C-4987-4
11/19/2010

CITY CLERK
ORIGINAL

Coca-Cola Refreshments

TO: Brian Friedman, City of Glendale

FROM: Tracy Tepper, Coca-Cola Refreshments

SUBJECT: City of Glendale Economic Development Incentive Request

DATE: November 19, 2010

CC: Melissa Preston, City of Glendale, Mark Smith - Miller & Martin PLLC, Cindy Richie – Miller & Martin PLLC, Julius Ray – Coca-Cola Refreshments, Kim Cioto, Coca-Cola Refreshments

Dear Brian,

Please accept this letter as Coca-Cola Refreshments' request for the third installment of the City of Glendale Economic Development Incentive.

Per Section 2(d) of the our agreement dated December 16, 2003, Coca-Cola Refreshments' Glendale facility has continued operating in Glendale, Arizona and, as a result of the local developments at the facility described in my August 24, 2010 letter to you, currently houses 217 employees with an average hourly rate of $19.21 per hour. Therefore, we are requesting a payment of $50,000.

Please don't hesitate to contact me if you have any questions.

Thank you!

Tracy Tepper
Glendale Coca-Cola Refreshments
Supply Chain Manager
Phone: 623-772-7065
Email: ttepper@coca-cola.com

Coca-Cola Refreshments

Employee Title	Department	Hourly Rate
Inventory Planner	Administration	25.60
Inventory Planner	Administration	21.15
Route Process Administrator	Administration	15.14
Route Process Administrator	Administration	14.04
Route Process Administrator	Administration	14.00
Route Process Administrator	Administration	13.52
Sales Center Administrator	Administration	16.16
Bulk Driver	Distribution	22.11
Bulk Driver	Distribution	22.11
Bulk Driver	Distribution	21.48
Bulk Driver	Distribution	21.28
Bulk Driver	Distribution	21.07
Bulk Driver	Distribution	20.87
Bulk Driver	Distribution	20.87
Bulk Driver	Distribution	20.81
Bulk Driver	Distribution	20.67
Driver Merchandiser	Distribution	24.04
Driver Merchandiser	Distribution	23.20
Driver Merchandiser	Distribution	22.96
Driver Merchandiser	Distribution	22.96
Driver Merchandiser	Distribution	22.87
Driver Merchandiser	Distribution	22.58
Driver Merchandiser	Distribution	22.22
Driver Merchandiser	Distribution	22.02
Driver Merchandiser	Distribution	22.01
Driver Merchandiser	Distribution	21.63
Driver Merchandiser	Distribution	21.49
Driver Merchandiser	Distribution	21.37
Driver Merchandiser	Distribution	21.31
Driver Merchandiser	Distribution	21.22
Driver Merchandiser	Distribution	21.14
Driver Merchandiser	Distribution	20.82
Driver Merchandiser	Distribution	20.82
Driver Merchandiser	Distribution	20.64
Driver Merchandiser	Distribution	20.20
Driver Merchandiser	Distribution	20.03
Driver Merchandiser	Distribution	19.70
Driver Merchandiser	Distribution	19.37
Driver Merchandiser	Distribution	19.37
Driver Merchandiser	Distribution	19.37
Driver Merchandiser	Distribution	19.37
Driver Merchandiser	Distribution	19.35
Full Service Delivery Driver	Distribution	21.82
Full Service Delivery Driver	Distribution	21.67
Full Service Delivery Driver	Distribution	20.54
Full Service Delivery Driver	Distribution	19.37
Full Service Delivery Driver	Distribution	19.37
Full Service Delivery Driver	Distribution	19.37
Full Service Delivery Driver	Distribution	18.43

Coca-Cola Refreshments

Fleet Mechanic	fleet	23.05
Fleet Mechanic	fleet	21.00
Fleet Mechanic	fleet	21.00
Manager, Distribution Center III	Management	Over 30.00
Mgr, Supply Chain Distribution Center	Management	Over 30.00
Mgr, Supply Chain Distribution Center	Management	Over 30.00
Mgr, Supply Chain Distribution Center	Management	Over 30.00
Supervisor, Distribution	Management	27.87
Supervisor, Distribution	Management	25.93
Supervisor, Distribution	Management	25.00
Supervisor, Distribution	Management	25.00
Supervisor, Full Service	Management	27.17
Supervisor, Warehouse	Management	29.48
Supervisor, Warehouse	Management	28.14
Supervisor, Warehouse	Management	27.66
Supervisor, Warehouse	Management	27.52
Supervisor, Warehouse	Management	27.31
Supervisor, Warehouse	Management	24.26
Merchandiser Bulk	Merchandising	16.25
Merchandiser Bulk	Merchandising	16.25
Merchandiser Bulk	Merchandising	16.25
Merchandiser Bulk	Merchandising	16.25
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Coca-Cola Refreshments

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Merchandiser Bulk	Merchandising	16.25
Merchandiser Bulk	Merchandising	16.25
Merchandiser Bulk	Merchandising	16.25
Merchandising Supervisor	Merchandising	29.54
Merchandising Supervisor	Merchandising	26.78
Merchandising Supervisor	Merchandising	25.75
Reset Crew	Reset	14.91
Reset Crew	Reset	14.88
Reset Crew	Reset	14.66
Reset Crew	Reset	13.83
Account Development Manager	Sales	19.95
Account Manager On Premise	Sales	20.64
Account Manager On Premise	Sales	20.11
Account Manager Small Store	Sales	21.85
Account Manager Small Store	Sales	21.14
Account Manager Small Store	Sales	21.09
Account Manager Small Store	Sales	21.00

Coca-Cola Refreshments

Account Manager Small Store	Sales	20.49
Account Manager Small Store	Sales	20.29
Account Development Manager	Sales	21.54
Business Development Manager	Sales	21.61
Business Development Manager	Sales	21.11
Business Development Manager	Sales	24.61
CAT II- Account Manager	Sales	24.76
CAT II- Account Manager	Sales	22.17
CAT II- Account Manager	Sales	21.42
CAT II- Account Manager	Sales	20.84
CAT II- Account Manager	Sales	19.98
CAT II- Account Manager	Sales	19.89
CAT II- Account Manager	Sales	19.81
CAT II- District Sales Manager	Sales	42.44
District Sales Manager Small Store	Sales	28.85
District Sales Manager Small Store	Sales	27.60
Key Account Development Manager	Sales	35.61
Merchandising Supervisor	Sales	22.37
Merchandising Supervisor	Sales	20.19
Checker	Warehousing	17.76
Checker	Warehousing	16.71
Checker	Warehousing	16.53
General Labor Lead, Warehouse	Warehousing	17.45
General Labor Lead, Warehouse	Warehousing	17.45
General Labor Lead, Warehouse	Warehousing	16.83
General Laborer, Warehouse	Warehousing	18.93
General Laborer, Warehouse	Warehousing	17.01
General Laborer, Warehouse	Warehousing	15.68
General Laborer, Warehouse	Warehousing	15.49
General Laborer, Warehouse	Warehousing	15.49
General Laborer, Warehouse	Warehousing	15.45
General Laborer, Warehouse	Warehousing	15.34
General Laborer, Warehouse	Warehousing	15.34
General Laborer, Warehouse	Warehousing	15.34
General Laborer, Warehouse	Warehousing	15.22
General Laborer, Warehouse	Warehousing	15.19
General Laborer, Warehouse	Warehousing	15.18
General Laborer, Warehouse	Warehousing	15.18
General Laborer, Warehouse	Warehousing	15.04
General Laborer, Warehouse	Warehousing	15.04
General Laborer, Warehouse	Warehousing	15.04
General Laborer, Warehouse	Warehousing	14.94
General Laborer, Warehouse	Warehousing	14.94
General Laborer, Warehouse	Warehousing	14.94
General Laborer, Warehouse	Warehousing	14.79
General Laborer, Warehouse	Warehousing	14.65
General Laborer, Warehouse	Warehousing	14.65
General Laborer, Warehouse	Warehousing	14.60
General Laborer, Warehouse	Warehousing	14.60
General Laborer, Warehouse	Warehousing	14.60
General Laborer, Warehouse	Warehousing	14.50

Coca-Cola Refreshments

Order Builder (Loader)	Warehousing	18.36
Order Builder (Loader)	Warehousing	18.02
Order Builder (Loader)	Warehousing	17.91
Order Builder (Loader)	Warehousing	16.98
Order Builder (Loader)	Warehousing	16.88
Order Builder (Loader)	Warehousing	16.71
Order Builder (Loader)	Warehousing	15.88
Order Builder (Loader)	Warehousing	15.74
Order Builder (Loader)	Warehousing	15.40
Order Builder (Loader)	Warehousing	15.19
Order Builder (Loader)	Warehousing	15.04
Order Builder (Loader)	Warehousing	14.94
Order Builder (Loader)	Warehousing	14.79
Order Builder (Loader)	Warehousing	14.66
Order Builder (Loader)	Warehousing	14.65
Average Hourly Rate		19.21