

# City of Glendale Council Special Meeting Agenda

June 14, 2013 – 9:00 a.m.

## Welcome!

We are glad you have chosen to attend this City Council meeting. We welcome your interest and encourage you to attend again.

## Form of Government

The City of Glendale has a Council-Manager form of government. Policy is set by the elected Council and administered by the Council-appointed City Manager. The City Council consists of a Mayor and six Councilmembers. The Mayor is elected every four years by voters city-wide. Councilmembers hold four-year terms with three seats decided every two years. Each of the six Councilmembers represent one of six electoral districts and are elected by the voters of their respective districts (see map on back).

## Council Meeting and Workshop Schedule

Council meetings to take official action are held two times each month. These meetings are held on the second and fourth Tuesday of each month at 7:00 p.m. Council workshops are generally held two times each month. Workshops provide Council with an opportunity to hear a presentation by staff on topics that may come before Council for official action. These meetings are held on the first and third Tuesday of each month at 1:30 p.m. The City Council does not take official action during workshop sessions. All meetings are held in the Council Chambers, Glendale Municipal Office Complex, 5850 W. Glendale Avenue.

## Executive Session Schedule

Council may convene in "Executive Session" to receive legal advice and discuss land acquisitions, personnel issues, and appointments to boards and commissions. Executive Sessions will be held in Room B3 of the Council Chambers. As provided by state statute, this session is closed to the public.

*Regular City Council meetings are telecast live. Repeat broadcasts are telecast the second and fourth week of the month – Wednesday at 2:30 p.m., Thursday at 8:00 a.m., Friday at 8:00 a.m., Saturday at 2:00 p.m., Sunday at 9:00 a.m. and Monday at 1:30 p.m. on Glendale Channel 11.*

**If you have any questions about the agenda, please call the City Manager's Office at (623)930-2870. If you have a concern you would like to discuss with your District Councilmember, please call the City Council Office at (623)930-2249**



**For special accommodations or interpreter assistance, please contact the City Manager's Office at (623)930-2870 at least one business day prior to this meeting. TDD (623)930-2197.**

**Para acomodacion especial o traductor de español, por favor llame a la oficina del administrador del ayuntamiento de Glendale, al (623) 930-2870 un día hábil antes de la fecha de la junta.**

## **Councilmembers**

Cactus District – Ian Hugh  
Cholla District – Manuel D. Martinez  
Ocotillo District – Norma S. Alvarez  
Sahuaro District – Gary D. Sherwood  
Yucca District – Samuel U. Chavira



**MAYOR JERRY P. WEIERS**

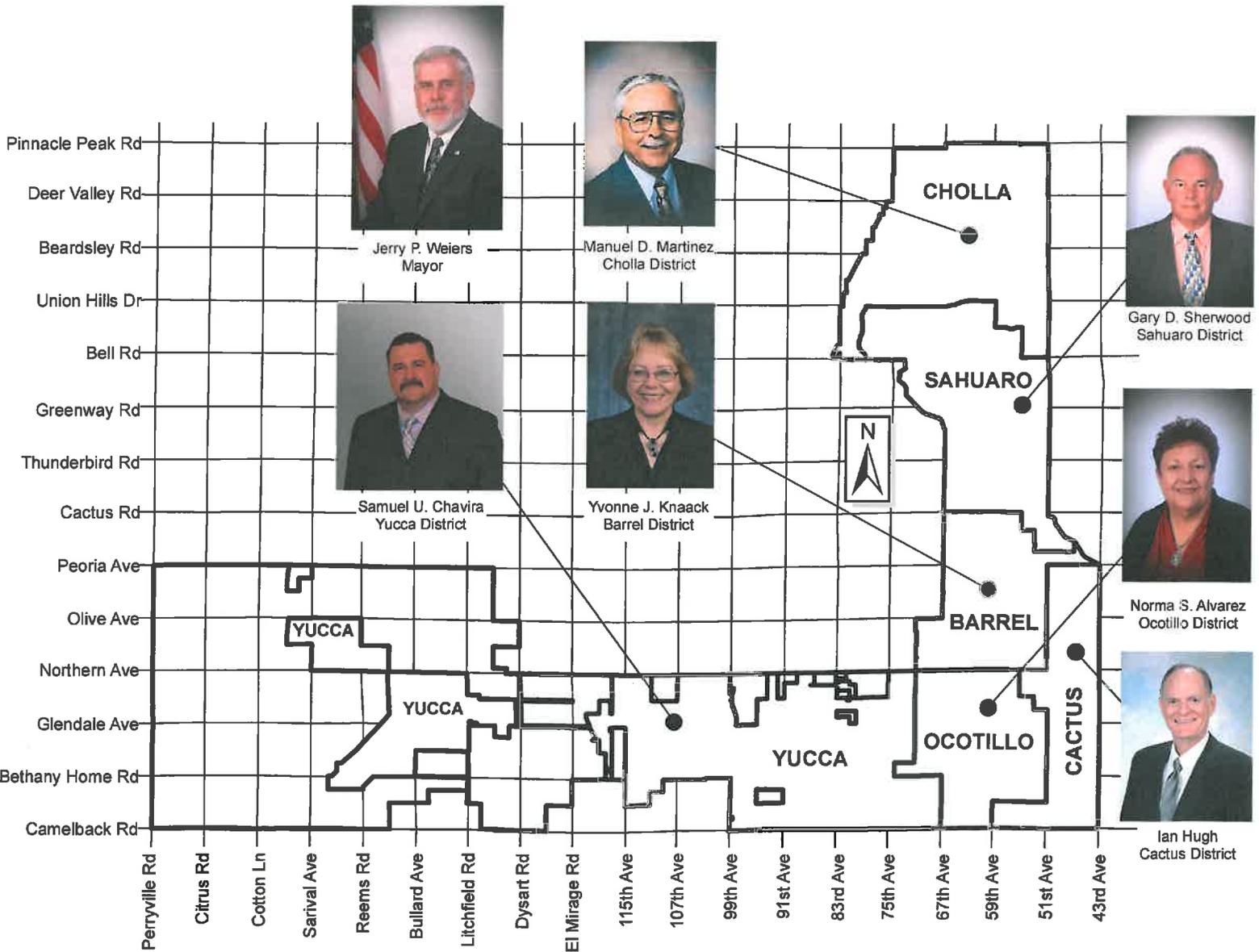
Vice Mayor Yvonne J. Knaack – Barrel District

## **Appointed City Staff**

Richard Bowers – Acting City Manager  
Nicholas DiPiazza – Acting City Attorney  
Pamela Hanna – City Clerk  
Elizabeth Finn – City Judge



## Council District Boundaries





**GLENDALE CITY COUNCIL SPECIAL MEETING**  
**Council Chambers**  
**5850 West Glendale Avenue**  
**June 14, 2013**  
**9:00 a.m.**

One or more members of the City Council may be unable to attend the Council Meeting in person and may participate telephonically, pursuant to A.R.S. § 38-431(4).

**CALL TO ORDER**

**PLEDGE OF ALLEGIANCE AND MOMENT OF SILENCE**

**ORDINANCE**

1. INTER TECHNOLOGIES, INC. LEASE AGREEMENT FOR 5752 WEST GLENN DRIVE  
PRESENTED BY: Jessi Pederson, Economic Development Specialist, Economic Development  
ORDINANCE: 2847

**PUBLIC HEARING**

2. FISCAL YEAR 2013-14 PROPERTY TAX LEVY AND TRUTH IN TAXATION NOTICE  
(PUBLIC HEARING REQUIRED)  
PRESENTED BY: Sherry M. Schurhammer, Executive Director, Financial Services

**PUBLIC HEARING - RESOLUTION**

3. FISCAL YEAR 2013-14 FINAL BUDGET ADOPTION (RESOLUTION)(PUBLIC HEARING REQUIRED)  
PRESENTED BY: Sherry M. Schurhammer, Executive Director, Financial Services  
RESOLUTION: 4692

**SPECIAL BUDGET MEETING (TO ADOPT FISCAL YEAR 2013-14 FINAL BUDGET)**

**ADJOURN SPECIAL BUDGET MEETING AND RECONVENE REGULAR COUNCIL MEETING**

**CITIZEN COMMENTS**

If you wish to speak on a matter concerning Glendale city government that is not on the printed agenda, please fill out a Citizen Comments Card located in the back of the Council Chambers and give it to the City Clerk before the meeting starts. The City Council can only act on matters that are on the printed agenda, but may refer the matter to the City Manager for follow up. Once your name is called by the Mayor, proceed to the podium, state your name and address for the record and limit your comments to a period of five minutes or less.

## COUNCIL COMMENTS AND SUGGESTIONS

### CALL TO ENTER INTO AN EXECUTIVE SESSION

#### 1. LEGAL MATTERS

- A. The City Council will meet with the City Attorney for legal advice, discussion and consultation regarding the city's position in pending or contemplated litigation, including settlement discussions conducted in order to avoid or resolve litigation. (A.R.S. § 38-431.03(A)(3)(4))

#### 2. PERSONNEL MATTERS

- A. The City Council will meet to interview and discuss the semi-finalists for the position of City Manager and to provide direction to the City's consultant, Bob Murray & Associates. (A.R.S. § 38-431.03)(A)(1))

## ADJOURNMENT

Upon a public majority vote of a quorum of the City Council, the Council may hold an executive session, which will not be open to the public, regarding any item listed on the agenda but only for the following purposes:

- (i) discussion or consideration of personnel matters (A.R.S. § 38-431.03(A)(1));
- (ii) discussion or consideration of records exempt by law from public inspection (A.R.S. § 38-431.03(A)(2));
- (iii) discussion or consultation for legal advice with the city's attorneys (A.R.S. § 38-431.03(A)(3));
- (iv) discussion or consultation with the city's attorneys regarding the city's position regarding contracts that are the subject of negotiations, in pending or contemplated litigation, or in settlement discussions conducted in order to avoid or resolve litigation (A.R.S. § 38-431.03(A)(4));
- (v) discussion or consultation with designated representatives of the city in order to consider its position and instruct its representatives regarding negotiations with employee organizations (A.R.S. § 38-431.03(A)(5)); or
- (vi) discussing or consulting with designated representatives of the city in order to consider its position and instruct its representatives regarding negotiations for the purchase, sale or lease of real property (A.R.S. § 38-431.03(A)(7)).

Items Respectfully Submitted,



Richard A. Bowers  
Acting City Manager



# CITY COUNCIL REPORT

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Meeting Date: **6/14/2013**  
Meeting Type: **Voting**  
Title: **INTER TECHNOLOGIES, INC. LEASE AGREEMENT FOR 5752 WEST GLENN DRIVE**  
Staff Contact: **Jessi Pederson, Economic Development Specialist**

## **Purpose and Recommended Action**

Staff is requesting the City Council waive reading beyond the title and adopt an ordinance authorizing the City Manager to approve a lease agreement with Inter Technologies, Inc. for approximately 1,616 square feet of storage space in the city-owned Bead Room located at 5752 West Glenn Drive.

## **Background Summary**

Inter Technologies, Inc. is a national company providing audio/video technology services to both private and public entities, including Maricopa Community Colleges, the Department of the Navy, Air Force, as well as a host of universities and other entities throughout the valley and the country. Inter Technologies, Inc. has more than 50 employees nationwide, has been in business since 2000 and is ranked by *Inc.* magazine as one of the fastest growing women-owned businesses in the country. Inter Technologies, Inc. is the parent company of Jivemind, an organization specifically focused on promoting and growing the music community in the valley by working to bring musicians and opportunities together. In January of 2012, the City Council approved a lease agreement with Inter Technologies, Inc. to house their Southwest Division headquarters at 5754 West Glenn Drive, in the city-owned former Bead Museum along with Jivemind, the collaborative music lab and recording studio.

Since opening their doors in Glendale in July 2012, Jivemind has offered more than 100 events and workshops to the Glendale community with a combined total of over 175,000 attendees. Jivemind has created relationships throughout the local community, offering their services to some of Glendale's largest partners in the business community. Jivemind has also worked with the city on numerous events including: the Folk and Heritage Festival, the Mayor's State of the City event, the Glendale Gallery at Westgate opening, and the Arizona Melon Festival. In addition, Jivemind continues to create valuable partnerships with local area schools to offer outreach and opportunities to Glendale's youth.

Jivemind's existing lease with the city at their current location requires them to offer space for music related activities, classes and workshops, along with live music shows, art exhibits and other cultural events, as well as market, rent and sell musical instruments, merchandise and audio visual equipment. With the unanticipated success that Jivemind and Inter Technologies have



# CITY COUNCIL REPORT

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experienced in their first year of operations in Glendale, the current space they are occupying does not provide the needed storage to maintain the growth of their primary, required functions.

Jivemind approached the city in early 2013 with the request to lease the Bead Room which had previously been used and included in the lease with the former tenant at the Bead Museum. This location allows Jivemind the necessary proximity to temporarily store equipment while maintaining quick access due to frequent use of that equipment to meet their current lease terms.

When Jivemind approached the city with their request, the city was currently negotiating with another party to lease the Bead Room space for a long term operation. In early May 2013, negotiations with the party interested in leasing the Bead Room concluded and that entity chose to lease space in the neighboring, city-owned Bank of America building which provided the city the opportunity to offer the space for lease to Jivemind.

On May 28, 2013, the Economic Development Division ascertained the fair market value of the Bead Room in the form of opinion letters from two separate brokerage firms which are attached to this report. The first letter was received from Zak Kotter, Vice President of LevRose Commercial Real Estate, which also currently manages the city-owned Bank of America building. The second letter received was from Troy Giammarco, Vice President at NAI Horizon. The first letter from LevRose addressed the unique location of this storage space and offered the opinion, that if there was an interested party; the city should expect to receive no more than \$2-\$4 per square foot at maximum. The second letter from NAI Horizon further addressed the limitations of the location and suggested that the greatest revenue would be produced by a private organization already renting city property in close proximity. The opinion of this brokerage firm stated that the fair market value range, of \$0 - \$4 per square foot, where if leasable is at very best, the city should not expect more than \$500 per month.

With a fair market value range of \$0-\$4 per square foot, Economic Development supports a lease rate of approximately \$3 per square foot which includes utilities and other related services. This is \$1 per square foot higher than the mid-point of the fair market value range which serves to cover the utilities and related services in the storage space.

In determining the best use for the Bead Room, Economic Development discussed with Civic Center staff the current use of the room as rented space for events. The Civic Center has not been using the space regularly as a rentable room at their facility due to the previous negotiations with another party to lease the space. Prior to those negotiations the city used the space as storage for A/V equipment after the Bead Museum left Glendale and was no longer leasing the space. Therefore, the Civic Center does not have an actual figure for how much revenue is generated by rentals of that room in an average year. Civic Center staff has agreed to document interest in the space over the next year, to determine if the city could generate substantially more revenue from



# CITY COUNCIL REPORT

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Civic Center rentals versus a lease with Jivemind’s parent company, Inter Technologies, Inc. to support the current partnership the city maintains with that organization.

Economic Development supports entering into a lease with Inter Technologies, Inc. to lease the Bead Room space for an initial term of six months. At the end of that term, the city will have the option to renew the lease with Inter Technologies, Inc. at the same rate for an additional six months. At the end of one year, should both parties be interested in continuing this partnership, the city will have the opportunity to re-evaluate the lease rate.

## **Previous Related Council Action**

On January 10, 2012, the City Council approved a lease agreement with Inter Technologies, Inc. to house their Southwest Division headquarters and Jivemind at 5754 West Glenn Drive, in the city-owned former Bead Museum.

## **Community Benefit/Public Involvement**

With access to this additional storage space, Jivemind will be able to better serve the community at their current location for its intended use as a space that provides musical and cultural events, classes and workshops in downtown Glendale. Jivemind will also be able to further develop their partnerships with local area schools and better serve as the place where musicians of all ages can enhance their musical abilities and develop a passion and appreciation for all styles of music and culture. The Bead Room will only serve to supplement and support further growth and success of Jivemind as a catalyst for arts and culture in the heart of downtown Glendale.

## **Budget and Financial Impacts**

Inter Technologies, Inc. will pay a lease amount of \$2,400.00 over the course of the initial six month term, with the option to renew for additional terms. This generated revenue will be deposited into the Civic Center’s rental income account (1740-01740-424400) and will serve as a revenue generating opportunity for that facility.

## **Attachments**

Staff Report	Other
Ordinance	Other
Agreement	



# STAFF REPORT

To: **Richard A. Bowers, Acting City Manager**  
From: **Jessi Pederson, Economic Development Specialist**  
Item Title: **INTER TECHNOLOGIES, INC. LEASE AGREEMENT FOR 5752 WEST GLENN DRIVE**  
Requested Council Meeting Date: **6/14/2013**  
Meeting Type: **Voting**

## **PURPOSE**

The purpose of this report is to request the City Manager forward this item to the City Council for their consideration and approval of a lease agreement with Inter Technologies, Inc. for the city-owned property located at 5752 West Glenn Drive, hereafter referred to as “the Bead Room.”

## **BACKGROUND**

Inter Technologies, Inc. is a national company providing audio/video technology services to both private and public entities, including Maricopa Community Colleges, the Department of the Navy, Air Force, as well as a host of universities and other entities throughout the valley and the country. Inter Technologies, Inc. has more than 50 employees nationwide, has been in business since 2000 and is ranked by *Inc.* magazine as one of the fastest growing women-owned businesses in the country. Inter Technologies, Inc. is the parent company of Jivemind, an organization specifically focused on promoting and growing the music community in the valley by working to bring musicians and opportunities together. On January 10, 2012, Mayor and Council approved a lease agreement with Inter Technologies, Inc. to house their Southwest Division headquarters at 5754 West Glenn Drive, in the city-owned former Bead Museum along with Jivemind, the collaborative music lab and recording studio.

Jivemind was previously located near downtown Phoenix before they outgrew that space and moved their operations to the heart of downtown Glendale. Jivemind opened its doors in Glendale in July of 2012 and since then have offered more than 100 events and workshops to the Glendale community with a combined total of over 175,000 attendees. Jivemind has created relationships throughout the local community, offering their services to some of Glendale’s largest partners in the business community. Jivemind has also worked with the city on numerous events including: the Folk and Heritage Festival, the Mayor’s State of the City event, the Glendale Gallery at Westgate opening, and the Arizona Melon Festival. In addition, Jivemind has been successful at creating partnership opportunities with the principals and band directors at Glendale and Apollo High Schools and they have also recently created an internship program with Centennial High School and Glendale Community College. Jivemind has made significant contributions to the local schools, including a recent donation of repair equipment to Glendale High School’s band program. Jivemind has also hired



# STAFF REPORT

additional full and part-time employees since opening their doors, and their operations continue to expand.

Jivemind's existing lease with the city at their current location requires them to operate and rent recording/practice space, conduct classes and workshops, offer live music shows, offer art exhibits and other cultural events, maintain a business office, as well as market, rent and sell musical instruments, merchandise and audio visual equipment. With the unanticipated success that Jivemind and Inter Technologies have experienced in their first year of operations in Glendale, the current space they are occupying does not provide the needed storage for them to maintain the growth of their primary, required functions.

Jivemind approached the city in early 2013 with the request to lease the adjacent space at the Bead Room which had previously been used and included in the lease with the former tenant at the Bead Museum. This location allows Jivemind the necessary proximity to temporarily store equipment while maintaining quick access due to frequent use of that equipment to meet their current lease terms. The city previously used this space for the temporary storage of similar equipment. When Jivemind approached the city with their request, the city was currently negotiating with another party to lease the Bead Room space for a long term operation. In early May 2013, negotiations with the party interested in leasing the Bead Room concluded and that entity chose to lease space in the neighboring, city-owned Bank of America building.

With access to this additional storage space, Jivemind will be better able to provide the functional space at their current location for its intended use as a space where musicians of all ages can enhance their musical abilities and develop a passion and appreciation for all styles of music and culture. The Bead Room will only serve to supplement and support further growth and success of Jivemind as a catalyst for arts and culture in the heart of downtown Glendale.

## **ANALYSIS**

The city-owned Bead Room is an adjoined shell space attached to the Civic Center Annex, located at 5752 West Glenn Drive. The space is approximately 1,616 square feet with no restrooms or access to water. The space is strictly storage use. To ensure that the city receives the appropriate amount of rent for the Bead Room, the Economic Development Division was tasked with ascertaining the fair market value of the space.

On May 28, 2013, the Economic Development Division received opinion letters from two separate brokerage firms. The first letter was received from Zak Kotter, Vice President of LevRose Commercial Real Estate, which also currently manages the city-owned Bank of America building. The second letter received was from Troy Giammarco, Vice President at NAI Horizon. The first letter from LevRose addressed the unique location of this storage space and offered the opinion, that if there was an interested party; the city should expect to receive no more than \$2-\$4 per



## STAFF REPORT

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square foot at maximum. The second letter from NAI Horizon further addressed the limitations of the location and suggested that the greatest revenue would be produced by a private organization already renting city property in close proximity. The opinion of this brokerage firm stated that the fair market value range, of \$0 - \$4 per square foot, where if leasable is at very best, the city should not expect more than \$500 per month.

With a fair market value range of \$0-\$4 per square foot, Economic Development supports a lease rate of approximately \$3 per square foot which includes utilities and other related services. This is \$1 per square foot higher than the mid-point of the fair market value range which serves to cover the utilities and related services in the storage space.

In determining the best use for the Bead Room, Economic Development discussed with Civic Center staff the current use of the room as rented space for events. The Civic Center has not been using the space regularly as a rentable room at their facility due to the previous negotiations with another party to lease the space. Prior to those negotiations the city used the space as storage for A/V equipment after the Bead Museum left Glendale and was no longer leasing the space. Therefore, the Civic Center does not have an actual figure for how much revenue is generated by rentals of that room in an average year. Civic Center staff has agreed to document interest in the space over the next year, to determine if the city could generate substantially more revenue from Civic Center rentals versus a lease with Jivemind's parent company, Inter Technologies, Inc. to support the current partnership the city maintains with that organization.

Economic Development supports entering into a lease with Inter Technologies, Inc. to lease the Bead Room space for an initial term of six months. At the end of that term, the city will have the option to renew the lease with Inter Technologies, Inc. at the same rate for an additional six months. At the end of one year, if Inter Technologies, Inc. is still interested in leasing the space, and if the city should choose to continue leasing the space to Inter Technologies, Inc., the city will have the opportunity to re-evaluate the lease rate.

Jivemind has communicated to the city the critical business need that this space will serve to meet and therefore, in our best effort to support our partnership with this organization, we recommend that the City Council consider this item in the immediate future.

### **FISCAL IMPACTS**

Inter Technologies, Inc. will pay a lease amount of \$2,400.00 over the course of the initial six month term, with the option to renew for additional terms. This generated revenue will be deposited into the Civic Center's revenue account and will serve as a revenue generating opportunity for that facility. Due to the use of the space solely as storage, no improvements to the space will be made by the city or Inter Technologies, Inc.

ORDINANCE NO. 2847 NEW SERIES

AN ORDINANCE OF THE COUNCIL OF THE CITY OF GLENDALE, MARICOPA COUNTY, ARIZONA, AUTHORIZING AND DIRECTING THE MAYOR AND/OR CITY MANAGER AND CITY CLERK TO EXECUTE A LEASE AGREEMENT WITH INTER TECHNOLOGIES, INC. FOR A PORTION OF THE BUILDING LOCATED AT 5752 WEST GLENN DRIVE, GLENDALE, ARIZONA; AND ORDERING THAT THE LEASE AGREEMENT BE RECORDED.

BE IT ORDAINED BY THE COUNCIL OF THE CITY OF GLENDALE as follows:

SECTION 1. That the Mayor and/or City Manager and the City Clerk are hereby authorized and directed to execute on behalf of the City of Glendale a Lease Agreement with Inter Technologies, Inc. for the portion of the building located at 5752 West Glenn Drive, Glendale, Arizona, and described and incorporated on Exhibit A. A copy of said lease is on file in the office of the City Clerk.

SECTION 2. That the City Clerk be instructed and authorized to record a copy of this lease agreement with the Maricopa County Recorder's Office.

PASSED, ADOPTED AND APPROVED by the Mayor and Council of the City of Glendale, Maricopa County, Arizona, this \_\_\_\_ day of \_\_\_\_\_, 2013.

\_\_\_\_\_  
M A Y O R

ATTEST:

\_\_\_\_\_  
City Clerk (SEAL)

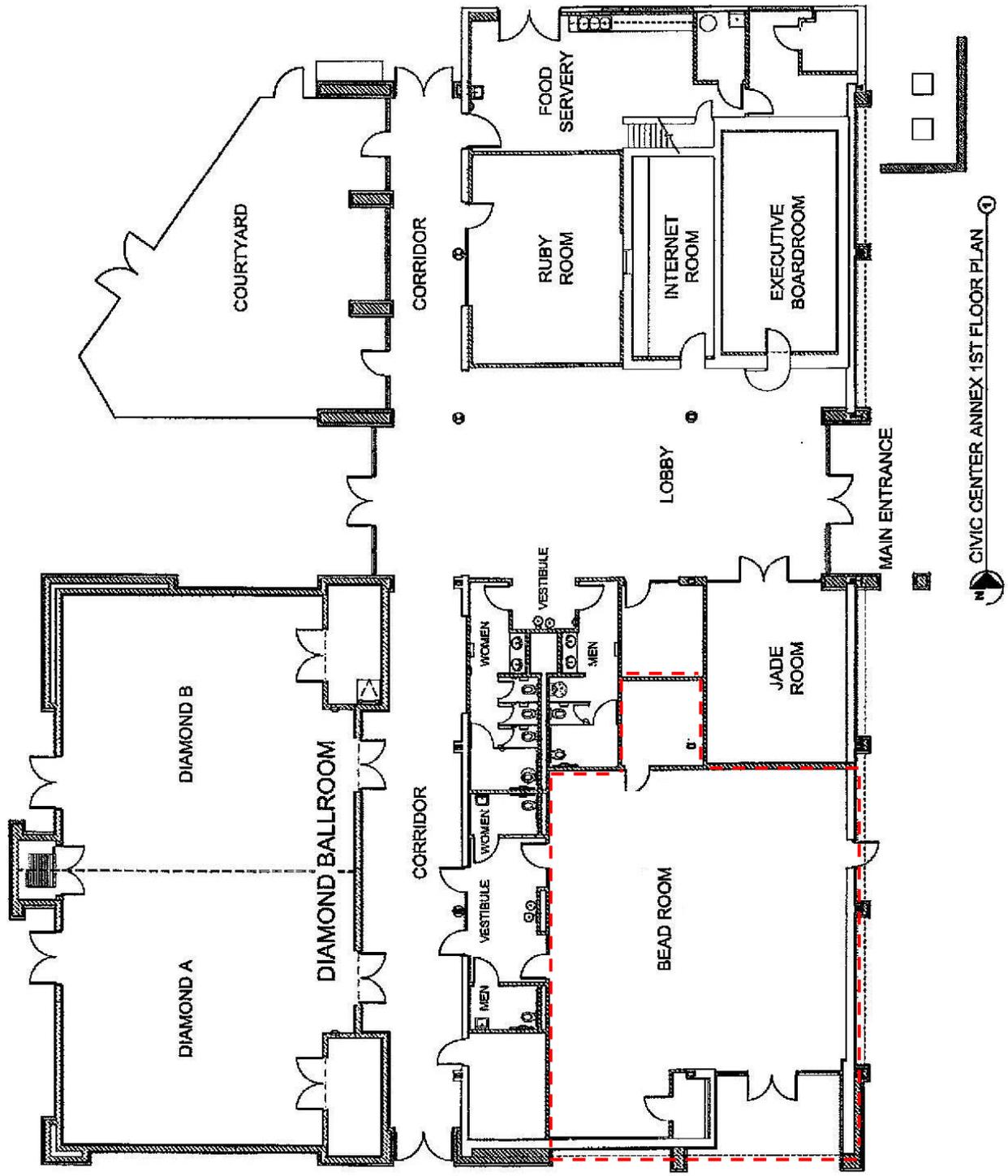
APPROVED AS TO FORM:

\_\_\_\_\_  
Acting City Attorney

REVIEWED BY:

\_\_\_\_\_  
Acting City Manager

# Exhibit A



When recorded, return to:

C-\_\_\_\_\_

City Clerk  
CITY OF GLENDALE  
5850 West Glendale Avenue  
Glendale, Arizona 85301

## LEASE AGREEMENT

This Lease Agreement (“Agreement”) is executed to be effective the \_\_\_ day of \_\_\_\_\_, 2013, between the City of Glendale, an Arizona municipal corporation (“City”), and Inter Technologies, Inc., a Virginia corporation authorized to do business in the State of Arizona (“Lessee”).

### RECITALS

- A. The City is the owner of real property located at 5752 West Glenn Drive, Glendale, Arizona.
- B. Lessee desires to lease the Premises in order to store audio, visual, and other equipment related to the use of the premises Lessee is currently leasing from the City at 5754 West Glenn Drive (“Other Premise”).
- C. The City is willing to lease the Premises to Lessee on the terms and conditions specified herein.

### AGREEMENT

#### 1. Grant of Lease

- 1.1 The City leases to Lessee the Premises consisting of approximately 1,616 square feet of space located at 5752 West Glenn Drive, Glendale, Arizona which is depicted on Exhibit A of this Agreement (“the Premises”).
- 1.2 The purpose of the lease of the Premises by the City to the Lessee under the terms and conditions set forth herein is to provide Lessee storage space for audio, visual, and other equipment related to the use of Other Premise.
- 1.3 By this Agreement, Lessee is granted the following privileges, uses, and rights related to the Premises:
  - a. Ingress and egress from and to the Premises over and across the public sidewalks, roadways, and parking lot serving the Premises, as well as ingress and egress over and across the Civic Center Plaza to be utilized by the Lessee, its agents, employees, and invitees.
  - b. Any use of the areas described in subsection (a) must be temporary and not block or otherwise interfere with the use of those areas by the City or its agents, employees, tenants and invitees. Lessee understands that the areas described in subsection (a) are used by the public and other tenants of the Civic Center and the building in which the Premises are located, and Lessee acknowledges and agrees that it will not impede or interfere with ingress and egress by the public and other City tenants, users, or invitees.
- 1.4 All rights and privileges granted in the Agreement are non-exclusive.

1.5 Lessee may not use the Premises for any purposes other than those specified herein. By way of example and not limitation, Lessee may not use the Premises for or engage in any of the following activities on or around the Premises: manufacturing, music lessons, rehearsals, concerts and performances.

## 2. **Term**

2.1 Lessee's lease of the Premises is for six (6) months ("Initial Term") commencing thirty (30) days after the date this Agreement is approved by the Glendale City Council ("Effective Date"), unless sooner terminated pursuant to the provisions of this Agreement.

2.2 The City may, at its sole option and with the approval of Lessee, renew this Agreement after the expiration of the Initial Term for an additional 6-month period ("First Renewal Term"), subject to the same terms and conditions set forth herein.

2.3 The City may, at its sole option and with the approval of Lessee, renew this Agreement after the expiration of the First Renewal Term, for up to two (2), additional 6-month periods (respectively, "Second Renewal Term and Third Renewal Term"), subject to the terms and conditions set forth herein.

2.3 To exercise a renewal option City shall:

- a. At least 45 days prior to any expiration of this Agreement, Deliver to Lessee written notice of its intention to seek a renewal term, including any increase in the amount of rent for the Second or Third Renewal Terms, if any; and
- b. Lessee will provide a written response to the City within 15 days of receiving the City's notice of intention to seek a renewal term under subsection (a) above and will provide proof of insurance as required by this Agreement, which proof must be presented with Lessee's written consent to the City's notice of the intent to seek a renewal term.

## 3. **Rent**

3.1 Lessee's rent for the lease of the Premises is as follows:

- a. For the Initial Term, the total rent will be \$2,400 (Two Thousand Four Hundred dollars). For the First Renewal Term, if any, the rent will be the same as the Initial Term.
- b. Rent for the Initial Term is payable as follows: Six equal monthly payments of \$400 (Four Hundred dollars), payable on the first day of the Initial Term and continuing for six months, for a total of \$2,400 (Two Thousand Four Hundred dollars).
- c. Rent for the First Renewal Term, if any, is payable the same as for the Initial Term, as set forth in subsection (b), above.
- d. For the Second Renewal Term and Third Renewal Term, if any, total rent will be determined by the City and may be increased. The new rent amount is payable in 6 equal monthly installments payable beginning on the first day of the respective Second or Third Renewal Term and continuing for 6 months.

- 3.2 Lessee must remit payment to the City's finance and accounting office at 5850 West Glendale Avenue, Glendale, Arizona 85301.
- 3.3 If Lessee fails to pay any rent in full on or before the fifth day following the due date, the unpaid amount will accrue interest at a rate of 18% per annum from the due date until payment in full is made.
- 3.4 City's acceptance of any monies from Lessee is not an admission of the sufficiency of the amount of the payment, and the City reserves all legal rights to question the accuracy of Lessee's payments.

#### 4. **Improvements**

- 4.1 Lessee must secure written approval by the City prior to starting any improvement to or modification of the Premises.
  - a. Before commencing any improvements or modifications, Lessee will submit detailed construction plans and specifications to the City; and upon completion of any improvements or modifications, Lessee will furnish to the City two complete sets of detailed plans and specifications of the work as completed.
  - b. Prior to starting any construction of improvements or modifications to the Premises, Lessee must secure all applicable building permits, approvals and required insurance.
- 4.2 Lessee will furnish any additional information concerning any proposed or completed improvements or modifications that the City considers necessary with regard to the safety of the Premises.
- 4.3 Prior to the commencement of any construction on the Premises, Lessee must provide the City with payment and performance bonds in amounts equal to the full amount of the written construction contract and which comply with A.R.S. §§ 34-222 and 34-223.
  - a. The payment bond is solely for the protection of claimants supplying labor or materials for required construction, and the performance bond is solely for the protection of the City, conditioned upon the faithful performance of the required construction.
  - b. Each bond must be filed with the City Clerk immediately upon execution.
- 4.4 Without waiving any prohibition against liens being placed upon public property, Lessee must keep the Premises and all improvements free of any mechanic's or materialmen's liens or liens of any kind or nature for any work done, labor performed or material furnished on or to the Premises and, if any lien is filed, Lessee must, at its sole cost, cause the lien to be removed from the Premises within 30 days of notice.
- 4.5 All improvements and modifications made by Lessee which permanently attach to the Premises become the property of the City upon expiration or termination of this Lease, at no cost to the City, free of any security interest or claims of any kind. The Parties intend that the audio/video equipment installed by Lessee, such as mixing boards, speakers, etc.,

may be removed by Lessee and that Lessee must repair any damage to the Property caused by their removal, such as repairs to walls, ceilings, floor, floor coverings, etc.

- 4.6 Lessee is not entitled to any offset or credit in rent or otherwise from the City in connection with improvements made by Lessee under this Agreement.

**5. Utilities and Other Services**

- 5.1 City is responsible for furnishing to the Premises electricity suitable for the intended use of the Premises, air conditioning, and security alarm monitoring.
- 5.2 City is responsible for the provision and payment of landscaping and irrigation expenses.
- 5.3 Licensee is responsible for arranging and paying for all utilities and other services not specifically made the obligation of the City under this Agreement , including but not limited to, sanitation and janitorial services.

**6. Acceptance, Maintenance, and Repairs**

- 6.1 Prior to commencement of this Agreement, the City made the Premises available to Lessee for inspection and the Lessee accepts possession of the Premises and the improvements thereon "as is" in its present condition.
- 6.2 The City shall maintain and keep the Premises and all of its structural elements in good condition and repair, consistent with the existing condition, including but not limited to windows, air-conditioning, heating, electrical, water, plumbing systems and equipment, roofing, exterior walls, exterior lighting, paving and walkways, and all exterior landscaping and irrigation.
- 6.3 Lessee shall maintain and make all necessary repairs to the furniture, fixtures, and equipment of Lessee. Lessee shall maintain the interior walls of the building located on the Premises, except reasonable wear and tear and any damage or loss for which the City is required to obtain casualty insurance.
- 6.4 Lessee is solely responsible, at its cost, for all maintenance and repairs or for any damage caused by Lessee, or its agents, employees or invitees to the Premises.
- a. Lessee must maintain the Premises, including utilities exclusively serving the Premises, whether the repair or maintenance be ordinary or extraordinary, structural or otherwise, and must keep the Premises at all times, in a clean and orderly condition and appearance, including any personal property or fixtures of the Lessee.
- b. Lessee is responsible for regular and routine janitorial services on the Premises.
- 6.5 If Lessee fails to repair or maintain the Premises to the satisfaction of the City, after the City's 30 days' written notice to the Lessee requiring that the maintenance or repair work be completed, the City may:
- a. Terminate this Agreement; or,
- b. At the City's option, enter the Premises without being deemed to have caused a termination of this Agreement or interference with Lessee's possession of the

Premises, to maintain or repair any part of the Premises or its improvements and do all things reasonably necessary to accomplish the work required.

1. All costs incurred by the City as a result of this re-entry must be immediately reimbursed to the City by Lessee upon demand.
2. The City work will be accomplished in such a manner as to not unreasonably interfere with Lessee's operations.

6.6 If the City, its officers, employees or agents undertake any work hereunder, Lessee waives any claim for damages, consequential or otherwise, resulting therefrom.

6.7 The City's rights set forth in this section in no way affect or alter the primary obligations of the Lessee and do not impose upon the City any obligations unless specifically stated otherwise herein.

## **7. Additional Obligations of Lessee**

7.1 Lessee must conduct its operations in an orderly and proper manner so as to not unreasonably annoy, disturb, endanger or be offensive to others. Lessee is specifically prohibited from allowing or engaging in any activities that create noise, smells or fumes that are discernible outside of or beyond the Premises when the building in which the Premises is located is being used or occupied by other City users, tenants, or invitees. Lessee acknowledges that other rooms in the building in which the Premises are located are used at various times for meetings, training sessions, AIMS testing, among other things.

7.2 Lessee must comply with all written instructions of the City in disposing of its trash and refuse and use a system of refuse disposal approved by the City.

7.3 Lessee must not commit nor permit to be done:

- a. Anything which may result in the commission of a nuisance, waste or injury on or to the Premises.
- b. Any act or thing upon the Premises that may constitute a hazardous condition so as to increase the risk attendant upon the operations permitted by this Agreement or that may invalidate or conflict with any fire insurance policies or regulations.
- c. Anything that may interfere with the effectiveness or accessibility of the drainage system, sewage system, fire protection system, alarm system, fire hydrants and hoses, if any, that are installed or located on the Premises.
- d. Any overloading of a floor, structure, or structural member on the Premises.
- e. Interfere with the free access and passage of others to space adjacent to the Premises.

7.4 Lessee will take measures to ensure security of the Premises.

## **8. Assignment and Subletting**

- 8.1 Lessee may not assign or sub-lease any of its interest under this Agreement, nor permit any other person to occupy the Premises.
- 8.2 Lessee may not mortgage, encumber, or assign any portion of its right, title, and interest in this Agreement to lenders for any purpose.

## **9. Default by Lessee**

- 9.1 The City may terminate this Agreement by giving Lessee 30 days' written notice after any of the following events and Lessee fails to cure the event:
  - a. The failure of Lessee to perform any of its obligations under this Agreement, including but not limited to, the failure to timely pay rent and obtain required insurance; or
  - b. The taking of possession for a period of ten days or more of substantially all of the personal property used on the Premises belonging to Lessee by or under lawful authority of any legislative act, resolution, rule, order, or decree or any act, resolution, rule, order or decree of any court or governmental board, agency, officer, receiver, trustee, or liquidator.
- 9.2 If the City terminates this Agreement for default, the City, without further notice to Lessee, may re-enter the Premises and recover damages, including but not limited to, all costs of repossession and re-letting and brokerage commissions for services performed by or for the City.
- 9.3 Upon the termination of this Agreement for any reason, all rights of Lessee will terminate, including all rights of Lessee's creditors, trustees and assigns, and all others similarly situated as to the Premises.
- 9.4 Alternatively, the City may elect to:
  - a. Institute an action, in equity or at law, to enforce this Agreement;
  - b. Take possession of the Premises, without terminating this Agreement, and on behalf of Lessee, re-let the same or any part thereof for a term, shorter, longer, or equal to the then unexpired remainder of the Agreement's term and Lessee must pay any deficiency in the Rent amount; provided however, the City may at any time after taking possession terminate this Agreement by giving notice to Lessee and sue for damages;
  - c. Exercise the "Remedies of Landlord" as set forth in Arizona Revised Statutes, Title 33; or
  - d. Exercise any other remedy allowed by law or equity.

- 9.5 Failure by the City to take any authorized action upon default by Lessee of any of its obligations hereunder does not constitute a waiver of default nor of any subsequent default by Lessee.
- 9.6 Acceptance of rent and other fees by the City under this Agreement for any period after a default by Lessee is not a waiver by the City of its right to terminate this Agreement or to seek any other remedy provided herein, nor does acceptance constitute an estoppel of the City or any partial payment does not constitute any form of accord and satisfaction.

## **10. Default by City**

Lessee may terminate this Agreement at any time that it is not in default in its obligations by giving the City 30 days' written notice after any of the following events:

- 10.1 Issuance by a court of competent jurisdiction of an injunction in any way preventing or restraining Lessee's use of any substantial portion of the Premises and thereafter remaining in force for a period of 30 consecutive days;
- 10.2 The inability of Lessee to use any substantial portion of the Premises for a period of 30 consecutive days due to the enactment or enforcement of any law or regulation or because of fire, earthquake or similar casualty, local or airport emergencies or Acts of God or the public enemy; or
- 10.3 The lawful assumption by the United States Government of the operation, control, or use of the Airport or any substantial part of it for military purposes in time of war or national emergency.

## **11. Indemnification**

- 11.1 Lessee must defend, indemnify and hold harmless the City, including its elected or appointed officials, agents, boards, commissions, and employees, from all loss, damages or claims of whatever nature, including attorney's fees, expert witness fees and costs of litigation, that arise out of any act or omission of Lessee, including its agents, employees, and invitees in connection with Lessee's operations that result directly or indirectly in the injury to or death of any persons or the damage to or loss of any Premises, or arising out of the failure of Lessee to comply with any provisions of this Agreement.
- 11.2 The City will in all instances, except for loss, damages or claims resulting from the sole negligence of the City, be indemnified by Lessee against all such loss, damages or claims.
- 11.3 The City will give to Lessee prompt notice of any claim made or suit instituted which may subject Lessee to liability under this Section, and Lessee may compromise and defend the same to the extent of its own interest.

11.4 The City may, but has no duty to, participate in the defense of any claim or litigation with attorneys of the City's selection without relieving Lessee of any obligations hereunder.

11.5 Lessee's obligations hereunder survive any termination of this Agreement or Lessee's activities under this Agreement.

## **12. Insurance**

12.1 Lessee must procure and at all times maintain the types and amounts of insurance as set forth in Exhibit B – Insurance.

12.2 Lessee must list the City as an additional insured on all policies required by this Agreement. The certificate and policy shall name the City of Glendale as an additional insured and the insurance shall be primary and provide non-contributory coverage. The City shall be an additional insured to the full limits of the liability insurance purchased by the Lessee even if those limits of liability are in excess of those required by this Agreement.

12.3 Include contractual liability coverage for the obligation of indemnity assumed in this Agreement.

12.4 Policy issuer must possess an A.M. Best Rating of at least A- and be authorized by the State of Arizona Department of Insurance to transact business within Arizona.

12.5 Lessee must provide to the Economic Development Official proof of insurance prior to taking possession of the Premises for any purpose and in no event later than 10 calendar days after recordation of the Agreement. Certification must include: name and address of insurance company; policy number; liability coverage amounts; a statement that the policy will not be cancelled or failed to be renewed without 30 days written notice to the City's Risk Manager and Economic Development Officer.

12.6 In the event Lessee fails to secure or maintain the required insurance.

- a. Upon 30 days' written notice, and Lessee's failure to cure during this notice period, the City may terminate this Agreement; or
- b. The City may secure the required insurance at Lessee's cost, which will be paid to the City immediately upon demand.

## **13. Quiet Enjoyment**

So long as Lessee timely pays the rent and Utility Fee, if any, required under this Agreement and performs all of its other obligations under this Agreement, Lessee may peaceably have and enjoy the exclusive use of the Premises and all the privileges granted herein.

## **14. Damage or Destruction**

14.1 If the Premises or any improvements thereon, insurable or uninsurable, are damaged or destroyed (except damage or destruction caused by Lessee or its invitees) to such an extent Lessee is prevented from continuing operations, the City will within 30 days provide notice to Lessee that the City:

- a. Will repair or reconstruct the Premises and improvements substantially as they were immediately prior to the casualty, or in a new or modified design, and the time period of the reconstruction or repair; or
  - b. Terminate this Agreement; provided, however,
  - c. If the City fails to provide notice within 30 days of becoming aware of the damage or destruction, and the damage or destruction has not been caused by Lessee or its invitees, Lessee may terminate this Agreement by written notice to the City.
- 14.2 If the City elects to repair or reconstruct as set forth above, the rent provided for herein will be fully abated during the period from the date of the damage or destruction until repair or reconstruction is complete.
- a. Abatement will not exceed the actual time required for arranging for and the doing of the work.
  - b. The City has no obligation to repair or rebuild any fixtures, equipment or other personal property installed by Lessee under this Agreement, whether damage or destruction to the Premises is partial or entire.
  - c. Abatement of rent does not operate as an extension of the Agreement period.
- 14.3 If damage or destruction to the Premises (except damage or destruction caused by Lessee) is partial and does not prevent Lessee from continuing operations, the City will promptly commence repairing the partial damage and pursue the work with diligence.
- a. To the extent that partial damage is covered by any of Lessee's insurance, Lessee will reimburse the City for its costs of repair or replacement.
  - b. If the insurance proceeds exceed the City's costs of repair or replacement, Lessee may retain the excess.
- 14.4 If the improvements on the Premises are damaged or destroyed by fire or any cause whatsoever attributable in whole or in part to any act or omission of Lessee or its agents, employees, or invitees, the above subsections do not apply and this Agreement will continue in full force and effect.
- a. Lessee must promptly repair or rebuild the improvements so damaged or destroyed, at Lessee's own cost, in a good workmanlike manner to the same standards existing at the time of the casualty, subject to applicable building codes existing at the time of repair or rebuilding.
  - b. Upon the failure of Lessee to promptly repair or rebuild, the City may repair or rebuild the damaged or destroyed improvements, and Lessee must reimburse the City, on demand, for all cost of such work.
- 14.5 There is no obligation on the part of the City to reimburse Lessee for the loss or damage to fixtures, equipment, or other personal property of Lessee, and Lessee, for its own protection, may separately insure such fixtures, equipment, or other personal property as it so desires.



**17. Severability**

If any provision of this Agreement is declared invalid by a court of competent jurisdiction, the remaining terms shall remain effective, if elimination of the invalid provision does not materially prejudice either party with regard to its respective rights and obligations.

**18. Taxes and Licenses**

- 18.1 Lessee shall pay any leasehold tax, possessory interest tax, sales tax, personal property tax, transaction privilege tax or other exaction assessed or assessable as a result of its occupancy of the Premises or conduct of business under authority of this Agreement, including any tax assessable on the City. If a statute or judicial decision results in the imposition of a real property tax on the interest of the City, the tax must also be paid by Lessee for the period this Agreement is in effect.
- 18.2 Lessee acknowledges that it may be considered, a “prime lessee,” as defined in A.R.S. § 42-6201, and that it may, or in the future, may be subject to government property lease excise tax liability under this Agreement. Lessee further acknowledges that any failure by Lessee to pay taxes due under this paragraph after notice and an opportunity to cure constitutes a default that could result in divesting Lessee of any interest in or right to occupancy of the Premises.
- 18.3 Lessee must, at its own cost, obtain and maintain in full force and effect during the term of this Lease all licenses and permits required for all operations authorized by this Agreement.

**19. Litigation**

- 19.1 This Agreement is governed by the laws of the State of Arizona and any action taken hereunder will be filed within the courts of Maricopa County.
- 19.2 In the event of any litigation or arbitration between the City and Lessee arises under this Agreement, the successful party is entitled to recover its reasonable attorney’s fees and expert witness fees and other costs incurred in connection with the litigation or arbitration.

**20. Right of Entry Reserved**

- 20.1 The City may at all reasonable times enter upon the Premises for any lawful purpose so long as the action does not unreasonably interfere with Lessee’s use, occupancy or security of the Premises.
- 20.2 Without limiting the foregoing, the City and any furnisher of utilities and other services has the right, at its own cost, whether for its own benefit or for the benefit of others, to repair, maintain, or replace existing and future utility, mechanical, electrical, plumbing, roofing, and other systems , and to enter upon the Premises to make repairs, replacements or alterations that are, in the opinion of the City, necessary or advisable and from time to time to construct or install over, in or under the Premises systems or parts and use the Premises for access to other parts of neighboring property otherwise not conveniently accessible.
- 20.3 If any personal property of Lessee obstructs the access of the City or any utility company providing service to any of the existing utility, mechanical, electrical and other systems, Lessee must move the obstruction, as directed by the City or utility company.

- a. If Lessee fails to move the property after direction, the City or the utility company may move it, and Lessee must pay the cost of moving the obstruction immediately upon demand.
- b. Lessee hereby waives any claim to the City or utility company for damages as a result of the involuntary removal, except for claims for damages arising from the City's or the utility company's sole negligence.

**21. Remedies Are Non-Exclusive**

All remedies provided in this Lease are considered cumulative and additional, not in lieu of or exclusive of, each other, or of any remedy available to the City or Lessee at law or in equity. The exercise of any remedy or the existence of other remedies does not prevent the exercise of any other remedy.

**22. Time is of the Essence**

Time is of the essence with regard to the performance of all of the Parties' obligations as set forth in this Agreement.

**23. Miscellaneous**

- 23.1 This Agreement constitutes the entire agreement between the Parties, except as to documents incorporated herein by reference, and supersedes all prior negotiations, understandings and agreements between the Parties concerning the matters.
- 23.2 This Agreement is to be interpreted, applied, and enforced according to the fair meaning of its terms and not construed strictly in favor of or against either Party, regardless of which Party may have drafted any of its provisions.
- 23.3 No provision of this Agreement may be waived or modified except by a writing signed by the Party against whom such waiver or modification is sought to be enforced.
- 23.4 The terms of this Agreement are binding upon and inure to the benefit of the Parties' successors and assigns.
- 23.5 Immigration Law and Compliance.
  - a. Lessee, and on behalf of any subcontractor, warrants to the extent applicable under A.R.S. § 41-4401, compliance with all federal immigration laws and regulations that relate to their employees as well as compliance with A.R.S. § 23-214(A) which requires registration and participation with the E-Verify Program.
  - b. Any breach of warranty of this section is considered a material breach of this Agreement and is subject to penalties up to and including termination of this Agreement.
  - c. The City retains the legal right to inspect the papers of any of Lessee's or subcontractor employee who performs work under this Agreement to ensure that the Lessee or any subcontractor is compliant with the warranty under this section.

- d. The City may conduct random inspections, and upon request of the City, Lessee must provide copies of papers and records of Lessee demonstrating continued compliance with the warranty under this section.
- e. Lessee agrees to keep papers and records available for inspection by the City during normal business hours.
- f. Lessee must cooperate with the City in exercise of its statutory duties and not deny access to its business premises or applicable papers or records for the purposes of enforcement of this section.
- g. Lessee must incorporate into any subcontract agreements that are allowable under this Agreement, if any, the same obligations imposed upon Lessee and expressly accrue those obligations directly to the benefit of the City.
- h. Lessee must require any allowable subcontractor to incorporate into each of its own subcontracts under this Agreement the same obligations above and expressly accrue those obligations to the benefit of the City.
- i. Warranty and obligations under this section to the City is continuing throughout the term of this Agreement or until such time as the City determines, in its sole discretion, that Arizona law has been modified in that compliance with this section is no longer a requirement.
- j. The “E-Verify Program” above means the employment verification program administered by the United States Department of Homeland Security, the Social Security Administration, or any successor program.

23.6 Prohibitions. Lessee certifies under A.R.S. §§ 35-391 *et seq.* and 35-393 *et seq.*, that it does not have and during the term of this Agreement will not have, “scrutinized” business operations, as defined in the preceding statutory sections, in the countries of Sudan or Iran.

#### **24. Good Standing and Authority**

The Parties represent and warrant that each is duly formed and validly existing under laws of Arizona and that the individuals executing this Agreement on behalf of their respective Party are authorized and empowered to bind the Party on whose behalf each such individual is signing.

#### **25. Conflicts**

This Lease is subject to cancellation for conflicts of interest under the provisions of A.R.S. § 38-511.

#### **26. Exhibits**

Exhibit A – Property Depiction of Leased Premises

Exhibit B – Insurance Requirements

(Signatures Appear on Following Page)



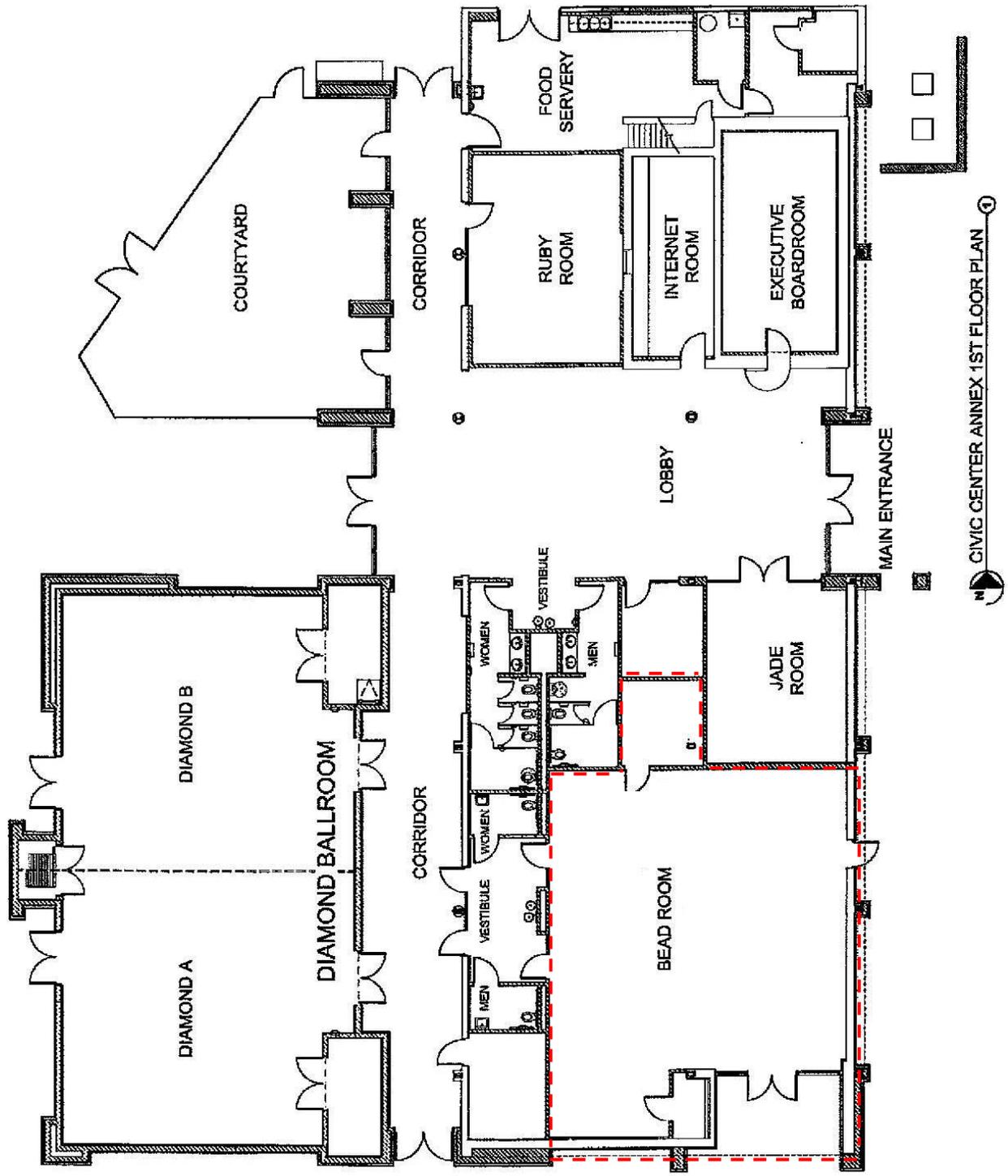
**EXHIBIT A**

**Lease Agreement**

Property Depiction of 5752 West Glenn Drive

*(See Attached)*

# Exhibit A



## **EXHIBIT B**

### **Lease Agreement**

#### **Insurance Requirements**

##### **1. Lessee's Insurance**

Lessee shall at its expense procure and maintain throughout the Term the following insurance policies: (a) commercial liability insurance in amounts of not less than a combined single limit of \$1,000,000 (the "Initial Liability Insurance Amount") or such other amounts as City may from time to time reasonably require, insuring Lessee, City, City's officers, employees and other agents and their respective affiliates against all liability for injury to or death of a person or persons or damage to property arising from the use and occupancy of the Premises, (b) contractual liability insurance coverage sufficient to cover Lessee's indemnity obligations hereunder, (c) all-risk property insurance covering the full value of Lessee's property and improvements (including the initial tenant improvements), and other property (including property of others) in the Premises, (d) business interruption insurance, (e) automobile liability insurance for all owned, non-owned and hired vehicles in an amount of not less than \$1,000,000 combined single limit for bodily injury and property damage per occurrence, and (f) worker's compensation and employer's liability coverage in the amounts required by law. Lessee's insurance shall provide primary coverage to City when any policy issued to City provides duplicate or similar coverage, and in such circumstance City's policy will be excess over Lessee's policy. Lessee shall furnish certificates of such insurance and such other evidence satisfactory to City of the maintenance of all insurance coverages required hereunder, and Lessee shall obtain a written obligation on the part of each insurance company to notify City at least 30 days before cancellation or a material change of any such insurance. All such insurance policies shall be in form, and issued by companies, reasonably satisfactory to City. The term "affiliate" shall mean any person or entity which, directly or indirectly, controls, is controlled by, or is under common control with the party in question.

##### **2. City's insurance**

City shall carry throughout the Term (a) fire and extended coverage insurance on the Building and all improvements therein (other than leasehold improvements) for their full replacement value, including a rent loss endorsement for at least 12 months and (b) commercial liability insurance with respect to all common areas of the Building in an amount not less than a combined single limit of \$5,000,000; all such coverages shall be subjected to commercially reasonable deductible amounts.

##### **3. Additional Insurance**

Lessee may be required to obtain such other types and amounts of insurance as the City's Risk Manager may reasonably determine to be necessary for the Lessee's operations.

May 28th, 2013

Mark Paratore  
Economic Development  
City of Glendale Arizona

RE: 5752 West Glenn Drive

Dear Mark,

Thank you for once again allowing me to be of assistance to You and the City of Glendale.

The city owned property at 5752 is a unique property to value.

- Its Landlocked by surrounding city properties.
- It's single-story, elongated, rectilinear shape provide little frontage.
- There are no restrooms (which rules out almost all uses; office, classroom , gallery etc).
- Access is via the street through store front double glass doors ( not clear height roll down doors which rules out an industrial/warehouse type use).
- Its approximately 1,483 +/- rentable square feet (which limits occupancy-even for a short term use which didn't require restrooms).
- There is no parking directly associated with or private to the subject.

I'm sorry to say but the property suffers from being "ancillary" in nature, excuse the colloquialism but it's like a trailer without an automobile, a wide-receiver without a quarterback or a one-person game of catch.

The highest and best use in its present state would be as an **adjunct** to the Civic Center or City offices or better yet, an adjoining property where restrooms could be accessed. Then it could serve as a *gallery or display room or staging area or a storage facility*. This would put the value back into a civic use or an existing tenant renting city property in close proximity.

This then becomes more problematic to quantify.

As a Civic use its value is based upon the "Public Good" and diminished by the carrying or maintenance and insurance costs.

That means the greatest revenue would be produced by a private organization already or soon to be renting city property in close proximity.

That being said, I ran several surveys for; Gallery, Display, Warehouse or Storage facilities. I have attached two surveys for warehouse and storage facilities as they were the only sample close in which to get results.

The warehouse figures have to be tempered. Truck and Van access to major thoroughfares and through roll-down doors to the subject property don't exist. At the very best I would value 5752 West Glenn Drive at \$500 per month.

The storage figures also need to be adjusted for the same shortcomings in our subject property. That would make the monthly rate very close, maybe \$600 a month because the subject is a clean finished shell.

If you find or have a User in mind and they use it for storage or a gallery type use, they may require changes to provide security at the subject dependant upon the value of what is being "shown" or "stored".

Again , I wish I could tell you that you have a big money maker but on its own the subject should not be seen as a big revenue producer. If circumstances change where 5752 can be joined somehow with the contiguous properties, we can revisit a change in possible marketable value.

Thank you again,

Respectfully,

Sincerely,



Troy Giammarco  
Vice President

Sort By: Building Address

Floor	SF Avail	Rent/SF/Yr	Term	Occupancy	Bldg Out	Use/Type	Bldg Config	Floor Config	Randmo	Leased	Divisible	Lease Out
<b>535 N 15th Ave, Phoenix, AZ 85007</b>												
1,585 SF Class C Warehouse Building Built in 1945												
	1,585	Withheld	TBD	Vacant		Warehouse/D	1,585 SF	1,585 SF	Withheld	2 Mths	N	Yes
<b>8411 N 83rd Ave, Peoria, AZ 85345</b>												
1,600 SF Class B Warehouse Building Built in 1945												
	1,600	Withheld	TBD	Vacant		Warehouse/D	1,600 SF	1,600 SF	Withheld	10 Mths	N	Yes
<b>3138 NW Grand Ave, Phoenix, AZ 85017</b>												
<b>Bldg. 3</b>												
1,380 SF Class B Service Building Built in 1916												
E 1st	1,380	\$4.80/mg	Negotiable	Negotiable		Warehouse/D	1,380 SF	1,380 SF	\$552.00	10 Mths	N	
<b>2810 E Jones Ave, Phoenix, AZ 85040</b>												
1,600 SF Class C Warehouse Building Built in 1978												
E 1st/ Suite 1st Floor	1,600	\$10.56/ann	2-3 yrs	30 Days	As-Is	Warehouse/D	1,600 SF	1,600 SF	\$1,408.00	10 Wks	N	

Sort By: Building Address

Floor	SF Avail	Rent/SF/M	Term	Occupancy	Bldg Out	User Type	Bldg Contig	Floor Contig	Rent/mo	Listed	Divisible	Lease Out
<b>1622 W Linden St, Phoenix, AZ 85007</b>												
1,200 SF Class C Warehouse Building Built in 1979												
E 1st	1,200	\$10.92/mg	Negotiable	Vacant	As-Is	Warehouse/D	1,200 SF	1,200 SF	\$1,092.00	5 Mths	N	
<b>15 W Riverside St, Phoenix, AZ 85041</b>												
1,350 SF Class C Warehouse Building Built in 1983												
E 1st	1,534	Withheld	Negotiable	30 Days	As-Is	Warehouse/D	1,534 SF	1,534 SF	Withheld	5 Wks	N	
<b>5241 E Washington St, Phoenix, AZ 85034</b>												
1,560 SF Contractor Storage Yard Building												
E 1st	1,560	\$11.54/mg	1-5 yrs	Vacant	As-Is	Warehouse/D	1,560 SF	1,560 SF	\$1,500.20	10 Mths	N	



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# 535 N 15th Ave



Location: **Airport Ind Cluster**  
**SC N of Salt River Ind Submarket**  
**Maricopa County**  
**Phoenix, AZ 85007**

Building Type: **Class C Warehouse**

Status: **Built 1945**

Tenancy: **Single Tenant**

Land Area: **0.27 AC**

Stories: **1**

RBA: **1,585 SF**

Management: -  
 Recorded Owner: **Rsj Property Management Llc**

Total Avail: **1,585 SF**

% Leased: **0%**

Ceiling Height: **11'0"**  
 Column Spacing: -  
 Drive Ins: -  
 Loading Docks: -  
 Power: -

Crane: -  
 Rail Line: **None**  
 Cross Docks: -  
 Const Mat: -  
 Utilities: -

Expenses: **2012 Tax @ \$0.15/sf**  
 Parcel Number: **111-28-044**

Floor	SF Avail	Bldg Contig	Rent/SF/Yr + Svs	Occupancy	Term	Use/Type
	1,585	1,585	Withheld	Vacant	TBD	Direct

**8411 N 83rd Ave**



**Location: Northwest Ind Cluster  
Grand Avenue Ind Submarket  
Maricopa County  
Peoria, AZ 85345**

**Building Type: Class B Warehouse  
Status: Built 1945  
Tenancy: Multiple Tenant**

**Land Area: 0.60 AC  
Stories: 1  
RBA: 1,600 SF**

**Management: -  
Recorded Owner: Phil & Cindy Lepage**

**Total Avail: 1,600 SF  
% Leased: 0%**

**Ceiling Height: 8'0"  
Column Spacing: -  
Drive Ins: -  
Loading Docks: None  
Power: -**

**Crane: -  
Rail Line: -  
Cross Docks: -  
Const Mat: -  
Utilities: -**

**Expenses: 2012 Tax @ \$0.80/sf  
Parcel Number: 142-22-004A**

Floor	SF Avail	Bldg Contig	Ren/SF/Yr + Svs	Occupancy	Term	Use/Type
	1,600	1,600	Withheld	Vacant	TBD	Direct

## 3138 NW Grand Ave - Bldg. 3



**Location: Bldg. 3**  
**Northwest Ind Cluster**  
**W Phx N of Thomas Rd Ind Submarket**  
**Maricopa County**  
**Phoenix, AZ 85017**

**Building Type: Class B Service**

**Status: Built 1916**  
**Tenancy: -**

**Land Area: 0.53 AC**  
**Stories: 1**  
**RBA: 1,380 SF**

**Management: -**  
**Recorded Owner: Los Guapos Llp**

**Total Avail: 1,380 SF**  
**% Leased: 100%**

**Ceiling Height: -**  
**Column Spacing: -**  
**Drive Ins: -**  
**Loading Docks: -**  
**Power: -**

**Crane: -**  
**Rail Line: -**  
**Cross Docks: -**  
**Const Mat: -**  
**Utilities: -**

**Expenses: 2010 Tax @ \$3.25/sf**  
**Parcel Number: 108-02-009**

Floor	SF Avail	Bldg Cont/g	Rent/SF/Yr + Sys	Occupancy	Term	Use/Type
E 1st	1,380	1,380	\$4.80/mg	Negotiable	Negotiable	Direct

## 2810 E Jones Ave



Location: **Airport Ind Cluster**  
**S Airport N of Roeser Ind Submarket**  
**Maricopa County**  
**Phoenix, AZ 85040**

Building Type: **Class C Warehouse**  
 Status: **Built 1978**  
 Tenancy: **Single Tenant**

Management: -  
 Recorded Owner: **Patrick J & Toni Lyons**

Land Area: **0.30 AC**  
 Stories: **1**  
 RBA: **1,600 SF**

Total Avail: **1,600 SF**  
 % Leased: **100%**

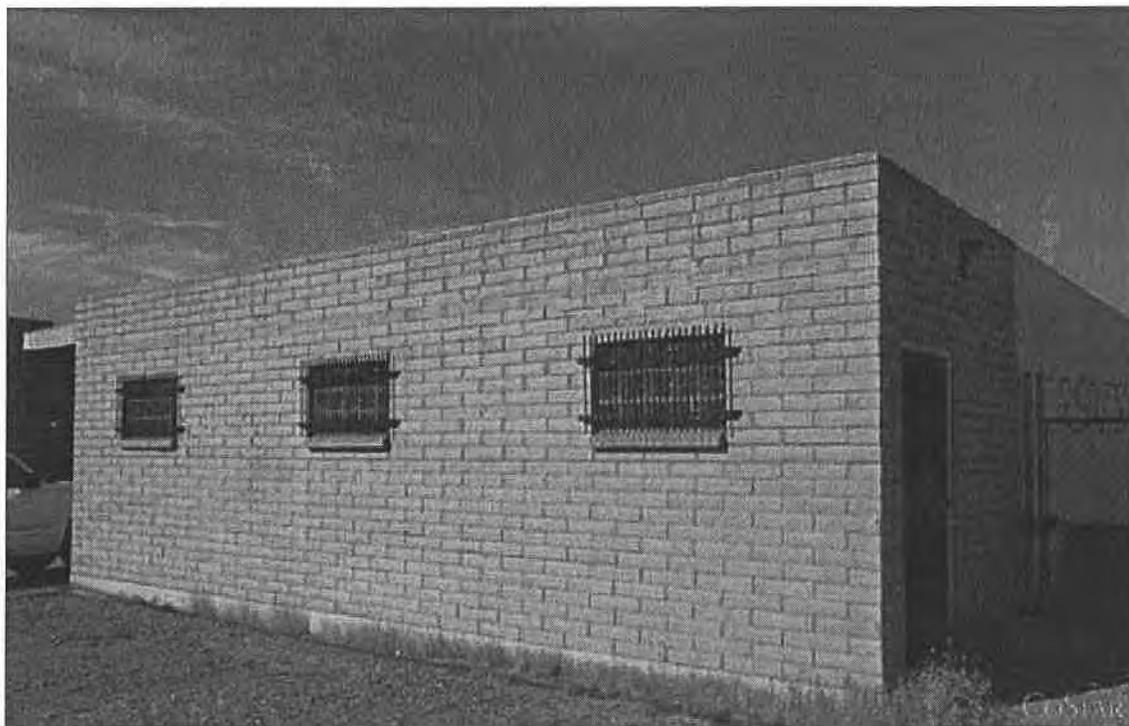
Ceiling Height: **18'0"**  
 Column Spacing: -  
 Drive Ins: **1 - 20'0"w x 16'0"h**  
 Loading Docks: **None**  
 Power: **200a/120-208v**

Crane: **None**  
 Rail Line: **None**  
 Cross Docks: -  
 Const Mat: **Metal**  
 Utilities: -

Expenses: **2012 Tax @ \$3.29/sf**  
 Parcel Number: **122-19-030**  
 Parking: **Free Surface Spaces**  
 Amenities: **Fenced Lot**

Floor	SF Avail	Bldg Contig	Rent/SF/Yr + Svs	Occupancy	Term	Use/Type
E 1st / Suite 1st Floor	1,600	1,600	\$10.56/nnn	30 Days	2-3 yrs	Direct

# 1622 W Linden St



Location: **Airport Ind Cluster**  
**SC N of Salt River Ind Submarket**  
**Maricopa County**  
**Phoenix, AZ 85007**

Building Type: **Class C Warehouse**

Status: **Built 1979**  
 Tenancy: **Single Tenant**

Land Area: **0.15 AC**  
 Stories: **1**  
 RBA: **1,200 SF**

Management: -  
 Recorded Owner: **Nicholas Russo**

Total Avail: **1,200 SF**  
 % Leased: **0%**

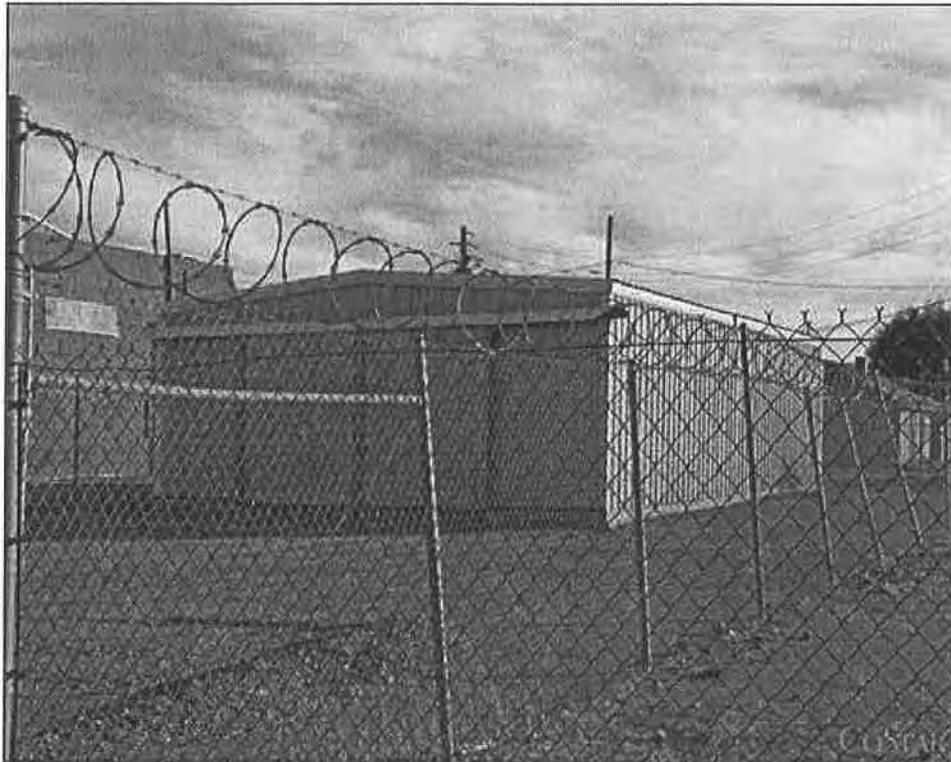
Ceiling Height: -  
 Column Spacing: -  
 Drive Ins: **Yes**  
 Loading Docks: -  
 Power: **200a/120-208v**

Crane: -  
 Rail Line: -  
 Cross Docks: -  
 Const Mat: -  
 Utilities: -

Expenses: **2012 Tax @ \$2.34/sf**  
 Parcel Number: **111-16-050D**  
 Amenities: **Fenced Lot**

Floor	SF Avail	Bldg Contlg	Rent/SF/Yr + Svs	Occupancy	Term	Use/Type
E 1st	1,200/400 ofc	1,200	\$10.92/mg	Vacant	Negotiable	Direct

## 15 W Riverside St



Location: **Airport Ind Cluster**  
**SC S of Salt River Ind Submarket**  
**Maricopa County**  
**Phoenix, AZ 85041**

Building Type: **Class C Warehouse**  
 Status: **Built 1983**  
 Tenancy: **Single Tenant**

Land Area: **0.18 AC**  
 Stories: **1**  
 RBA: **1,350 SF**

Management: -  
 Recorded Owner: **DK Real Estate Holdings LLC**

Total Avail: **1,350 SF**  
 % Leased: **100%**

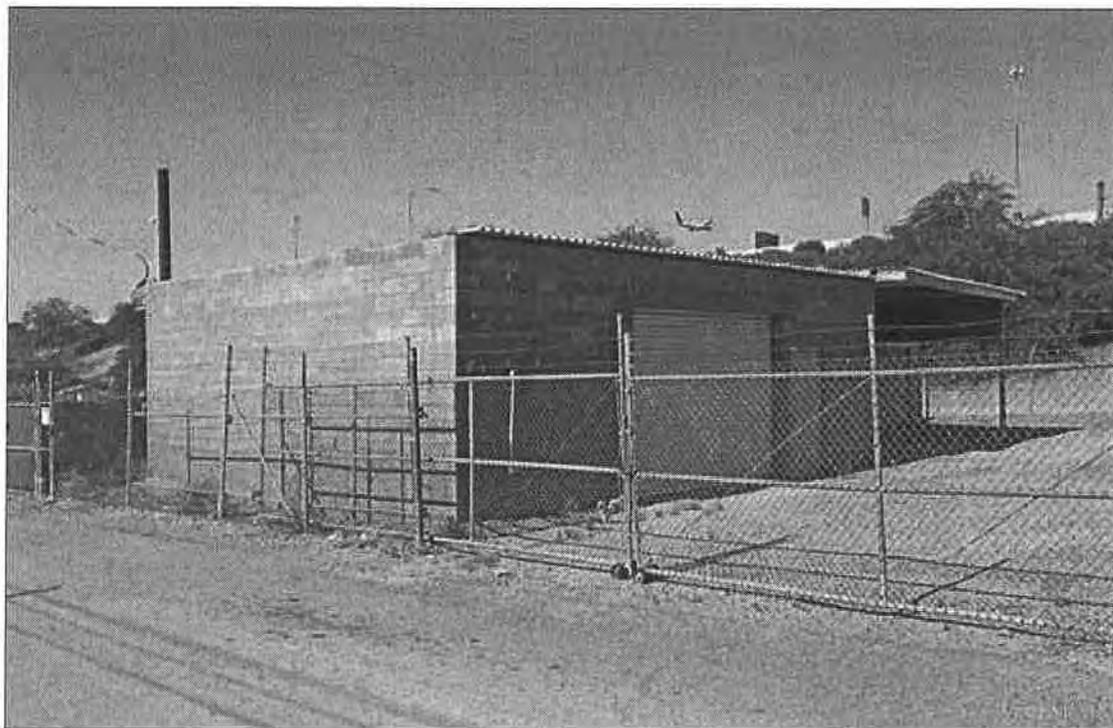
Ceiling Height: -  
 Column Spacing: -  
 Drive Ins: **1 - 10'0" w x 8'0" h**  
 Loading Docks: **None**  
 Power: -

Crane: **None**  
 Rail Line: **None**  
 Cross Docks: -  
 Const Mat: **Metal**  
 Utilities: -

Expenses: **2012 Tax @ \$0.93/sf**  
 Parcel Number: **113-07-023**  
 Amenities: **Fenced Lot**

Floor	SF Avail	Bldg Contig	Rent/SF/Yr + Svs	Occupancy	Term	Use/Type
E 1st	1,534	1,534	Withheld	30 Days	Negotiable	Direct

## 5241 E Washington St



Location: **Southeast Ind Cluster**  
**Tempe Northwest Ind Submarket**  
**Maricopa County**  
**Phoenix, AZ 85034**

Building Type: **Specialty/Contractor Storage Yard**

Status: **Existing**

Stories: **1**

RBA: **1,560 SF**

Typical Floor: **1,560 SF**

Total Avail: **1,560 SF**

% Leased: **0%**

Developer: -

Management: -

Recorded Owner: **Rocco M & Shirley A Addante**

Expenses: **2012 Tax @ \$7.52/sf**

Parcel Number: **124-14-014B**

Parking: **1 free Covered Spaces are available; 10 free Surface Spaces are available**

Floor	SF Avail	Floor Contig	Bldg Contig	Rent/SF/Yr + Svs	Occupancy	Term	Type
E 1st	1,560	1,560	1,560	\$11.54/mg	Vacant	1-5 yrs	Direct



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Phoenix, AZ 85021

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2043 W Peoria Ave  
Phoenix, AZ 85029  
Distance: 0.2 miles



10815 N 32nd St  
Phoenix, AZ 85028  
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5x8	- Basic Storage - Indoor - 1st Floor Access	\$28	\$23	FIRST MONTH FREE	RESERVE
5x10	- Basic Storage - Indoor - 1st Floor Access	\$37	\$31	FIRST MONTH FREE	RESERVE
5x10	- Basic Storage - Drive-Up Access	\$56	\$48	FIRST MONTH FREE	RESERVE
5x15	- Basic Storage - Indoor - 1st Floor Access	\$58	\$49	FIRST MONTH FREE	RESERVE
5x15	- Basic Storage - Drive-Up Access	\$71	\$60	FIRST MONTH FREE	RESERVE
5x20	- Basic Storage - Indoor - 1st Floor Access	\$74	\$63	FIRST MONTH FREE	RESERVE
10x10	- Basic Storage - Indoor - 1st Floor Access	\$84	\$71	FIRST MONTH FREE	RESERVE
10x10	- Basic Storage - Indoor - 1st Floor Access	\$84	\$71	FIRST MONTH FREE	RESERVE
10x10	- Basic Storage - Drive-Up Access	\$109	\$93	FIRST MONTH HALF OFF	RESERVE
9x15	- RV Parking	\$64	\$54	FIRST MONTH FREE	RESERVE
10x15	- Basic Storage - Drive-Up Access	\$133	\$113	FIRST MONTH HALF OFF	RESERVE

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10x20

\$122 \$112

FIRST MONTH

RESERVE

	- <a href="#">Drive-Up Access</a>			<b>FREE</b>	
<b>10x30</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	<b>ON-SITE</b> <b>\$170</b>	<b>WEB RATE</b> <b>\$145</b>	<b>FIRST MONTH</b> <b>FREE</b>	<b>RESERVE</b>
<b>20x20</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	<b>ON-SITE</b> <b>\$228</b>	<b>WEB RATE</b> <b>\$194</b>	<b>FIRST MONTH</b> <b>FREE</b>	<b>RESERVE</b>
<b>20x30</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	<b>ON-SITE</b> <b>\$298</b>	<b>WEB RATE</b> <b>\$253</b>	<b>FIRST MONTH</b> <b>FREE</b>	<b>RESERVE</b>
<b>4x10</b>	- <a href="#">Basic Storage</a> - <a href="#">Indoor</a> - <a href="#">1st Floor Access</a>	<b>Call Now for Availability</b> <b>(602) 328-9200</b>			
<b>4x10</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	<b>Call Now for Availability</b> <b>(602) 328-9200</b>			
<b>5x15</b>	- <a href="#">Basic Storage</a> - <a href="#">Indoor</a> - <a href="#">1st Floor Access</a>	<b>Call Now for Availability</b> <b>(602) 328-9200</b>			
<b>10x20</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	<b>Call Now for Availability</b> <b>(602) 328-9200</b>			
<b>15x20</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	<b>Call Now for Availability</b> <b>(602) 328-9200</b>			
<b>12x35</b>	- <a href="#">RV Parking</a>	<b>Call Now for Availability</b> <b>(602) 328-9200</b>			

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10334 W Beardsley Rd  
Peoria, AZ 85382  
Distance: 6.18 miles



2043 W Peoria Ave  
Phoenix, AZ 85029  
Distance: 6.86 miles



**Extra Space Storage**  
11990 N 75th Ave  
Peoria, AZ 85345

New Customer: (877) 912-1396  
Current Customer: (623) 878-0746

**Storage Gate Hours**  
Mon-Sun: 6:00am-10:00pm  
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SIZE	UNIT DETAILS	ON-SITE	WEB RATE	FIRST MONTH	RESERVE
5x5	- Climate Controlled - Indoor - Elevator Access	\$31	\$25	FREE	RESERVE
5x5	- Climate Controlled - Indoor - 1st Floor Access	\$34	\$27	FREE	RESERVE
5x10	- Climate Controlled - Indoor - Elevator Access	\$48	\$36	FREE	RESERVE
5x10	- Basic Storage - Drive-Up Access	\$54	\$41	FREE	RESERVE
7x10	- Basic Storage - Drive-Up Access	\$66	\$51	FREE	RESERVE
7x10	- Climate Controlled - Indoor - Elevator Access	\$71	\$55	FREE	RESERVE
5x15	- Basic Storage - Drive-Up Access	\$66	\$51	FREE	RESERVE
10x8	- Basic Storage - Drive-Up Access	\$77	\$59	FREE	RESERVE
8x10	- Climate Controlled - Indoor - 1st Floor Access	\$106	\$85	FREE	RESERVE
10x10	- Basic Storage - Drive-Up Access	\$98	\$79	FREE	RESERVE
10x10	- Climate Controlled - Indoor - Elevator Access	\$102	\$90	ACT FAST: LIMITED UNITS	RESERVE

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SIZE	UNIT DETAILS	ON-SITE	WEB RATE	FIRST MONTH	RESERVE
10x15		\$118	\$96	FREE	RESERVE

	- <a href="#">Drive-Up Access</a>			FREE	
<b>10x15</b>	- <a href="#">Climate Controlled</a> - <a href="#">Indoor</a> - <a href="#">1st Floor Access</a>	ON-SITE <b>\$163</b>	WEB RATE <b>\$148</b>	ACT FAST: 1 UNIT LEFT!	RESERVE
<b>10x20</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	ON-SITE <b>\$145</b>	WEB RATE <b>\$125</b>	FIRST MONTH HALF OFF	RESERVE
<b>10x25</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	ON-SITE <b>\$174</b>	WEB RATE <b>\$150</b>	FIRST MONTH HALF OFF	RESERVE
<b>5x5</b>	- <a href="#">Basic Storage</a> - <a href="#">Indoor</a> - <a href="#">1st Floor Access</a>	Call Now for Availability (623) 334-1212			
<b>5x10</b>	- <a href="#">Climate Controlled</a> - <a href="#">Indoor</a> - <a href="#">1st Floor Access</a>	Call Now for Availability (623) 334-1212			
<b>8x10</b>	- <a href="#">Climate Controlled</a> - <a href="#">Indoor</a> - <a href="#">Elevator Access</a>	Call Now for Availability (623) 334-1212			
<b>8x10</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	Call Now for Availability (623) 334-1212			
<b>10x10</b>	- <a href="#">Climate Controlled</a> - <a href="#">Indoor</a> - <a href="#">1st Floor Access</a>	Call Now for Availability (623) 334-1212			
<b>7x20</b>	- <a href="#">Climate Controlled</a> - <a href="#">Indoor</a> - <a href="#">Elevator Access</a>	Call Now for Availability (623) 334-1212			
<b>15x10</b>	- <a href="#">Climate Controlled</a> - <a href="#">Indoor</a> - <a href="#">Elevator Access</a>	Call Now for Availability (623) 334-1212			
<b>10x20</b>	- <a href="#">Climate Controlled</a> - <a href="#">Indoor</a> - <a href="#">Elevator Access</a>	Call Now for Availability (623) 334-1212			
<b>20x15</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	Call Now for Availability (623) 334-1212			
<b>30x10</b>	- <a href="#">Climate Controlled</a> - <a href="#">Indoor</a> - <a href="#">Elevator Access</a>	Call Now for Availability (623) 334-1212			
<b>20x20</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	Call Now for Availability (623) 334-1212			
<b>20x25</b>	- <a href="#">Basic Storage</a> - <a href="#">Drive-Up Access</a>	Call Now for Availability (623) 334-1212			

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**Extra Space Storage**  
2043 W Peoria Ave  
Phoenix, AZ 85029

New Customer: (877) 912-1396  
Current Customer: (602) 861-5852

**Storage Gate Hours**  
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Creek Rd  
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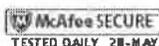
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3x4	- AC/Cool Only - Indoor - Stair Access	\$17	\$12	<a href="#">FIRST MONTH FREE</a>	RESERVE
5x8	- AC/Cool Only - Indoor - Stair Access	\$31	\$26	<a href="#">FIRST MONTH FREE</a>	RESERVE
5x10	- Basic Storage - Indoor - 1st Floor Access	\$51	\$43	<a href="#">FIRST MONTH FREE</a>	RESERVE
5x10	- Climate Controlled - Indoor - Elevator Access	\$68	\$58	<a href="#">FIRST MONTH FREE</a>	RESERVE
6x10	- AC/Cool Only - Indoor - Stair Access	\$48	\$41	<a href="#">FIRST MONTH FREE</a>	RESERVE
7x10	- Basic Storage - Indoor - 1st Floor Access	\$64	\$54	<a href="#">FIRST MONTH FREE</a>	RESERVE
5x15	- Climate Controlled - Indoor - Elevator Access	\$102	\$87	<a href="#">FIRST MONTH FREE</a>	RESERVE
5x15	- Climate Controlled - Indoor - 1st Floor Access	\$114	\$97	<a href="#">FIRST MONTH FREE</a>	RESERVE
8x10	- AC/Cool Only - Indoor - Stair Access	\$63	\$54	<a href="#">FIRST MONTH FREE</a>	RESERVE
10x10	- Basic Storage - Drive-Up Access	\$95	\$81	<a href="#">FIRST MONTH FREE</a>	RESERVE
10x10	- Climate Controlled - Indoor - Elevator Access	\$119	\$101	<a href="#">FIRST MONTH HALF OFF</a>	RESERVE
10x15	- Climate Controlled	\$176	\$150	<a href="#">FIRST MONTH</a>	RESERVE

	- <u>Indoor</u> - <u>Elevator Access</u>			<u>HALF OFF</u>	
<b>10x15</b>	- <u>Climate Controlled</u> - <u>Indoor</u> - <u>1st Floor Access</u>	<u>ON-SITE</u> <b>\$194</b>	<u>WEB RATE</u> <b>\$165</b>	<u>ACT FAST:</u> <u>1 UNIT LEFT!</u>	<u>RESERVE</u>
<b>10x20</b>	- <u>Basic Storage</u> - <u>Drive-Up Access</u>	<u>ON-SITE</u> <b>\$110</b>	<u>WEB RATE</u> <b>\$94</b>	<u>FIRST MONTH</u> <u>FREE</u>	<u>RESERVE</u>
<b>10x25</b>	- <u>Basic Storage</u> - <u>Drive-Up Access</u>	<u>ON-SITE</u> <b>\$126</b>	<u>WEB RATE</u> <b>\$107</b>	<u>FIRST MONTH</u> <u>FREE</u>	<u>RESERVE</u>
<b>14x20</b>	- <u>Basic Storage</u> - <u>Drive-Up Access</u>	<u>ON-SITE</u> <b>\$134</b>	<u>WEB RATE</u> <b>\$114</b>	<u>FIRST MONTH</u> <u>FREE</u>	<u>RESERVE</u>
<b>10x30</b>	- <u>Basic Storage</u> - <u>Drive-Up Access</u>	<u>ON-SITE</u> <b>\$141</b>	<u>WEB RATE</u> <b>\$120</b>	<u>FIRST MONTH</u> <u>FREE</u>	<u>RESERVE</u>
<b>20x20</b>	- <u>Basic Storage</u> - <u>Drive-Up Access</u>	<u>ON-SITE</u> <b>\$189</b>	<u>WEB RATE</u> <b>\$161</b>	<u>FIRST MONTH</u> <u>FREE</u>	<u>RESERVE</u>
<b>10x40</b>	- <u>Basic Storage</u> - <u>Drive-Up Access</u>	<u>ON-SITE</u> <b>\$199</b>	<u>WEB RATE</u> <b>\$169</b>	<u>FIRST MONTH</u> <u>FREE</u>	<u>RESERVE</u>
<b>20x30</b>	- <u>Basic Storage</u> - <u>Drive-Up Access</u>	<u>ON-SITE</u> <b>\$281</b>	<u>WEB RATE</u> <b>\$239</b>	<u>FIRST MONTH</u> <u>FREE</u>	<u>RESERVE</u>
<b>5x5</b>	- <u>AC/Cool Only</u> - <u>Indoor</u> - <u>Stair Access</u>	Call Now for Availability (602) 997-6349			
<b>5x5</b>	- <u>Basic Storage</u> - <u>Indoor</u> - <u>1st Floor Access</u>	Call Now for Availability (602) 997-6349			
<b>5x5</b>	- <u>Climate Controlled</u> - <u>Indoor</u> - <u>Elevator Access</u>	Call Now for Availability (602) 997-6349			
<b>5x5</b>	- <u>Climate Controlled</u> - <u>Indoor</u> - <u>1st Floor Access</u>	Call Now for Availability (602) 997-6349			
<b>5x8</b>	- <u>Basic Storage</u> - <u>Indoor</u> - <u>1st Floor Access</u>	Call Now for Availability (602) 997-6349			
<b>5x10</b>	- <u>Climate Controlled</u> - <u>Indoor</u> - <u>1st Floor Access</u>	Call Now for Availability (602) 997-6349			
<b>5x10</b>	- <u>Basic Storage</u> - <u>Drive-Up Access</u>	Call Now for Availability (602) 997-6349			
<b>10x5</b>	- <u>Basic Storage</u> - <u>Drive-Up Access</u>	Call Now for Availability (602) 997-6349			
<b>5x12</b>	- <u>Basic Storage</u> - <u>Indoor</u> - <u>1st Floor Access</u>	Call Now for Availability (602) 997-6349			

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**Tuesday, May 28, 2013**

**Re: Opinion of Value - 5752 W Glenn Dr, Glendale AZ 85301**

It is in my opinion that the storage space at hand would not be able to achieve much in rent, or even be very leasable on the open market. Typically in areas like the Scottsdale Airpark where there is a high concentration of Industrial space and users, dead storage space rents in the \$4-\$6/SF/YR range in which Tenant is responsible for their own utilities. This space is not within an Industrial area, and I would think any Tenant who needed storage space would just resort to a storage unit facility. This is however a unique situation in which the existing Tenant in the same civic plaza has use and need for it.

That being said I feel it would be advantageous to take what you can get for the space, considering it isn't likely to generate significant revenue from elsewhere. Even if it is \$2-\$4/SF/YR in which Tenant pays their own utilities, it is better than nothing.

Please feel free to reach out with any questions.

**Zak Kottler**

**Vice President**

**Levrose Real Estate**

4414 N. Civic Center Plaza, Suite 100

Scottsdale, AZ 85251

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480.294.6003 (Direct)

480.272.1493 (Mobile)



# CITY COUNCIL REPORT

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Meeting Date: **6/14/2013**  
Meeting Type: **Voting**  
Title: **FISCAL YEAR 2013-14 PROPERTY TAX LEVY AND TRUTH IN TAXATION NOTICE (PUBLIC HEARING REQUIRED)**  
Staff Contact: **Sherry M. Schurhammer, Executive Director, Financial Services**

## **Purpose and Recommended Action**

This is a request for City Council to conduct a public hearing on the proposed Fiscal Year (FY) 2013-14 property tax levy and by a roll call vote, approve a motion to levy the proposed property taxes that will be assessed by ordinance on June 28, 2013.

The primary property tax rate will increase from \$0.2252 per \$100 of assessed valuation for FY 2012-13 to \$0.4974 per \$100 of assessed valuation for FY 2013-14. The secondary property tax rate will increase from \$1.6753 per \$100 of assessed valuation for FY 2012-13 to \$1.7915 per \$100 of assessed valuation for FY 2013-14. The total property tax rate will increase from \$1.9005 to \$2.2889. Adoption of the FY 2013-14 property tax levy is scheduled for the June 28, 2013, City Council meeting.

## **Background Summary**

Arizona state law requires Council to set the property tax levy by the third Monday in August.

Arizona's property tax system consists of two tiers. The primary property tax levy has state-mandated maximum limits; however, it can be used by a city for any purpose. The primary property tax revenue is included in the General Fund's (GF) operating budget. The secondary property tax levy is not limited; however, it can be used only to retire the principal and interest on a municipality's bonds. The secondary property tax revenue funds much of the city's capital improvement plan.

Arizona Revised Statutes (ARS) Section 42-17107 requires a Truth in Taxation public hearing if the proposed primary tax levy [total amount of revenue raised by the primary property tax rate], excluding amounts attributable to new construction, is greater than the amount levied by the city in the previous year. A Truth in Taxation hearing is required because the city has chosen to levy a primary rate greater than \$0.2497 and therefore, will generate a primary levy that is more than the current FY's primary levy after accounting for new construction.

A public notice called the TNT notice also must be published in a newspaper of general circulation according to standards established in the state statutes. All Truth in Taxation requirements of A.R.S. 42-17107 have been met.



# CITY COUNCIL REPORT

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## **Previous Related Council Action**

City Council reviewed the FY 2013-14 tentative budget and adopted a resolution formally approving the tentative operating, capital, debt service and contingency appropriation budget at the May 28, 2013, voting meeting. At that time, Council also gave notice of the date for the June 14, 2013, public hearings on:

- The FY 2013-14 final budget,
- The FY 2013-14 property tax levy and Truth in Taxation notice and
- The June 28, 2013, date for the adoption of the FY 2013-14 property tax levy.

Public notices regarding this information were published in *The Arizona Republic* on June 1, 2013 and *The Glendale Star* on June 6, 2013. Truth in Taxation public notices were published in *The Arizona Republic* on May 31, 2013 and *The Glendale Star* on June 6, 2013.

At the April 26, 2013 Workshop session, staff presented follow up information on two issues from the April 16, 2013 budget workshop: the proposed FY 2013-14 health insurance premiums for employees and retirees and public safety's [Fire and Police Departments] GF supplemental requests. Staff also presented its recommendation regarding both issues. That recommendation was as follows:

- Do not fund any of the additional \$5.5M in GF ongoing items and
- Do not fund any of the \$2.1M in GF one-time items.

Council voted to proceed with not funding the additional \$5.5M in GF ongoing items and \$2.1M in GF one-time items.

At the April 16, 2013 Workshop session, staff presented a revised FY 2013-14 operating budget and the proposed 10-year CIP and the associated secondary property tax rate recommendation.

At the March 27, 2013 Workshop session, staff presented the draft FY 2013-14 operating budget. This presentation included an overview of the draft FY 2013-14 budgets for the GF and provided Council an opportunity to review the proposed cost of all city services provided by city departments based on the draft FY 2013-14 budget.

At the March 19, 2013 Workshop session, staff presented Council with the FY 2013-14 Mid-Year Financial Report and the FY 2013-14 revenue projection.

On February 21, 2013, City Council conducted a retreat that was open to the public. The meeting included a staff presentation on the historical performance of major revenues that comprise the GF, designated sales tax funds and highway user revenue funds (HURF).



# CITY COUNCIL REPORT

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At the January 8, 2013 voting meeting, Council tabled the proposed FY 2013-14 \$6M in GF ongoing budget reductions, and the reallocation of existing Police and Fire operating budgets (the reallocation was not a reduction in their operating budgets).

On December 27, 2012, the city completed the refunding bond sale as authorized by Council at the voting meeting held on November 13, 2012. The bonds were issued by the city's Municipal Property Corporation (MPC) and replaced the previously outstanding Western Loop 101 Public Facilities Corporation (PFC) debt.

At the December 18, 2012 Workshop session, staff presented Council with \$6M in proposed GF ongoing budget reductions in light of Council's approval of the revised Arena Management Agreements. At the same time, staff presented a proposed reallocation of existing Police and Fire operating budgets; the reallocation was not a reduction in their operating budgets.

## **Community Benefit/Public Involvement**

Glendale's budget is an important financial, planning and public communication tool. It gives residents and businesses a clear and concrete view of the city's direction for public services, operations and capital facilities and equipment. It also provides the community with a better understanding of the city's ongoing needs for stable revenue sources to fund public services, ongoing operations and capital facilities and equipment. The budget provides Council, residents and businesses with a means to evaluate the city's financial stability.

## **Budget and Financial Impacts**

It is estimated that the FY 2013-14 primary property tax rate will generate approximately \$5.2M and the FY 2013-14 secondary property tax rate will generate approximately \$18.8M for a total of approximately \$24M.

## **Attachments**

None



# CITY COUNCIL REPORT

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Meeting Date: **6/14/2013**  
Meeting Type: **Voting**  
Title: **FISCAL YEAR 2013-14 FINAL BUDGET ADOPTION (RESOLUTION)  
(PUBLIC HEARING REQUIRED)**  
Staff Contact: **Sherry M. Schurhammer, Executive Director, Financial Services**

## **Purpose and Recommended Action**

This is a request for City Council to review the Fiscal Year (FY) 2013-14 final budget, conduct a public hearing on the final budget and convene a special meeting to adopt a resolution formally approving the final operating, capital, debt service, and contingency appropriation budget.

## **Background Summary**

Arizona state law requires the governing board of cities, towns and counties to conduct a public hearing and then convene a special meeting to adopt a resolution approving the final annual budget. The regular voting meeting does not need to be adjourned to convene and conduct the special meeting required for the budget adoption.

Council approval of the tentative budget at the May 28, 2013 meeting set the maximum level of expenditures for FY 2013-14. Adjustments and reallocation of appropriation authority may be made after adoption of the tentative budget although the total amount of appropriation cannot be increased.

Four Council budget workshops were conducted in March and April 2013 to review the draft FY 2013-14 budget and the draft FY 2014-2023 capital improvement plan (CIP). Two community budget meetings also were conducted in April 2013 to provide the public with opportunities to provide input on the draft FY 2013-14 budget. To facilitate review of the draft FY 2013-14 budget, the budget workbook provided the operating budgets for city departments as well as detailed descriptions for each capital project included in the CIP. The budget workbook was publicly posted with each budget workshop agenda packet.

**Financial Policies as the Foundation for a Strong, Sustainable Financial Plan.** A key component of the tentative FY 2013-14 budget is a revision and expansion of the Council's financial policies. The tentative budget document includes the Council's financial policies and will be adopted with the adoption of the tentative budget.

While established financial policies exist, they have not been consistently followed over the past decade. Further, the existing financial policies need to be expanded to be more comprehensive.



# CITY COUNCIL REPORT

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For example, the existing financial policies should be expanded to define a better ratio between ongoing revenues and annual debt service supported by General Fund (GF) operating revenue.

Council's financial policies serve as the foundation for moving forward with a strong, sustainable financial plan. Council's financial policies provide a roadmap for the city's recovery to a more sustainable financial future. The policies provide broad policy guidance related to operating management, reserve management, capital management, debt management and budget amendments.

During the April 16<sup>th</sup> budget workshop, Acting City Manager, Richard Bowers, explained the importance of a comprehensive set of financial policies to serve as guidelines for future decisions that impact the city's budget. Mr. Bowers said the plan is to develop a more comprehensive set of financial policies and governing guidance to bring forward to Council for a policy decision at a future date. His recommendation was for Council to commit to consistently follow the revised financial policies, a change from past practices.

Some key tenets that were discussed with Council during the budget workshop presentations and are part of the Council's financial policies included in the tentative budget document are summarized below.

1. **Debt Burden.** While the city has a Debt Management Plan, and it addresses bond covenants and debt coverage ratios, there is no overall policy regarding the burden of debt service supported by the GF operating budget. An early version of the draft policies under development proposes a 10% limit – annual Municipal Property Corporation (MPC) debt service should not exceed 10% of the city's current annual ongoing operating revenue of the GF – to control long-term fixed ongoing costs and ensure expenditure flexibility for the remainder of the city's operating budget. The draft FY 2013-14 budget reflects a debt burden of 15% based on the MPC, lease and inter-fund debt service as a percent of the FY 2013-14 GF ongoing operating revenue.
2. **Indirect Cost Allocation.** Another financial policy that will be addressed is indirect cost allocation. The current allocation method has disproportionately and negatively impacted the allocation revenue to the GF. The allocation method will be evaluated during FY 2013-14 to address the current level of services provided to the enterprise funds in relation to the level of support provided to the GF.
3. **Property Tax Rate [Primary and Secondary].** In the past, the city has been focused solely on the property tax rate, almost to the exclusion of the revenue resources needed to cover allowable costs. The draft comprehensive financial policies and governing guidance will include a policy regarding the property tax. Specifically, the proposal will state that property tax will be levied to cover anticipated general obligation debt service and the cost



# CITY COUNCIL REPORT

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of new capital projects as approved by City Council [secondary property tax rate] plus revenues required for the GF equal to the maximum allowable primary levy [primary property tax rate]. This approach is reflected in the recommended primary and secondary property tax rates for FY 2013-14.

**FY 2013-14 General Fund (GF) Balancing Plan.** The GF is the city's largest operating fund that supports a wide-range of services provided to the community and to the organization. Therefore, this discussion, and the focus of the March and April 2013 budget workshops, was the GF operating budget.

Some key GF revenue and expenditure elements included in the FY 2013-14 GF operating budget that are, for the most part, different from the FY 2012-13 budget are explained below.

## **GF Revenues**

- Cost allocation paid to the GF by the enterprise funds and transportation sales tax fund for services provided by GF departments will be \$300K more than that paid in FY 2012-13. It also is \$3.5M more than the amount reflected in the March 19th FY 2013-14 GF revenue projection, which reflected a "right-sized" calculation based on lower GF costs. Council agreed that the current allocation method has disproportionately and negatively impacted the allocation revenue to the GF thus explaining the higher amount for FY 2013-14.
- The establishment of the primary property tax levy at the maximum allowable amount. This action increases FY 2014 GF revenue by \$2.8M. This requires adjusting the primary rate from the current \$0.2252 to \$0.4974.

## **GF Expenditures**

- \$3.5M in ongoing operating reductions as reflected in the March 27th cost of service presentations. The cost of service presentations reflected the services to be provided in the FY 2013-14 based on positions that are currently filled. The \$3.5M in reductions includes the elimination of 80.5 vacant GF FTEs, including 27 unfunded, sworn FTEs in the Police and Fire Departments, as discussed at the March 27th budget workshop. These 27 unfunded, sworn FTE positions have been unfunded and vacant for the last few FYs and are being eliminated from the authorized staffing levels for those departments.
- \$2.9M in additional GF funding for increases in:
  - The additional pay-related expenses associated with implementation of the terms of the contract with represented employees; and
  - The employer's retirement contribution rates for the various state retirement plans based on the most recent actuarial reports [the employee contribution rates also are increasing]. The other funds affected by the retirement contribution rate increases



# CITY COUNCIL REPORT

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and the additional pay-related expenses for represented employees will be adjusted accordingly for the FY 2013-14 budget.

- \$1.5M in additional GF funding for medical insurance premiums paid by the employer. Employee and retiree medical insurance premiums also will increase.
  - The city's health insurance is no longer sustainable at the current rates being charged to the employer, employee and retirees. Part of the unsustainability of the current plan is the disproportionate share of the overall cost that is borne by the city itself. The employer's contributions for FY 2013-14 are \$16.7M with the GF covering 61% (\$10.2M) of that amount [both amounts include the additional \$1.5M identified for this bullet point].
- \$882K in additional funding [across all funds] with the GF portion being \$523K for the Risk Management, Worker's Compensation, and Employee Benefits Funds to fund them at the recommended levels for FY 2013-14 based on more current information. All other funds that pay into these three funds also will increase their contribution amount proportionately.
- \$850K in additional GF funding to address the increased costs in the GF associated with the city's electric bills, water bills and the parking agreements related to the arena and stadium.
- \$36.5M for GF transfers to other funds. Its components are as follows:
  - \$21.3M for municipal property corporation (MPC) debt service [net debt service after accounting for offsetting revenue];
  - \$6.5M for the arena management fee [\$6M] and arena renewal and replacement expenses [\$500K];
  - \$3.1M for the costs of providing city services [public safety, transportation, etc.] at arena and stadium events [net cost after accounting for partial reimbursement revenue];
  - \$3M for the repayment of inter-fund loans to cover the payments to the National Hockey League [NHL] for operating the arena for 2+ years ;
  - \$1.5M for operating support to other funds such as the civic center, airport and public housing; and
  - \$900K for the transportation sales tax program.



# CITY COUNCIL REPORT

All of these elements are reflected in the revised FY 2013-14 GF operating budget and five-year forecast that was presented at the April 16th and April 26th workshops [see below]. Council provided direction at the April 26th budget workshop to bring this budget plan forward for adoption.

While the ongoing structural operating deficit was reduced from \$8M to \$3.4M, the continuation of an ongoing structural operating deficit means further downgrades in the city's bond ratings are likely, as noted in the April 16th workshop Council report. A downgrade is likely because the FY 2013-14 budget that Council has directed staff to implement represents a less aggressive strategy than that presented to the rating agencies and bond investors in November and December 2012.

At that time, the proposal to Council was for \$6M in GF ongoing operating reductions to be implemented in January 2013. These reductions were presented to Council at the December 18, 2012 workshop; Council's consensus direction was to bring the reductions proposal to Council for a formal vote. However, when those reductions were presented to Council at the January 8, 2013 voting meeting for formal approval, the Council seated at that time chose to table the item.

## April 16th and 26th Revised GF Forecast

### General Fund: Five-Year Forecast

### Draft Balancing Projections (with Add'l Reductions)

(\$'s in Millions)

	Draft			.7 ST Sunset	
	FY14	FY15	FY16	FY17	FY18
Beginning Balance:	\$11.4	\$8.0	\$8.0	\$12.5	\$20.3
Revenue	161.5	165.5	171.6	178.1	162.3
Expenditures	(132.0)	(128.4)	(128.9)	(128.9)	(132.7)
COS Exp Cuts:	3.5	4.8			9.5
Inflationary Adj (3%)		(3.8)		(3.8)	
Transfers Out *	(30.3)	(32.1)	(32.3)	(31.6)	(33.1)
Arena Mgt Fee	(6.0)	(6.0)	(6.0)	(6.0)	(6.0)
Ending Balance:	\$8.0	\$8.0	\$12.5	\$20.3	\$20.3
Contingency % (Goal = 10%)	5%	5%	7%	11%	12%

\* MPC Debt Svc, NHL Loan Repayments, Arena/Stadium/CR Ops, Civic Ctr, Airport, Special Events, etc.



# CITY COUNCIL REPORT

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**FY 2013-14 Capital Budget.** On the capital side, the recommended budget continues to provide for a path to improved financial stability for the general obligation (G.O.) bond program. This path includes a secondary property tax rate increase of 0.1162 for FY 2013-14 resulting in a new secondary rate of \$1.7915. The higher secondary rate is expected to be in effect through FY 2018 based on the most current information available about future assessed valuation for property within Glendale's corporate limits and the current debt service schedule. These higher rates are required to pay for existing debt service for the G.O. bond program; no new G.O. bond sales are planned through FY 2018.

The secondary rate increase is needed to address the unprecedented decline in real estate values that occurred during the recent recession. While this is true across the country, Arizona is consistently categorized as one of the hardest hit states for real estate value declines, along with California, Nevada and Florida. In Glendale, the impact has been especially challenging. The downward trend is expected to continue through FY 2013-14, the fifth consecutive year of property valuation decline, when Glendale's secondary assessed valuation is estimated to drop to just over \$1B (the FY 2013-14 figure reflects the 2011 real estate market and is based on the final notices from the Maricopa County Assessor's Office). The \$1B low will represent a 52% decline from the peak of \$2.2B in FY 2009. This unprecedented decline was unimaginable just a few years ago and certainly could not have been predicted based on a long history of changes in assessed valuation.

## **Previous Related Council Action**

City Council reviewed the FY 2013-14 tentative budget and adopted a resolution formally approving the tentative operating, capital, debt service and contingency appropriation budget at the May 28, 2013, voting meeting. At that time, Council also gave notice of the date for the June 14, 2013, public hearings on:

- The FY 2013-14 final budget,
- The FY 2013-14 property tax levy and Truth in Taxation notice and
- The June 28, 2013, date for the adoption of the FY 2013-14 property tax levy.

Public notices regarding this information were published in *The Arizona Republic* on June 1, 2013 and *The Glendale Star* on June 6, 2013. Truth in Taxation public notices were published in *The Arizona Republic* on May 31, 2013 and *The Glendale Star* on June 6, 2013.

At the April 26, 2013 Workshop session, staff presented follow up information on two issues from the April 16, 2013 budget workshop: the proposed FY 2013-14 health insurance premiums for employees and retirees and public safety's [Fire and Police Departments] GF supplemental requests. Staff also presented its recommendation regarding both issues. That recommendation was as follows:



# CITY COUNCIL REPORT

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- Do not fund any of the additional \$5.5M in GF ongoing items and
- Do not fund any of the \$2.1M in GF one-time items.

Council voted to proceed with not funding the additional \$5.5M in GF ongoing items and \$2.1M in GF one-time items.

At the April 16, 2013 Workshop session, staff presented a revised FY 2013-14 operating budget and the proposed 10-year CIP and the associated secondary property tax rate recommendation.

At the March 27, 2013 Workshop session, staff presented the draft FY 2013-14 operating budget. This presentation included an overview of the draft FY 2013-14 budgets for the GF and provided Council an opportunity to review the proposed cost of all city services provided by city departments based on the draft FY 2013-14 budget.

At the March 19, 2013 Workshop session, staff presented Council with the FY 2013-14 Mid-Year Financial Report and the FY 2013-14 revenue projection.

On February 21, 2013, City Council conducted a retreat that was open to the public. The meeting included a staff presentation on the historical performance of major revenues that comprise the GF, designated sales tax funds and highway user revenue funds (HURF).

At the January 8, 2013 voting meeting, Council tabled the proposed FY 2013-14 \$6M in GF ongoing budget reductions, and the reallocation of existing Police and Fire operating budgets (the reallocation was not a reduction in their operating budgets).

On December 27, 2012, the city completed the refunding bond sale as authorized by Council at the Voting meeting held on November 13, 2012. The bonds were issued by the city's Municipal Property Corporation (MPC) and replaced the previously outstanding Western Loop 101 Public Facilities Corporation (PFC) debt.

At the December 18, 2012 Workshop session, staff presented Council with \$6M in proposed GF ongoing budget reductions in light of Council's approval of the revised Arena Management Agreements. At the same time, staff presented a proposed reallocation of existing Police and Fire operating budgets; the reallocation was not a reduction in their operating budgets.

## **Community Benefit/Public Involvement**

Glendale's budget is an important financial, planning and public communication tool. It gives residents and businesses a clear and concise view of the city's direction for public services, operations and capital facilities and equipment. It also provides the community with a better



# CITY COUNCIL REPORT

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understanding of the city's ongoing needs for stable revenue sources to fund public services, ongoing operations, and capital facilities and equipment.

All budget workshops are public meetings. In addition to the budget workshops, two community meetings occurred on April 1, 2013 and April 4, 2013. These two meetings provided the public with opportunities to give their input on the draft FY 2013-14 budget. The two community meetings occurred as follows:

Monday, April 1, 2013 - 6:00 PM  
Desert Mirage Elementary School  
8605 West Maryland Avenue

Thursday, April 4, 2013 - 6:00 PM  
Foothills Recreation and Aquatics Center  
5600 West Union Hills Drive

## **Budget and Financial Impacts**

The annual budget (all funds) for the city is divided into four major components that include all appropriations. The total budget, including all four components, is \$576M for FY 2013-14. The four components and their respective total amounts for FY 2013-14 are as follows:

- The *operating budget* finances the day-to-day provision of city services and totals \$346.3M.
- The *capital improvement budget* funds the construction and repair of city assets including roads, public amenities and other infrastructure throughout the city. The capital improvement budget totals \$99.6M.
- The *debt service budget* is used to repay money borrowed by the city, primarily for capital improvements, and amounts to \$89.2M.
- The final component of the budget is the *contingency appropriation*, which is made up of fund reserves and is available to cover emergency expenses or revenue shortages should they arise during the fiscal year. The contingency appropriation for this fiscal year totals \$40.9M.

The tentative budget document also includes the Council's financial policies and they will be adopted with the adoption of the FY 2014 budget.

The total budget of \$576M is essentially even with the FY 2012-13 total budget of \$579M.

## **Attachments**

Resolution

Budget Document

RESOLUTION NO. 4692 NEW SERIES

A RESOLUTION OF THE COUNCIL OF THE CITY OF GLENDALE, MARICOPA COUNTY, ARIZONA, ADOPTING THE ESTIMATES OF THE AMOUNTS REQUIRED FOR THE PUBLIC EXPENSE FOR THE CITY OF GLENDALE FOR THE FISCAL YEAR 2013-14; ADOPTING A FINAL BUDGET; ADOPTING CITY COUNCIL'S FINANCIAL POLICIES; AND SETTING FORTH THE REVENUE AND THE AMOUNT TO BE RAISED BY DIRECT PROPERTY TAXATION FOR THE VARIOUS PURPOSES.

WHEREAS, pursuant to the provisions of the laws of the United States Government, the State of Arizona, and the charter and ordinances of the City of Glendale, the Council must adopt a final budget for the fiscal year beginning July 1, 2013 and ending June 30, 2014; and

WHEREAS, the tentative budget has been advertised in the City's newspaper of record; and

WHEREAS, the tentative budget was approved by Council on May 28, 2013, by Resolution No. 4684, New Series; and

WHEREAS, as of this date the City Council has conducted a public hearing and entered a special meeting in connection with the adoption of the final budget; and

WHEREAS, it appears that the sums to be raised by taxation, as specified therein, do not in the aggregate, exceed that amount for primary property taxes as computed in A.R.S. § 42-17051(A); and

WHEREAS, the proposed expenditures of the Housing Fund are necessary in the efficient and economical operation of the housing for the purpose of serving low-income families; and

WHEREAS, the financial plan of the Housing Fund is reasonable in that: (a) it includes a source of funding adequate to cover all proposed expenditures; (b) it does not provide for use of federal funding in excess of that payable under the Performance Funding System regulations; (c) that all proposed rental charges and expenditures will be consistent with provisions of law and the Annual Contributions Contract; and (d) that no public Housing Authority employee, reflected in the budget, is serving in a variety of positions which will exceed 100% allocation of his/her time.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF GLENDALE as follows:

SECTION 1. That the schedules herein contained are hereby adopted for the purpose as hereinafter set forth as the final budget for the City of Glendale for the fiscal year 2013-14.

SECTION 2. That the Financial Policies herein contained are hereby adopted and approved.

SECTION 3. That the Council will set the property tax levy on June 28, 2013.

SECTION 4. That upon the recommendation by the City Manager and with the approval of the City Council, expenditures may be made from the appropriation for contingencies; and the transfer of any sums within any specific appropriations may be made only upon the approval of the City Council. The City Manager may use his discretion in utilizing an appropriation that is authorized for a single department so long as the utilization is consistent with the purpose of the appropriation as set forth in the budget.

SECTION 5. That money from any fund may be used for any and all of these appropriations, except monies specifically restricted by Federal and State law, City Charter and ordinances.

SECTION 6. That all sums contained in said estimated expenditures shall be considered as specific appropriation and authority for the expenditures thereof, as provided for and in said budget, the laws of the United States Government, the State of Arizona, the Charter and ordinances of the City of Glendale.

PASSED, ADOPTED AND APPROVED by the Mayor and Council of the City of Glendale, Maricopa County, Arizona, this \_\_\_\_\_ day of \_\_\_\_\_, 2013.

\_\_\_\_\_  
M A Y O R

ATTEST:

\_\_\_\_\_  
City Clerk (SEAL)

APPROVED AS TO FORM:

\_\_\_\_\_  
Acting City Attorney

REVIEWED BY:

\_\_\_\_\_  
Acting City Manager

b\_fy14\_final

# **Guide for FY 2013-14 Tentative Budget**

The FY 2013-14 tentative budget has been prepared for City Council for review and consideration for the formal adoption process. The tentative budget document is attached and it contains three sections as explained below.

In June 2013, a separate executive budget summary document will be prepared for City Council and the general public with a high level overview of the FY 2013-14 budget components.

After Council adoption of the FY 2013-14 budget in June, the Financial Services Department will then develop the more detailed budget book as required by the GFOA, and that City Council has been accustomed to receiving annually. However, this more detailed budget book will be provided electronically (versus the typical 500+ page spiral bound hard copy) via a user-friendly CD with an interactive table of contents that includes “links” to help you navigate through the entire document. The CD will supplement the executive budget summary document so that you’ll have the entire city budget at your fingertips in one small folder. As is the case each year, the electronic information will be posted on the Internet for general public viewing.

## **Section 1 – City Council’s Financial Policies**

A key component of the tentative FY 2013-14 budget is the adoption of the Council’s financial policies. The tentative budget document includes the Council’s financial policies and will be adopted with the adoption of the tentative budget.

While established financial policies exist, they have not been consistently followed over the past decade. Further, the existing financial policies need to be expanded to be more comprehensive. For example, the existing financial policies should be expanded to define a better ratio between ongoing revenues and annual debt service supported by General Fund (GF) operating revenue.

Council’s financial policies serve as the foundation for moving forward with a strong, sustainable financial plan. Council’s financial policies provide a roadmap for the city’s recovery to a more sustainable financial future. The policies provide broad policy guidance related to operating management, reserve management, capital management, debt management and budget amendments.

## **Section 2 - Schedule 1**

This section includes Schedule 1, a summary of the FY 2013-14 budgeted revenues and expenditures by fund. Schedule 1 is included in every annual budget document and provides a quick fund level summary of expected inflows (such as revenues) and outflows (such as expenditures) for each fund and, at a broader level, fund grouping (such as General Fund Group, Debt Service Fund Group, Internal Service Fund Group, etc.).

Schedule 1 shows a total budget of \$576M for FY 2013-14 with an operating budget of \$346.3M, a capital improvement budget of \$99.6M, a debt service budget of \$89.2M and a contingency appropriation of \$40.9M.

## **Section 3 - State of Arizona's Auditor General Budget Schedules**

This section includes all of the State of Arizona's Office of the Auditor General's (AG) budget schedules. These schedules are labeled A through G and are identified in the following bullet points:

- Schedule A—Summary Schedule of Estimated Revenues and Expenditures/Expenses
- Schedule B—Tax Levy and Tax Rate Information
- Schedule C—Revenues Other Than Property Taxes
- Schedule D—Other Financing Sources/⟨Uses⟩ and Interfund Transfers
- Schedule E—Expenditures/Expenses by Fund
- Schedule F—Expenditures/Expenses by Department
- Schedule G—Full-Time Employees and Personnel Compensation

# SECTION 1

# FINANCIAL POLICIES



## **City Council's Financial Policies: Capital Asset and Debt Management**

Long term debt is used to finance capital projects with long useful lives. Financing capital projects with debt provides for an "intergenerational equity" because the actual users of the capital asset pay for its cost over time, rather than one group of users paying in advance for the costs of the asset.

The city will not give or loan its credit in aid of, nor make any donation, grant or payment of any public funds, by subsidy or otherwise, to any individual, association, or corporation, except where there is a clearly identified public purpose and the city either receives direct consideration substantially equal to its expenditure or provides direct assistance to those in need.

Long-term debt will not be used to fund current operations or smaller projects that can be financed from current revenues or resources.

1. A 10-year capital improvement plan will be updated annually as part of the budget process. It will include projected life cycle costing. Only the first year of the plan will be appropriated. The remainder is projections that will be addressed in subsequent years.
  - a. Life cycle costing is a method of calculating the total cost of a physical asset throughout its life. It is concerned with all costs of ownership and takes account of the costs incurred by an asset from its acquisition to its disposal, including design, installation, operating and maintenance costs.
2. The 10-year plan will address capital needs in the following order:
  - a. to improve existing assets;
  - b. to replace existing assets;
  - c. to construct new assets.
3. All projects will be evaluated annually by a multi-departmental team regarding
  - a. accuracy of the projected costs;
  - b. consistency with the General Plan and Council policy goals;
  - c. long-range master plans;
  - d. ability to finance initial capital costs;
  - e. ability to finance life cycle costs;
  - f. ability to cover the associated additional ongoing operating costs.
4. All projects funded with general obligation bonds will be undertaken only with voter approval as required through a bond election.

- a. General Obligation debt is supported by secondary property tax revenues. This revenue grows or declines in proportion to growing or declining assessed valuation. At a minimum, the general obligation debt service fund balance will be at least 10% of the next fiscal year's property tax supported debt service.
5. Non-voter approved debt such as Municipal Property Corporation [MPC] bonds, lease obligations and inter-fund loans will be used only when a dedicated ongoing revenue source is identified to pay the associated debt service obligations. This type of debt service will not exceed 10% of the 5-year average of the General Fund's ongoing operating revenue.
  - a. For FY 2014, debt service is 15% of the FY 2014 General Fund ongoing operating revenue.
6. For non-voter approved debt, the following considerations will be made prior to the pledging of project revenues for the ongoing payment of associated ongoing debt service obligations:
  - a. The project requires ongoing revenue not available from other sources.
  - b. Matching monies are available that may be lost if not applied for in a timely manner.
  - c. Catastrophic conditions.
7. Short-term borrowing or lease/purchase contracts should be considered for financing major operating capital equipment only when:
  - a. the repayment term does not exceed the expected useful life of the equipment to be purchased;
  - b. an ongoing revenue source is identified to pay the annual debt service; and
  - c. the Executive Director for Financial Services and the Chief Financial Officer, along with the city's financial advisors, determine that this is in the city's best financial interest.
8. These policies are in addition to the policies incorporated in the Debt Management Plan.

## **City Council's Financial Policies: Expenditure Control**

Management will ensure compliance with the City Council adopted budget.

1. Expenditures will be controlled by an annual appropriated budget. Council will establish appropriations through the budget process. Council may transfer these appropriations as necessary through the budget amendment process.
2. The purchasing system will provide commodities and services in a timely manner to avoid interruptions in the delivery of services. All purchases will be made in accordance with the procurement code, purchasing policies, guidelines and procedures and applicable state and federal laws. The city may join various cooperative purchasing agreements to obtain supplies, equipment and services at the best value.
3. A system of internal controls and procedures using best practices will be maintained for the procurement and payment processes.
4. The State of Arizona sets a limit on the expenditures of local jurisdictions. Compliance with these expenditure limitations is required. The city will submit an audited expenditure limitation report as defined by the Uniform Expenditure Reporting System (A.R.S. Section 41-1279.07) along with audited financial statements to the State Auditor General within the required timeframe.

## City Council's Financial Policies: Fiscal Planning and Budgeting

Fiscal planning is the process of identifying resources and allocating them among numerous and complex competing purposes. The primary vehicle for this planning is the preparation, monitoring and analysis of the budget. It is essential to incorporate a long-term perspective and to monitor the performance of the programs that are competing to receive funding.

The city manager will submit to the Council a proposed annual budget, based on Council's established goals, and will execute the budget as finally adopted, pursuant to Title 42, Chapter 17, Article 3, Section 17105 of the Arizona Revised Statutes, as amended.

1. Balanced revenue and expenditure forecasts will be prepared annually and include a 5-year plan for each major fund (General Fund, Enterprise Funds, special revenue funds and the designated sales tax funds) and will be presented as part of the annual budget process.
  - a. The budget will be balanced, by fund, when all projected ongoing revenue sources does not exceed all ongoing expenses proposed for the current FY and for the upcoming FY. Use of the unassigned fund balance will occur only as authorized by Council and only to address one-time costs, not ongoing costs.
  - b. Revenues will not be dedicated for specific purposes unless approved by Council or required by law. All non-restricted revenues will be deposited in the General Fund and appropriated through the annual budget process.
2. Any proposed new service or program initiative will be developed to reflect current Council policy directives. Proposals will follow all related Council Financial Policies.
3. To ensure compliance with existing policy, all grant programs and any programs supplemented by outside funding will include a sunset provision consistent with the projected end of funding. Personnel paid with these funds will be considered temporary with no certainty of continued employment beyond the life of the funding. Equipment and technology purchases with these kinds of funds are subject to the policies for the replacement funds. [See below]
4. The city manager's recommended budget presented to Council will contain, at a minimum, the following elements:
  - a. Revenue projections by major category, by fund;
  - b. Expenditure projections by program levels and major expenditure category, by fund, including support provided to or received from other funds [cash transfers];
  - c. Projected fund balance by fund;
  - d. Debt service, by issue, detailing principal and interest amounts;
  - e. Proposed personnel staffing levels;

- f. Detailed schedule of capital projects;
  - g. Any additional information, data, or analysis requested by Council.
5. The operating budget will be based on the principle that current ongoing operating expenditures, including debt service and support for other funds, will be funded with current ongoing revenues. The enterprise funds [water/sewer, sanitation and landfill] and the transportation sales tax fund will pay the indirect cost charges for services provided by another fund. Additional funds may be added upon Council approval.
  6. The budget will not use one-time (non-recurring) sources to fund continuing (recurring) expenditures.
  7. Addition of personnel will be requested only to meet existing program initiatives and policy directives after service needs have been thoroughly examined and only if increased net ongoing revenue is substantiated.
  8. The Financial Services Department and Human Resources Department will work together to manage position control. The number of full-time and regular part-time employees on the payroll will not exceed the total number of full-time equivalent positions that Council authorizes and adopts with the annual budget.
  9. Benefits and compensation will be administered in accordance with Council policy direction.
    - a. Total compensation will be evaluated periodically for competitiveness.
    - b. A cost containment strategy means total costs for health insurance premiums will be shared between the employer, employees and retirees. Total premiums will be evaluated on an annual basis to ensure they are reasonable, competitive and expected to address anticipated claims plus the maintenance of an adequate reserve for the Employee Benefits Fund. Funding will be based on an annual actuarial report and its 75% confidence funding level recommendation.
    - c. A policy will be developed regarding the continuation of retiree health insurance after the completion of a comprehensive evaluation of the impact of GASB 67 and the presentation of results to Council.
  10. Ideas for improving the efficiency and effectiveness of the city's programs and the productivity of its employees will be considered during the budget process.
  11. Carryover of unspent appropriation from one fiscal year to the next is not automatic. The Financial Services Department staff will evaluate carryover requests and make recommendations to the City Manager. Approved requests will be included in the city manager's recommended budget presented to Council.

12. Salary savings will be retained to the greatest extent possible to build fund balance. In extenuating circumstances salary savings may be used for expenses upon Council approval. Salary savings transfers are prohibited during the first six months of a fiscal year.
13. Total fund appropriation changes must be approved by the Council. These changes must also comply with the city's Alternative Expenditure Limitation in accordance with Article IX, Section 20, Constitution of Arizona and A.R.S. § 41-563 where final budget adoption sets the maximum allowable appropriation for the upcoming fiscal year.
  - a. Council must approve use of any fund's contingency appropriation.
  - b. Council may authorize a transfer of unencumbered appropriation balance within an individual city office, department or agency at any time during the fiscal year.
  - c. During the last three months of the fiscal year, Council may approve transfers among city offices, departments, and agencies as necessary.
  - d. Council must approve inter-fund transfers (i.e., transfers between funds). Procedures for requesting Council approval of appropriation transfers and delegation of budget responsibility will be set by the city manager.
  - e. There may be emergency situations requiring transfer before obtaining formal Council approval. In such cases, the Financial Services Department will notify the Council in writing in a timely manner, seek a general consensus to act and seek Council ratification at the first possible Council meeting.
14. The replacement of General Fund capital equipment for technology, vehicles and telephonic equipment [except cell phones] will be accomplished through the use of a "rental rate structure" that is revised annually as part of the annual budget process.
  - a. Any equipment purchased with grant funding will be considered for ongoing replacement and ongoing replacement premium funding only if specifically authorized by the city manager and noted in the budget submittal.
  - b. The ongoing replacement costs for new technology and new vehicle purchases will be incorporated into the upcoming FY's rental rate structure regardless of whether they are initially purchased through a lease or pay-as-you-go funding.
  - c. Replacements will be based on equipment lifecycle analysis by the Public Works Department [vehicles] or Technology and Innovation Department [technology and telephonic systems].
15. The City Council supports economic development objectives that support the creation and retention of quality jobs (25% greater than the median average wage in Maricopa County), add revenue, and enhance the quality of life in Glendale. City Council will consider incentives when the circumstances of the economic development opportunity warrant them necessary and appropriate for the opportunity and in the best interest of the City.

## **City Council's Financial Policies: Fund Reserves and Structure**

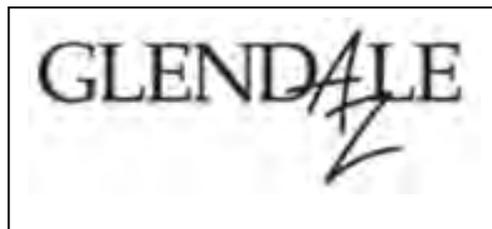
Fund balance is an important indicator of the city's financial position. Maintaining reserves is a standard and prudent financial management practice. Adequate fund balances are essential to continue providing services to the community in case of unexpected emergencies, requirements and/or economic downturns.

1. To ensure the continuance of sound financial management of public resources, Unassigned General Fund Balance will be maintained to provide sufficient working capital and a comfortable margin of safety to address emergencies, sudden loss of revenue or unexpected downturns in the economy.
2. Use of unassigned General Fund balances will be limited to address unanticipated, non-recurring needs and planned future one-time or non-recurring obligations. Unassigned balances may, however, be used to allow time to restructure operations and must be approved by the City Council.
3. A minimum unassigned fund balance in each major fund will be 10% of projected annual ongoing revenues. The 10% unassigned fund balance may be appropriated as contingency appropriation with City Council approval.
  - a. Council will determine the specific minimum unassigned fund balance requirement as part of the annual budget adoption resolution.
  - b. If a situation arises where unassigned fund balance ends the FY with a balance that is less than the calculated 10% unassigned fund balance, the deficiency should be replenished in the coming fiscal years, not to exceed a total of five consecutive years Using new revenues or cost reductions.
4. An additional General Fund "Operating Reserve" will be maintained with an upper goal 15% of the average General Fund ongoing revenues for the preceding five fiscal years. The Operating Reserve is intended to be an additional reserve for unexpected events and will not be appropriated. Any use of the Operating Reserve funds must be approved by the Council.
5. Any balance in excess of the combined 10% unassigned fund balance and the additional 15% operating reserve may be used to support one-time expenditures. Council's approval is required to supplement "pay as you go" capital outlay, one-time operating expenditures or to prepay existing debt.
6. The fund balance for the various Trust Funds will be based on annual actuarial reports and the target funding level must be at the 75% confidence funding level.
7. Separate fund balance (operating reserves) may be required by bond issuance documents for those funds with outstanding bond debt. These requirements will not be viewed as additional fund balance needs unless they are greater than the one established by these goals.

# SECTION 2

## SCHEDULE

### ONE



**FY 2014 Fund Balance Analysis**  
 (All Dollars in Thousands)

<b>General Fund Group:</b>		<b>Beginning Fund Bal.</b>	<b>Projected Revenues</b>	<b>Transfers In</b>	<b>Transfers Out</b>	<b>Operations</b>
1000	General Fund	\$11,465	\$161,477	\$0	(\$36,528)	(\$127,678)
1010	National Events	\$335	\$0	\$0	\$0	\$0
1040	General Services	\$0	\$9,363	\$0	\$0	(\$9,363)
1100	Telephone Services	\$248	\$880	\$0	\$0	(\$885)
1120	Vehicle Replacement	\$3,775	\$1,929	\$0	\$0	(\$2,796)
1140	Technology Replacement	\$2,048	\$1,923	\$0	\$0	(\$2,708)
1190	Employee Groups	\$40	\$23	\$0	\$0	(\$20)
1200	Utility Bill Donation	\$104	\$168	\$0	\$0	(\$200)
1210	Community Svcs Group	\$1	\$0	\$0	\$0	\$0
1220	Arts Commission	\$1,204	\$88	\$0	\$0	(\$207)
1240	Court Fund	\$272	\$395	\$0	\$0	(\$668)
1260	Library	\$62	\$183	\$0	\$0	(\$149)
1280	Youth Sports Complex	\$0	\$30	\$292	\$0	(\$322)
1281	Stadium Event Operations	\$0	\$733	\$2,310	\$0	(\$3,044)
1282	Arena Event Operations	\$0	\$283	\$10,397	\$0	(\$10,680)
1283	CamelbackRanch EventOps	\$156	\$131	\$250	\$0	(\$57)
1740	Civic Center	\$0	\$422	\$214	\$0	(\$586)
1750	Bed Tax	\$0	\$618	\$37	\$0	(\$655)
1770	Zanjero Special Revenue	\$0	\$1,896	\$0	(\$1,896)	\$0
1780	Arena Special Revenue	\$0	\$6,268	\$0	(\$6,268)	\$0
1782	PFC Special Revenue	\$0	\$0	\$0	\$0	\$0
1790	Stadium City Sales Tax - AZSTA	\$53	\$2,075	\$0	\$0	(\$2,128)
1870	Marketing Self-Sustaining	\$675	\$383	\$270	\$0	(\$709)
2530	Public Safety Training Center	\$191	\$1,488	\$0	\$0	(\$1,526)
2538	Glendale Health Center	\$86	\$61	\$0	\$0	(\$54)
<b>Sub-Total General Fund Group:</b>		<b>\$20,713</b>	<b>\$190,818</b>	<b>\$13,771</b>	<b>(\$44,692)</b>	<b>(\$164,435)</b>
<b>Special Revenue Fund Group:</b>						
1300	HOME Grant	\$0	\$1,626	\$0	\$0	(\$1,626)
1310	Neighborhood Stabilization Pgm	\$0	\$1,320	\$0	\$0	(\$1,320)
1311	N'hood Stabilization Pgm III	\$0	\$1,601	\$0	\$0	(\$1,601)
1320	Community Dvpmt Block Grant	\$0	\$3,194	\$0	\$0	(\$3,194)
1340	HURF/Streets Fund	\$18,751	\$12,791	\$0	(\$3,696)	(\$11,775)
1640	Local Transp. Assistance	\$0	\$667	\$0	(\$667)	\$0
1650	Transportation Grants	\$0	\$7,834	\$0	\$0	(\$130)
1660	Transportation Sales Tax	\$29,929	\$22,566	\$1,567	(\$31,141)	(\$12,381)
1700	Police Sales Tax	\$6,793	\$13,527	\$0	\$0	(\$15,628)
1720	Fire Sales Tax	\$202	\$6,621	\$0	\$0	(\$6,913)
1760	Airport Operating	\$0	\$481	\$193	\$0	(\$674)
1820	CAP Grant	\$0	\$1,061	\$58	\$0	(\$1,119)
1830	Emergency Shelter Grants	\$35	\$174	\$0	\$0	(\$209)
1840	Other Federal and State Grants	\$195	\$9,672	\$0	\$0	(\$7,867)
1842	ARRA Stimulus Grants	\$17	\$33	\$0	\$0	(\$50)
1860	RICO	\$2,821	\$1,076	\$0	\$0	(\$3,896)
1880	Parks & Rec Self-Sustaining	\$102	\$1,162	\$0	\$0	(\$1,157)
1885	Parks & Rec Designated	\$229	\$4	\$0	\$0	(\$129)
2120	Airport Capital Grants	\$0	\$12,654	\$0	\$0	\$0
<b>Sub-Total Special Rev Fund Group:</b>		<b>\$59,074</b>	<b>\$98,065</b>	<b>\$1,818</b>	<b>(\$35,504)</b>	<b>(\$69,670)</b>



## FY 2014 Fund Balance Analysis

(All Dollars in Thousands)

General Fund Group:, continued		Capital Outlay	Debt Service	Contingency	Total Appropriation	Ending Fund Bal.
1000	General Fund	(\$690)	\$0	(\$8,045)	(\$136,414)	\$0
1010	National Events	\$0	\$0	(\$335)	(\$335)	\$0
1040	General Services	\$0	\$0	\$0	(\$9,363)	\$0
1100	Telephone Services	\$0	\$0	\$0	(\$885)	\$242
1120	Vehicle Replacement	\$0	\$0	\$0	(\$2,796)	\$2,909
1140	Technology Replacement	\$0	\$0	\$0	(\$2,708)	\$1,263
1190	Employee Groups	\$0	\$0	\$0	(\$20)	\$42
1200	Utility Bill Donation	\$0	\$0	\$0	(\$200)	\$72
1210	Community Svcs Group	\$0	\$0	\$0	\$0	\$1
1220	Arts Commission	(\$150)	\$0	\$0	(\$357)	\$936
1240	Court Fund	\$0	\$0	\$0	(\$668)	\$0
1260	Library	\$0	\$0	\$0	(\$149)	\$96
1280	Youth Sports Complex	\$0	\$0	\$0	(\$322)	\$0
1281	Stadium Event Operations	\$0	\$0	\$0	(\$3,044)	\$0
1282	Arena Event Operations	\$0	\$0	\$0	(\$10,680)	(\$0)
1283	CamelbackRanch EventOps	(\$479)	\$0	\$0	(\$536)	\$0
1740	Civic Center	(\$50)	\$0	\$0	(\$636)	\$0
1750	Bed Tax	\$0	\$0	\$0	(\$655)	(\$0)
1770	Zanjero Special Revenue	\$0	\$0	\$0	\$0	\$0
1780	Arena Special Revenue	\$0	\$0	\$0	\$0	\$0
1782	PFC Special Revenue	\$0	\$0	\$0	\$0	\$0
1790	Stadium City Sales Tax - AZSTA	\$0	\$0	\$0	(\$2,128)	\$0
1870	Marketing Self-Sustaining	\$0	\$0	\$0	(\$709)	\$619
2530	Public Safety Training Center	\$0	\$0	\$0	(\$1,526)	\$153
2538	Glendale Health Center	\$0	\$0	\$0	(\$54)	\$93
<b>Sub-Total General Fund Group:</b>		(\$1,369)	\$0	(\$8,380)	(\$174,184)	\$6,425
<b>Special Revenue Fund Group:, continued</b>						
1300	HOME Grant	\$0	\$0	\$0	(\$1,626)	\$0
1310	Neighborhood Stabilization Pgm	\$0	\$0	\$0	(\$1,320)	\$0
1311	N'hood Stabilization Pgm III	\$0	\$0	\$0	(\$1,601)	\$0
1320	Community Dvpmt Block Grant	\$0	\$0	\$0	(\$3,194)	\$0
1340	HURF/Streets Fund	\$0	\$0	\$0	(\$11,775)	\$16,071
1640	Local Transp. Assistance	\$0	\$0	\$0	\$0	\$0
1650	Transportation Grants	(\$7,704)	\$0	\$0	(\$7,834)	\$0
1660	Transportation Sales Tax	\$0	\$0	\$0	(\$12,381)	\$10,540
1700	Police Sales Tax	\$0	\$0	\$0	(\$15,628)	\$4,693
1720	Fire Sales Tax	\$0	\$0	\$0	(\$6,913)	(\$91)
1760	Airport Operating	\$0	\$0	\$0	(\$674)	\$0
1820	CAP Grant	\$0	\$0	\$0	(\$1,119)	\$0
1830	Emergency Shelter Grants	\$0	\$0	\$0	(\$209)	\$0
1840	Other Federal and State Grants	(\$2,000)	\$0	\$0	(\$9,867)	\$0
1842	ARRA Stimulus Grants	\$0	\$0	\$0	(\$50)	\$0
1860	RICO	\$0	\$0	\$0	(\$3,896)	\$0
1880	Parks & Rec Self-Sustaining	\$0	\$0	\$0	(\$1,157)	\$107
1885	Parks & Rec Designated	\$0	\$0	\$0	(\$129)	\$104
2120	Airport Capital Grants	(\$12,654)	\$0	\$0	(\$12,654)	\$0
<b>Sub-Total Special Rev Fund Group:</b>		(\$22,359)	\$0	\$0	(\$92,029)	\$31,423

**FY 2014 Fund Balance Analysis**  
 (All Dollars in Thousands)

		Beginning	Projected	Transfers	Transfers	
		Fund Bal.	Revenues	In	Out	Operations
<b>Debt Service Fund Group:</b>						
1900	General Obligation Bond Debt	\$12,746	\$19,624	\$209	\$0	\$0
1920	HURF Debt Service	\$0	\$0	\$4,696	\$0	\$0
1930	P.F.C. Debt Service	\$0	\$0	\$0	\$0	\$0
1940	M.P.C. Debt Service	\$2,111	\$0	\$29,496	\$0	\$0
1970	Transportation Bond Debt	\$0	\$0	\$7,331	\$0	\$0
Sub-Total Debt Svc Fund Group:		\$14,858	\$19,624	\$41,732	\$0	\$0
<b>Capital Fund Group:</b>						
1380	DIF- Library Buildings	\$1,743	\$6	\$0	\$0	\$0
1400	DIF- Library Books	\$0	\$0	\$0	\$0	\$0
1420+	DIF- Fire Protection Facilities	\$225	\$95	\$0	\$0	\$0
1440+	DIF- Police Dept Facilities	\$1,362	\$82	\$0	\$0	\$0
1460+	DIF- Citywide Parks	\$310	\$53	\$0	\$0	\$0
1480+	DIF- Citywide Rec Facility	\$1,062	\$55	\$0	(\$209)	\$0
1500+	DIF- Libraries	\$3,033	\$110	\$0	\$0	\$0
1520	DIF- Citywide Open Space	\$502	\$1	\$0	\$0	\$0
1540+	DIF- Park Dev Zone 1	\$174	\$31	\$0	\$0	\$0
1560+	DIF- Park Dev Zone 2	\$178	\$5	\$0	\$0	\$0
1580+	DIF- Park Dev Zone 3	\$68	\$17	\$0	\$0	\$0
1600+	DIF- Roadway Improvements	\$1,977	\$289	\$0	\$0	\$0
1620	DIF-General Government	\$171	\$0	\$0	\$0	\$0
1980	Street/Parking Bonds	\$3,145	\$0	\$0	\$0	\$0
2000	HURF/Street Bonds	\$280	\$1	\$0	\$0	\$0
2040	Public Safety Construction	\$2,069	\$1	\$0	\$0	(\$2)
2060	Parks Construction	\$279	\$0	\$0	\$0	(\$1)
2080	Gov't Facilities Construction	\$64	\$0	\$0	\$0	\$0
2100	Economic Dev. Construction	\$790	\$0	\$0	\$0	(\$1)
2130	Cultural Facility Construction	\$238	\$0	\$0	\$0	\$0
2140	Open Space/Trails Construction	\$587	\$0	\$0	\$0	\$0
2160	Library Construction	\$0	\$0	\$0	\$0	\$0
2180	Flood Control Construction	\$5,544	\$3	\$0	\$0	(\$5)
2210	Transportation Construction	\$0	\$15,000	\$22,810	\$0	\$0
Sub-Total Capital Fund Group:		\$23,800	\$15,751	\$22,810	(\$209)	(\$9)
<b>Trust Fund Group:</b>						
2280	Cemetery Perpetual Care	\$5,618	\$20	\$0	\$0	\$0
<b>Enterprise Fund Group:</b>						
2360+	Water and Sewer	\$70,476	\$78,262	\$0	\$0	(\$49,002)
2440	Landfill	\$8,709	\$17,858	\$0	\$0	(\$7,092)
2480	Sanitation	\$3,095	\$14,915	\$0	\$0	(\$13,686)
2500	Community Housing Services	\$4,301	\$15,378	\$274	\$0	(\$15,912)
Sub-Total Enterprise Fund Group:		\$86,581	\$126,412	\$274	\$0	(\$85,693)
<b>Internal Service Fund Group:</b>						
2540	Risk Management Self Ins.	\$3,469	\$2,502	\$0	\$0	(\$2,759)
2560	Worker's Comp Self Ins.	\$4,419	\$1,933	\$0	\$0	(\$1,407)
2580	Benefits Trust	(\$1,999)	\$24,384	\$0	\$0	(\$22,349)
Sub-Total Internal Svc Fund Group:		\$5,889	\$28,819	\$0	\$0	(\$26,514)
<b>TOTAL</b>		<b>\$216,532</b>	<b>\$479,509</b>	<b>\$80,405</b>	<b>(\$80,405)</b>	<b>(\$346,321)</b>



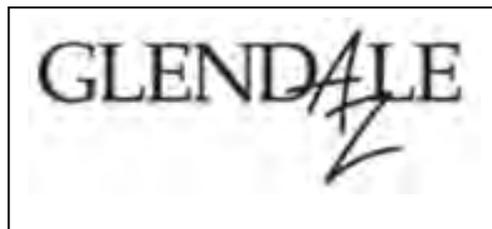
## FY 2014 Fund Balance Analysis

(All Dollars in Thousands)

Debt Service Fund Group:, continued		Beginning Fund Bal.	Projected Revenues	Transfers In	Transfers Out	Operations
1900	General Obligation Bond Debt	\$0	(\$22,730)	\$0	(\$22,730)	\$9,850
1920	HURF Debt Service	\$0	(\$4,696)	\$0	(\$4,696)	\$0
1930	P.F.C. Debt Service	\$0	\$0	\$0	\$0	\$0
1940	M.P.C. Debt Service	\$0	(\$29,496)	\$0	(\$29,496)	\$2,111
1970	Transportation Bond Debt	\$0	(\$7,331)	\$0	(\$7,331)	\$0
Sub-Total Debt Svc Fund Group:		\$0	(\$64,253)	\$0	(\$64,253)	\$11,961
Capital Fund Group:, continued						
1380	DIF- Library Buildings	\$0	\$0	(\$1,749)	(\$1,749)	\$0
1400	DIF- Library Books	\$0	\$0	\$0	\$0	\$0
1420+	DIF- Fire Protection Facilities	(\$9)	\$0	(\$312)	(\$320)	\$0
1440+	DIF- Police Dept Facilities	(\$8)	\$0	(\$1,436)	(\$1,444)	\$0
1460+	DIF- Citywide Parks	(\$2)	\$0	(\$360)	(\$362)	\$0
1480+	DIF- Citywide Rec Facility	(\$2)	\$0	(\$906)	(\$908)	\$0
1500+	DIF- Libraries	(\$210)	\$0	(\$2,933)	(\$3,143)	\$0
1520	DIF- Citywide Open Space	(\$261)	\$0	(\$241)	(\$503)	\$0
1540+	DIF- Park Dev Zone 1	(\$123)	\$0	(\$82)	(\$205)	\$0
1560+	DIF- Park Dev Zone 2	(\$135)	\$0	(\$49)	(\$183)	\$0
1580+	DIF- Park Dev Zone 3	(\$45)	\$0	(\$40)	(\$85)	\$0
1600+	DIF- Roadway Improvements	(\$546)	\$0	(\$1,720)	(\$2,266)	\$0
1620	DIF-General Government	(\$11)	\$0	(\$161)	(\$172)	\$0
1980	Street/Parking Bonds	(\$2,703)	\$0	(\$442)	(\$3,145)	\$0
2000	HURF/Street Bonds	\$0	\$0	(\$281)	(\$281)	\$0
2040	Public Safety Construction	(\$323)	\$0	(\$1,745)	(\$2,070)	\$0
2060	Parks Construction	(\$126)	\$0	(\$152)	(\$279)	\$0
2080	Gov't Facilities Construction	(\$64)	\$0	\$0	(\$64)	\$0
2100	Economic Dev. Construction	(\$727)	\$0	(\$63)	(\$790)	\$0
2130	Cultural Facility Construction	\$0	\$0	(\$238)	(\$238)	\$0
2140	Open Space/Trails Construction	\$0	\$0	(\$587)	(\$587)	\$0
2160	Library Construction	\$0	\$0	\$0	\$0	\$0
2180	Flood Control Construction	(\$1,706)	\$0	(\$3,835)	(\$5,547)	\$0
2210	Transportation Construction	(\$37,810)	\$0	\$0	(\$37,810)	\$0
Sub-Total Capital Fund Group:		(\$44,810)	\$0	(\$17,333)	(\$62,151)	\$0
Trust Fund Group:, continued						
2280	Cemetery Perpetual Care	\$0	\$0	(\$5,638)	(\$5,638)	\$0
Enterprise Fund Group:, continued						
2360+	Water and Sewer	(\$17,561)	(\$24,207)	(\$5,000)	(\$95,770)	\$52,967
2440	Landfill	(\$11,219)	(\$768)	(\$2,000)	(\$21,079)	\$5,487
2480	Sanitation	(\$2,282)	\$0	(\$500)	(\$16,468)	\$1,543
2500	Community Housing Services	\$0	\$0	\$0	(\$15,912)	\$4,040
Sub-Total Enterprise Fund Group:		(\$31,062)	(\$24,975)	(\$7,500)	(\$149,230)	\$64,037
Internal Service Fund Group:, continued						
2540	Risk Management Self Ins.	\$0	\$0	(\$2,000)	(\$4,759)	\$1,212
2560	Worker's Comp Self Ins.	\$0	\$0	\$0	(\$1,407)	\$4,945
2580	Benefits Trust	\$0	\$0	\$0	(\$22,349)	\$37
Sub-Total Internal Svc Fund Group:		\$0	\$0	(\$2,000)	(\$28,514)	\$6,194
<b>TOTAL</b>		<b>(\$99,599)</b>	<b>(\$89,228)</b>	<b>(\$40,851)</b>	<b>(\$576,000)</b>	<b>\$120,041</b>

# SECTION 3

## AUDITOR GENERAL SCHEDULES (A THRU G)



**City of Glendale**  
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**City of Glendale**  
**Summary Schedule of Estimated Revenues and Expenditures/Expenses**  
**Fiscal Year 2014**

FUND	ADOPTED BUDGETED EXPENDITURES/EXPENSES* 2013	ACTUAL EXPENDITURES/EXPENSES** 2013	FUND BALANCE/ NET POSITION*** July 1, 2013**	PROPERTY TAX REVENUES 2014	ESTIMATED REVENUES OTHER THAN PROPERTY TAXES 2014	OTHER FINANCING 2014		INTERFUND TRANSFERS 2014		TOTAL FINANCIAL RESOURCES AVAILABLE 2014	BUDGETED EXPENDITURES/EXPENSES 2014
						SOURCES	<USES>	IN	<OUT>		
1. General Funds	\$ 176,171,369	\$ 157,461,427	\$ 20,712,844	Primary: \$ 5,196,766	\$ 185,621,677	\$	\$	\$ 13,770,843	\$ 44,692,293	\$ 180,609,837	\$ 174,184,356
2. Special Revenue Funds	89,371,307	59,278,847	59,073,670		98,064,812			1,817,751	35,503,850	123,452,383	92,028,884
3. Debt Service Funds Available	67,135,223	66,830,223	14,857,518	Secondary: 18,826,764	797,221			41,732,388		76,213,891	64,252,877
4. Less: Amounts for Future Debt Retirement											
5. Total Debt Service Funds	67,135,223	66,830,223	14,857,518	18,826,764	797,221			41,732,388		76,213,891	64,252,877
6. Capital Projects Funds	61,042,435	9,489,255	23,799,940		750,551	15,000,000		22,810,188	209,296	62,151,383	62,151,381
7. Permanent Funds	5,626,041		5,618,226		20,000					5,638,226	5,638,226
8. Enterprise Funds Available	150,139,159	110,672,394	86,580,793		117,562,012	8,850,000		274,269		213,267,074	149,229,810
9. Less: Amounts for Future Debt Retirement											
10. Total Enterprise Funds	150,139,159	110,672,394	86,580,793		117,562,012	8,850,000		274,269		213,267,074	149,229,810
11. Internal Service Funds	29,514,466	26,255,826	5,888,532		28,819,453					34,707,985	28,514,466
12. TOTAL ALL FUNDS	\$ 579,000,000	\$ 429,987,972	\$ 216,531,523	\$ 24,023,530	\$ 431,635,726	\$ 23,850,000	\$	\$ 80,405,439	\$ 80,405,439	\$ 696,040,779	\$ 576,000,000

**EXPENDITURE LIMITATION COMPARISON**

	2013	2014
1. Budgeted expenditures/expenses	\$579,000,000	\$ 576,000,000
2. Add/subtract: estimated net reconciling items		
3. Budgeted expenditures/expenses adjusted for reconciling items	579,000,000	576,000,000
4. Less: estimated exclusions	196,076,577	202,072,306
5. Amount subject to the expenditure limitation	\$382,923,423	\$ 373,927,694
6. EEC or voter-approved alternative expenditure limitation	\$516,173,179	\$ 528,504,325

The city/town does not levy property taxes and does not have special assessment districts for which property taxes are levied. Therefore, Schedule B has been omitted.

\* Includes Expenditure/Expense Adjustments Approved in current year from Schedule E.

\*\* Includes actual amounts as of the date the proposed budget was prepared, adjusted for estimated activity for the remainder of the fiscal year.

\*\*\* Amounts in this column represent Fund Balance/Net Position amounts except for amounts not in spendable form (e.g., prepaids and inventories) or legally or contractually required to be maintained intact (e.g., principal of a permanent fund).

**City of Glendale  
Tax Levy and Tax Rate Information  
Fiscal Year 2014**

	<b>2013</b>	<b>2014</b>
1. Maximum allowable primary property tax levy. A.R.S. §42-17051(A)	\$ 5,043,101	\$ 5,196,766
2. Amount received from primary property taxation in the <b>current year</b> in excess of the sum of that year's maximum allowable primary property tax levy. A.R.S. §42-17102(A)(18)	\$	
3. Property tax levy amounts		
A. Primary property taxes	\$ 2,582,325	\$ 5,196,766
B. Secondary property taxes	19,253,633	18,826,764
C. Total property tax levy amounts	\$ 21,835,958	\$ 24,023,530
4. Property taxes collected*		
A. Primary property taxes		
(1) <b>Current</b> year's levy	\$ 2,490,052	
(2) Prior years' levies	46,611	
(3) Total primary property taxes	\$ 2,536,663	
B. Secondary property taxes		
(1) <b>Current</b> year's levy	\$ 18,730,018	
(2) Prior years' levies	255,794	
(3) Total secondary property taxes	\$ 18,985,812	
C. Total property taxes collected	\$ 21,522,475	
5. Property tax rates		
A. City/Town tax rate		
(1) Primary property tax rate	0.2252	0.4974
(2) Secondary property tax rate	1.6753	1.7915
(3) Total city/town tax rate	1.9005	2.2889
B. Special assessment district tax rates		
Secondary property tax rates - As of the date the proposed budget was prepared, the city/town was operating _____ special assessment districts for which secondary property taxes are levied. For information pertaining to these special assessment districts and their tax rates, please contact the city/town.		

\* Includes actual property taxes collected as of the date the proposed budget was prepared, plus estimated property tax collections for the remainder of the fiscal year.

**City of Glendale  
Revenues Other Than Property Taxes  
Fiscal Year 2014**

SOURCE OF REVENUES	ESTIMATED REVENUES 2013	ACTUAL REVENUES* 2013	ESTIMATED REVENUES 2014
<b>GENERAL FUND</b>			
<b>Local taxes</b>			
1000 - General	\$ 75,077,479	\$ 73,744,109	\$ 76,568,961
1750 - City Sales Tax-Bed Tax			618,352
1770 - Zanjero Special Revenue	1,734,520	1,841,000	1,896,230
1780 - Arena Special Revenue	4,538,356	4,538,356	4,674,507
1790 - Stadium City Sales Tax - AZSTA	2,399,570	2,014,884	2,075,332
1870 - Marketing Self Sust	557,507	557,507	
<b>Licenses and permits</b>			
1000 - General	8,550,723	8,845,723	8,521,367
1282 - Arena Event Operations	70,000	68,375	71,794
1780 - Arena Special Revenue	512,496	512,496	
<b>Intergovernmental</b>			
1000 - General	49,631,571	49,631,571	51,840,278
1282 - Arena Event Operations	337,410	226,625	211,676
1283 - CamelbackRanch EventOperations		97,000	102,000
1782 - PFC Special Rev	105,000		
2530 - Training Facility Revenue Fund	376,859	376,859	315,392
<b>Charges for services</b>			
1000 - General	12,562,128	11,898,550	12,254,887
1040 - General Services	8,992,555	8,928,983	9,362,930
1100 - Telephone Services	944,831	944,831	879,521
1120 - Vehicle Replacement	1,625,703	1,625,703	1,663,297
1140 - PC Replacement	2,067,884	2,067,884	1,915,052
1280 - Youth Sports Complex	27,500	30,000	30,000
1281 - Stadium Event Operations	861,549	687,000	733,203
1283 - CamelbackRanch EventOperations	39,000	39,000	28,852
1740 - Civic Center	450,370	409,950	421,799
1780 - Arena Special Revenue	2,948,313	2,238,313	1,588,313
1870 - Marketing Self Sust		5,000	5,000
2530 - Training Facility Revenue Fund	1,119,778	1,119,778	1,172,308
2538 - Glendale Health Center	65,966	65,966	61,250
<b>Fines and forfeits</b>			
1000 - General	3,057,826	2,931,356	2,931,856
1240 - Court Security/Bonds	410,817	384,091	393,412
<b>Interest on investments</b>			
1000 - General	259,569	250,000	250,000
1120 - Vehicle Replacement	16,061	16,061	16,000
1140 - PC Replacement	8,973	8,973	6,063
1220 - Arts Commission Fund	5,276	5,276	
1240 - Court Security/Bonds	6,483	2,000	2,000
<b>In-lieu property taxes</b>			
<b>Contributions</b>			

\* Includes actual revenues recognized on the modified accrual or accrual basis as of the date the proposed budget was prepared, plus estimated revenues for the remainder of the fiscal year.

**City of Glendale  
Revenues Other Than Property Taxes  
Fiscal Year 2014**

<b>SOURCE OF REVENUES</b>	<b>ESTIMATED REVENUES 2013</b>	<b>ACTUAL REVENUES* 2013</b>	<b>ESTIMATED REVENUES 2014</b>
<b>Miscellaneous</b>			
1000 - General	3,604,970	3,253,767	3,913,220
1120 - Vehicle Replacement	250,000	250,000	250,000
1140 - PC Replacement	5,000	5,000	2,000
1190 - Employee Groups	80,000	22,500	22,500
1200 - Utility Bill Donation			168,300
1220 - Arts Commission Fund	106,806	106,806	88,387
1260 - Library	184,328	183,178	183,088
1740 - Civic Center	70	50	50
1780 - Arena Special Revenue	5,000	5,000	5,000
1782 - PFC Special Rev	11,300,000	11,300,000	
1870 - Marketing Self Sust	426,000	390,500	377,500
<b>Total General Fund</b>	<b>\$ 195,324,247</b>	<b>\$ 191,630,021</b>	<b>\$ 185,621,677</b>

\* Includes actual revenues recognized on the modified accrual or accrual basis as of the date the proposed budget was prepared, plus estimated revenues for the remainder of the fiscal year.

**City of Glendale  
Revenues Other Than Property Taxes  
Fiscal Year 2014**

<b>SOURCE OF REVENUES</b>	<b>ESTIMATED REVENUES 2013</b>	<b>ACTUAL REVENUES* 2013</b>	<b>ESTIMATED REVENUES 2014</b>
<b>SPECIAL REVENUE FUNDS</b>			
<b>Local taxes</b>			
1660 - Transportation Sales Tax	\$ 20,862,081	\$ 21,503,066	\$ 22,357,634
1700 - Police Special Revenue	12,685,489	12,769,584	13,292,721
1720 - Fire Special Revenue	6,318,358	6,360,403	6,621,242
	<u>\$ 39,865,928</u>	<u>\$ 40,633,053</u>	<u>\$ 42,271,597</u>
<b>Intergovernmental</b>			
1300 - Home Grant	\$ 768,919	\$ 663,057	\$ 1,618,610
1310 - Neighborhood Stabilization Pgm	500,000	100,000	
1311 - N'hood Stabilization Pgm III	1,684,188	1,684,188	1,601,026
1320 - C.D.B.G.	2,330,541	2,244,299	3,108,567
1340 - Highway User Gas Tax	12,759,293	12,759,293	12,791,191
1640 - Local Transp. Assistance	665,234	665,234	666,707
1650 - Transportation Grants	5,936,055	68,927	5,823,056
1660 - Transportation Sales Tax	544,389		
1820 - CAP Grant	1,121,803	1,043,949	1,061,138
1830 - Emergency Shelter Grants	174,160	174,160	174,160
1840 - Grants	15,800,000	4,100,000	9,671,805
1842 - ARRA Stimulus Grants	1,786,747	1,360,573	33,466
1860 - RICO Funds	2,830,000	742,500	1,068,055
1885 - Parks & Recreation Designated	6,800	6,800	3,000
2120 - Airport Capital Grants	16,039,242	295,449	12,654,269
	<u>\$ 62,947,371</u>	<u>\$ 25,908,429</u>	<u>\$ 50,275,050</u>
<b>Charges for services</b>			
1650 - Transportation Grants	\$	\$ 37,823	\$ 10,832
1660 - Transportation Sales Tax	134,750	129,484	128,750
1760 - Airport Special Revenue	8,104	8,104	10,000
1880 - Parks & Recreation Self Sust	1,227,100	1,027,067	1,156,746
	<u>\$ 1,369,954</u>	<u>\$ 1,202,478</u>	<u>\$ 1,306,328</u>
<b>Interest on investments</b>			
1660 - Transportation Sales Tax	\$ 95,000	\$ 80,000	\$ 80,000
1860 - RICO Funds	63,529	7,500	7,500
1885 - Parks & Recreation Designated	500	500	500
	<u>\$ 159,029</u>	<u>\$ 88,000</u>	<u>\$ 88,000</u>
<b>Miscellaneous</b>			
1300 - Home Grant	\$ 4,198	\$ 3,873	\$ 7,285
1310 - Neighborhood Stabilization Pgm	100,000	500,000	1,320,000
1320 - C.D.B.G.	6,303	85,792	85,792
1650 - Transportation Grants	2,000,000	1,764,250	2,000,000
1660 - Transportation Sales Tax	10,000	222,364	
1700 - Police Special Revenue			234,585
1760 - Airport Special Revenue	447,932	442,744	471,175
1880 - Parks & Recreation Self Sust	4,500	5,000	5,000
	<u>\$ 2,572,933</u>	<u>\$ 3,024,023</u>	<u>\$ 4,123,837</u>
<b>Total Special Revenue Funds</b>	<u>\$ 106,915,215</u>	<u>\$ 70,855,983</u>	<u>\$ 98,064,812</u>

\* Includes actual revenues recognized on the modified accrual or accrual basis as of the date the proposed budget was prepared, plus estimated revenues for the remainder of the fiscal year.

**City of Glendale  
Revenues Other Than Property Taxes  
Fiscal Year 2014**

SOURCE OF REVENUES	ESTIMATED REVENUES 2013	ACTUAL REVENUES* 2013	ESTIMATED REVENUES 2014
<b>DEBT SERVICE FUNDS</b>			
<b>Local taxes</b>			
1900 - G.O. Bond Debt Service	\$ 150,000	\$ 150,000	\$ 150,000
	<u>\$ 150,000</u>	<u>\$ 150,000</u>	<u>\$ 150,000</u>
<b>Interest on investments</b>			
1900 - G.O. Bond Debt Service	\$ 658,552	\$ 608,502	\$ 647,221
	<u>\$ 658,552</u>	<u>\$ 608,502</u>	<u>\$ 647,221</u>
<b>Total Debt Service Funds</b>	<u>\$ 808,552</u>	<u>\$ 758,502</u>	<u>\$ 797,221</u>
<b>CAPITAL PROJECTS FUNDS</b>			
<b>Licenses and permits</b>			
1421 - DIF-Fire Protection Facilities	\$ 81,867	\$ 92,650	\$ 93,990
1441 - DIF-Police Facilities	63,886	74,141	75,281
1461 - DIF-Citywide Parks	44,096	50,786	51,680
1481 - DIF-Citywide Recreation Fac	44,096	50,758	51,680
1501 - DIF-Libraries	84,376	97,302	98,887
1520 - DIF-Citywide Open Spaces		(933)	
1541 - DIF-Parks Dev Zone 1	20,064	29,749	30,397
1561 - DIF-Parks Dev Zone 2	14,212	5,016	5,066
1581 - DIF-Parks Dev Zone 3	7,524	16,302	16,465
1601 - DIF-Roadway Improvements	221,284	278,115	282,068
1620 - DIF-General Government		(847)	
	<u>\$ 581,405</u>	<u>\$ 693,039</u>	<u>\$ 705,514</u>
<b>Interest on investments</b>			
1380 - DIF Library Blds	\$ 7,123	\$ 6,193	\$ 6,204
1421 - DIF-Fire Protection Facilities	656	544	790
1441 - DIF-Police Facilities	3,825	6,770	6,977
1461 - DIF-Citywide Parks	925	957	1,082
1481 - DIF-Citywide Recreation Fac	4,568	4,369	3,684
1501 - DIF-Libraries	12,103	11,201	10,704
1520 - DIF-Citywide Open Spaces	1,569	1,787	1,320
1541 - DIF-Parks Dev Zone 1	469	537	392
1561 - DIF-Parks Dev Zone 2	464	622	391
1581 - DIF-Parks Dev Zone 3	138	203	164
1601 - DIF-Roadway Improvements	5,741	9,947	7,214
1620 - DIF-General Government	743	526	495
2000 - Hurf Street Bonds	1,349	1,119	1,264
2040 - Public Safety Construction	1,190	1,390	1,157
2060 - Parks Construction	76	120	88
2100 - Economic Dev. Constr-1999 Auth	444	709	233
2180 - Flood Control Construction	2,670	3,771	2,878
	<u>\$ 44,053</u>	<u>\$ 50,765</u>	<u>\$ 45,037</u>
<b>Miscellaneous</b>			
1601 - DIF-Roadway Improvements	\$	\$ 200,011	\$
2040 - Public Safety Construction		118,734	
	<u>\$</u>	<u>\$ 318,745</u>	<u>\$</u>
<b>Total Capital Projects Funds</b>	<u>\$ 625,458</u>	<u>\$ 1,062,549</u>	<u>\$ 750,551</u>

\* Includes actual revenues recognized on the modified accrual or accrual basis as of the date the proposed budget was prepared, plus estimated revenues for the remainder of the fiscal year.

**City of Glendale  
Revenues Other Than Property Taxes  
Fiscal Year 2014**

<b>SOURCE OF REVENUES</b>	<b>ESTIMATED REVENUES 2013</b>	<b>ACTUAL REVENUES* 2013</b>	<b>ESTIMATED REVENUES 2014</b>
<b>PERMANENT FUNDS</b>			
<b>Interest on investments</b>			
<u>2280 - Cemetery Perpetual Care</u>	\$ 21,505	\$ 20,000	\$ 20,000
	\$ 21,505	\$ 20,000	\$ 20,000
<b>Total Permanent Funds</b>	\$ 21,505	\$ 20,000	\$ 20,000
<b>ENTERPRISE FUNDS</b>			
<b>Licenses and permits</b>			
<u>2360 - Water and Sewer</u>	\$ 98,387	\$ 111,593	\$ 96,180
	\$ 98,387	\$ 111,593	\$ 96,180
<b>Intergovernmental</b>			
<u>2500 - Pub Housing Budget Activities</u>	\$ 10,119,418	\$ 10,119,418	\$ 10,813,943
	\$ 10,119,418	\$ 10,119,418	\$ 10,813,943
<b>Charges for services</b>			
<u>2360 - Water and Sewer</u>	\$ 75,602,200	\$ 80,217,664	\$ 74,786,007
<u>2440 - Landfill</u>	7,455,540	7,635,420	7,659,920
<u>2480 - Sanitation</u>	14,734,382	14,602,000	14,641,000
	\$ 97,792,122	\$ 102,455,084	\$ 97,086,927
<b>Interest on investments</b>			
<u>2360 - Water and Sewer</u>	\$ 22,000	\$ 151,776	\$ 120,000
<u>2440 - Landfill</u>	50,000	30,000	50,000
<u>2480 - Sanitation</u>	4,000	4,000	4,000
	\$ 76,000	\$ 185,776	\$ 174,000
<b>Miscellaneous</b>			
<u>2360 - Water and Sewer</u>	\$ 2,183,649	\$ 3,518,967	\$ 3,259,402
<u>2440 - Landfill</u>	386,400	1,294,309	1,297,597
<u>2480 - Sanitation</u>	97,000	267,163	270,295
<u>2500 - Pub Housing Budget Activities</u>	4,100,000	4,100,000	4,563,668
	\$ 6,767,049	\$ 9,180,439	\$ 9,390,962
<b>Total Enterprise Funds</b>	\$ 114,852,976	\$ 122,052,310	\$ 117,562,012

\* Includes actual revenues recognized on the modified accrual or accrual basis as of the date the proposed budget was prepared, plus estimated revenues for the remainder of the fiscal year.

**City of Glendale  
Revenues Other Than Property Taxes  
Fiscal Year 2014**

<b>SOURCE OF REVENUES</b>	<b>ESTIMATED REVENUES 2013</b>	<b>ACTUAL REVENUES* 2013</b>	<b>ESTIMATED REVENUES 2014</b>
<b>INTERNAL SERVICE FUNDS</b>			
<b>Licenses and permits</b>			
2580 - Benefits Trust Fund	\$ 786	\$ 1,442	\$ 786
	<u>\$ 786</u>	<u>\$ 1,442</u>	<u>\$ 786</u>
<b>Interest on investments</b>			
2560 - Workers Comp. Self Insurance	\$ 8,848	\$ 11,218	\$ 9,000
2580 - Benefits Trust Fund	18,000		18,000
	<u>\$ 26,848</u>	<u>\$ 11,218</u>	<u>\$ 27,000</u>
<b>Miscellaneous</b>			
2540 - Risk Management Self Insurance	\$ 30,000	\$ 36,537	\$ 30,000
2560 - Workers Comp. Self Insurance	30,000	28,445	30,000
	<u>\$ 60,000</u>	<u>\$ 64,982</u>	<u>\$ 60,000</u>
<b>Self insurance premiums</b>			
2540 - Risk Management Self Insurance	\$ 2,500,000	\$ 2,500,000	\$ 2,472,006
2560 - Workers Comp. Self Insurance	984,460	2,384,460	1,894,000
2580 - Benefits Trust Fund	22,294,500	20,566,295	24,365,661
	<u>\$ 25,778,960</u>	<u>\$ 25,450,755</u>	<u>\$ 28,731,667</u>
<b>Total Internal Service Funds</b>	<u>\$ 25,866,594</u>	<u>\$ 25,528,397</u>	<u>\$ 28,819,453</u>
<b>TOTAL ALL FUNDS</b>	<u>\$ 444,414,547</u>	<u>\$ 411,907,762</u>	<u>\$ 431,635,726</u>

\* Includes actual revenues recognized on the modified accrual or accrual basis as of the date the proposed budget was prepared, plus estimated revenues for the remainder of the fiscal year.

**City of Glendale**  
**Other Financing Sources/<Uses> and Interfund Transfers**  
**Fiscal Year 2014**

FUND	OTHER FINANCING 2014		INTERFUND TRANSFERS 2014	
	SOURCES	<USES>	IN	<OUT>
<b>GENERAL FUNDS</b>				
1000 - General	\$	\$	\$	\$ 36,528,243
1280 - Youth Sports Complex			292,000	
1281 - Stadium Event Operations			2,310,390	
1282 - Arena Event Operations			10,396,898	
1283 - CamelbackRanch EventOperations			250,000	
1740 - Civic Center			214,331	
1750 - City Sales Tax-Bed Tax			37,079	
1770 - Zanjero Special Revenue				1,896,230
1780 - Arena Special Revenue				6,267,820
1870 - Marketing Self Sust			270,145	
<b>Total General Funds</b>	\$	\$	\$ 13,770,843	\$ 44,692,293
<b>SPECIAL REVENUE FUNDS</b>				
1340 - Highway User Gas Tax	\$	\$	\$	\$ 3,695,875
1640 - Local Transp. Assistance				666,707
1660 - Transportation Sales Tax			1,566,707	31,141,268
1760 - Airport Special Revenue			193,044	
1820 - CAP Grant			58,000	
<b>Total Special Revenue Funds</b>	\$	\$	\$ 1,817,751	\$ 35,503,850
<b>DEBT SERVICE FUNDS</b>				
1900 - G.O. Bond Debt Service	\$	\$	\$ 209,296	\$
1920 - HURF Debt Service			4,695,875	
1940 - M.P.C. Debt Service			29,496,137	
1970 - Transportation Debt Service			7,331,080	
<b>Total Debt Service Funds</b>	\$	\$	\$ 41,732,388	\$
<b>CAPITAL PROJECTS FUNDS</b>				
1481 - DIF-Citywide Recreation Fac	\$	\$	\$	\$ 209,296
2210 - Transportation Capital Project	15,000,000		22,810,188	
<b>Total Capital Projects Funds</b>	\$ 15,000,000	\$	\$ 22,810,188	\$ 209,296
<b>PERMANENT FUNDS</b>				
<b>Total Permanent Funds</b>	\$	\$	\$	\$
<b>ENTERPRISE FUNDS</b>				
2360 - Water and Sewer	\$	\$	\$	\$
2440 - Landfill	8,850,000			
2500 - Pub Housing Budget Activities			274,269	
<b>Total Enterprise Funds</b>	\$ 8,850,000	\$	\$ 274,269	\$
<b>INTERNAL SERVICE FUNDS</b>				
<b>Total Internal Service Funds</b>	\$	\$	\$	\$
<b>TOTAL ALL FUNDS</b>	\$ 23,850,000	\$	\$ 80,405,439	\$ 80,405,439

**City of Glendale  
Expenditures/Expenses by Fund  
Fiscal Year 2014**

FUND/DEPARTMENT	ADOPTED BUDGETED EXPENDITURES/ EXPENSES 2013	EXPENDITURE/ EXPENSE ADJUSTMENTS APPROVED 2013	ACTUAL EXPENDITURES/ EXPENSES* 2013	BUDGETED EXPENDITURES/ EXPENSES 2014
<b>GENERAL FUND</b>				
City Attorney	\$ 3,054,970	\$ 379,803	\$ 3,424,970	\$ 3,067,621
City Auditor	291,823	(232)	290,823	297,466
City Clerk	698,741	(3,663)	692,644	596,572
City Court	4,228,365	1,120	4,037,707	4,162,645
City Manager	827,696	(4,304)	820,903	804,914
Communications	5,043,739	(244,448)	4,748,190	4,490,309
Community & Econ Dev	4,506,099	(31,276)	4,455,764	4,236,010
Council Districts&Of	1,043,312	8,004	1,042,853	1,122,899
Financial Services	24,926,180	221,995	8,864,572	16,379,125
Fire Services	27,174,314	1,355,449	28,093,173	29,330,889
HR & Risk Mgt	1,740,700	261,054	1,992,529	1,776,974
Intergovt. Programs	640,658	(1,015)	638,158	476,818
Mayor's Office	362,188	(73,269)	287,444	291,078
N'Hood & Human Svcs	2,176,893	(90,457)	2,076,833	1,629,355
Non-Departmental	644,720	6,556	1,984,881	783,465
Parks, Rec & Library	13,662,609	55,150	13,773,005	12,551,440
Police Services	52,871,340	167,173	52,221,403	54,887,767
Public Works	19,982,956	277,563	19,741,627	20,393,145
Tech. & Innovation	8,058,572	(402,570)	7,643,272	7,438,144
Transportation Svcs	740,676		630,676	887,703
Water Services				200,000
Carryover Reserve		143,261		
Contingency	334,905	1,134,019		8,380,017
<b>Total General Fund</b>	<b>\$ 173,011,456</b>	<b>\$ 3,159,913</b>	<b>\$ 157,461,427</b>	<b>\$ 174,184,356</b>
<b>SPECIAL REVENUE FUNDS</b>				
Community & Econ Dev Grants	\$ 29,259	\$	\$ 4,259	\$
Financial Services Grants	57,225		4,450	15,000
Fire Grants	3,500,000	(1,246,245)	500,000	500,000
Fire Services	6,559,036	50,969	6,452,530	6,913,425
Misc Capital Grants	2,000,000	(1,983,336)		2,000,000
Misc. Grants	4,960,603	(3,913,592)	975,000	3,724,494
N'Hood Human Svcs Grants	6,915,506	45,067	6,636,908	9,069,410
Parks, Rec & Library	3,420,815	39,435	3,138,479	3,918,587
Parks, Rec & Library Grants	715,079	(370,000)	300,079	450,000
Police Grants	4,357,406	775	2,802,601	3,192,778
Police RICO	3,895,270	136	3,895,270	3,896,249
Police Services	14,240,490	133,768	13,740,490	15,627,787
Public Works	1,043,221	42,193	1,043,221	4,197,556
Public Works Grants	36,604		32,451	
Transportation Grants	7,936,055	(88,513)	2,597,325	7,833,888
Transportation Svcs	32,148,638	(5,865,528)	16,403,443	30,654,710
Water Services Grants	957,540	(40,000)	752,341	35,000
Carryover Reserve		4,025,226		
Contingency	5,743,693	24,512		
<b>Total Special Revenue Funds</b>	<b>\$ 98,516,440</b>	<b>\$ (9,145,133)</b>	<b>\$ 59,278,847</b>	<b>\$ 92,028,884</b>
<b>DEBT SERVICE FUNDS</b>				
General Obligation	\$ 24,276,491	\$	\$ 23,971,491	\$ 22,729,785
Highway User (HURF)	4,708,869		4,708,869	4,695,875
Municipal Property Corp	16,488,582	4,090,000	20,578,582	29,496,137

**City of Glendale  
Expenditures/Expenses by Fund  
Fiscal Year 2014**

<b>FUND/DEPARTMENT</b>	<b>ADOPTED BUDGETED EXPENDITURES/ EXPENSES 2013</b>	<b>EXPENDITURE/ EXPENSE ADJUSTMENTS APPROVED 2013</b>	<b>ACTUAL EXPENDITURES/ EXPENSES* 2013</b>	<b>BUDGETED EXPENDITURES/ EXPENSES 2014</b>
Public Facilities Corp	9,010,000	1,230,000	10,240,000	
Transportation Obligation	7,331,281		7,331,281	7,331,080
<b>Total Debt Service Funds</b>	<b>\$ 61,815,223</b>	<b>\$ 5,320,000</b>	<b>\$ 66,830,223</b>	<b>\$ 64,252,877</b>
<b>CAPITAL PROJECTS FUNDS</b>				
Communications	\$ 100,000		\$ 97,623	
Community & Econ Dev	1,724,799	97,864	1,096,135	1,239,124
Financial Services	40,468		40,468	8,500
Fire Services	311,256	2,839	265,849	129,436
Parks, Rec & Library	803,822	26,770	244,905	782,200
Police Services	469,808	86,491	308,476	330,658
Public Works	4,768,699	131,519	1,266,372	4,097,555
Transportation Svcs	35,351,284	161,437	6,169,427	38,230,761
Carryover Reserve		73,152		
Contingency	16,892,227			17,333,147
<b>Total Capital Projects Funds</b>	<b>\$ 60,462,363</b>	<b>\$ 580,072</b>	<b>\$ 9,489,255</b>	<b>\$ 62,151,381</b>
<b>PERMANENT FUNDS</b>				
Contingency	\$ 5,626,041			\$ 5,638,226
<b>Total Permanent Funds</b>	<b>\$ 5,626,041</b>			<b>\$ 5,638,226</b>
<b>ENTERPRISE FUNDS</b>				
Community & Econ Dev	\$ 232,134	\$ 1,792	\$ 232,134	\$ 142,222
Financial Services	2,995,863	(215,498)	2,495,863	2,643,052
N'HoodHuman Svcs Grants	12,700,110	10,990	12,700,110	15,912,427
Public Works	25,351,196	159,821	22,072,284	35,047,249
Water Services	101,008,842	393,909	73,172,003	87,984,860
Carryover Reserve				
Contingency	7,500,000			7,500,000
<b>Total Enterprise Funds</b>	<b>\$ 149,788,145</b>	<b>\$ 351,014</b>	<b>\$ 110,672,394</b>	<b>\$ 149,229,810</b>
<b>INTERNAL SERVICE FUNDS</b>				
HR & Risk Mgt	\$ 26,780,332	\$ (265,866)	\$ 26,255,826	\$ 26,514,466
Contingency	3,000,000			2,000,000
<b>Total Internal Service Funds</b>	<b>\$ 29,780,332</b>	<b>\$ (265,866)</b>	<b>\$ 26,255,826</b>	<b>\$ 28,514,466</b>
<b>TOTAL ALL FUNDS</b>	<b>\$ 579,000,000</b>		<b>\$ 429,987,972</b>	<b>\$ 576,000,000</b>

\* Includes actual expenditures/expenses recognized on the modified accrual or accrual basis as of the date the proposed budget was prepared, plus estimated expenditures/expenses for the remainder of the fiscal year.

**City of Glendale  
Expenditures/Expenses by Department  
Fiscal Year 2014**

<b>DEPARTMENT/FUND</b>	<b>ADOPTED BUDGETED EXPENDITURES/ EXPENSES 2013</b>	<b>EXPENDITURE/ EXPENSE ADJUSTMENTS APPROVED 2013</b>	<b>ACTUAL EXPENDITURES/ EXPENSES* 2013</b>	<b>BUDGETED EXPENDITURES/ EXPENSES 2014</b>
<b>City Attorney</b>				
1000 - General	\$ 3,054,970	\$ 379,803	\$ 3,424,970	\$ 3,067,621
<b>City Attorney Total</b>	<b>\$ 3,054,970</b>	<b>\$ 379,803</b>	<b>\$ 3,424,970</b>	<b>\$ 3,067,621</b>
<b>City Auditor</b>				
1000 - General	\$ 291,823	\$ (232)	\$ 290,823	\$ 297,466
<b>City Auditor Total</b>	<b>\$ 291,823</b>	<b>\$ (232)</b>	<b>\$ 290,823</b>	<b>\$ 297,466</b>
<b>City Clerk</b>				
1000 - General	\$ 698,741	\$ (3,663)	\$ 692,644	\$ 596,572
<b>City Clerk Total</b>	<b>\$ 698,741</b>	<b>\$ (3,663)</b>	<b>\$ 692,644</b>	<b>\$ 596,572</b>
<b>City Court</b>				
1000 - General	\$ 3,570,321	\$ (138)	\$ 3,555,129	\$ 3,494,961
1240 - Court Security/Bonds	658,044	1,258	482,578	667,684
<b>City Court Total</b>	<b>\$ 4,228,365</b>	<b>\$ 1,120</b>	<b>\$ 4,037,707</b>	<b>\$ 4,162,645</b>
<b>City Manager</b>				
1000 - General	\$ 827,696	\$ (4,304)	\$ 820,903	\$ 804,914
<b>City Manager Total</b>	<b>\$ 827,696</b>	<b>\$ (4,304)</b>	<b>\$ 820,903</b>	<b>\$ 804,914</b>
<b>Communications</b>				
1000 - General	\$ 2,777,811	\$ (71,417)	\$ 2,695,683	\$ 2,462,262
1281 - Stadium Event Operations	25,070		25,070	27,844
1740 - Civic Center	937,728	3,377	900,728	636,180
1750 - City Sales Tax-Bed Tax				655,431
1870 - Marketing Self Sust	1,303,130	(176,408)	1,126,709	708,592
2080 - Gov't Facilities - 1999 Auth	100,000		97,623	
<b>Communications Total</b>	<b>\$ 5,143,739</b>	<b>\$ (244,448)</b>	<b>\$ 4,845,813</b>	<b>\$ 4,490,309</b>
<b>Community &amp; Econ Dev</b>				
1000 - General	\$ 4,506,099	\$ (31,276)	\$ 4,455,764	\$ 4,236,010
1980 - Streets Constr. - 1999 Auth				512,596
2100 - Economic Dev. Constr-1999 Auth	1,623,814	120,507	1,017,793	726,528
2130 - Cultural Facility Bond Fund	100,985	(22,643)	78,342	
2360 - Water and Sewer	232,134	1,792	232,134	142,222
1842 - ARRA Stimulus Grants	29,259		4,259	
<b>Community &amp; Econ Dev Total</b>	<b>\$ 6,492,291</b>	<b>\$ 68,380</b>	<b>\$ 5,788,292</b>	<b>\$ 5,617,356</b>
<b>Contingency</b>				
1000 - General	\$	\$ 1,134,019	\$	\$ 8,045,113
1010 - National Events	334,905			334,904
1340 - Highway User Gas Tax	5,743,693			
1380 - DIF Library Blds	1,746,584			1,749,399
1420 - DIF-Fire Protection Facilities	129,121			311,621
1440 - DIF-Police Facilities	1,236,886			1,436,006

**City of Glendale  
Expenditures/Expenses by Department  
Fiscal Year 2014**

<b>DEPARTMENT/FUND</b>	<b>ADOPTED BUDGETED EXPENDITURES/ EXPENSES 2013</b>	<b>EXPENDITURE/ ADJUSTMENTS APPROVED 2013</b>	<b>ACTUAL EXPENDITURES/ EXPENSES* 2013</b>	<b>BUDGETED EXPENDITURES/ EXPENSES 2014</b>
1460 - DIF-Citywide Parks	292,989			360,390
1480 - DIF-Citywide Recreation Fac	1,047,929			906,326
1500 - DIF-Libraries	3,033,756			2,933,288
1520 - DIF-Citywide Open Spaces	243,129			241,496
1540 - DIF-Parks Dev Zone 1	115,525			82,432
1560 - DIF-Parks Dev Zone 2	60,343			48,671
1580 - DIF-Parks Dev Zone 3	19,501			40,366
1600 - DIF-Roadway Improvements	769,862			1,719,961
1620 - DIF-General Government	169,681			160,751
1720 - Fire Special Revenue		24,512		
1980 - Streets Constr. - 1999 Auth	1,008,894			441,567
2000 - Hurf Street Bonds	286,356			281,352
2040 - Public Safety Construction	1,708,891			1,745,161
2060 - Parks Construction	130,601			151,808
2100 - Economic Dev. Constr-1999 Auth	62,690			62,648
2130 - Cultural Facility Bond Fund	237,692			237,691
2140 - Open Space/Trails Constr-99 Au	586,583			587,036
2180 - Flood Control Construction	4,005,214			3,835,177
2280 - Cemetery Perpetual Care	5,626,041			5,638,226
2360 - Water and Sewer	5,000,000			5,000,000
2440 - Landfill	2,000,000			2,000,000
2480 - Sanitation	500,000			500,000
2540 - Risk Management Self Insurance	3,000,000			2,000,000
<b>Contingency Total</b>	\$ 39,096,866	\$ 1,158,531	\$	\$ 40,851,390
<b>Council Districts&amp;Of</b>				
1000 - General	\$ 1,043,312	\$ 8,004	\$ 1,042,853	\$ 1,122,899
<b>Council Districts&amp;Of Total</b>	\$ 1,043,312	\$ 8,004	\$ 1,042,853	\$ 1,122,899
<b>Financial Services</b>				
1000 - General	\$ 4,409,610	\$ 221,995	\$ 4,620,706	\$ 4,750,645
1282 - Arena Event Operations	17,000,000		1,844,296	9,500,000
1780 - Arena Special Revenue	1,117,000			
1790 - Stadium City Sales Tax - AZSTA	2,399,570		2,399,570	2,128,480
1842 - ARRA Stimulus Grants	57,225		4,450	15,000
1900 - G.O. Bond Debt Service	24,276,491		23,971,491	22,729,785
1920 - HURF Debt Service	4,708,869		4,708,869	4,695,875
1930 - PFC Debt Service	9,010,000	1,230,000	10,240,000	
1940 - M.P.C. Debt Service	16,488,582	4,090,000	20,578,582	29,496,137
1980 - Streets Constr. - 1999 Auth	6,066		6,066	
2000 - Hurf Street Bonds	1,030		1,030	
2040 - Public Safety Construction	2,000		2,000	2,000
2060 - Parks Construction	6,857		6,857	500
2080 - Gov't Facilities - 1999 Auth	3,734		3,734	
2100 - Economic Dev. Constr-1999 Auth	2,000		2,000	1,000
2180 - Flood Control Construction	5,213		5,213	5,000
2210 - Transportation Capital Project	13,568		13,568	
2360 - Water and Sewer	2,995,863	(215,498)	2,495,863	2,643,052
<b>Financial Services Total</b>	\$ 82,503,678	\$ 5,326,497	\$ 70,904,295	\$ 75,967,474

**City of Glendale  
Expenditures/Expenses by Department  
Fiscal Year 2014**

<b>DEPARTMENT/FUND</b>	<b>ADOPTED BUDGETED EXPENDITURES/ EXPENSES 2013</b>	<b>EXPENDITURE/ ADJUSTMENTS APPROVED 2013</b>	<b>ACTUAL EXPENDITURES/ EXPENSES* 2013</b>	<b>BUDGETED EXPENDITURES/ EXPENSES 2014</b>
<b>Fire Services</b>				
1000 - General	\$ 25,660,765	\$ 1,346,232	\$ 26,693,331	\$ 27,794,499
1281 - Stadium Event Operations	389,828	(18,720)	389,828	389,803
1282 - Arena Event Operations	302,336	161	218,629	303,094
1283 - CamelbackRanch EventOperations	28,852	18,720	28,852	28,852
1420 - DIF-Fire Protection Facilities	11,480	4,234	7,100	8,614
1540 - DIF-Parks Dev Zone 1	39,632			120,822
1720 - Fire Special Revenue	6,559,036	50,969	6,452,530	6,913,425
1840 - Grants	3,500,000	(1,246,245)	500,000	500,000
2040 - Public Safety Construction	260,144	(1,395)	258,749	
2530 - Training Facility Revenue Fund	738,533	4,056	708,533	760,631
2538 - Glendale Health Center	54,000	5,000	54,000	54,010
<b>Fire Services Total</b>	<b>\$ 37,544,606</b>	<b>\$ 163,012</b>	<b>\$ 35,311,552</b>	<b>\$ 36,873,750</b>
<b>HR &amp; Risk Mgt</b>				
1000 - General	\$ 1,720,700	\$ 261,054	\$ 1,972,529	\$ 1,756,974
1190 - Employee Groups	20,000		20,000	20,000
2540 - Risk Management Self Insurance	3,024,506	(265,866)	2,500,000	2,758,640
2560 - Workers Comp. Self Insurance	1,407,000		1,407,000	1,407,000
2580 - Benefits Trust Fund	22,348,826		22,348,826	22,348,826
<b>HR &amp; Risk Mgt Total</b>	<b>\$ 28,521,032</b>	<b>\$ (4,812)</b>	<b>\$ 28,248,355</b>	<b>\$ 28,291,440</b>
<b>Intergovt. Programs</b>				
1000 - General	\$ 640,658	\$ (1,015)	\$ 638,158	\$ 476,818
<b>Intergovt. Programs Total</b>	<b>\$ 640,658</b>	<b>\$ (1,015)</b>	<b>\$ 638,158</b>	<b>\$ 476,818</b>
<b>Mayor's Office</b>				
1000 - General	\$ 362,188	\$ (73,269)	\$ 287,444	\$ 291,078
<b>Mayor's Office Total</b>	<b>\$ 362,188</b>	<b>\$ (73,269)</b>	<b>\$ 287,444</b>	<b>\$ 291,078</b>
<b>Misc. Grants &amp; Misc Capital Grants</b>				
1840 - Grants	\$ 6,960,603	\$ (5,896,928)	\$ 975,000	\$ 5,724,494
<b>Misc. Grants &amp; Misc Capital Grants Total</b>	<b>\$ 6,960,603</b>	<b>\$ (5,896,928)</b>	<b>\$ 975,000</b>	<b>\$ 5,724,494</b>
<b>N'Hood &amp; Human Svcs</b>				
1000 - General	\$ 2,176,893	\$ (90,457)	\$ 2,076,833	\$ 1,629,355
1300 - Home Grant	773,117		773,117	1,625,895
1310 - Neighborhood Stabilization Pgm	600,000	1,000,000	600,000	1,320,000
1311 - N'hood Stabilization Pgm III	1,684,188	(1,000,000)	1,684,188	1,601,026
1320 - C.D.B.G.	2,336,844	2,539	2,336,844	3,194,359
1820 - CAP Grant	1,287,197	2,528	1,100,500	1,119,138
1830 - Emergency Shelter Grants	174,160		139,328	208,992
1842 - ARRA Stimulus Grants	60,000	40,000	2,931	
2500 - Pub Housing Budget Activities	12,700,110	10,990	12,700,110	15,912,427
<b>N'Hood &amp; Human Svcs Total</b>	<b>\$ 21,792,509</b>	<b>\$ (34,400)</b>	<b>\$ 21,413,851</b>	<b>\$ 26,611,192</b>
<b>Non-Departmental</b>				

**City of Glendale  
Expenditures/Expenses by Department  
Fiscal Year 2014**

<b>DEPARTMENT/FUND</b>	<b>ADOPTED BUDGETED EXPENDITURES/ EXPENSES 2013</b>	<b>EXPENDITURE/ ADJUSTMENTS APPROVED 2013</b>	<b>ACTUAL EXPENDITURES/ EXPENSES* 2013</b>	<b>BUDGETED EXPENDITURES/ EXPENSES 2014</b>
1000 - General	\$ 644,720	\$ 6,556	\$ 1,984,881	\$ 783,465
<b>Non-Departmental Total</b>	<b>\$ 644,720</b>	<b>\$ 6,556</b>	<b>\$ 1,984,881</b>	<b>\$ 783,465</b>
<b>Parks, Rec &amp; Library</b>				
1000 - General	\$ 12,879,553	\$ 54,973	\$ 13,139,949	\$ 11,733,957
1220 - Arts Commission Fund	316,090	177	166,090	356,677
1260 - Library	155,000		155,000	148,905
1280 - Youth Sports Complex	262,000		262,000	262,000
1282 - Arena Event Operations	49,966		49,966	49,901
1340 - Highway User Gas Tax	2,012,694	32,373	2,012,694	2,632,413
1460 - DIF-Citywide Parks	2,216	1,264	1,590	1,890
1480 - DIF-Citywide Recreation Fac	2,216	1,266	1,592	1,890
1500 - DIF-Libraries	213,265	4,366	208,059	209,572
1520 - DIF-Citywide Open Spaces	261,689	1,264	1,590	261,363
1540 - DIF-Parks Dev Zone 1	2,216	1,266	1,592	1,890
1560 - DIF-Parks Dev Zone 2	140,883	(9,171)	2,793	134,519
1580 - DIF-Parks Dev Zone 3	38,911	1,266	1,592	44,585
1840 - Grants	550,000	(370,000)	135,000	450,000
1842 - ARRA Stimulus Grants	165,079		165,079	
1880 - Parks & Recreation Self Sust	1,231,083	7,062	1,091,083	1,156,806
1885 - Parks & Recreation Designated	177,038		34,702	129,368
2060 - Parks Construction	142,426	25,249	26,097	126,491
<b>Parks, Rec &amp; Library Total</b>	<b>\$ 18,602,325</b>	<b>\$ (248,645)</b>	<b>\$ 17,456,468</b>	<b>\$ 17,702,227</b>
<b>Police Services</b>				
1000 - General	\$ 49,947,667	\$ 155,316	\$ 49,548,850	\$ 51,943,624
1281 - Stadium Event Operations	1,743,299	9,918	1,743,299	1,753,224
1282 - Arena Event Operations	839,752	218	588,632	812,392
1283 - CamelbackRanch EventOperations				28,482
1440 - DIF-Police Facilities	10,919	4,029	6,832	8,116
1700 - Police Special Revenue	14,240,490	133,768	13,740,490	15,627,787
1840 - Grants	3,695,789	775	2,395,789	3,192,778
1842 - ARRA Stimulus Grants	661,617		406,812	
1860 - RICO Funds	3,895,270	136	3,895,270	3,896,249
2040 - Public Safety Construction	458,889	82,462	301,644	322,542
2530 - Training Facility Revenue Fund	340,622	1,721	340,622	350,045
<b>Police Services Total</b>	<b>\$ 75,834,314</b>	<b>\$ 388,343</b>	<b>\$ 72,968,240</b>	<b>\$ 77,935,239</b>
<b>Public Works</b>				
1000 - General	\$ 7,459,471	\$ 260,292	\$ 7,437,147	\$ 7,280,230
1040 - General Services	8,992,555	35,379	8,992,555	9,362,930
1120 - Vehicle Replacement	2,795,693		2,795,693	2,795,693
1280 - Youth Sports Complex	60,000		60,000	60,000
1283 - CamelbackRanch EventOperations	258,206	(20,937)	39,201	479,048
1340 - Highway User Gas Tax	1,043,221	42,193	1,043,221	4,197,556
1600 - DIF-Roadway Improvements	256,922	10,730	24,193	546,243
1620 - DIF-General Government	12,799	7,323	9,280	10,842
1842 - ARRA Stimulus Grants	36,604		32,451	
1980 - Streets Constr. - 1999 Auth	1,817,575	(21,482)	26,140	1,769,953

**City of Glendale  
Expenditures/Expenses by Department  
Fiscal Year 2014**

<b>DEPARTMENT/FUND</b>	<b>ADOPTED BUDGETED EXPENDITURES/ EXPENSES 2013</b>	<b>EXPENDITURE/ ADJUSTMENTS APPROVED 2013</b>	<b>ACTUAL EXPENDITURES/ EXPENSES* 2013</b>	<b>BUDGETED EXPENDITURES/ EXPENSES 2014</b>
2080 - Gov't Facilities - 1999 Auth	71,606	(3,369)	4,062	64,175
2180 - Flood Control Construction	2,609,797	138,317	1,202,697	1,706,342
2440 - Landfill	9,747,887	40,902	7,798,314	19,079,051
2480 - Sanitation	15,603,309	118,919	14,273,970	15,968,198
2530 - Training Facility Revenue Fund	417,031	2,829	417,031	415,244
<b>Public Works Total</b>	<b>\$ 51,182,676</b>	<b>\$ 611,096</b>	<b>\$ 44,155,955</b>	<b>\$ 63,735,505</b>
<b>Tech. &amp; Innovation</b>				
1000 - General	\$ 3,910,458	\$ (403,413)	\$ 3,495,158	\$ 3,845,142
1100 - Telephone Services	981,990	415	981,990	885,104
1140 - PC Replacement	3,166,124	428	3,166,124	2,707,898
<b>Tech. &amp; Innovation Total</b>	<b>\$ 8,058,572</b>	<b>\$ (402,570)</b>	<b>\$ 7,643,272</b>	<b>\$ 7,438,144</b>
<b>Transportation Svcs</b>				
1281 - Stadium Event Operations	\$ 725,676	\$	\$ 615,676	\$ 872,722
1282 - Arena Event Operations	15,000		15,000	14,981
1340 - Highway User Gas Tax	3,686,427	36,782	3,686,427	4,945,307
1650 - Transportation Grants	7,936,055	(88,513)	2,597,325	7,833,888
1660 - Transportation Sales Tax	11,822,518	41,862	11,822,518	12,380,915
1760 - Airport Special Revenue	600,451	2,311	600,451	674,219
1970 - Transportation Debt Service	7,331,281		7,331,281	7,331,080
1980 - Streets Constr. - 1999 Auth	448,427	(38,577)	74,743	420,573
2120 - Airport Capital Grants	16,039,242	(5,946,483)	294,047	12,654,269
2210 - Transportation Capital Project	34,902,857	200,014	6,094,684	37,810,188
<b>Transportation Svcs Total</b>	<b>\$ 83,507,934</b>	<b>\$ (5,792,604)</b>	<b>\$ 33,132,152</b>	<b>\$ 84,938,142</b>
<b>Water Services</b>				
2360 - Water and Sewer	\$ 101,008,842	\$ 393,909	\$ 73,172,003	\$ 87,984,860
1842 - ARRA Stimulus Grants	957,540	(40,000)	752,341	35,000
1200 - Utility Bill Donation				200,000
<b>Water Services Total</b>	<b>\$ 101,966,382</b>	<b>\$ 353,909</b>	<b>\$ 73,924,344</b>	<b>\$ 88,219,860</b>
<b>Carryover Reserve</b>				
1000 - General	\$	\$ 122,324	\$	\$
1283 - CamelbackRanch EventOperations		20,937		
1560 - DIF-Parks Dev Zone 2		7,456		
1600 - DIF-Roadway Improvements		1,893		
1650 - Transportation Grants		88,513		
1980 - Streets Constr. - 1999 Auth		60,059		
2080 - Gov't Facilities - 1999 Auth		3,369		
2120 - Airport Capital Grants		3,936,713		
2130 - Cultural Facility Bond Fund		375		
<b>Carryover Reserve Total</b>	<b>\$</b>	<b>\$ 4,241,639</b>	<b>\$</b>	<b>\$</b>
<b>TOTAL ALL DEPARTMENTS</b>	<b>\$ 579,000,000</b>	<b>\$</b>	<b>\$ 429,987,972</b>	<b>\$ 576,000,000</b>

\* Includes actual expenditures/expenses recognized on the modified accrual or accrual basis as of the date the proposed budget was prepared, plus estimated expenditures/expenses for the remainder of the fiscal year.

**City of Glendale  
Full-Time Employees and Personnel Compensation  
Fiscal Year 2014**

FUND	Full-Time Equivalent (FTE) 2014	Employee Salaries and Hourly Costs 2014	Retirement Costs 2014	Healthcare Costs 2014	Other Benefit Costs 2014	Total Estimated Personnel Compensation 2014
<b>GENERAL FUNDS</b>						
1000 - General	1,010.75	\$ 69,413,765	\$ 14,271,954	\$ 9,682,303	\$ 4,325,048	= \$ 97,693,070
1040 - General Services	31.00	1,619,294	186,879	288,582	123,907	2,218,662
1100 - Telephone Services	1.00	67,248	7,761	11,951	5,146	92,106
1140 - PC Replacement	1.00	44,070	5,086	8,313	3,372	60,841
1220 - Arts Commission Fund	1.00	60,584	6,992	5,394	4,636	77,606
1240 - Court Security/Bonds	3.00	165,552	32,316	29,606	12,667	240,141
1281 - Stadium Event Operations	2.00	82,029	9,467	17,203	6,276	114,975
1282 - Arena Event Operations	2.00	73,842	8,522	10,005	5,651	98,020
1740 - Civic Center	4.00	216,892	25,030	42,104	16,596	300,622
1750 - City Sales Tax-Bed Tax	2.50	140,971	16,269	22,180	10,788	190,208
2530 - Training Facility Revenue Fund	9.00	535,301	104,650	95,369	25,303	760,623
<b>Total General Funds</b>	<b>1,067.25</b>	<b>\$ 72,419,548</b>	<b>\$ 14,674,926</b>	<b>\$ 10,213,010</b>	<b>\$ 4,539,390</b>	<b>= \$ 101,846,874</b>
<b>SPECIAL REVENUE FUNDS</b>						
1320 - C.D.B.G.	8.75	\$ 495,812	\$ 57,222	\$ 81,187	\$ 37,937	= \$ 672,158
1340 - Highway User Gas Tax	39.00	1,948,373	224,859	352,778	149,084	2,675,094
1660 - Transportation Sales Tax	49.25	2,475,121	285,655	422,403	187,947	3,371,126
1700 - Police Special Revenue	111.00	6,776,659	1,637,927	992,530	518,342	9,925,458
1720 - Fire Special Revenue	48.00	3,239,192	721,033	482,362	82,235	4,524,822
1760 - Airport Special Revenue	6.00	306,179	35,337	38,499	23,429	403,444
1820 - CAP Grant	5.50	253,875	29,299	64,754	19,427	367,355
1840 - Grants	2.00	104,053	12,008	20,502	7,962	144,525
1860 - RICO Funds	0.50	21,250	2,453	4,157	1,627	29,487
1880 - Parks & Recreation Self Sust	5.00	195,670	22,582	34,968	14,975	268,195
<b>Total Special Revenue Funds</b>	<b>275.00</b>	<b>\$ 15,816,184</b>	<b>\$ 3,028,375</b>	<b>\$ 2,494,140</b>	<b>\$ 1,042,965</b>	<b>= \$ 22,381,664</b>
<b>DEBT SERVICE FUNDS</b>						
<b>Total Debt Service Funds</b>		\$	\$	\$	\$	= \$
<b>CAPITAL PROJECTS FUNDS</b>						
<b>Total Capital Projects Funds</b>		\$	\$	\$	\$	= \$
<b>PERMANENT FUNDS</b>						
<b>Total Permanent Funds</b>		\$	\$	\$	\$	= \$
<b>ENTERPRISE FUNDS</b>						

**City of Glendale  
Full-Time Employees and Personnel Compensation  
Fiscal Year 2014**

<b>FUND</b>	<b>Full-Time Equivalent (FTE) 2014</b>	<b>Employee Salaries and Hourly Costs 2014</b>	<b>Retirement Costs 2014</b>	<b>Healthcare Costs 2014</b>	<b>Other Benefit Costs 2014</b>	<b>Total Estimated Personnel Compensation 2014</b>
2360 - Water and Sewer	233.25	\$ 11,789,512	\$ 1,360,614	\$ 2,053,292	\$ 899,977	= \$ 16,103,395
2440 - Landfill	39.00	1,993,252	230,042	348,904	150,566	2,722,764
2480 - Sanitation	74.00	3,100,056	357,776	695,080	237,212	4,390,124
2500 - Pub Housing Budget Activities	24.00	1,175,050	135,611	223,779	89,910	1,624,350
<b>Total Enterprise Funds</b>	<b>370.25</b>	<b>\$ 18,057,870</b>	<b>\$ 2,084,043</b>	<b>\$ 3,321,055</b>	<b>\$ 1,377,665</b>	<b>= \$ 24,840,633</b>
<b>TOTAL ALL FUNDS</b>	<b>1,712.50</b>	<b>\$ 106,293,602</b>	<b>\$ 19,787,344</b>	<b>\$ 16,028,205</b>	<b>\$ 6,960,020</b>	<b>= \$ 149,069,171</b>