Coca-Cola Refreshments

CITY CLERK ORIGINAL

Coca-Cola Refreshments
7845 N. 106th Avenue
Glendale, AZ 85307
T 623.772.7000
F 623.772.7005

C-4987-5
11/21/2011

TO: Brian Friedman, City of Glendale

FROM: Dale E. Kamarata

RE: **City of Glendale Economic Development Incentive Request**

DATE: *November 21, 2011*

CC: Melissa Preston: City of Glendale, Jimar Sanders: Miller & Martin PLLC, Tracy Tepper – Market Unit Finance Manager: Coca-Cola Refreshments, Pete Cooper – Distribution Center Manager II: Coca-Cola Refreshments, Kim Cioto – Market Unit Field Operations Vice President: Coca-Cola Refreshments

Dear Brian,

Please accept this letter as Coca-Cola Refreshments' request for the fourth installment of the City of Glendale Economic Development Incentive.

Per Section 2(d) of the our agreement dated December 16, 2003, Coca-Cola Refreshments' Glendale facility has continued operating in Glendale, Arizona and as a result of the local developments at the facility, currently houses 225 employees with an average hourly rate of $20.25 per hour. Therefore, we are requesting a payment of $50,000.

Please don't hesitate to contact me if you have any questions.

Thank you!

Dale E. Kamarata
Glendale Coca-Cola Refreshments
Support Services Manager
Phone: 623-772-7065
Email: dkamarata@coca-cola.com

ECONOMIC DEVELOPMENT INCENTIVE

Name of Company: Coca-Cola Refreshments

Address: 7845 N. 106th Avenue, Glendale, AZ 85307

Please complete the attached form and attach supporting documents. This is a public document. If you prefer that we review the supporting documentation and return it to you for confidentiality, please call 623-930-2983 to set an appointment for audit in our office by members of our staff.

I hereby certify, under penalty of perjury, that the information contained herein is true and accurate:

Name [illegible]

Title Distribution Center Mgr

Date 12-23-11

The foregoing instrument was acknowledged before me on this 12/23/11 (date) by Xavier Salas (name of signer).

(signature of Notary)

XAVIER SALAS
Notary Public - Arizona
Maricopa County
My Commission Expires
April 3, 2015

We hereby certify that we have reviewed documents supporting the information stated herein.

[illegible] 2/17/12 Director of Economic Dev.

City representative signature Title Date

City representative signature Title Date

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May 1, 2012

Dear: Brian Friedman,

Coca-Cola provided you a list of employees for the fourth installment of the City of Glendale Economic Development Incentive this past November 2011. Attached you will find an updated copy containing the additional information per your request.

- Date of Hire.
- Indicate each employee's status (Full time or part time).
- Employee number.

The summary contains a list for 220 employees and average hourly wage rate of $19.88. Please don't hesitate to contact me if you have any questions.

Sincerely,

Gabriela Butler
Glendale Coca-Cola Refreshments
Support Services Manager
Phone: 623-772-7022
eMail: gabutler@coca-cola.com

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Coca-Cola, Glendale Headcount - 2011

Employee Title	Department	Hourly Rate	Employee Number	Start Date	Change of position in 2011 vs 2010 (relocate from other site)	Full time/Part time
Inventory Planner	Administration	26.37	119442	1/23/2007	No	Fulltime
Inventory Planner	Administration	21.78	172561	10/7/2008	No	Fulltime
Route Process Administrator	Administration	15.18	120229	1/30/2007	No	Fulltime
Route Process Administrator	Administration	16.30	177959	3/16/2009	No	Fulltime
Route Process Administrator	Administration	15.80	119924	1/23/2007	No	Fulltime
Distribution Center Administrator	Administration	17.01	186453	9/1/2009	No	Fulltime
Bulk Driver	Distribution	22.77	73933	8/30/2004	No	Fulltime
Bulk Driver	Distribution	22.77	36454	5/14/1997	No	Fulltime
Bulk Driver	Distribution	22.12	36520	3/24/1995	No	Fulltime
Bulk Driver	Distribution	21.92	37326	3/7/2000	No	Fulltime
Bulk Driver	Distribution	21.70	36057	6/14/2004	No	Fulltime
Bulk Driver	Distribution	21.50	36563	4/2/1998	No	Fulltime
Bulk Driver	Distribution	21.50	84736	11/14/2005	No	Fulltime
Bulk Driver	Distribution	21.43	37365	10/30/2003	No	Fulltime
Driver Merchandiser	Distribution	24.76	127427	5/1/2007	No	Fulltime
Driver Merchandiser	Distribution	23.90	36734	4/7/1998	No	Fulltime
Driver Merchandiser	Distribution	23.65	37467	10/18/2004	No	Fulltime
Driver Merchandiser	Distribution	23.65	140238	10/2/2007	No	Fulltime
Driver Merchandiser	Distribution	23.56	36606	12/7/2001	No	Fulltime
Driver Merchandiser	Distribution	23.26	37411	12/11/2001	No	Fulltime
Driver Merchandiser	Distribution	22.89	36822	4/19/2004	No	Fulltime
Driver Merchandiser	Distribution	22.68	36139	11/18/1991	No	Fulltime
Driver Merchandiser	Distribution	22.67	123179	3/20/2007	No	Fulltime
Driver Merchandiser	Distribution	22.28	169841	8/5/2008	No	Fulltime
Driver Merchandiser	Distribution	22.13	132286	6/5/2007	No	Fulltime
Driver Merchandiser	Distribution	22.01	36853	5/31/2005	No	Fulltime
Driver Merchandiser	Distribution	21.95	129191	5/22/2007	No	Fulltime
Driver Merchandiser	Distribution	21.86	37116	12/11/2003	No	Fulltime
Driver Merchandiser	Distribution	21.77	128561	5/15/2007	No	Fulltime
Driver Merchandiser	Distribution	21.44	121580	2/20/2007	No	Fulltime
Driver Merchandiser	Distribution	21.44	215424	7/5/2011	No	Fulltime
Driver Merchandiser	Distribution	21.26	185867	8/11/2009	No	Fulltime
Driver Merchandiser	Distribution	20.81	210045	4/5/2011	No	Fulltime
Driver Merchandiser	Distribution	20.63	212011	5/10/2011	No	Fulltime
Driver Merchandiser	Distribution	20.29	134761	7/10/2007	No	Fulltime
Driver Merchandiser	Distribution	19.95	199456	11/30/2010	No	Fulltime
Driver Merchandiser	Distribution	19.95	220759	11/8/2011	No	Fulltime
Driver Merchandiser	Distribution	19.95	212508	5/31/2011	No	Fulltime
Driver Merchandiser	Distribution	19.93	223405	1/31/2012	No	Fulltime
Full Service Delivery Driver	Distribution	22.47	141622	10/9/2007	No	Fulltime
Full Service Delivery Driver	Distribution	22.32	36619	6/27/2005	No	Fulltime
Full Service Delivery Driver	Distribution	21.16	73755	3/25/2003	No	Fulltime
Full Service Delivery Driver	Distribution	19.95	99440	5/9/2006	No	Fulltime
Full Service Delivery Driver	Distribution	19.95	181171	5/19/2009	No	Fulltime
Full Service Delivery Driver	Distribution	19.95	218058	8/30/2011	No	Fulltime
Full Service Delivery Driver	Distribution	18.98	207856	2/15/2011	No	Fulltime
Fleet Mechanic	Fleet	23.74	36690	1/5/1999	No	Fulltime
Fleet Mechanic	Fleet	21.63	195341	7/13/2010	No	Fulltime
Fleet Mechanic	Fleet	21.63	Currently open	#N/A	No	Fulltime
Supervisor, Distribution	Management	28.71	15426	6/8/1999	No	Fulltime
Supervisor, Distribution	Management	26.71	33060	10/13/2005	No	Fulltime
Supervisor, Distribution	Management	25.75	34626	10/17/2005	No	Fulltime
Supervisor, Distribution	Management	25.75	36709	6/30/2003	No	Fulltime
Supervisor, Full Service	Management	27.99	143097	10/16/2007	No	Fulltime
Supervisor, Warehouse	Management	30.36	2502	3/18/2002	No	Fulltime

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Coca-Cola, Glendale Headcount - 2011

Employee Title	Department	Hourly Rate	Employee Number	Start Date	Change of position in 2011 vs 2010 (relocate from other site)	Full time/Part time
Supervisor, Warehouse	Management	28.98	166863	6/24/2008	No	Fulltime
Supervisor, Warehouse	Management	28.49	15428	9/14/1998	No	Fulltime
Supervisor, Warehouse	Management	28.35	133912	7/3/2007	No	Fulltime
Supervisor, Warehouse	Management	28.13	120010	1/23/2007	No	Fulltime
Supervisor, Warehouse	Management	24.99	201734	1/11/2011	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36583	4/18/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	136912	7/31/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	137234	7/31/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	113718	10/10/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	33186	10/3/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	121229	2/20/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	30055	7/18/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36565	8/10/1995	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36905	3/25/2002	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37060	5/9/1994	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	87072	12/19/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	166855	6/24/2008	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	90457	1/30/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	143377	11/6/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	35896	5/2/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36402	3/21/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37040	7/29/1995	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37493	5/2/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	105456	7/5/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37436	4/11/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	87066	12/12/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	189539	1/26/2010	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	33383	10/24/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36674	7/11/1988	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	139860	9/18/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	16435	1/18/2001	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	30415	7/26/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	32518	8/22/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36083	4/12/2004	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36514	12/5/2000	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36538	3/21/1998	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36611	2/12/1998	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36648	11/19/2004	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	36827	7/11/2000	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37009	3/13/1999	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37137	5/9/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37310	2/28/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37353	12/3/2001	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37440	11/19/2004	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37449	4/11/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37484	5/3/2004	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	85365	11/21/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	87831	12/19/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	91537	2/14/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	98499	5/2/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	101289	5/23/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	109551	8/22/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	110533	8/29/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	116148	11/14/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	116362	11/21/2006	No	Fulltime

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Coca-Cola, Glendale Headcount - 2011

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Merchandiser Bulk	Merchandiser	16.74	129640	5/22/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	138394	8/21/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	138956	8/28/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	139981	9/18/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	159837	4/15/2008	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	169010	7/22/2008	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	177156	2/24/2009	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37023	4/6/2001	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37383	7/19/2004	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37402	6/6/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	98545	5/2/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	122351	3/13/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	134675	7/3/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	167360	7/1/2008	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	37004	8/15/2002	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	116128	11/21/2006	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	123967	4/3/2007	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	32066	9/26/2005	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	188176	11/10/2009	No	Fulltime
Merchandiser Bulk	Merchandiser	16.74	192652	5/11/2010	No	Fulltime
Merchandising Supervisor	Merchandiser	30.43	36149	3/1/2001	No	Fulltime
Merchandising Supervisor	Merchandiser	27.58	36450	6/21/1993	No	Fulltime
Merchandising Supervisor	Merchandiser	26.52	120760	2/6/2007	No	Fulltime
Merchandising Supervisor	Merchandiser	26.52	169403	8/5/2008	No	Fulltime
Account Development Manager	Sales	20.55	36073	5/31/2005	No	Fulltime
Account Manager On Premise	Sales	21.26	36763	5/31/2005	No	Fulltime
Account Manager On Premise	Sales	20.71	35939	4/28/1997	No	Fulltime
Account Manager Small Store	Sales	22.51	36187	7/20/2001	No	Fulltime
Account Manager Small Store	Sales	21.77	36665	11/14/2000	No	Fulltime
Account Manager Small Store	Sales	21.72	33794	9/12/2005	No	Fulltime
Account Manager Small Store	Sales	21.63	33836	8/29/2005	No	Fulltime
Account Manager Small Store	Sales	21.10	35920	8/19/1999	No	Fulltime
Account Manager Small Store	Sales	20.90	35961	5/12/2002	No	Fulltime
Account Development Manager	Sales	22.19	36013	10/4/2004	No	Fulltime
Business Development Manager	Sales	22.26	36365	9/19/1988	No	Fulltime
Business Development Manager	Sales	21.74	36467	6/21/1996	No	Fulltime
Business Development Manager	Sales	25.35	37231	3/14/2002	No	Fulltime
CAT II - Account Manager	Sales	25.50	37281	6/23/1999	No	Fulltime
CAT II - Account Manager	Sales	22.84	70246	6/22/2004	No	Fulltime
CAT II - Account Manager	Sales	22.06	109901	8/22/2006	No	Fulltime
CAT II - Account Manager	Sales	21.47	163420	6/3/2008	No	Fulltime
CAT II - Account Manager	Sales	20.58	188070	11/10/2009	No	Fulltime
CAT I - Account Manager	Sales	23.27	85086	6/2/2009	No	Fulltime
CAT I - Account Manager	Sales	21.86	119446	2/13/2007	No	Fulltime
CAT I - Account Manager	Sales	21.57	37105	7/20/1999	No	Fulltime
CAT I - Account Manager	Sales	19.95	37150	6/4/1997	No	Fulltime
CAT I - Account Manager	Sales	19.83	37181	5/24/2004	No	Fulltime
Area Sales Manager Large Store	Sales	47.99	36238	10/28/2003	No	Fulltime
Area Sales Manager Large Store	Sales	46.54	36126	12/18/2003	No	Fulltime
Area Sales Manager Small Store	Sales	48.62	36417	5/25/1999	No	Fulltime
Key Account Development Manager	Sales	36.68	36484	4/24/2001	No	Fulltime
Merchandising Supervisor	Merchandiser	23.04	4540	12/30/1986	No	Fulltime
Merchandising Supervisor	Merchandiser	20.80	209373	3/22/2011	No	Fulltime
Merchandising Supervisor	Merchandiser	22.80	179778	4/21/2009	No	Fulltime
CAT II - District Sales Manager	Sales	33.65	37314	4/10/2001	No	Fulltime

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Employee Title	Department	Hourly Rate	Employee Number	Start Date	Change of position in 2011 vs 2010 (relocate from other site)	Full time/Part time
CAT II - District Sales Manager	Sales	33.65	112692	9/26/2006	No	Fulltime
CAT II - District Sales Manager	Sales	33.65	187349	10/6/2009	No	Fulltime
Checker	Warehousing	18.29	36556	4/19/2237	No	Fulltime
Checker	Warehousing	17.21	123164	4/19/2237	No	Fulltime
Checker	Warehousing	17.03	121195	4/19/2237	No	Fulltime
General Labor Lead, Warehouse	Warehousing	17.97	123197	4/19/2237	No	Fulltime
General Labor Lead, Warehouse	Warehousing	17.97	**120557**	2/13/2007	No	Fulltime
General Labor Lead, Warehouse	Warehousing	17.97	**36686**	4/23/1990	No	Fulltime
General Laborer, Warehouse	Warehousing	19.50	120557	2/13/2007	No	Fulltime
General Laborer, Warehouse	Warehousing	17.52	117314	12/12/2006	No	Fulltime
General Laborer, Warehouse	Warehousing	16.15	146083	12/4/2007	No	Fulltime
General Laborer, Warehouse	Warehousing	15.95	157493	3/11/2008	No	Fulltime
General Laborer, Warehouse	Warehousing	15.95	146084	12/4/2007	No	Fulltime
General Laborer, Warehouse	Warehousing	15.91	144799	11/13/2007	No	Fulltime
General Laborer, Warehouse	Warehousing	15.80	137047	8/7/2007	No	Fulltime
General Laborer, Warehouse	Warehousing	15.80	140155	9/25/2007	No	Fulltime
General Laborer, Warehouse	Warehousing	15.80	107328	7/25/2006	No	Fulltime
General Laborer, Warehouse	Warehousing	15.68	156478	2/26/2008	No	Fulltime
General Laborer, Warehouse	Warehousing	15.65	148853	2/5/2008	No	Fulltime
General Laborer, Warehouse	Warehousing	15.64	177022	2/24/2009	No	Fulltime
General Laborer, Warehouse	Warehousing	15.64	177215	3/3/2009	No	Fulltime
General Laborer, Warehouse	Warehousing	15.49	180261	5/5/2009	No	Fulltime
General Laborer, Warehouse	Warehousing	15.49	156413	2/26/2008	No	Fulltime
General Laborer, Warehouse	Warehousing	15.49	188660	12/1/2009	No	Fulltime
General Laborer, Warehouse	Warehousing	15.39	188350	11/17/2009	No	Fulltime
General Laborer, Warehouse	Warehousing	15.39	177053	2/24/2009	No	Fulltime
General Laborer, Warehouse	Warehousing	15.39	194436	6/15/2010	No	Fulltime
General Laborer, Warehouse	Warehousing	15.23	198038	9/28/2010	No	Fulltime
General Laborer, Warehouse	*Warehousing*	*15.09*	*177214*	*3/3/2009*	*No*	*Fulltime*
General Laborer, Warehouse	Warehousing	15.09	144569	11/6/2007	No	Fulltime
General Laborer, Warehouse	Warehousing	15.04	220192	10/18/2011	No	Fulltime
General Laborer, Warehouse	Warehousing	15.04	220115	10/18/2011	No	Fulltime
General Laborer, Warehouse	Warehousing	15.04	11111	Currently open		
Order Builder (Loader)	Warehousing	18.91	113787	10/10/2006	No	Fulltime
Order Builder (Loader)	Warehousing	18.56	117426	12/12/2006	No	Fulltime
Order Builder (Loader)	Warehousing	18.45	36686	4/23/1990	No	Fulltime
Order Builder (Loader)	Warehousing	17.49	117638	12/19/2006	No	Fulltime
Order Builder (Loader)	Warehousing	17.39	111046	9/5/2006	No	Fulltime
Order Builder (Loader)	Warehousing	17.21	36600	6/9/1997	No	Fulltime
Order Builder (Loader)	Warehousing	16.36	134225	6/26/2007	No	Fulltime
Order Builder (Loader)	Warehousing	16.21	121581	2/20/2007	No	Fulltime
Order Builder (Loader)	Warehousing	15.86	121598	2/20/2007	No	Fulltime
Order Builder (Loader)	Warehousing	15.65	100803	5/23/2006	No	Fulltime
Order Builder (Loader)	Warehousing	15.49	139545	9/11/2007	No	Fulltime
Order Builder (Loader)	Warehousing	15.39	158863	4/1/2008	No	Fulltime
Order Builder (Loader)	Warehousing	15.23	188489	11/17/2009	No	Fulltime
Order Builder (Loader)	Warehousing	15.10	198609	10/19/2010	No	Fulltime
Order Builder (Loader)	Warehousing	15.09	213998	6/7/2011	No	Fulltime
Average Hourly Rate		**19.88**				
	Total Count		**212**			

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Employee Title	Department	Hourly Rate	Employee Number	Start Date	Change of position in 2011 vs 2010 (relocate from other site)	Full time/Part time
Average hourly rate excludes the following						
Manager, Distribution Center III	Management	Over 30.00	186505	2/1/2010	No	Fulltime
Mgr, Supply Chain Distribution Center	Management	Over 30.00	187522	10/13/2009	No	Fulltime
Mgr, Supply Chain Distribution Center	Management	Over 30.00	224029	3/13/2012	No	Fulltime
Mgr, Supply Chain Distribution Center	Management	Over 30.00	197438	9/28/2010	No	Fulltime
Merchandising Manager II	Glendale Merchandising	Over 30.00	208790	4/5/2011	No	Fulltime
CAT I - District Sales Manager	Sales	Over 30.00	35911	10/18/1997	No	Fulltime
CAT I - District Sales Manager	Sales	Over 30.00	4490	8/23/1979	No	Fulltime
CAT I - District Sales Manager	Sales	Over 30.00	10373	3/3/1997	No	Fulltime
		Total	8			
		Grand Total	220			