CITY CLERK ORIGINAL

C-9677
02/02/2015

LINKING AGREEMENT BETWEEN THE CITY OF GLENDALE, ARIZONA AND SAFELITE FULFILLMENT, INC.

THIS LINKING AGREEMENT (this "Agreement") is entered into as of this 2 day of February, 2015, between the City of Glendale, an Arizona municipal corporation (the "City"), and Safelite Fulfillment, Inc., a Delaware corporation ("Contractor") authorized to do business in Arizona, collectively, the "Parties."

RECITALS

A. On **October 12, 2010**, the **State of Arizona** entered into a contract with Contractor to purchase the goods and services described in the **Vehicle Glass Replacement, Repair Tinting and Accessories Contract No. ADSPO 13-036602**, which is attached hereto as **Exhibit A**. The **State of Arizona's Vehicle Glass Replacement, Repair Tinting and Accessories Contract** permits its cooperative use by other governmental agencies including the City. The **State of Arizona's Vehicle Glass Replacement, Repair Tinting and Accessories Contract** is hereinafter referred at as the Cooperative Purchasing Agreement.

B. Section 2-149 of the City's Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.

C. Section 2-149 also provides that Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.

D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City's utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

1. Term of Agreement. The City is purchasing the supplies and/or services from Contractor pursuant to Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement award and rate sheet, which are attached hereto as part of **Exhibit B**, purchases can be made by governmental entities from the date of award, which was **October 12, 2010**, until the date the contract expires on **October 11, 2015**, unless the term of the Cooperative Purchasing Agreement is

extended by the mutual agreement of the original contracting parties. The Cooperative Purchasing Agreement, however, may not extend the contract beyond **October 11, 2015**. The initial period of this Agreement therefore is the period from the Effective Date of this Agreement until **October 11, 2015**.

2. Scope of Work; Terms, Conditions, and Specifications.

A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached hereto as **Exhibit B**.

B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporate into and are an enforceable part of this Agreement.

3. Compensation.

A. City shall pay Contractor compensation at the same rate and on the same schedule as the Cooperative Purchasing Agreement, unless the City and Contractor agree otherwise, as provided in **Exhibit B** hereto.

B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed **$30,000**.

4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.

5. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

Safelite Fulfillment Inc.
c/o Jon Cardi
4440 East Elwood
Phoenix, AZ 85040

And

City of Glendale
c/o Montana Slack
6210 W. Myrtle Avenue, Suite #111
Glendale, AZ 85301-1700
623-930-2621

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

"City"

City of Glendale, an Arizona municipal corporation

By: _____
Brenda S. Fischer
City Manager

"Contractor"

Safelite Fulfillment Inc.
a Delaware corporation

By: _____
Jon Cardi,
Vice President of National Client Sales

ATTEST:

_____
Pamela Hanna (SEAL)
City Clerk

APPROVED AS TO FORM:

_____
Michael D. Bailey
City Attorney

(Revised 9/4/14)

EXHIBIT A

State of Arizona's Contract No. ADSPO 13-036602-
Vehicle Glass Replacement, Repair Tinting and Accessories

State of Arizona - Master Blanket

Procure.AZ.gov
Arizona's Procurement Solution

$30,000

Master Blanket Purchase Order ADSPO13-036602

Header Information

Purchase Order Number:	ADSPO13-036602	**Release Number:**	0	**Short Description:**	Vehicle Glass Replacement, Repair, Tinting and Accessories
Status:	3PS - Sent	**Purchaser:**	Kianie Putnam	**Receipt Method:**	Quantity
Fiscal Year:	2013	**PO Type:**	Blanket	**Minor Status:**	
Organization:	State of Arizona				
Department:	ADSPO - State Procurement Office	**Location:**	SPO - State Procurement Office	**Type Code:**	Statewide
Alternate ID:	ADOT11-000541	**Entered Date:**	11/26/2012 03:42:16 PM	**Control Code:**	
Days ARO:	0	**Retainage %:**	0.00%	**Discount %:**	0.00%
Print Dest Detail:	If Different				
Catalog ID:		**Release Type:**	Direct Release	**Pcard Enabled:**	Yes
Contact Instructions:	Kianie.Putnam@azdoa.gov	**Tax Rate:**		**Actual Cost:**	$0.00
Master Blanket/Contract End Date (Maximum):	10/11/2015 11:59:58 PM				
Project No.:					
Building Code:					
Cost Code:					
Special Purchase Types:					
PIJ NUMBER:					
Coop Spend To Date:					
Attachments:	PO Terms & Conditions, Solicitation ADOT11-00000129.zip, Pricing for ADSPO13-036602.zip, 02 - Contract ADSPO13-036602~2.zip, Change Order No. 03 - ADSPO13-036602.pdf, Change Order No. 04 - ADSPO13-036602.pdf, Safelite COI - Expires 12.31.14.pdf				

Primary Vendor Information & PO Terms

Vendor:	000008769 - SAFELITE FULFILLMENT INC Shawn McClain 4440 East Elwood Phoenix, AZ 85040 US Email: shawn.mcclain@safelite.com Phone: (614)264-1008 FAX: (614)573-7414	**Payment Terms:**	Net 30	**Shipping Method:**	
		Shipping Terms:	F.O.B., Destination	**Freight Terms:**	

PO Acknowledgements:	Document	Notifications	Acknowledged Date/Time

State of Arizona - Master Blanket

Purchase Order	Emailed to shawn.mcclain@safelite.com at 11/29/2012 04:44:43 PM	07/30/2013 05:29:36 AM
Change Order 1	Emailed to shawn.mcclain@safelite.com at 07/30/2013 09:04:05 AM	
Change Order 2	Emailed to shawn.mcclain@safelite.com at 01/27/2014 04:43:34 PM	02/10/2014 11:36:51 AM
Change Order 3	Emailed to shawn.mcclain@safelite.com at 02/10/2014 01:27:38 PM	06/25/2014 08:21:49 AM

Master Blanket/Contract Vendor Distributor List

Vendor ID	Alternative ID	Vendor Name	Preferred Delivery Method	Vendor Distributor Status
000008769	13645238160	SAFELITE FULFILLMENT INC	Email	Active

Master Blanket/Contract Controls

Master Blanket/Contract Begin Date: 10/12/2010 **Master Blanket/Contract End Date:** 10/11/2015

Cooperative Purchasing Allowed: Yes

Organization	Department	Dollar Limit	Dollars Spent to Date	Minimum Order Amount
ALL ORG - Organization Umbrella Master Control	AGY - Agency Umbrella Master Control	$0.00	$721,944.15	$0.00

Item Information

1-5 of 61

1 2 3 4 5 6 7 8 9 10

Print Sequence # 1.0, Item # 1: Windshield Core List Item: 2005 Buick Lesabre. Refer to attachment 'Pricing for ADSPO13-036602" 3PS - Sent

NIGP Code: 928-46
Glass Replacement and Repair Services, Windshield and Window (Auto), (Including Window Tinting Services)

Receipt Method	Qty	Unit Cost	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Total Cost
Quantity	0.0	$176.27	EA - Each	0.00	$0.00		$0.00	$0.00

Manufacturer: Brand: Model:

Make: Packaging:

Project No.:

Building Code:

Cost Code:

Print Sequence # 2.0, Item # 2: Windshield Core List Item: 2003 Chevrolet Astro. Refer to attachment 'Pricing for ADSPO13-036602" 3PS - Sent

NIGP Code: 928-46
Glass Replacement and Repair Services, Windshield and Window (Auto), (Including Window Tinting Services)

Receipt Method	Qty	Unit Cost	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Total Cost
Quantity	0.0	$143.22	EA - Each	0.00	$0.00		$0.00	$0.00

Manufacturer: Brand: Model:

Make: Packaging:

SECTION 1
SPECIFICATIONS

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

1. PURPOSE:

Pursuant to the Arizona Procurement Code, A.R.S. §41-2501 et seq., the Arizona Department of Transportation (ADOT), here into referred to as ADOT, on behalf of the State of Arizona (herein referred to as the State) has a requirement for a term contract for a complete line of windshields, side glass and rear glass with standard and emergency assembly and installation or repair for all light and heavy duty vehicles to include on and off road equipment. Also, included will be a complete line of mirrors, windshield protectorate, and tinting.

The contract will be utilized by all State of Arizona agencies, accounts, boards, and participating political subdivisions (a.k.a. eligible agencies).

The estimated dollar volume of products and service purchased under the proposed contract is $400,000.00 annually, based on historical usage data and anticipated volumes. This is only an estimate and the State makes no guarantee as to actual dollars spent under any resultant contract.

2. SCOPE OF WORK:

The Contractor shall be responsible for providing all labor, equipment, materials, parts, supplies to perform the services described herein.

The State shall not be responsible for shipping, travel, per diem, or fuel costs expended by the Contractor in performance of this contract.

2.1 CONTRACTOR RESPONSIBILITIES:

The Contractor is responsible to support a statewide (multi-agency) contract. The Contractor shall have at a minimum the following support mechanisms in place:

Business Capacity:
Ability to perform under a statewide contract. Statewide meaning multiple agency accounts and delivery points located throughout the State.

Multiple Accounts:
Ability to create and manage numerous individual accounts for order placement, billing and reporting purposes.

Statewide delivery:
Inventory and transportation capacities sufficient to meet customer demand and contract delivery requirements.

Order Capability:
The Contractor shall have existing facilities capable of accepting windshield replacement and/or repair orders, quoting State contract pricing and dispatching mobile repair units to required locations via: P-card, hard copy, phone, and walk in orders.

SECTION 1
SPECIFICATIONS

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

Customer Service:
The Contractor shall have customer service to assist with the following items:

- Customer dispute resolution services (at transaction level).
- Multiple account set up and management.
- Expediting services (order follow-up).
- Customer Assistance, general help and order assistance (including toll-free telephone ordering support).
- Maintenance of electronic and hard copy of Manufacturer Price List(s) and State pricing.
- Maintenance of data for required usage report.

3.	***SPECIFICATIONS:***	***RESPONSE***
	Vehicle Assessment Before Replacement	
3.1	Prior to any automotive glass replacement, assess any and all conditions that would compromise the retention system after an automotive glass replacement and agree not to replace the automotive glass if these conditions exist.	_____
3.2	Notify the owner/operator of a vehicle when any condition exists that would compromise a retention system/windshield replacement.	_____
	Selection of Glass and Retention Systems	
3.3	Use retention systems produced under documented quality assurance standards.	_____
3.4	Use glass products that meet the requirements of ANSI Z26.1 as required by FMVSS 205.	_____
3.5	Use either OEM and/or equivalent retention systems.	_____
3.6	Follow the written application instructions from the retention systems manufacturer or private labeler.	_____

SOLICITATION AMENDMENT NO. ONE (1)
SOLICITATION NO. ADOT11-00000129

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 W. Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007
Phone: (602) 712-7211

Description: Vehicle glass replacement, repair, tinting and accessories.
Solicitation Due Date: September 7, 2010 until 3:00 P.M. MST

A signed copy of this amendment shall be included with your offer submitted via ProcureAZ prior to the Solicitation due date and time. This Solicitation is amended as follows:

1. **Revised:**

   The Bid Due Date has been changed from August 24, 2010 to **September 7, 2010**. The time and submittal location remain the same.

2. **Remove and Replace:**

   The following documents are attached and shall be incorporated (either replacing, revising or adding to, as is appropriate) into this solicitation. Remove the referenced pages and replace with the attached pages. Changes are in bold and italicized font.

   Section 1, Specifications:
   a. Page 1, Paragraph 1 Purpose. The word "windshield protectorate" has been removed. (Total pages 1)

   Section 3, Special Terms and Conditions:
   a. Page 22, revised paragraph 11 Invoicing. (Total pages 1)

   Section 5, Special Instruction to Offerors:
   a. Pages 43 through 49. Paragraphs: 4.2 Specifications; 4.4 Price Sheets and 4.13 Equivalent Equipment List. (Total pages 7)

   Attachments:
   a. Pages 68, 69, 70 and 72. Price Sheets: Core List, NAGS Calculator Discount and Additional Services. (Total pages 4)

2. **Added:**
   a. Exhibit 7, Vehicle Classifications for Tinting Services. (Total pages 1)

ALL OTHER PROVISIONS OF THE SOLICITATION SHALL REMAIN IN THEIR ENTIRETY.

Offeror hereby acknowledges receipt and understanding of the above amendment. Signature Date Typed Name and Title Company Name Address City State Zip	The above referenced Solicitation Amendment is hereby executed this_____ Day of_____, 2010, at Phoenix, Arizona. Robyn Cailliouette Robyn Cailliouette, CASPP PROCUREMENT OFFICER

SECTION 1
SPECIFICATIONS

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

1. *PURPOSE:*

Pursuant to the Arizona Procurement Code, A.R.S. §41-2501 et seq., the Arizona Department of Transportation (ADOT), here into referred to as ADOT, on behalf of the State of Arizona (herein referred to as the State) has a requirement for a term contract for a complete line of windshields, side glass and rear glass with standard and emergency assembly and installation or repair for all light and heavy duty vehicles to include on and off road equipment. Also, included will be a complete line of mirrors, and tinting.

The contract will be utilized by all State of Arizona agencies, accounts, boards, and participating political subdivisions (a.k.a. eligible agencies).

The estimated dollar volume of products and service purchased under the proposed contract is $400,000.00 annually, based on historical usage data and anticipated volumes. This is only an estimate and the State makes no guarantee as to actual dollars spent under any resultant contract.

2. SCOPE OF WORK:

The Contractor shall be responsible for providing all labor, equipment, materials, parts, supplies to perform the services described herein.

The State shall not be responsible for shipping, travel, per diem, or fuel costs expended by the Contractor in performance of this contract.

2.1 CONTRACTOR RESPONSIBILITIES:

The Contractor is responsible to support a statewide (multi-agency) contract. The Contractor shall have at a minimum the following support mechanisms in place:

Business Capacity:
Ability to perform under a statewide contract. Statewide meaning multiple agency accounts and delivery points located throughout the State.

Multiple Accounts:
Ability to create and manage numerous individual accounts for order placement, billing and reporting purposes.

Statewide delivery:
Inventory and transportation capacities sufficient to meet customer demand and contract delivery requirements.

Order Capability:
The Contractor shall have existing facilities capable of accepting windshield replacement and/or repair orders, quoting State contract pricing and dispatching mobile repair units to required locations via: P-card, hard copy, phone, and walk in orders.

If the delivered product is returned to the contractor for corrective action prior to acceptance for any reason, an additional period of fifteen (15) calendar days shall be allowed for inspection when subsequent deliveries occur.

The contractor shall be fully responsible for the transport of the material from and to the location, for installation and/or for the correction of items or workmanship not in compliance with the specifications.

Product returned to the contractor for corrective action may delay payment. Invoices will be processed for payment only after the product is accepted by the customer.

11. INVOICING

Separate invoices are required for each shipment of product.

Each separate invoice shall include at a minimum:

- Ship and Bill to address
- Itemized list of parts used including description and part numbers
- Appointment Date and Time
- State contract number and purchase order number
- State vehicle equipment number (if applicable) and work order number
- ***Vehicle Identification Number (VIN)***
- Price per unit and total per unit
- Applicable taxes
- If applicable actual special order parts freight charges
- Total of invoice

Invoices not sent to the proper address, or not containing the necessary and required information may delay payment to the contractor. A contractor whose payments are delayed due to improper invoicing shall *make no claim against the State for late or finance charges.*

The State will make every effort to process payment for the purchase of product within thirty (30) calendar days after the State has conducted the necessary reviews, and inspections as described herein. *DELIVERY OF THE PRODUCT TO THE STATE DOES NOT CONSTITUTE ACCEPTANCE,* THEREFORE, ONLY THE STATE ACCEPTANCE DATE WILL BE A VALID DATE FOR STARTING THE THIRTY (30) CALENDAR DAY PAYMENT PERIOD.

12. ESTIMATED QUANTITIES

This solicitation references quantities as a general indication of the needs of the State. The State anticipates considerable activity resulting from contracts that will be awarded as a result of this solicitation; however, the quantities shown are estimates only and the State reserves the right to increase or decrease any quantities actually acquired. No commitment of any kind is made concerning quantities and that fact should be taken into consideration by each potential contractor.

SECTION 5
SPECIAL INSTRUCTIONS TO OFFERORS

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

1. OFFER SUBMISSION, DUE DATE AND TIME

With regards to Section 4 Uniform Instructions, Item D, "Submission of Offer," "Sealed Envelope or Package"; offers in response to this solicitation shall be submitted within the State's e-Procurement system, ProcureAZ (https://procure.az.gov). Offers shall be received before the date/time listed in the solicitation's "Bid Opening Date" field. Offers submitted outside ProcureAZ, or those that are received on or after the date/time stated in the "Bid Opening Date" field, shall be rejected. Questions in this regard shall be directed to the Procurement Officer or to the ProcureAZ Help Desk (procure@azdoa.gov or 602 542-7600).

2. QUESTIONS

Questions relating to this solicitation shall be issued within the State's e-Procurement system, ProcureAZ (https://procure.az.gov) by selecting the Questions tab. Questions to any part of this solicitation will be answered via the State's e-Procurement system, ProcureAZ (https://procure.az.gov) and are due ***no later than August 12, 2010.***

3. PRE-OFFER CONFERENCE

A Pre-proposal Conference will be held on **August 16, 2010**, in the Arizona Department of Transportation Procurement Conference Room, 1739 W. Jackson, Suite A, Phoenix, AZ 85007 at **2:00 p.m. MST**. The purpose of the conference is to answer questions related to this Invitation For Bid (IFB).

4. SUBMITTAL OF REQUIRED INFORMATION

The following items shall be returned with the offer. Failure to provide all of the items and the information requested may result in the offer being rejected.

4.1 SOLICITATION AMENDMENT

Complete and submit all information requested and sign, if any. Bidder **shall** acknowledge the bid amendments issued via the State's e-procurement system ProcureAZ (https://procure.az.gov/bso/).

4.2 SPECIFICATIONS

Complete and submit all information requested on pages 2 through 5. A response to each Specification statement is required and is to be entered on blank lines provided within Section 1 Specifications. If the service and/or product conforms to the Specification, enter the word "CONFORMS," if the service and/or equipment does not conform to the Specification, enter the word "EXCEPTION," and state the variance from the Specification and equivalents on **Attachment 11**, Equivalent Equipment List. **Failure to conform to the Specification(s) may result in *bid* rejection.**

The bidder shall complete pages two (2) through five (5) of the solicitation and return in the bid documents on ProcureAZ. Failure to submit the specifications may result in bid rejection.

4.3 OFFER AND CONTRACT AWARD

Complete and submit all information requested on **Attachment 1**.

4.4 PRICE SHEETS

The State is not responsible for miscellaneous charges or fees (i.e., shop supplies, environmental fees, fuel surcharges, etc.), unless mandated by the Federal Government or the State of Arizona, other than those listed in the pricing section of this ***solicitation.***

Failure to provide pricing for all categories listed on Attachment 2, Price Sheets will result in bid rejection.

All quantities provided on the following price sheets are estimates only.

Core List Price Sheet, Attachment 2:

The bidder shall provide firm fixed pricing for all core items. These items are established as the baseline pricing.

As listed by Manufacturer, Model and Year provide the:

- Unit Cost for an individual (EA) windshield ***(inclusive of materials, installation and labor)***
- Extended Cost
- Total Gross Offer

NAGS US Calculator Discount Price Sheet, Attachment 2A:

The bidder shall provide a comprehensive selection of windshields, other than those identified as core items. Pricing for these items shall be based on a single fixed discount percent **(%)** from the NAGS USA Calculator for Domestic and Foreign Vehicles.

The bidder shall indicate by category:

- Discount (%) off of the NAGS USA Calculator for Domestic or Foreign Vehicles
- The NAGS USA Calculator date

The fixed discount percent (%) shall remain in full force and effect for the stated term specified in any resultant contract and shall include the cost of insurance and all other expenses, direct or indirect, (excluding sales tax) to the bid price.

Factory Replacement Mirrors Price Sheet, Attachment 2B:

The bidder shall provide a comprehensive selection of factory mirrors. Pricing for these items shall be based on a single fixed discount percent **(%)** off of the Manufacturer Price List (MPL).

The bidder shall indicate the:

- Manufacturer Name
- Price List Name and Date
- Discount (%) off of the MPL for Light Duty Vehicles
- Discount (%) off of the MPL for Heavy Duty Vehicles

Additional Services Price Sheet, 2C:

A. Chip Repair:

The bidder shall perform chip repair on various vehicle glass. The bidder shall provide a Unit Cost for an individual chip repair (EA)

B. Glass Tinting:

The bidder shall provide tinting services for a variety of vehicles and equipment.

The bidder shall provide a price to tint an entire vehicle (EA) inclusive of materials, installation and labor for each of the categories provided on Exhibit 7, Vehicle Classifications for Tinting Services:

1. ***Minicar***
2. ***Compact car***
3. ***Mid-size car***
4. ***Full-size car***
5. ***Compact minivan***
6. ***Minivan***
7. ***Mini SUV***
8. ***Compact SUV***
9. ***Mid-size SUV***
10. ***Full-size SUV***
11. ***Mid-size pickup truck***
12. ***Full-size pickup truck***

Additionally, the bidder shall provide an hourly rate (Hr), for custom tinting inclusive of materials, installation and labor for those classified as "Other" on Exhibit 7, Vehicle Samples for Tinting Services.

C. Non-Supported OEM Glass:

Any special glass that is no longer supported by the manufacturer will be provided at a fixed hourly rate. The hourly rate shall include the cost of the on-site measurements, incidental materials, cutting and tempering of glass, and installation. The hourly rate shall apply to all custom glass work.

The bidder shall indicate the:

- Unit Cost per Hour (Hr.)
- *Unit Cost per Square Foot (SQ. FT.) for non-tempered glass*

D. State Supplied Glass:

The State may purchase glass, side windows, windshields and mirrors for off-road equipment.

The bidder shall indicate the:

- Unit Cost per Hour (Hr.) for user supplied glass and;
- Unit Cost per Hour (Hr.) for user supplied mirrors and;

E. Additional items:

The bidder shall indicate:

- The amount of days for delivery after receipt of order.
- The discount provided for a Purchase Card program.
- The Special Order parts restocking and Obsolete Parts restocking fee as detailed in Section 3, Special Terms and Conditions Paragraph 36.

The bidder shall indicate the exact conditions, limitations, and duration of the warranty provided with the contracted services. As a minimum the warranty provided shall conform to the requirements stated herein.

Prompt Payment Discount

Prompt payment discounts of thirty (30) days or more set forth in an Offer shall be deducted from the offer for the purposes of evaluating that price (See **Attachment 2C, Additional Services Price Sheet**).

4.5 REFERENCES

Complete and submit all information requested on **Attachment 3. Do not submit the State, State contracts or State personnel as references.**

4.6 EQUIPMENT LIST

Complete and submit all information requested on **Attachment 4.**

The Executive Order applies only to: Maricopa, Pinal and Pima Counties.

All equipment utilized for this contract shall comply with the Governor's Executive Order 2007-3, Improving Air Quality, **Exhibit 3**. Equipment shall be listed on Equipment List, **Attachment 4** and shall include the following:

Equipment Manufacturer and Model; Contractor/Subcontractor name
Emission control device manufacturer, model, and EPA verification number and/or:

The type and source of clean fuel to be used

The estimated emissions profile for the fleet using EPA's Diesel Quantifier, http://cfpub.epa.gov/quantifier.

The Bidder shall submit updates as needed for the above required information. Certified copies of the clean fuel delivery shall be included for the reporting period and shall identify which vehicles received fuel. The addition or deletion of non-road diesel equipment shall also be included in the report.

All applicable reports and questions pertaining to compliance with the Governor's Executive Order 2007-3, **Exhibit 3,** shall be submitted to the Arizona Department of Transportation, Procurement Office, 1739 W. Jackson Street, Suite A, MD 100P, Phoenix, Arizona 85007: Attn: Robyn Caillouette, Procurement Officer, (602) 712-7466.

4.7 STATE OF ARIZONA SUBSTITUTE W-9

Complete and submit all information requested on **Attachment 5.** The requested information is for data collection purposes only and will not be used in the evaluation of the solicitation.

4.8 EXECUTIVE ORDER 2007-3 COMPLIANCE FORM

Complete, notarize, and submit all information requested on **Attachment 6**. Information may be utilized in the bid evaluation process. Failure to complete and submit all required information may deem the offeror non-responsive. This form must be notarized.

4.9 NON-COLLUSION AFFIDAVIT

Complete and submit all information requested on **Attachment 7**. This form must be notarized.

1.10 CONTRACTOR SERVICE FACILITIES

Complete and submit all information requested on **Attachment 8**. The bidder will provide:

- Office Name and Address
- Contact Information:
  - Name
  - Phone number
  - Fax number
  - E-mail address

Check the appropriate box by office and coverage area, indicating the service(s) provided:

- Drive In service
- Mobile Unit service

- Emergency service
- Glazing "Tinting" services

1.11 RESPONSE AND WAIT TIME

Complete and submit all information requested on **Attachment 9**.

The bidder shall provide the response time in hours (hrs) and the wait time in minutes, by coverage area for:

- Standard Facility
- Mobile Unit
- Drive-In Repair or Replace
- Warranty Repair or Replace
- Emergency Drive-In Repair
- Emergency Mobile Repair

4.12 SUBCONTRACTOR SERVICE FACILITIES

Complete and submit all information requested on **Attachment 10**. The bidder will provide:

- Office Name and Address
- Contact Information:
  - Name
  - Phone number
  - Fax number
  - E-mail address

Check the appropriate box by office and coverage area, what service(s) are provided:

- Drive In service
- Mobile
- Emergency service
- Glazing "Tinting" services

4.13 EQUIVALENT EQUIPMENT LIST

List all deviations from Section 1, Specifications and provide relevant supporting documentation for the request, ***refer to Attachment 11***.

4.14 MANUFACTURER PRICE LIST (MPL) AND CATALOG(S)

National Auto Glass Specification USA Price Calculator and Catalog (NAGS):

Bidder shall provide **three (3) copies** of the most current NAGS US price calculator and catalog for domestic and foreign vehicles with bid package. The format may be a pre-printed document (hard copy) or a disk compatible with current PC's, which is Microsoft XP compatible.

Factory Replacement Mirrors

Bidder shall provide **three (3) copies** of the most current manufacturers' price list (MPL) for optional equipment being offered with the bid package. The format may be a pre-printed document (hard copy) or a disk compatible with current PC's, which is Microsoft XP compatible.

5. OFFSHORE PERFORMANCE OF WORK PROHIBITED

Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States. Any services that are described in the specifications or scope of work that directly serve the State of Arizona or its clients and may involve access to secure or sensitive data or personal client data or development or modification of software for the State shall be performed within the borders of the United States. Unless specifically stated otherwise in the specifications, this definition does not apply to indirect or 'overhead' services, redundant back-up services or services that are incidental to the performance of the contract. This provision applies to work performed by subcontractors at all tiers. Offerors shall declare all anticipated offshore services in the proposal.

6. FEDERAL IMMIGRATION AND NATIONALITY ACT

By submission of the offer, the offeror warrants that both it and all proposed subcontractors are and shall remain in compliance with all federal, state and local immigration laws and regulations relating to the immigration status of their employees. The State may, at its sole discretion require evidence of compliance during the evaluation process. Should the State request evidence of compliance, the offeror shall have 5 days from receipt of the request to supply adequate information. Failure to comply with this instruction or failure to supply requested information within the timeframe specified shall result in the offer not being considered for contract award.

EXHIBIT B

Safelite Fulfillment Inc, Pricing Sheet

CONTRACT AMENDMENT NO. ONE (1)
CONTRACT NO. ADOT11-000541

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A
Phoenix, Arizona 85007-3276
Phone: (602) 712-8407

Responsible Procurement Officer: Joseph Graves
Description: Vehicle Glass Replacement, Repair, Tinting and Accessories

In accordance with the provisions of the above referenced contract, the contract is amended as follows:

1. **CONTRACT EXTENSION**

   The above contract is hereby mutually extended from November 12, 2011 through October 12, 2012 unless terminated, canceled or extended as otherwise provided in the contract.

2. **PRICE ADJUSTMENT**

   Effective November 7, 2011, the new pricing as listed in the Attachment tab, is hereby approved.

Safelite Fulfillment, Inc.
Attn: Eric Ramsdell
2400 Farmers Drive
Columbus, Ohio 43225
Telephone: 614-210-9209
Facsimile: 614-210-9421
e-mail: eric.ramsdell@safelite.com

ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

Contractor hereby acknowledges receipt of and agreement with the amendment. A signed copy must be filed with the ADOT Procurement Office. If you need to make changes to your address, correct the address above and initial. 11/9/11 Signature Date JON A. CARDI - VP NATIONAL SALES Typed/Printed Name and Title	The above referenced Contract Amendment is hereby executed this 16th Day of December, 2011, at Phoenix, Arizona. Joseph Graves PROCUREMENT OFFICER

Arizona Department of Transportation

Procurement Group

MEMORANDUM

To: Susanna Hernandez, CPPB Procurement Manager	**Date:** November 7, 2011
From: Joseph Graves Senior Procurement Specialist	**Subject:** **Price Increase** **ADOT11-000541 – Safelite Fulfillment, Inc.** **Vehicle glass replacement, repair, tinting and accessories**

Pursuant to A.R.S. §41-2502 and R2-7-102, the Arizona Department of Transportation, on behalf of the State, is requesting a price increase approval for the above-mentioned contract with Safelite Fulfillment, Inc.

In accordance with A.R.S. §41-2543 and R2-7-702, and Price Adjustment, paragraph 15 of the Special Terms and Conditions, it is determined that a price increase is more advantageous to the State after review of the pricing data submitted by the vendor and pricing research conducted using the NAGS (National Auto Glass Specifications) Catalog which calculate all Domestic and Foreign specifications related to windshield repair and maintenance.

The request is due to a direct result of the increase in raw materials and manufacturing costs for maintenance and repair of vehicle glass replacement, experienced by the vendor. This is the first price increase Safelite Fulfillment, Inc. has requested. Any previous increases were absorbed by Safelite Fulfillment, Inc. with no impact to the State. In order to maintain the costs associated with windshield and vehicle glass replacement, Safelite Fulfillment, Inc. can no longer provide the materials and service at current pricing. In accordance with the NAGS Catalog, effective September 12, 2011, Safelite Fulfillment, Inc. shows an increase of pricing of $10 per windshield repair and less $5 per additional repair on same windshield. Other proposed increases include a $10 charge for labor per new vehicle glass replacement. The discount percentages offered per the State contract will remain the same. However, the current pricing listed by the NAGS has increased the State's cost by 11%.

Replacement and repair of vehicle glass and windshields are essential in maintaining the State's vehicles in a safe and operational manner; a price increase would be in the best interest of the State at this time.

☑ Approve

☐ Disapprove

Susanna Hernandez, CPPB
Procurement Manager

11/7/11
Date

Safelite Fulfillment

	Old Pricing	Current Pricing (effective Nov. 7 2011)	Difference per Metric
Windshield Repairs	$19.95	$29.95	$10.00
additional repair on same windshield	$10.00	$5.00	-$5.00
Windshield Percentage off NAGS	41.75%	41.75%	0%
Windshield Labor per job	0	$10.00	$10.00
Tempered Percentage off NAGS	41.75%	41.75%	0%
Tempered Labor per job	0	$10.00	$10.00

ATTACHMENT 2
CORE LIST PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Bidder shall provide pricing ***on all line items***, for replacement windshields as outlined in Section 5, Special Instructions to Offerors, and Paragraph 4.4 Price Sheet for Core Items.

		WINDSHIELD MANUFACTURER	MODEL	YEAR	UOM	EST. QTY.	UNIT COST	EXTENDED COST
	1.	BUS	BLUEBIRD	2006	EA	8	N/A	N/A - cut glass
	2.	BOBCAT	A300 SKID STEER	2007	EA	2	N/A	N/A - cut glass
DW 1596	3.	BUICK	LESABRE	2006	EA	7	176.27	1,233.89
DW 1539	4.	CATERPILLAR	928G LOADER	2007	EA	1	N/A	N/A - cut glass
DW 1192	5.	CHEVROLET	ASTRO	2003	EA	23	143.22	3,294.06
	6.	CHEVROLET	CAVALIER	2001	EA	37	160.40	5,934.80
DW 1265	7.	CHEVROLET	EXPRESS	2008	EA	108	151.84	16,398.72
DW 1377	8.	CHEVROLET	IMPALA	2006	EA	97	134.33	13,030.01
DW 1287	9.	CHEVROLET	LUMINA	1998	EA	20	129.67	2,593.40
DW 1159	10.	CHEVROLET	PICKUP C250	1994	EA	20	126.44	2,528.80
DW 0127	11.	CHEVROLET	PICKUP C350	1999	EA	10	126.44	1,264.40
DW 1168	12.	CHEVROLET	S10 BLAZER	2001	EA	14	119.31	1,670.34
DW 1168	13.	CHEVROLET	S10 PICKUP	1997	EA	17	119.31	2,028.27
DW 1599	14.	CHEVROLET	SILVERADO C	2008	EA	94	123.41	11,600.54
DW 1658	15.	CHEVROLET	TAHOE	2007	EA	82	139.11	11,407.02
DW 1585	16.	CHEVROLET	TRAILBLAZER	2006	EA	59	151.84	8,958.56
DW 1722	17.	CHEVROLET	UPLANDER	2008	EA	20	351.02	7,020.40
DW 1470	18.	DODGE	CARAVAN	2006	EA	132	133.72	17,651.04
DW 1381	19.	DODGE	PICKUP 2500	2001	EA	308	143.65	44,244.20
DW 1467	20.	DODGE	STRATUS	2005	EA	128	136.23	17,437.44

ATTACHMENT 2
CORE LIST PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

		WINDSHIELD MANUFACTURER	MODEL	YEAR	UOM	EST. QTY.	UNIT COST	EXTENDED COST
DW 1506	21.	FORD	CROWN VICTORIA	2006	EA	298	150.12	44,735.76
DW 1292	22.	FORD	ECONOLINE	1999	EA	85	160.37	13,631.45
DW 1582	23.	FORD	EXPEDITION	2003	EA	63	159.73	10,062.99
DW 1528	24.	FORD DW ~~1099~~ 1551	F SERIES F150	2005	EA	215	135.44	29,119.60
DW 1529	25.	FORD 1201	TAURUS	1995	EA	193	135.50	26,151.50
DW ~~1206~~ 1302	26.	FREIGHTLINER	COLUMBIA one	2005	EA	4	117.15	468.60
	27.	GENESIS	BUS	1998	EA	5	N/A	N/A - cut glass
DW 1581	28.	GMC	SAVANNA	2007	EA	176	132.56	23,330.56
FW 2184	29.	HONDA	CIVIC	2001	EA	16	137.31	2,196.96
DW 1140	30.	JEEP	CHEROKEE	2001	EA	187	122.16	22,843.92
DW 663	31.	JOHN DEERE	544 LOADER	1993	EA	3	N/A	N/A - cut glass
	32.	KAMATSU	WA250	1998	EA	2	N/A	N/A - cut glass
	33.	MACK	RD SERIES	1999	EA	116	115.58	13,407.28
DW 1685	34.	NAVISTAR	4300	2006	EA	19	374.62	7,117.78
FW 2012	35.	NISSAN	PATHFINDER	2001	EA	9	138.50	1,246.50
DW 1491	36.	PONTIAC	GRAND PRIX	2005	EA	13	149.54	1,944.02
DW 1439	37.	STERLING T	CONDOR	2003	EA	7	139.96	979.72
DW 1750	38.	THOMAS	SAF-T-LINER	2006	EA	3	326.21	978.63
FW 2267	39.	TOYOTA	CAMRY	2006	EA	33	123.35	4,070.55
	40.	TOYOTA	PRIUS	2006	EA	2	161.13	322.26
FW 2454								

TOTAL GROSS OFFER $ 370,903.97

* Plus cut glass listed above

CONTRACT AMENDMENT NO. TWO (2)
CONTRACT NO. ADOT11-000541

ARIZONA DEPARTMENT OF TRANSPORTATION
Administrative Services Division
Procurement Group
1739 West Jackson Street, Suite A
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

Responsible Procurement Officer: Joseph Graves
Description: Vehicle Glass Replacement, Repair, Tinting and Accessories

A signed copy of this amendment shall be emailed to galday@azdot.gov, faxed to (602) 712-3716 or mailed to the above address by July 25, 2012.

In accordance with the provisions of the above referenced contract, the contract is amended as follows:

1. **CONTRACT EXTENSION**

The above contract is hereby mutually extended from October 12, 2012 through October 11, 2013 unless terminated, canceled or extended as otherwise provided in the contract.

Safelite Fulfillment, Inc
ATTN: Eric Ramsdell
2400 Farmers Drive
Columbus, OH 43225
Telephone: 614-210-9209
Facsimile: 614-210-9421
E-Mail: eric.ramsdell@safelite.com

c: File

ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

Contractor hereby acknowledges receipt of and agreement with the amendment. A signed copy must be filed with the ADOT Procurement Office. If you need to make changes to your address, correct the address above and initial.	The above referenced Contract Amendment is hereby executed this 13th Day of September, 20 12, at Phoenix, Arizona.
9/11/12	
Signature / Date	Joseph Graves
JON A. CARDI VP-NATIONAL SALES	PROCUREMENT OFFICER
Typed/Printed Name and Title	

	Contract Change Order Summary		State of Arizona State Procurement Office 100 N. 15TH Avenue Suite 201 Phoenix, AZ 85007
	Contract No.: ADSPO13-036602	Page 1 of 1	
	Change Order No.: 1		

1. In accordance with Special Terms and Conditions Paragraph 2, Contract Extension, the above mentioned contract is hereby amended as follows:

   Contract is hereby extended through October 11, 2014.

2. The following documents shall be on file with the State Procurement Office prior to the above extension being applied to this contract:

   2.1. Current Certificate of Insurance in accordance to Special Terms and Conditions paragraph 26.

   2.2. Usage Reports in accordance to Special Terms and Conditions paragraph 41.

3. All other terms, conditions and provisions remain unchanged.

ALL OTHER REQUIREMENTS, SPECIFICATIONS, TERMS AND CONDITIONS REMAIN UNCHANGED.

ACKNOWLEDGEMENT AND AUTHORIZATION

This change order shall be binding on the State upon the acknowledgement and acceptance in ProcureAZ by an authorized representative of the Contractor and acceptance by an authorized representative of the State.

	Contract Change Order Summary	State of Arizona State Procurement Office 100 N. 15TH Avenue, Suite 201 Phoenix, AZ 85007
	Contract No.: ADSPO13-036602	
	Change Order No.: 04 / Date: July 14, 2014	

The above mentioned contract is hereby amended as follows;

A. In accordance with Special Terms and Conditions Paragraph 2, Contract Renewal, the contract is hereby extended through **October 11, 2015**.

B. In accordance with Uniform Terms and Conditions Paragraph 5.1, Amendments, the following language shall replace Special Terms and Conditions Paragraph 5, Eligible Agencies:

5. Eligible Agencies (Statewide)

This Contract shall be for the use of all State of Arizona departments, agencies, commissions and boards. In addition, eligible State Purchasing Cooperative members may participate at their discretion. In order to participate in this contract, a cooperative member shall have entered into a Cooperative Purchasing Agreement with the Department of Administration, State Procurement Office as required by Arizona Revised Statues §41-2632.

Membership in the State Purchasing Cooperative is available to all Arizona political subdivisions including cities, counties, school districts, and special districts. Membership is also available to all non-profit organizations, as well as State governments, the US Federal Government and Tribal Nations. Non-profit organizations are defined in A.R.S §41-2631(4) as any nonprofit corporation as designated by the internal revenue service under section 501(c)(3) through 501(c)(6).

ALL OTHER REQUIREMENTS, SPECIFICATIONS, TERMS AND CONDITIONS REMAIN UNCHANGED

ACKNOWLEDGEMENT AND AUTHORIZATION

This change order shall be fully executed upon the approval electronically in ProcureAZ by an authorized representative of the Contractor and applied to the contract in ProcureAZ by the Procurement Officer or delegate.

ATTACHMENT 2
CORE LIST PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3278
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Bidder shall provide pricing ***on all line items***, for replacement windshields as outlined in Section 5, Special Instructions to Offerors, and Paragraph 4.4 Price Sheet for Core Items.

		WINDSHIELD MANUFACTURER	MODEL	YEAR	UOM	EST. QTY.	UNIT COST	EXTENDED COST	
	1.	BUS	BLUEBIRD	2006	EA	8	N/A	N/A - cut	glass
	2.	BOBCAT	A300 SKID STEER	2007	EA	2	N/A	N/A - cut	glass
DW 1596	3.	BUICK	LESABRE	2005	EA	7	176.27	1,233.89	
DW 1539	4.	CATERPILLAR	928G LOADER	2007	EA	1	N/A	N/A - cut	glass
DW 1192	5.	CHEVROLET	ASTRO	2003	EA	23	143.22	3,294.06	
	6.	CHEVROLET	CAVALIER	2001	EA	37	160.40	5,934.80	
DW 1265	7.	CHEVROLET	EXPRESS	2008	EA	108	151.84	16,398.72	
DW 1377	8.	CHEVROLET	IMPALA	2006	EA	97	134.33	13,030.01	
DW 1287	9.	CHEVROLET	LUMINA	1998	EA	20	129.67	2,593.40	
DW 1159	10.	CHEVROLET	PICKUP C250	1994	EA	20	126.44	2,528.80	
DW 0127	11.	CHEVROLET	PICKUP C350	1999	EA	10	126.44	1,264.40	
DW 1168	12.	CHEVROLET	S10 BLAZER	2001	EA	14	119.31	1,670.34	
DW 1168	13.	CHEVROLET	S10 PICKUP	1997	EA	17	119.31	2,028.27	
DW 1549	14.	CHEVROLET	SILVERADO C	2008	EA	94	123.41	11,600.54	
DW 1658	15.	CHEVROLET	TAHOE	2007	EA	82	139.11	11,407.02	
DW 1585	16.	CHEVROLET	TRAILBLAZER	2008	EA	59	151.84	8,958.56	
DW 1722	17.	CHEVROLET	UPLANDER	2008	EA	20	351.02	7,020.40	
DW 1470	18.	DODGE	CARAVAN	2006	EA	132	133.72	17,651.04	
DW 1381	19.	DODGE	PICKUP 2500	2001	EA	308	143.65	44,244.20	
DW 1467	20.	DODGE	STRATUS	2005	EA	128	136.23	17,437.44	

ATTACHMENT 2
CORE LIST PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

		WINDSHIELD MANUFACTURER	MODEL	YEAR	UOM	EST. QTY.	UNIT COST	EXTENDED COST
DW 1506	21.	FORD	CROWN VICTORIA	2006	EA	298	150.12	44,735.76
DW 1292	22.	FORD	ECONOLINE	1999	EA	85	160.37	13,631.45
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DW 1528	24.	FORD DW ~~1099~~ 1551	F SERIES F150	2005	EA	215	135.44	29,119.60
DW 1529	25.	FORD 1201	TAURUS	1995	EA	193	135.50	26,151.50
DW ~~1206~~ 1302	26.	FREIGHTLINER	COLUMBIA one	2005	EA	4	117.15	468.60
	27.	GENESIS	BUS	1998	EA	6	N/A	N/A - cut glass
DW 1581	28.	GMC	SAVANNA	2007	EA	176	132.56	23,330.56
FW 2184	29.	HONDA	CIVIC	2001	EA	16	137.31	2,196.96
DW 1140	30.	JEEP	CHEROKEE	2001	EA	187	122.16	22,843.92
DW 663	31.	JOHN DEERE	544 LOADER	1993	EA	3	N/A	N/A - cut glass
	32.	KAMATSU	WA250	1998	EA	2	N/A	N/A - cut glass
	33.	MACK	RD SERIES	1999	EA	116	115.58	13,407.28
DW 1685	34.	NAVISTAR	4300	2008	EA	19	374.62	7,117.78
FW 2012	35.	NISSAN	PATHFINDER	2001	EA	9	138.50	1,246.50
DW 1491	36.	PONTIAC	GRAND PRIX	2005	EA	13	149.54	1,944.02
DW 1439	37.	STERLING T	CONDOR	2003	EA	7	139.96	979.72
DW 1750	38.	THOMAS	SAF-T-LINER	2008	EA	3	326.21	978.63
FW 2267	39.	TOYOTA	CAMRY	2006	EA	33	123.35	4,070.55
FW 2454	40.	TOYOTA	PRIUS	2008	EA	2	161.13	322.26

TOTAL GROSS OFFER $ 370,903.97

* Plus cut glass listed above

ATTACHMENT 2A
NAGS CALCULATOR DISCOUNT PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Bidder shall provide pricing ***for categories 1 through 3*** as outlined in Section 5, Special Instructions to Offerors, Paragraph 4.4 Price Sheet for Catalog Discount.

	DESCRIPTION	*DISCOUNT (%) OFFERED
1.	CURVED WINDSHIELD	
1a.	Clear	41.75 %
1b.	Manufacturer Shaded or Tinted	41.75 %
	NAGS US Price Calculator and Catalog for Foreign and Domestic Vehicles Dated: 5/10/10	
2.	FLAT WINDSHIELD	
2a.	Clear	41.75 %
2b.	Manufacturer Shaded or Tinted	41.75 %
	NAGS US Price Calculator and Catalog for Foreign and Domestic Vehicles Dated: 5/10/10	
3.	FLAT Pre-Cut WINDSHIELD (NAGS Part No. DL, FL, etc)	
3a.	Clear	41.75 %
3b.	Manufacturer Shaded or Tinted	41.75 %
	NAGS USA Price Calculator and Catalog for Foreign and Domestic Vehicles Dated: 5/10/10	

*Discount off NAGS US Calculator for Foreign and Domestic Vehicles

ATTACHMENT 2B
FACTORY REPLACEMENT MIRROR PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Bidder shall provide catalog information and discounts as outlined in Section 5, Special Instructions to Offerors Paragraph 4.4 Price Sheet for Catalog Discount. Bidder may submit additional copies of attachment if needed.

	REPLACEMENT MIRROR MANUFACTURER PRICE LIST	LIGHT DUTY VEHICLE	HEAVY DUTY VEHICLE
1.	Manufacturer Name: Burco Price List Name: Burco Date: 09'-2010	60 %	60 %
2.	Manufacturer Name: Price List Name: Date:	%	%
3.	Manufacturer Name: Price List Name: Date:	%	%
4.	Manufacturer Name: Price List Name: Date:	%	%
5.	Manufacturer Name: Price List Name: Date:	%	%

ATTACHMENT 2C
ADDITIONAL SERVICES PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, Mail Drop 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7214

SOLICITATION NO. ADOT11-00000129

The Bidder shall provide pricing ***on all line items*** as outlined in Section 5, Special Instructions to Offerors Paragraph 4.4 Price Sheet for additional services as listed.

	DESCRIPTION	UOM	UNIT COST
1.	**CHIP REPAIR**		
1a.	Chip repair performed on any vehicle or equipment glass	EA	$ 19.95
2.	***GLASS TINTING***		
2a.	***Provide an individual (EA) cost to tint all windows of a vehicle in the following Classifications. (Cost shall be inclusive of materials, installation and labor)***		
	1. *Minicar*	*EA*	$ 175
	2. *Compact car*	*EA*	$ 175
	3. *Mid-size car*	*EA*	$ 175
	4. *Full-size car*	*EA*	$ 175
	5. *Compact minivan*	*EA*	$ 200
	6. *Minivan*	*EA*	$ 200
	7. *Mini SUV*	*EA*	$ 200
	8. *Compact SUV*	*EA*	$ 200
	9. *Mid-size SUV*	*EA*	$ 200
	10. *Full-size SUV*	*EA*	$ 200
	11. *Mid-size pickup truck*	*EA*	$ 175
	12. *Full-size pickup truck*	*EA*	$ 175
2b.	***Provide an hourly rate (inclusive of materials and installation) for custom tinting.***	*HR*	$ 24.95
3.	**NON OEM SUPPORTED GLASS**		
3a.	Inclusive cost for measurement; cutting and tempering of non-supported OEM glass including installation	HR.	$ 40.00
3b.	Glass, non-tempered	SQ. FT.	$ 12.50
4.	**STATE SUPPLIED GLASS**		
4a.	Inclusive cost for installation of State purchased windshields and side windows for Off Road Equipment	HR.	$ 25.00
4b.	Inclusive cost for installation of mirrors	HR.	$ 25.00

Delivery is Ø days after receipt of order (ARO). Purchasing Card program discount provided Ø %

Special Order parts returned, restocking fee $ Ø. Obsolete parts returned, restocking fee $ 20.

Do not include sales tax in the pricing provided in the above and aforementioned pages of Attachment 2, Price Sheets. Tax will not be used in the evaluation of bids.

Sales Tax State of Arizona and City of Phoenix

SAPELITE FULFILMENT
Company Name

Company Representative

IF PAYMENT IS MADE WITHIN N/A DAYS AFTER RECEIPT OF GOODS OR SERVICES, THE ABOVE QUOTED PRICE CAN BE DISCOUNTED BY 0 %.