

**CITY CLERK
ORIGINAL**



C-6786-4
02/04/2010

February 4, 2010

Via Electronic and U.S. Mail

Mr. Ed Beasley, City Manager
City of Glendale
5850 W. Glendale Ave., Ste. 431
Glendale, Arizona 85301

Re: *Public Affairs Services*

Dear Ed,

I am in receipt of your correspondence dated February 3, 2010 in which you referenced the issue regarding our representation of another client on a legislative matter which the City of Glendale intends to oppose. This decision by City has created an untenable situation for our firm in continuing to represent two clients whose interests in a particular piece of legislation are apparently not aligned. While it is regrettable that we are in this position, I wish to emphasize that this firm fully disclosed the business relationship with our other client approximately one year ago and it was determined that there was not a conflict of interest in our dual representation at that time.

Although I previously expressed a willingness to terminate our contract for public affairs services if you deem it appropriate, we have agreed such a remedy does not seem appropriate at this time. Therefore, I am in agreement with your proposal that we amend our contract immediately to modify both the fee and the scope of services. I am amenable to negotiating those specific terms as soon as possible so that we can move forward with our respective legislative agendas.

In closing, I want to thank you for the opportunity to represent the City of Glendale and its citizens. I have enormous respect for you and your staff of professionals and am very proud that this firm has been a part of a team that has accomplished so much. I am confident that we can address this issue expeditiously to ensure that the City is well represented on legislative issues moving forward.

Thank you for your attention in this matter.

Sincerely,

Gary A. Husk