

**AGREEMENT FOR  
PROFESSIONAL SERVICES  
City Project No. RFP 06-40**

This Agreement for Professional Services ("Agreement") is entered into and effective between CITY OF GLENDALE, an Arizona municipal corporation ("City"), and on behalf of all West Valley cities and towns ("Partners" listed in Exhibit A), and Hyjek & Fix, Inc., a Virginia corporation, authorized to do business in the State of Washington, D.C. ("Consultant"), as of the 14 day of June, 2011 ("Effective Date").

**RECITALS**

- A. City, together with its Partners, intend to undertake a project for the benefit of the public and with public funds that is more fully set forth in Exhibit B, or an excerpt thereof (the "Project"); and
- B. City, together with its Partners, desire to retain the services of Consultant to perform all professional services ("Services") and produce the specific work as set forth in the attached Project;
- C. Consultant desires to provide City and its Partners with professional services consistent with the highest standards of legal and lobbying representation and the standards set forth in this Agreement, in order to complete the Project ("Services"); and
- D. City, its Partners and Consultant desire to memorialize their agreement with this document.

**AGREEMENT**

In consideration of the Recitals, which are confirmed as true and correct and incorporated by this reference, the mutual promises and covenants contained in this Agreement, and other good and valuable consideration, City and Consultant agree as follows:

**1. Key Personnel; Subconsultants.**

**1.1 Professional Services.** Consultant will provide all Services necessary to assure the Project is completed timely and efficiently consistent within Project requirements, including, but not limited to, working in close interaction and interfacing with City and its designated employees, and working closely with others, including other consultants, retained by City as well as designated agents from the Partners.

**1.2 Project Team.**

(A) Project Lead Representative.

- (1) Consultant will designate an employee as Lead Representative with sufficient training, knowledge, and experience to, in the City's option, complete the Project and handle all aspects of the Project such that the work produced by Consultant is consistent with applicable standards as detailed in this Agreement; and
- (2) The City has approved the designated Lead Representative, Steven Hyjek.

(B) Project Team.

- (1) The Lead Representative and all other employees assigned to the Project by Consultant will comprise the "Project Team."

- (2) Lead Representative will have responsibility for and will supervise all other employees assigned to the Project by Consultant.
- (3) Consultant will change any of the members of the Project Team at the City's request if an employee's performance does not equal or exceed the level of competence that the City may reasonably expect of a person performing those duties, or if the acts or omissions of that person are detrimental to the development of the Project.

**2. Consultant's Work.**

- 2.1 Standard.** Consultant must perform Services in accordance with the standards of due diligence, care, and quality prevailing among consultants having substantial experience with the successful furnishing of Services for projects that are equivalent in size, scope, quality, and other criteria under the Project and identified in this Agreement.
- 2.2 Compliance.** Services will be furnished in compliance with applicable federal, state, county and local statutes, rules, regulations, ordinances, and other standards and criteria designated by City.

**3. Compensation for the Project.** Consultant's compensation for the Professional Services, including those furnished by its subconsultants and any related expenses will not exceed \$340,000 as specifically detailed in **Exhibit C** ("Compensation").

**4. Billings and Payment.**

**4.1 Applications.**

- (A) Consultant will submit monthly invoices (each, a "Payment Application") to the City Manager and City will remit payments based upon the Payment Application.
- (B) The period covered by each Payment Application will be one calendar month ending on the last day of the month.

**4.2 Payment.** After a full and complete Payment Application is received, City will process and remit payment within 30 days.

**5. Termination.**

**5.1 For Convenience.** City may terminate this Agreement for convenience, without cause, by delivering a written termination notice stating the effective termination date, which may not be less than 15 days following the date of delivery.

- (A) Consultant will be equitably compensated for Services furnished prior to receipt of the termination notice and for reasonable costs incurred.
- (B) Consultant will also be similarly compensated for any approved effort expended, and approved costs incurred, that are directly associated with Project closeout and delivery of the required items to the City.

**5.2 For Cause.** City may terminate this Agreement for cause if Consultant fails to cure any breach of this Agreement within seven days after receipt of written notice specifying the breach.

- (A) Consultant will not be entitled to further payment until after City has determined its damages. If City's damages resulting from the breach, as determined by City, are less than the equitable amount due but not paid Consultant for Services furnished, City will pay the amount due to Consultant, less City's damages, in accordance with the provision of Section 5.
- (B) If City's direct damages exceed amounts otherwise due to Consultant, Consultant must pay the difference to City immediately upon demand; however, Consultant will not be subject to

consequential damages more than \$1,000,000 or the amount of this Agreement, whichever is greater.

6. **Conflict.** Consultant acknowledges this Agreement is subject to A.R.S. § 38-511, which allows for cancellation of this Agreement in the event any person who is significantly involved in initiating, negotiating, securing, drafting, or creating the Agreement on City's behalf is also an employee, agent, or consultant of any other party to this Agreement.

7. **Insurance.**

7.1 **Requirements.** By its signature on this document, Consultant represents that it has sufficient malpractice and errors and omissions insurance coverage commensurate with its responsibilities and obligations under this Agreement.

7.2 **Other Consultants or Vendors.**

(A) Other consultants or vendors that may be contracted with in connection with the Project must procure and maintain insurance coverage as is appropriate to their particular contract.

(B) This insurance coverage must comply with the requirements set forth above for Consultant's policies (e.g., the requirements pertaining to endorsements to name the parties as additional insured parties and certificates of insurance).

7.3 **Subconsultants.**

(A) Consultant must also cause its subconsultants to obtain and maintain the appropriate insurance.

(B) City may consider waiving these insurance requirements for a specific subconsultant if City is satisfied the amounts required are not commercially available to the subconsultant and the insurance the subconsultant does have is appropriate for the subconsultant's work under this Agreement.

(C) Consultant and subconsultants must provide to the City proof of the required insurance whenever requested.

7.4 **Indemnification.**

(A) To the fullest extent permitted by law, Consultant must defend, indemnify, and hold harmless City and its elected officials, officers, employees and agents (each, an "Indemnified Party," collectively, the "Indemnified Parties") for, from, and against any and all claims, demands, actions, damages, judgments, settlements, personal injury (including sickness, disease, death, and bodily harm), property damage (including loss of use), infringement, governmental action and all other losses and expenses, including attorneys' fees and litigation expenses (each, a "Demand or Expense" collectively "Demands or Expenses") asserted by a third-party (i.e. a person or entity other than City or Consultant) and that arises out of or results from the breach of this Agreement by the Consultant or the Consultant's negligent actions, errors or omissions (including any subconsultant or other person or firm employed by Consultant), whether sustained before or after completion of the Project.

(B) This indemnity and hold harmless applies even if a Demand or Expense is in part due to the Indemnified Party's negligence or breach of a responsibility under this Agreement, but in that event, Consultant will be liable only to the extent the Demand or Expense results from the negligence or breach of a responsibility of Consultant or of any person or entity for whom Consultant is responsible.

(C) Consultant is not required to indemnify any Indemnified Parties for, from, or against any Demand or Expense resulting from the Indemnified Party's sole negligence or other fault solely attributable to the Indemnified Party.

**8. Immigration Law Compliance.**

- 8.1** Consultant, and on behalf of any subconsultant, warrants, to the extent applicable under A.R.S. § 41-4401, compliance with all federal immigration laws and regulations that relate to their employees as well as compliance with A.R.S. § 23-214(A) which requires registration and participation with the E-Verify Program.
- 8.2** Any breach of warranty under this Section is considered a material breach of this Agreement and is subject to penalties up to and including termination of this Agreement.
- 8.3** City retains the legal right to inspect the papers of any Consultant or subconsultant employee who performs work under this Agreement to ensure that the Consultant or any subconsultant is compliant with the warranty under this Section.
- 8.4** City may conduct random inspections, and upon request of City, Consultant will provide copies of papers and records of Consultant demonstrating continued compliance with the warranty under this Section. Consultant agrees to keep papers and records available for inspection by the City during normal business hours and will cooperate with City in exercise of its statutory duties and not deny access to its business premises or applicable papers or records for the purposes of enforcement of this Section.
- 8.5** Consultant agrees to incorporate into any subcontracts under this Agreement the same obligations imposed upon Consultant and expressly accrue those obligations directly to the benefit of the City. Consultant also agrees to require any subconsultant to incorporate into each of its own subcontracts under this Agreement the same obligations above and expressly accrue those obligations to the benefit of the City.
- 8.6** Consultant's warranty and obligations under this Section to the City is continuing throughout the term of this Agreement or until such time as the City determines, in its sole discretion, that Arizona law has been modified in that compliance with this Section is no longer a requirement.
- 8.7** The "E-Verify Program" above means the employment verification program administered by the United States Department of Homeland Security, the Social Security Administration, or any successor program.

**9. Prohibitions.** Consultant certifies under A.R.S. §§ 35-391 *et seq.* and 35-393 *et seq.*, that it does not have, and during the term of this Agreement will not have, "scrutinized" business operations, as defined in the preceding statutory sections, in the countries of Sudan or Iran.

**10. Notices.**

- 10.1** A notice, request or other communication that is required or permitted under this Agreement (each a "Notice") will be effective only if:
- (A) The Notice is in writing; and
  - (B) Delivered in person or by overnight courier service (delivery charges prepaid), certified or registered mail (return receipt requested).
  - (C) Notice will be deemed to have been delivered to the person to whom it is addressed as of the date of receipt, if:
    - (1) Received on a business day, or before 5:00 p.m., at the address for Notices identified for the Party in this Agreement by U.S. Mail, hand delivery, or overnight courier service on or before 5:00 p.m.; or
    - (2) As of the next business day after receipt, if received after 5:00 p.m.

- (D) The burden of proof of the place and time of delivery is upon the Party giving the Notice.
- (E) Digitalized signatures and copies of signatures will have the same effect as original signatures.

**10.2 Representatives.**

- (A) Consultant. Consultant's representative (the "Consultant's Representative") authorized to act on Consultant's behalf with respect to the Project, and his or her address for Notice delivery is:

Michael Fix  
Financial Director  
Hyjek & Fix, Inc.  
1455 Pennsylvania Avenue, N.W., Suite 1111  
Washington, D.C. 20004

- (B) City. City's representative ("City's Representative") authorized to act on City's behalf, and its address for Notice delivery is:

City Manager  
City of Glendale  
5850 West Glendale Avenue  
Glendale, Arizona 85301

With required copy to:

City Attorney  
City of Glendale  
5850 West Glendale Avenue  
Glendale, Arizona 85301

- (C) Concurrent Notices.

- (1) A notice will not be deemed to have been received by City's representative until the time that it has also been received by City Attorney.
- (2) City may appoint one or more designees for the purpose of receiving notice by delivery of a written notice to Consultant identifying the designee(s) and their respective addresses for notices.

- (D) Changes. Consultant or City may change its representative or information on Notice, by giving Notice of the change in accordance with this Section at least ten days prior to the change.

**11. Entire Agreement; Survival; Counterparts; Signatures.**

**11.1 Integration.** This Agreement contains, except as stated below, the entire agreement between City and Consultant and supersedes all prior conversations and negotiations between the parties regarding the Project or this Agreement.

- (A) Neither Party has made any representations, warranties or agreements as to any matters concerning the Agreement's subject matter.
- (B) Representations, statements, conditions, or warranties not contained in this Agreement will not be binding on the parties.
- (C) The solicitation, any addendums and the response submitted by the Consultant are incorporated into this Agreement as if attached hereto. Any Consultant response modifies the original

solicitation as stated. Inconsistencies between the solicitation, any addendums, the response or any excerpts attached as Exhibit B, and this Agreement will be resolved by the terms and conditions stated in this Agreement.

**11.2 Interpretation.**

- (A) The parties fairly negotiated the Agreement's provisions to the extent they believed necessary and with the legal representation they deemed appropriate.
- (B) The parties are of equal bargaining position and this Agreement must be construed equally between the parties without consideration of which of the parties may have drafted this Agreement.
- (C) The Agreement will be interpreted in accordance with the laws of the State of Arizona.

**11.3 Survival.** Except as specifically provided otherwise in this Agreement, each warranty, representation, indemnification and hold harmless provision, insurance requirement, and every other right, remedy and responsibility of a Party, will survive completion of the Project, or the earlier termination of this Agreement.

**11.4 Amendment.** No amendment to this Agreement will be binding unless in writing and executed by the parties. Electronic signature blocks do not constitute execution for purposes of this Agreement. Any amendment may be subject to City Council approval.

**11.5 Remedies.** All rights and remedies provided in this Agreement are cumulative and the exercise of any one or more right or remedy will not affect any other rights or remedies under this Agreement or applicable law.

**11.6 Severability.** If any provision of this Agreement is voided or found unenforceable, that determination will not affect the validity of the other provisions, and the voided or unenforceable provision will be reformed to conform to applicable law.

**11.7 Counterparts.** This Agreement may be executed in counterparts, and all counterparts will together comprise one instrument.

**12. Term.** The term of this Agreement for the continuation of federal legislative consultant services for the protection of the mission of Luke Air Force Base (LAFB) commences upon the effective date and continues for one year.

**13. Dispute Resolution.** Each claim, controversy and dispute (each a "Dispute") between Consultant and City will be resolved in accordance with Exhibit D. The final determination will be made by the City.

**14. Exhibits.** The following exhibits, with reference to the term in which they are first referenced, are incorporated by this reference.

Exhibit A	Project
Exhibit B	Scope of Services
Exhibit C	Compensation
Exhibit D	Dispute Resolution

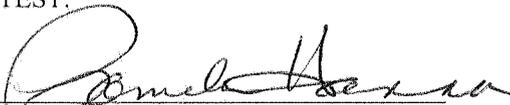
(Signatures appear on the following Page.)

The parties enter into this Agreement effective as of the date shown above.

City of Glendale,  
an Arizona municipal corporation

  
By: Ed Beasley  
Its: City Manager

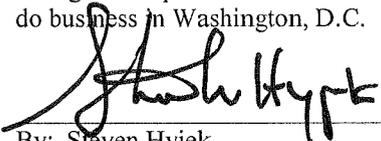
ATTEST:

  
City Clerk (SEAL)

APPROVED AS TO FORM:

  
City Attorney

Hyjek & Fix, Inc.,  
a Virginia corporation authorized to  
do business in Washington, D.C.

  
By: Steven Hyjek  
Its: Principal

**EXHIBIT A**  
**RFP 06-40**

PROJECT

Hyjek & Fix, Inc., will represent the interests of the City of Glendale and its West Valley regional partners: Avondale, Buckeye, El Mirage, Gila Bend, Goodyear, Litchfield Park, Maricopa County, Peoria, Phoenix, Surprise, Tolleson, Wickenburg and Youngtown, to provide high level representation to preserve and retain the mission of Luke Air Force Base (Luke AFB) within Maricopa County, Glendale, Arizona.

**EXHIBIT B**  
**RFP 06-40**

SCOPE OF SERVICES

The regional partners seek a consultant to provide comprehensive federal legislative representation and consulting services. The firm, and any partners with whom it chooses to work, will present the regional partners on policy issues in Washington, D.C., and assist elected officials and staff with implementing that agenda in order to protect and preserve the mission of Luke AFB in Arizona to the ultimate benefit of our taxpayers and National defense.

The goal of the contract is to achieve measurable long-term, ongoing permanency of the mission of Luke AFB through the support of Pentagon officials and congressional members, congressionally authorized programs, legislation and appropriations to advance this stated agenda.

The regional partners seek to obtain the following required services:

1. **Protect the mission of Luke AFB through ensuring property owner participation and cooperation in the acquisition of federal funds by:**
  - Continuing to monitor the Land Swap initiative to ensure it supports the needs of Luke AFB.
  - Monitoring the Federal Land Easement Program and identifying and advocating for any needed steps to ensure its funding obligation and success.
  - Continuing to lobby for additional funds to compensate affected landowners surrounding Luke AFB and its auxiliary fields.
2. **Advocate for follow-on missions at Luke AFB and pursue opportunities for joint missions by:**
  - Targeting the Joint Strike Fighter (JSF) as a future mission for Luke AFB.
  - Lobbying the Pentagon to promote the image of Luke AFB as an ideal training base for future missions, including the Joint Strike Fighter.
  - Lobbying for Federal Military Construction Funds.
  - Educating policy-makers in Washington, D.C. on the benefits of Luke AFB's proximity to the Barry M. Goldwater Range.
  - Continuing ongoing efforts to show the community commitment to Luke AFB by organizing Community Briefings to Pentagon officials and setting appointments with agency personnel as appropriate, as well as organizing Luke AFB visits by Pentagon officials, as appropriate.
  - Consulting on necessary local and state actions to better prepare Luke AFB for future mission needs, including land and air space encroachment.
  - Preparing briefing materials and/or conduct briefings for regional partners who are preparing to meet with members of Congress, testify before congressional committees and administrative agencies, or visiting with the Pentagon officials in the pursuit of promoting the current or future missions of Luke AFB.
  - Monitoring other DOD activities that could adversely affect the mission of Luke AFB.
3. **Protect the mission of Luke AFB from efforts by other military facility supporters to secure a new mission by:**
  - Lobbying the Pentagon to ensure no actions taken by DOD adversely affect the mission of Luke AFB.
  - Monitoring and lobbying the House and Senate DOD authorization and appropriation members and staff to remove any potential language that could adversely affect Luke AFB (in a direct or indirect way).
  - Planning for continued community involvement and local officials' interface with key contacts at the Pentagon and in Congress through planned Arizona contingent visits to Washington, D.C.
4. **Foster relationships with key Congressional, Administration and Federal contacts by:**
  - Maintaining close contact with the Arizona Congressional delegation and their staff.
  - Recommending and performing appropriate liaison and follow-up work with members of Congress and their staff on behalf of the regional partners as directed.

- Drafting letters and testimony to clearly articulate the partners' position on Luke AFB matters for the regional partners to send to the Executive Branch and Congress.
5. **Communicate the impact that state actions may have on the federal view of the mission of Luke AFB by:**
- Reviewing and commenting on proposals introduced during the state legislative session (i.e.: regulatory takings or eminent domain legislation).
  - Being prepared to testify before the Arizona state legislature on bills.
6. **Maintain regular communication, reporting, advice and advocacy to the regional partners by:**
- Communicating through monthly written reports to the partners.
  - Preparing for in-person reporting before City Councils and other stakeholders.
  - Working collaboratively with Phoenix Sky Harbor International Airport, FAA and Luke AFB on regional air space issues.
  - Presenting status reports on outcomes achieved (frequency to be determined).
  - Conferring through a designated point of contact on federal issues that impact the mission of Luke AFB by:
    - Reviewing federal executive proposals; legislation; proposed and adopted administrative rules and regulations; and other federal documents that directly impact the mission of Luke AFB.
    - Providing advice on items that may signal a change in federal policies, programs, or other emerging issues that would impact the mission of Luke AFB and take action in concert with the regional partners to achieve the desired goal.
    - Keeping the regional partners informed of federal funding opportunities proposed in authorizing or appropriations bills.
    - Providing copies of bills, committee reports, federal agency rules or other information reasonably available, which are pertinent to issues identified in the regional partners' federal programs.

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**EXHIBIT C**  
**RFP 06-40**

COMPENSATION

The total amount of compensation paid to Consultant shall be \$27,500 per month for twelve (12) months together with an additional \$10,000 to be allocated as necessary for travel-related expenses over the twelve month time frame. The total amount to be paid will be \$330,000 for services with an additional \$10,000 available for necessary travel over the term of the Agreement.

**EXHIBIT D**  
**RFP 06-40**

DISPUTE RESOLUTION

**1. Disputes.**

- 1.1 Commitment. The parties commit to resolving all disputes promptly, equitably, and in a good-faith, cost-effective manner.
- 1.2 Application. The provisions of this Exhibit will be used by the parties to resolve all controversies, claims, or disputes ("Dispute") arising out of or related to this Agreement-including Disputes regarding any alleged breaches of this Agreement.
- 1.3 Initiation. A party may initiate a Dispute by delivery of written notice of the Dispute, including the specifics of the Dispute, to the Representative of the other party as required in this Agreement.
- 1.4 Informal Resolution. When a Dispute notice is given, the parties will designate a member of their senior management who will be authorized to expeditiously resolve the Dispute.
  - (A) The parties will provide each other with reasonable access during normal business hours to any and all non-privileged records, information and data pertaining to any Dispute in order to assist in resolving the Dispute as expeditiously and cost effectively as possible;
  - (B) The parties' senior managers will meet within 10 business days to discuss and attempt to resolve the Dispute promptly, equitably, and in a good faith manner, and
  - (C) The Senior Managers will agree to subsequent meetings if both parties agree that further meetings are necessary to reach a resolution of the Dispute.

**2. Arbitration.**

- 2.1 Rules. If the parties are unable to resolve the Dispute by negotiation within 30 days from the Dispute notice, and unless otherwise informal discussions are extended by the mutual agreement, the Dispute will be decided by binding arbitration in accordance with Construction Industry Rules of the AAA, as amended herein. Although the arbitration will be conducted in accordance with AAA Rules, it will not be administered by the AAA, but will be heard independently.
  - (A) The parties will exercise best efforts to select an arbitrator within 5 business days after agreement for arbitration. If the parties have not agreed upon an arbitrator within this period, the parties will submit the selection of the arbitrator to one of the principals of the mediation firm of Scott & Skelly, LLC, who will then select the arbitrator. The parties will equally share the fees and costs incurred in the selection of the arbitrator.
  - (B) The arbitrator selected must be an attorney with at least 15 years experience with commercial construction legal matters in Maricopa County, Arizona, be independent, impartial, and not have engaged in any business for or adverse to either Party for at least 10 years.
- 2.2 Discovery. The extent and the time set for discovery will be as determined by the arbitrator. Each Party must, however, within ten (10) days of selection of an arbitrator deliver to the other Party copies of all documents in the delivering party's possession that are relevant to the dispute.
- 2.3 Hearing. The arbitration hearing will be held within 90 days of the appointment of the arbitrator. The arbitration hearing, all proceedings, and all discovery will be conducted in Glendale, Arizona unless otherwise agreed by the parties or required as a result of witness location. Telephonic hearings and other reasonable arrangements may be used to minimize costs.

- 2.4 Award. At the arbitration hearing, each Party will submit its position to the arbitrator, evidence to support that position, and the exact award sought in this matter with specificity. The arbitrator must select the award sought by one of the parties as the final judgment and may not independently alter or modify the awards sought by the parties, fashion any remedy, or make any equitable order. The arbitrator has no authority to consider or award punitive damages.
- 2.5 Final Decision. The Arbitrator's decision should be rendered within 15 days after the arbitration hearing is concluded. This decision will be final and binding on the Parties.
- 2.6 Costs. The prevailing party may enter the arbitration in any court having jurisdiction in order to convert it to a judgment. The non-prevailing party will pay all of the prevailing party's arbitration costs and expenses, including reasonable attorney's fees and costs.

3. **Services to Continue Pending Dispute.** Unless otherwise agreed to in writing, Consultant must continue to perform and maintain progress of required Services during any Dispute resolution or arbitration proceedings, and City will continue to make payment to Consultant in accordance with this Agreement.

4. **Exceptions.**

- 4.1 Third Party Claims. City and Consultant are not required to arbitrate any third-party claim, cross-claim, counter claim, or other claim or defense of a third-party who is not obligated by contract to arbitrate disputes with City and Consultant.
- 4.2 Liens. City or Consultant may commence and prosecute a civil action to contest a lien or stop notice, or enforce any lien or stop notice, but only to the extent the lien or stop notice the Party seeks to enforce is enforceable under Arizona Law, including, without limitation, an action under A.R.S. § 33-420, without the necessity of initiating or exhausting the procedures of this Exhibit.
- 4.3 Governmental Actions. This Exhibit does not apply to, and must not be construed to require arbitration of, any claims, actions or other process filed or issued by City of Glendale Building Safety Department or any other agency of City acting in its governmental permitting or other regulatory capacity.