

CITY CLERK
ORIGINAL
AGREEMENT FOR

C-9105
06/24/2014

Police Vehicle Upfitting

This Agreement for police vehicle up-fitting ("Agreement") is effective and entered into between CITY OF GLENDALE, an Arizona municipal corporation ("City"), and Creative Communications, Sales & Rentals, Inc., an Arizona corporation, authorized to do business in Arizona, (the "Contractor"), as of the 24 day of June, 2014.

RECITALS

- A. City intends to undertake a project for the benefit of the public and with public funds that is more fully set forth in **Exhibit A**, pursuant to Solicitation No. IFB 14-002 City of Phoenix (the "Project");
- B. City desires to retain the services of Contractor to perform those specific duties and produce the specific work as set forth in the Project attached hereto;
- C. City and Contractor desire to memorialize their agreement with this document.

AGREEMENT

In consideration of the Recitals, which are confirmed as true and correct and incorporated by this reference, the mutual promises and covenants contained in this Agreement, and other good and valuable consideration, City and Contractor agree as follows:

1. Key Personnel; Sub-contractors.

- 1.1 Services. Contractor will provide all services necessary to assure the Project is completed timely and efficiently consistent with Project requirements, including, but not limited to, working in close interaction and interfacing with City and its designated employees, and working closely with others, including other contractors or consultants, retained by City.
- 1.2 Project Team.
 - a. Project Manager.
 - (1) Contractor will designate an employee as Project Manager with sufficient training, knowledge, and experience to, in the City's option, complete the Project and handle all aspects of the Project such that the work produced by Contractor is consistent with applicable standards as detailed in this Agreement;
 - (2) The City must approve the designated Project Manager; and
 - (3) To assure the Project schedule is met, Project Manager may be required to devote no less than a specific amount of time as set out in Exhibit A.
 - b. Project Team.
 - (1) The Project manager and all other employees assigned to the project by Contractor will comprise the "Project Team."
 - (2) Project Manager will have responsibility for and will supervise all other employees assigned to the project by Contractor.
 - c. Discharge, Reassign, Replacement.
 - (1) Contractor acknowledges the Project Team is comprised of the same persons and roles for each as may have been identified in the response to the Project's solicitation.

- (2) Contractor will not discharge, reassign or replace or diminish the responsibilities of any of the employees assigned to the Project who have been approved by City without City's prior written consent unless that person leaves the employment of Contractor, in which event the substitute must first be approved in writing by City.
- (3) Contractor will change any of the members of the Project Team at the City's request if an employee's performance does not equal or exceed the level of competence that the City may reasonably expect of a person performing those duties or if the acts or omissions of that person are detrimental to the development of the Project.

d. Subcontractors.

- (1) Contractor may engage specific technical contractor (each a "Subcontractor") to furnish certain service functions.
- (2) Contractor will remain fully responsible for Subcontractor's services.
- (3) Sub-contractors must be approved by the City, unless the Subcontractor was previously mentioned in the response to the solicitation.
- (4) Contractor shall certify by letter that contracts with Subcontractors have been executed incorporating requirements and standards as set forth in this Agreement.

2. **Schedule.** The services will be undertaken in a manner that ensures the Project is completed timely and efficiently in accordance with the Project.

3. **Contractor's Work.**

3.1 Standard. Contractor must perform services in accordance with the standards of due diligence, care, and quality prevailing among contractors having substantial experience with the successful furnishing of services for projects that are equivalent in size, scope, quality, and other criteria under the Project and identified in this Agreement.

3.2 Licensing. Contractor warrants that:

- a. Contractor and Subcontractors will hold all appropriate and required licenses, registrations and other approvals necessary for the lawful furnishing of services ("Approvals"); and
- b. Neither Contractor nor any Subcontractor has been debarred or otherwise legally excluded from contracting with any federal, state, or local governmental entity ("Debarment").
 - (1) City is under no obligation to ascertain or confirm the existence or issuance of any Approvals or Debarments or to examine Contractor's contracting ability.
 - (2) Contractor must notify City immediately if any Approvals or Debarment changes during the Agreement's duration and the failure of the Contractor to notify City as required will constitute a material default under the Agreement.

3.3 Compliance. Services will be furnished in compliance with applicable federal, state, county and local statutes, rules, regulations, ordinances, building codes, life safety codes, and other standards and criteria designated by City.

3.4 Coordination; Interaction.

- a. For projects that the City believes requires the coordination of various professional services, Contractor will work in close consultation with City to proactively interact with any other professionals retained by City on the Project ("Coordinating Project Professionals").
- b. Subject to any limitations expressly stated in the Project Budget, Contractor will meet to review the Project, Schedule, Project Budget, and in-progress work with Coordinating

Project Professionals and City as often and for durations as City reasonably considers necessary in order to ensure the timely work delivery and Project completion.

- c. For projects not involving Coordinating Project Professionals, Contractor will proactively interact with any other contractors when directed by City to obtain or disseminate timely information for the proper execution of the Project.

3.5 Work Product.

- a. Ownership. Upon receipt of payment for services furnished, Contractor grants to City, and will cause its Subcontractors to grant to the City, the exclusive ownership of and all copyrights, if any, to evaluations, reports, drawings, specifications, project manuals, surveys, estimates, reviews, minutes, all "architectural work" as defined in the United States Copyright Act, 17 U.S.C § 101, *et seq.*, and other intellectual work product as may be applicable ("Work Product").
 - (1) This grant is effective whether the Work Product is on paper (e.g., a "hard copy"), in electronic format, or in some other form.
 - (2) Contractor warrants, and agrees to indemnify, hold harmless and defend City for, from and against any claim that any Work Product infringes on third-party proprietary interests.
- b. Delivery. Contractor will deliver to City copies of the preliminary and completed Work Product promptly as they are prepared.
- c. City Use.
 - (1) City may reuse the Work Product at its sole discretion.
 - (2) In the event the Work Product is used for another project without further consultations with Contractor, the City agrees to indemnify and hold Contractor harmless from any claim arising out of the Work Product.
 - (3) In such case, City shall also remove any seal and title block from the Work Product.

4. **Compensation for the Project.**

- 4.1 Compensation. Contractor's compensation for the Project, including those furnished by its Subcontractors, will not exceed **\$64,693.12**, as specifically detailed in **Exhibit B** (the "Compensation").
- 4.2 Change in Scope of Project. The Compensation may be equitably adjusted if the originally contemplated scope of services as outlined in the Project is significantly modified.
 - a. Adjustments to the Compensation require a written amendment to this Agreement and may require City Council approval.
 - b. Additional services which are outside the scope of the Project contained in this Agreement may not be performed by the Contractor without prior written authorization from the City.

5. **Billings and Payment.**

5.1 Applications.

- a. Contractor will submit monthly invoices (each, a "Payment Application") to City's Project Manager and City will remit payments based upon the Payment Application as stated below.
- b. The period covered by each Payment Application will be one calendar month ending on the last day of the month or as specified in the solicitation.

5.2 Payment.

- a. After a full and complete Payment Application is received, City will process and remit payment within 30 days.
- b. Payment may be subject to or conditioned upon City's receipt of:
 - (1) Completed work generated by Contractor and its Subcontractors; and
 - (2) Unconditional waivers and releases on final payment from Subcontractors as City may reasonably request to assure the Project will be free of claims arising from required performances under this Agreement.

5.3 Review and Withholding. City's Project Manager will timely review and certify Payment Applications.

- a. If the Payment Application is rejected, the Project Manager will issue a written listing of the items not approved for payment.
- b. City may withhold an amount sufficient to pay expenses that City reasonably expects to incur in correcting the deficiency or deficiencies rejected for payment.

6. **Termination.**

6.1 For Convenience. City may terminate this Agreement for convenience, without cause, by delivering a written termination notice stating the effective termination date, which may not be less than 30 days following the date of delivery.

- a. Contractor will be equitably compensated for Service and Repair furnished prior to receipt of the termination notice and for reasonable costs incurred.
- b. Contractor will also be similarly compensated for any approved effort expended and approved costs incurred that are directly associated with project closeout and delivery of the required items to the City.

6.2 For Cause. City may terminate this Agreement for cause if Contractor fails to cure any breach of this Agreement within seven days after receipt of written notice specifying the breach.

- a. Contractor will not be entitled to further payment until after City has determined its damages. If City's damages resulting from the breach, as determined by City, are less than the equitable amount due but not paid Contractor for Service and Repair furnished, City will pay the amount due to Contractor, less City's damages, in accordance with the provision of § 5.
- b. If City's direct damages exceed amounts otherwise due to Contractor, Contractor must pay the difference to City immediately upon demand, however, Contractor will not be subject to consequential damages of more than \$1,000,000 or the amount of this Agreement, whichever is greater.

7. **Conflict.** Contractor acknowledges this Agreement is subject to A.R.S. § 38-511, which allows for cancellation of this Agreement in the event any person who is significantly involved in initiating, negotiating, securing, drafting, or creating the Agreement on City's behalf is also an employee, agent, or consultant of any other party to this Agreement.

8. **Insurance.**

8.1 Requirements. Contractor must obtain and maintain the following insurance ("Required Insurance"):

- a. Contractor and Subcontractors. Contractor, and each Subcontractor performing work or providing materials related to this Agreement must procure and maintain the insurance coverages described below (collectively referred to herein as the "Contractor's Policies"), until each Party's obligations under this Agreement are completed.

- b. **General Liability.**
- (1) Contractor must at all times relevant hereto carry a commercial general liability policy with a combined single limit of at least \$1,000,000 per occurrence and \$2,000,000 annual aggregate for each property damage and contractual property damage.
 - (2) Subcontractors must at all times relevant hereto carry a general commercial liability policy with a combined single limit of at least \$1,000,000 per occurrence.
 - (3) This commercial general liability insurance must include independent contractors' liability, contractual liability, broad form property coverage, XCU hazards if requested by the City, and a separation of insurance provision.
 - (4) These limits may be met through a combination of primary and excess liability coverage.
- c. **Auto.** A business auto policy providing a liability limit of at least \$1,000,000 per accident for Contractor and \$1,000,000 per accident for Sub-contractors and covering owned, non-owned and hired automobiles.
- d. **Workers' Compensation and Employer's Liability.** A workers' compensation and employer's liability policy, each providing at least the minimum benefits required by Arizona law.
- e. **Notice of Changes.** Contractor's Policies must provide for not less than 30 days' advance written notice to City Representative of:
- (1) Cancellation or termination of Contractor or Subcontractor's Policies;
 - (2) Reduction of the coverage limits of any of Contractor or and Subcontractor's Policies; and
 - (3) Any other material modification of Contractor or Subcontractor's Policies related to this Agreement.
- f. **Certificates of Insurance.**
- (1) Within 10 business days after the execution of the Agreement, Contractor must deliver to City Representative certificates of insurance for each of Contractor and Sub-contractor's Policies, which will confirm the existence or issuance of Contractor and Subcontractor's Policies in accordance with the provisions of this section, and copies of the endorsements of Contractor and Subcontractor's Policies in accordance with the provisions of this section.
 - (2) City is and will be under no obligation either to ascertain or confirm the existence or issuance of Contractor and Subcontractor's Policies, or to examine Contractor and Subcontractor's Policies, or to inform Contractor or Subcontractor in the event that any coverage does not comply with the requirements of this section.
 - (3) Contractor's failure to secure and maintain Contractor Policies and to assure Subcontractor policies as required will constitute a material default under the Agreement.
- g. **Other Contractors or Vendors.**
- (1) Other contractors or vendors that may be contracted with in connection with the Project must procure and maintain insurance coverage as is appropriate to their particular contract.
 - (2) This insurance coverage must comply with the requirements set forth above for Contractor's Policies (e.g., the requirements pertaining to endorsements to name the parties as additional insured parties and certificates of insurance).

- h. Policies. Except with respect to workers' compensation and employer's liability coverages, City must be named and properly endorsed as additional insureds on all liability policies required by this section.
 - (1) The coverage extended to additional insureds must be primary and must not contribute with any insurance or self insurance policies or programs maintained by the additional insureds.
 - (2) All insurance policies obtained pursuant to this section must be with companies legally authorized to do business in the State of Arizona and reasonably acceptable to all parties.

8.2 Sub-contractors.

- a. Contractor must also cause its Sub-contractors to obtain and maintain the Required Insurance.
- b. City may consider waiving these insurance requirements for a specific Subcontractor if City is satisfied the amounts required are not commercially available to the Subcontractor and the insurance the Subcontractor does have is appropriate for the Subcontractor's work under this Agreement.
- c. Contractor and Subcontractors must provide to the City proof of the Required Insurance whenever requested.

8.3 Indemnification.

- a. To the fullest extent permitted by law, Contractor must defend, indemnify, and hold harmless City and its elected officials, officers, employees and agents (each, an "Indemnified Party," collectively, the "Indemnified Parties"), for, from, and against any and all claims, demands, actions, damages, judgments, settlements, personal injury (including sickness, disease, death, and bodily harm), property damage (including loss of use), infringement, governmental action and all other losses and expenses, including attorneys' fees and litigation expenses (each, a "Demand or Expense"; collectively, "Demands or Expenses") asserted by a third-party (i.e. a person or entity other than City or Contractor) and that arises out of or results from the breach of this Agreement by the Contractor or the Contractor's negligent actions, errors or omissions (including any Sub-contractor or other person or firm employed by Contractor), whether sustained before or after completion of the Project.
- b. This indemnity and hold harmless provision applies even if a Demand or Expense is in part due to the Indemnified Party's negligence or breach of a responsibility under this Agreement, but in that event, Contractor shall be liable only to the extent the Demand or Expense results from the negligence or breach of a responsibility of Contractor or of any person or entity for whom Contractor is responsible.
- c. Contractor is not required to indemnify any Indemnified Parties for, from, or against any Demand or Expense resulting from the Indemnified Party's sole negligence or other fault solely attributable to the Indemnified Party.

9. **Immigration Law Compliance.**

- 9.1 Contractor, and on behalf of any Subcontractor, warrants, to the extent applicable under A.R.S. § 41-4401, compliance with all federal immigration laws and regulations that relate to their employees as well as compliance with A.R.S. § 23-214(A) which requires registration and participation with the E-Verify Program.
- 9.2 Any breach of warranty under subsection 9.1 above is considered a material breach of this Agreement and is subject to penalties up to and including termination of this Agreement.

- 9.3 City retains the legal right to inspect the papers of any Contractor or Subcontractor employee who performs work under this Agreement to ensure that the Contractor or any Subcontractor is compliant with the warranty under subsection 9.1 above.
- 9.4 City may conduct random inspections, and upon request of City, Contractor shall provide copies of papers and records of Contractor demonstrating continued compliance with the warranty under subsection 9.1 above. Contractor agrees to keep papers and records available for inspection by the City during normal business hours and will cooperate with City in exercise of its statutory duties and not deny access to its business premises or applicable papers or records for the purposes of enforcement of this section.
- 9.5 Contractor agrees to incorporate into any subcontracts under this Agreement the same obligations imposed upon Contractor and expressly accrue those obligations directly to the benefit of the City. Contractor also agrees to require any subcontractor to incorporate into each of its own subcontracts under this Agreement the same obligations above and expressly accrue those obligations to the benefit of the City.
- 9.6 Contractor's warranty and obligations under this section to the City is continuing throughout the term of this Agreement or until such time as the City determines, in its sole discretion, that Arizona law has been modified in that compliance with this section is no longer a requirement.
- 9.7 The "E-Verify Program" above means the employment verification program administered by the United States Department of Homeland Security, the Social Security Administration, or any successor program.

10. Notices.

- 10.1 A notice, request or other communication that is required or permitted under this Agreement (each a "Notice") will be effective only if:
- a. The Notice is in writing; and
 - b. Delivered in person or by overnight courier service (delivery charges prepaid), certified or registered mail (return receipt requested); and
 - c. Notice will be deemed to have been delivered to the person to whom it is addressed as of the date of receipt, if:
 - (1) Received on a business day, or before 5:00 p.m., at the address for Notices identified for the Party in this Agreement by U.S. Mail, hand delivery, or overnight courier service on or before 5:00 p.m.; or
 - (2) As of the next business day after receipt, if received after 5:00 p.m.
 - d. The burden of proof of the place and time of delivery is upon the Party giving the Notice; and
 - e. Digitalized signatures and copies of signatures will have the same effect as original signatures.

10.2 Representatives.

- a. Contractor. Contractor's representative (the "Contractor's Representative") authorized to act on Contractor's behalf with respect to the Project, and his or her address for Notice delivery is:

Creative Communications Sales & Rentals, Inc.
c/o Jacki Bals
3332 E Broadway Road, Suite 101
Phoenix, Az 85040

- b. City. City's representative ("City's Representative") authorized to act on City's behalf, and his or her address for Notice delivery is:

City of Glendale
c/o Montana Slack
City of Glendale
6210 W. Myrtle Avenue, Suite #111
Glendale, Arizona 85301
623-930-2621

With required copy to:

City Manager
City of Glendale
5850 West Glendale Avenue
Glendale, Arizona 85301

City Attorney
City of Glendale
5850 West Glendale Avenue
Glendale, Arizona 85301

- c. Concurrent Notices.
- (1) All notices to City's representative must be given concurrently to City Manager and City Attorney.
 - (2) A notice will not be deemed to have been received by City's representative until the time that it has also been received by City Manager and City Attorney.
 - (3) City may appoint one or more designees for the purpose of receiving notice by delivery of a written notice to Contractor identifying the designee(s) and their respective addresses for notices.
- d. Changes. Contractor or City may change its representative or information on Notice, by giving Notice of the change in accordance with this section at least ten days prior to the change.

11. **Financing Assignment.** City may assign this Agreement to any City-affiliated entity, including a non-profit corporation or other entity whose primary purpose is to own or manage the Project.

12. **Entire Agreement; Survival; Counterparts; Signatures.**

12.1 **Integration.** This Agreement contains, except as stated below, the entire agreement between City and Contractor and supersedes all prior conversations and negotiations between the parties regarding the Project or this Agreement.

- a. Neither Party has made any representations, warranties or agreements as to any matters concerning the Agreement's subject matter.
- b. Representations, statements, conditions, or warranties not contained in this Agreement will not be binding on the parties.
- c. The solicitation, any addendums and the response submitted by the Contractor are incorporated into this Agreement as if attached hereto. Any Contractor response modifies the original solicitation as stated. Inconsistencies between the solicitation, any addendums and the response or any excerpts attached as Exhibit A and this Agreement will be resolved by the terms and conditions stated in this Agreement.

12.2 **Interpretation.**

- a. The parties fairly negotiated the Agreement's provisions to the extent they believed necessary and with the legal representation they deemed appropriate.

b. The parties are of equal bargaining position and this Agreement must be construed equally between the parties without consideration of which of the parties may have drafted this Agreement.

c. The Agreement will be interpreted in accordance with the laws of the State of Arizona.

12.3 Survival. Except as specifically provided otherwise in this Agreement, each warranty, representation, indemnification and hold harmless provision, insurance requirement, and every other right, remedy and responsibility of a Party, will survive completion of the Project, or the earlier termination of this Agreement.

12.4 Amendment. No amendment to this Agreement will be binding unless in writing and executed by the parties. Any amendment may be subject to City Council approval. Electronic signature blocks do not constitute execution.

12.5 Remedies. All rights and remedies provided in this Agreement are cumulative and the exercise of any one or more right or remedy will not affect any other rights or remedies under this Agreement or applicable law.

12.6 Severability. If any provision of this Agreement is voided or found unenforceable, that determination will not affect the validity of the other provisions, and the voided or unenforceable provision will be deemed reformed to conform to applicable law.

12.7 Counterparts. This Agreement may be executed in counterparts, and all counterparts will together comprise one instrument.

13. **Term.** This is a labor and materials contract to up-fit police vehicles. It is expected that all work will be performed within one year of the Effective Date of this Agreement. The Term of this Agreement therefore commences upon the Effective Date and continues for a period of one year or until the Project is completed to the City's satisfaction, whichever is shorter. The City may not renew this Agreement without a signed, written amendment.

14. **Dispute Resolution.** Each claim, controversy and dispute (each a "Dispute") between Contractor and City will be resolved in accordance with Exhibit C. The final determination will be made by the City.

15. **Exhibits.** The following exhibits, with reference to the term in which they are first referenced, are incorporated by this reference.

Exhibit A Project

Exhibit B Compensation

Exhibit C Dispute Resolution

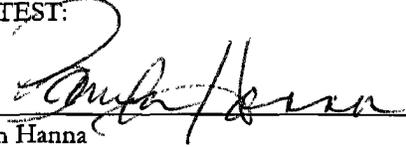
(Signatures appear on the following page.)

The parties enter into this Agreement as of the effective date shown above.

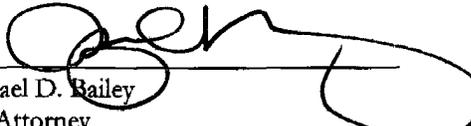
City of Glendale,
an Arizona municipal corporation


By: Brenda S. Fischer
Its: City Manager

ATTEST:


Pam Hanna
City Clerk (SEAL)

APPROVED AS TO FORM:


Michael D. Bailey
City Attorney

Creative Communications Sales & Rentals, Inc.,
an Arizona Corporation

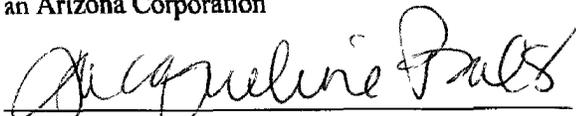

By: Jacqueline S. Bals
Its: Chief Operating Officer

EXHIBIT A
Police Vehicle Upfitting
PROJECT

Contractor is providing all materials, equipment and labor to install Emergency Lighting and other Equipment on 32 Chevy Tahoes owned by the City of Glendale. Contractor estimates it can complete 10 vehicles a week once it is given the Notice to Proceed.

EXHIBIT B
Police Vehicle Upfitting
COMPENSATION

METHOD AND AMOUNT OF COMPENSATION

Method of payment is provided in Section 4.1 of the Agreement. The amount of compensation, including any applicable hourly labor rates and the cost of materials, is calculated and charged in accordance with the rate sheet and award pursuant to City of Phoenix Solicitation No IFB 14-002 and attached hereto.

NOT-TO-EXCEED AMOUNT

The total amount of compensation paid to Contractor for full completion of all work required by the Project during the entire term of the Project must not exceed \$ **64,693.12**.

DETAILED PROJECT COMPENSATION

Upfitting of thirty-two (32) City of Glendale Police Chevrolet Tahoes, at a cost of \$2,021.66 (including tax) for each vehicle, as provided in the attached Price Quote #0080047157.



3332 E. Broadway Road, Suite 101
 Phoenix, AZ 85040
 Phone: 602-955-8405
 Fax: 602-955-1049

QUOTE 0080047157

DATE: 05/05/14

EXPIRES 30 DAYS FROM ABOVE DATE

CUSTOMER NUMBER: 6848

Bill To: CITY OF GLENDALE EQUIPMENT
 MANAGEMENT
 6210 W. MYRTLE AVENUE
 SUITE #111
 GLENDALE AZ 85301

Ship To: CITY OF GLENDALE EQUIPMENT
 MANAGEMENT
 6210 W. MYRTLE AVENUE
 SUITE #111
 GLENDALE AZ 85301

Page: 1

SLS	JOB	SHIPPING METHOD	CONTACT	DELIVERY	PAYMENT TERMS
PSC		INSTALLED		00/00/00	NET 30 DAYS

QTY	ITEM	DESCRIPTION	UNIT PRICE	AMOUNT
40.00	MRINS	MAKE READY INSTALL LABOR EMERGENCY LIGHTING AND EQUIPMENT	50.00	2,000.00
1.00	INSFSS	INSTALLER SHOP SUPPLIES	20.00	20.00

QUOTE

Quotation prepared by:

SP Name: PATRICK CASTELLI
 Phone#:
 Email:

QUOTE

SUBTOTAL	2,020.00
SALES TAX	1.66
TOTAL	2,021.66

This is a quotation on the goods named, subject to the conditions noted below (Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.)

To accept this quotation, sign here and return: _____

PHOENIX
 3332 E. Broadway Rd.
 Phoenix, AZ 85040
 p. 602-955-8405
 f. 602-955-1049

TUCSON
 3600 S. Palo Verde Rd. Suite 105
 Tucson, AZ 85713
 p. 520-747-1516
 f. 520-747-0407

FLAGSTAFF
 4025 E. Huntington Dr. Suite 100
 Flagstaff, AZ 86004
 p. 928-779-2929
 f. 928-522-0333

LAKE HAVASU CITY
 3509 Maricopa Ave.
 Lake Havasu, AZ 86406
 p. 928-690-4333
 f. 928-690-4512

SHOW LOW
 501 N. 9th Place
 Show Low, AZ 85901
 p. 928-537-7459
 f. 928-537-3575



SECTION V - SUBMITTAL

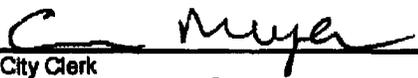
CITY OF PHOENIX
Procurement Division
251 W. Washington Street
8th Floor
Phoenix, AZ 85003
Phone: (602) 262-7181

ACCEPTANCE OF OFFER

The Offer is hereby accepted.

The Contractor is now bound to sell the materials or services listed by the attached contract and based upon this solicitation, including all terms, conditions, specifications, amendments, etc. and the Contractor's Offer as accepted by the City.

This contract shall henceforth be referred to as Contract No. P10014-14 The Contractor has been cautioned not to commence any billable work or provide any material or service under this contract until Contractor receives purchase order, or contract documentation.

 City Clerk	CITY OF PHOENIX, a municipal corporation David Cavazos, City Manager  James Scarborough, Deputy Finance Director
Approved as to form this 14 day of September, 2006 This document has been approved as to form by the City Attorney and is on file with the City Clerk. It need not be submitted to the City Attorney for approval unless the form document is altered.	Awarded this <u>13th</u> day of <u>NOVEMBER</u> , 2013.



CITY CLERK DEPT.
2013 NOV 12 PM 3:18

Company Name <u>Creative Communications Sales and Rentals, Inc.</u>	Page 50 of 52
Bid Opening Date: June 7, 2013 at 2:00 PM Local Time	Solicitation No. 14-002 (EK)



SECTION V - SUBMITTAL SPREADSHEET
 DFB 14-002(EK) POLICE VEHICLE UP-FITTING
 REQUIREMENTS CONTRACT

CITY OF PHOENIX
 Procurement Division
 291 W. Washington Street
 8th Floor
 Phoenix, AZ 85003
 Phone: (602) 263-7181

Bidder Name:	CREATIVE COMMUNICATIONS
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Bidder shall not modify this form in any way other than providing the information and prices as requested.
 Offeror shall determine which product codes to bid and shall fill in the City bid price in the appropriate out.
 Notes: Prices shall be all inclusive with the exception of applicable taxes (See "Note on page 48 of SO).
 For evaluation purposes, each build type (Bid Items One through Fourteen) lists the most common items needed for each vehicle build, as outlined in the specifications. (See "Note on page 48 of SO).
 Cells shaded blue contain formulas and shall not be modified. Labor Cost is calculated as rate/Labor Hours x Labor Rate (Bid Item 16). The #VALUE! Error will change once prices have been added.
 Don't change the gray cells

Bid Item 1 - Inopala - Patrol Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Material Cost (Material x Hours)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTAD-MB	\$ 300.75	50%	\$ 150.37	2	100 \$ 999.57		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 239.00	50%	\$ 119.50	1	50 \$ 189.50		
2.2.3 Air Bag Control Switch	ACI	UR2EM-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 228.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ET-1000P-96+	\$ 109.00	50%	\$ 54.50	1	50 \$ 54.50		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	ELR3500	\$ 312.00	50%	\$ 156.00	1	50 \$ 156.00		
2.2.6 Push Bar	SETWA	PR400	\$ 279.00	25%	\$ 209.25	2	100 \$ 209.25		
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	ENF555LJ	\$ 388.00	28%	\$ 279.84	1	50 \$ 279.84		
2.2.8 Light Bar	SOUNDOFF SIGNAL	RFORCEPHX	\$ 2,943.18	36%	\$ 1,894.90	1	50 \$ 1,894.90		
2.2.19 Impact Rear-Deck and Under Mirror Lights	SOUNDOFF SIGNAL	ELC-1000A/VENT/2BS00	\$ 1,189.00	50%	\$ 594.50	3	150 \$ 894.50		
2.2.14 Dome Light	SOUNDOFF SIGNAL	ECVDM3TALDO	\$ 81.00	50%	\$ 40.50	1	50 \$ 40.50		
2.2.16 Full Protection	PATRIOT	475-0070	\$ 800.00	40%	\$ 480.00	2	100 \$ 480.00		
2.2.17 Passenger Transport Seat	PATRIOT	475-0078	\$ 384.00	40%	\$ 230.40	1	50 \$ 230.40		
2.2.19 Door Panels and Lock Rods	PATRIOT	475-0185	\$ 253.00	40%	\$ 151.80	1	50 \$ 151.80		
2.2.20 Window Bars	PATRIOT	INCLUDED	\$ -	40%	\$ -	1	50 \$ -		
2.2.23 Inmate Console System	HAYS	C-DM-1225	\$ 733.50	45%	\$ 404.34	2	100 \$ 404.34		
2.2.24 Paint Face Plates	HAYS	INCLUDED	\$ -	40%	\$ -	1	50 \$ -		
2.2.26 Anti-Theft System	SECURE IDLE	SG04TK	\$ 150.00	20%	\$ 120.00	1	50 \$ 120.00		
2.2.27 MDC Docking Station	HAYS	DS-PAN-1122	\$ 1,531.95	40%	\$ 919.17	2	100 \$ 919.17		
2.2.28 Low Loss Airframe Mount	LARSEN	LARSENORHP/D	\$ 18.72	35%	\$ 12.17	1	50 \$ 12.17		
2.2.29 Fuse Panel with Battery Protection	CCI	CHRY-PCW	\$ 733.34	45%	\$ 404.34	3	150 \$ 404.34	AS PER SPEC	
2.2.30 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 480.00	20%	\$ 384.00	2	100 \$ 384.00		
							Total for Bid Item 1	\$ 7,708.90	



SECTION V - SUBMITTAL SPREADSHEET
 PB 14-002(EK) POLICE VEHICLE UP-FITTING
 REQUIREMENTS CONTRACT

CITY OF PHOENIX
 Procurement Division
 251 W. Washington Street
 9th Floor
 Phoenix, AZ 85003
 Phone: (602) 255-7181

Bidder Name:	CREATIVE COMMUNICATIONS
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Bid Item 2 - Impala - Sgt. Build

Vehicle Build Requirements	Product Name	Model Number	Let Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Material Cost (Material rate x quantity)	Manufacturer Catalog Number
2.2.1 Lights and Stern Controller	FEDERAL SIGNAL	UTMD-4M	\$ 308.75	50%	\$ 154.37	2	100	\$ 593.37	
2.2.2 Stern Spinner	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50	149.50	
2.2.3 Air Bag Control Switch	ACI	US2GM-P	\$ 278.00	30%	\$ 194.60	1	50	224.75	
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETMIMP-04L	\$ 108.00	58%	\$ 45.84	1	50	88.84	
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	ELG0000	\$ 312.00	36%	\$ 199.68	1	50	187.28	
2.2.6 Push Bar	SETMA	PB400	\$ 279.00	23%	\$ 214.83	1	50	264.25	
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	EPFSSSJ	\$ 360.00	38%	\$ 229.20	1	50	214.84	
2.2.8 Light Bar	SOUNDOFF SIGNAL	IMPORCEPHX	\$ 2,043.38	58%	\$ 1,391.99	1	50	1,394.99	
2.2.13 Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	ELSH08A10UENT28300	\$ 1,169.00	58%	\$ 714.36	3	150	654.36	
2.2.14 Dome Light	SOUNDOFF SIGNAL	ECVDM1AL00	\$ 81.00	58%	\$ 35.84	1	50	80.84	
2.2.16 Full Partition	PATRIOT	475-0730	\$ 800.00	40%	\$ 480.00	2	100	680.00	
2.2.17 Personal Transport Seat	PATRIOT	475-0578	\$ 384.00	43%	\$ 220.40	1	50	226.40	
2.2.19 Chair Panels and Lock Pins	PATRIOT	475-0785	\$ 220.00	40%	\$ 132.00	1	50	223.50	
2.2.20 Window Bars	PATRIOT	INCLUDED	\$ -	40%	\$ -	1	50	56.00	
2.2.23 Impala Console System	HAYB	C-8M-1225	\$ 733.90	40%	\$ 440.34	2	100	546.34	
2.2.25 Sgt & Lt Filter Plates	HAYB	INCLUDED	\$ -	40%	\$ -	1	50	0	
2.2.26 Anti-Theft System	SECURE	IS340TK	\$ 160.00	20%	\$ 128.00	1	50	170.00	
2.2.27 MDC Docking Station	HAYB	DS-PAN-112-2	\$ 1,331.95	40%	\$ 799.17	2	100	826.17	
2.2.29 Low Loss Antenna Mount	LARSEN	LARNMOKRPUJ	\$ 18.72	36%	\$ 11.98	1	50	60.86	
2.2.29 Plug Panel with Battery Protection	CCI	C-UNV-P0W	\$ 702.16	48%	\$ 357.13	3	150	336.73	AS PER SPEC
2.2.34 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 480.00	20%	\$ 384.00	2	100	480.00	
Total for Bid Item 2								\$ 7,830.92	

Bid Item 3 - Impala - LT Build

Vehicle Build Requirements	Product Name	Model Number	Let Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Material Cost (Material rate x quantity)	Manufacturer Catalog Number
2.2.1 Lights and Stern Controller	FEDERAL SIGNAL	UTMD-4M	\$ 300.75	50%	\$ 150.37	2	100	\$ 593.37	
2.2.2 Stern Spinner	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50	149.50	
2.2.3 Air Bag Control Switch	ACI	US2GM-P	\$ 278.00	30%	\$ 194.60	1	50	224.75	
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETMIMP-04L	\$ 108.00	58%	\$ 45.84	1	50	88.84	
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	ELG0000	\$ 312.00	36%	\$ 199.68	1	50	187.28	
2.2.6 Push Bar	SETMA	PB400	\$ 279.00	23%	\$ 214.83	2	100	264.25	
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	EPFSSSJ	\$ 360.00	38%	\$ 229.20	1	50	214.84	
2.2.8 Light Bar	SOUNDOFF SIGNAL	IMPORCEPHX	\$ 2,043.38	58%	\$ 1,391.99	1	50	1,394.99	
2.2.13 Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	ELSH08A10UENT28300	\$ 1,169.00	58%	\$ 714.36	3	150	654.36	
2.2.14 Dome Light	SOUNDOFF SIGNAL	ECVDM1AL00	\$ 81.00	58%	\$ 35.84	1	50	80.84	
2.2.23 Impala Console System	HAYB	C-8M-1225	\$ 733.90	40%	\$ 440.34	2	100	546.34	
2.2.25 Sgt & Lt Filter Plates	HAYB	INCLUDED	\$ -	40%	\$ -	1	50	0	
2.2.26 Anti-Theft System	SECURE	IS340TK	\$ 160.00	20%	\$ 128.00	1	50	170.00	
2.2.27 MDC Docking Station	HAYB	DS-PAN-112-2	\$ 1,331.95	40%	\$ 799.17	2	100	826.17	
2.2.29 Low Loss Antenna Mount	LARSEN	LARNMOKRPUJ	\$ 18.72	36%	\$ 11.98	1	50	60.86	
2.2.29 Plug Panel with Battery Protection	CCI	C-UNV-P0W	\$ 702.16	48%	\$ 357.13	3	150	336.73	AS PER SPEC
2.2.34 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100	480.00	
Total for Bid Item 3								\$ 6,230.49	



SECTION V - SUBMITTAL SPREADSHEET
#B 14-004(D) POLICE VEHICLE UP-FITTING
REQUIREMENTS CONTRACT

CITY OF PHOENIX
 Procurement Division
 251 W. Washington Street
 9th Floor
 Phoenix, AZ 85003
 Phone: (602) 262-7181

Bidder Name:	CREATIVE COMMUNICATIONS
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Bid Item 4 - Impala - OCB Gang Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Material Cost (Material Price x Quantity)	Manufacturer Catalog Number
2.2.1 Lights and Dash Controller	FEDERAL SIGNAL	UTM0-MB	\$ 800.75	50%	\$ 400.37	2	100 \$ 800.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 289.00	60%	\$ 113.60	1	50 \$ 113.60		
2.2.3 Air Bag Control Switch	ADJ	US20M-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 178.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETM0P06-	\$ 108.00	55%	\$ 48.60	1	50 \$ 48.60		
2.2.5 Grille Lighting	SOUNDOFF SIGNAL	EL6200	\$ 312.00	56%	\$ 137.28	1	50 \$ 137.28		
2.2.9 Windshield Lighting	SOUNDOFF SIGNAL	EPL8000-TKD	\$ 1,220.00	54%	\$ 568.80	1	50 \$ 568.80		
2.2.13 Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	EL30B0AUMENT2BS00	\$ 1,169.00	54%	\$ 544.36	3	150 \$ 816.54		
2.2.14 Dome Light	SOUNDOFF SIGNAL	EDVDM1TAL00	\$ 81.00	56%	\$ 35.64	1	50 \$ 35.64		
2.2.23 Impala Console System	HAVIS	O-SB-1225	\$ 753.80	40%	\$ 452.28	2	100 \$ 452.28		
2.2.24 Patrol Filter Plates	HAVIS	INCLUDED	\$		\$		\$		
2.2.26 Anti-Theft System	SECURE IDLE	IS340TK	\$ 180.00	20%	\$ 144.00	1	50 \$ 144.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-112-2	\$ 1,331.95	40%	\$ 799.17	2	100 \$ 799.17		
2.2.28 Low Loss Antenna Mount	LARSEN	LARMONKHFD	\$ 18.72	35%	\$ 12.06	1	50 \$ 12.06		
2.2.29 Fuse Panel with Battery Protection	CCS	CAINY-POW	\$ 703.18	45%	\$ 386.73	3	150 \$ 579.75	AS PER SPEC	
2.2.30 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	1	50 \$ 380.00		
							Total for Bid Item 4	\$ 5,186.44	

Bid Item 5 - Impala - Half Patrol Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Material Cost (Material Price x Quantity)	Manufacturer Catalog Number
2.2.1 Lights and Dash Controller	FEDERAL SIGNAL	UTM0-MB	\$ 800.75	50%	\$ 400.37	2	100 \$ 800.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 289.00	60%	\$ 113.60	1	50 \$ 113.60		
2.2.3 Air Bag Control Switch	ADJ	US20M-P	\$ 275.00	35%	\$ 178.75	1	50 \$ 178.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETM0P06-	\$ 108.00	55%	\$ 48.60	1	50 \$ 48.60		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	EL6200	\$ 312.00	56%	\$ 137.28	1	50 \$ 137.28		
2.2.6 Push Bar	SETINA	P0400	\$ 278.00	25%	\$ 208.50	2	100 \$ 208.50		
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	ENF65893	\$ 389.00	56%	\$ 169.84	1	50 \$ 169.84		
2.2.8 Light Bar	SOUNDOFF SIGNAL	REPOS20P04	\$ 2,343.18	55%	\$ 1,054.99	1	50 \$ 1,054.99		
2.2.13 Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	EL30B0AUMENT2BS00	\$ 1,169.00	54%	\$ 544.36	3	150 \$ 816.54		
2.2.14 Dome Light	SOUNDOFF SIGNAL	EDVDM1TAL00	\$ 81.00	56%	\$ 35.64	1	50 \$ 35.64		
2.2.15 Impala Hat Panticon	PATRIOT	PTS-0000-1	\$ 1,795.00	40%	\$ 1,077.00	0	0 \$ 0.00		
2.2.19 Door Panels and Lock Plots	PATRIOT	INCLUDED	\$		\$		\$		
2.2.20 Windows Bars	PATRIOT	INCLUDED	\$		\$		\$		
2.2.23 Impala Console System	HAVIS	O-SB-1225	\$ 753.80	40%	\$ 452.28	2	100 \$ 452.28		
2.2.24 Patrol Filter Plates	HAVIS	INCLUDED	\$		\$		\$		
2.2.26 Anti-Theft System	SECURE IDLE	IS340TK	\$ 180.00	20%	\$ 144.00	1	50 \$ 144.00		
2.2.27 MDC Docking Station	HAVIS	DS-PAN-112-2	\$ 1,331.95	40%	\$ 799.17	2	100 \$ 799.17		
2.2.28 Low Loss Antenna Mount	LARSEN	LARMONKHFD	\$ 18.72	35%	\$ 12.06	1	50 \$ 12.06		
2.2.29 Fuse Panel with Battery Protection	CCS	CAINY-POW	\$ 703.18	45%	\$ 386.73	3	150 \$ 579.75	AS PER SPEC	
2.2.30 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	1	50 \$ 380.00		
							Total for Bid Item 5	\$ 7,854.71	



SECTION V - SUBMITTAL SPREADSHEET
FB 14-002(EN) POLICE VEHICLE UP-FITTING
REQUIREMENTS CONTRACT

CITY OF PHOENIX
 Procurement Division
 261 W. Washington Street
 8th Floor
 Phoenix, AZ 85003
 Phone: (602) 262-7161

Bidder Name: **CREATIVE COMMUNICATIONS**

Bid Item 6 - Impala - Half Sgt. Build

Item #	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (labor rate x hours)	Sub Total	Manufacturer Catalog Number
2.2.1	Vehicle Build Requirements								
2.2.1	Lights and Stern Controller	FEDERAL SIGNAL	UTMD-M8	\$ 808.75	50%	\$ 404.38	2	100	\$ 600.37
2.2.2	Siren Speaker	FEDERAL SIGNAL	ES100	\$ 288.00	50%	\$ 144.00	1	50	\$ 180.50
2.2.3	Air Bag Control Switch	ADI	USRGM4P	\$ 275.00	35%	\$ 178.75	1	50	\$ 228.75
2.2.4	4-Corner Lighting System	SOUNDOFF SIGNAL	ETHRMPD-06*	\$ 108.00	50%	\$ 54.00	1	50	\$ 84.04
2.2.5	Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	ELRGD00	\$ 312.00	35%	\$ 202.80	1	50	\$ 187.58
2.2.6	Push Bar	SETMA	PB400	\$ 278.00	25%	\$ 208.50	1	50	\$ 262.50
2.2.7	Push Bar Side Lighting	SOUNDOFF SIGNAL	ENF8833J	\$ 388.00	50%	\$ 194.00	1	50	\$ 219.84
2.2.8	Light Bar	SOUNDOFF SIGNAL	INFORCEPHX	\$ 2,943.18	50%	\$ 1,471.59	1	50	\$ 1,344.89
2.2.13	Impala Rear-Deck and Under Mirror Lighting	SOUNDOFF SIGNAL	EL3HMM11UVN1263(2)	\$ 1,189.00	50%	\$ 594.50	2	200	\$ 714.26
2.2.14	Domed Light	SOUNDOFF SIGNAL	ECV040-TALCO	\$ 87.50	50%	\$ 43.75	1	50	\$ 52.64
2.2.15	Impala Half Partition	PATRIOT	PTS-300A	\$ 1,758.00	40%	\$ 1,054.80	3	200	\$ 1,581.00
2.2.19	Door Panels and Lock Rods	PATRIOT	INCLUDED	\$ -	-	\$ -	-	0	\$ -
2.2.20	Window Bars	PATRIOT	INCLUDED	\$ -	-	\$ -	-	0	\$ -
2.2.22	Impala Console System	HAVIS	C-5M-1225	\$ 733.90	40%	\$ 440.34	2	100	\$ 540.34
2.2.23	Seat & LH Floor Plates	HAVIS	INCLUDED	\$ -	-	\$ -	-	0	\$ -
2.2.24	Anti-Theft System	SECURE IDLE	150.00	20%	\$ 120.00	1	50	\$ 170.00	
2.2.27	MDC Docking Station	HAVIS	DS-PAN-112-Z	\$ 1,231.95	40%	\$ 739.17	2	100	\$ 898.17
2.2.28	Low Loss Antenna Mount	LARSEN	LARMCRHPUD	\$ 16.72	35%	\$ 10.86	1	50	\$ 60.88
2.2.29	Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 386.73	0	0	\$ 386.73 AS PER SPEC
2.2.25	Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	0	0	\$ 380.00
								Total for Bid Item 6	\$ 7,844.72

Bid Item 7 - Tahoe - Patrol Build

Item #	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (labor rate x hours)	Sub Total	Manufacturer Catalog Number
2.2.1	Vehicle Build Requirements								
2.2.1	Lights and Stern Controller	FEDERAL SIGNAL	UTMD-M8	\$ 808.75	50%	\$ 404.38	2	100	\$ 600.37
2.2.2	Siren Speaker	FEDERAL SIGNAL	ES100	\$ 288.00	50%	\$ 144.00	1	50	\$ 180.50
2.2.3	Air Bag Control Switch	ADI	USRGM4P	\$ 275.00	35%	\$ 178.75	1	50	\$ 228.75
2.2.4	4-Corner Lighting System	SOUNDOFF SIGNAL	ETHRMPD-06*	\$ 108.00	50%	\$ 54.00	1	50	\$ 84.04
2.2.5	Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	ELRGD00	\$ 312.00	35%	\$ 202.80	1	50	\$ 187.58
2.2.6	Push Bar	SETMA	PB400	\$ 278.00	25%	\$ 208.50	1	50	\$ 262.50
2.2.7	Push Bar Side Lighting	SOUNDOFF SIGNAL	ENF8833J	\$ 388.00	50%	\$ 194.00	1	50	\$ 219.84
2.2.8	Light Bar	SOUNDOFF SIGNAL	INFORCEPHX	\$ 2,943.18	50%	\$ 1,471.59	1	50	\$ 1,344.89
2.2.10	Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	ENF0512(2)	\$ 650.00	50%	\$ 325.00	1	50	\$ 340.40
2.2.11	Tahoe Exterior Side Assist Beam Lighting	SOUNDOFF SIGNAL	FLD-C5810(2)	\$ 524.00	50%	\$ 262.00	4	200	\$ 250.56
2.2.12	Tahoe Interior Tailgate Lighting	SOUNDOFF SIGNAL	EL358(2)	\$ 188.00	50%	\$ 94.00	1	50	\$ 152.88
2.2.16	Full Partition	PATRIOT	475-078A8475-0412	\$ 1,080.00	40%	\$ 648.00	2	100	\$ 748.00
2.2.17	Police Transport Seat	LAGUNA	PS4822	\$ 1,056.00	20%	\$ 844.80	2	100	\$ 828.00
2.2.18	Tahoe Rear Quarter	LAGUNA	INCLUDED	\$ -	-	\$ -	-	0	\$ -
2.2.19	Door Panels and Lock Rods	PATRIOT	475-075	\$ 198.00	40%	\$ 118.80	3	50	\$ 144.80
2.2.20	Window Bars	PATRIOT	475-076	\$ 300.00	40%	\$ 180.00	1	50	\$ 200.00
2.2.21	Gun Rack	PATRIOT	475-080	\$ 368.00	40%	\$ 220.80	1	50	\$ 276.80
2.2.22	Tahoe Console System	HAVIS	C-5M-1225	\$ 733.90	40%	\$ 440.34	2	100	\$ 540.34
2.2.24	Police Floor Plates	HAVIS	INCLUDED	\$ -	-	\$ -	-	0	\$ -
2.2.24	Anti-Theft System	SECURE IDLE	150.00	20%	\$ 120.00	1	50	\$ 170.00	
2.2.27	MDC Docking Station	HAVIS	DS-PAN-112-Z	\$ 1,231.95	40%	\$ 739.17	2	100	\$ 898.17
2.2.28	Low Loss Antenna Mount	LARSEN	LARMCRHPUD	\$ 22.48	35%	\$ 14.58	1	50	\$ 44.48
2.2.29	Fuse Panel with Battery Protection	CCI	C-UNV-POW	\$ 703.16	45%	\$ 386.73	0	0	\$ 386.73 AS PER SPEC
2.2.25	Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	0	0	\$ 380.00
								Total for Bid Item 7	\$ 9,098.83



SECTION V - SUBMITTAL SPREADSHEET
 #18 14-025833 POLICE VEHICLE UP-FITTING
 REQUIREMENTS CONTRACT

CITY OF PHOENIX
 Procurement Division
 231 W. Washington Street
 8th Floor
 Phoenix, AZ 85003
 Phone: (602) 262-7101

Bidder Name:	CREATIVE COMMUNICATIONS
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Bid Item 8 - Tahoe - Sgt. Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (labor rate x hours)	Manufacturer Catalog Number	
2.2.1 Lights and Beam Controller	FEDERAL SIGNAL	UTMD-M8	\$ 900.75	50%	\$ 450.37	2	100 \$ 200.75		
2.2.2 Beam Spreader	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50 \$ 149.50		
2.2.3 Air Bag Control Switch	ADI	US20M-P	\$ 273.00	25%	\$ 204.75	1	50 \$ 204.75		
2.2.4 4-Corner Lighting System	SOUND OFF SIGNAL	BTHTAHS-07+	\$ 108.00	50%	\$ 54.00	1	50 \$ 54.00		
2.2.5 Forward Facing Push Bar Lightng	SOUND OFF SIGNAL	ELAS200	\$ 312.00	25%	\$ 234.00	1	50 \$ 234.00		
2.2.6 Push Bar	SETINA	FR400	\$ 345.00	25%	\$ 258.75	2	100 \$ 258.75		
2.2.7 Push Bar Side Lighting	SOUND OFF SIGNAL	ENPSS3J	\$ 388.00	50%	\$ 194.00	1	50 \$ 194.00		
2.2.8 Light Bar	SOUND OFF SIGNAL	INFORCEP4X	\$ 2,943.18	50%	\$ 1,471.59	1	50 \$ 1,471.59		
2.2.10 Tahoe Rear Quarter Window Lighting	SOUND OFF SIGNAL	ENFDG51A00	\$ 690.00	50%	\$ 345.00	1	50 \$ 345.00		
2.2.11 Tahoe Exterior Side Assist Stop Light	SOUND OFF SIGNAL	ELUC2S1000	\$ 354.00	50%	\$ 177.00	4	200 \$ 177.00		
2.2.12 Tahoe Interior Yellow Lightng	SOUND OFF SIGNAL	EL35N20	\$ 168.00	25%	\$ 126.00	1	50 \$ 126.00		
2.2.16 Pull Pusher	PATRIOT	479-0784475-0412	\$ 1,680.00	40%	\$ 1,008.00	2	100 \$ 1,008.00		
2.2.17 Precursor Transport Seat	LAGUNA	FE-402	\$ 1,036.00	20%	\$ 828.80	1	50 \$ 828.80		
2.2.18 Tahoe Rear Bumper	LAGUNA	INCLD WBEAT	\$ -	-	\$ -	1	0 \$ -		
2.2.19 Door Panels and Lock Rods	PATRIOT	NJC-2216	\$ 198.00	40%	\$ 118.80	1	50 \$ 118.80		
2.2.20 Window Bars	PATRIOT	479-078	\$ 300.00	40%	\$ 180.00	1	50 \$ 180.00		
2.2.21 Gun Rack	PATRIOT	479-0057	\$ 308.00	40%	\$ 184.80	1	50 \$ 184.80		
2.2.22 Tahoe Console System	HAVIS	C-8M-1225	\$ 730.00	40%	\$ 438.00	2	100 \$ 438.00		
2.2.25 Sgt & Lt Filter Plates	HAVIS	INCLUDED	\$ -	40%	\$ -	1	0 \$ -		
2.2.26 Anti-Theft System	SECURE IDLE	SB401K	\$ 190.00	20%	\$ 152.00	1	50 \$ 152.00		
2.2.27 MDC Doping Station	HAVIS	DB-PAN-113-2	\$ 1,211.55	40%	\$ 726.93	2	100 \$ 726.93		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNM030-RUD25	\$ 22.48	35%	\$ 14.59	1	50 \$ 14.59		
2.2.29 Flame Panel with Battery Protection	CCI	CANV-POW	\$ 703.18	45%	\$ 386.73	3	150 \$ 386.73	AS PER SPEC	
2.2.30 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100 \$ 380.00		
							Total for Bid Item 8	\$ 9,075.47	

Bid Item 9 - Tahoe - Lt. Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (labor rate x hours)	Manufacturer Catalog Number	
2.2.1 Lights and Beam Controller	FEDERAL SIGNAL	UTMD-M8	\$ 900.75	50%	\$ 450.37	2	100 \$ 200.75		
2.2.2 Beam Spreader	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	50 \$ 149.50		
2.2.3 Air Bag Control Switch	ADI	US20M-P	\$ 273.00	25%	\$ 204.75	1	50 \$ 204.75		
2.2.4 4-Corner Lighting System	SOUND OFF SIGNAL	BTHTAHS-07+	\$ 108.00	50%	\$ 54.00	1	50 \$ 54.00		
2.2.5 Forward Facing Push Bar Lightng	SOUND OFF SIGNAL	ELAS200	\$ 312.00	25%	\$ 234.00	1	50 \$ 234.00		
2.2.6 Push Bar	SETINA	FR400	\$ 345.00	25%	\$ 258.75	2	100 \$ 258.75		
2.2.7 Push Bar Side Lighting	SOUND OFF SIGNAL	ENPSS3J	\$ 388.00	50%	\$ 194.00	1	50 \$ 194.00		
2.2.8 Light Bar	SOUND OFF SIGNAL	INFORCEP4X	\$ 2,943.18	50%	\$ 1,471.59	1	50 \$ 1,471.59		
2.2.10 Tahoe Rear Quarter Window Lighting	SOUND OFF SIGNAL	ENFDG51A00	\$ 690.00	50%	\$ 345.00	1	50 \$ 345.00		
2.2.11 Tahoe Exterior Side Assist Stop Light	SOUND OFF SIGNAL	ELUC2S1000	\$ 354.00	50%	\$ 177.00	4	200 \$ 177.00		
2.2.12 Tahoe Interior Yellow Lightng	SOUND OFF SIGNAL	EL35N20	\$ 168.00	25%	\$ 126.00	1	50 \$ 126.00		
2.2.22 Tahoe Console System	HAVIS	C-8M-1225	\$ 730.00	40%	\$ 438.00	2	100 \$ 438.00		
2.2.25 Sgt & Lt Filter Plates	HAVIS	INCLUDED	\$ -	40%	\$ -	1	0 \$ -		
2.2.26 Anti-Theft System	SECURE IDLE	SB401K	\$ 190.00	20%	\$ 152.00	1	50 \$ 152.00		
2.2.27 MDC Doping Station	HAVIS	DB-PAN-113-2	\$ 1,211.55	40%	\$ 726.93	2	100 \$ 726.93		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNM030-RUD25	\$ 22.48	35%	\$ 14.59	1	50 \$ 14.59		
2.2.29 Flame Panel with Battery Protection	CCI	CANV-POW	\$ 703.18	45%	\$ 386.73	3	150 \$ 386.73	AS PER SPEC	
2.2.30 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100 \$ 380.00		
							Total for Bid Item 9	\$ 8,774.82	



SECTION V - SUBMITTAL SPREADSHEET
#18 14-00200 POLICE VEHICLE UP-FITTING
REQUIREMENTS CONTRACT

CITY OF PHOENIX
 Procurement Division
 201 W. Washington Street
 8th Floor
 Phoenix, AZ 85003
 Phone: (602) 252-7181

Bidder Name:	CREATIVE COMMUNICATIONS
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Bid Item 10 - Tahoe - OCS Gang Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Unit Price	Quantity	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-M8	\$ 800.75	50%	\$ 400.37	0	100	\$ 400.37	1	
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	90	\$ 149.50	1	
2.2.3 Air Bag Control Switch	ACI	USRCM-4	\$ 275.00	30%	\$ 192.50	1	90	\$ 192.50	1	
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHY4H0-07*	\$ 108.00	30%	\$ 75.60	1	50	\$ 75.60	1	
2.2.5 Dash Lighting	SOUNDOFF SIGNAL	EL6000	\$ 212.00	50%	\$ 106.00	1	50	\$ 106.00	1	
2.2.9 Windowed Lighting	SOUNDOFF SIGNAL	SP1800-TRD	\$ 1,220.00	50%	\$ 610.00	1	50	\$ 610.00	1	
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	EPF0881(DQ)	\$ 660.00	50%	\$ 330.00	1	50	\$ 330.00	1	
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF SIGNAL	EL35N(D)	\$ 180.00	50%	\$ 90.00	1	90	\$ 90.00	1	
2.2.22 Tahoe Console System	HAYS	C-6M-1225	\$ 730.00	40%	\$ 438.00	2	100	\$ 438.00	1	
2.2.24 Panel Filter Plates	HAYS	INCLUDED	\$ -	0%	\$ -	1	0	\$ -	1	
2.2.26 Anti-Theft System	SECURE IDLE	IS40TK	\$ 150.00	20%	\$ 120.00	1	90	\$ 120.00	1	
2.2.27 MDC Docking Station	HAYS	DS-PAN-112-2	\$ 1,331.85	40%	\$ 799.11	2	100	\$ 799.11	1	
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMKOHPLD25	\$ 22.46	30%	\$ 15.72	1	80	\$ 15.72	1	
2.2.29 Fuse Panel with Battery Protection	OCI	C-BRV-POW	\$ 703.16	45%	\$ 386.73	3	150	\$ 386.73	1	AS PER SPEC
2.2.35 Auxiliary Replaced Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100	\$ 380.00	1	
Total for Bid Item 10								\$ 3,504.48		

Bid Item 11 - Tahoe - 32" K9 Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x Hours)	Unit Price	Quantity	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-M8	\$ 800.75	50%	\$ 400.37	0	100	\$ 400.37	1	
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 299.00	50%	\$ 149.50	1	90	\$ 149.50	1	
2.2.3 Air Bag Control Switch	ACI	USRCM-4	\$ 275.00	30%	\$ 192.50	1	90	\$ 192.50	1	
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHY4H0-07*	\$ 108.00	50%	\$ 54.00	1	50	\$ 54.00	1	
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF SIGNAL	EL6000	\$ 212.00	50%	\$ 106.00	1	50	\$ 106.00	1	
2.2.6 Push Bar	BETINA	PB400	\$ 340.00	25%	\$ 255.00	2	100	\$ 255.00	1	
2.2.7 Push Bar Side Lighting	SOUNDOFF SIGNAL	EPF358S1	\$ 350.00	50%	\$ 175.00	1	90	\$ 175.00	1	
2.2.8 Light Bar	SOUNDOFF SIGNAL	SP09C-070X	\$ 2,343.18	50%	\$ 1,171.59	1	20	\$ 1,171.59	1	
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	EPF0881(DQ)	\$ 660.00	50%	\$ 330.00	1	50	\$ 330.00	1	
2.2.11 Tahoe Exterior Side Assist Step Lighting	SOUNDOFF SIGNAL	EL1025P(DQ)	\$ 354.00	50%	\$ 177.00	4	200	\$ 177.00	1	
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF SIGNAL	EL35N(D)	\$ 180.00	50%	\$ 90.00	1	90	\$ 90.00	1	
2.2.21 Sun Rack	PATRIOT	TR-0051	\$ 360.00	40%	\$ 216.00	1	80	\$ 216.00	1	
2.2.22 Tahoe Console System	HAYS	C-6M-1225	\$ 730.00	40%	\$ 438.00	2	100	\$ 438.00	1	
2.2.24 Panel Filter Plates	HAYS	INCLUDED	\$ -	0%	\$ -	1	0	\$ -	1	
2.2.26 Anti-Theft System	SECURE IDLE	IS40TK	\$ 150.00	20%	\$ 120.00	1	90	\$ 120.00	1	
2.2.27 MDC Docking Station	HAYS	DS-PAN-112-2	\$ 1,331.85	40%	\$ 799.11	2	100	\$ 799.11	1	
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMKOHPLD25	\$ 22.46	30%	\$ 15.72	1	80	\$ 15.72	1	
2.2.29 Fuse Panel with Battery Protection	OCI	C-BRV-POW	\$ 703.16	45%	\$ 386.73	3	150	\$ 386.73	1	AS PER SPEC
2.2.31 DC Deep Cycle Integrated System	HAYS	DC-DC-32-32	\$ 4,426.40	30%	\$ 3,098.48	11	750	\$ 3,098.48	1	
2.2.35 Auxiliary Replaced Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 475.00	20%	\$ 380.00	2	100	\$ 380.00	1	
Total for Bid Item 11								\$ 11,309.14		



SECTION V - SUBMITTAL SPREADSHEET
PHS 14-002(EK) POLICE VEHICLE UP-FITTING
REQUIREMENTS CONTRACT

CITY OF PHOENIX
 Procurement Division
 251 W. Washington Street
 8th Floor
 Phoenix, AZ 85003
 Phone: (602) 262-7181

Bidder Name: **CREATIVE COMMUNICATIONS**

Bid Item 12 - Tahoe - 48" K9 Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Material Cost (Material rate x quantity)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-48B	\$ 800.75	50%	\$ 400.37	2	100 \$ 600.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 289.00	50%	\$ 144.50	1	80 \$ 189.00		
2.2.3 Air Bag Control Switch	ACI	US2GM-P	\$ 275.00	30%	\$ 192.50	1	80 \$ 200.75		
2.2.4 4-Corner Lighting System	SOUNDOFF	ETHY4M-452+	\$ 185.00	50%	\$ 92.50	1	80 \$ 90.84		
2.2.5 Forward Facing Push Bar Lighting	SOUNDOFF	ELSD201	\$ 315.00	50%	\$ 157.50	1	80 \$ 187.50		
2.2.6 Push Bar	BETINA	PB400	\$ 349.00	25%	\$ 261.75	2	100 \$ 361.76		
2.2.7 Push Bar Side Lighting	SOUNDOFF	ENFSS2LU	\$ 389.00	50%	\$ 194.50	1	80 \$ 218.94		
2.2.8 Light Bar	SOUNDOFF SIGNAL	HFORCEPH4	\$ 2,813.18	50%	\$ 1,406.59	1	0 \$ 1,384.85		
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF	ENFDG81003	\$ 890.00	30%	\$ 623.00	1	80 \$ 344.40		
2.2.11 Tahoe Operator Side Assist Lamp Lighting	SOUNDOFF	ELUC2815002	\$ 224.00	25%	\$ 168.00	4	200 \$ 432.59		
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF	ELSSND0	\$ 189.00	50%	\$ 94.50	1	80 \$ 123.82		
2.2.21 Gun Rack	PATROD	475-005-1	\$ 399.00	40%	\$ 239.40	1	80 \$ 270.80		
2.2.22 Tahoe Console System	HAYS	G-SM-1225	\$ 733.90	40%	\$ 440.34	2	100 \$ 540.34		
2.2.24 Panel Filter Plates	HAYS	INCLUDED	\$ -	40%	\$ -	1	80 \$ 0		
2.2.26 Anti-Theft System	SECURE IDLE	IS40TK	\$ 150.00	20%	\$ 120.00	1	80 \$ 170.00		
2.2.27 MID Docking Station	HAYS	DE-PAN-112-2	\$ 1,331.95	40%	\$ 799.17	2	100 \$ 899.17		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOR-FLD22	\$ 22.49	30%	\$ 15.74	1	80 \$ 64.39		
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-PCW	\$ 703.16	40%	\$ 421.89	3	150 \$ 531.73	AS PER SPEC	
2.2.30 48" Deep K-9 Transport System	HAYS	K9-K9-C20-K	\$ 35,408.40	30%	\$ 24,783.88	15	750 \$ 4,263.51		
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 476.00	20%	\$ 380.80	2	100 \$ 480.00		
Total for Bid Item 12								\$ 11,298.14	

Bid Item 13 - Tahoe - 32" IUC K9 Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Material Cost (Material rate x quantity)	Manufacturer Catalog Number
2.2.1 Lights and Siren Controller	FEDERAL SIGNAL	UTMD-32	\$ 800.75	50%	\$ 400.37	2	100 \$ 600.37		
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 289.00	50%	\$ 144.50	1	80 \$ 189.00		
2.2.3 Air Bag Control Switch	ACI	US2GM-P	\$ 275.00	30%	\$ 192.50	1	80 \$ 200.75		
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETHY4M-452+	\$ 185.00	50%	\$ 92.50	1	80 \$ 90.84		
2.2.5 Gun Lighting	SOUNDOFF SIGNAL	ELSD201	\$ 315.00	50%	\$ 157.50	1	80 \$ 187.50		
2.2.6 Windshield Lighting	SOUNDOFF SIGNAL	ELP1000-TRD	\$ 1,220.00	50%	\$ 610.00	1	80 \$ 580.80		
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	ENFDG81003	\$ 890.00	30%	\$ 623.00	1	80 \$ 344.40		
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF SIGNAL	ELSSND0	\$ 189.00	50%	\$ 94.50	1	80 \$ 123.82		
2.2.21 Gun Rack	PATROD	475-005-1	\$ 399.00	40%	\$ 239.40	1	80 \$ 270.80		
2.2.22 Tahoe Console System	HAYS	G-SM-1225	\$ 733.90	40%	\$ 440.34	2	100 \$ 540.34		
2.2.24 Panel Filter Plates	HAYS	INCLUDED	\$ -	40%	\$ -	1	80 \$ 0		
2.2.26 Anti-Theft System	SECURE IDLE	IS40TK	\$ 150.00	20%	\$ 120.00	1	80 \$ 170.00		
2.2.27 MID Docking Station	HAYS	DE-PAN-112-2	\$ 1,331.95	40%	\$ 799.17	2	100 \$ 899.17		
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOR-FLD22	\$ 22.49	30%	\$ 15.74	1	80 \$ 64.39		
2.2.29 Fuse Panel with Battery Protection	CCI	C-UNV-PCW	\$ 703.16	40%	\$ 421.89	3	150 \$ 531.73	AS PER SPEC	
2.2.30 48" Deep K-9 Transport System	HAYS	K9-K9-C20-K-32	\$ 35,408.40	30%	\$ 24,783.88	15	750 \$ 4,263.51		
2.2.35 Auxiliary Isolated Battery-Deep Cycle	OPTIMA	AS PER SPEC	\$ 476.00	20%	\$ 380.80	2	100 \$ 480.00		
Total for Bid Item 13								\$ 9,818.60	



SECTION V - SUBMITTAL SPREADSHEET
RF# 14-0226(K) POLICE VEHICLE UP-FITTING
REQUIREMENTS CONTRACT

CITY OF PHOENIX
 Procurement Division
 251 W. Washington Street
 6th Floor
 Phoenix, AZ 85003
 Phone: (602) 263-7181

Bidder Name:	CREATIVE COMMUNICATIONS
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Bid Item 14 - Tahoe - 48" UIC K9 Build

Vehicle Build Requirements	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Material Price (Material price x quantity)	Manufacturer Catalog Number
2.2.1 Lights and Siren Connector	FEDERAL SIGNAL	UTMD-4MS	\$ 220.73	30%	\$ 154.51	3	150	\$ 220.73	
2.2.2 Siren Speaker	FEDERAL SIGNAL	ES100	\$ 229.00	30%	\$ 160.30	1	60	\$ 199.50	
2.2.3 Air Bag Control Switch	ADI	USRGM-P	\$ 273.00	30%	\$ 191.10	1	60	\$ 228.75	
2.2.4 4-Corner Lighting System	SOUNDOFF SIGNAL	ETRYAHB-0F+	\$ 108.00	50%	\$ 54.00	1	60	\$ 64.84	
2.2.5 Sirens Lighting	SOUNDOFF SIGNAL	ELSG000	\$ 312.00	50%	\$ 156.00	1	60	\$ 187.20	
2.2.9 Wheelwell Lighting	SOUNDOFF SIGNAL	EP1000-TND	\$ 1,220.00	50%	\$ 610.00	1	60	\$ 588.60	
2.2.10 Tahoe Rear Quarter Window Lighting	SOUNDOFF SIGNAL	ENFDGSH1000	\$ 660.00	50%	\$ 330.00	1	60	\$ 349.40	
2.2.12 Tahoe Interior Tailgate Lighting	SOUNDOFF SIGNAL	ELSRH00	\$ 186.00	50%	\$ 93.00	1	60	\$ 123.92	
2.2.21 Gun Rack	PATRIOT	473-0081	\$ 368.00	40%	\$ 220.80	1	60	\$ 270.80	
2.2.22 Tahoe Console System	HAVIS	C-36P-1223	\$ 723.50	40%	\$ 434.10	2	180	\$ 549.94	
2.2.23 Panel Filter Plate	HAVIS	149 PER SPEC	\$ -	40%	\$ -	1	0	\$ 0	
2.2.26 Arm-Trest System	SECURE TALE	SG40TK	\$ 150.00	20%	\$ 120.00	1	60	\$ 176.00	
2.2.27 MIC Docking Station	HAVIS	DE-PIAN-118-2	\$ 1,331.95	40%	\$ 800.17	2	180	\$ 699.71	
2.2.28 Low Loss Antenna Mount	LARSEN	LARNMOR4FLU025	\$ 22.48	30%	\$ 15.74	1	0	\$ 14.00	
2.2.29 Fuse Panel with Battery Protection	CICI	CHMM-POW	\$ 708.18	45%	\$ 389.50	3	180	\$ 538.73 AS PER SPEC	
2.2.30 48" Deep 14-0 Transport System	HAVIS	KK-KB-CO-K	\$ 8,432.43	30%	\$ 5,902.70	10	780	\$ 4,283.81	
2.2.33 Assembly Inlined Battery-Down Cycle	OPTIMA	AS PER SPEC	\$ 473.00	30%	\$ 331.10	1	120	\$ 486.00	
Total for Bid Item 14								\$ 9,489.94	

Total for Bid Item 1 - 14 \$ 112,913.66

Bid Item 15 -

Description	UCM	Unit Price (\$)
Optional Installation of Police Vehicle Decals (Decals supplied by Fleet Services - (See Exhibit A, Section VI, Attachments))		
Inpals - Labor Only	EA	\$ 123.00
Tahoe - Labor Only	EA	\$ 123.00
Total for Bid Item 15a		\$ 250.00

Bid Item 16 - Additional Labor

Description	UCM	(#)
(#) (assume quantity of)		
Labor Rate	HR	\$ 50.00

Description	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Material Price (Material price x quantity)	Manufacturer Catalog Number
Optional Provision and Installation of MC ODC LEFT SIDEVIEW or equal, IC-6 protection system									
Tahoe	HAVIS	KKKB-HANLB-K	\$ 207.90	35%	\$ 135.13	2	100	\$ 235.13	
Total for Bid Item 15b								\$ 235.13	

Description	Product Name	Model Number	List Price	Discount %	Net Price	Labor Hours	Labor Cost (Labor rate x hours)	Material Price (Material price x quantity)	Manufacturer Catalog Number
Optional Two (2) LED flashing modules, one (1) red and one (1) blue, with three (3) each diodes mounted into the underbody of the rear tailgate.									
Inpals	SOUNDOFF SIGNAL	ETUKC06LU	\$ 254.00	50%	\$ 127.00	1	60	\$ 173.50	
Total for Bid Item 15c								\$ 173.50	

EXHIBIT C
Police Vehicle Upfitting
DISPUTE RESOLUTION

1. Disputes.

- 1.1 Commitment. The parties commit to resolving all disputes promptly, equitably, and in a good-faith, cost-effective manner.
- 1.2 Application. The provisions of this Exhibit will be used by the parties to resolve all controversies, claims, or disputes ("Dispute") arising out of or related to this Agreement-including Disputes regarding any alleged breaches of this Agreement.
- 1.3 Initiation. A party may initiate a Dispute by delivery of written notice of the Dispute, including the specifics of the Dispute, to the Representative of the other party as required in this Agreement.
- 1.4 Informal Resolution. When a Dispute notice is given, the parties will designate a member of their senior management who will be authorized to expeditiously resolve the Dispute.
 - a. The parties will provide each other with reasonable access during normal business hours to any and all non-privileged records, information and data pertaining to any Dispute in order to assist in resolving the Dispute as expeditiously and cost effectively as possible;
 - b. The parties' senior managers will meet within 10 business days to discuss and attempt to resolve the Dispute promptly, equitably, and in a good faith manner, and
 - c. The Senior Managers will agree to subsequent meetings if both parties agree that further meetings are necessary to reach a resolution of the Dispute.

2. Arbitration.

- 2.1 Rules. If the parties are unable to resolve the Dispute by negotiation within 30 days from the Dispute notice, and unless otherwise informal discussions are extended by the mutual agreement, the parties may agree, in writing, that the Dispute will be decided by binding arbitration in accordance with Commercial Rules of the AAA, as amended herein. Although the arbitration will be conducted in accordance with AAA Rules, it will not be administered by the AAA, but will be heard independently.
 - a. The parties will exercise best efforts to select an arbitrator within 5 business days after agreement for arbitration. If the parties have not agreed upon an arbitrator within this period, the parties will submit the selection of the arbitrator to one of the principals of the mediation firm of Scott & Skelly, LLC, who will then select the arbitrator. The parties will equally share the fees and costs incurred in the selection of the arbitrator.
 - b. The arbitrator selected must be an attorney with at least 10 years experience, be independent, impartial, and not have engaged in any business for or adverse to either Party for at least 10 years.
- 2.2 Discovery. The extent and the time set for discovery will be as determined by the arbitrator. Each Party must, however, within ten (10) days of selection of an arbitrator deliver to the other Party copies of all documents in the delivering party's possession that are relevant to the dispute.
- 2.3 Hearing. The arbitration hearing will be held within 90 days of the appointment of the arbitrator. The arbitration hearing, all proceedings, and all discovery will be conducted in Glendale, Arizona unless otherwise agreed by the parties or required as a result of witness location. Telephonic hearings and other reasonable arrangements may be used to minimize costs.

2.4 Award. At the arbitration hearing, each Party will submit its position to the arbitrator, evidence to support that position, and the exact award sought in this matter with specificity. The arbitrator must select the award sought by one of the parties as the final judgment and may not independently alter or modify the awards sought by the parties, fashion any remedy, or make any equitable order. The arbitrator has no authority to consider or award punitive damages.

2.5 Final Decision. The Arbitrator's decision should be rendered within 15 days after the arbitration hearing is concluded. This decision will be final and binding on the Parties.

2.6 Costs. The prevailing party may enter the arbitration in any court having jurisdiction in order to convert it to a judgment. The non-prevailing party shall pay all of the prevailing party's arbitration costs and expenses, including reasonable attorney's fees and costs

3. **Services to Continue Pending Dispute.** Unless otherwise agreed to in writing, Contractor must continue to perform and maintain progress of required services during any Dispute resolution or arbitration proceedings, and City will continue to make payment to Contractor in accordance with this Agreement.

4. **Exceptions.**

4.1 Third Party Claims. City and Contractor are not required to arbitrate any third-party claim, cross-claim, counter claim, or other claim or defense of a third-party who is not obligated by contract to arbitrate disputes with City and Contractor.

4.2 Liens. City or Contractor may commence and prosecute a civil action to contest a lien or stop notice, or enforce any lien or stop notice, but only to the extent the lien or stop notice the Party seeks to enforce is enforceable under Arizona Law, including, without limitation, an action under A.R.S. § 33-420, without the necessity of initiating or exhausting the procedures of this Exhibit.

4.3 Governmental Actions. This Exhibit does not apply to, and must not be construed to require arbitration of, any claims, actions or other process filed or issued by City of Glendale Building Safety Department or any other agency of City acting in its governmental permitting or other regulatory capacity.