twenty) days.

City of Phoenix

Offer in Response to  
IFB 14-002 (EK)  
Police Vehicle Up-Fitting  
– Requirements Contract

Solicitation No. IFB 14-002 (EK)

Presented on  
June 7, 2013

Patrick Castell, Emergency Vehicle Specialist  
3332 E. Broadway Road  
Phoenix, Arizona 85040  
(602) 955-8405



June 7, 2013

Ms. Elizabeth Kellim  
Senior Buyer  
City of Phoenix – Procurement Division  
251 W. Washington Street – 8<sup>th</sup> Floor  
Phoenix, Arizona 85003

RE: Creative Communications Sales & Rentals, Inc. Bid  
for Police Vehicle Up-Fitting  
IFB No. 14-002 (EK)

Dear Ms. Kellim:

Creative Communications Sales & Rentals, Inc. (Creative Communications) appreciates the opportunity to respond to the City of Phoenix Invitation for Bid (IFB) for Police Vehicle Up-Fitting contract.

The attached response includes specific information from Creative Communications in response to the terms, conditions, and specifications described in the RFP and Addendum #1. This response will remain valid for 120 days from this date, as the City evaluates Creative Communications' bid. The response is conditioned upon the City's acceptance of the terms and conditions contained in it, or a negotiated version thereof.

Should you have any questions about the information contained in this response, please feel free to contact your Creative Communications Vehicle Specialist, Patrick S. Castelli, at (602) 955-8405. We at Creative Communications Sales & Rentals, Inc. look forward to providing the City of Phoenix with Police Vehicle Up-Fitting and installation services.

Sincerely yours,

Jacqueline S. Bals  
Chief Operating Officer

**PHOENIX**  
3332 E. Broadway Rd  
Phoenix, AZ 85040  
p. 602-955-8405  
f. 602-955-1049

**TUCSON**  
3600 S. Palo Verde Rd, Ste 105  
Tucson, AZ 85713  
p. 520-747-1516  
f. 520-747-0407

**FLAGSTAFF**  
4025 E. Huntington, Ste 100  
Flagstaff, AZ 86004  
p. 928-779-2929  
f. 928-622-0333

**LAKE HAVASU CITY**  
3509 Maricopa Ave  
Lake Havasu City, AZ 86406  
p. 928-680-4333 or 928-763-9041  
f. 928-640-4512 or 928-763-9049

**SHOW LOW**  
501 N 9<sup>th</sup> Place  
Show Low, AZ 85901  
p. 928-637-7459  
f. 928-637-3575



**MOTOROLA SOLUTIONS**

Radio Solutions Channel Partner

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

## TABLE OF CONTENTS

<b><u>Section</u></b>	<b><u>Description</u></b>
<b>1</b>	<b>Introduction to Creative Communications</b>
<b>2</b>	<b>Section V – Submittal</b>
<b>3</b>	<b>Amendments</b>
<b>4</b>	<b>Submittal Spreadsheet (Excel Format as Required)</b>
<b>5</b>	<b>Manufacturer / Catalog / Distributor / Literature / Documentation</b>
<b>6</b>	<b>Build Sheets, Technical, Product, Tear Sheets, Etc.</b>
<b>7</b>	<b>CD with Electronic Copy of the following Items:</b> <ul style="list-style-type: none"><li><b>1 Introduction to Creative Communications</b></li><li><b>2 Section V Submittal</b></li><li><b>3 Amendments</b></li><li><b>4 Submittal Spreadsheet (Excel Format as Required)</b></li><li><b>5 Manufacturer / Catalog / Distributor / Literature / Documentation</b></li><li><b>6 Build Sheets, Technical, Product, Tear Sheets, Etc.</b></li></ul>

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

**SECTION 1  
INTRODUCTION TO CREATIVE COMMUNICATIONS**

---

**City of Phoenix**

**Police Vehicle Up-Fitting – Requirements Contract  
IFB 14-002 (EK)**



**Creative Communications Sales & Rentals, Inc.**

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

## 1.0 Introduction to Creative Communications

### 1.1 Solid History of Performance



Creative Communications Sales and Rentals, Inc. (CCSR), an Arizona-owned and operated company, began doing business in Phoenix, Arizona, twenty-five years ago and currently has about one hundred employees working out of five service shops throughout the State. These shops are located in the communities of Phoenix, Tucson, Flagstaff, Lake Havasu City, and Show Low. We have the staffing, resources, experience, and employee qualifications to provide the requested truck and fleet accessory procurement and installation services. CCSR began offering vehicle installation services in 2001 and expanded into make-ready services in 2004. Since then, we have steadily grown a large and

very diverse customer base that includes emergency, as well as commercial fleets, that recognizes the high quality of our work in this field.

CCSR has a verifiable track record of successfully completing vehicle installation and make-ready services for municipal, county, state and federal government customers as well for large commercial fleets across Arizona. In the past few months, our Phoenix facility has performed services very similar, if not identical, to those requested in this solicitation for numerous government and commercial fleet customers that include the U.S. Drug Enforcement Agency, U.S. Immigration and Customs Enforcement, U. S. Secret Service, U.S. Bureau of Indian Affairs, U.S. Department of Justice, Town of Gilbert, City of Chandler, Gila River Indian Community, Salt River Pima Maricopa Indian Community, Arizona Department of Public Safety, San Tan Ford, Coyote Honda, Wildhorse Pass Casino, Kinder Morgan, and Environmental Response, Inc.

CCSR has an established, reliable, responsive, supply chain for the procurement of all major and minor products from the manufacturers listed in this bid proposal. CCSR guarantees that we are in good standing with each supplier listed within our bid and that we will be able to obtain products and components for all items installed, maintained and repaired under the terms of this contract in a timely manner and in compliance with all terms and conditions specified.

### 1.2 Summary of Personnel Designated to Participate with this Contract

Our vehicle install/make-ready division has continued to experience solid growth in an industry that has recently seen many previously strong service providers stumble and even go out of business. Our success can be attributed to two key factors: our exceptional employees and strong internal processes. These CCSR strengths result in customer experiences that are routinely positive, consistent, and reliable from the moment orders are placed, through the procurement process and ending with post-install quality control inspections performed by our most experienced technicians.

The CCSR employees designated for participation with this contract are highly trained and qualified. A summary of these employees' names, responsibilities and experience is provided below.

EXHIBIT A

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

<u>Name</u>	<u>Experience (Yrs)</u>	<u>Responsibility</u>	<u>Training and Experience</u>
Castelli, Patrick	27	Vehicle Product Specialist	Mobile Electronics Certification Program (MECP) - Certified Security Specialist; MECP - Certified Installer; MECP - Silver Level First Class Installer; Motorola Mobile Automated License Plate Reader (ALPR) Technical Training Class; Ongoing Manufacturer and Field Training in Installation/Removal of Vehicle Equipment/Accessories (Lighting, Computing, Communications, Video, Storage.)
Begay, Darrell	9	Vehicle Product Specialist	Nine years of increasing responsibilities including install Technician, Buyer, Parts Manager and Account Manager for Emergency Vehicle Upfitting Services; Manufacturer and Field Training in Installation/Removal of Vehicle Equipment/Accessories (Lighting, Computing, Communications, Video, Storage.)
Garcia, Herb	7	Vehicle Shop Supervisor	Federal Signal PIPS Technology ALPR/Covert Installation Training; Ongoing Manufacturer and Field Training in Installation/Removal of Vehicle Equipment/Accessories (Lighting, Computing, Communications, Video, Storage.)
Carranza, Alfredo	5	Technician	CEA Mobile Electronics Certified Professional Basic #CEA158848; CEA Mobile Electronics Certified Professional Advanced #CEA158848; Federal Signal PIPS Technology ALPR/Covert Installation Training; Ongoing Manufacturer and Field Training in Installation/Removal of Vehicle Equipment/Accessories (Lighting, Computing, Communications, Video, Storage.)
King, Eric	2	Technician	Motorcycle Mechanics Institute (Honda, Harley Davidson, Kawasaki) Specialist Program.

EXHIBIT A

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

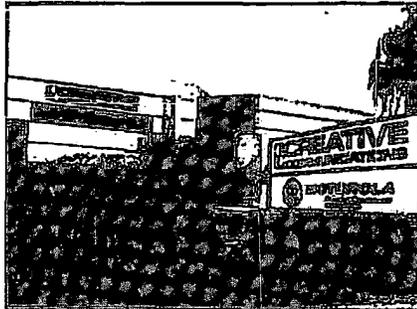
<u>Name</u>	<u>Experience (Yrs)</u>	<u>Responsibility</u>	<u>Training and Experience</u>
Leko, Jonathan	7	Technician	Emergency Vehicle Technician (EVT) L-1 Law Enforcement Vehicle Installation Technician; Federal Signal PIPS Technology ALPR/Covert Installation Training; Ongoing Manufacturer and Field Training in Installation/Removal of Vehicle Equipment/Accessories (Lighting, Computing, Communications, Video, Storage.)
Mojarro, George	4	Technician	Rio Salado College Automotive Technology Level I and II; Federal Signal PIPS Technology ALPR/Covert Installation Training; Ongoing Manufacturer and Field Training in Installation/Removal of Vehicle Equipment/Accessories (Lighting, Computing, Communications, Video, Storage.)
Vincent, Michael	12	Technician	Emergency Vehicle Technician (EVT) L-1 Law Enforcement Vehicle Installation Technician; Federal Signal PIPS Technology ALPR/Covert Installation Training; Ongoing Manufacturer and Field Training in Installation/Removal of Vehicle Equipment/Accessories (Lighting, Computing, Communications, Video, Storage.)
Williams, Mark	8	Technician	CEA Mobile Electronics Certified Professional Basic #38430; Federal Signal PIPS Technology ALPR/Covert Installation Training; Ongoing Manufacturer and Field Training in Installation/Removal of Vehicle Equipment/Accessories (Lighting, Computing, Communications, Video, Storage.)
Waith, Colin	12	Technician	Federal Signal PIPS Technology ALPR/Covert Installation Training; Ongoing Manufacturer and Field Training in Installation/Removal of Vehicle Equipment/Accessories (Lighting, Computing, Communications, Video, Storage.)

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

<u>Name</u>	<u>Experience (Yrs)</u>	<u>Responsibility</u>	<u>Training and Experience</u>
DeBaun, Evelyn	9	Purchasing Agent	Institute for Supply Management (ISM): Project Management for the Supply Professional; ISM Professional Development Continuing Education; ISM Fundamentals of Purchasing.
Zimpfer, Karon	5	Project Manager	Electronics Technicians Association (ETA) Certified Service Manager; additional fifteen years of supervisory/management experience in public safety communications and technology arenas.

**1.3 Description of CCSR-Phoenix Facility**



All work not performed at City of Phoenix sites will be done at our Phoenix facility located at 3332 East Broadway Road, Phoenix, Arizona 85040. This facility is sufficiently large enough and equipped with all tools, supplies, parts, materials, equipment, and staffing, both management and operational personnel, necessary to perform the services requested, in accordance with all terms, conditions, provisions, and specifications contained in this agreement and manufacturers' recommended services.

Access to the garage work area is made through a secured parking area which is located directly behind the building. The parking area is completely surrounded

on three sides by a twelve-course block wall topped with two strands of razor wire and on the fourth side by the CCSR building. The building is a two-story structure with high-tech security systems in place. The building and grounds are monitored by live cameras on a 24-hour basis. The building, which includes the garage bay, has state-of-the-art fire and intrusion security systems in place with electronic key card access at all entrances. These integrated security layers provide continuous protection for all vehicles and equipment located on our premises.

Our installation technicians have access to a large fleet of service vehicles that are equipped with commonly-used installation tools and equipment such as crimpers, pliers, screwdrivers, and cable ties; test equipment such as watt meters and communications service monitors; and, products with a known high failure rate, such as car amplifiers, mics, power supplies, antennas, coaxial cable, fuses, and connectors. The vehicle installation technicians are dispatched by our own employees who work out of our central dispatch center located at the Phoenix facility.

**1.4 Safety and Performance Record**

Our exceptional safety and performance records are direct results of our training programs, relationships with our manufacturers and internal policies and procedures. Some of our key facility credentials that reflect these operational aspects include the following:

- **Motorola Premier Service Partner Designation** – This designation confirms that Creative Communications meets Motorola's highest service level and complies with Motorola's Environmental Health and Safety Policy. It attests that we not only employ technicians who

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

- possess Industry and Motorola certifications, but also require them to complete rigorous annual training plans. Our continuing compliance with the requirements for this designation is confirmed annually with an on-site facility audit conducted by Motorola representatives.
- **Factory Mutual (FM) Approved Service Center** – This certification is independent proof that CCSR maintains the highest standards in employee technical training and continuing education, quality assurance processes, inventory controls, and procurement processes. Companies the world over rely on products and services that are FM Approved ([www.fmglobal.com](http://www.fmglobal.com)) and we undergo independent verification of our compliance through a rigorous annual audit to maintain our certification.
  - **Electronic Technicians Association (ETA) Certified Service Center** – A national, comprehensive program requiring annual recertification in the areas of facility service capability, code of conduct, appropriate test equipment and tools, customer service and warranty policies, management skills, technician certifications, licensing and insurance compliance and professional appearance.

All CCSR employees are subject to pre-employment background checks; employees with job responsibilities that include driving company or customer vehicles are also subject to Department of Transportation (DOT) driving history checks. All CCSR employees are subject to pre-employment drug tests; CCSR enforces a drug-free work environment that includes random, unannounced drug tests. We comply with the current applicable Occupational Safety and Health Standards of the State of Arizona Industrial Commission, the National Electric Code, and the National Fire Protection Association Standards.

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

**SECTION 2  
SECTION V – SUBMITTAL**

---

**City of Phoenix**

**Police Vehicle Up-Fitting – Requirements Contract  
IFB 14-002 (EK)**



**Creative Communications Sales & Rentals, Inc.**

	<p><b>SECTION V - SUBMITTAL</b></p>	<p><b>CITY OF PHOENIX</b>                  Procurement Division                  251 W. Washington Street                  8th Floor                  Phoenix, AZ 85003                  Phone: (602) 262-7181</p>
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Bidders shall submit one (1) printed complete original, and one (1) complete electronic copy (on a CD/DVD, flash drive or jump drive). Please submit only Section V, do not submit a copy of the entire IFB document. This offer will remain in effect for a period of 120 calendar days from the bid opening date and is irrevocable unless it is in the City's best interest to do so.

**Failure to supply complete documentation below may result in your response being non-compliant:**

Document	Original	Electronic	Copy
Section V- Submittal (Signed and Completed)	Yes	Yes	Yes
Submittal Spreadsheet (Excel Format Only) PDF or other formats will not be accepted	Yes	Yes	Yes
Manufacturer/Catalog/Distributor/ Literature/Documentation	Yes	Yes	No
Build Sheets, Technical, Product, Tear Sheets, Etc.	Yes	Yes	No

**Offers containing omissions or alternations of the electronic spreadsheet may be grounds for the City to consider that offer to be non-compliant.** If you are unable to obtain this excel spreadsheet, email the buyer listed or Procurement Administration (purchasing.admin@phoenix.gov).

\*Note: The offer shall include ample written evidence, in the form of technical specification, cut/tear sheets, brochures, pictures, drawing, etc., to demonstrate that all specifications herein have been met and/or exceeded. If the specifications stated within the IFB document for component items do not comply with legal requirements, the bidder(s) shall so notify the City prior to the bid opening date.

For evaluation purposes, each build type (Bid Items One through Fourteen) lists the most common items needed for each vehicle build, as outlined in the specifications. (The City reserves the right to modify these items on an as needed basis. In these cases, the City will use the individual line item prices provided in the attached Bid Submittal (Excel) spreadsheet to calculate the pricing for these modifications when necessary.)

**1. AWARD – ALL OR NONE**

**BID EVALUATION:** For evaluation purposes, this bid will be on an "all or none" basis as follows:

Total cost for all build types (Bid Items One (1) through Fourteen (14) on the attached spreadsheet) will be used to determine lowest overall responsible bid.

**\*\*Note:**

Prices offered shall not include applicable state and local taxes. City will pay all applicable taxes. For the purposes of determining the lowest cost, City will not take tax into consideration. Taxes must be listed as a separate item on all invoices. Additional charges for fuel surcharges, delivery charges, dealer prep, environmental fees, waste fees, shop supplies, freight and/or shipping/ handling and other miscellaneous charges will not be paid; these charges must be included in the solicitation submittal price. Invoices will be processed for the submitted prices only.

Company Name <u>Creative Communications Sales and Rentals, Inc.</u>	Page 46 of 52
Bid Opening Date: June 7, 2013 at 2:00 PM Local Time	Solicitation No. 14-002 (EK)

	<p><b>SECTION V - SUBMITTAL</b></p>	<p><b>CITY OF PHOENIX</b>                  Procurement Division                  251 W. Washington Street                  8th Floor                  Phoenix, AZ 85003                  Phone: (602) 262-7181</p>
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2. **PAYMENT TERMS**  
 Bidder offers a prompt payment discount of 2 % 20 days to apply after receipt of invoice or final acceptance of the products, whichever is later. If no prompt payment discount is offered, enter 0 in the % space to indicate net 30 days, otherwise payment terms shall be 2% 20 days, net 30 days; effective after receipt of invoice or final acceptance of the products, whichever is later. Payment terms offering less than 20 days will not be considered in the price evaluation of your bid.

Any prompt payment terms offered must be clearly noted by the Contractor on all invoices submitted to the City for the payment of goods or services received.

3. **DELIVERY**  
 Bidder states that item(s) ordered will be delivered 30 days after receipt of order. This delivery schedule shall include any time for shipping.

4. **WARRANTY**  
 Specify the Vendor or dealership where warranty work will be done:

Vendor Creative Communications Sales and Rentals, Inc.  
 Address 3332 E. Broadway Road  
 City, State and Zip Code Phoenix, AZ 85040

5. **YEARS IN BUSINESS AND CUSTOMER REFERENCE LISTING**  
 Bidder certifies that Creative Communications Sales and Rentals, Inc. has provided complete  
(Company Name)

products and services listed in this IFB for a period of Eleven (11) years.  
(number of years)

Bidder shall furnish the names, addresses, and telephone numbers of a minimum of three (3) firms or government organizations for which the bidder is currently furnishing or has furnished, in the past, completed service for bid item(s).

Company Name San Tan Ford  
 Address 1429 E. Motorplex Loop  
 Reference Lloyd Covault, Government and Municipal Sales, Fleet Manager  
 Telephone Number P: 480.621.3741; C: 602.684.5500  
 Email address lloydcovault@santanford.com  
 Company Name Town of Gilbert Police Department  
 Address 75 E. Civic Center Dr., Gilbert, AZ 85296  
 Reference Lieutenant Scott Girardin  
 Telephone Number 480.635.7190

Company Name <u>Creative Communications Sales and Rentals, Inc.</u>	Page 47 of 52
Bid Opening Date: June 7, 2013 at 2:00 PM Local Time      Solicitation No. 14-002 (EK)	



**SECTION V - SUBMITTAL**

**CITY OF PHOENIX**  
Procurement Division  
251 W. Washington Street  
8th Floor  
Phoenix, AZ 85003  
Phone: (602) 262-7181

Email address scott.girardin@gilbertaz.gov

Company Name Gila River Police Department

Address PO Box 568, Sacaton, AZ 85247

Reference Sergeant Ray Soto

Telephone Number 520.610.2029

Email address raymond.soto@gric.nsn.us

Company Name Creative Communications Sales and Rentals, Inc.

Bld Opening Date: June 7, 2013 at 2:00 PM Local Time

Solicitation No. 14-002 (EK)

	<b>SECTION V - SUBMITTAL</b>	<b>CITY OF PHOENIX</b> <b>Procurement Division</b> <b>251 W. Washington Street</b> <b>8th Floor</b> <b>Phoenix, AZ 85003</b> <b>Phone: (602) 262-7181</b>
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**OFFER****TO THE CITY OF PHOENIX:**

The Undersigned hereby offers and agrees to furnish the material and or service(s) in compliance with all terms, conditions, specifications, and addenda issued as a result of this solicitation and any written exceptions in the offer.

Arizona Sales Tax No. \_\_\_\_\_

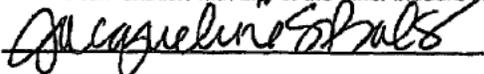
Use Tax No. for Out-of State Suppliers \_\_\_\_\_

City of Phoenix Sales Tax No. \_\_\_\_\_

Taxpayer's Federal Identification No. \_\_\_\_\_

**86-0646517**

Bidder certifies that bidder has read, understands, and will fully and faithfully comply with this invitation for Bid, its attachments and any referenced documents. Bidder also certifies that the prices offered were independently developed without consultation with any of the other bidders or potential bidders.


**June 7, 2013**

Authorized Signature

Date

**Jacqueline S. Bals, Chief Operating Officer**

Printed Name and Title

Company Name

**Creative Communications Sales and Rentals, Inc.**

Address

**3332 E. Broadway Road**

City, State and Zip Code

**Phoenix, AZ 85040**

Telephone Number

**602.955.8405**

Company's Fax Number

**602.955.1049**

Company's Toll Free #

**800.767.8405**

Email Address

**Jacki.Bals@creativecom.com**

Indicate on a separate sheet, if Purchase Order or Remit to addresses is different from above.

NOTE: Any assignment of proceeds must go through the City of Phoenix, Division of Accounts, formal assignment procedure. Please also refer to the Assignment Provision in the General Bidding Instructions and Conditions of Purchase.

Company Name <b>Creative Communications Sales and Rentals, Inc.</b>	Page 49 of 52
Bid Opening Date: <b>June 7, 2013 at 2:00 PM Local Time</b> Solicitation No. <b>14-002 (EK)</b>	

	<p><b>SECTION V - SUBMITTAL</b></p>	<p><b>CITY OF PHOENIX</b>  <b>Procurement Division</b>                  251 W. Washington Street                  8th Floor                  Phoenix, AZ 85003                  Phone: (602) 262-7181</p>
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**ACCEPTANCE OF OFFER**

The Offer is hereby accepted.

The Contractor is now bound to sell the materials or services listed by the attached contract and based upon this solicitation, including all terms, conditions, specifications, amendments, etc. and the Contractor's Offer as accepted by the City.

This contract shall henceforth be referred to as Contract No. \_\_\_\_\_. The Contractor has been cautioned not to commence any billable work or provide any material or service under this contract until Contractor receives purchase order, or contract documentation.

<p><i>C. Moya</i>                  _____                  City Clerk</p> <p>Approved as to form this 14 day of September, 2006</p> <p>This document has been approved as to form by the City Attorney and is on file with the City Clerk. It need not be submitted to the City Attorney for approval unless the form document is altered.</p>	<p>CITY OF PHOENIX, a municipal corporation                  David Cavazos, City Manager</p> <p><i>James Scarborough</i>                  _____                  James Scarborough, Deputy Finance Director</p> <p>Awarded this <u>13<sup>th</sup></u> day of <u>NOVEMBER</u>, 2013.</p>
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CITY CLERK DEPT.  
 2013 NOV 12 PM 3:18

<p>Company Name <u>Creative Communications Sales and Rentals, Inc.</u></p> <p>Bid Opening Date: <u>June 7, 2013 at 2:00 PM Local Time</u>      Solicitation No. <u>14-002 (EK)</u></p>	<p>Page 50 of 52</p>
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Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

**SECTION 3  
AMENDMENTS**

---

**City of Phoenix**

**Police Vehicle Up-Fitting – Requirements Contract  
IFB 14-002 (EK)**



**Creative Communications Sales & Rentals, Inc.**

	<b>SOLICITATION ADDENDUM</b>	<b>CITY OF PHOENIX</b> Procurement Division 251 W. Washington Street 8th Floor Phoenix, AZ 85003 Phone: (602) 262-7181
	Solicitation Number: IFB 14-002 (EK) Addendum 1 Page 1 of 2	
Solicitation Due Date: Friday, June 7, 2013 - 2:00 p.m. Local Arizona time		

Please make the following changes to the above-referenced solicitation:

**Section I – Instructions.** Paragraph 14, Warranty Policy. Delete the third sentence below:

"Deviations from the Administration Policy for the Warranty Policy (see Special Terms and Conditions) must be documented at the time of the submittal."

**Section IV – Scope of Work.** Paragraph 2.1.4, WORK VOLUME AND STORAGE, add the following sentences:

"Pilot vehicle to be ready for inspection within four (4) weeks from receipt of the purchase order. Interim inspections may take place during the build by Radio Communications and representatives from the Phoenix Police Department."

**Section IV – Scope of Work.** Paragraph 2.2.12, TAHOE INTERIOR TAILGATE LIGHTING, revise to read as follows:

"One (1) Mfg: Able2 Products®, LED By The Inch, or equal, #11.8236.RAB, Dimensions: 1 3/8" (Inch) High x 1 1/2" (Inch) Deep x 36" (Inch) Long, with a flexible black housing, [12" (Inch) RED, 12" (Inch) AMBER, 12" (Inch) BLUE] to include LED Flasher – Strobe Patterns, #11.1005SF. LED light strip to be mounted to the top of the tailgate window with a shield to prevent the light from reflecting back into the vehicle."

**Section IV – Scope of Work.** Paragraph 2.2.13 (a), IMPALA LIGHTING: REAR DECK AND UNDER MIRROR, revise to read as follows:

"REAR-DECK: One (1) Mfg: Able2 Products®, LED By the Inch, #11.8236.RAB, Dimensions: 1 3/4" (Inch) High MAXIMUM x 1 1/2" in Deep x 36" (Inch) Long, with a flexible black housing, [16" (Inch) RED, 16" (Inch) BLUE] to include eight (8) modules and a LED Flasher. Alternating double flash, left/right. Light stick to be mounted to the rear deck shielded so as not to reflect back into the car."

**Section IV – Scope of Work.** Paragraph 2.2.17, PRISONER TRANSPORT SEAT:

Change "Laguna 3p, Prisoner Transport Seat" to read "Laguna or equal two person seating person, Prisoner Transport Seat."

Add subsections "d" and "e" as follows:

"d) Officer safety straps are required.

e) The prisoner seat shall have a five year factory warranty against cracking, fading, and breakage."

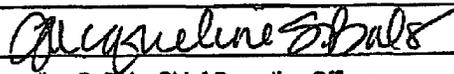
**Section IV – Scope of Work.** 2.2.18, TAHOE REAR BARRIER, Insert "or equal" as follows:

"Laguna 3p, Prisoner Transport Rear Barrier Screen or equal that..."

No other changes.

Name of Company: Creative Communications Sales & Rentals, Inc.

Address: 3332 East Broadway Road, Phoenix, AZ 85040

Authorized Signature: 

Print Name and Title: Jacqueline S. Bals, Chief Operating Officer

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

**SECTION 4.  
SUBMITTAL SPREADSHEET  
(Excel Format as Required)**

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City of Phoenix.

**Police Vehicle Up-Fitting – Requirements Contract  
IFB 14-002 (EK)**



Creative Communications Sales & Rentals, Inc.



**SECTION V - SUBMITTAL SPREADSHEET**  
**IFB 14-002(EK) POLICE VEHICLE UP-FITTING**  
**REQUIREMENTS CONTRACT**

**CITY OF PHOENIX**  
 Procurement Division  
 261 W. Washington Street  
 8th Floor  
 Phoenix, AZ 85003  
 Phone: (602) 262-7181

Bidder Name: **CREATIVE COMMUNICATIONS**

Bidder shall not modify this form in any way other than providing the information and prices as requested.  
 Offeror shall determine which product codes to bid and shall fill in the City bid price in the appropriate cell.  
 Prices shall be all inclusive with the exception of applicable taxes (See Note on page 46 of 52).  
 For evaluation purposes, each bid type (Bid Items One through Fourteen) lists the most common items needed for each vehicle build, as outlined in the specifications. (See Note on page 46 of 52).  
 Cells shaded blue contain formulas and shall not be modified. Labor Cost is calculated as rate x Labor Hours x Labor Rate (Bid Item #6). The #VALUE! Error will change once prices have been added.

Don't change the gray cells

**Bid Item 1 - Impala - Patrol Build**

Vehicle/Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Material Price (Part #/Qty/Unit)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	100 \$ 560.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50 \$ 199.50		
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHIMPO-06+	\$ 108.00	56%	\$ 46.64	1	50 \$ 98.64		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	EL65DX	\$ 372.00	56%	\$ 137.28	1	50 \$ 187.28		
2.2.6 Push Bar	SETINA	PB400	\$ 278.00	25%	\$ 208.25	2	100 \$ 308.25		
2.2.7 Light Bar	SOUNDOFF SIGNAL	ENFSS53J	\$ 386.00	56%	\$ 169.84	1	50 \$ 219.84		
2.2.8 Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	NFORCEPHX	\$ 2,943.18	56%	\$ 1,284.99	1	50 \$ 1,344.99		
2.2.13 Dome Light	SOUNDOFF SIGNAL	EL3H08A10JVENT2B3X	\$ 1,169.00	59%	\$ 514.36	3	150 \$ 864.36		
2.2.14 Full Partition	SOUNDOFF SIGNAL	ECVDMTALOO	\$ 81.00	56%	\$ 36.64	1	50 \$ 85.64		
2.2.17 Prisoner Transport Seat	PATRIOT	475-0730	\$ 800.00	40%	\$ 480.00	2	100 \$ 580.00		
2.2.18 Door Panels and Lock Rods	PATRIOT	475-0076	\$ 384.00	40%	\$ 230.40	1	50 \$ 280.40		
2.2.19 Window Bars	PATRIOT	475-0185	\$ 293.00	40%	\$ 175.80	1	50 \$ 225.80		
2.2.20 Impala Console System	HAVIS	INCLUDED	\$	40%	\$	2	100 \$ 100.00		
2.2.24 Anti-Theft System	SECURE IDLE	S840TK	\$ 150.00	20%	\$ 120.00	1	50 \$ 170.00		
2.2.27 MDG Docking Station	HAVIS	DS-PAN-412-2	\$	40%	\$	2	100 \$ 100.00		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOKHFUD	\$ 18.72	35%	\$ 10.86	1	50 \$ 60.86		
2.2.29 Fuse Panel with Battery Protection	GCI	C-UNW-POW	\$ 703.16	45%	\$ 386.73	3	150 \$ 536.73		AS PER SPEC
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 480.00	20%	\$ 380.00	2	100 \$ 480.00		
<b>Total for Bid Item 1</b>							<b>\$ 6,470.41</b>		

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CREATIVE COMMUNICATIONS

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Bid Item 2 - Impala - Sgt. Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Total Price (Parts and Labor)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	100 \$ 560.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50 \$ 199.50		
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHIMP0-08+	\$ 106.00	56%	\$ 46.64	1	50 \$ 187.28		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	EL6GD(X)	\$ 312.00	25%	\$ 209.25	1	50 \$ 359.25		
2.2.6 Push Bar	SETINA	PB400	\$ 279.00	56%	\$ 137.28	1	50 \$ 219.84		
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	ENFSS3J	\$ 380.00	56%	\$ 169.84	1	50 \$ 364.36		
2.2.8 Light Bar	SOUNDOFF SIGNAL	NFORCEPHX	\$ 2,943.18	56%	\$ 1,294.99	3	150 \$ 664.36		
2.2.13 Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	EL3H08A10JENT2B3(X)	\$ 1,169.00	56%	\$ 514.36	3	150 \$ 664.36		
2.2.14 Dome Light	SOUNDOFF SIGNAL	ECVDMLTALOO	\$ 81.00	40%	\$ 35.64	1	50 \$ 85.64		
2.2.16 Full Partition	PATRIOT	475-0730	\$ 800.00	40%	\$ 480.00	2	100 \$ 580.00		
2.2.17 Prisoner Transport Seat	PATRIOT	475-0078	\$ 384.00	40%	\$ 230.40	1	50 \$ 280.40		
2.2.19 Door Panels and Lock Rods	PATRIOT	475-0185	\$ 293.00	40%	\$ 175.80	1	50 \$ 225.80		
2.2.20 Window Bars	PATRIOT	INCLUDED	\$	40%	\$	1	50 \$ 50.00		
2.2.23 Impala Console System	HAVIS	INCLUDED	\$	40%	\$	2	100 \$ 100.00		
2.2.25 Sgt & Lt Filler Plates	HAVIS	SI340TK	\$	40%	\$	0	\$		
2.2.26 Anti-Theft System	SECURE	SI340TK	\$ 150.00	20%	\$ 120.00	1	50 \$ 170.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,814.50	40%	\$ 968.70	2	100 \$ 1,068.70		
2.2.28 Low Loss Antenna Mount	LARSEN	LARMOKHFLUD	\$ 16.72	35%	\$ 10.86	1	50 \$ 60.86		
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 386.73	3	150 \$ 536.73		AS PER SPEC
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 480.00	20%	\$ 380.00	2	100 \$ 480.00		
<b>Total for Bid Item 2</b>							<b>\$ 7,389.11</b>		

Bid Item 3 - Impala - Lt. Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Total Price (Parts and Labor)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	100 \$ 560.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50 \$ 199.50		
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHIMP0-08+	\$ 106.00	56%	\$ 46.64	1	50 \$ 98.64		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	EL6GD(X)	\$ 312.00	25%	\$ 209.25	1	50 \$ 187.25		
2.2.6 Push Bar	SETINA	PB400	\$ 279.00	56%	\$ 137.28	1	50 \$ 209.28		
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	ENFSS3J	\$ 380.00	56%	\$ 171.80	1	50 \$ 221.80		
2.2.8 Light Bar	SOUNDOFF SIGNAL	ENFSS3J	\$ 380.00	56%	\$ 171.80	1	50 \$ 221.80		
2.2.13 Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	EL3H08A10JENT2B3(X)	\$ 1,169.00	56%	\$ 514.36	3	150 \$ 664.36		
2.2.14 Dome Light	SOUNDOFF SIGNAL	ECVDMLTALOO	\$ 81.00	40%	\$ 35.64	1	50 \$ 85.64		
2.2.23 Impala Console System	HAVIS	INCLUDED	\$	40%	\$	2	100 \$ 100.00		
2.2.25 Sgt & Lt Filler Plates	SECURE	SI340TK	\$ 150.00	20%	\$ 120.00	1	50 \$ 170.00		
2.2.26 Anti-Theft System	SECURE	SI340TK	\$ 150.00	20%	\$ 120.00	1	50 \$ 170.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,814.50	40%	\$ 968.70	2	100 \$ 1,068.70		
2.2.28 Low Loss Antenna Mount	LARSEN	LARMOKHFLUD	\$ 16.72	35%	\$ 10.86	1	50 \$ 60.86		
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 386.73	3	150 \$ 536.73		AS PER SPEC
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100 \$ 480.00		
<b>Total for Bid Item 3</b>							<b>\$ 4,389.68</b>		



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**CREATIVE COMMUNICATIONS**

Bidder Name:

**Bid Item 4 - Impala - OCB Gang Build**

Vehicle/Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Total Price (Parts and Labor)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	100 \$ 560.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 288.00	50%	\$ 144.00	1	50 \$ 189.50		
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHMP0-08+	\$ 106.00	56%	\$ 46.64	1	50 \$ 96.64		
2.2.5 Grille Lighting	SOUNDOFF SIGNAL	ELB6D(X)	\$ 312.00	56%	\$ 137.28	1	50 \$ 187.28		
2.2.9 Windshield Lighting	SOUNDOFF SIGNAL	EPL8000-1KD	\$ 1,220.00	56%	\$ 536.80	1	50 \$ 586.80		
2.2.13 Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	EL3H08A10JENT2B3(X)	\$ 1,169.00	55%	\$ 514.36	3	150 \$ 664.36		
2.2.14 Dome Light	SOUNDOFF SIGNAL	ECVDM1-TALOO	\$ 81.00	55%	\$ 35.64	1	50 \$ 85.64		
2.2.23 Impala Console System	HAVIS	INCLUDED	\$ -	40%	\$ -	2	100 \$ 100.00		
2.2.24 Patrol Filler Plates	HAVIS	INCLUDED	\$ -	40%	\$ -	0	\$ -		
2.2.26 Anti-Theft System	SECURE IDLE	SIS40TK	\$ 150.00	20%	\$ 120.00	1	50 \$ 170.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,814.50	40%	\$ 988.70	2	100 \$ 1,088.70		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOKHFD	\$ 16.72	35%	\$ 10.86	1	50 \$ 60.86		
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 388.73	3	150 \$ 538.73		AS PER SPEC
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	0	\$ 380.00		
<b>Total for Bid Item 4</b>							<b>\$ 4,915.65</b>		

**Bid Item 5 - Impala - Half Patrol Build**

Vehicle/Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Total Price (Parts and Labor)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	100 \$ 595.71		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50 \$ 214.45		
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHMP0-06+	\$ 108.00	56%	\$ 46.64	1	50 \$ 96.64		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	ELB6D(X)	\$ 312.00	56%	\$ 137.28	1	50 \$ 187.28		
2.2.6 Push Bar	SETNA	PB400	\$ 279.00	25%	\$ 209.25	2	100 \$ 308.25		
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	ENF5SS3J	\$ 368.00	56%	\$ 169.84	1	50 \$ 219.84		
2.2.8 Light Bar	SOUNDOFF SIGNAL	NFORSEPHX	\$ 2,943.18	58%	\$ 1,294.99	1	50 \$ 1,344.98		
2.2.13 Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	EL3H08A10JENT2B3(X)	\$ 1,169.00	56%	\$ 514.36	3	150 \$ 664.36		
2.2.14 Dome Light	SOUNDOFF SIGNAL	ECVDM1-TALOO	\$ 81.00	55%	\$ 35.64	1	50 \$ 85.64		
2.2.15 Impala Half Partition	PATRIOT	PTS-9000-1	\$ 1,785.00	40%	\$ 1,071.00	5	250 \$ 1,321.00		
2.2.18 Door Panels and Lock Rods	PATRIOT	INCLUDED	\$ -		\$ -	0	\$ -		
2.2.20 Window Bars	PATRIOT	INCLUDED	\$ -		\$ -	0	\$ -		
2.2.23 Impala Console System	HAVIS	INCLUDED	\$ -	40%	\$ -	2	100 \$ 100.00		
2.2.24 Patrol Filler Plates	HAVIS	INCLUDED	\$ -	40%	\$ -	0	\$ -		
2.2.26 Anti-Theft System	SECURE IDLE	SIS40TK	\$ 150.00	20%	\$ 120.00	1	50 \$ 170.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,814.50	40%	\$ 988.70	2	100 \$ 1,088.70		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOKHFD	\$ 16.72	35%	\$ 10.86	1	50 \$ 60.86		
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 388.73	3	150 \$ 538.73		AS PER SPEC
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100 \$ 480.00		
<b>Total for Bid Item 5</b>							<b>\$ 7,983.90</b>		



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**Bidder Name:** CREATIVE COMMUNICATIONS

**Bid Item 6 - Impala - Half Sgt. Build**

Vehicle/Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labo... Hours	Labo... Cost (Labor rate x hours)	Total Price (Parts+Labo...)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 800.75	50%	\$ 450.37	2	100 \$ 550.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50 \$ 199.50		
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHIMPO-06+	\$ 106.00	58%	\$ 45.64	1	50 \$ 95.64		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	EL6GD(X)	\$ 312.00	56%	\$ 137.28	1	50 \$ 187.28		
2.2.6 Push Bar	SETIMA	PB400	\$ 279.00	25%	\$ 209.25	1	50 \$ 259.25		
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	ENFSS3J	\$ 366.00	56%	\$ 169.84	1	50 \$ 219.84		
2.2.8 Light Bar	SOUNDOFF SIGNAL	NFORCEPHX	\$ 2,943.18	58%	\$ 1,294.99	1	50 \$ 1,344.99		
2.2.13 Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	EL3H08A10JVENT2B5(X)	\$ 1,189.00	58%	\$ 514.36	4	200 \$ 714.36		
2.2.14 Dome Light	SOUNDOFF SIGNAL	ECVDMLTALOO	\$ 81.00	58%	\$ 35.84	1	50 \$ 85.84		
2.2.15 Impala Half Partition	PATRIOT	PTS-9000-I	\$ 1,785.00	40%	\$ 1,071.00	5	250 \$ 1,321.00		
2.2.19 Door Panels and Lock Rods	PATRIOT	INCLUDED	\$		\$	0	0 \$		
2.2.20 Window Bars	PATRIOT	INCLUDED	\$		\$	0	0 \$		
2.2.23 Impala Console System	HAVIS	INCLUDED	\$	40%	\$	2	100 \$ 100.00		
2.2.25 Sgt & Lt Filler Plates	HAVIS	SI340TK	\$ 150.00	40%	\$	0	0 \$		
2.2.26 Anti-Theft System	SECURE IDLE	DS-PAN-412-2	\$ 1,814.50	20%	\$ 1,200.00	1	50 \$ 1,700.00		
2.2.27 MDC Docking Station	HAVIS	LARNMOKHFUD	\$ 16.72	40%	\$ 9.68.70	2	100 \$ 1,068.70		
2.2.28 Low Loss Antenna Mount	LARSEN	C-UNV-POW	\$ 703.16	35%	\$ 10.86	1	50 \$ 60.86		
2.2.29 Fuse Panel with Battery Protection	CCI	AS PER SPEC	\$	45%	\$ 386.73	0	0 \$ 386.73		AS PER SPEC
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	0	0 \$ 380.00		AS PER SPEC
<b>Total for Bid Item 6</b>							<b>\$ 1,373.31</b>		

**Bid Item 7 - Tahoe - Patrol Build**

Vehicle/Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labo... Hours	Labo... Cost (Labor rate x hours)	Total Price (Parts+Labo...)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 800.75	50%	\$ 450.37	2	100 \$ 550.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50 \$ 199.50		
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHIMPO-07+	\$ 109.00	58%	\$ 46.84	2	100 \$ 146.84		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	EL6GD(X)	\$ 312.00	56%	\$ 137.28	1	50 \$ 187.28		
2.2.6 Push Bar	SETIMA	PB400	\$ 349.00	25%	\$ 261.75	1	50 \$ 311.75		
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	ENFSS3J	\$ 366.00	56%	\$ 169.84	1	50 \$ 219.84		
2.2.8 Light Bar	SOUNDOFF SIGNAL	NFORCEPHX	\$ 2,943.18	58%	\$ 1,294.99	1	50 \$ 1,344.99		
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	ENFDGS1XX	\$ 660.00	58%	\$ 290.40	1	50 \$ 340.40		
2.2.11 Tahoe Exterior Side Assist Step Lighting	SOUNDOFF SIGNAL	ELUC25B10(X)	\$ 524.00	56%	\$ 230.56	4	200 \$ 430.56		
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF SIGNAL	EL3H08A00J	\$ 648.00	56%	\$ 285.12	1	50 \$ 335.12		
2.2.16 Full Partition	PATRIOT	475-07848475-0412	\$ 1,090.00	40%	\$ 648.00	2	100 \$ 748.00		
2.2.17 Prisoner Transport Seat	LAGUNA	FE4502	\$ 1,035.00	20%	\$ 828.00	2	100 \$ 928.00		
2.2.18 Tahoe Rear Barrier	LAGUNA	INCLD W/SEAT	\$		\$	0	0 \$		
2.2.19 Door Panels and Lock Rods	PATRIOT	475-0215	\$ 158.00	40%	\$ 94.80	1	50 \$ 144.80		
2.2.20 Window Bars	PATRIOT	475-0780	\$ 300.00	40%	\$ 180.00	1	50 \$ 230.00		
2.2.21 Gun Rack	PATRIOT	475-0061	\$ 368.00	40%	\$ 220.80	1	50 \$ 270.80		
2.2.22 Tahoe Console System	HAVIS	C-SM-1826	\$ 742.25	40%	\$ 445.35	2	100 \$ 545.35		
2.2.24 Patrol Filler Plates	HAVIS	INCLUDED	\$	40%	\$	0	0 \$		
2.2.26 Anti-Theft System	SECURE IDLE	SI340TK	\$ 150.00	20%	\$ 120.00	1	50 \$ 170.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,814.50	40%	\$ 968.70	2	100 \$ 1,068.70		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOKHFUD25	\$ 22.48	35%	\$ 14.59	1	50 \$ 64.59		
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 386.73	3	150 \$ 536.73		AS PER SPEC
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100 \$ 480.00		AS PER SPEC
<b>Total for Bid Item 7</b>							<b>\$ 9,482.17</b>		



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REQUIREMENTS CONTRACT

CREATIVE COMMUNICATIONS

Bidder Name:

Bid Item 8 - Tahoe - Sjt. Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Total Price (Materials and Labor)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	\$ 550.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 298.00	50%	\$ 149.50	1	\$ 198.50		
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	\$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHTAH0-07+	\$ 106.00	58%	\$ 46.64	2	\$ 146.84		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	EL6GD(X)	\$ 312.00	58%	\$ 137.28	1	\$ 187.26		
2.2.6 Push Bar	SETINA	PB400	\$ 348.00	25%	\$ 261.75	2	\$ 361.75		
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	ENFSS3J	\$ 398.00	58%	\$ 169.84	1	\$ 219.84		
2.2.8 Light Bar	SOUNDOFF SIGNAL	NFORCEPHX	\$ 2,943.18	56%	\$ 1,294.98	1	\$ 1,344.98		
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	ENFDGS1(X)	\$ 680.00	56%	\$ 290.40	1	\$ 340.40		
2.2.11 Tahoe Exterior Side Assist Step Lighting	SOUNDOFF SIGNAL	ELUC2SB10(X)	\$ 524.00	58%	\$ 209.60	4	\$ 409.60		
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF SIGNAL	EL3H08A00J	\$ 648.00	58%	\$ 285.12	1	\$ 395.12		
2.2.16 Full Partition	PATRIOT	475-07648475-0412	\$ 1,080.00	40%	\$ 648.00	2	\$ 748.00		
2.2.17 Prisoner Transport Seat	LAGUNA	FE4802	\$ 1,035.00	20%	\$ 828.00	1	\$ 878.00		
2.2.18 Tahoe Rear Barrier	LAGUNA	INCLD W/SEAT	\$ -		\$ -	0	\$ -		
2.2.18 Door Panels and Lock Rods	PATRIOT	475-0215	\$ 158.00	40%	\$ 94.80	1	\$ 144.80		
2.2.20 Window Bars	PATRIOT	475-0760	\$ 300.00	40%	\$ 180.00	1	\$ 230.00		
2.2.21 Gun Rack	PATRIOT	475-0051	\$ 368.00	40%	\$ 220.80	1	\$ 270.80		
2.2.22 Tahoe Console System	HAVIS	C-SM-1626	\$ 742.25	40%	\$ 445.35	2	\$ 545.35		
2.2.25 Sgt. & Lt. Filler Plates	HAVIS	INCLUDED	\$ -		\$ -	0	\$ -		
2.2.28 Anti-Theft System	SECURE IDLE	SI840TK	\$ 150.00	20%	\$ 120.00	1	\$ 170.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,514.50	40%	\$ 968.70	2	\$ 1,098.70		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOKHFUD25	\$ 22.46	35%	\$ 14.59	1	\$ 84.59		
2.2.29 Fuse Panel with Battery Protection	GCI	C-JUNV-POW	\$ 703.16	45%	\$ 386.73	3	\$ 586.73		
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	\$ 480.00		
<b>Total for Bid Item 8</b>							<b>\$ 7,160.57</b>		

Bid Item 9 - Tahoe - Lt. Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Total Price (Materials and Labor)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	\$ 550.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 298.00	50%	\$ 149.50	1	\$ 198.50		
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	\$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHTAH0-07+	\$ 106.00	58%	\$ 46.64	1	\$ 96.64		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	EL6GD(X)	\$ 312.00	58%	\$ 137.28	1	\$ 187.28		
2.2.6 Push Bar	SETINA	PB400	\$ 348.00	25%	\$ 261.75	2	\$ 361.75		
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	ENFSS3J	\$ 398.00	58%	\$ 169.84	1	\$ 219.84		
2.2.8 Light Bar	SOUNDOFF SIGNAL	NFORCEPHX	\$ 2,943.18	56%	\$ 1,294.98	1	\$ 1,344.98		
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	ENFDGS1(X)	\$ 680.00	58%	\$ 290.40	1	\$ 340.40		
2.2.11 Tahoe Exterior Side Assist Step Lighting	SOUNDOFF SIGNAL	ELUC2SB10(X)	\$ 524.00	58%	\$ 230.56	4	\$ 430.56		
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF SIGNAL	EL3H08A00J	\$ 648.00	58%	\$ 285.12	1	\$ 335.12		
2.2.22 Tahoe Console System	HAVIS	C-SM-1626	\$ 742.25	40%	\$ 445.35	2	\$ 545.35		
2.2.25 Sgt. & Lt. Filler Plates	HAVIS	INCLUDED	\$ -		\$ -	0	\$ -		
2.2.26 Anti-Theft System	SECURE IDLE	SI840TK	\$ 150.00	20%	\$ 120.00	1	\$ 170.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,514.50	40%	\$ 968.70	2	\$ 1,068.70		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOKHFUD25	\$ 22.46	35%	\$ 14.59	1	\$ 64.59		
2.2.29 Fuse Panel with Battery Protection	GCI	C-JUNV-POW	\$ 703.16	45%	\$ 386.73	3	\$ 536.73		
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	\$ 480.00		
<b>Total for Bid Item 9</b>							<b>\$ 7,160.57</b>		



**SECTION V - SUBMITTAL SPREADSHEET**  
 IFB 14-002(EK) POLICE VEHICLE UP-FITTING  
 REQUIREMENTS CONTRACT

CITY OF PHOENIX  
 Procurement Division  
 251 W. Washington Street  
 8th Floor  
 Phoenix, AZ 85003  
 Phone: (602) 262-7181

Bidder Name: **CREATIVE COMMUNICATIONS**

**Bid Item 10 - Tahoe - OCB Gang Build**

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labour Hours	Labour Rate (x hours)	Total Price (Parts and Labour)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	100	\$ 550.37	
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50	\$ 199.50	
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	50	\$ 228.75	
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETH1A10-07+	\$ 106.00	56%	\$ 48.64	1	50	\$ 98.64	
2.2.5 Grille Lighting	SOUNDOFF SIGNAL	EL6GD(X)	\$ 312.00	56%	\$ 137.28	1	50	\$ 187.28	
2.2.9 Windshield Lighting	SOUNDOFF SIGNAL	EPL8000-TKD	\$ 1,220.00	56%	\$ 538.80	1	50	\$ 588.80	
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	ENFDGSI(XXX)	\$ 660.00	56%	\$ 290.40	1	50	\$ 340.40	
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF SIGNAL	EL3H08A00J	\$ 643.00	56%	\$ 285.12	1	50	\$ 335.12	
2.2.22 Tahoe Console System	HAVIS	C-SM-1626	\$ 742.25	40%	\$ 445.35	2	100	\$ 545.35	
2.2.24 Patrol Filler Plates	SECURE IDLE	INCLUDED	\$ -	40%	\$ 0	0	0	\$ 0	
2.2.26 Anti-Theft System	SECURE IDLE	S1340TK	\$ 150.00	20%	\$ 120.00	1	50	\$ 170.00	
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,814.50	40%	\$ 968.70	2	100	\$ 1,068.70	
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOKHFUD25	\$ 22.46	35%	\$ 14.59	1	50	\$ 64.59	
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 388.73	3	150	\$ 586.73	AS PER SPEC
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100	\$ 480.00	
<b>Total for Bid Item 10</b>								<b>\$ 5,390.23</b>	

**Bid Item 11 - Tahoe - 32" K9 Build**

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labour Hours	Labour Rate (x hours)	Total Price (Parts and Labour)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	100	\$ 550.37	
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50	\$ 199.50	
2.2.3 Air Bag Control Switch	AOI	US2GM-P	\$ 275.00	35%	\$ 178.75	1	50	\$ 228.75	
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETH1A10-07+	\$ 108.00	56%	\$ 46.64	1	50	\$ 96.64	
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	EL6GD(X)	\$ 312.00	56%	\$ 137.28	1	50	\$ 187.28	
2.2.6 Push Bar	SETINA	PB400	\$ 349.00	25%	\$ 261.75	2	100	\$ 361.75	
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	ENFSS3J	\$ 386.00	56%	\$ 169.84	1	50	\$ 219.84	
2.2.8 Light Bar	SOUNDOFF SIGNAL	NFORCEPHX	\$ 2,843.18	56%	\$ 1,294.89	1	50	\$ 1,344.89	
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	ENFDGSI(XXX)	\$ 660.00	56%	\$ 290.40	1	50	\$ 340.40	
2.2.11 Tahoe Exterior Side Assist Step Lighting	SOUNDOFF SIGNAL	ELUC2SB10(X)	\$ 524.00	56%	\$ 230.56	4	200	\$ 430.56	
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF SIGNAL	EL3H08A00J	\$ 643.00	56%	\$ 285.12	1	50	\$ 335.12	
2.2.21 Gun Rack	PATRIOT	475-0451	\$ 368.00	40%	\$ 220.80	1	50	\$ 270.80	
2.2.22 Tahoe Console System	HAVIS	C-SM-1626	\$ 742.25	40%	\$ 445.35	2	100	\$ 545.35	
2.2.24 Patrol Filler Plates	HAVIS	INCLUDED	\$ -	40%	\$ 0	0	0	\$ 0	
2.2.26 Anti-Theft System	SECURE IDLE	S1340TK	\$ 150.00	20%	\$ 120.00	1	50	\$ 170.00	
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,814.50	40%	\$ 968.70	2	100	\$ 1,068.70	
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOKHFUD25	\$ 22.46	35%	\$ 14.59	1	50	\$ 64.59	
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 386.73	3	150	\$ 586.73	AS PER SPEC
2.2.31 32" Deep K-9 Transport System	AMERICAN ALUMINUM	EZ RIDER	\$ 5,226.80	30%	\$ 3,658.82	15	750	\$ 4,408.82	
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100	\$ 480.00	
<b>Total for Bid Item 11</b>								<b>\$ 11,839.86</b>	



**SECTION V - SUBMITTAL SPREADSHEET**  
**IFB 14-002(EK) POLICE VEHICLE UP-FITTING**  
**REQUIREMENTS CONTRACT**

**CITY OF PHOENIX**  
 Procurement Division  
 281 W. Washington Street  
 8th Floor  
 Phoenix, AZ 85003  
 Phone: (602) 282-7181

Bidder Name: **CREATIVE COMMUNICATIONS**

**Bid Item 12 - Tahoe - 48" K9 Build**

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Total Price (Parts and Labor)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	100 \$ 900.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50 \$ 199.50		
2.2.3 Air Bag Control Switch	AOI	US2SM-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF	ETHTAH-07+	\$ 108.00	56%	\$ 46.64	1	50 \$ 96.64		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF	EL6G0(X)	\$ 312.00	56%	\$ 137.28	1	50 \$ 187.28		
2.2.6 Push Bar	SETINA	PB400	\$ 348.00	25%	\$ 261.75	2	100 \$ 361.75		
2.2.7 Push Bar Side Lighting	SOUNDOFF	ENFSSSSJ	\$ 386.00	56%	\$ 169.84	1	50 \$ 219.84		
2.2.8 Light Bar	SOUNDOFF	INFORCEPHX	\$ 2,943.16	56%	\$ 1,294.99	1	50 \$ 1,344.99		
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF	ENFDGS1(X)	\$ 660.00	56%	\$ 290.40	1	50 \$ 340.40		
2.2.11 Tahoe Exterior Side Assist Step Lighting	SOUNDOFF	ELUC2SB10(X)	\$ 924.00	56%	\$ 290.66	4	200 \$ 430.66		
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF	EL3H08A00J	\$ 848.00	56%	\$ 285.12	1	50 \$ 335.12		
2.2.21 Gun Rack	PATRIOT	475-0051	\$ 368.00	40%	\$ 220.80	1	50 \$ 270.80		
2.2.22 Tahoe Console System	HAVIS	C-SM-1626	\$ 742.25	40%	\$ 445.35	2	100 \$ 545.35		
2.2.24 Patrol Filler Plates	HAVIS	INCLUDED	\$ -	40%	\$ -	0	0 \$ -		
2.2.26 Anti-Theft System	SECURE IDLE	S340TK	\$ 150.00	20%	\$ 120.00	1	50 \$ 170.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,614.50	40%	\$ 968.70	2	100 \$ 1,068.70		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMKHFUD25	\$ 22.46	35%	\$ 14.59	1	50 \$ 64.59		
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 388.73	3	150 \$ 538.73		AS PER SPEC
2.2.30 48" Deep K-9 Transport System	AMERICAN ALUMINUM	EZ RIDER	\$ 5,350.06	30%	\$ 3,745.42	15	750 \$ 4,495.42		
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100 \$ 480.00		
							<b>Total for Bid Item 12</b>	<b>\$11,376.79</b>	

**Bid Item 13 - Tahoe - 32" UJC K9 Build**

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Total Price (Parts and Labor)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	100 \$ 900.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50 \$ 199.50		
2.2.3 Air Bag Control Switch	AOI	US2SM-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF	ETHTAH-07+	\$ 108.00	56%	\$ 46.64	1	50 \$ 96.64		
2.2.5 Grille Lighting	SOUNDOFF	EL6G0(X)	\$ 312.00	56%	\$ 139.04	1	50 \$ 189.04		
2.2.9 Windshield Lighting	SOUNDOFF	EPLB030-TKD	\$ 1,220.00	56%	\$ 536.80	1	50 \$ 586.80		
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF	ENFDGS1(X)	\$ 660.00	56%	\$ 290.40	1	50 \$ 340.40		
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF	EL3H08A00J	\$ 848.00	56%	\$ 285.12	1	50 \$ 335.12		
2.2.21 Gun Rack	PATRIOT	475-0051	\$ 368.00	40%	\$ 220.80	1	50 \$ 270.80		
2.2.22 Tahoe Console System	HAVIS	C-SM-1626	\$ 742.25	40%	\$ 445.35	2	100 \$ 545.35		
2.2.24 Patrol Filler Plates	HAVIS	INCLUDED	\$ -	40%	\$ -	0	0 \$ -		
2.2.26 Anti-Theft System	SECURE IDLE	S340TK	\$ 150.00	20%	\$ 120.00	1	50 \$ 170.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-412-2	\$ 1,614.50	40%	\$ 968.70	2	100 \$ 1,068.70		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMKHFUD25	\$ 22.46	35%	\$ 14.59	1	50 \$ 64.59		
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 388.73	3	150 \$ 538.73		AS PER SPEC
2.2.31 32" Deep K-9 Transport System	AMERICAN ALUMINUM	EZ RIDER	\$ 5,350.06	30%	\$ 3,658.62	15	750 \$ 4,408.62		
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100 \$ 480.00		
							<b>Total for Bid Item 13</b>	<b>\$10,045.91</b>	



**SECTION V - SUBMITTAL SPREADSHEET**  
 IFB 14-002(EK) POLICE VEHICLE UP-FITTING  
 REQUIREMENTS CONTRACT

CITY OF PHOENIX  
 Procurement Division  
 251 W. Washington Street  
 8th Floor  
 Phoenix, AZ 85003  
 Phone: (602) 262-7181

Bidder Name: CREATIVE COMMUNICATIONS

Bid Item 14 - Tahoe - 48" UJC K9 Build

Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Total Price (Parts and Labor)	Manufacturer Catalog Number
Vehicle Build Requirements								
2.2.1 Lights and Sten Controller	UTMD-MB	\$ 900.75	50%	\$ 450.37	2	100 \$ 550.37		
2.2.2 Siren Sreaker	FEDERAL SIGNAL	\$ 399.00	50%	\$ 199.50	1	50 \$ 199.50		
2.2.3 Air Bag Control Switch	AOI	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	ETHTA9-07+	\$ 106.00	56%	\$ 48.84	1	50 \$ 98.64		
2.2.5 Grille Lighting	SOUNDOFF SIGNAL	\$ 312.00	56%	\$ 137.28	1	50 \$ 187.28		
2.2.9 Windshield Lighting	EPLB000-TKD	\$ 1,220.00	56%	\$ 536.80	1	50 \$ 586.80		
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	\$ 660.00	58%	\$ 290.40	1	50 \$ 340.40		
2.2.12 Tahoe Interior Tailgate Lighting	ENFDGS (XX)	\$ 848.00	58%	\$ 285.12	1	50 \$ 335.12		
2.2.21 Gun Rack	EL3F09A00J	\$ 475.00	40%	\$ 285.00	1	50 \$ 270.80		
2.2.22 Tahoe Console System	C-5M-1828	\$ 742.25	40%	\$ 445.35	2	100 \$ 545.35		
2.2.24 Patrol Filler Plates	HAVIS	\$ 0	40%	\$ 0	0	\$ 0		
2.2.26 Anti-Theft System	SECURE IDLE	\$ 160.00	20%	\$ 128.00	1	50 \$ 170.00		
2.2.27 MDC Docking Station	DS-PAN-412-2	\$ 1,614.50	40%	\$ 988.70	2	100 \$ 1,068.70		
2.2.28 Low Loss Antenna Mount	LARSEN	\$ 22.46	35%	\$ 14.59	1	0 \$ 14.59		
2.2.29 Fuse Panel with Battery Protection	CCI	\$ 703.16	45%	\$ 388.73	3	150 \$ 582.73	AS PER SPEC	
2.2.30 48" Deep K-9 Transport System	AMERICAN ALUMINUM	\$ 5,350.06	30%	\$ 3,745.42	15	750 \$ 4,495.42		
2.2.35 Auxiliy Isolated Battery-Deep Cycle	OPTIMA	\$ 475.00	20%	\$ 380.00	2	100 \$ 480.00		
<b>Total for Bid Item 14</b>						<b>\$10,106.45</b>		

Total for Bid Item 1 - 14 \$ 114,168.96

Bid Item 15 -

Description	Product Name	Unit Price (\$)	Quantity	Total Price (\$)
Optional Installation of Police/Vehicle Decals (Decals supplied by Fleet Services - (See Exhibit A, Section VI: Attachments)	UJOM	\$ 125.00	1	\$ 125.00
Impala - Labor Only	EA	\$ 125.00	1	\$ 125.00
Tahoe - Labor Only	EA	\$ 250.00	1	\$ 250.00
<b>Total for Bid Item 15a</b>				<b>\$ 500.00</b>

Description	UJOM	HR	(\$)
Labor Rate			\$ 50.00

Bid Item 15b -

Description	Product Name	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Total Price (Parts and Labor)	Manufacturer Catalog Number
DOG LEFT BEHIND - 8" on equal, K-9 protection system								
2.2.22 Tahoe	NO K9 LEFT BEHIND	\$ 207.90	40%	\$ 124.74	2	50 \$ 224.74		
<b>Total for Bid Item 15b</b>						<b>\$ 224.74</b>		

Bid Item 15c -

Description	Product Name	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Total Price (Parts and Labor)	Manufacturer Catalog Number
Optional two (2) LED flashing modules, one (1) red and one (1) blue, with three (3) each diodes mounted into the underside of the rear tailgate.								
2.2.22 Impala	SOUNDOFF SIGNAL	\$ 294.00	56%	\$ 128.39	1	50 \$ 178.39		
<b>Total for Bid Item 15c</b>						<b>\$ 178.39</b>		



**SECTION V - SUBMITTAL SPREADSHEET**  
**IFB 14-002(EK) POLICE VEHICLE UP-FITTING**  
**REQUIREMENTS CONTRACT**

**CITY OF PHOENIX**  
**Procurement Division**  
**251 W. Washington Street**  
**8th Floor**  
**Phoenix, AZ 85003**  
**Phone: (602) 262-7181**

Bidder Name: **CREATIVE COMMUNICATIONS**

**Bid Item 17 - Additional Manufacturer Catalogs and Discounts**

Bidder certifies that the provided prices, catalog(s), and/or published price list(s) submitted with this bid are established, published catalog(s) or price list(s) for commercial items sold in substantial quantities to the general public and/or non-government entities. The title(s) and date(s) of the catalog(s) and/or price list(s) submitted with this bid are as follows. (Attach additional manufacturers as needed).

Manufacturer	Published Price List No.	Date of Issue	Internet address for On-line Price List (if available)	Electronic Price List Attached (Yes/No)	Percent Off (%)
AMERICAN ALUMINUM					35
SHO ME / ABL E 2					35
TROY					35
B&B					COST+20
FEDERAL SIGNAL					50
SOUND OFF SIGNAL					56
HAVIS					40
LARSEN					25
CCI					50
JOTTO / PATRIOT					40
AOI					35
SECURE IDLE					20

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

**SECTION 5  
MANUFACTURER / CATALOG / DISTRIBUTOR /  
LITERATURE / DOCUMENTATION**

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**City of Phoenix**

**Police Vehicle Up-Fitting – Requirements Contract  
IFB 14-002 (EK)**



**Creative Communications Sales & Rentals, Inc.**

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

**5.0 Manufacturer/Catalog/Distributor/Literature/  
Documentation**

Due to the document size of each of the materials requested for this section, please refer to the CD enclosed with this response to Solicitation No. IFB 14-002 (EK).

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

**SECTION 6  
BUILD SHEETS, TECHNICAL, PRODUCT, TEAR  
SHEETS, ETC.**

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**City of Phoenix**

**Police Vehicle Up-Fitting – Requirements Contract  
IFB 14-002 (EK)**



**Creative Communications Sales & Rentals, Inc.**

Offer 13072-01 – June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

**6.0 Build Sheets, Technical, Product, Tear Sheets, Etc.**

Due to the document size of each of the materials requested for this section, please refer to the CD enclosed with this response to Solicitation No. IFB 14-002 (EK).

Offer 13072-01 ~ June 7, 2013

In response to Solicitation No. IFB 14-002 (EK)

**SECTION 7**  
**CD with Electronic Copy**

**City of Phoenix**

**Police Vehicle Up-Fitting – Requirements Contract**  
**IFB 14-002 (EK)**



**Creative Communications Sales & Rentals, Inc.**

**LINKING AGREEMENT  
BETWEEN  
THE CITY OF GLENDALE, ARIZONA  
AND  
CREATIVE COMMUNICATIONS**

**EXHIBIT B**

Scope of Work and Compensation (Creative Communications Quotes 0080048261, 0080048277,  
0080048278, 0080048279, 0080048280, 0080048281, 0080048282)



3332 E. Broadway Road, Suite 101  
 Phoenix, AZ 85040  
 Phone: 602-955-8405  
 Fax: 602-955-1049

EXHIBIT B

**QUOTE 0080048261**

DATE: 03/01/16

EXPIRES 30 DAYS FROM ABOVE DATE

CUSTOMER NUMBER: 6495

Bill To: CITY OF GLENDALE POLICE DEPT  
 6835 NORTH 57-Th DRIVE  
 Ref PO#: PERSONAL PURCHASE  
 GLENDALE AZ 85301-0000

Ship To: GLENDALE POLICE DEPT  
 6835 N. 57-TH DRIVE  
 PUBLIC SAFETY COMPLEX  
 GLENDALE AZ 85301-0000

Page: 1

SLS	JOB	SHIPPING/METHOD	CONTACT	DELIVERY	PAYMENT/TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
		Phoenix Contract Pricing P10014-14 PATROL TAHOES.		
16.00	BK0534TAH15	PB400 VS ALUMINUM PUSH BUMPER FULL, FOR 2015 TAHOE	259.75	4,156.00
16.00	PK1152TAH15	#10VS XL C COATED POLY PARTITION FOR 2015 TAHOE	625.00	10,000.00
16.00	475-0192	GUN RACK - SINGLE - PARTITION MOUNTED GR9-870 VERTICAL MOUNT TO FLAT/RECESSED HOUSING	195.30	3,124.80
16.00	WK0514TAH15	WINDOW BARRIER VS STEEL VERTICAL, FOR 2015 TAHOE	155.45	2,487.20
16.00	P15T04ABC	2015+ TAHOE ABS SEAT W/ CARGO SCREEN; CENTER OUT OS BELTS	935.40	14,966.40
16.00	AC-PENPRTR-90	PENTAX PRINTER CONSOLE MOUNT HEIGHT ADJUSTABLE	178.75	2,860.00
16.00	CC-F-TMC-79	16" SLOPED L CONSOLE (7"S/9"L)	308.75	4,940.00

(Continued on Page 2 )



3332 E. Broadway Road, Suite 101  
 Phoenix, AZ 85040  
 Phone: 602-955-8405  
 Fax: 602-955-1049

EXHIBIT B

**QUOTE 0080048261**

DATE: 03/01/16

EXPIRES 30 DAYS FROM ABOVE DATE

CUSTOMER NUMBER: 6495

Bill To: CITY OF GLENDALE POLICE DEPT  
 6835 NORTH 57-Th DRIVE  
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Page: 2

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
16.00	AC-INBHG	FOR '15-16 TAHOE 4" INTERNAL DUAL BEVERAGE HOLDER W/ RUBBER FINGERS	32.50	520.00
16.00	FP-SO380R	4" FACEPLATE FOR SOUND OFF 380R SIREN	.00	.00
16.00	FP-MXTL5000	3" FACE PLATE FOR MOTOROLA XTL2500, 5000 05 DASH & REMOTE	.00	.00
48.00	L3-AP1SET	DC OUTLET PLUG w/BLACK CAPTURED CAP	6.50	312.00
16.00	FP-AP12-3	2" PLATE W /3 DC OUTLET HOLES	.00	.00
16.00	FP-BLNK1	1" BLANK FACEPLATE	.00	.00
16.00	FP-BLNK2	2" BLANK FACEPLATE	.00	.00
16.00	C-TCB-7	MOUNTING BASE , TELESCOPING DEVICE MOUNTING BASE, ARTICULA TING, MOUNTS UNIVERSALLY	83.16	1,330.56
16.00	C-3329-PAN	DEVMT, KYBRD, UNVMT, PAN,	102.06	1,632.96
16.00	C-KBM-103	QUICK RELEASE SLIDE FOR PANASONIC KEYBOARD	43.47	695.52
16.00	C-MD-204	ACTADP, TS, 1.38h, SP,	47.90	766.40

(Continued on Page 3 )



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Page: 3

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
16.00	ENFLBS1248	NFORCE LIGHTBAR (MUST SUBMIT DRAWING/ORDER FORM)	1,321.15	21,138.40
16.00	ENFFTSSMS6E	NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - BLUE/WHITE licence plate light with white back up override	69.52	1,112.32
16.00	ENFFTSSMS6D	NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - RED/WHITE licence plate light with white over ride as reverse	69.52	1,112.32
32.00	ENFSGS4BRW	nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, 18 LED, BLACK HOUSING, BLUE/RED/WHITE SIDE OF PUSH BUMPER. WHITE OVERRIDE AS ALLEY LIGHT	97.68	3,125.76
16.00	ENFSGS3D	nFORCE SINGLE DECK/GRILLE	86.68	1,386.88

(Continued on Page 4 )



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Page: 4

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
16.00	ENFSGS3E	MOUNT LIGHT, BLACK HOUSING 12 LED, RED/WHITE GRILL LIGHT WITH WHITE OVERRIDE AS TAKE DOWN. nFORCE SINGLE DECK/GRILLE	86.68	1,386.88
32.00	ENFFTSRFS6J	MOUNT LIGHT, BLACK HOUSING 12 LED, BLUE/WHITE GRILL LIGHT WITH WHITE OVERRIDE AS TAKE DOWN. NFORCE FIT SINGLE RECESS MOUNT	69.52	2,224.64
32.00	ENT2B3D	16V, BLACK HOUSING, 6 LED DUAL COLOR RED/BLUE RECESSED IN TAILGATE WHEN HATCH IS OPEN INTERSECTOR UNDER MIRROR SURFACE MOUNT LIGHT W/ INLINE FLASHER; DUAL - RED/WHITE UNDER MIRROR WITH WHITE OVERRIDE AS ALLEY LIGHT	126.28	4,040.96

(Continued on Page 5 )



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Page: 5

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
16.00	ETHTAH0-07+	PLUG IN HEADLIGHT FLASHER CHEVY TAHOE	46.64	746.24
16.00	PNFSLRSBTH	REAR SPOILER BRACKET 2015 TAHOE	33.00	528.00
32.00	ENFRMS1B	6 LED REPLACEMENT WARNING MODULE FOR NFORCE PERIMETER LIGHTING, 16V, BLUE RIGHT REAR SIDE OF SPOILER	50.16	1,605.12
32.00	ENFRMS1R	6 LED REPLACEMENT WARNING MODULE FOR NFORCE PERIMETER LIGHTING, 16V, RED LEFT REAR SIDE OF SPOILER	50.16	1,605.12
16.00	ETSS100N	100N SERIES COMPOSITE SPEAKER W/ UNIV BAIL BRACKET, 100W 3 YEAR WARRANTY	127.60	2,041.60
16.00	ENGCC01241	SOUNDOFF BLUEPRINT SYSTEM STD 100 AMP CENTRAL CONTROLLER	270.60	4,329.60
16.00	ENGND04101	SOUNDOFF BLUEPRINT SYSTEM REMOTE NODE	151.80	2,428.80

(Continued on Page 6 )



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Page: 6

SLS	JOB	SHIPPING/METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
16.00	ENGSA03021	SOUNDOFF BLUEPRINT SYSTEM 200R 100 W SIREN	122.32	1,957.12
16.00	ENGCP18001	SOUNDOFF BLUEPRINT SYSTEM CONTROL PANEL (SIREN REMOTE)	121.00	1,936.00
16.00	ENGPA02021	SOUNDOFF BLUEPRINT SYSTEM PA PRE-AMP W/ HARNESS	79.20	1,267.20
16.00	ENGHNK01	SOUNDOFF BLUEPRINT SYSTEM CENTRAL HARNESS KIT	30.80	492.80
16.00	ENGHNK02	SOUNDOFF BLUEPRINT SYSTEM REMOTE HARNESS KIT	28.60	457.60
16.00	S1340TK06	SECURE IDLE MODULE SPECIFY VEH YEAR/MAKE/MODEL 2016 CHEVY TAHOES	120.00	1,920.00
16.00	46989	150A RESET CIRCUIT BREAKER (REPLACED PN - MRCB150)	26.00	416.00
16.00	ECVDMLTAL00	UNIVERSAL LED DOME LIGHT 6" ROUND, w/ RED NIGHT LIGHT 10/30 VOLT, WHITE LENS / WHITE DRIVER COMPARTMENT	35.64	570.24

(Continued on Page 7 )



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Page: 7

BLD	JOB	SHIPPING/METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
16.00	ECVDMLTST4	INTERIOR CARGO / DOME LIGHT FLUSH SURFACE MOUNT 5" X 3" - WHITE PRISONER COMPARTMENT LIGHT ON/OFF WITH SWITCH ON SIREN CONTROLLER	15.13	242.08
32.00	425-1912	MIC CLIP - MAGNETIC	7.80	249.60
736.00	MRINSTUC	UPFITTING LABOR	50.00	36,800.00
736.00	INSFSS	INSTALLER SHOP SUPPLIES	4.00	2,944.00
16.00	GPSB	MULTI-BAND GPS 2G/3G/4G/WLAN ANTENNA	115.90	1,854.40
16.00	AFM-835	ANT FLEXIBLE 0dB 740-960MHz	10.38	166.08
16.00	C23F-6M	FME(FTD) MPL(FTD) 6M CS23 CABL CABLE	23.41	374.56
16.00	C74-FP-6-TNCP	FME(m)-TNC(m) RG174 6m CABLE	12.90	206.40
16.00	C29T-6SJ	TNC(M)-SMA(F) 6M CS29 CABLE ASSEMBLY	23.00	368.00
16.00	C32SP-6SP	CABLE 6M CS32 SMA(M)-SMA(M)RP	30.55	488.80

SUBTOTAL	149,315.36
SALES TAX	9,676.32
TOTAL	158,991.68

Quotation prepared by:

SP Name: BRANDON DICKERSON  
 Phone#: Mobile: 520-631-9358  
 Email: brandon.dickerson@creativecom.com

This is a quotation on the goods named, subject to the conditions noted below. (Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.)

To accept this quotation, sign here and return: \_\_\_\_\_

**PHOENIX**  
 3332 E. Broadway Rd.  
 Phoenix, AZ 85040  
 p. 602-955-8405  
 f. 602-955-1049

**TUCSON**  
 3600 S. Palo Verde Rd. Suite 105  
 Tucson, AZ 85713  
 p. 520-747-1516  
 f. 520-747-0407

**FLAGSTAFF**  
 4025 E. Huntington Dr. Suite 100  
 Flagstaff, AZ 86004  
 p. 928-779-2929  
 f. 982-522-0333

**LAKE HAVASU CITY**  
 2100 College Dr. Unit 118  
 Lake Havasu City, AZ 86403  
 p. 928-680-4333  
 f. 928-680-4512

**SHOW LOW**  
 501 N. 9th Place  
 Show Low, AZ 85901  
 p. 928-537-7459  
 f. 928-537-3575



EXHIBIT B

**QUOTE 0080048277**

3332 E. Broadway Road, Suite 101  
 Phoenix, AZ 85040  
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Page: 1

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
		Phoenix Contract Pricing P10014-14 ADMIN TAHOES		
7.00	BK0534TAH15	PB400 VS ALUMINUM PUSH BUMPER FULL, FOR 2015 TAHOE	259.75	1,818.25
7.00	AC-PENPRTR-90	PENTAX PRINTER CONSOLE MOUNT HEIGHT ADJUSTABLE	178.75	1,251.25
7.00	CC-F-TMC-79	16" SLOPED L CONSOLE (7"5/9"L) FOR '15-16 TAHOE	308.75	2,161.25
7.00	AC-INBHG	4" INTERNAL DUAL BEVERAGE HOLDER W/ RUBBER FINGERS	32.50	227.50
7.00	FP-SO380R	4" FACEPLATE FOR SOUNDOFF 380R SIREN	.00	.00
7.00	FP-MXTL5000	3" FACE PLATE FOR MOTOROLA XTL2500, 5000 05 DASH & REMOTE	.00	.00
21.00	L3-AP1SET	DC OUTLET PLUG w/BLACK CAPTURED CAP	6.50	136.50

(Continued on Page 2 )



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Page: 2

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
7.00	FP-AP12-3	2" PLATE W /3 DC OUTLET HOLES	.00	.00
7.00	FP-BLNK1	1" BLANK FACEPLATE	.00	.00
7.00	FP-BLNK2	2" BLANK FACEPLATE	.00	.00
7.00	C-TCB-7	MOUNTING BASE , TELESCOPING DEVICE MOUNTING BASE, ARTICULA TING, MOUNTS UNIVERSALLY	83.16	582.12
7.00	C-3329-PAN	DEVMT, KYBRD, UNVMT, PAN,	102.06	714.42
7.00	C-KBM-103	QUICK RELEASE SLIDE FOR PANASONIC KEYBOARD	43.47	304.29
7.00	C-MD-204	ACTADP, TS, 1.38h, SP,	47.90	335.30
7.00	ENFWB	NFORCE INTERIOR LIGHTBAR FULL, DUAL ***MUST SUBMIT W/ ORDER FORM	703.56	4,924.92
7.00	ENFFTSSMS6E	NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - BLUE/WHITE licence plate light with white back up override	69.52	486.64
7.00	ENFFTSSMS6D	NFORCE FIT SINGLE SURFACE	69.52	486.64

(Continued on Page 3 )



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SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
14.00	ENFSGS4BRW	MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - RED/WHITE licence plate light with white over ride as reverse nFORCE SINGLE DECK/GRILLE	97.68	1,367.52
7.00	ENFSGS3D	MOUNT LIGHT, 18 LED, BLACK HOUSING, BLUE/RED/WHITE SIDE OF PUSH BUMPER. WHITE OVERRIDE AS ALLEY LIGHT nFORCE SINGLE DECK/GRILLE	86.68	606.76
7.00	ENFSGS3E	MOUNT LIGHT, BLACK HOUSING 12 LED, RED/WHITE GRILL LIGHT WITH WHITE OVERRIDE AS TAKE DOWN. nFORCE SINGLE DECK/GRILLE	86.68	606.76

(Continued on Page 4 )



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SLS	JOB	SHIPPING/METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
14.00	ENFFTSRFS6J	NFORCE FIT SINGLE RECESS MOUNT 16V, BLACK HOUSING, 6 LED DUAL COLOR RED/BLUE RECESSED IN TAILGATE WHEN HATCH IS OPEN	69.52	973.28
14.00	ENT2B3D	INTERSECTOR UNDER MIRROR SURFACE MOUNT LIGHT W/ INLINE FLASHER; DUAL - RED/WHITE UNDER MIRROR WITH WHITE OVERRIDE AS ALLEY LIGHT	126.28	1,767.92
7.00	ETHTAH0-07+	PLUG IN HEADLIGHT FLASHER CHEVY TAHOE	46.64	326.48
7.00	PNFSLRSBTH	REAR SPOILER BRACKET 2015 TAHOE	33.00	231.00
14.00	ENFRMS1B	6 LED REPLACEMENT WARNING MODULE FOR NFORCE PERIMETER LIGHTING, 16V, BLUE RIGHT REAR SIDE OF SPOILER	50.16	702.24
14.00	ENFRMS1R	6 LED REPLACEMENT WARNING	50.16	702.24

(Continued on Page 5 )



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SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
7.00	ETSS100N	MODULE FOR NFORCE PERIMETER LIGHTING, 16V, RED LEFT REAR SIDE OF SPOILER 100N SERIES COMPOSITE SPEAKER W/ UNIV BAIL BRACKET, 100W 3 YEAR WARRANTY	127.60	893.20
7.00	ENGCC01241	SOUNDOFF BLUEPRINT SYSTEM STD 100 AMP CENTRAL CONTROLLER	270.60	1,894.20
7.00	ENGND04101	SOUNDOFF BLUEPRINT SYSTEM REMOTE NODE	151.80	1,062.60
7.00	ENGSA03021	SOUNDOFF BLUEPRINT SYSTEM 200R 100 W SIREN	122.32	856.24
7.00	ENGCP18001	SOUNDOFF BLUEPRINT SYSTEM CONTROL PANEL (SIREN REMOTE)	121.00	847.00
7.00	ENGPA02021	SOUNDOFF BLUEPRINT SYSTEM PA PRE-AMP W/ HARNESS	79.20	554.40
7.00	ENGHNK01	SOUNDOFF BLUEPRINT SYSTEM CENTRAL HARNESS KIT	30.80	215.60
7.00	ENGHNK02	SOUNDOFF BLUEPRINT SYSTEM	28.60	200.20

(Continued on Page 6 )



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Page: 6

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BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
7.00	S1340TK06	REMOTE HARNESS KIT SECURE IDLE MODULE SPECIFY VEH YEAR/MAKE/MODEL 2016 CHEVY TAHOES	120.00	840.00
7.00	46989	150A RESET CIRCUIT BREAKER (REPLACED PN - MRCB150)	26.00	182.00
7.00	ECVDMLTAL00	UNIVERSAL LED DOME LIGHT 6" ROUND, w/ RED NIGHT LIGHT 10/30 VOLT, WHITE LENS / WHITE DRIVER COMPARTMENT	35.64	249.48
7.00	ECVDMLTST4	INTERIOR CARGO / DOME LIGHT FLUSH SURFACE MOUNT 5" X 3" - WHITE PRISONER COMPARTMENT LIGHT ON/OFF WITH SWITCH ON SIREN CONTROLLER	15.13	105.91
14.00	425-1912	MIC CLIP - MAGNETIC	7.80	109.20
273.00	MRINSTUC	UPFITTING LABOR	50.00	13,650.00
273.00	INSFSS	INSTALLER SHOP SUPPLIES	4.00	1,092.00

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 GLENDALE AZ 85301-0000

Page: 7

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
7.00	GPSB	MULTI-BAND GPS 2G/3G/4G/WLAN ANTENNA	115.90	811.30
7.00	AFM-835	ANT FLEXIBLE 0dB 740-960MHz	10.38	72.66
7.00	C23F-6M	FME(FTD) MPL(FTD) 6M CS23 CABL CABLE	23.41	163.87
7.00	C74-FP-6-TNCP	FME(m)-TNC(m) RG174 6m CABLE	12.90	90.30
7.00	C29T-6SJ	TNC(M)-SMA(F) 6M CS29 CABLE ASSEMBLY	23.00	161.00
7.00	C32SP-6S[	CABLE 6M CS32 SMA(M)-SMA(M)RP	30.55	213.85

SUBTOTAL 44,978.29

Quotation prepared by:

SP Name: BRANDON DICKERSON  
 Phone#: Mobile: 520-631-9358  
 Email: brandon.dickerson@creativecom.com

SALES TAX 2,694.23

TOTAL 47,672.52

This is a quotation on the goods named, subject to the conditions noted below. (Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.)

To accept this quotation, sign here and return: \_\_\_\_\_

<b>PHOENIX</b> 3332 E. Broadway Rd. Phoenix, AZ 85040 p. 602-955-8405 f. 602-955-1049	<b>TUCSON</b> 3600 S. Palo Verde Rd. Suite 105 Tucson, AZ 85713 p. 520-747-1516 f. 520-747-0407	<b>FLAGSTAFF</b> 4025 E. Huntington Dr. Suite 100 Flagstaff, AZ 86004 p. 928-779-2929 f. 982-522-0333	<b>LAKE HAVASU CITY</b> 2100 College Dr. Unit 118 Lake Havasu City, AZ 86403 p. 928-680-4333 f. 928-680-4512	<b>SHOW LOW</b> 501 N. 9th Place Show Low, AZ 85901 p. 928-537-7459 f. 928-537-3575
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EXHIBIT B

**QUOTE 0080048278**

3332 E. Broadway Road, Suite 101  
 Phoenix, AZ 85040  
 Phone: 602-955-8405  
 Fax: 602-955-1049

DATE: 03/01/16

EXPIRES 30 DAYS FROM ABOVE DATE

CUSTOMER NUMBER: 6495  
 Bill To: CITY OF GLENDALE POLICE DEPT  
 6835 NORTH 57-Th DRIVE  
 Ref PO#: PERSONAL PURCHASE  
 GLENDALE AZ 85301-0000

Ship To: GLENDALE POLICE DEPT  
 6835 N. 57-TH DRIVE  
 PUBLIC SAFETY COMPLEX  
 GLENDALE AZ 85301-0000

Page: 1

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
		Phoenix Contract Pricing P10014-14 Court Tahoe		
1.00	BK0534TAH15	PB400 VS ALUMINUM PUSH BUMPER FULL, FOR 2015 TAHOE	259.75	259.75
1.00	P1826T15AOSB	DUAL COMP PRO CELL FULL PARTN OUTBOARD SEAT BELTS	2,487.50	2,487.50
1.00	AC-PENPRTR-90	PENTAX PRINTER CONSOLE MOUNT HEIGHT ADJUSTABLE	178.75	178.75
1.00	CC-F-TMC-79	16" SLOPED L CONSOLE (7"S/9"L) FOR '15-16 TAHOE	308.75	308.75
1.00	AC-INBHG	4" INTERNAL DUAL BEVERAGE HOLDER W/ RUBBER FINGERS	32.50	32.50
1.00	FP-SO380R	4" FACEPLATE FOR SOUNDOFF 380R SIREN	.00	.00
1.00	FP-MXTL5000	3" FACE PLATE FOR MOTOROLA XTL2500, 5000 05 DASH & REMOTE	.00	.00

(Continued on Page 2 )



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Page: 2

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
3.00	L3-AP1SET	DC OUTLET PLUG w/BLACK CAPTURED CAP	6.50	19.50
1.00	FP-AP12-3	2" PLATE W /3 DC OUTLET HOLES	.00	.00
1.00	FP-BLNK1	1" BLANK FACEPLATE	.00	.00
1.00	FP-BLNK2	2" BLANK FACEPLATE	.00	.00
1.00	C-TCB-7	MOUNTING BASE , TELESCOPING DEVICE MOUNTING BASE, ARTICULATING, MOUNTS UNIVERSALLY	83.16	83.16
1.00	C-3329-PAN	DEVMT, KYBRD, UNVMT, PAN,	102.06	102.06
1.00	C-KBM-103	QUICK RELEASE SLIDE FOR PANASONIC KEYBOARD	43.47	43.47
1.00	C-MD-204	ACTADP, TS, 1.38h, SP,	47.90	47.90
1.00	ENFWB	NFORCE INTERIOR LIGHTBAR FULL, DUAL ***MUST SUBMIT W/ ORDER FORM	703.56	703.56
1.00	ENFFTSSMS6E	NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - BLUE/WHITE licence plate light with white	69.52	69.52

(Continued on Page 3 )



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Page: 3

SLS	JOB	SHIPPING/METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	ENFFTSSMS6D	back up override nFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - RED/WHITE licence plate light with white over ride as reverse	69.52	69.52
2.00	ENFSGS4BRW	nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, 18 LED, BLACK HOUSING, BLUE/RED/WHITE SIDE OF PUSH BUMPER. WHITE OVERRIDE AS ALLEY LIGHT	97.68	195.36
1.00	ENFSGS3D	nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, BLACK HOUSING 12 LED, RED/WHITE GRILL LIGHT WITH WHITE OVERRIDE AS TAKE DOWN.	86.68	86.68
1.00	ENFSGS3E	nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, BLACK HOUSING 12 LED, BLUE/WHITE	86.68	86.68

(Continued on Page 4 )



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SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
2.00	ENFFTSRFS6J	GRILL LIGHT WITH WHITE OVERRIDE AS TAKE DOWN. NFORCE FIT SINGLE RECESS MOUNT 16V, BLACK HOUSING, 6 LED DUAL COLOR RED/BLUE RECESSED IN TAILGATE WHEN HATCH IS OPEN	69.52	139.04
2.00	ENT2B3D	INTERSECTOR UNDER MIRROR SURFACE MOUNT LIGHT W/ INLINE FLASHER; DUAL - RED/WHITE UNDER MIRROR WITH WHITE OVERRIDE AS ALLEY LIGHT	126.28	252.56
1.00	ETHTAH0-07+	PLUG IN HEADLIGHT FLASHER CHEVY TAHOE	46.64	46.64
1.00	PNFSLRSBTH	REAR SPOILER BRACKET 2015 TAHOE	33.00	33.00
2.00	ENFRMS1B	6 LED REPLACEMENT WARNING MODULE FOR NFORCE PERIMETER LIGHTING, 16V, BLUE	50.16	100.32

(Continued on Page 5 )



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Page: 5

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
2.00	ENFRMS1R	RIGHT REAR SIDE OF SPOILER 6 LED REPLACEMENT WARNING MODULE FOR NFORCE PERIMETER LIGHTING, 16V, RED	50.16	100.32
1.00	ETSS100N	LEFT REAR SIDE OF SPOILER 100N SERIES COMPOSITE SPEAKER W/ UNIV BAIL BRACKET, 100W 3 YEAR WARRANTY	127.60	127.60
1.00	ENGCC01241	SOUNDOFF BLUEPRINT SYSTEM STD 100 AMP CENTRAL CONTROLLER	270.60	270.60
1.00	ENGND04101	SOUNDOFF BLUEPRINT SYSTEM REMOTE NODE	151.80	151.80
1.00	ENGSA03021	SOUNDOFF BLUEPRINT SYSTEM 200R 100 W SIREN	122.32	122.32
1.00	ENGCP18001	SOUNDOFF BLUEPRINT SYSTEM CONTROL PANEL (SIREN REMOTE)	121.00	121.00
1.00	ENGLPA02021	SOUNDOFF BLUEPRINT SYSTEM PA PRE-AMP W/ HARNESS	79.20	79.20
1.00	ENGHNK01	SOUNDOFF BLUEPRINT SYSTEM	30.80	30.80

(Continued on Page 6 )



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Page: 6

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	ENGHNK02	CENTRAL HARNESS KIT SOUNDOFF BLUEPRINT SYSTEM	28.60	28.60
1.00	SI340TK06	REMOTE HARNESS KIT SECURE IDLE MODULE SPECIFY VEH YEAR/MAKE/MODEL 2016 CHEVY TAHOES	120.00	120.00
1.00	46989	150A RESET CIRCUIT BREAKER (REPLACED PN - MRCB150)	26.00	26.00
1.00	ECVDMLTAL00	UNIVERSAL LED DOME LIGHT 6" ROUND, w/ RED NIGHT LIGHT 10/30 VOLT, WHITE LENS / WHITE DRIVER COMPARTMENT	35.64	35.64
1.00	ECVDMLTST4	INTERIOR CARGO / DOME LIGHT FLUSH SURFACE MOUNT 5" X 3" - WHITE PRISONER COMPARTMENT LIGHT ON/OFF WITH SWITCH ON SIREN CONTROLLER	15.13	15.13
2.00	425-1912	MIC CLIP - MAGNETIC	7.80	15.60

(Continued on Page 7 )



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Page: 7

SLS	JOB	SHIPPING/METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
46.00	MRINSTUC	UPFITTING LABOR	50.00	2,300.00
46.00	INSFSS	INSTALLER SHOP SUPPLIES	4.00	184.00
1.00	GPSB	MULTI-BAND GPS 2G/3G/4G/WLAN ANTENNA	115.90	115.90
1.00	AFM-835	ANT FLEXIBLE 0dB 740-960MHz	10.38	10.38
1.00	C23F-6M	FME(FTD) MPL(FTD) 6M CS23 CABL CABLE	23.41	23.41
1.00	C74-FP-6-TNCP	FME(m)-TNC(m) RG174 6m CABLE	12.90	12.90
1.00	C29T-6SJ	TNC(M)-SMA(F) 6M CS29 CABLE ASSEMBLY	23.00	23.00
1.00	C32SP-6SP	CABLE 6M CS32 SMA(M)-SMA(M)RP	30.55	30.55

SUBTOTAL 9,290.97

Quotation prepared by:

SP Name: BRANDON DICKERSON  
 Phone#: Mobile: 520-631-9358  
 Email: brandon.dickerson@creativecom.com

SALES TAX 601.22

TOTAL 9,892.19

This is a quotation on the goods named, subject to the conditions noted below: (Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.)

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 3600 S. Palo Verde Rd. Suite 105  
 Tucson, AZ 85713  
 p. 520-747-1516  
 f. 520-747-0407

**FLAGSTAFF**  
 4025 E. Huntington Dr. Suite 100  
 Flagstaff, AZ 86004  
 p. 928-779-2929  
 f. 982-522-0333

**LAKE HAVASU CITY**  
 2100 College Dr. Unit 118  
 Lake Havasu City, AZ 86403  
 p. 928-680-4333  
 f. 928-680-4512

**SHOW LOW**  
 501 N. 9th Place  
 Show Low, AZ 85901  
 p. 928-537-7459  
 f. 928-537-3575



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EXHIBIT B

**QUOTE 0080048279**

DATE: 03/01/16

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 6835 NORTH 57-Th DRIVE  
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Page: 1

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
		Phoenix Contract Pricing P10014-14 K-9 Tahoe		
4.00	BK0534TAH15	PB400 VS ALUMINUM PUSH BUMPER FULL, FOR 2015 TAHOE	259.75	1,039.00
4.00	EZ-LED	E/Z LED POD RED WHITE W/SWITCH	117.00	468.00
4.00	RUBBERMATSMALL	RUBBERMAT-SMALL DELUXE, NON-TOXIC, CUSTOM FIT RUBBER LINER	140.40	561.60
4.00	EZPF-TAHOE	E/Z-RIDER PLATFORM 2016 CHEVROLET TAHOE, W/ DOOR PANELS & WINDOW GUARDS INCLUDES GRAY POWDER COAT	1,937.65	7,750.60
4.00	AC-PENPRTR-90	PENTAX PRINTER CONSOLE MOUNT HEIGHT ADJUSTABLE	178.75	715.00
4.00	CC-F-TMC-79	16" SLOPED L CONSOLE (7"S/9"L) FOR '15-16 TAHOE	308.75	1,235.00

(Continued on Page 2 )



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SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
4.00	AC-INBHG	4" INTERNAL DUAL BEVERAGE HOLDER W/ RUBBER FINGERS	32.50	130.00
4.00	FP-S0380R	4" FACEPLATE FOR SOUNDOFF 380R SIREN	.00	.00
4.00	FP-MXTL5000	3" FACE PLATE FOR MOTOROLA XTL2500, 5000 05 DASH & REMOTE	.00	.00
12.00	L3-AP1SET	DC OUTLET PLUG w/BLACK CAPTURED CAP	6.50	78.00
4.00	FP-AP12-3	2" PLATE W /3 DC OUTLET HOLES	.00	.00
4.00	FP-BLNK1	1" BLANK FACEPLATE	.00	.00
4.00	FP-BLNK2	2" BLANK FACEPLATE	.00	.00
4.00	C-TCB-7	MOUNTING BASE , TELESCOPING DEVICE MOUNTING BASE, ARTICULA TING, MOUNTS UNIVERSALLY	83.16	332.64
4.00	C-3329-PAN	DEVMT, KYBRD, UNVMT, PAN,	102.06	408.24
4.00	C-KBM-103	QUICK RELEASE SLIDE FOR PANASONIC KEYBOARD	43.47	173.88
4.00	C-MD-204	ACTADP, TS, 1.38h, SP,	47.90	191.60
4.00	ENFLB51248	NFORCE LIGHTBAR	1,321.16	5,284.64

(Continued on Page 3 )



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S/S	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
4.00	ENFFTSSMS6E	(MUST SUBMIT DRAWING/ORDER FORM) NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - BLUE/WHITE licence plate light with white back up override	69.52	278.08
4.00	ENFFTSSMS6D	NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - RED/WHITE licence plate light with white over ride as reverse	69.52	278.08
8.00	ENFSGS4BRW	nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, 18 LED, BLACK HOUSING, BLUE/RED/WHITE SIDE OF PUSH BUMPER. WHITE OVERRIDE AS ALLEY LIGHT	97.68	781.44
4.00	ENFSGS3D	nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, BLACK HOUSING	86.68	346.72

(Continued on Page 4 )



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SLS	JOB	SHIPPING/METHOD	CONTACT	DELIVERY	PAYMENT-TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
4.00	ENFSGS3E	12 LED, RED/WHITE GRILL LIGHT WITH WHITE OVERRIDE AS TAKE DOWN. nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, BLACK HOUSING	86.68	346.72
8.00	ENFFTSRFS6J	12 LED, BLUE/WHITE GRILL LIGHT WITH WHITE OVERRIDE AS TAKE DOWN. NFORCE FIT SINGLE RECESS MOUNT 16V, BLACK HOUSING, 6 LED DUAL COLOR RED/BLUE RECESSED IN TAILGATE WHEN HATCH IS OPEN	69.52	556.16
8.00	ENT2B3D	INTERSECTOR UNDER MIRROR SURFACE MOUNT LIGHT W/ INLINE FLASHER; DUAL - RED/WHITE UNDER MIRROR WITH WHITE OVERRIDE AS ALLEY LIGHT	126.28	1,010.24
4.00	ETHTAH0-07+	PLUG IN HEADLIGHT FLASHER	46.64	186.56

(Continued on Page 5 )



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BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
4.00	PNFSLRSBTH	CHEVY TAHOE REAR SPOILER BRACKET	33.00	132.00
8.00	ENFRMS1B	2015 TAHOE 6 LED REPLACEMENT WARNING MODULE FOR NFORCE PERIMETER LIGHTING, 16V, BLUE RIGHT REAR SIDE OF SPOILER	50.16	401.28
8.00	ENFRMS1R	6 LED REPLACEMENT WARNING MODULE FOR NFORCE PERIMETER LIGHTING, 16V, RED LEFT REAR SIDE OF SPOILER	50.16	401.28
4.00	ETSS100N	100N SERIES COMPOSITE SPEAKER W/ UNIV BAIL BRACKET, 100W 3 YEAR WARRANTY	127.60	510.40
4.00	ENGCC01241	SOUNDOFF BLUEPRINT SYSTEM STD 100 AMP CENTRAL CONTROLLER	270.60	1,082.40
4.00	ENGND04101	SOUNDOFF BLUEPRINT SYSTEM REMOTE NODE	151.80	607.20
4.00	ENGSA03021	SOUNDOFF BLUEPRINT SYSTEM	122.32	489.28

(Continued on Page 6 )



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 GLENDALE AZ 85301-0000

Ship To: GLENDALE POLICE DEPT  
 6835 N. 57-TH DRIVE  
 PUBLIC SAFETY COMPLEX  
 GLENDALE AZ 85301-0000

Page: 6

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
4.00	ENGCP18001	200R 100 W SIREN SOUNDOFF BLUEPRINT SYSTEM CONTROL PANEL (SIREN REMOTE)	121.00	484.00
4.00	ENGLA02021	SOUNDOFF BLUEPRINT SYSTEM PA PRE-AMP W/ HARNESS	79.20	316.80
4.00	ENGHNK01	SOUNDOFF BLUEPRINT SYSTEM CENTRAL HARNESS KIT	30.80	123.20
4.00	ENGHNK02	SOUNDOFF BLUEPRINT SYSTEM REMOTE HARNESS KIT	28.60	114.40
4.00	SI340TK06	SECURE IDLE MODULE SPECIFY VEH YEAR/MAKE/MODEL 2016 CHEVY TAHOES	120.00	480.00
4.00	46989	150A RESET CIRCUIT BREAKER (REPLACED PN - MRCB150)	26.00	104.00
4.00	ECVDMLTAL00	UNIVERSAL LED DOME LIGHT 6" ROUND, w/ RED NIGHT LIGHT 10/30 VOLT, WHITE LENS / WHITE DRIVER COMPARTMENT	35.64	142.56
4.00	ECVDMLTST4	INTERIOR CARGO / DOME LIGHT	15.13	60.52

(Continued on Page 7 )



EXHIBIT B

**QUOTE 0080048279**

3332 E. Broadway Road, Suite 101  
 Phoenix, AZ 85040  
 Phone: 602-955-8405  
 Fax: 602-955-1049

DATE: 03/01/16

EXPIRES 30 DAYS FROM ABOVE DATE

CUSTOMER NUMBER: 6495  
 Bill To: CITY OF GLENDALE POLICE DEPT  
 6835 NORTH 57-Th DRIVE  
 Ref PO#: PERSONAL PURCHASE  
 GLENDALE AZ 85301-0000

Ship To: GLENDALE POLICE DEPT  
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 PUBLIC SAFETY COMPLEX  
 GLENDALE AZ 85301-0000

Page: 7

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
		FLUSH SURFACE MOUNT 5" X 3" - WHITE PRISONER COMPARTMENT LIGHT ON/OFF WITH SWITCH ON SIREN CONTROLLER		
8.00	425-1912	MIC CLIP - MAGNETIC	7.80	62.40
202.00	MRINSTUC	UPFITTING LABOR	50.00	10,100.00
202.00	INSFSS	INSTALLER SHOP SUPPLIES	4.00	808.00
4.00	GPSB	MULTI-BAND GPS 2G/3G/4G/WLAN ANTENNA	115.90	463.60
4.00	AFM-835	ANT FLEXIBLE 0dB 740-960MHz	10.38	41.52
4.00	C23F-6M	FME(FTD) MPL(FTD) 6M CS23 CABL CABLE	23.41	93.64
4.00	C74-FP-6-TNCP	FME(m)-TNC(m) RG174 6m CABLE	12.90	51.60
4.00	C29T-6SJ	TNC(M)-SMA(F) 6M CS29 CABLE ASSEMBLY	23.00	92.00
4.00	C32SP-6S[	CABLE 6M CS32 SMA(M)-SMA(M)RP	30.55	122.20
		SALES SHIPPING & HANDLING		450.00

SUBTOTAL 39,436.48

SALES TAX 2,522.94

TOTAL 42,409.42

Quotation prepared by:

SP Name: BRANDON DICKERSON  
 Phone#: Mobile: 520-631-9358  
 Email: brandon.dickerson@creativecom.com

This is a quotation on the goods named, subject to the conditions noted below: (Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.)

To accept this quotation, sign here and return: \_\_\_\_\_

**PHOENIX**  
 3332 E. Broadway Rd.  
 Phoenix, AZ 85040  
 p. 602-955-8405  
 f. 602-955-1049

**TUCSON**  
 3600 S. Palo Verde Rd. Suite 105  
 Tucson, AZ 85713  
 p. 520-747-1516  
 f. 520-747-0407

**FLAGSTAFF**  
 4025 E. Huntington Dr. Suite 100  
 Flagstaff, AZ 86004  
 p. 928-779-2929  
 f. 982-522-0333

**LAKE HAVASU CITY**  
 2100 College Dr. Unit 118  
 Lake Havasu City, AZ 86403  
 p. 928-680-4333  
 f. 928-680-4512

**SHOW LOW**  
 501 N. 9th Place  
 Show Low, AZ 85901  
 p. 928-537-7459  
 f. 928-537-3575



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EXHIBIT B

**QUOTE 0080048280**

DATE: 03/01/16

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CUSTOMER NUMBER: 6495

Bill To: CITY OF GLENDALE POLICE DEPT  
 6835 NORTH 57-Th DRIVE  
 Ref PO#: PERSONAL PURCHASE  
 GLENDALE AZ 85301-0000

Ship To: GLENDALE POLICE DEPT  
 6835 N. 57-TH DRIVE  
 PUBLIC SAFETY COMPLEX  
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Page: 1

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
		Phoenix Contract Pricing P10014-14 CAPRICE PATROL Phoenix Contract Pricing P10014-14		
1.00	ENFLBS1248	NFORCE LIGHTBAR (MUST SUBMIT DRAWING/ORDER FORM)	1,321.15	1,321.15
1.00	BK0532CAP11	PB400 ALUM BUMPER 11-12 CAPRICE	237.26	237.26
2.00	ENFSGS4BRW	nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, 18 LED, BLACK HOUSING, BLUE/RED/WHITE SIDES OF PUSH BUMPER. WHITE OVERRIDE AS ALLEY LIGHT	97.68	195.36
1.00	ENFSGS3D	nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, BLACK HOUSING	86.68	86.68

(Continued on Page 2 )



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Page: 2

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	ENFSGS3E	12 LED, RED/WHITE FRONT OF PUSH BUMPER, WHITE OVERRIDE AS TAKEDOWN nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, BLACK HOUSING	86.68	86.68
1.00	ENFFTSSMS6E	12 LED, BLUE/WHITE FRONT OF PUSH BUMPER, WHITE OVERRIDE AS TAKEDOWN NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - BLUE/WHITE licence plate light. white override as reverse	69.52	69.52
1.00	ENFFTSSMS6D	NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - RED/WHITE licence plate light. white override as reverse	69.52	69.52
2.00	ENT2B3D	INTERSECTOR UNDER MIRROR	126.28	252.56

(Continued on Page 3 )



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Page: 3

SLS	JOB#	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	ETHFSS-CP	SURFACE MOUNT LIGHT W/ INLINE FLASHER; DUAL - RED/WHITE red & white under mirror, white override as alley light	46.64	46.64
1.00	475-0192	CHEVY CAPRICE 2011 & NEWER PLUG IN HEADLIGHT FLASHER	195.30	195.30
1.00	WK0513CAP11	GUN RACK - SINGLE - PARTITION MOUNTED GR9-870 VERTICAL MOUNT TO FLAT/RECESSED HOUSING	148.05	148.05
1.00	CC-CP-E-DM18	WINDOW BARRIER S STEEL	260.00	260.00
1.00	AC-PENPRTR-90	18" CAPRICE LOW PRO CONSOLE FOR 2016 CAPRICE	178.75	178.75
1.00	AC-INBHG	PENTAX PRINTER CONSOLE MOUNT HEIGHT ADJUSTABLE	32.50	32.50
1.00	FP-S0380R	4" INTERNAL DUAL BEVERAGE HOLDER W/ RUBBER FINGERS	.00	.00
1.00	FP-MXTL5000	4" FACEPLATE FOR SOUND OFF 380R SIREN	.00	.00
		3" FACE PLATE FOR MOTOROLA	.00	.00

(Continued on Page 4 )



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Page: 4

SLS	JOB	SHIPPING/METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
3.00	L3-AP1SET	XTL2500, 5000 05 DASH & REMOTE DC OUTLET PLUG w/BLACK CAPTURED CAP	6.50	19.50
1.00	FP-AP12-3	2" PLATE W /3 DC OUTLET HOLES	.00	.00
2.00	425-1912	MIC CLIP - MAGNETIC	7.80	15.60
1.00	C-TCB-7-IMP	BASE, TELE, ARTIC, UNVMT, IMP, 00-13, SP,	94.50	94.50
1.00	C-3329-PAN	DEVMT, KYBRD, UNVMT, PAN,	102.06	102.06
1.00	C-KBM-103	QUICK RELEASE SLIDE FOR PANASONIC KEYBOARD	43.47	43.47
1.00	C-MD-204	ACTADP, TS, 1.38h, SP,	47.90	47.90
1.00	ECVDMLTST4	INTERIOR CARGO / DOME LIGHT FLUSH SURFACE MOUNT 5" X 3" - WHITE	15.13	15.13
1.00	PK1126CAP11SCA	prisoner compartent COATED POLY W/EXP METAL WINDOW	624.05	624.05
1.00	PC02	SECURITY SCREEN #10XL OS BELT CHEV CAPRICE prisoner transport seat	475.00	475.00

(Continued on Page 5 )



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Page: 5

SIS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
2.00	ENFFTSDGS6J	center out belts NFORCE FIT SINGLE DECK/GRILLE MOUNT LIGHT, 16V, BLACK HOUSING 6 LED - DUAL COLOR RED/BLUE mounted inside trucnk lid for when truck is open.	73.48	146.96
1.00	ETSS100N	100N SERIES COMPOSITE SPEAKER W/ UNIV BAIL BRACKET, 100W 3 YEAR WARRANTY	127.60	127.60
1.00	ENGCC01241	SOUNDOFF BLUEPRINT SYSTEM STD 100 AMP CENTRAL CONTROLLER	270.60	270.60
1.00	ENGND04101	SOUNDOFF BLUEPRINT SYSTEM REMOTE NODE	151.80	151.80
1.00	ENGSA03021	SOUNDOFF BLUEPRINT SYSTEM 200R 100 W SIREN	122.32	122.32
1.00	ENGCP18001	SOUNDOFF BLUEPRINT SYSTEM CONTROL PANEL (SIREN REMOTE)	121.00	121.00
1.00	ENGPA02021	SOUNDOFF BLUEPRINT SYSTEM PA PRE-AMP W/ HARNESS	79.20	79.20

(Continued on Page 6 )



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Page: 6

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	ENGHNK01	SOUNDOFF BLUEPRINT SYSTEM	30.80	30.80
1.00	ENGHNK02	CENTRAL HARNESS KIT		
		SOUNDOFF BLUEPRINT SYSTEM	28.60	28.60
		REMOTE HARNESS KIT		
1.00	SI340TK06	SECURE IDLE MODULE	120.00	120.00
		SPECIFY VEH YEAR/MAKE/MODEL		
1.00	46989	150A RESET CIRCUIT BREAKER	26.00	26.00
		(REPLACED PN - MRCB150)		
1.00	ECVDMLTAL00	UNIVERSAL LED DOME LIGHT	35.64	35.64
		6" ROUND, w/ RED NIGHT LIGHT		
		10/30 VOLT, WHITE LENS / WHITE		
42.50	MRINSTUC	TUCSON UPFITTING LABOR	50.00	2,125.00
42.50	INSFSS	INSTALLER SHOP SUPPLIES	4.00	170.00
1.00	GPSB	MULTI-BAND GPS 2G/3G/4G/WLAN	115.90	115.90
		ANTENNA		
1.00	AFM-835	ANT FLEXIBLE 0dB 740-960MHz	10.38	10.38
1.00	C23F-6M	FME(FTD) MPL(FTD) 6M CS23 CABL	23.41	23.41
		CABLE		
1.00	C74-FP-6-TNCP	FME(m)-TNC(m) RG174 6m CABLE	12.90	12.90

(Continued on Page 7 )



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Page: 7

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	C29T-6SJ	TNC(M)-SMA(F) 6M CS29 CABLE ASSEMBLY	23.00	23.00
1.00	C32SP-6S[	CABLE 6M CS32 SMA(M)-SMA(M)RP	30.55	30.55

SUBTOTAL 8,388.84

SALES TAX 538.70

TOTAL 8,927.54

Quotation prepared by:

SP Name: BRANDON DICKERSON  
 Phone#: Mobile: 520-631-9358  
 Email: brandon.dickerson@creativecom.com

This is a quotation on the goods named, subject to the conditions noted below: (Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.)

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<b>PHOENIX</b> 3332 E. Broadway Rd. Phoenix, AZ 85040 p. 602-955-8405 f. 602-955-1049	<b>TUCSON</b> 3600 S. Palo Verde Rd. Suite 105 Tucson, AZ 85713 p. 520-747-1516 f. 520-747-0407	<b>FLAGSTAFF</b> 4025 E. Huntington Dr. Suite 100 Flagstaff, AZ 86004 p. 928-779-2929 f. 982-522-0333	<b>LAKE HAVASU CITY</b> 2100 College Dr. Unit 118 Lake Havasu City, AZ 86403 p. 928-680-4333 f. 928-680-4512	<b>SHOW LOW</b> 501 N. 9th Place Show Low, AZ 85901 p. 928-537-7459 f. 928-537-3575
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EXHIBIT B

**QUOTE 0080048281**

3332 E. Broadway Road, Suite 101  
 Phoenix, AZ 85040  
 Phone: 602-955-8405  
 Fax: 602-955-1049

DATE: 03/01/16

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Page: 1

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
		Phoenix Contract Pricing P10014-14 SGT TAHOE		
1.00	BK0534TAH15	PB400 VS ALUMINUM PUSH BUMPER FULL, FOR 2015 TAHOE	259.75	259.75
1.00	AC-PENPRTR-90	PENTAX PRINTER CONSOLE MOUNT HEIGHT ADJUSTABLE	178.75	178.75
1.00	CC-F-TMC-79	16" SLOPED L CONSOLE (7"S/9"L) FOR '15-16 TAHOE	308.75	308.75
1.00	AC-INBHG	4" INTERNAL DUAL BEVERAGE HOLDER W/ RUBBER FINGERS	32.50	32.50
1.00	FP-S0380R	4" FACEPLATE FOR SOUND OFF 380R SIREN	.00	.00
1.00	FP-MXTL5000	3" FACE PLATE FOR MOTOROLA XTL2500, 5000 05 DASH & REMOTE	.00	.00
3.00	L3-AP1SET	DC OUTLET PLUG w/BLACK CAPTURED CAP	6.50	19.50

(Continued on Page 2 )



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SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	FP-AP12-3	2" PLATE W /3 DC OUTLET HOLES	.00	.00
1.00	FP-BLNK1	1" BLANK FACEPLATE	.00	.00
1.00	FP-BLNK2	2" BLANK FACEPLATE	.00	.00
1.00	C-TCB-7	MOUNTING BASE , TELESCOPING DEVICE MOUNTING BASE, ARTICULA TING, MOUNTS UNIVERSALLY	83.16	83.16
1.00	C-3329-PAN	DEVMT, KYBRD, UNVMT, PAN,	102.06	102.06
1.00	C-KBM-103	QUICK RELEASE SLIDE FOR PANASONIC KEYBOARD	43.47	43.47
1.00	C-MD-204	ACTADP, TS, 1.38h, SP,	47.90	47.90
1.00	ENFWB	NFORCE INTERIOR LIGHTBAR FULL, DUAL ***MUST SUBMIT W/ ORDER FORM	703.56	703.56
1.00	ENFFTSSMS6E	NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - BLUE/WHITE licence plate light with white back up override	69.52	69.52
1.00	ENFFTSSMS6D	NFORCE FIT SINGLE SURFACE	69.52	69.52

(Continued on Page 3 )



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Page: 3

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
2.00	ENFSGS4BRW	MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - RED/WHITE licence plate light with white over ride as reverse nFORCE SINGLE DECK/GRILLE	97.68	195.36
1.00	ENFSGS3D	MOUNT LIGHT, 18 LED, BLACK HOUSING, BLUE/RED/WHITE SIDE OF PUSH BUMPER. WHITE OVERRIDE AS ALLEY LIGHT nFORCE SINGLE DECK/GRILLE	86.68	86.68
1.00	ENFSGS3E	MOUNT LIGHT, BLACK HOUSING 12 LED, RED/WHITE GRILL LIGHT WITH WHITE OVERRIDE AS TAKE DOWN. nFORCE SINGLE DECK/GRILLE	86.68	86.68

(Continued on Page 4 )



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SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
2.00	ENFFTSRFS6J	NFORCE FIT SINGLE RECESS MOUNT 16V, BLACK HOUSING, 6 LED DUAL COLOR RED/BLUE RECESSED IN TAILGATE WHEN HATCH IS OPEN	69.52	139.04
2.00	ENT2B3D	INTERSECTOR UNDER MIRROR SURFACE MOUNT LIGHT W/ INLINE FLASHER; DUAL - RED/WHITE UNDER MIRROR WITH WHITE OVERRIDE AS ALLEY LIGHT	126.28	252.56
1.00	ETHTAH0-07+	PLUG IN HEADLIGHT FLASHER CHEVY TAHOE	46.64	46.64
1.00	PNFSLRSBTH	REAR SPOILER BRACKET 2015 TAHOE	33.00	33.00
2.00	ENFRMS1B	6 LED REPLACEMENT WARNING MODULE FOR NFORCE PERIMETER LIGHTING, 16V, BLUE RIGHT REAR SIDE OF SPOILER	50.16	100.32
2.00	ENFRMS1R	6 LED REPLACEMENT WARNING	50.16	100.32

(Continued on Page 5 )



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EXPIRES 30 DAYS FROM ABOVE DATE

CUSTOMER NUMBER: 6495

Bill To: CITY OF GLENDALE POLICE DEPT  
 6835 NORTH 57-TH DRIVE  
 Ref PO#: PERSONAL PURCHASE  
 GLENDALE AZ 85301-0000

Ship To: GLENDALE POLICE DEPT  
 6835 N. 57-TH DRIVE  
 PUBLIC SAFETY COMPLEX  
 GLENDALE AZ 85301-0000

Page: 5

CLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	ETSS100N	MODULE FOR NFORCE PERIMETER LIGHTING, 16V, RED LEFT REAR SIDE OF SPOILER 100N SERIES COMPOSITE SPEAKER W/ UNIV BAIL BRACKET, 100W 3 YEAR WARRANTY	127.60	127.60
1.00	ENGCC01241	SOUNDOFF BLUEPRINT SYSTEM STD 100 AMP CENTRAL CONTROLLER	270.60	270.60
1.00	ENGND04101	SOUNDOFF BLUEPRINT SYSTEM REMOTE NODE	151.80	151.80
1.00	ENGSA03021	SOUNDOFF BLUEPRINT SYSTEM 200R 100 W SIREN	122.32	122.32
1.00	ENGCP18001	SOUNDOFF BLUEPRINT SYSTEM CONTROL PANEL (SIREN REMOTE)	121.00	121.00
1.00	ENGPA02021	SOUNDOFF BLUEPRINT SYSTEM PA PRE-AMP W/ HARNESS	79.20	79.20
1.00	ENGHNK01	SOUNDOFF BLUEPRINT SYSTEM CENTRAL HARNESS KIT	30.80	30.80
1.00	ENGHNK02	SOUNDOFF BLUEPRINT SYSTEM	28.60	28.60

(Continued on Page 6 )



3332 E. Broadway Road, Suite 101  
 Phoenix, AZ 85040  
 Phone: 602-955-8405  
 Fax: 602-955-1049

EXHIBIT B

**QUOTE 0080048281**

DATE: 03/01/16

EXPIRES 30 DAYS FROM ABOVE DATE

CUSTOMER NUMBER: 6495  
 Bill To: CITY OF GLENDALE POLICE DEPT  
 6835 NORTH 57-Th DRIVE  
 Ref PO#: PERSONAL PURCHASE  
 GLENDALE AZ 85301-0000

Ship To: GLENDALE POLICE DEPT  
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 PUBLIC SAFETY COMPLEX  
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Page: 6

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	S1340TK06	REMOTE HARNESS KIT SECURE IDLE MODULE SPECIFY VEH YEAR/MAKE/MODEL 2016 CHEVY TAHOES	120.00	120.00
1.00	46989	150A RESET CIRCUIT BREAKER (REPLACED PN - MRCB150)	26.00	26.00
1.00	ECVDMLTAL00	UNIVERSAL LED DOME LIGHT 6" ROUND, w/ RED NIGHT LIGHT 10/30 VOLT, WHITE LENS / WHITE DRIVER COMPARTMENT	35.64	35.64
1.00	ECVDMLTST4	INTERIOR CARGO / DOME LIGHT FLUSH SURFACE MOUNT 5" X 3" - WHITE PRISONER COMPARTMENT LIGHT ON/OFF WITH SWITCH ON SIREN CONTROLLER	15.13	15.13
2.00	425-1912	MIC CLIP - MAGNETIC	7.80	15.60
1.00	*VEH	CUSTOM COMMAND CENTER TRUCK VAULT QUOTE	4,635.00	4,635.00

(Continued on Page 7 )



EXHIBIT B

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Page: 7

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
45.00	MRINSTUC	includes inverter, and bumperchute UPFITTING LABOR	50.00	2,250.00
45.00	INSFSS	INSTALLER SHOP SUPPLIES	4.00	180.00
1.00	GPSB	MULTI-BAND GPS 2G/3G/4G/WLAN ANTENNA	115.90	115.90
1.00	AFM-835	ANT FLEXIBLE 0dB 740-960MHZ	10.38	10.38
1.00	C23F-6M	FME(FTD) MPL(FTD) 6M CS23 CABL CABLE	23.41	23.41
1.00	C74-FP-6-TNCP	FME(m)-TNC(m) RG174 6m CABLE	12.90	12.90
1.00	C29T-6SJ	TNC(M)-SMA(F) 6M CS29 CABLE ASSEMBLY	23.00	23.00
1.00	C32SP-6S[	CABLE 6M CS32 SMA(M)-SMA(M)RP	30.55	30.55
		SALES SHIPPING & HANDLING		300.00

SUBTOTAL 11,384.47

Quotation prepared by:

SP Name: BRANDON DICKERSON  
 Phone#: Mobile: 520-631-9358  
 Email: brandon.dickerson@creativecom.com

SALES TAX 785.56

TOTAL 12,470.03

This is a quotation on the goods named, subject to the conditions noted below: (Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.)

To accept this quotation, sign here and return: \_\_\_\_\_

**PHOENIX**  
 3332 E. Broadway Rd.  
 Phoenix, AZ 85040  
 p. 602-955-8405  
 f. 602-955-1049

**TUCSON**  
 3600 S. Palo Verde Rd. Suite 105  
 Tucson, AZ 85713  
 p. 520-747-1516  
 f. 520-747-0407

**FLAGSTAFF**  
 4025 E. Huntington Dr. Suite 100  
 Flagstaff, AZ 86004  
 p. 928-779-2929  
 f. 982-522-0333

**LAKE HAVASU CITY**  
 2100 College Dr. Unit 118  
 Lake Havasu City, AZ 86403  
 p. 928-680-4333  
 f. 928-680-4512

**SHOW LOW**  
 501 N. 9th Place  
 Show Low, AZ 85901  
 p. 928-537-7459  
 f. 928-537-3575



EXHIBIT B

**QUOTE 0080048282**

3332 E. Broadway Road, Suite 101  
 Phoenix, AZ 85040  
 Phone: 602-955-8405  
 Fax: 602-955-1049

DATE: 03/01/16

EXPIRES 30 DAYS FROM ABOVE DATE

CUSTOMER NUMBER: 6495  
 Bill To: CITY OF GLENDALE POLICE DEPT  
 6835 NORTH 57-Th DRIVE  
 Ref PO#: PERSONAL PURCHASE  
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Ship To: GLENDALE POLICE DEPT  
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 PUBLIC SAFETY COMPLEX  
 GLENDALE AZ 85301-0000

Page: 1

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
		Phoenix Contract Pricing P10014-14 CAPRICE SLICKTOP Phoenix Contract Pricing P10014-14		
1.00	ENFWB	NFORCE INTERIOR LIGHTBAR FULL, DUAL ***MUST SUBMIT W/ ORDER FORM	703.56	703.56
1.00	ENFWBRF	NFORCE 8 MODULE INTERIOR REAR DECK LIGHTBAR; *MUST RED- BLUE	622.60	622.60
1.00	BK0532CAP11	PB400 ALUM BUMPER 11-12 CAPRICE	237.26	237.26
2.00	ENFSGS4BRW	nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, 18 LED, BLACK HOUSING, BLUE/RED/WHITE SIDES OF PUSH BUMPER. WHITE	97.68	195.36

(Continued on Page 2 )



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Page: 2

SLS	JOB	SHIPPING/METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	ENFSGS3D	OVERRIDE AS ALLEY LIGHT nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, BLACK HOUSING 12 LED, RED/WHITE FRONT OF PUSH BUMPER, WHITE	86.68	86.68
1.00	ENFSGS3E	OVERRIDE AS TAKEDOWN nFORCE SINGLE DECK/GRILLE MOUNT LIGHT, BLACK HOUSING 12 LED, BLUE/WHITE FRONT OF PUSH BUMPER, WHITE	86.68	86.68
1.00	ENFFTSSMS6E	OVERRIDE AS TAKEDOWN NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - BLUE/WHITE licence plate light. white	69.52	69.52
1.00	ENFFTSSMS6D	override as reverse NFORCE FIT SINGLE SURFACE MOUNT LIGHT, 16V, BLACK HOUSING, 6 LED - RED/WHITE	69.52	69.52

(Continued on Page 3 )



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Page: 3

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
2.00	ENT2B3D	licence plate light. white override as reverse INTERSECTOR UNDER MIRROR SURFACE MOUNT LIGHT W/ INLINE FLASHER; DUAL - RED/WHITE red & white under mirror, white override as alley light	126.28	252.56
1.00	ETHFSS-CP	CHEVY CAPRICE 2011 & NEWER PLUG IN HEADLIGHT FLASHER	46.64	46.64
1.00	CC-CP-E-DM18	18" CAPRICE LOW PRO CONSOLE FOR 2016 CAPRICE	260.00	260.00
1.00	AC-INBHG	4" INTERNAL DUAL BEVERAGE HOLDER W/ RUBBER FINGERS	32.50	32.50
1.00	FP-SO380R	4" FACEPLATE FOR SOUNDOFF 380R SIREN	.00	.00
1.00	FP-MXTL5000	3" FACE PLATE FOR MOTOROLA XTL2500, 5000 05 DASH & REMOTE	.00	.00
3.00	L3-AP1SET	DC OUTLET PLUG w/BLACK CAPTURED CAP	6.50	19.50

(Continued on Page 4 )



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Page: 4

SLS	JOB	SHIPPING/METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	FP-AP12-3	2" PLATE W /3 DC OUTLET HOLES	.00	.00
2.00	425-1912	MIC CLIP - MAGNETIC	7.80	15.60
1.00	C-TCB-7-IMP	BASE, TELE, ARTIC, UNVMT, IMP, 00-13, SP,	94.50	94.50
1.00	C-3329-PAN	DEVMT, KYBRD, UNVMT, PAN,	102.06	102.06
1.00	C-KBM-103	QUICK RELEASE SLIDE FOR PANASONIC KEYBOARD	43.47	43.47
1.00	C-MD-204	ACTADP, TS, 1.38h, SP,	47.90	47.90
1.00	ECVDMLTST4	INTERIOR CARGO / DOME LIGHT FLUSH SURFACE MOUNT 5" X 3" - WHITE	15.13	15.13
2.00	ENFFTS DGS6J	prisoner compartent NFORCE FIT SINGLE DECK/GRILLE MOUNT LIGHT, 16V, BLACK HOUSING 6 LED - DUAL COLOR RED/BLUE mounted inside trucnk lid for when truck is open.	73.48	146.96
1.00	ETSS100N	100N SERIES COMPOSITE SPEAKER W/ UNIV BAIL BRACKET, 100W	127.60	127.60

(Continued on Page 5 )



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Page: 5

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BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	ENGCC01241	3 YEAR WARRANTY SOUNDOFF BLUEPRINT SYSTEM	270.60	270.60
1.00	ENGND04101	STD 100 AMP CENTRAL CONTROLLER SOUNDOFF BLUEPRINT SYSTEM	151.80	151.80
1.00	ENGSA03021	REMOTE NODE SOUNDOFF BLUEPRINT SYSTEM	122.32	122.32
1.00	ENGCP18001	200R 100 W SIREN SOUNDOFF BLUEPRINT SYSTEM	121.00	121.00
1.00	ENGPA02021	CONTROL PANEL (SIREN REMOTE) SOUNDOFF BLUEPRINT SYSTEM	79.20	79.20
1.00	ENGHNK01	PA PRE-AMP W/ HARNESS SOUNDOFF BLUEPRINT SYSTEM	30.80	30.80
1.00	ENGHNK02	CENTRAL HARNESS KIT SOUNDOFF BLUEPRINT SYSTEM	28.60	28.60
1.00	SI340TK06	REMOTE HARNESS KIT SECURE IDLE MODULE	120.00	120.00
1.00	46989	SPECIFY VEH YEAR/MAKE/MODEL 150A RESET CIRCUIT BREAKER (REPLACED PN - MRCB150)	26.00	26.00

(Continued on Page 6 )



EXHIBIT B

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SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
BLD		MAKE READY	MARK CAMPBELL 623 930 3114	00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
1.00	ECVDMTLA00	UNIVERSAL LED DOME LIGHT 6" ROUND, w/ RED NIGHT LIGHT 10/30 VOLT, WHITE LENS / WHITE	35.64	35.64
39.00	MRINSTUC	TUCSON UPFITTING LABOR	50.00	1,950.00
39.00	INSFSS	INSTALLER SHOP SUPPLIES	4.00	156.00
1.00	GPSB	MULTI-BAND GPS 2G/3G/4G/WLAN ANTENNA	115.90	115.90
1.00	AFM-835	ANT FLEXIBLE 0dB 740-960MHz	10.38	10.38
1.00	C23F-6M	FME(FTD) MPL(FTD) 6M CS23 CABL CABLE	23.41	23.41
1.00	C74-FP-6-TNCP	FME(m)-TNC(m) RG174 6m CABLE	12.90	12.90
1.00	C29T-6SJ	TNC(M)-SMA(F) 6M CS29 CABLE ASSEMBLY	23.00	23.00
1.00	C32SP-6S[	CABLE 6M CS32 SMA(M)-SMA(M)RP	30.55	30.55

SUBTOTAL 6,583.70

SALES TAX 398.51

TOTAL 6,982.21

Quotation prepared by:

SP Name: BRANDON DICKERSON  
 Phone#: Mobile: 520-631-9358  
 Email: brandon.dickerson@creativecom.com

This is a quotation on the goods named, subject to the conditions noted below: (Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.)

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<b>PHOENIX</b> 3332 E. Broadway Rd. Phoenix, AZ 85040 p. 602-955-8405 f. 602-955-1049	<b>TUCSON</b> 3600 S. Palo Verde Rd. Suite 105 Tucson, AZ 85713 p. 520-747-1516 f. 520-747-0407	<b>FLAGSTAFF</b> 4025 E. Huntington Dr. Suite 100 Flagstaff, AZ 86004 p. 928-779-2929 f. 902-522-0333	<b>LAKE HAVASU CITY</b> 2100 College Dr. Unit 118 Lake Havasu City, AZ 86403 p. 928-680-4333 f. 928-680-4512	<b>SHOW LOW</b> 501 N. 9th Place Show Low, AZ 85901 p. 928-537-7459 f. 928-537-3575
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