

CITY CLERK ORIGINAL

C-9758
03/17/2015

LINKING AGREEMENT BETWEEN THE CITY OF GLENDALE, ARIZONA AND PHOENIX FENCE COMPANY

THIS LINKING AGREEMENT (this "Agreement") is entered into as of this 17 day of March, 2015, between the City of Glendale, an Arizona municipal corporation (the "City"), and Phoenix fence Company, an Arizona corporation ("Contractor"), collectively, the "Parties."

RECITALS

- A. On November 1, 2010, the Mohave Educational Services Cooperative, Inc. entered into a contract with Contractor to purchase the goods and services described in the Job Order Contracting for Fencing, Contract No. 10J-PFC-1101, which is attached hereto as Exhibit A. The Mohave Educational Services Cooperative, Inc.'s Job Order Contracting for Fencing permits its cooperative use by other governmental agencies including the City. The Mohave Educational Services Cooperative, Inc.'s Job Order Contracting for Fencing is hereinafter referred to as the Cooperative Purchasing Agreement.
- B. Section 2-149 of the City's Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.
- C. Section 2-149 also provides that Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.
- D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City's utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

1. Term of Agreement. The City is purchasing the supplies and/or services from Contractor pursuant to Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement award and rate sheet, which are attached hereto as part of Exhibit B, purchases can be made by governmental entities from the date of award, which was November 1, 2010, until the date the contract expires on October 31, 2015.

2. Scope of Work; Terms, Conditions, and Specifications.
 - A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached hereto as **Exhibit B**.
 - B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporate into and are an enforceable part of this Agreement.
3. Compensation.
 - A. City shall pay Contractor compensation at the same rate and on the same schedule as the Cooperative Purchasing Agreement, unless the City and Contractor agree otherwise, as provided in **Exhibit C** hereto.
 - B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed \$47,000.
4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.
5. Non-discrimination. Contractor must not discriminate against any employee or applicant for employment on the basis race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.
6. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

[SIGNATURES APPEAR ON THE FOLLOWING PAGE.]

City of Glendale
c/o Max Morales
6210 W. Myrtle Avenue, Suite #111
Glendale, Arizona 85301
623-930-2671

And

Phoenix Fence Company
c/o Bryan Zeigler
P.O. Box 21183
Phoenix, Arizona 85036-1183
602-276-4283

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

“City”

City of Glendale, an Arizona
municipal corporation

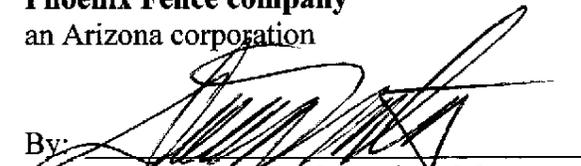
By:


Richard A. Bowers
Acting City Manager

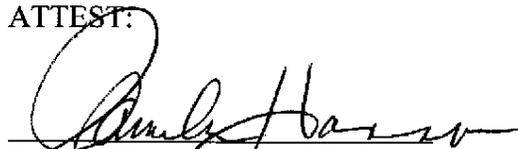
“Contractor”

Phoenix Fence company
an Arizona corporation

By:


~~Bryan Zeigler, Operations Manager~~
DOUG MUSTA, PRESIDENT

ATTEST:


Pamela Hanna (SEAL)
City Clerk

APPROVED AS TO FORM:


Michael D. Bailey
City Attorney

EXHIBIT A

Mohave Educational Services Cooperative, Inc.'s Contract No. 10J-PFC-1101-
Job Order Contracting for Fencing

MOHAVE

EDUCATIONAL SERVICES COOPERATIVE

625 E. Beale St.
Kingman, AZ 86401
(928) 753-6945 • Fax (928) 718-3232

The delivery address for
solicitations is now:
211 N. 7th Street
Kingman, AZ 86401

REQUEST FOR QUALIFICATIONS 10J-0910

DUE SEPTEMBER 10, 2010 @ 3:00 P.M. MST

Statement of qualifications shall be delivered to Mohave Educational Services Cooperative, Inc., 211 N. 7th Street, Kingman, AZ 86401. Statement of qualifications must be submitted in a sealed envelope or box properly addressed to Mohave Educational Services Cooperative, Inc., (Mohave) with RFQ 10J-0910, Statement of qualifications Due Date and Time, and Offeror's Name and Address clearly indicated on the envelope or box. Mohave will not be responsible for late receipt of statement of qualifications. Statement of qualifications must be in the actual possession of Mohave on, or prior to the exact time and date indicated above. Statements of qualifications shall be opened immediately following the statement of qualifications due date and time, and the name of each offeror will be publicly read and recorded.

Pursuant to the provisions in the Arizona Department of Education School District Procurement Rules R7-2-1001 thru R7-2-1195, Mohave Educational Services Cooperative, Inc. seeks statements of qualifications to establish contracts for sources for the following materials, equipment and/or services:

- **Job Order Contracting for Fencing**

PRE-QUALIFICATION CONFERENCE: NONE

This solicitation consists of instructions, general terms and conditions, evaluation criteria, offer form, submittal requirements, etc. Offerors are strongly encouraged to carefully read all general information, the general terms and conditions for the products/services being offered. Failure to examine any of the requirements will be at offeror's risk.

Mohave reserves the right to cancel this solicitation and/or reject all statements of qualifications in whole or in part if Mohave determines that cancellation and/or rejection are advantageous to Mohave and/or its Members.

Questions regarding this Request for Qualifications should be directed to:

Primary Contact

Michael S. Carter, Contract Specialist I

Departmental email: contracts@mesc.org

Secondary Contact

Craig A. McKee, CPPB, Director of Contracting Programs

(928) 753-6945



**Tom Peeler, Executive Director
Mohave Educational Services Cooperative, Inc.**

Date: August 19, 2010

Template Rev. 10-01A

Offer and Signature Page

Place after Tab 1

RFQ 10J-0910
Job Order Contracting for Fencing

To Mohave Educational Services Cooperative, Inc.:

The undersigned hereby offers a statement of qualifications in compliance with all terms and conditions, requirements and amendments in the solicitation and any exceptions in the offer. Signature also certifies understanding and compliance with the certification requirements in the General Terms and Conditions.

Federal Employer Identification Number _____

Company Name _____

Address _____ City _____ State _____ Zip _____

Telephone Number _____ Fax _____

Printed Name _____ Title _____

Authorized Signature _____

General Terms and Conditions

Place after Tab 2

Mohave desires to contract with no more than three firms to provide chain link, wrought iron and other types of fencing to its members on a job order basis. The work will include design, installation, repair, and alteration of a wide variety of fencing for educational, other government and not for profit agencies. Work shall be performed at various locations statewide. Street addresses and physical job site locations are unknown at this time.

Under Job Order Contracting (JOC), a master contract is established with standard specifications and pricing based upon a coefficient that is applied to a Unit Price Book (UPB). When a specific project, or job order, is issued, the member and the contractor agree on the scope of work and the cost is determined by applying the coefficient to the appropriate units in the UPB.

Because any work under this contract will be on a job order basis, exact project specifications are not available. General specifications will be included in the Request for Proposals (RFP) issued to firms whose statement of qualifications are approved. Those specifications will form the basis for any work to be performed. The specifications are intended to indicate the requirements of Mohave's members, which will include generally accepted practices in the construction industry.

Mohave currently has two JOC contracts for various types of fencing. FY2009 purchases under those contracts totaled \$1,884,374. Purchases for the first nine months of FY2010 total \$1,461,938. This information is provided as an aid to vendors in preparing statement of qualifications only. It is not to be considered a guarantee or estimate of volume under this RFQ. The successful offeror(s)' coefficient(s) and any other pricing shall apply regardless of the volume of business under the contract.

This RFQ is the first of a two-step procurement process. No more than five (5) offerors whose statement of qualifications are determined to be acceptable in accordance with the stated evaluation criteria will receive a Request for Proposals (RFP). Multiple contracts, if any, may be awarded from the RFP for up to three (3) offerors. Contracts will be awarded to the highest scoring responsive and responsible offerors. Evaluation scoring shall be in accordance with the RFP.

The projected procurement timeline is as follows: Open RFQ September 10, 2010; Short list due September 24, 2010; issue RFP September 27, 2010; open RFP October 11, 2010; award October 27, 2010.

CERTIFICATION

By signing the Offer and Signature page (page 2 of the RFQ), offeror certifies the following:

- Offeror has examined and understands the terms, conditions, scope of work and specifications and other documents in this solicitation.
- The submission of the statement of qualifications did not involve collusion or other anti-competitive practices. Neither signatory nor any person on his behalf, has not agreed, connived or colluded to produce a deceptive show of competition in the matter of the bidding or award of a contract under this solicitation.
- Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted statement of qualifications.
- Neither offeror, nor any officer, director, partner, Member or associate of offeror, nor any of its employees directly involved in obtaining contracts with the State of Arizona, Mohave Educational Services Cooperative, Inc., or any subdivision of the state has been convicted of false pretenses, attempted false pretenses, or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985.
- Offeror agrees to comply fully with any and all provisions of ARS §32-1101 et seq (Registrar of Contractors) that may regulate offeror's business. Offeror shall not discriminate against any employee, or applicant for employment in violation of federal and state laws (see Federal Executive Order 11246; ARS § 41-1463).
- Offeror is not currently suspended, debarred or otherwise precluded from participating in any public procurement activity with any federal, state or local government entity.

General Terms and Conditions

CERTIFICATION (con't)

- If awarded a contract, offeror agrees to promote, offer and sell under Mohave contract only those materials and/or services awarded to contractor by Mohave.
- If awarded a contract, offeror will provide the equipment, commodities, and/or services to members of Mohave in accordance with the terms, conditions, scope of work, specifications, and other documents of this Request for Qualifications.
- If awarded a contract, offeror agrees that all students, staff and other individuals eligible to receive services will have equal access to the services regardless of race, religion, color, sex, disability, age or national origin (including language minority individuals).
- Offeror and all proposed subcontractors comply and shall remain in compliance with the Federal Immigration and Nationality Act (FINA), all other Federal immigration laws and regulations, A.R.S. § 41-4401, and A.R.S. § 23-214, which requires compliance with federal immigration laws by Arizona employers, Arizona contractors and Arizona subcontractors in accordance with the E-Verify employee eligibility verification program.
- Offeror does not have scrutinized business operation in Sudan or Iran and complies with the Export Administration Act.
- Offeror is authorized to sell, service and submit a statement of qualifications for the specified equipment/services and can provide the equipment/services if awarded a contract.

CLARIFICATION/DISCUSSIONS

Clarifications: Clarification means communication with offeror for the sole purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the statement of qualifications. It is achieved by explanation or substantiation, either in response to an inquiry from Mohave or as initiated by offeror. Clarification does not give offeror an opportunity to revise or modify its statement of qualifications, except to the extent that correction of apparent clerical mistakes results in a revision.

Discussions: After the initial receipt of statement of qualifications, Mohave reserves the right to conduct discussions with those offerors whose statements of qualifications are determined to be reasonably susceptible of being selected for award. Discussions occur when oral or written communications between Mohave and offeror are conducted for the purpose of clarifications involving information essential for determining the acceptability of a statement of qualifications or that provides offeror an opportunity to revise or modify its statement of qualifications. Mohave will not help offeror bring its statement of qualifications up to the level of other statement of qualifications through discussions. Mohave will not indicate to offeror a cost or price that it must meet to obtain further consideration nor will it provide any information about other offerors' statement of qualifications or prices.

CONFIDENTIAL INFORMATION

Confidential information request: If offeror believes that its statement of qualifications contains trade secrets or confidential information that should be withheld from public inspection, a statement advising Mohave of this fact shall accompany the statement of qualifications, and the information shall be so identified wherever it appears. Mohave shall review the statement and shall determine in writing whether the information shall be withheld. If Mohave determines to disclose the information, Mohave shall inform offeror in writing of such determination.

Public record: All statement of qualifications submitted in response to this solicitation shall become the property of Mohave. They will become a matter of public record available for review, subsequent to award notification, under the supervision of Mohave, by appointment, at the Kingman offices.

COOPERATIVE PURCHASING

Cooperative purchasing: This solicitation is based on the need for Mohave to provide the economic benefits of volume purchasing and reduction in administrative costs through cooperative purchasing to schools and other Members. Although contractors may restrict sales to certain public units (for example, state agencies or local government units), any contract that prohibits sales from being made to public school districts will not be considered.

Cooperative purchasing agreements: Cooperative Purchasing Agreements between Mohave and its members have been established under ARS §41-2632 through §41-2634.

General Terms and Conditions (con't)

EVALUATION & AWARD

Basis of award: In accordance with R7-2-1041 through R7-2-1050 and ARS §41-2579, Mohave will issue a Request for Proposal to a final list of responsive and responsible vendors determined to be most qualified to perform the specified construction services. To qualify for evaluation, a statement of qualifications must have been submitted on time, and materially satisfy all mandatory requirements identified in this solicitation.

Deviations and exceptions to requirements: Deviations or exceptions stipulated in a statement of qualifications may result in disqualification. Language to the effect that offeror does not consider this solicitation part of the contract may result in rejection of the statement of qualifications.

Evaluation Criteria: The evaluation criteria for this solicitation, and the maximum points for each, are as follows:

Criteria	Points
Offeror's qualifications and experience	40
Quality of the statement of qualifications	20
Offeror's contract management plan	10
Offeror's quality management plan	10
Offeror's subcontractor management plan	5
Offeror's financial capacity	5
Offeror's safety record	5
Information from references, Green Contracting, PPI information and other pertinent information	<u>5</u>
Total	100

Interviews: Mohave will not hold interviews during the evaluation of this RFQ.

Maximum job order: No specific job order under an awarded contract shall exceed \$1,000,000, or the amount set by applicable law at the time of the job order. (Cities and Counties are allowed to change that amount to a higher threshold.) A specific single project is defined as, "one or more facilities at a single location, at a common location or if for a similar purpose, at multiple locations." (ARS §28-7361.18).

Method of evaluation: Mohave shall select a committee of not more than seven (7) members to evaluate the statement of qualifications. Composition of the committee shall be in compliance with ARS §41-2579.C.3.

Multiple award: Mohave has a large number of various types of Members located throughout Arizona. To assure that our contracts meet the requirements of all Members, Mohave reserves the right to award multiple contracts. Such decision will be based upon considerations for Members' experience with existing products and systems, brand continuity for parts replacement and future expansion, contractor's ability to provide for our large, diverse membership, bonding capacity, geographic area(s) served, Mohave's past experience with contracts for similar product/services, and other relevant criteria. Offeror should consider the fact that Mohave may award multiple contracts in preparing their response. The decision to award multiple contracts, award a single contract, or make no award rests solely with Mohave.

A multiple award shall be made only if the procurement officer determines in writing that a single award is not advantageous to Mohave. A multiple award shall be limited to the least number of suppliers necessary to meet the requirements of the using agencies. Mohave may consider regional awards to meet the membership needs.

Past performance information: Past Performance Information (PPI) is relevant information regarding a contractor's actions under previously awarded contracts to schools and local, state or federal agencies. It includes contractor's record of performance under such contracts including, but not limited to: conformance to the terms, conditions, specifications and scope of work of the contracts, responsiveness to, and correction of, contract claims and controversies, and satisfaction of the contracting entities. PPI shall be a factor in evaluation and award.

Request for Proposal: The evaluation committee shall determine a final list of offerors to receive a Request for Proposal. Up to five (5) vendors will be on the final list.

General Terms and Conditions (con't)

EVALUATION & AWARD (con't)

Responsive statement of qualifications: A responsive statement of qualifications reasonably and substantially conforms to all material requirements of the solicitation. Statement of qualifications must be responsive to receive award consideration. Mohave reserves the right to waive minor informalities.

FORM OF CONTRACT

Form of contract: There will be no contract as a result of this RFQ. No more than three (3) offerors whose statements of qualifications are determined to be acceptable in accordance with the stated evaluation criteria will receive a Request for Proposals (RFP). Contracts, if any, will be awarded in accordance with the RFP.

INQUIRIES

Any question related to this solicitation shall be directed to Mohave. Mohave may require any and all questions to be submitted in writing. Inquiries may be faxed (928-718-3238) or e-mailed to contracts@mesc.org, or via phone (928-753-6945). Mailed inquiries should not have the solicitation number on the envelope since it might be confused with a sealed statement of qualifications response and not be opened until the due date and time.

INSURANCE

Liability insurance: Unless otherwise modified elsewhere in this solicitation, prior to commencing services under this contract, contractor shall procure and maintain during the life of this agreement comprehensive public liability insurance, to include automobile liability, providing limits of not less than \$1,000,000 per occurrence. Evidence of the required insurance shall be provided by means of a certificate of insurance naming Mohave as the certificate holder. In addition, contractor must be willing to provide, upon request, identical certification of insurance to any Member using this contact.

Subcontractor insurance: Prior to commencing any work, any subcontractor shall procure and maintain at its own expense until final acceptance of the work, insurance coverage in a form and from insurers acceptable to the prime contractor. All subcontractors will provide worker's compensation insurance, which waives all subrogation rights against the prime contractor and Member.

Workers compensation insurance: Contractor shall also procure and maintain during the life of this agreement, workers' compensation insurance for all of contractor's employees engaged in work under the contract. All workers' compensation insurance will be in compliance with state statute and evidenced by a certificate of insurance.

LICENSES

Contractor for Job Order Contracting construction services shall be licensed to perform construction pursuant to Title 32, Chapter 10. Contractor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by contractor. Contractor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. Mohave reserves the right to stop work and/or cancel the contract of any contractor whose license(s) expire, lapse, are suspended or terminated.

STATEMENT OF QUALIFICATIONS ACCEPTANCE PERIOD/WITHDRAWAL

Late statement of qualifications: Except as authorized by ARS §41-2534 and/or R7-2-1044, late statement of qualifications shall not be considered. Late statement of qualifications will be returned, unopened, within ten (10) days of request.

Statement of qualifications acceptance period: A statement of qualifications submitted in response to this solicitation shall be valid and irrevocable for ninety (90) days after opening time and date.

Withdrawal of statement of qualifications: At any time prior to the specified due date and time, offeror may withdraw his statement of qualifications. After the opening time and date, statement of qualifications may not be withdrawn, except as allowed by R7-2-1049.

OVERVIEW

Applicable law: Contract shall be governed by the laws of the State of Arizona, and suits pertaining to the contract may be brought only in courts in the State of Arizona.

General Terms and Conditions (con't)

OVERVIEW (con't)

Application of law: The Arizona Procurement Code, the Arizona State Board of Education School District Procurement Rules, and the Uniform Commercial Code (UCC) as adopted by the State of Arizona, are part of this document as if fully set forth herein. Any provision or clause required by law, rule or regulation to be included in the contract will be read and enforced as if in the contract, whether or not physically included. If any such provision is not included, or is not correctly included, contract will be amended in writing to make such inclusion or correction upon application from either party to contract.

Captions, headings and illustrations: The captions, illustrations, headings, and subheadings in this solicitation are for convenience and ease of perusal only, and in no way define, limit or describe the scope or intent of the request.

Construction services: Construction, and one or more related services, such as finance services, maintenance services, operations services, design services and preconstruction services as those services are authorized in the definition of Job Order Contracting.

Contract claims or controversies: The requirements of the Arizona State Board of Education School District Procurement Rules and the Arizona State Procurement Code shall govern any contract awarded as a result of this solicitation, as well as any contract claims or controversies associated with it.

Definition of time: Periods of time, stated as a number of days, shall be in calendar days, not business days.

Eligible agencies: Any contract awarded from this solicitation shall be available to any and all Mohave members. Member is defined as a local or public procurement unit, or a governmental public entity that is a political subdivision for purposes of federal income tax, or a nonprofit educational or public health institution that is a political subdivision for purposes of federal income tax or meets the requirements of section 115 of the Internal Revenue Code. Mohave has over 380 Members including public school districts, community colleges, city and county governments and political subdivisions throughout Arizona. A list of Members may be found on Mohave's website, www.mesc.org. Actual use of any contract will be at the sole discretion of Mohave's Members.

Nonresponsive offer: Any statement of qualifications that does not conform to the mandatory or essential terms, conditions and/or specified requirements for this solicitation may be considered nonresponsive.

Removal from potential bidders list: Any offeror submitting a perfunctory statement of qualifications with no serious intent of being accepted, may be removed from Mohave's potential bidders list. Any vendor not responding to two (2) consecutive solicitations for similar procurements may be removed from the potential bidders list for those items or services. A "no bid" response or request to remain on the list is sufficient to keep a vendor on the potential bidders list.

Severability: The provisions of this solicitation are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the contract which may remain in effect without the invalid provision or application.

Subcontractor: A person who contracts to perform work or render service to a contractor or to another subcontractor as a part of a contract with Mohave.

Statement of qualifications opening: Statement of qualifications shall be opened immediately following the statement of qualifications due date and time. The name of each offeror shall be publicly read and recorded in the presence of witnesses. All information in the statement of qualifications shall remain confidential until after award of contracts, with the exception of review by Mohave staff and selected evaluators.

General Terms and Conditions (con't)

PERFORMANCE AND PAYMENT BONDS

Requirements: The performance bond and payment bond for each job order shall cover the full amount of construction under the job order, and shall not include coverage of any amounts for design services, preconstruction services, finance services, maintenance services, operations services or other related services included in the job order. (The contract shall be available for use by any or all Mohave members. There is not an initial estimate of the amount of construction that will be done under the contract by the members. Therefore, the amount of performance and payment bonds must be based upon the amount of each job order.)

Waiver of performance and payment bonds: The Mohave member may waive performance or payment bonds on projects that cost less than the competitive bidding threshold in effect at the time of a job order (currently \$50,000 for schools); or less than an amount determined by an affiliate member. When bonds are not used, the contractor will be paid upon the completion of the project.

PREPARATION OF STATEMENT OF QUALIFICATIONS FORMAT

Amendment of statement of qualifications: A statement of qualifications may be amended up to the time of opening by submitting a sealed letter to the place indicated on the front of the solicitation.

Compliance with instructions: Offeror's ability to follow statement of qualifications preparation instructions in this solicitation will be considered an indicator of offeror's ability to follow instructions should it receive an award as a result of this solicitation. The quality of organization and writing reflected in the statement of qualifications will be considered to be an indication of the quality of organization and writing which would be prevalent if a contract is awarded. As a result, the statement of qualifications will be evaluated as a sample of data submission. Subjective judgment on the part of Mohave's evaluators is implicit in this process.

Cost of statement of qualifications preparation: Mohave will not reimburse the cost of developing, presenting, or providing any response to this solicitation.

Offeror responsibility: Offeror shall examine the entire solicitation, seek clarification of any item or requirement that may not be clear, and check all responses for accuracy before submitting statement of qualifications. Failure to examine any requirements shall be at offeror's risk. Negligence in preparing a statement confers no right of withdrawal after due date and time.

Receipt of statement of qualifications: Statement of qualifications must be in the actual possession of Mohave on or prior to the exact time and date set for statement of qualifications opening.

Sealed envelope or package: Statement of qualifications shall be submitted to the proper location in a sealed and properly identified envelope or package, as specified on page 1 of this solicitation.

Signature(s) on statement of qualifications: The offer and signature page must be submitted with an original ink signature by the person authorized to sign the offer. The person signing the statement of qualifications shall initial erasures, interlineations or other modifications in statement of qualifications. Failure to sign the statement of qualifications and signature page, or to make other notations as indicated, may result in rejection of statement of qualifications.

Statement of qualifications forms: The forms and format contained in the solicitation shall be used. Offerors may reproduce the forms and retype the information, but all of the required information must be presented in the tab order requested. Telegraphic, electronic mail, or faxed statement of qualifications shall not be considered.

Statement of qualifications submittal: One (1) original and four (4) copies of statement of qualifications shall be submitted in individual three-ring loose-leaf binders on the forms and in the format contained in the solicitation. Statement of qualifications shall contain all descriptive literature, specifications, samples and any other information required by the solicitation. Include a CD with electronic copies of your submitted documents, if available.

Statement of qualifications must be completed in ink, on a computer, or typewritten. No pencil submissions are allowed. Forms may be filled out by hand, but must be legible. Illegible or vague offers may be rejected.

General Terms and Conditions (con't)

PRICING

Basis for pricing: Prices under the contract will be based upon a Unit Price Book (UPB). The UPB will be included with the RFP.

Coefficients: A coefficient will be applied to the UPB. The coefficient is the multiplier (i.e., .95) that is applied to all UPB prices to determine the member's purchase price.

No pricing in statement of qualifications: The statement of qualifications shall not include pricing or coefficients. **Statements received containing pricing shall be considered non-responsive.**

PROTESTS

Protests shall be filed with the district representative Tom Peeler, the Executive Director of Mohave, and shall be resolved in accordance with ARS, Title 41, Chapter 23, Article 9 and State Board Rules R7-2-1001 through R7-2-1195. *A protest must be in writing and must be filed with the Executive Director of Mohave at 625 E. Beale Street, Kingman, Arizona, 86401.* A protest of a solicitation must be filed with the Executive Director before the solicitation due date and time. A protest of a proposed award or awards must be filed within ten (10) days after the protester knows or should have known the basis of the protest, whichever is earlier. A protest filed on the tenth day must be received by 5:00 pm, MST. A protest must include:

- The name, address and telephone number of the protester;
- The original signature of the protester or its representative;
- Identification of the solicitation by contract number;
- A detailed statement of the legal and factual grounds of protest including copies of any relevant documents; and
- The form of relief requested.

Should Mohave prevail in an appeal of a decision issued by the Executive Director, appellant waives any objection to the hearing officer awarding Mohave its reasonable attorneys fees and costs.

SUSPENSION OR DEBARMENT STATUS

Offeror shall include a letter in its statement of qualification notifying Mohave of any debarment, suspension or other lawful action taken by any federal, state or local government within the last five years that precludes offeror or its employees from participating in any public procurement activity. Such letter shall provide name and address of the public procurement unit, effective date, duration, and relevant circumstances of the suspension or debarment. Failure to supply such letter or not disclose all pertinent information shall result in cancellation of any contract.

TERM OF CONTRACT AND EXTENSION

Contract period: It is Mohave's intent to award multi-term contract(s) for job order contracting. The initial contract term shall be for one (1) calendar year from date of contract award. By mutual written agreement between Mohave and contractor, the contract may be extended for up to four consecutive additional 12-month periods, beginning immediately after expiration of the prior term. However, no contract extension exists unless and until contractor is so notified by Mohave.

Renewal of contract: Conditions for renewal of the contract shall include, but are not limited to, satisfactory performance of services during the preceding contract term, ability to continue to provide satisfactory services, continued adherence to the requirements of the statement of qualification documents, and continued competitive prices for the construction services provided under the contract.

General Terms & Conditions Acceptance Form

Place after Tab 2

Signature on page two certifies complete acceptance of the General Terms and Conditions in this solicitation, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the General Terms and Conditions:

- We take no exceptions to the general terms and conditions

(Note: If none are listed below, it is understood that no exceptions are taken.)

- We take the following exceptions to the general terms and conditions. All deviations must be clearly explained. Provide details on your exceptions below:

(Note: Unacceptable exceptions shall remove your statement of qualifications from consideration for award. Mohave shall be the sole judge on the acceptance of exceptions and Mohave's decision shall be final.)

Statement of Qualifications Submittal

To help insure that every statement of qualifications receives a fair evaluation, organize your statement of qualifications as follows, for the original response and for each individual copy requested in the RFQ. **Respond to each bullet point in the outline:**

Step ONE: Obtain a three-ring binder and a set of three-hole punched index dividers.

Step TWO: Prepare your table of contents with the matching tabs. Insert your statement of qualifications in the binder in the order listed below.

Tab 1: The Statement of Qualifications
The RFQ Offer & Signature Page.

Tab 2: General Terms and Conditions
RFQ Pages 3-9 (Include a copy of each page, in order).
General Terms and Conditions Acceptance Form (Complete RFQ page 10, as requested).

Tab 3: Statement of Qualifications (Prepare a statement of qualifications as outlined below):

a. Table of Contents

- Provide a Table of Contents for your statement of qualifications.
- Place each major section after an indexed tab.

b. Letter of Introduction

- Provide a brief introduction of your firm and its interest in this procurement.

c. Contents

- Basic Company Information:
 - Company Name
 - Address
 - Telephone Number
 - Fax Number
 - Email Address
 - Name of Primary Contact
 - Number of Years in Business
 - License(s) Held by the Firm: License(s) shall include the current Arizona Contractors license number applicable to perform the scope of work. Applicable license class are B-01, KB-01, or specialty class applicable to perform the scope of work
 - If the firm has more than one office, provide specific information about the parent company and administering office, and other branch offices.

d. Form of Ownership

- Indicate the type of ownership (corporation, joint venture, limited liability company, sole proprietorship, etc).
- If responding as a joint venture with fewer than two relevant projects, as a joint venture, submit qualifications for each firm.

e. Personnel

- Provide information about the firm's personnel resources (average size of workforce, position classifications, experience, training, location(s) of personnel).
- Include information about support staff (office workers, etc.).
- Provide detailed information describing education, training and qualifications for key personnel (general management, project management, estimator, engineer, construction superintendent, etc.).
- Describe your plan for personnel recruitment, particularly during periods of booming construction.
- Provide an organization chart for your firm.

Statement of Qualifications Submittal (con't)

Tab 3: Statement of Qualifications (Prepare a statement of qualifications as outlined below) (con't)

e. Personnel con't

- Complete and enclose a General Services Administration Standard Form 330, to the extent applicable to your firm. (A copy of GSA SF330 is also available on Mohave's website.). Notes on GSA SF330 are as follows:

GENERAL SERVICES ADMINISTRATION STANDARD FORM 330:

While the title of this form is "Architect-Engineer Qualifications", the intent is to have the firm responding to this RFQ fill the form out. We are not looking for you to obtain the services of an architect and/or engineering firm to fill this out. The form is to be used to review your qualifications, as applicable under our RFQ.

Pages 1 - 8 of Form 330 are instructions to assist you in filling out the form. Pages 9 - 13 should be filled out and returned with your statement of qualifications. Page 14 of Form 330 (marked as Part II - General Qualifications) will only need to be used if you have more than one branch office that would be seeking work under an awarded contract.

Section C, in Part 1 "Contract Specific Qualifications" (page 9 of Form 330) asks for information about your key subcontractors. You may skip this portion of the form, as this information is already required in section f, "Consultants and Subcontractors", on page 12 of the RFQ.

f. Consultants and Subcontractors

- Provide the names and locations of consultants and subcontractors you plan to use, if any.
- List or describe the services to be provided by each.
- Provide a statement of your subcontractors' experience providing the services, particularly in a job order contract setting.

g. Financial Information

- Provide a letter from your financial institution indicating the range of credit available to your firm (i.e., credit in the low nine figures or credit line exceeding five figures) or your firm's latest annual financial report.
- Provide a letter from your financial institution and/or officers of major suppliers, indicating confidence in your firm's stability and payment history.
- Provide a letter from your bonding company indicating the ability to bond job orders under the contract, and your current bonding capacity.

h. Insurance

- Provide a certificate of insurance indicating that your firm possesses the required insurance coverage. The Acord 25 form is the preferred certificate, but not the required form of certificate.
- A sample certificate may be provided. However, before any orders are processed the successful contractor must provide a certificate that names Mohave as a certificate holder.

i. Past Performance

- Provide a statement of your experience providing fencing and related services, particularly in a job order contract setting. Indicate if you were the primary or subcontractor for the project.
- Provide a list of your job order contracts. Include date of contract, contracting agency, agency contact information, and value of contract for each contract in the list.
- If your firm has no JOC experience, provide a description of your philosophy and experience partnering as a member of a team consisting of the owner, owner's customers and clients, and the contractor. Provide other relative job experience.
- Describe your experience in pricing projects using a Unit Price Book (UPB) and a coefficient.

Statement of Qualifications Submittal (con't)

Tab 3: Statement of Qualifications (Prepare a statement of qualifications as outlined below) (con't)

i. Past Performance con't

- If your firm has no experience pricing using a UPB, provide a description of your philosophy on pricing using a UPB.
- Provide a description of your experience working on school district or other governmental projects, working on multiple projects simultaneously, and working throughout the state.
- Provide a statement of your history for submitting claims and change orders. Provide specific information, i.e., type of claim, date, reason, amount, and outcome.

j. Contract Management Plan

- Provide a statement of your plan for performing and managing the work.
- What personnel will be used?
- Will you use technology? If yes, for what purposes? If no, how will you prepare job order cost quotations and invoices?
- How do you plan to ensure prompt responses to job order requests?
- What is your plan for responding to and performing multiple job orders at the same time?
- What limitations will you have geographically or in the number of simultaneous job orders?
- Provide other pertinent information that will help Mohave evaluate your firm and its capabilities.

k. Quality Management Plan

- How do you set goals and monitor the performance of your company?
- How do you inspect the work to ensure quality?
- How do you stay on schedule?
- What is your complaint and dispute resolution procedure?
- Provide other pertinent information that will help Mohave evaluate your firm and its capabilities.

l. Subcontractor Management Plan

- Provide a statement of your plan for managing subcontractors.
- Provide a statement acknowledging your intent to not use price as the sole determining factor when selecting subcontractors under any awarded contract.
- How will you recruit subcontractors, particularly in the local communities where work will be performed?
- How will you ensure acceptable quality for work performed by subcontractors?
- How will you address controversies and claims related to work performed by subcontractors?
- Provide other pertinent information that will help Mohave evaluate your subcontractor management capabilities.

m. Green Contracting

- Describe your application of green construction techniques. Include information on:
 - Testing or certification your construction products and services support?
 - Green construction products and services you would be utilizing under an awarded Mohave contract that has a proven track record?
 - Will these green construction products and services be used in all construction projects, or only on projects when the member requests them to be used?
 - Describe your plan for recycling old building materials, and how that plan will be implemented.
 - Describe any other green construction techniques that would be used under an awarded Mohave contract.
 - Include information on products that contain a percentage of recycled contents.

Statement of Qualifications Submittal (con't)

Tab 3: Statement of Qualifications (Prepare a statement of qualifications as outlined below) (con't)

n. Safety

- Provide a copy of your firm's safety management plan.
- Provide a copy of your firm's safety training program.
- Provide a letter from your firm's insurance company stating the Workers' Compensation Experience Modification Rate (EMR) for the past three (3) years.
- The letter shall be on the insurance company's letterhead and shall be signed by an appropriate individual employed by the insurance company.

Tab 4: Additional Information

Include additional relevant information such as literature, slicks, pictures, and other pertinent *supporting printed data*

Tab 5: Checklist

Make sure everything is included. (Initial and enclose the form on RFQ page 15).

Step THREE: Prepare the final checklist (page 15). Sign it and place after Tab 5. **Place your original statement of qualifications, and four additional copies**, in a sealed envelope or box and send them to Mohave so that they arrive on or before 3:00 p.m. MST on Friday, September 10, 2010.

Step FOUR: Keep one or more complete copies of your statement of qualifications.

Statement of Qualifications Checklist

You have received this solicitation because of information that you provided on Mohave's online potential bidders registration. Review this document in its entirety to make sure you fully understand the products and services that we are requesting. Please do not assume that a particular form, section, specification or information does not or should not apply to you. Contact Mohave with any questions that you may have.

We have included this preparation form and checklist to assist you in preparing your response. Follow each step, placing the required information in your response binder in the proper place. **All of the items listed below are required.** Initial next to each item to indicate completion.

To be considered, your statement of qualifications must arrive at Mohave's Kingman office on or before 3:00 p.m. MST on Friday, September 10, 2010.

- _____ 1. Offer and Signature Page (RFQ page 2) was signed and placed after *Tab 1*.
- _____ 2. The general terms and conditions were carefully read (pages 3-9). Exceptions to the General Terms and Conditions, if any, were noted on the General Terms and Conditions Acceptance Form (page 10). RFQ pages 3-10 were placed after *Tab 2*.
- _____ 3. The statement of qualifications was prepared in compliance with the requirements in RFQ pages 11-14. Each bullet point has been addressed. The statement of qualifications was placed it after *Tab 3*.
- _____ 4. A certificate of insurance demonstrating current compliance with the insurance requirements in the General Terms and Conditions was placed after *Tab 3*.
- _____ 5. Any additional pertinent information was placed after *Tab 4*. This information could be a list of satisfied customers or photographs of worksites. Any info that will assist evaluators in reaching a decision should be placed after *Tab 4*.
- _____ 6. The completed Statement of Qualifications Checklist was placed after *Tab 5*.
- _____ 7. Pricing cannot be included with your statement of qualifications.
- _____ 8. Submitted response contains one (1) original and four (4) copies submitted in individual, separate binders. Failure to provide original and all copies may render your response as non-responsive.

Appendix G: A Better Understanding of Mohave

1. Mohave Educational Services Cooperative, Inc. (Mohave) is a non-profit agency established by the authority of ARS §11-952 and ARS §41-2632. Mohave began administering a cooperative purchasing program in 1986 as a school service agency. Mohave's Membership includes public school districts, community colleges, city and county governments, and political subdivisions throughout Arizona. [See www.mesc.org for list of Members.]
2. Membership is established through a Cooperative Purchasing Agreement (CPA). The signed CPA serves as the contract between Mohave and the participating Member, and authorizes the Member to use Mohave's procurement contracts.
3. As a local procurement unit administering a cooperative purchasing program, Mohave follows the Arizona Procurement Code and Arizona Department of Education School District Procurement Rules to competitively solicit and award procurement contracts.
4. When Mohave issues solicitations and awards contracts in compliance with the Arizona Procurement Code and Arizona Department of Education School District Procurement Rules, all Members using those contracts are deemed to be in compliance and may use the contracts as if the contracts were their own.
5. A Mohave reviewed purchase order is a legal contract between a vendor and a Member for goods and services. Members issue purchase orders for all goods and services purchased under our contracts.
6. In accordance with the Arizona Procurement Code and Arizona Department of Education School District Procurement Rules, the buying Member is responsible for paying for goods and services received under Mohave contract. Mohave's CPA requires that the Member pay within 30 days of the date of the invoice.
7. Protection for a Mohave contractor from a Member that refuses to pay is substantial. A Member that issues a purchase order must have the funds to pay for the goods and services received from that purchase order. A non-paying Member runs the risk of losing its ability to use Mohave contracts and/or facing a variety of legal consequences that result for default on a contract.
8. Mohave has approved a procedure that allows Mohave contractors to sign multi-term contracts directly with Members, as long as the agreements are based on purchase orders from Mohave. This enables Members to make periodic rental and lease payments directly to the lender, not Mohave.
9. Mohave receives no direct tax funding for its operation. Instead, Mohave operates on a 1% administration fee, which is generally included in the contract price for materials and services. The administration fee paid is by the Member and is based upon the cost of the goods and services purchased by the Member.
10. Mohave is a unique organization. Mohave is a non-profit organization that follows the Uniform School Financial Records (USFR), a fund-accounting system used by Arizona schools. We have a Board of Trustees which functions much like a school board. We have independent annual audits, with the results reported to the Arizona Auditor General's office. Our contracts are governed by the Arizona Procurement Code and Arizona Department of Education School District Procurement Rules, the same statutes and rules directly applicable to our Members.
11. Mohave is an active Member of the Association of School Business Officials International (ASBO), the Arizona Association of School Business Officials (AASBO), Arizona School Boards Association (ASBA), the National Institute of Governmental Purchasing (NIGP), and other regional and national professional associations.

Learn more about Mohave at www.mesc.org

Offer and Contract Award

Place after Tab 1

**RFP 10J-1012
Job Order Contracting for Fencing**

To Mohave Educational Services Cooperative, Inc.:

The undersigned hereby certifies understanding and compliance with the requirements in the General Terms and Conditions. Offeror further agrees to furnish materials and/or services in compliance with all terms, conditions, specifications and addenda in the solicitation and any written exceptions in the offer.

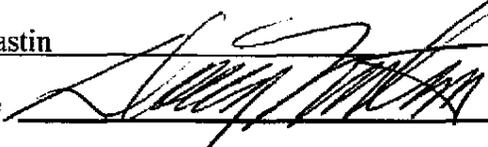
Federal Employer Identification Number 86-0466917

Company Name Phoenix Fence Company

Address P.O. Box 21183 City Phoenix State AZ Zip 85036

Telephone Number (602) 276-4283 Fax (602) 276-0638

Printed Name Doug Mastin Title President

Authorized Signature 

The Contractor shall not commence any billable work or provide any material or service under this contract unless and until Contractor receives a purchase order with Mohave's review noted.

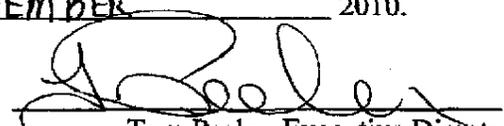
Acceptance of Offer and Contract Award (Mohave Only)

Your Proposal is Hereby Accepted:

As Contractor, you are now bound to sell the materials and/or services offered to and accepted by Mohave in accordance with the solicitation, including all terms, conditions, specifications, addenda, etc.

This Contract shall be referred to as Contract Number 10J-PFC-1101

Awarded this 1st day of NOVEMBER 2010.


Tom Peeler, Executive Director
Mohave Educational Services Cooperative, Inc.



**Award Notification
Via Email**

Doug Mastin
Phoenix Fence Company
10/02/2010

Congratulations, Phoenix Fence Company's response has been awarded a contract under RFP 10J-1012. Attached is a copy of the contract signature page. Important notes and action items regarding the award are listed on page two.

Your organization is bound by the terms of this contract: **only items specifically requested in this solicitation and submitted in your response to this solicitation will be authorized/allowed.**

Advise your Mohave customers to make purchase orders out to Phoenix Fence Company Purchase orders must be faxed (928-718-3232), or emailed (orders@mesc.org) to Mohave for review.

Do not perform any work or provide any products until you receive a "Mohave Reviewed" purchase order.

We highly recommend having your staff review our vendor information pages at http://www.mesc.org/purchasing_v.html to learn more about working with Mohave. Especially helpful is the Vendor Handbook.

Please check all the entries on the contract record attached. You may make additions or revisions to the description (40 words or less), contact persons, etc. Email back any changes as soon as possible to tomd@mesc.org.

Your current contract 05K-PFC-0928 expired on 9/28/2010. Your contract under RFP 10J-1012 will take effect on 11/1/2010.

If you have any questions regarding your new contract, please call or email your contract specialist, as indicated on the attached contract record. We look forward to working with you and your company in the future.

Craig A. McKee, CPPB
Director of Contracting Programs

NOTES ON AWARD: Phoenix Fence Company

- Send requests for pricing updates to your contract specialist.
- Do not provide any goods/services until you receive a Mohave reviewed purchase order.
- Under the rules for Job Order Contracting, performance and payment bonds must be provided on each project. However, members may waive bonding for projects under \$50,000. Members wishing to waive bonding for the projects under that amount must notify Mohave of their intent to waive the bond.
- Order cycle overview:
 1. Member forwards purchase orders to Mohave. Vendor is Phoenix Fence Company
 2. Mohave emails Member order to Phoenix Fence Company
 3. Phoenix Fence Company provides product/services.
 4. Phoenix Fence Company invoices Member.
 5. Member pays Phoenix Fence Company.
 6. Phoenix Fence Company sends Usage and Reconciliation Report to Mohave.
 7. Phoenix Fence Company remits administration fee monthly, based on invoices paid.
 8. Mohave audits selected purchases.

REQUIREMENTS/ACTION ITEMS FOR THE AWARD:

- You agreed to provide a Reconciliation Report detailing activity under the contract, and payment for Mohave administration fees for invoices paid in the previous month. Your report is due on the 20th of each month.
- Mohave will update the Unit Price Book (UPB) annually. You will be notified prior to the scheduled update. Upon completion, you will be sent the updated UPB with the pricing effective date.
- Because you have/or have had a Mohave contract, we want to address how to properly report invoices on your monthly reconciliation reports.
 - Line item purchase orders that remain open under 05K-PFC-0928 should be reported on 05K-PFC-0928 reconciliation reports.
 - Blanket purchase order invoices with a ship date prior to 9/28/2010 should be reported on the 05K-PFC-0928 reconciliation reports.
 - New purchase orders issued under the 10J-PFC-1101 should be reported under 10J-PFC-1101 reconciliation reports.
 - Blanket purchase order invoices with a ship date after 11/1/2010 should be reported on the 10J-PFC-1101 reconciliation reports.



Awarded as recommended.
 T. Peeler, 10/29/10

Recommended for award

Phoenix Fence Company
Brown's Custom Fence
Associated Fence Company of Arizona, LLC.

We received five responses to RFP 10J-1012. All were determined to be responsive and responsible. The recommended vendors submitted the highest scoring proposals as detailed below.

The following is a summary of the final scores utilizing the Heisman method of scoring:

Heisman Ranking	TW	CM	TO	MD	MC	Avg. Rank	Total Points
Phoenix Fence Company	1	1	1	1	1	1.00	579.25
Brown's Custom Fence	3	2	3	2	2	2.40	549.50
Associated Fence Company	2	3	2	3	3	2.60	532.00

The technical offers were compared using the criteria set forth in the solicitation, and the required scoring methodology contained in the solicitation. After the technical offers were scored, the pricing proposals were opened, and pricing data was compared. The evaluation committee reviewed both the coefficients and the associated costs included in the proposals.

The evaluation committee assigned a calculated score for Item 9, (Cost) on the evaluation score sheet. Price scores were assigned points from 25-0, as specified in the solicitation, based on a comparison of averages for each offeror's required coefficient. The same common pricing score was used by all evaluators for item 9.

The evaluation committee determined that the only information that was applicable for item 10, (Other appropriate costs) on the evaluation score sheet were, travel, and mobilization costs. Most offers charged different rates for, travel, M&IE, and mobilization, and were assigned a score accordingly for Item 10. The offers who did not charge for travel, M&IE, and mobilization received a score of 5, those that charged for travel, M&IE, and/or mobilization received a score ranging from 2 to 4 based on their rates for these charges. The same common score was used by all evaluators for item 10.

The solicitation authorized a multiple award. The evaluation committee determined that one award would not be advantageous to our members, nor sufficient to meet the members' varied needs, based on usage under previous similar contracts and estimated usage under new contracts.

Details for the recommended awards are as follows:

- Phoenix Fence Company was the number one overall scoring offeror. They are a previous contract holder who has performed adequately under contract. They did not offer design or engineering services. They offered an average coefficient of .71, charge state rates for travel, and do not charge for mobilization.

RFP10J-1012 Award recommendation (con't)

- Brown's Custom Fence was the number two scoring offeror. They provided the second lowest average coefficient for Prepriced items. They are a previous contract holder who has performed adequately under contract. They offered design and engineering services. They offered an average coefficient of .67, charge state rates for travel, and they charge for mobilization.
- Associated Fence Company was the number three scoring offeror. They offered the lowest average coefficient for Prepriced items. They offered design and engineering services. They offered an average coefficient of .58, charge state rates for travel, and do not charge for mobilization.

The evaluation committee determined that the recommended award constitutes the least number of awards required to meet the members' requirements and needs. The ability to perform under an awarded contract, experience in providing the requested products and services (including requested design services), the existing use of JOC contracts, and the coefficients offered were all factors in this determination. The committee also determined that the recommended awards should have the ability to satisfactorily respond to any growth in the use of job order contracting for various construction trades contracts by our membership.

None of the offerors recommended for award are on the United States General Services Administration's Excluded Parties List, or on the Arizona Department of Administration Excluded Parties List.

Our previous contracts for fencing expired September 28, 2010. It is recommended the award under JOC RFP 10J-1012 be effective as soon as possible.

Not recommended for award

American Fence Company of Arizona, Inc.: This proposal scored lower than those recommended for award. The average coefficient offered (.73) was higher than those of the recommended firms. There were no apparent price or performance requirements to substantiate award of this lower scoring proposal.

Liberty Fence and Supply, LLC.: This proposal scored lower than those recommended for award. The average coefficient offered (.87) was higher than those of the recommended firms. There were no apparent price or performance requirements to substantiate award of this lower scoring proposal.

MSC 10/28/10



10/15/2014

Extension of Contract (Page 1 of 3)

Doug Mastin
Phoenix Fence Company
3626 S. 16th Street
Phoenix, AZ 85040-1311

RE: Contract # 10J-PFC-1101 Extension Agreement made by and between Phoenix Fence Company and Mohave Educational Services Cooperative (Mohave).

In accordance with its terms, Mohave desires to extend contract 10J-PFC-1101 for a period of one (1) year, beginning 11/1/2014. The extension shall be under the same terms and conditions contained therein.

Please indicate your desire to extend by completing the appropriate information below and on the following pages. If the contract is extended, Phoenix Fence Company agrees to provide products or prices as per 10J-1012.

We desire to **extend** the contract as specified above, and agree to abide by the original terms & conditions, and any attached clarifications.

Signature  Title Pres.
Typed/Printed Name DOUG MASTIN Date 10-24-14

Please check the information below.

POs Att: Order Desk
Phoenix Fence Company
3626 S. 16th Street
Phoenix, AZ 85040-1311

Remit to: Phoenix Fence Company
Accounts Receivable
P. O. Box 21183
Phoenix, AZ 85036-1183

Member Contact: Bryan Zeigler
Contract Administrator: Doug Mastin
Phone Number: 602-276-4283
Fax Number: 602-276-0638

If both pages of this notice are not received at Mohave's Kingman office on or before 11/1/2014, orders may be held without processing. Email or Fax completed extension to contracts@mesc.org or (928) 718-3238

To terminate contract 10J-PFC-1101 effective 11/1/2014, send a notice of such to (928) 718-3238 or email contracts@mesc.org. You agree to complete any authorized work or orders received prior to that date.

Extension of Contract

(Page 2 of 3)

Pricing Update

We list your contract as utilizing UPB Multiplier . Please confirm the following regarding pricing under your contract:

Our contract utilized firm-fixed pricing. We agree to hold the current prices until the next contract renewal date of 11/1/2015.

Our contract utilized percentage off MSRP/Retail pricing. The current price lists/catalogs are still applicable.

We will provide new price lists/catalog by _____. (Insert Date)

Remember that your firm cannot quote any new products contained in pricing submitted with your contract renewal until it has been reviewed and approved by your Contract Specialist. Current contract pricing will remain in effect until new pricing has been reviewed and approved.

Vendor Logo

Currently, we have the following logo on our website for our members to view:



If you wish to revise or update the information, keep the following key points in mind:

- *What file types are acceptable?* Vector point files are highly recommended (such as .ai or .eps files). If you don't have access to a vector file, a large hi-resolution (approx. 150-300 dpi) JPEG, TIFF, BITMAP, GIF or PNG file will work. Having a high dpi will help keep images looking sharp if we need to resize the logo.
- *What file size is recommended?* There is no limitation to the logo file size.

Vendor Benefits Description

Currently, we have the following information on our website detailing the benefits of your contract for our members to view:

Vendor Benefits Description (continued)

Phoenix Fence Company is a full service Fencing and Gate Automation contractor serving the state of Arizona. We provide our services only to the commercial, industrial and public-sector markets. We furnish and install chain link, ornamental iron and other specialty fencing as well as gates of course. Our Gate Automation division, the largest in the state of Arizona, provides a very wide array of gate operators, entry systems, vehicle identification entry systems and much more.

Having been a Mohave JOC vendor for over ten years, we know what it takes to successfully bid and complete a Mohave ESC project. Our very knowledgeable and dedicated staff will assist you throughout the entire course of the project, from the initial design to your complete satisfaction upon completion.

If you have a project that requires fencing, gates or gate automation, please give us a call.

All of us at Phoenix Fence are very proud of our reputation for delivering only the finest in materials and workmanship in a professional manner. We would very much welcome the opportunity to discuss your next project requirement and provide a proposal to you.

If you wish to revise or update the information, keep the following key points in mind:

- The description should be 150-200 words that explain the benefits that your company can provide to our members through your Mohave contract.
- This description should give a brief overview for members who may be accessing information about your contract via our Product Vendor Finder.
- Please note that Mohave reserves the right to revise or modify the information provided either for content or length.

Email any information corrections, or additional information to contracts@mesc.org. If you have any questions, contact your Contract Specialist either via email michael@mesc.org or phone 928-718-3222.

EXHIBIT B

Phoenix Fence Company- Pricing Sheets

Installed
 Preparing
 w/Overhead
 and Profit
 Calculation

MESC Price
 Sheet

Coefficient
 Coefficient
 Coefficient

1000 CHAIN LINK FENCE MATERIAL

1100 Chain Link C&I Posts - SS20 Galvanized

Q.D.	Length	Price Each	Coefficient	MESC Price
1101 1 5/8"	5'6"	27.43	0.60	18.48
1102 1 5/8"	6'	29.92	0.60	17.96
1103 1 5/8"	6'6"	33.81	0.60	20.29
1104 1 5/8"	7'	35.48	0.60	21.28
1105 1 5/8"	7'6"	38.80	0.60	23.28
1108 2"	6'	36.51	0.60	21.91
1107 2"	6'6"	41.63	0.60	24.98
1108 2"	7'	42.58	0.60	25.96
1109 2"	7'6"	47.12	0.60	28.28
1110 2"	8'	48.63	0.60	29.18
1111 2 1/2"	8'6"	53.25	0.60	31.95
1112 2 1/2"	9'	54.31	0.60	32.71
1113 2 1/2"	9'6"	58.36	0.60	33.93
1114 2 1/2"	10'	62.83	0.60	35.97
1115 2 1/2"	10'6"	64.83	0.60	38.78
1116 2 1/2"	11'	67.29	0.60	42.41
1117 2 1/2"	11'6"	72.72	0.60	47.24
1118 2 1/2"	12'	78.72	0.60	48.47
1119 2 1/2"	12'6"	80.75	0.60	48.47
1120 2 1/2"	13'	84.81	0.60	50.89
1121 3"	9'	101.14	0.60	60.89
1122 3"	10'6"	108.53	0.60	65.72
1123 3"	12'	115.12	0.60	69.08
1124 3"	12'6"	117.95	0.60	70.77
1125 3"	13'	128.39	0.60	75.84
1126 3"	13'6"	132.15	0.60	78.29
1127 3"	14'	137.89	0.60	82.74

1200 Chain Link C&I Posts - SS20 Galvanized

Q.D.	Length	Price Each	Coefficient	MESC Price
1201 1 5/8"	5'6"	36.89	0.60	22.10
1202 1 5/8"	6'	40.21	0.60	24.13
1203 1 5/8"	6'6"	45.20	0.60	27.12
1204 1 5/8"	7'	48.90	0.60	28.14
1205 1 5/8"	7'6"	51.90	0.60	31.14
1206 2"	6'	58.11	0.60	33.67
1207 2"	6'6"	58.15	0.60	34.89
1208 2"	7'	64.41	0.60	38.65
1209 2"	7'6"	65.42	0.60	39.86
1210 2"	8'	70.51	0.60	42.37
1211 2"	8'6"	74.79	0.60	44.88
1212 2 1/2"	8'6"	73.94	0.60	44.19
1213 2 1/2"	9'	79.40	0.60	47.04
1214 2 1/2"	9'6"	85.34	0.60	51.03
1215 2 1/2"	10'	90.07	0.60	54.41
1216 2 1/2"	10'6"	96.38	0.60	57.82
1217 2 1/2"	11'	102.07	0.60	61.25
1218 2 1/2"	11'6"	108.31	0.60	68.31
1219 2 1/2"	12'	119.21	0.60	72.07
1220 2 1/2"	12'6"	127.55	0.60	78.52
1221 2 1/2"	13'	133.34	0.60	80.03
1222 2 1/2"	13'6"	138.02	0.60	81.62
1223 2 1/2"	14'	148.46	0.60	89.66
1224 3"	7'	117.88	0.60	70.73
1225 3"	7'6"	130.50	0.60	78.30
1226 3"	8'	124.71	0.60	80.83
1227 3"	8'6"	147.39	0.60	88.44
1228 3"	9'	151.58	0.60	90.95
1229 3"	9'6"	164.21	0.60	98.53
1230 3"	10'	168.42	0.60	101.06
1231 3"	10'6"	176.81	0.60	108.09
1232 3"	11'	217.86	0.60	130.61
1233 3"	11'6"	197.91	0.60	118.75
1234 3"	12'	202.07	0.60	121.25
1235 3"	12'6"	214.72	0.60	128.84
1236 3"	13'	223.12	0.60	133.88
1237 3"	13'6"	231.56	0.60	138.94
1238 3 1/2"	10'	200.55	0.60	174.33
1240 3 1/2"	10'6"	305.07	0.60	185.05

10F-PC-1101

Approved Date/Effective Date: 11/01/14

Approved By: Michael Carter

Machone Price: Machone price is determined by applying coefficient to UPB. Machone price is found in the "MESC Price" column.

* MESC Price is rounded up; example \$97.513 is rounded to \$97.52.

Volume Discount: None

Shipping: Included

Tax and Charges: Projects outside a 75 mile radius of downtown Phoenix will be billed for travel and per diem.

Other Information: Full pricing update. Update includes annual adjustments using National Average CPI.

1241	3 1/2"	11'	319.59	0.80	191.76
1242	4"	7'	230.06	0.80	138.04
1243	4"	7'-6"	294.65	0.80	152.79
1244	4"	8'	282.80	0.80	157.74
1245	4"	8'-6"	287.67	0.80	172.55
1246	4"	8'	295.79	0.80	177.48
1247	4"	8'-6"	320.46	0.80	182.28
1248	4"	10'	328.63	0.80	197.18
1249	4"	10'-6"	345.07	0.80	207.05
1250	4"	11'	368.72	0.80	221.84
1251	4"	11'-6"	386.16	0.80	231.70
1252	4"	12'	394.36	0.80	238.63
1253	4"	12'-6"	418.05	0.80	251.43
1254	4"	13'	433.72	0.80	261.28
1255	4"	13'-6"	451.82	0.80	271.16
1256	5 5/8"	13'-6"	466.07	0.80	280.04
1257	6 5/8"	7'-6"	507.74	0.80	304.31
1258	6 5/8"	8'	507.24	0.80	309.39
1259	6 5/8"	8'-6"	526.42	0.80	319.47
1260	6 5/8"	9'	478.58	0.80	432.17
1261	6 5/8"	9'-6"	789.04	0.80	481.43
1262	6 5/8"	10'	808.02	0.80	486.72
1263	6 5/8"	10'-6"	840.80	0.80	510.00
1264	6 5/8"	11'	860.46	0.80	534.29
1265	6 5/8"	11'-6"	920.97	0.80	558.59
1266	6 5/8"	12'	971.45	0.80	582.87
1267	6 5/8"	12'-6"	1011.54	0.80	607.17
1268	6 5/8"	13'	1052.39	0.80	631.44
1269	6 5/8"	13'-6"	1092.88	0.80	655.73
1270	8 5/8"	7'	915.08	0.80	548.04
1271	8 5/8"	7'-6"	980.43	0.80	588.26
1272	8 5/8"	8'	1045.80	0.80	627.48
1273	8 5/8"	8'-6"	1111.14	0.80	666.69
1274	8 5/8"	9'	1176.50	0.80	705.90
1275	8 5/8"	9'-6"	1241.87	0.80	745.13
1276	8 5/8"	10'	1307.24	0.80	784.35
1277	8 5/8"	10'-6"	1372.61	0.80	823.57
1278	8 5/8"	11'	1437.95	0.80	862.77
1279	8 5/8"	11'-6"	1503.31	0.90	901.98
1280	8 5/8"	12'	1568.69	0.90	941.22
1281	8 5/8"	12'-6"	1634.06	0.90	980.44
1282	8 5/8"	13'	1699.39	0.90	1019.64
1283	8 5/8"	13'-6"	1764.73	0.90	1058.85

1300 Chain Link Framework - SS20, Galvanized

Q.D.	Length	Coefficient		
1301	3 1/2"	78.22	0.80	46.84
1302	4"	104.08	0.80	62.46
1303	4"	104.08	0.80	62.46
1304	4"	104.08	0.80	62.46
1305	4"	104.08	0.80	62.46
1306	4"	104.08	0.80	62.46
1307	4"	104.08	0.80	62.46
1308	4"	104.08	0.80	62.46
1309	4"	104.08	0.80	62.46
1310	4"	104.08	0.80	62.46
1311	4"	104.08	0.80	62.46

1400 Chain Link Framework - SS40, Galvanized

Q.D.	Length	Coefficient		
1401	1 3/8"	144.51	0.80	86.71
1402	1 5/8"	127.50	0.80	76.50
1403	1 5/8"	166.89	0.80	94.20
1404	2"	165.14	0.80	88.09
1405	2"	195.69	0.80	117.42
1406	2 1/2"	238.55	0.80	143.37
1407	2 1/2"	273.04	0.80	168.83
1408	3"	352.65	0.80	211.71
1409	3"	403.27	0.80	241.97
1410	3 1/2"	610.11	0.80	366.07
1411	3 1/2"	697.28	0.80	418.37
1412	4"	698.40	0.80	413.64
1413	4"	787.65	0.80	472.71
1414	4"	1082.46	0.80	631.48
1415	4"	1370.18	0.80	822.11

1500 Chain Link Fabric

Size (Inches)	Coefficient	
2 1/4 x 1 1/2 x 36	3.86	2.02
2 1/4 x 1 1/2 x 42	3.89	2.36
2 1/4 x 1 1/2 x 48	4.40	2.70
2 1/4 x 1 1/2 x 60	5.82	3.38
2 1/4 x 1 1/2 x 72	6.75	4.05
2 x 1 1/2 x 36	3.86	2.32

- 1501 Chain Link Fabric, 11-1/2 Gauge Galvanized
- 1502 Chain Link Fabric, 11-1/2 Gauge Galvanized
- 1503 Chain Link Fabric, 11-1/2 Gauge Galvanized
- 1504 Chain Link Fabric, 11-1/2 Gauge Galvanized
- 1505 Chain Link Fabric, 11-1/2 Gauge Galvanized
- 1506 Chain Link Fabric, 11 Gauge Galvanized

1607	Chain Link Fabric, 11 Gauge Galvanized	2 x 11 x 42	4.46	0.80	2.88
1608	Chain Link Fabric, 11 Gauge Galvanized	2 x 11 x 48	5.12	0.80	3.08
1609	Chain Link Fabric, 11 Gauge Galvanized	2 x 11 x 60	6.30	0.80	3.44
1610	Chain Link Fabric, 11 Gauge Galvanized	2 x 11 x 72	7.65	0.80	4.59
1611	Chain Link Fabric, 11 Gauge Galvanized	2 x 11 x 84	8.81	0.80	5.35
1612	Chain Link Fabric, 11 Gauge Galvanized	2 x 11 x 96	10.24	0.80	6.15
1613	Chain Link Fabric, 9 Gauge Galvanized	2 x 9 x 35	5.02	0.80	3.02
1614	Chain Link Fabric, 9 Gauge Galvanized	2 x 9 x 42	5.86	0.80	3.51
1615	Chain Link Fabric, 9 Gauge Galvanized	2 x 9 x 48	6.72	0.80	4.04
1616	Chain Link Fabric, 9 Gauge Galvanized	2 x 9 x 54	7.68	0.80	4.61
1617	Chain Link Fabric, 9 Gauge Galvanized	2 x 9 x 60	8.38	0.80	5.03
1618	Chain Link Fabric, 9 Gauge Galvanized	2 x 9 x 66	9.14	0.80	5.49
1619	Chain Link Fabric, 9 Gauge Galvanized	2 x 9 x 72	10.04	0.80	6.03
1620	Chain Link Fabric, 9 Gauge Galvanized	2 x 9 x 78	11.74	0.80	7.05
1621	Chain Link Fabric, 9 Gauge Galvanized	2 x 9 x 84	13.43	0.80	8.06
1622	Chain Link Fabric, 9 Gauge Galvanized	2 x 9 x 90	16.76	0.80	10.05
1623	Chain Link Fabric, 9 Gauge Vinyl Coated, Various	2 x 9 x 36	20.09	0.80	12.05
1624	Chain Link Fabric, 9 Gauge Vinyl Coated, Various	2 x 9 x 42	4.13	0.80	2.48
1625	Chain Link Fabric, 9 Gauge Vinyl Coated, Various	2 x 9 x 48	5.82	0.80	3.32
1626	Chain Link Fabric, 9 Gauge Vinyl Coated, Various	2 x 9 x 54	6.89	0.80	4.14
1627	Chain Link Fabric, 9 Gauge Vinyl Coated, Various	2 x 9 x 60	8.28	0.80	4.97
1628	Chain Link Fabric, 9 Gauge Vinyl Coated, Various	2 x 9 x 66	9.48	0.80	5.81
1629	Chain Link Fabric, 9 Gauge Vinyl Coated, Various	2 x 9 x 72	11.01	0.80	6.81
1630	Chain Link Fabric, 9 Gauge Vinyl Coated, Various	2 x 9 x 78	13.76	0.80	8.28
1631	Chain Link Fabric, 9 Gauge Vinyl Coated, Various	2 x 9 x 84	16.96	0.80	9.94

1600 Chain Link Gates - SS40 Galvanized

* Heights over 4 have a horizontal center brace. Prices do not include hinge and latch hardware.

		Steel Linchpins		Coefficient	
1601	Chain Link Gates - SS40 Galvanized	4 x 3	458.88	0.50	228.40
1602	Chain Link Gates - SS40 Galvanized	4 x 3 1/2	469.90	0.50	229.48
1603	Chain Link Gates - SS40 Galvanized	4 x 4	481.00	0.50	230.50
1604	Chain Link Gates - SS40 Galvanized	4 x 5	532.54	0.50	269.74
1605	Chain Link Gates - SS40 Galvanized	4 x 6	588.68	0.50	294.34
1606	Chain Link Gates - SS40 Galvanized	4 x 7	630.57	0.50	315.29
1607	Chain Link Gates - SS40 Galvanized	4 x 8	771.36	0.50	385.66
1608	Chain Link Gates - SS40 Galvanized	4 x 9	783.67	0.50	397.64
1609	Chain Link Gates - SS40 Galvanized	4 x 10	816.60	0.50	408.40
1610	Chain Link Gates - SS40 Galvanized	4 x 11	851.56	0.50	422.86
1611	Chain Link Gates - SS40 Galvanized	4 x 12	903.73	0.50	451.87
1612	Chain Link Gates - SS40 Galvanized	5 x 3	497.18	0.50	248.60
1613	Chain Link Gates - SS40 Galvanized	5 x 3 1/2	514.58	0.50	257.50
1614	Chain Link Gates - SS40 Galvanized	5 x 4	522.76	0.50	266.36
1615	Chain Link Gates - SS40 Galvanized	5 x 5	578.82	0.50	289.41
1616	Chain Link Gates - SS40 Galvanized	5 x 6	614.47	0.50	307.24
1617	Chain Link Gates - SS40 Galvanized	5 x 7	679.62	0.50	339.51
1618	Chain Link Gates - SS40 Galvanized	5 x 8	833.71	0.50	418.88
1619	Chain Link Gates - SS40 Galvanized	5 x 9	844.68	0.50	424.34
1620	Chain Link Gates - SS40 Galvanized	5 x 10	884.26	0.50	442.13
1621	Chain Link Gates - SS40 Galvanized	5 x 11	922.04	0.50	461.02
1622	Chain Link Gates - SS40 Galvanized	5 x 12	976.33	0.50	489.17
1623	Chain Link Gates - SS40 Galvanized	6 x 3	610.01	0.50	305.01
1624	Chain Link Gates - SS40 Galvanized	6 x 3 1/2	618.90	0.50	309.46
1625	Chain Link Gates - SS40 Galvanized	6 x 4	659.59	0.50	329.80
1626	Chain Link Gates - SS40 Galvanized	6 x 5	771.50	0.50	385.75
1627	Chain Link Gates - SS40 Galvanized	6 x 6	821.16	0.50	418.59
1628	Chain Link Gates - SS40 Galvanized	6 x 7	896.86	0.50	453.43
1629	Chain Link Gates - SS40 Galvanized	6 x 8	919.64	0.50	463.92
1630	Chain Link Gates - SS40 Galvanized	6 x 9	1079.64	0.50	539.52
1631	Chain Link Gates - SS40 Galvanized	6 x 10	1202.46	0.50	617.50
1632	Chain Link Gates - SS40 Galvanized	6 x 11	1280.31	0.50	650.16
1633	Chain Link Gates - SS40 Galvanized	6 x 12	1327.89	0.50	683.95
1634	Chain Link Gates - SS40 Galvanized	7 x 3	648.94	0.80	324.32
1635	Chain Link Gates - SS40 Galvanized	7 x 3 1/2	669.15	0.80	334.60
1636	Chain Link Gates - SS40 Galvanized	7 x 4	700.75	0.80	350.39
1637	Chain Link Gates - SS40 Galvanized	7 x 5	815.28	0.80	407.64
1638	Chain Link Gates - SS40 Galvanized	7 x 6	867.44	0.80	433.72
1639	Chain Link Gates - SS40 Galvanized	7 x 7	977.28	0.80	488.63
1640	Chain Link Gates - SS40 Galvanized	7 x 8	1192.18	0.80	596.09
1641	Chain Link Gates - SS40 Galvanized	7 x 9	1244.30	0.80	622.20
1642	Chain Link Gates - SS40 Galvanized	7 x 10	1337.88	0.80	668.83
1643	Chain Link Gates - SS40 Galvanized	7 x 11	1392.32	0.80	698.16
1644	Chain Link Gates - SS40 Galvanized	7 x 12	1442.48	0.80	721.26
1645	Chain Link Gates - SS40 Galvanized	8 x 3	746.31	0.50	373.16
1646	Chain Link Gates - SS40 Galvanized	8 x 3 1/2	768.63	0.50	384.32
1647	Chain Link Gates - SS40 Galvanized	8 x 4	803.39	0.50	401.70
1648	Chain Link Gates - SS40 Galvanized	8 x 5	924.32	0.50	467.16
1649	Chain Link Gates - SS40 Galvanized	8 x 6	991.41	0.50	499.43
1650	Chain Link Gates - SS40 Galvanized	8 x 7	1118.65	0.50	559.71
1651	Chain Link Gates - SS40 Galvanized	8 x 8	1358.13	0.50	678.10
1652	Chain Link Gates - SS40 Galvanized	8 x 9	1416.23	0.50	707.64
1653	Chain Link Gates - SS40 Galvanized	8 x 10	1521.55	0.50	768.33
1654	Chain Link Gates - SS40 Galvanized	8 x 11	1578.88	0.50	788.33
1655	Chain Link Gates - SS40 Galvanized	8 x 12	1635.73	0.50	817.87

2000 BARBED WIRE

2100 Barb Arm Base Loop Caps and Barbwire Arm Blades

2101	Aluminum Barb Arm Base, Fts 2-1/2" O.D. Post, 1-5/8" Top Rail	Coefficient	18.25	0.50	10.95
2102	Barbwire Arm Blades, 3 Wire "Z" Cut Aluminum	Coefficient	47.82	0.50	28.58
2103	Barbwire Arm Blades, 3 Wire "Z" Cut Pressed Steel	Coefficient	13.37	0.50	8.03

2200 Three-Wire Straight Barbwire Arm, One Piece "Z" Cut, Pressed Steel Galvanized

2201	Fts 2" O.D. Post, 1-5/8" Top Rail	Coefficient	10.07	0.50	6.06
2202	Fts 2-1/2" O.D. Post, 1-5/8" Top Rail	Coefficient	12.36	0.50	7.42

2300 Three-Wire 45° Barbwire Arm, One Piece, Pressed Steel Galvanized

2301	Fts 1-5/8" O.D. Post, 1-5/8" Top Rail	Coefficient	9.06	0.50	5.44
2302	Fts 2" O.D. Post, 1-5/8" Top Rail	Coefficient	8.35	0.50	5.01
2303	Fts 2-1/2" O.D. Post, 1-5/8" Top Rail	Coefficient	6.94	0.50	5.57
2304	Fts 3" O.D. Post, 1-5/8" Top Rail	Coefficient	18.75	0.50	11.85

2400 Three-Wire Corner Barbwire Arm, 45°

2401	Fts 2-1/2" terminal posts	Coefficient	27.68	0.50	16.61
2402	Fts 3" terminal posts	Coefficient	30.53	0.50	18.38
2403	Fts 4" terminal posts	Coefficient	41.71	0.50	25.03

2500 Six-Wire "V" Barbwire Arm, One Piece, Pressed Steel Galvanized

25001	Fts 2" O.D. Post, 1-5/8" Top Rail	Coefficient	16.60	0.50	9.86
2502	Fts 2-1/2" O.D. Post, 1-5/8" Top Rail	Coefficient	17.07	0.50	10.25

2600 Cantilever Barbwire Arms, Galvanized (Bolt onto existing Chain Link Fence)

2601	Fts typical 2" O.D. Gate Uprights	Coefficient	65.97	0.50	40.19
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2700 Barbed Wire Fencing, Galvanized

2701	Barb Wire, galvanized Steel, Hi-Tensile, 12 1/2 ga	Coefficient	0.28	0.50	0.17
2702	Barbed Wire, Aluminum waist, bars, 110" dia wire	Coefficient	0.49	0.50	0.30

2800 Helical Wire Fencing

2801	Helical Razor Ribbon, Stainless Steel, 18" dia x 18" spacing	Coefficient	324.05	0.50	184.43
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3000 GATES & RELATED HARDWARE

3100 Tubular Barrier Gate, Galvanized, Manual (See Diagram 1)

* 3" O.D. x Galvanized SS40, Aluminum Post Caps, * 3" x 2" Malleable Bolt Hinges, Bolt-On Unlatch.					
3101	Manual Galvanized Tubular Barrier Gate, 4' x 10'	Coefficient	1894.28	0.50	1703.94
3102	Manual Galvanized Tubular Barrier Gate, 4' x 12'	Coefficient	2015.48	0.50	1817.54
3103	Manual Galvanized Tubular Barrier Gate, 4' x 14'	Coefficient	2461.24	0.50	2215.12

3200 Tubular Barrier Gate, Galvanized, Automated (See Diagram 1)

* 3" O.D. x Galvanized SS40, Aluminum Post Caps, * 3" x 2" Malleable Bolt Hinges, Master Gate Operator, * Pull-to-Open Electric Lock.					
3201	Automated Galvanized Tubular Barrier Gate, 4' x 10'	Coefficient	3952.22	1.25	4440.28
3202	Automated Galvanized Tubular Barrier Gate, 4' x 12'	Coefficient	4271.17	1.25	5358.87
3203	Automated Galvanized Tubular Barrier Gate, 4' x 14'	Coefficient	4422.50	1.25	5528.13

3300 Chain Link Cantilever Gates, Manual (See Diagram 2)

* 2-1/2" O.D. horizontal rails, 2" O.D. vertical bracing, and 1-5/8" diagonal bracing * 9 gauge, galvanized 2" mesh fabric, post caps, cantilever rollers (with safety covers) * Cantilever gate latch and latch piece					
3301	Single Manual Gate Kit, 4' x 10' wide	Coefficient	5028.25	0.50	2514.83
3302	Single Manual Gate Kit, 4' x 12' wide	Coefficient	5321.50	0.50	2680.75
3303	Single Manual Gate Kit, 4' x 16' wide	Coefficient	5876.34	0.50	2937.67
3304	Single Manual Gate Kit, 5' x 10' wide	Coefficient	5223.70	0.50	2511.85
3305	Single Manual Gate Kit, 5' x 12' wide	Coefficient	5579.31	0.50	2789.86
3306	Single Manual Gate Kit, 5' x 10' wide	Coefficient	5939.78	0.50	2962.89

3400 Chain Link Cantilever Gates, Automated (See Diagram 2)

- 2-1/2" O.D. horizontal ribs, 2" O.D. vertical bracing, and 1-5/8" diagonal bracing
- 9 gauge, galvanized 2" mesh fabric, post caps, cantilever rollers (with safety covers)
- Side gate operation, photoelectric eyebeam safety device

		Coefficient	
3401	Automated Single Gate Kit, 4' x 10'	7598.92	1.25
3402	Automated Single Gate Kit, 4' x 12'	7851.16	1.25
3403	Automated Single Gate Kit, 4' x 16'	8415.00	1.25
3404	Automated Single Gate Kit, 5' x 10'	7753.37	1.25
3405	Automated Single Gate Kit, 5' x 12'	8118.97	1.25
3406	Automated Single Gate Kit, 5' x 16'	8478.45	1.25
			10989.32

3500 Cantilever Gate Roller Assemblies & Accessories

		Coefficient	
3501	Cantilever roller - 2" x 2 1/2"	240.77	0.60
3502	Cantilever roller - 4" x 2 1/2"	251.48	0.60
3503	Cantilever roller - 6 5/8" x 2 1/2"	293.57	0.60
3504	Cantilever roller cover, steel	120.21	0.60
3505	2" Square, 4" O.D. Round, 1000 lb capacity	418.90	0.60
3506	2-1/2" Square, 4" O.D. Round, 1000 lb capacity	418.90	0.60
3507	2-1/2" O.D. Round, 4" O.D. Round, 1000 lb capacity	396.62	0.60
3508	2" O.D. Round, 4" O.D. Round, 1000 lb capacity	396.62	0.60
3509	2-1/2" O.D. Round, 4" O.D., 2000 lb capacity	485.27	0.80
3510	2-1/2" O.D. Round, 4" O.D., 2000 lb capacity	485.27	0.80
3511	2" O.D. Round, 4" O.D., 2000 lb capacity	195.32	0.60
3512	3" Post Adapter, Galvanized Steel	47.62	0.60
			28.50

3600 Cantilever Gate Latch & Latch Piece, for sliding gates

		Coefficient	
3601	Cantilever Gate Latch, 3" O.2.	37.45	0.60
3602	Cantilever Gate Latch, 4" O.2.	43.87	0.60
3603	Cantilever Gate Latch Piece, 2" O.D.	5.32	0.60
			22.47
			26.33
			3.20

3700 Overhead Slide Gate Fixing And Beams

		Coefficient	
3701	Trolley assembly - overhead horizontal attachment pressed steel	146.36	0.60
3702	Beam hanger assembly for 3" post	170.78	0.60
3703	Beam hanger assembly for 4" post	115.22	0.60
3704	Beam hanger assembly for 6-5/8" post	213.82	0.80
3705	Beam saddle plate	7.78	0.60
3706	1 Beam, 4" x 6"	68.98	0.60
	per foot		41.39

3800 Gate Scrolls, Galvanized

		Coefficient	
3801	18" Long Gate Scroll	5.72	0.60
3802	24" Long Gate Scroll	8.74	0.60
3803	36" Long Gate Scroll	20.66	0.60
3804	48" Long Gate Scroll	23.07	0.80
			13.86

3900 Gate Wheels & Accessories for Rolling and Sliding Gates

		Coefficient	
3901	1-5/8" Frame, 6" Wheel	48.17	0.60
3902	1-5/8" Frame, 8" Wheel	63.80	0.60
3903	2" Frame, 6" Wheel	62.86	0.60
3904	2" Frame, 8" Wheel	77.82	0.60
3905	Double Wheel Carriers, 1-5/8" or 2" Frame, 6" Wheel	96.90	0.60
3906	Double Wheel Carriers, 1-5/8" or 2" Frame, 8" Wheel	101.48	0.60
3907	Pneumatic Double Wheel Carrier, 1-5/8" or 2" Frame, 6" Wheel	152.78	0.60
3908	Rear Wheel For Sliding and Rolling Gates, 1-5/8" Pipe Track, 6" Wheel	31.64	0.80
3909	Rear Wheel Bracket, 1-5/8" Frame	4.66	0.60
3910	Rear Wheel Bracket, 2" Frame	4.88	0.60
3911	Universal Track Bracket, Fits 1-5/8" & 2" Post	20.54	0.60
3912	Universal Track Bracket, Fits 2-1/2" & 3" Post	21.36	0.60
3913	Flat Back Track Bracket, For 1-5/8" Track	21.42	0.60
3914	Swing Gate Wheel, 1-5/8" and 2" O.D. Pipe	179.75	0.60
3915	Double V-Groove 6" Wheel, U-Bolts fit 1-5/8" or 2"	372.90	0.60
3916	Single V-Groove 6" Wheel, for 1-5/8" frame	249.72	0.60
			149.24

4000 LATCHES

4100 Chain Link Gate Lock

		Coefficient	
	* For gate frames measuring 1-5/8", 2", and 2-1/2" O.D.		
4101	* Key lockable from both sides, Aluminum construction ADA style lever, Chain Link Gate Lock, Self Locking	108.53	0.60
4102	Chain Link Gate Lock, Self Locking	146.42	0.60
			87.86

4200 Quick Lock Gate Lock

		Coefficient	
	* Heavy Duty Fork and Collar Assembly, Non Spin Collar, Push Button Locking Action	20.77	0.60
4201	2" x 1 1/8" Fork, Gate Latch	29.77	0.60
4202	2 1/2" x 1 3/8" Fork, Gate Latch	29.77	0.60
			17.87
			17.67

4300 Kant Slam - Hydraulic Gate and Door Closes

4301 Steel, brass, T-iron construction
130.21
Coefficient 0.80
78.13

4400 Butcherfly Latches, Galvanized

4401 2" gate post x 1.30ft gate upright
5.98
Coefficient 0.80
5.98
4402 2-1/2" gate post x 1.30ft gate upright
10.29
Coefficient 0.80
10.29
4403 3" gate post x 1.50ft gate upright
17.59
Coefficient 0.80
17.59

4500 Gate Latches

4501 Gate Latch 1-5/8" & 2" x 2-1/2"
140.43
Coefficient 0.80
84.26
4502 Gate Latch 1-5/8" & 2" x 3"
140.43
Coefficient 0.80
84.26
4503 Gate Latch 1-5/8" & 2" x 4"
140.43
Coefficient 0.80
84.26
4504 Double Gate Latch, 1.50ft and 2" Frames
181.51
Coefficient 0.80
108.91
4505 Ductbill Gate Holdback, Galvanized Malleable Steel
14.21
Coefficient 0.80
8.53
4506 Ductbill Gate Holdback, Galvanized Pressed Steel
46.78
Coefficient 0.80
28.07

4600 Drop Rod Latch For Double Chain Link Gates

4601 1 5/8" pin, Galvanized and Wielded
7.14
Coefficient 0.80
4.29
4602 2" pin, Galvanized and Wielded
7.06
Coefficient 0.80
4.78
4603 1 5/8" or 2" pin, Galvanized and Wielded
6.85
Coefficient 0.80
3.98

4700 Gate Centerstop For Double Gates, Galvanized

4701 Pressed Steel (rectangular style)
15.21
Coefficient 0.80
9.15
4702 Aluminum (mushroom style)
14.04
Coefficient 0.80
8.43
4703 Malleable (mushroom style)
27.43
Coefficient 0.80
16.46

4800 Chain Link Forks & Fork Clamps, Galvanized

4801 1 3/8" clamp
2.73
Coefficient 0.80
1.66
4802 1 5/8" clamp
3.25
Coefficient 0.80
1.95
4803 2" clamp
3.28
Coefficient 0.80
1.97
4804 1 1/8" fork
2.61
Coefficient 0.80
1.57
4805 2" fork
3.28
Coefficient 0.80
1.97
4806 2 1/2" fork
3.43
Coefficient 0.80
2.08
4807 3" fork
4.18
Coefficient 0.80
2.52

4900 Walk Gate Latches For Tubular Framed Gates, Galvanized

4901 2 1/2" Post, 1 5/8" Gate
140.43
Coefficient 0.80
84.26
4902 3" Post, 1 5/8" Gate
140.43
Coefficient 0.80
84.26
4903 3" Post, 2" Gate
140.43
Coefficient 0.80
84.26
4904 4" Post, 2" Gate
140.43
Coefficient 0.80
84.26

4950 Panic Bar/Exit Kios

4951 Deluxe Exit Kit w/lock 24"
807.17
Coefficient 0.60
544.31
4952 Deluxe Exit Kit w/lock 36"
1286.29
Coefficient 0.60
771.78
4953 Deluxe Exit Kit w/Alarm W/lock Box 36"
2139.33
Coefficient 0.60
1283.58

5000 HINGES

5100 Industrial Bolt Hinges For Chain Link Gates

5101 2 1/2" malleable
27.43
Coefficient 0.80
18.47
5102 2 1/2" pressed steel
21.00
Coefficient 0.80
12.60
5103 3" malleable
31.07
Coefficient 0.80
18.65
5104 3" pressed steel
21.82
Coefficient 0.80
13.10
5105 3 1/2" malleable
44.58
Coefficient 0.80
26.78
5106 4" malleable
34.80
Coefficient 0.80
20.98
5107 4" pressed steel
26.81
Coefficient 0.80
16.18
5108 6" malleable
22.02
Coefficient 0.80
13.22
5109 6" malleable
24.51
Coefficient 0.80
14.71

5200 Chain Link Male & Female Strap Hinges, Galvanized

5201 Male Strap Hinge - 1 3/8" x 3/8" x 2"
3.43
Coefficient 0.80
2.98
5202 Male Strap Hinge - 1 3/8" x 3/8" x 2 1/2"
4.61
Coefficient 0.80
2.77
5203 Male Strap Hinge - 2 1/4" x 3/8" x 1 1/2"
4.58
Coefficient 0.80
2.62
5204 Male Strap Hinge - 2 1/2" x 3/8" x 1 1/2"
7.56
Coefficient 0.80
4.44
5205 Male Strap Hinge - 3" x 3/8" x 1 1/2"
2.22
Coefficient 0.80
1.34
5206 Female Strap Hinge - 1 3/8" x 3/8" x 2"
2.76
Coefficient 0.80
1.66
5207 Female Strap Hinge - 1 3/8" x 3/8" x 2 1/2"
3.26
Coefficient 0.80
1.96
5208 Female Strap Hinge - 2" x 3/8" x 2 1/2"
3.26
Coefficient 0.80
1.96

5300 Adjustable Gate Joint Male Hinges and Lari Screws, Galvanized

5301 Male Strap Hinge - 1 3/8" x 3/8" x 2"
3.43
Coefficient 0.80
2.98
5302 Male Strap Hinge - 1 3/8" x 3/8" x 2 1/2"
4.61
Coefficient 0.80
2.77
5303 Male Strap Hinge - 2 1/4" x 3/8" x 1 1/2"
4.58
Coefficient 0.80
2.62
5304 Male Strap Hinge - 2 1/2" x 3/8" x 1 1/2"
7.56
Coefficient 0.80
4.44
5305 Male Strap Hinge - 3" x 3/8" x 1 1/2"
2.22
Coefficient 0.80
1.34
5306 Female Strap Hinge - 1 3/8" x 3/8" x 2"
2.76
Coefficient 0.80
1.66
5307 Female Strap Hinge - 1 3/8" x 3/8" x 2 1/2"
3.26
Coefficient 0.80
1.96
5308 Female Strap Hinge - 2" x 3/8" x 2 1/2"
3.26
Coefficient 0.80
1.96

5301	Chain Link - Bolt Hinge - 5/8" x 4-1/2"	5.15	Coefficient	3.09
5302	Chain Link - Bolt Hinge - 5/8" x 10"	8.89	0.89	6.82
5303	Chain Link - Bolt Hinge - 5/8" x 12"	10.65	0.89	3.02
5304	Chain Link Leg Screw Male Hinge - 5/8" x 4-1/2"	5.00	0.89	3.96
5305	Chain Link Leg Screw Male Hinge - 5/8" x 6"	6.00	0.89	

5400 Salt-Closing Hinge Set, Pressed Steel, Galvanized

5401	1-3/8" x 2"	40.22	Coefficient	23.54
5402	1-3/8" x 2-1/2"	40.22	0.60	29.64
5403	1-5/8" x 2-1/2"	61.53	0.60	36.82
5404	1-5/8" x 3"	61.53	0.60	36.82
5405	2" x 2-1/2"	61.53	0.60	36.82
5406	2" x 3"	61.53	0.60	36.82

6000 LOOP & POST CAPS, RAIL ENDS, PULGS, SLEEVES, TENSION BANDS & BARS

6100 Chain Link Loop Caps

6101	Aluminum Loop Caps - 1-5/8" x 1-3/8"	2.07	Coefficient	1.26
6102	Aluminum Loop Caps - 2" x 1-3/8"	2.84	0.60	1.71
6103	Aluminum Loop Caps - 2" x 1-5/8"	3.94	0.60	2.37
6104	Aluminum Loop Caps - 2-1/2" x 1-5/8"	5.30	0.60	3.18
6105	Aluminum Loop Caps - 3" x 1-5/8"	9.04	0.60	5.43
6106	Pressed Steel Galvanized Loop Caps - 1-5/8" x 1-3/8"	2.32	0.60	1.40
6107	Pressed Steel Galvanized Loop Caps - 1-5/8" x 1-5/8"	2.88	0.60	1.78
6108	Pressed Steel Galvanized Loop Caps - 2" x 1-3/8"	2.78	0.60	1.65
6109	Pressed Steel Galvanized Loop Caps - 2-1/2" x 1-3/8"	3.09	0.60	1.85
6110	Pressed Steel Galvanized Loop Caps - 3" x 1-3/8"	3.72	0.60	2.28
6111	Pressed Steel Galvanized Loop Caps - 3-1/2" x 1-3/8"	4.78	0.60	2.98
6112	Pressed Steel Galvanized Loop Caps - 4" x 1-3/8"	9.14	0.60	5.49
6113	Pressed Steel Galvanized Loop Caps - 4" x 1-5/8"	14.85	0.60	8.91

6200 Chain Link Post Caps, Aluminum and Semi-Steel

6201	1-3/8" Aluminum	1.14	Coefficient	0.88
6202	1-5/8" Aluminum	1.46	0.60	0.88
6203	2" Aluminum	1.81	0.60	0.87
6204	2-1/2" Aluminum	1.81	0.60	1.11
6205	3" Aluminum	3.89	0.60	2.28
6206	4" Aluminum	8.08	0.60	4.85
6207	6/8" Aluminum	10.78	0.60	18.47
6208	2" Semi-Steel	1.83	0.60	1.16
6209	2-1/2" Semi-Steel	2.57	0.60	1.55
6210	3" Semi-Steel	3.25	0.60	1.95
6211	3-1/2" Semi-Steel	7.64	0.60	4.59
6212	4" Semi-Steel	5.72	0.60	3.44
6213	6/8" Semi-Steel	22.39	0.60	13.43
6214	8/8" Semi-Steel	71.40	0.60	42.84

6300 Chain Link Rail Ends

6301	1-3/8" Heavy, Aluminum	1.51	Coefficient	0.91
6302	1-5/8" Heavy, Aluminum	2.25	0.60	1.35
6303	1-3/8" Pressed Steel Galvanized	2.16	0.60	1.30
6304	1-5/8" Pressed Steel Galvanized	2.37	0.60	1.43
6305	1-3/8" Bridge Central, Pressed Steel Galvanized	2.52	0.60	1.52
6306	1-3/8" Bridge, Semi-Steel	1.96	0.60	1.18
6307	1-3/8" Bridge, Semi-Steel	2.19	0.60	1.32
6308	2" Bridge, Semi-Steel	4.61	0.60	2.77

6400 Pipe Pulps, Hallowale

6401	For 1-3/8" pipe	4.73	Coefficient	2.84
6402	For 1-5/8" pipe	5.42	0.60	3.26

6500 Top Rail Sleeves, Galvanized

6501	1-3/8" x 8"	2.32	Coefficient	1.40
6502	1-5/8" x 8"	2.61	0.60	1.57

6600 Chain Link Tension Bands, Flat, Galvanized

6601	1-3/8" x 3/4" x 4 ga	1.04	Coefficient	0.63
6602	1-5/8" x 3/4" x 4 ga	1.09	0.60	0.66
6603	2" x 3/4" x 4 ga	1.14	0.60	0.69
6604	2-1/2" x 3/4" x 4 ga	1.19	0.60	0.72
6605	3" x 3/4" x 4 ga	1.41	0.60	0.85

6700 Chain Link Tension Bands, Beveled, Galvanized

6701	1-3/8" x 7/8" x 12 ga	1.45	Coefficient	0.86
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6722	1.58" x 7/8" 12 ga	1.61	0.90	0.97
6723	2" x 7/8" 12 ga	1.61	0.90	0.97
6724	2 1/2" x 7/8" 12 ga	1.63	0.90	1.10
6725	3" x 7/8" 12 ga	2.42	0.60	1.28
6726	3 1/2" x 7/8" 12 ga	3.08	0.60	1.85
6727	4" x 7/8" 12 ga	2.57	0.60	1.43
6728	5 5/8" x 7/8" 12 ga	8.28	0.90	4.97

6800 Chain Link Tension Bars

Length	Size	Coefficient		
6801	36"	5.42	0.90	3.26
6802	42"	5.66	0.90	3.52
6803	48"	6.36	0.90	3.82
6804	60"	8.13	0.90	4.88
6805	72"	9.60	0.90	5.86
6806	84"	8.57	0.90	5.15
6807	60"	10.50	0.90	6.18
6808	72"	13.15	0.90	7.89
6809	84"	16.01	0.90	9.81
6810	96"	18.32	0.90	11.00
6811	120"	21.67	0.90	13.13
6812	144"	26.70	0.90	15.72

7000 ACCESSORIES

7100 Chain Link Aluminum Tie Wires

	Coefficient			
7101	1.58" 9 ga	0.20	0.90	0.12
7102	2" 9 ga	0.25	0.90	0.16
7103	2 1/2" 9 ga	0.28	0.90	0.18
7104	3" 9 ga	0.29	0.90	0.18

7200 Hoop Rings

	Coefficient			
7201	Aluminum Fence Hog Rings	0.33	0.90	0.20
7202	12-1/2 ga. Steel Chain Hog Rings	1.08	0.90	0.66
7203	9 ga. Steel Chain Hog Rings	1.09	0.90	0.66

7300 Chain Link Tubular Post Fence, Galvanized, 6" High

	Coefficient			
7301	2" O.D.	30.93	0.90	18.38
7302	2 1/2" O.D.	31.57	0.90	18.95
7303	3" O.D.	40.72	0.90	24.44
7304	4" O.D.	46.73	0.90	28.04

7400 Chain Link and Tubular Post Anchors, Galvanized

	Coefficient			
7401	Fts 1-5/8" Post	7.37	0.90	4.43
7402	Fts 2" Post	7.64	0.90	4.59
7403	Fts 2-1/2"	8.15	0.90	4.89

8000 BACKSTOPS

8100 Baseball Backstops

	Coefficient			
8101	12" High pole 6 canopy, 10 wing x 20 rear x 10 wing (See Diagram 3)	6106.47	1.25	7633.08
8102	12" High no canopy, 10 wing x 10 rear x 10 wing (See Diagram 4)	6496.19	1.25	8123.92
8103	20" High no canopy, 30 wing x 20 rear x 30 wing (See Diagram 5)	12852.93	1.25	16078.67
8104	20" High, no canopy, 30 wing x 30 rear x 30 wing (See Diagram 5)	23553.91	1.25	29478.89

8200 Sports Netting

	Coefficient			
8201	433 Knitted nylon	1.27	1.00	1.27
8202	436 Twisted polyethylene	0.99	1.00	0.99

8300 Shade/Windscreen

	Coefficient			
8301	Open mesh poly, 6 high, 4 buz	1.24	1.25	1.55
8302	Open mesh poly, 6 high, 4.8 oz. whacking lip	1.34	1.25	1.68
8303	Vinyl-coated Polyester, 6 high	1.28	1.25	1.62
8304	Vinyl-coated Polyester, 6 high	1.58	1.25	1.74

9000 WROUGHT IRON FENCING

9100 Wrought Iron Panels

	Coefficient			
9101	Wrought Iron Steel Panel, 6" Wide, 1-1/2" Rail, 1" Picket 4-1/2" or 6" O.C., 60" High	209.57	1.10	230.53
9102	Wrought Iron Steel Panel, 6" Wide, 1-1/2" Rail, 1" Picket 4-1/2" or 6" O.C., 72" High	308.46	1.10	338.31

9103	Wrought Iron Steel Panel, 8 Wide, 1-1/2" Rail, 1" Picket 4-1/2" or 5" O.C., 64" High	274.04	1.10	301.45
9104	Wrought Iron Steel Panel, 8 Wide, 1-1/2" Rail, 1" Picket 4-1/2" or 5" O.C., 86" High	287.20	1.10	326.62
9105	Wrought Iron Steel Panel, 8 Wide, 1-1/2" Rail, 1" Picket 4-1/2" or 5" O.C., 108" High	422.31	1.10	464.55
9106	Wrought Iron Steel Panel, 8 Wide, 1-1/2" Rail, 1" Picket 4-1/2" or 5" O.C., 128" High	469.78	1.10	516.76

9200 Wrought Steel Posts

9201	Wrought Iron Steel Post, 16 ga., 2" Square x 57" Length	28.11	1.10	30.83
9202	Wrought Iron Steel Post, 16 ga., 2" Square x 59" Length	31.06	1.10	34.17
9203	Wrought Iron Steel Post, 16 ga., 2" Square x 61" Length	39.03	1.10	43.03
9204	Wrought Iron Steel Post, 16 ga., 2" Square x 63" Length	44.32	1.10	48.76
9205	Wrought Iron Steel Post, 16 ga., 2" Square x 65" Length	51.78	1.10	56.96
9206	Wrought Iron Steel Post, 16 ga., 2 1/2" Square x 72" Length	48.66	1.10	53.53
9207	Wrought Iron Steel Post, 16 ga., 2 1/2" Square x 84" Length	56.78	1.10	62.46
9208	Wrought Iron Steel Post, 16 ga., 2 1/2" Square x 96" Length	64.89	1.10	71.36
9209	Wrought Iron Steel Post, 16 ga., 2 1/2" Square x 108" Length	72.67	1.10	80.16
9210	Wrought Iron Steel Post, 16 ga., 2 1/2" Square x 120" Length	81.11	1.10	89.23
9211	Wrought Iron Steel Post, 16 ga., 2 1/2" Square x 132" Length	89.21	1.10	98.14
9212	Wrought Iron Steel Post, 16 ga., 2 1/2" Square x 144" Length	97.33	1.10	107.07
9213	Wrought Iron Steel Post, 16 ga., 3" Square x 84" Length	68.21	1.10	75.04
9214	Wrought Iron Steel Post, 16 ga., 3" Square x 96" Length	77.55	1.10	85.75
9215	Wrought Iron Steel Post, 16 ga., 3" Square x 108" Length	87.69	1.10	96.48
9216	Wrought Iron Steel Post, 16 ga., 3" Square x 120" Length	97.44	1.10	107.19
9217	Wrought Iron Steel Post, 16 ga., 3" Square x 132" Length	107.16	1.10	117.90
9218	Wrought Iron Steel Post, 16 ga., 3" Square x 144" Length	115.87	1.10	127.46
9219	Wrought Iron Steel Post, 16 ga., 3" Square x 156" Length	128.67	1.10	139.34
9220	Wrought Iron Steel Post, 16 ga., 4" Square x 96" Length	80.94	1.10	100.04
9221	Wrought Iron Steel Post, 16 ga., 4" Square x 108" Length	118.92	1.10	128.62
9222	Wrought Iron Steel Post, 16 ga., 4" Square x 120" Length	129.91	1.10	142.91
9223	Wrought Iron Steel Post, 16 ga., 4" Square x 132" Length	142.80	1.10	159.19
9224	Wrought Iron Steel Post, 16 ga., 4" Square x 144" Length	152.49	1.10	170.48
9225	Wrought Iron Steel Post, 16 ga., 4" Square x 156" Length	169.89	1.10	185.16
9226	Wrought Iron Steel Post, 16 ga., 4" Square x 168" Length	185.69	1.10	202.77
9227	Wrought Iron Steel Post, 16 ga., 4" Square x 180" Length	175.38	1.10	192.92
9228	Wrought Iron Steel Post, 16 ga., 4" Square x 192" Length	194.87	1.10	214.36

9300 Wrought Iron Rail Mounting Brackets

9301	Wrought Iron Mounting Bracket	7.35	1.10	8.09
9302	Wrought Iron End Bracket	5.86	1.10	6.45
9303	Wrought Iron Corner Bracket	8.49	1.10	9.31
9304	Wrought Iron Line Bracket	8.21	1.10	9.04

9400 Wrought Iron Gates

9401	4" Gate Opening x 48" High, 2 rails, with Gate Leaves	248.95	1.10	274.95
9402	4" Gate Opening x 48" High, 3 rails, with Gate Leaves	303.43	1.10	333.78
9403	4" Gate Opening x 60" High, 2 rails, with Gate Leaves	312.46	1.10	343.71
9404	4" Gate Opening x 60" High, 3 rails, with Gate Leaves	328.93	1.10	361.83
9405	4" Gate Opening x 72" High, 2 rails, with Gate Leaves	374.93	1.10	412.46
9406	4" Gate Opening x 72" High, 3 rails, with Gate Leaves	454.11	1.10	509.53
9407	4" Gate Opening x 84" High, 2 rails, with Gate Leaves	372.41	1.10	413.20
9408	4" Gate Opening x 84" High, 3 rails, with Gate Leaves	439.56	1.10	482.64
9409	5" Gate Opening x 60" High, 2 rails, with Gate Leaves	471.89	1.10	520.29
9410	5" Gate Opening x 60" High, 3 rails, with Gate Leaves	469.69	1.10	515.28
9411	5" Gate Opening x 72" High, 2 rails, with Gate Leaves	567.62	1.10	629.39
9412	5" Gate Opening x 72" High, 3 rails, with Gate Leaves	574.00	1.10	632.30
9413	5" Gate Opening x 84" High, 2 rails, with Gate Leaves	455.12	1.10	507.84
9414	5" Gate Opening x 84" High, 3 rails, with Gate Leaves	466.69	1.10	515.95
9415	6" Gate Opening x 60" High, 2 rails, with Gate Leaves	493.39	1.10	542.73
9416	6" Gate Opening x 60" High, 3 rails, with Gate Leaves	462.42	1.10	516.67
9417	6" Gate Opening x 72" High, 2 rails, with Gate Leaves	681.15	1.10	748.27
9418	6" Gate Opening x 72" High, 3 rails, with Gate Leaves	497.38	1.10	549.12
9419	7" Gate Opening x 48" High, 3 rails, with Gate Leaves	530.68	1.10	584.08
9420	7" Gate Opening x 60" High, 2 rails, with Gate Leaves	546.81	1.10	601.50
9421	7" Gate Opening x 60" High, 3 rails, with Gate Leaves	575.63	1.10	633.20
9422	7" Gate Opening x 72" High, 2 rails, with Gate Leaves	765.51	1.10	842.07
9423	7" Gate Opening x 72" High, 3 rails, with Gate Leaves	499.88	1.10	549.85
9424	7" Gate Opening x 84" High, 2 rails, with Gate Leaves	794.67	1.10	874.14
9425	7" Gate Opening x 84" High, 3 rails, with Gate Leaves	606.83	1.10	667.52
9426	8" Gate Opening x 48" High, 3 rails, with Gate Leaves	624.51	1.10	687.41
9427	8" Gate Opening x 60" High, 2 rails, with Gate Leaves	657.89	1.10	729.65
9428	8" Gate Opening x 60" High, 3 rails, with Gate Leaves	874.90	1.10	962.39
9429	8" Gate Opening x 72" High, 2 rails, with Gate Leaves	508.10	1.10	563.01
9430	8" Gate Opening x 72" High, 3 rails, with Gate Leaves	562.34	1.10	618.58
9431	8" Gate Opening x 84" High, 2 rails, with Gate Leaves	862.68	1.10	930.95
9432	8" Gate Opening x 84" High, 3 rails, with Gate Leaves	703.03	1.10	773.34
9433	8" Gate Opening x 96" High, 2 rails, with Gate Leaves	740.08	1.10	815.10
9434	8" Gate Opening x 96" High, 3 rails, with Gate Leaves	843.94	1.10	928.01
9435	8" Gate Opening x 120" High, 3 rails, with Gate Leaves	1021.72	1.10	1123.90

Coefficient

Coefficient

9437	10 Gate Opening x 48" High, 2 rails, with Gate Leaves	625.72	1.10	688.30
9438	10 Gate Opening x 48" High, 3 rails, with Gate Leaves	758.54	1.10	834.40
9439	10 Gate Opening x 60" High, 2 rails, with Gate Leaves	781.14	1.10	869.28
9440	10 Gate Opening x 60" High, 3 rails, with Gate Leaves	822.32	1.10	904.56
9441	10 Gate Opening x 72" High, 2 rails, with Gate Leaves	937.37	1.10	1031.11
9442	10 Gate Opening x 72" High, 3 rails, with Gate Leaves	1135.24	1.10	1248.77
9443	11 Gate Opening x 48" High, 2 rails, with Gate Leaves	687.31	1.10	756.05
9444	11 Gate Opening x 48" High, 3 rails, with Gate Leaves	834.39	1.10	917.83
9445	11 Gate Opening x 60" High, 2 rails, with Gate Leaves	859.26	1.10	946.19
9446	11 Gate Opening x 60" High, 3 rails, with Gate Leaves	904.55	1.10	995.01
9447	11 Gate Opening x 72" High, 2 rails, with Gate Leaves	1031.10	1.10	1134.21
9448	11 Gate Opening x 72" High, 3 rails, with Gate Leaves	1248.77	1.10	1373.65
9449	12 Gate Opening x 48" High, 2 rails, with Gate Leaves	748.78	1.10	824.77
9450	12 Gate Opening x 48" High, 3 rails, with Gate Leaves	910.24	1.10	1001.27
9451	12 Gate Opening x 60" High, 2 rails, with Gate Leaves	837.37	1.10	1031.11
9452	12 Gate Opening x 60" High, 3 rails, with Gate Leaves	898.78	1.10	1089.48
9453	12 Gate Opening x 72" High, 2 rails, with Gate Leaves	1124.54	1.10	1257.33
9454	12 Gate Opening x 72" High, 3 rails, with Gate Leaves	1362.29	1.10	1498.52

9500 Whrought Iron Gate Hardware

9501	2-1/2" Male Hinge	13.78	1.10	15.14
9502	3" Male Hinge	14.05	1.10	15.46
9503	1-3/4" Female Hinge	9.35	1.10	10.29
9504	2" Female Hinge	12.97	1.10	14.27
9505	3" Barrel Hinge (pair)	73.61	1.10	81.20
9506	Box Hinge	132.25	1.10	145.48
9507	180° Hinge for 1-3/4" or 2" square posts	105.73	1.10	116.33
9508	180° Hinge for 1-3/4" or 2" square posts	25.98	1.10	28.65
9509	1-3/4" Fork Latch	34.88	1.10	38.37
9510	2" Fork Latch	6.88	1.10	7.52
9511	2-1/2" Fork Latch	8.88	1.10	9.72
9512	3" Fork Latch	9.97	1.10	10.97

SERVICES

Removal of Fence Material

10101	Fabric, chain link	3.37	0.70	2.36
10102	Barbed wire	2.14	0.70	1.50
10103	Posts, chain link (with concrete)	18.74	0.70	13.10
10104	Posts, chain link (cut-off)	12.46	0.70	8.74
10105	Posts, barbed wire	12.46	0.70	8.74

Auger Fence Post Holes

10201	Auger fence post hole, 3' deep, medium soil (by hand)	15.40	1.25	19.25
10202	Auger fence post hole, 3' deep, medium soil (by machine)	11.33	1.25	14.17
10203	Auger fence post hole, 3' deep, Heavy soil/rock (by machine)	73.12	1.25	91.40

Hourly Rates

10301	General Services Rate (for items not listed in the UPR)	77.29	Coefficient 0.95	73.43
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Professional Services

Additional labor rates (such as engineering, etc.);
Add additional columns as necessary;
Other Information

Coefficient for after hours, weekend & holidays, etc.

Performance & Payment Bonds	1.12%	(\$100 Min.)
Mobilization	No Fee	0.445
Mileage	34.00 per day	
Loadin	State Rate	
Normal Business Hours	1.15	
Other Hours	1.15	

Coefficient MESC Price

At cost, pass through charges.