

**CITY CLERK
ORIGINAL**

**C-8067
06/10/2008**



**CITY OF GLENDALE
MATERIALS MANAGEMENT
INVITATION FOR BID**

SOLICITATION NUMBER: 08-14
DESCRIPTION: BARRICADE SERVICES
BID DUE DATE AND TIME: MAY 13, 2008 AT 2:00 P.M. LOCAL TIME

Offers for the materials or services specified will be received by the City of Glendale, Materials Management at the below specified location until the time and date cited. Offers received by the correct time and date will be opened and the name of each bidder and the amount of the bid will be publicly read.

Bid Opening and Submittal Location: City of Glendale
Attn: Materials Management
6829 North 58th Drive, Suite 202
Glendale, Arizona 85301-2599

Offers must be in the actual possession of Materials Management on or prior to the time and date, and at the location indicated above. Late offers will not be considered. Offers must be submitted in a sealed envelope with the Solicitation Number and the bidder's name and address clearly indicated on the envelope. Additional instructions for preparing a bid are provided within. FAX offers are not acceptable.

OFFERORS ARE STRONGLY ENCOURAGED TO READ CAREFULLY THE ENTIRE SOLICITATION.

For questions regarding
General Terms and Conditions contact:
Ray Nader, CPPB
Bid & Contract Analyst
(623) 930-2866
rnader@glendaleaz.com

For questions regarding
Scope or Specifications contact:
Debbie Albert
Principal Traffic Engineer
(623) 847-7524

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Materials Management

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SECTION ONE
SPECIFICATIONS

CITY OF GLENDALE
Materials Management
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1.1 SCOPE

- 1.1.1 It is the intent of the City of Glendale to request bids to establish a term contract for barricade and other barrier equipment for short-term rental on an "as required" basis.
- 1.1.2 The service shall consist of providing traffic control and barricade service to support routine and emergency repairs as well as for planned special events in support of City operations.
- 1.1.3 The resulting agreement shall provide for the order, delivery, placement and removal of rental equipment as requested. The contractor shall provide all items, articles, materials, equipment, tools, insurance, and permits and fees necessary to provide this service.
- 1.1.4 Although it is the intent of the City to award to one contractor, it may be necessary to award to a secondary. In the event that the primary contractor is not available for an assignment, the City shall place the order with the secondary contractor.

1.2 PRIMARY CONTACTS

- 1.2.1 The City contract administrator shall be Debbie Albert, (623) 847-7524.
- 1.2.2 The primary departments to use this service are:

Utilities Department
6210 W Myrtle Ave, Ste 112
Contact: John Henry
(623) 930-2716

Marketing and Communications Department
5800 W. Glenn Dr, Ste 275
Contact: Dory Ludwig
(623) 930-2961

Street Maintenance Division
6322 W Myrtle Ave, Ste 111
Contact: Ken Vayda
(623) 930-2671

Transportation
5800 W Glenn Dr, Ste 315
Contact: Debbie Albert
(623) 847-7524

Police Department
6835 N 57th Dr
Contact: Brian France
(623) 930-3151

- 1.2.3 Individual department contacts may place orders. Invoices shall be directed to the department name and address listed above for work performed within their department. The invoice shall include the name and department from which the request originated. Failure to include this contact information may hold up payment.

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SPECIFICATIONS

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1.3 GENERAL SPECIFICATIONS

- 1.3.1 The City of Glendale shall establish a contract with a local Contractor to provide special barrier equipment rentals including barricades, warning lights, reflective signs, flag-type high level warning devices, pre-warning signs, variable message boards, traffic cones, arrow panels, fencing, and sand bags.
- 1.3.2 The contractor shall designate a single company representative as the contact person for all equipment rental requests. The designated representative shall advise the City on equipment availability, confirm each rental, and schedule setup and takedown of all equipment ordered under this contract. If a change in the company representative occurs, the contractor shall immediately notify the contract administrator.
- 1.3.3 The contractor shall provide Temporary Traffic Control Devices Installation and Removal Annual Certification issued by the City of Glendale.
- 1.3.4 Contractor personnel assigned to barricading activities must be certified in the "standards for work zone traffic control" through the American Traffic Safety Services Association (ATSSA). A copy of certification cards may be required to be on file with the contract administrator.
- 1.3.5 The Contractor shall adhere to all applicable OSHA, industry and local government safety procedures, rules and regulations. The Contractor shall train its personnel in appropriate safety standards relating to the performance of services described in this solicitation.
- 1.3.6 Contractor shall keep all traffic control equipment in a clean, fresh appearance. All equipment and placement of equipment shall be in accordance with the latest editions of USDOT and FHWA Manual of Uniform Traffic Control Devices and the City of Phoenix Traffic Barricade Manual.
- 1.3.7 Existing signs conflicting with temporary signs shall be covered. Two sand bags shall be required on all portable signs and vertical panels, if more are required due to weather conditions, they will be provided at no additional charge to the City.
- 1.3.8 All delivery and service vehicles used shall be equipped with service vehicle flashers and arrow panel in accordance with current Phoenix Traffic Barricade Manual.

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- 1.3.9 All stolen, damaged while in use or lost units shall be replaced or removed from rental without charge to the City for the cost of the unit itself. The City shall be responsible for only rental payments and will pay rent to the contractor for units in the possession of and used by the City. Rental charges for a unit shall terminate effective the date the contractor is notified by the City that a unit has been lost, damaged while in use, or stolen.
- 1.3.10 The City shall promptly report all lost, non-working, or stolen units to the contractor. Contractor shall immediately replace lost, non-working, or stolen units. Units reported by the City as lost or stolen and recovered later by the City will be returned to the contractor. The City shall not reimburse Contractor for the replacement value of lost or stolen equipment.
- 1.3.11 The contractor shall maintain sufficient inventory levels as to provide daily support for the City's requirements. Failure to supply support may result in cancellation of the contract.
- 1.3.12 The quantities referenced in this solicitation are an estimate ONLY and are to be used for information purposes only. No commitment of any quantity is made during this contract.
- 1.3.13 The Contractor, at his expense, shall procure all necessary licenses and permits relating to the services described in this solicitation.
- 1.3.14 The Contractor shall exercise practical caution to protect pedestrian and vehicular traffic. Contractor shall further avoid causing damage to public and private property. If in the opinion of the contract administrator, the Contractor engages in hazardous practice, Contractor shall cease such activity immediately after verbal or written notification by the contract administrator.
- 1.3.15 When requested, the contractor shall provide a traffic control plan. The plan shall be in accordance with the Phoenix Traffic Barricade Manual. The traffic control plan will be priced as a separate item.
- 1.3.16 Barricade plans must be submitted to the City Traffic Division via fax, email or hand delivery, 72 hours prior to start of project.
- 1.3.17 The City reserves the right to provide, install or set up signing and barricading as deemed necessary with City personnel or by a secondary contractor if adequate materials and personnel cannot be supplied by the Contractor.

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1.4 ROUTINE AND EMERGENCY ACTIVITIES

- 1.4.1 The contractor shall deliver, setup, inspect, repair and pick up equipment and supplies at a designated area after receiving an order from an authorized City employee. The equipment shall also be inspected, serviced and repaired throughout the life of the setup as needed to keep all equipment in good working order as specified in 1.3.6. This includes, but is not limited to, sandbags, lighting devices and reflective sheeting. Setup as used in this contract means placing all equipment in the designated traffic control area to delineate hazards, alert and guide motorists, and protect pedestrians and workers.
- 1.4.2 No late delivery or special setup charges will be made for emergency requests. All equipment shall be quoted at a constant rate regardless of quantities.
- 1.4.3 Unless otherwise directed, contractor shall remove the barricades out of the roadway within two hours of the project being complete. Barricades must be picked up from the jobsite within 24 hours of notice that the project is complete if the equipment is removed from the roadway by city staff. Rental charges for a particular project shall terminate at the time the project is complete. The City will not be responsible for barricades that contractor failed to pick up. If the equipment is not picked up within the timeframe specified for that project, the City will consider the equipment abandoned and may take necessary action to remove it from the worksite. Failure to comply with this 24-hour pickup window may result in a deduction of payment on the invoice for specified Liquidated Damages. (See table in Section 1.6.3)
- 1.4.4 DISPATCH. The Contractor shall provide and maintain a manned 24-hour dispatch center with an operational radio net and telephone to provide emergency service. The dispatch center must have at its disposal a sufficient number of trucks, men and equipment to respond to requests and initiate mobilization for service within two hours, including nights, weekends and holidays.
- 1.4.5 EMERGENCY RESPONSE. Emergency response time shall be a maximum of two hours after the City notifies contractor an emergency exists. All necessary barricade equipment and personnel shall be at the job site within the two-hour response time after receiving the initial call, including nights, weekends and holidays. The 24-hour emergency phone number provided by the contractor shall be the same as the phone number used for routine orders. No special setup charges will be made for emergency requests. Failure to comply with this two-hour delivery window may result in a deduction of payment on the invoice as specified in the Liquidated Damages Table. (See Section 1.6.3)

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1.4.6 INVENTORY STOCK. The City has established two stockyard locations with a base quantity of barricades to be available for City staff use. Vendors shall make quantities available as the City may require. Locations and quantities may change as required. All stock shall be replaced with new or refurbished devices at the beginning of each contract year. Repairs/replacement throughout the year shall follow requirements listed in Section 1.3.9.

1.4.6.1 Field Operations Center, 6210 W Myrtle Ave, Glendale 85301, shall require, at a minimum, 40 Type I or II barricades with "C" warning lights.

1.4.6.2 City Landfill, 11480 W Glendale Ave, Glendale 85311, shall require, at a minimum, 10 Type I or II barricades with "C" warning lights.

1.5 SPECIAL EVENTS ACTIVITES

1.5.1 Special events are defined as activities such as parades, marches, festivals, races, Cardinals Stadium and Glendale Arena events, etc. that the City fully sponsors or co-sponsors. These types of events require close coordination between the contractor and City personnel with regard to planning and street closure, setup and tear down times, adjustments in the field, etc.

1.5.2 The contractor may pre-set traffic control equipment prior to a special event when pre-approved by the City. The City shall only be charged the daily rental bid price for equipment on all approved pre-sets. No delivery, labor or stand-by charges will apply to any pre-set work for special events.

1.5.3 The contractor shall provide the City's pricing to and accept payment from a non-City sponsor for co-sponsored City events. Contractor shall bill the non-City event sponsor directly for these services.

1.5.4 For special events, the setup shall be completed by the requested time. Failure to complete the setup by the specified time may result in a deduction of payment on the invoice specified in the Liquidated Damages table. (See Section 1.6.3)

1.5.5 Delivery charges and delivery labor time shall not be paid for special events. Actual time on the day of the event used to setup and tear down the barricades as well as standby time will be paid at the applicable labor rates.

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1.5.6 A secure barricade yard may be provided by the City to the contract to store barricades routinely used for the Stadium Traffic Management Plan during the regular football season. A daily rental charge will not be paid for the time the barricades are stored in this yard. Only the daily rental charge for the day of the event and associated labor charges will be paid. The yard is provided as a courtesy and convenience to the Contractor and use of such yard is optional. Barricades and equipment not used for the Stadium Traffic Management Plan may not be stored in this yard under any circumstances.

1.6 LIQUIDATED DAMAGES

1.6.1 Time being of the essence, the parties agree that the amount shown in the table below will be deducted from monies due to or to become due to the contractor, not as a forfeit or penalty, but as liquidated damages. This sum is fixed and agreed upon between the parties because the actual loss to the City and to the public caused by delay in completion will be impractical and extremely difficult to ascertain and determine.

1.6.2 Any amount deducted that is greater than the amount billed on any given invoice shall become a credit to the City, applicable to any other amounts due to the contractor.

1.6.3 Liquidated Damages Table

| SITUATION | AMOUNT TO BE DEDUCTED |
|--|--|
| A. Failure to respond to <u>emergency</u> call and setup within the specified time limits. (Section 1.4.5) | \$300 per site/emergency |
| B. Failure to setup barricades for <u>special events</u> within the specified time limits. (Section 1.5.2) | \$300 per site |
| C. Failure to respond to <u>routine</u> call and setup within the specified time limits. (Section 1.4.1) | \$150 per site/per occurrence |
| D. Failure to pick up barricades within the specified time limits. (Section 1.4.3) | \$150 per site/per occurrence |
| E. Failure to correct or replace any worksite equipment deemed unacceptable, damaged or missing, within timeframe specified after notification. (Section 1.3.6 and 1.3.10) | No charge for each piece of equipment deemed unacceptable, damaged or missing. |

SECTION ONE
SPECIFICATIONS

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1.7 FEES/INVOICING

- 1.7.1 Unit cost for each item shall include setup, removal and periodic field check. Signs shall include sign stand support unless otherwise specified. A firm, fixed trip charge to cover preparation and travel time shall be reflected on the Price Page.
- 1.7.2 Invoices shall be directed to the department who placed the order (as listed in Section 1.2.2) and shall contain the following information, at a minimum:
- Invoice number
 - Invoice date
 - Road segment
 - Delivery date
 - Pickup date
 - Name of City staff member placing request
 - Itemized list of items (as listed on Price Page)
- 1.7.3 Without this information, invoices may be returned to vendor.

SECTION TWO
TERMS AND CONDITIONS

CITY OF GLENDALE
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2.1 INCORPORATION BY REFERENCE All responses shall incorporate by reference the Scope/Specifications, terms and conditions, general instructions and conditions, and any attachments. The Standard Terms and Conditions applicable to this solicitation are posted on the Internet. They are available for review and download at the City of Glendale's Materials Management Internet home page, www.glendaleaz.com/purchasing. Offerors are advised to review all provisions of the General Instructions and Conditions for this solicitation.

2.2 RETURN OF OFFER One print set of the bid package, containing the Offer Sheet and Price Sheet, and one CD-ROM containing the entire bid package. With exception to the signed Offer Sheet and a copy of the Price Sheet, no paper documents will be accepted. Response to the solicitation shall be in MS Word, Excel, PowerPoint and/or PDF format. Offers submitted in a format (paper or electronic) different from specified herein, may be rejected at the discretion of the City. If the offeror does not have this capability, companies such as Kinkos or Alphagraphics can provide this service at a nominal charge.

The offeror shall complete all sections of the solicitation in the format given (i.e., Offer Sheet, Price Sheet, Questionnaires) in the space provided. If additional space is needed than what is given, enter "See Attachment A for detail."

Submittal of the CD-ROM by the offeror in response to this solicitation shall be construed as the offeror's intent to be bound by any resultant contract.

2.3 PREPARATION OF BID PACKAGE Only the following items shall be completed and returned. Failure to include all the items may result in a bid being rejected. Bid packages shall be submitted with the following:

2.3.1 OFFER SHEET, Section Four

2.3.2 PRICE SHEET, Section Five

2.3.3 ADDENDUM, Return all addenda

2.4 ALTERNATE OFFERS/EXCEPTIONS Offers submitted as alternates, or on the basis of exceptions to specific conditions of purchase and/or required specifications, must be submitted as an attachment referencing the specific paragraph number(s) and adequately defining the alternate or exception submitted. Detailed product brochures and/or technical literature, suitable for evaluation, must be submitted with the bid. If no exceptions are taken, City will expect and require complete compliance with the specifications and all Conditions of Purchase.

2.5 PRICE All prices quoted shall be firm and fixed for the specified contract period.

2.6 FOB POINT Prices quoted shall be FOB destination to: City of Glendale, AZ.

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2.7 TERM OF AGREEMENT The term of agreement for this Bid shall be for a two-year initial period.

2.8 OPTION TO EXTEND The City may, at its option and with the approval of the contractor, extend the term of this agreement an additional four (4) year(s), renewable on an annual basis. Contractor shall be notified in writing by the City Materials Manager of the City's intention to extend the contract period at least 30 calendar days prior to the expiration of the original contract period. Price adjustments will only be reviewed during contract renewal.

2.9 INVENTORY LEVELS Bidder's inventory level of the item(s) offered will be a factor in the City's award decision. Contractor will be required to maintain sufficient local inventory to provide daily support of the City's requirements. Failure to supply said support may result in cancellation of the contract. Well established parts supply facilities are a basic requirement for equipment offered in response to this invitation for bid.

2.10 PERMITS Contractor shall be responsible for obtaining any and all permits required.

2.11 INSURANCE Contractor, performing as an independent contractor hereunder, shall be fully responsible for providing Works' Compensation, or other applicable insurance coverage for itself and its employees and the City shall have no responsibility of liability for such insurance coverage.

Contractor shall provide to the City of Glendale a copy of the policy or a certification by the insurance carrier, showing the contractor to have in effect during the term of this contract, a General Liability Insurance policy, which shall be the primary coverage for Contractor activities under this contract. The coverage limits of such insurance shall not be less than those listed below.

The insurance company issuing the policy required above shall have an "BB" financial rating, or better, in the current edition of Standard & Poors Insurance Guide and be authorized by the State of Arizona, Department of Insurance to transact business within the State. **The certificate and policy shall name the City of Glendale as an additional insured and shall be primary coverage for the activity of the contractor.**

The City reserves the right to terminate any contractor agreement if the contractor fails to maintain such insurance coverage.

Contractor must provide certification of insurance compliance within 10 calendar days after notification of award. Certification must include: name and address of insurance company; policy number; liability coverage amounts; a statement the policy will not be canceled or failed to be renewed without thirty (30) days written notice to the City.

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2.11 INSURANCE continued Certification to be submitted to: Materials Management, 6829 North 58th Drive, Suite 202, Glendale, Arizona 85301-2599.

| <u>Type of Insurance</u> <u>(Minimum)</u> | <u>Limits of Liability</u> |
|--|--|
| Workers' Compensation | Statutory |
| Contractor(s) Protective Bodily Injury | \$1,000,000 each occurrence |
| Contractor(s) Protective Property damage | \$500,000 each accident \$500,000 aggregate |
| Contractual Bodily Injury | \$1,000,000 each occurrence |
| Contractual property damage | \$500,000 each accident |
| Contractual property damage Automobile bodily injury & property damage | \$500,000 aggregate \$1,000,000 each occurrence |

2.12 WORKER'S COMPENSATION Contractor shall be in full compliance with the provisions of the Arizona Worker's Compensation Law (Title 23, Chapter 6, Arizona Revised Statutes) as amended, and all rules and regulations of the Industrial Commission of Arizona made in pursuance thereof. Contractor shall secure payment of compensation to employees by insuring the payment of such compensation with the State Compensation Fund or any insurance company authorized by the Insurance Department of Arizona to transact business in the State of Arizona.

Contractor further agrees that he shall require any and all sub-contractors performing work under the agreement to comply with said Worker's Compensation Law. It is expressly understood and agreed that all persons employed directly or indirectly by the Contractor, or any of his sub-contractors, shall be considered the employees of such Contractor, or his sub-contractor(s), and not the employees of the City of Glendale.

2.13 REFERENCES Provide with the bid, three letters of reference from companies for whom contractor has provided similar products/services in the last twelve months. Include company name, address, phone number, contact person, a description of the products/services provided with a description of any major variation to the requirements of this Bid.

2.14 PROCUREMENT CARD ORDERING CAPABILITY It is the intent of the City of Glendale to utilize the City's Procurement Card (i.e. MasterCard/Visa/American Express), to place and make payment for orders under this Contract. Proposers without this capability may be considered non-responsive and not eligible for award consideration.

SECTION TWO
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2.15 NOTICE OF INTENT TO AWARD Information about the recommended award for this solicitation will be posted on the Internet. The information will be available for review on the City of Glendale's, Materials Management Internet home page www.glendaleaz.com/purchasing immediately after the City has completed its evaluation process of the offers received. If you have any questions, or would like further information about an intended award, contact the buyer immediately. Any protest must be submitted to the Materials Manager no later than seven (7) calendar days from the date of posting on the Internet.

2.16 COOPERATIVE USE OF CONTRACT This agreement may be extended for use by other governmental agencies and political subdivisions of the State including all members of SAVE (Strategic Alliance for Volume Expenditures). Any such usage by other entities must be in accord with the ordinances, charter, rules and regulations of the respective entity and the approval of the Contractor and City. For a list of SAVE members click on the following link: <http://www.maricopa.gov/materials/SAVE/SAVE-members.PDF>



NOTICE OF AWARD

RE: IFB 08-14, Barricade Services

1. This is to notify you that on June 10, 2008, the City Council awarded bid number 08-14 to your company.
2. This notification constitutes and acceptance of your offer to provide the materials/services listed in the Bid at the prices quoted. All terms and conditions of the Bid shall apply.
3. The term of this agreement shall be for a period of two years, beginning July 7, 2008.
4. A contract administrator shall administer the agreement for the City. The contract administrator for the City shall be Debbie Albert.
5. Detailed invoices including the bid number must be submitted directly to the using department(s) for review and approval before payment can be made.
6. This agreement may be canceled for convenience or cause if in the judgment of the City's agents, the Contractor fails to comply with the intent or terms and conditions of the Agreement.
7. You are required by the Terms and Conditions of this bid to submit the appropriate Certificate(s) of Insurance, sign and return this Notice of Award, and return the Tax Identification form within ten (10) days from the date of this notice.
8. If you fail to furnish the documents required in Item #7 within ten (10) days from the date of this Notice, the City will consider this as a default. The City shall be entitled to such other rights as may be granted by law.

Please complete the acknowledgment section below and return one copy to the attention of Ray Nader, City of Glendale, Materials Management, 6829 N 58th Dr, Suite 202, Glendale AZ 85301.

Bill Brewer
Materials Manager

ACKNOWLEDGED:


Signature

VP of operations
Title

Action Barricade Co. LLC
Company Name

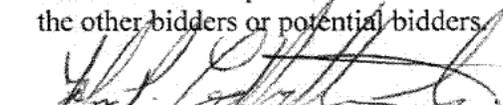
6/16/08
Date

SECTION THREE
OFFER SHEET

CITY OF GLENDALE
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3.1 **OFFER** Bidder certifies that they have read, understand, and will fully and faithfully comply with this solicitation, its attachments and any referenced documents. Bidder also certifies that the prices offered were independently developed without consultation with any of the other bidders or potential bidders.


Authorized Signature

President
Title

Action Barricade Company, LLC
Company's Legal Name

Johnsr@actionbarricade.com
Company Email Address

P.O. Box 11009
Address

Phoenix, AZ 85061-1009
City, State & Zip code

602-288-6350
Telephone Number

602-288-6360
Fax Number

johnsr@actionbarricade.com
Authorized Signature Email Address

For questions regarding this offer: (If different from above)

John P. Ledbetter Jr.
Contact Name

602-288-6350
Phone Number

602-288-6360
Fax Number

johnjr@actionbarricade.com
Contact Email Address

FEDERAL TAXPAYER ID NUMBER: 

Arizona Sales Tax No. 

Tax Rate 8.3

Bidder certifies it is a: Proprietorship Partnership Corporation

Minority or woman-owned business: Yes No

**SECTION FOUR
PRICE SHEET**

CITY OF GLENDALE
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4.1 PRICE

The quantities referenced in this solicitation are an annual estimate ONLY and are to be used for evaluation purposes only. No commitment of any quantity is made during this contract.

SECTION A: BARRICADES, FLASHING LIGHTS

| EST. QTY | DESCRIPTION | DAILY RATE | EXTENDED COST |
|-----------------|--|---------------|--------------------|
| 10000 | Type I Barricade Vertical Panel (w/sandbags) | \$.35 | \$ 3,500.00 |
| 3000 | Type II Barricade (w/sandbags) | \$.35 | \$ 1,050.00 |
| 100 | Type III Barricade (w/sandbags) | \$ 1.00 | \$ 100.00 |
| 6000 | Type A Flashing Warning Light | \$.25 | \$ 1,500.00 |
| 6000 | Type C Steady Burn Warning Light | \$.35 | \$ 2,100.00 |
| SUBTOTAL | | | \$ 8,250.00 |

SECTION B: SIGNS

| EST. QTY | DESCRIPTION | DAILY RATE | EXTENDED COST |
|-----------------|--|---------------|--------------------|
| 500 | Large Sign 48" x 48" or larger (includes stand and sandbags) | \$ 1.75 | \$ 875.00 |
| 500 | Medium Sign 36" x 36" (includes stand and sandbags) | \$ 1.25 | \$ 625.00 |
| 8000 | Small Sign 24" x 24" (includes stand and sandbags) | \$.90 | \$ 7,200.00 |
| SUBTOTAL | | | \$ 8,700.00 |

**SECTION FOUR
PRICE SHEET**

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SECTION C: MISCELLANEOUS

| EST. QTY | DESCRIPTION | DAILY RATE | EXTENDED COST |
|-----------------|--|---------------|---------------------|
| 6000 | Traffic Cone, 28" | \$.30 | \$ 1,800.00 |
| 15000 | Traffic Cone, Reflective Collars, 28" | \$.30 | \$ 4,500.00 |
| 7000 | Pedestrian Fencing, 7 ft | \$ 1.50 | \$ 10,500.00 |
| 500 | Variable Message Board trailer mount, self-contained w/generator, fuel and daily maintenance, includes barricades and sand bags | \$ 30.00 | \$ 15,000.00 |
| 100 | Flashing Arrow Panel trailer mount, self-contained w/generator, fuel and daily maintenance | \$ 25.00 | \$ 2,500.00 |
| SUBTOTAL | | | \$ 34,300.00 |

**SECTION D: ROUTINE AND EMERGENCY LABOR RATES (when applicable)
PER SECTION 1.4**

| EST. QTY | DESCRIPTION | UNIT PRICE | EXTENDED COST |
|-----------------|--|---------------|---------------------|
| 200 | Trip charge for routine activities | \$ 50.00 ea | \$ 10,000.00 |
| 50 | Trip charge for emergency activities (less than 2-hour response time) | \$ 65.00 ea | \$ 3,250.00 |
| 50 | Development of Traffic Control Plans | \$ 60.00 hour | \$ 3,000.00 |
| SUBTOTAL | | | \$ 16,250.00 |

**SECTION FOUR
PRICE SHEET**

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**SECTION E: SPECIAL EVENT LABOR RATES (when applicable)
PER SECTION 1.5**

| EST. HOURS | DESCRIPTION | HOURLY RATE | EXTENDED COST |
|-----------------------|--|------------------------|--------------------------|
| 1500 | Barricade Truck Rental with Driver | \$ 50.00 | \$ 75,000.00 |
| | The City shall compensate Contractor at the following hourly rental rates, for the actual time the barricade truck with driver is used in direct support of the special event. The rates shall include all maintenance, operations, fuel, repair and other related costs associated. | | |
| 2000 | Barricade Setter (ONLY) | \$ 27.50 | \$ 55,000.00 |
| 300 | Supervisor with Truck (ONLY) | \$ 60.00 | \$ 18,000.00 |
| | | \$ | \$ |
| | | SUBTOTAL | \$ 148,000.00 |

GRAND TOTAL

SECTION A SUBTOTAL: \$ 8,250.00
SECTION B SUBTOTAL: \$ 8,700.00
SECTION C SUBTOTAL: \$ 34,300.00
SECTION D SUBTOTAL: \$ 16,250.00
SECTION E SUBTOTAL: \$ 148,000.00

GRAND TOTAL \$ 215,500.00

SECTION F: TAXES

Please list tax rate that will apply to rentals: 8.3 %

Please list tax rate that will apply to labor: 8.3 %

**SECTION FOUR
PRICE SHEET**

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Solicitation Number: 08-14

SECTION G: OPTIONAL ITEMS

Bidders are encouraged to offer pricing for other items not addressed above.

| DESCRIPTION | UNIT PRICE/ HOURLY RATE | EXTENDED COST |
|--|----------------------------|------------------|
| Hi-Level Flagtree | \$ 1.50 | \$ |
| Perimeter Flagging 50' Roll | \$ 5.00 | \$ |
| Caution Tape 1000' Roll | \$ 11.00 | \$ |
| Water Wall 6' Section | \$ 3.00 | \$ |
| Flags 16"x16" | \$ 1.75 | \$ |
| Type B Lights | \$ 1.50 | \$ |
| Embedded Sign Post | \$.15 | \$ |
| Airport Low Profile Vertical Panel Barricade | \$.85 | \$ |
| Stop/Slow Paddle W/5' Staff | \$ 5.00 | \$ |
| | \$ | \$ |
| | \$ | \$ |
| | \$ | \$ |
| | \$ | \$ |



Solicitation Addendum One (1)
IFB 08-14
BARRICADE SERVICES

CITY OF GLENDALE
 Materials Management
 6829 North 58th Drive, Suite 202
 Glendale, Arizona 85301-2599

A signed copy of this Addendum must be received by Materials Management on or before the Offer Due Date and time.

This solicitation is amended as follows:

Regarding Section 1.3.13 Contractor shall be required to have in place when conducting business on this contract:

1. City privilege tax license
2. City of Glendale Annual Barricade Certification
3. No-fee permit for each set of traffic control plans

Remove page 16 in its entirety and replace with 16-R.

All other provisions of the solicitation shall remain the same.

The above referenced Solicitation Addendum is hereby executed this APRIL 22, 2008, by Ray Nader, CPPB, 623-930-2866.

| | |
|--|---------|
| Authorized Signature | 5/12/08 |
| John P. Ledbetter Jr. VP of Operations | Date |
| Printed Name and Title | |
| Action Barricade Company LLC | |
| Company Name | |
| 1802 N. 27th Ave. | |
| Address | |
| Phoenix, Arizona 85009 | |
| City, State and Zip Code | |
| JohnJr@actionbarricade.com | |
| Company Email | |



Solicitation Addendum Two (2)
IFB 08-14
BARRICADE SERVICES

CITY OF GLENDALE
 Materials Management
 6829 North 58th Drive, Suite 202
 Glendale, Arizona 85301-2599

A signed copy of this Addendum must be received by Materials Management on or before the Offer Due Date and time.

This solicitation is amended as follows:

Remove Section 1.7.1 in its entirety and replace with:

Section 1.7.1 Unit cost for each item listed on Price Page Sections A, B (page 15) and Price Page Section C (page 16-R), shall be for daily equipment rental only.

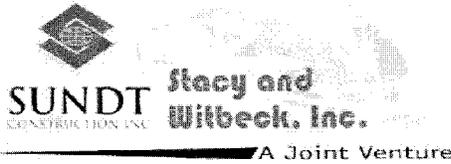
Trip charges for routine and emergency activities on Price Page Section D (page 16-R) shall include delivery, setup, removal and periodic field checks per the specifications and shall be listed as a fixed lump sum for each order.

No trip charges shall be allowed for Special Events Activities where the contractor and staff may be required to remain at the site during the rental period. Prices for these services shall be reflected on Price Page Section E (page 17).

All other provisions of the solicitation shall remain the same.

The above referenced Solicitation Addendum is hereby executed this APRIL 28, 2008, by Ray Nader, CPPB, 623-930-2866.

| | |
|------------------------------|------------------|
| | 5/12/08 |
| Authorized Signature | Date |
| John P. Ledbetter Jr. | VP of Operations |
| Printed Name and Title | |
| Action Barricade Company LLC | |
| Company Name | |
| 1802 N. 27th Ave. | |
| Address | |
| Phoenix, Arizona 85009 | |
| City, State and Zip Code | |
| JohnJr@actionbarricade.com | |
| Company Email | |



May 12, 2008

To Whom It May Concern:

Over the course of the last 3 years Action Barricade Company LLC has performed traffic control services (including traffic control plans, set ups, signage, arrow boards, message boards, etc.) for our organization.

We were rated on traffic control by members of the community and I am very proud to say that our job was the only one to consistently rate at 100% for setups, maintenance, and quick response to nature (monsoon etc.)

We also received numerous accolades from both the City of Phoenix and The City of Tempe over the course of our project...

If you have any questions, please feel free to contact me at 602-283-8336.

Sincerely, 

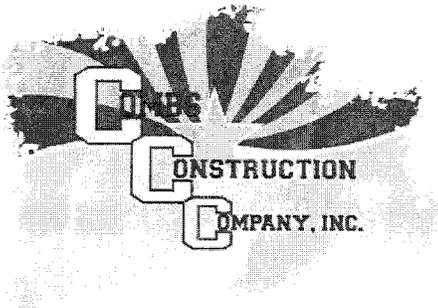
MIKE HOWARD
Project Superintendent
SSWJV Mesa Main St. BRT
480-968-2320 Office
602-283-8336 Mobile
mhoward@sswiv.com

We Make Projects Work.™

2630 S. 20TH PLACE • PHOENIX, AZ (85034) • P.O. BOX 20687 (85036) • (602) 252-5881 • FAX (602) 258-4236

DALLAS • PHOENIX • SACRAMENTO • SAN DIEGO • TUCSON

| | | | | | | | | |
|------------|---------|----------------|----------------|-----------------|----------------|------------|------------|-----------|
| CONTRACTOR | ARIZONA | ROC068012-A | ROC068014-L-09 | ROC0787994-L-37 | ROC076101-L-11 | CALIFORNIA | 453175-A-B | NEVADA |
| LICENSES: | | ROC068013-B-01 | ROC078088-L-04 | ROC076661-L-39 | ROC067653-B | 418833-A-B | 511371-A-B | 21067-A-B |



May 8, 2008

To Whom It May Concern:

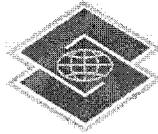
Action Barricade Company, LLC. has satisfactorily performed traffic control services including development of traffic control plans, set ups, signage, arrow boards, message boards, and manpower support for Combs Construction Company Inc. on a variety of roadway construction projects during the past twelve months.

If you have any questions, please feel free to contact me at 602-237-4029

Sincerely,

A handwritten signature in cursive script that reads "Robert P. Winrow Jr.".

Robert P. Winrow Jr.
Executive V.P. Operations
Combs Construction



SUNDT

May 8, 2008

To Whom It May Concern:

Action Barricade Company, LLC. has satisfactorily performed traffic control service (including traffic control plans, set ups, signage, arrow boards, message boards, etc.) for our organization during the past twelve months.

If you have any questions, please feel free to contact me at the phone number shown.

Sincerely,

H. Badarpour

AREA MANAGER

SUNDT CONSTRUCTION

We Make Projects Work.sm

2620 SOUTH 55TH STREET • TEMPE, AZ 85282 • 480.293.3000 • WWW.SUNDT.COM

CONTRACTOR LICENSES: AZ: ROC068012-A ROC068014-L-09 ROC078799-L-37 ROC076101-L-11 CA: 453175-A-B
ROC068011-B-01 ROC078058-L-04 ROC076561-L-39 ROC067653-B NV: 22067-A-B



STANDARD CONSTRUCTION COMPANY, INC.

810 E. Western Avenue • Avondale, AZ 85323
Tel 623.583.9500 • Fax 623.583.7750

May 8, 2008

To Whom It May Concern:

Action Barricade Company, LLC. has satisfactorily performed traffic control services (including traffic control plans, set ups, signage, arrow boards, message boards, etc.) for Standard Construction Company, Inc. during the past twelve months.

If you have any questions, please feel free to contact me at (623) 694-3676.

Sincerely,

Steve Sutton
President, Standard Construction Company, Inc.