

**CITY CLERK  
ORIGINAL**

C-7820  
11/21/2007



**CITY OF GLENDALE  
MATERIALS MANAGEMENT  
REQUEST FOR QUOTATION**

**QUOTATION NUMBER:** RFQ 07-77  
**DESCRIPTION:** Landfill Landscape Maintenance  
**DUE DATE:** November 27, 2007 AT 2:00 P.M. LOCAL TIME

Offers for the materials or services specified will be received by the City of Glendale, Materials Management until the time and date cited.

Offers must be in the actual possession of Materials Management on or prior to the time and date, and at the location indicated above. Late offers will not be considered. Offers must be submitted in a sealed envelope with the Solicitation Number and the bidder's name and address clearly indicated on the envelope. See Paragraph 2.2 for additional instructions for preparing an offer.

Additional instructions for preparing an offer are provided within.

**OFFERORS ARE STRONGLY ENCOURAGED TO CAREFULLY READ THE ENTIRE QUOTATION.**

For questions regarding  
General Terms and Conditions contact:  
**Brian Guzzi, C.P.M.**  
Materials Management  
(623) 930-2863  
Bguzzi@glendaleaz.com

For questions regarding  
Scope or Specifications contact:  
**Ernie Ruiz**  
Landfill  
(623) 640-1046  
Eruiz@glendaleaz.com

**SECTION ONE  
SPECIFICATIONS**

CITY OF GLENDALE  
Materials Management

**Solicitation Number: RFQ 07-77**  
Landfill Landscape Maintenance

- 1.1 **SCOPE** - The work shall include furnishing all materials, tools, supplies, labor, and equipment necessary to maintain all of the LANDFILL'S LANDSCAPED AREAS located along Glendale Avenue and Northern Avenue. Duties include, but are not limited to mowing, maintaining planted areas, shrubs and trees, maintaining sprinklers, drip, and bubbler systems, and providing weed and pest control. All specifications apply except where expressly noted otherwise.

In addition to the Landfill there is also a Materials Recovery Facility (MRF) that is on the same property. This facility also has landscaping which consists of 3700 square feet of landscaped area including four (4) trees and 97 bushes. There is no grass in the area by the MRF. The same specifications that apply to the landfill landscape also apply to the MRF landscaping.

- 1.2 **SPECIFIC MAINTENANCE ITEMS** - All of the specific maintenance items are applicable to all areas to be contracted.

1.2.1 Soil - Areas dressed with decomposed granite (approx. 200,000 square feet) will be raked as needed, but no less than once every three weeks. Excessive erosion, traffic damage, or vandalism shall be repaired at extra cost, materials and labor, at the discretion of the City. Include as an option the annual price to maintain a weed free environment in all the bare earth areas (approx. 900,000 square feet) to the south and east of the landfill.

1.2.2 Weeding - All planted areas shall be kept free of grasses and weeds. If reweeding is not performed, the City will consider the maintenance to be unsatisfactory. All broad leaf weeds in lawn or landscaped areas shall be controlled with proper chemical application as needed.

1.2.3 Mowing - Bermuda grass (approx. 107,000 square feet) shall be mowed weekly during the active growing season, March through October, and a minimum of two (2) mowings per month is required during the months, November through February. The height of cutting shall be maintained consistently, to ensure against mower burns or gouges. Grass clippings from the Landfill's landscaped areas may be disposed of, at no charge, in the landfill, on the day of cutting. Turf shall be edged and trimmed as necessary to maintain a neat appearance. Flail mowers will be allowed on all grass areas as long as there are no mower burns or gouges.

1.2.4 Trimming - Plant material shall be trimmed to maintain natural growth habits, each species being maintained according to cultural requirements. All medians, driveways and streets shall be kept free of obstructions, i.e. low hanging branches, overhanging shrubbery, etc. When a sight restriction occurs, necessary trimming must be performed within forty-eight (48) hours of notification from the City. All

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**SPECIFICATIONS**

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Landfill Landscape Maintenance

trimmings may be discarded in the landfill, at no charge, on the day the trimming is done.

- 1.2.5 Pruning – Yearly – All trees shall be pruned yearly, except where undergrowth must be pruned from the trees as often as necessary to permit unobstructed passage to pedestrians and to prevent sight obstructions near an intersection.
- 1.2.6 Damage – Extensive damage caused by circumstances beyond the Contractor’s control shall be repaired by the Contractor or the City. If the work is done by the Contractor, the Contractor shall be compensated for this work at actual cost for materials and labor. All work done by the Contractor is to be approved by the Landfill Supervisor, prior to the work being done.

The Contractor shall be responsible for damage done to sprinkler heads and valves due to careless operation of vehicles and lawn mowers.

- 1.2.7 Pest and Rodent Control – The Contractor shall control pests within the contracted area. Pests may include, but not be limited to, ants, rodents, insects, gophers and other pests which burrow, crawl, fly, nest or otherwise reside within the contracted area. The Contractor shall take all normal precautions common to the trade and institute proper procedures for the control of pests and rodents and shall be responsible for all damages resulting from improper procedures or failure to take normal precautions.

1.2.8 Sprinkler Maintenance Details

- a. The Contractor is required to inspect the sprinkler systems each week for proper operation. The Contractor is to submit to the City a weekly report as to the sprinkler operation and/or maintenance done throughout the year.
- b. The City will do spot inspections to check the accuracy of the Contractor’s Maintenance Reports. If discrepancies are found, the Contractor will have forty-eight (48) consecutive hours to correct the problems. While the Contractor is correcting problems in the unsatisfactory areas, the specified level of service will be maintained in all other aspects of this contract.

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- c. During sprinkler system inspection, the Contractor shall furnish all labor and equipment to maintain and repair the sprinkler systems, bubbler systems, and drip irrigation systems.
- d. The Contractor shall provide all parts necessary to maintain the sprinkler, drip and bubbler systems. The Contractor shall be reimbursed for all parts. Any expenditure over \$200 must have prior approval by the City. The Contractor shall return all sprinkler parts, control valves, and valve parts that have been replaced due to damage or malfunction to the City's landfill equipment yard every week on Friday morning.
- e. Under the direction of the City, the Contractor will repair sprinkler, control valves, and control clocks.
- f. The Contractor shall adjust sprinkler heads and valve boxes to the level of the ground surface.
- g. The Contractor shall adjust sprinkler head arcs and nozzles as required so water is not sprayed into the streets or driveways.
- h. Control valves, sprinklers and direct burial control wires shall be located and repaired by the Contractor.
- i. The Contractor shall be responsible for properly removing control clocks needing repair, marking station wires, delivering clocks to a City authorized vendor for repairs, and reinstalling the control clock with station wires in the original order as found. If repairs encountered will take more than three working days to correct, manual operation of the watering system must be done by the Contractor.
- j. When sprinkler systems are out of service due to system failure or Contractor's neglect, the Contractor shall be required to water by hand or other means in accordance with plant and vegetation needs. This shall not be an extra labor or equipment charge.

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- k. When rain occurs or is in the forecast with some certainty, all sprinkler system controllers shall be turned off by the Contractor's personnel. The Contractor will notify the City before turn-off process starts and when the turn-off process is completed. The Contractor will notify the City when the sprinkler systems controllers are to be turned back on. The Contractor will submit a line item charge for completion of rain adjustments to the sprinkler controllers.
  
- l. The Contractor shall maintain control clocks with times specified by the City. If the Contractor feels that the City's specified times need adjustments, the Contractor shall make the adjustments, and notify the City in writing where and when the adjustments have been made. The notification is to accompany the weekly report (including when controllers are turned off due to rain or repair).
  
- m. If the sprinkler control timer has been changed in regard to duration and frequency of water application, and the City has not been notified of such a change, the Contractor shall be notified in writing of the unauthorized change and the location. If the problem recurs in the same location, the Contractor shall be charged \$50.00 for non-compliance of efficient water management practices.

- 1.3 **QUALITY CONTROL** – The Contractor shall establish a complete quality control program to assure the requirements of the contract are provided as specified. One copy of the Contractor's quality control program shall be provided to the City at the time of notice of award of contract. The City will approve or disapprove the Contractor's program within ten (10) working days of submittal. The Contractor **MUST** have an approved program before work starts. The program shall include but not be limited to the following:

Contractor shall prepare a written Monthly Summary Report covering the maintenance activities and submit to the City, along with monthly invoices for payment. The Contractor will also be required to provide a schedule for weekly maintenance of all areas, specifying when each area will be maintained.

- 1.4 **LIST OF EQUIPMENT** – Contractor shall furnish a list of vehicles and equipment that is to be used to fulfill this contract.

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- 1.5 **PERFORMANCE STANDARDS** – In April or May, or when the weather has stayed at approximately 90 degrees or higher for more than a week, the turf areas will be treated with ammonium sulfate 21-0-0, and in July, with Urea 44-0-0 with iron. Both are to be applied at a rate of 70 pounds per acre. Before the April treatment of fertilizer, the turf will be aerated.

In the fall (around October/November), or when the proper time for preparation to begin annual winter rye seeding comes based on ambient temperatures, the turf will be scalped, dethatched, and, if necessary, aerated. Once the preparation is completed, winter rye seed will be applied to the turf areas. If necessary, the contractor shall provide mulch for seeding. The Contractor will then adjust the irrigation system for the proper period, to allow the rye grass to germinate and grow. Once the rye grass has established itself, the irrigation system will be again adjusted to its proper time intervals to maintain a healthy turf condition. After the winter rye has undergone two to three normal mowing events, a 16-20 fertilizer (nitrogen, phosphorous, and potash) will be applied to the rye grass.

Weed control will be done by using a pre-emergent yearly and by spot treatments monthly. All weed control products shall contain a dye for easy identification of treated areas.

Seeding of damaged areas must take place within 30 calendar days of notice from the City.

Replanting of dead plant material must take place within 30 calendar days of notice from the City. The Contractor shall submit a listing with prices to the Landfill Supervisor for prior approval and shall be reimbursed for all approved plant materials.

- 1.6 **ADDITIONS** – New landscaped areas (sections) to be maintained may come into being from time to time. If, and as, this occurs, the Contractor will be requested to submit a negotiable monthly/annual maintenance cost quote for those sections. Upon approval of the Landfill Supervisor, such additions will be added to and become a part of this contract through properly executed forms.
- 1.7 **SITE INSPECTIONS** – Contractors shall visit the sites and familiarize themselves with any conditions which may affect performance and proposal prices. Submission of proposal will be prima facie evidence that the Contractor made a site inspection and is aware of all conditions affecting performance and proposal prices.

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- 1.8 **WATER** – The City shall furnish all water. Penalties will be assessed for wasting of water and failure to repair sprinkler system leaks, breaks, etc.

The penalty shall be assessed on the basis of loss beyond the monthly average for a specific area. The charge shall be at the highest commercial rate.

- 1.9 **DEFICIENCIES IN WORK, PENALTIES AND REMEDIES** – Each week, the Contractor's performance for each year will be evaluated by a member of the City's Landfill staff. In the event the performance is unsatisfactory and the poor performance is clearly the fault of the Contractor, (any service not performed which is required by the contract, or performed in an unacceptable manner) the Contractor will be given written notice setting forth the deficiencies, a date by which deficiencies must be remedied, and the amount of money being withheld until the deficiencies are corrected to the City's approval. If the Contractor has been notified of a deficiency and the deficiency is not corrected within the time period specified in the work statement for each task, the withheld funds, as described in the paragraph above, will not be paid. Exceptions may be made with prior approval of the City for delays in the ordering of parts and adverse weather conditions. In the event the Contractor is deficient in any required service, the City may perform the service by the use of City personnel or by a separate contractor. The cost of services performed by City personnel or a separate contractor will be deducted from the Contractor's monthly invoice. The Contractor shall not have the exclusive right during the term of the contract and all renewals thereof within the City.

- 1.10 **LABOR CHARGES** – Labor charges for services not covered in line items of the proposal, exceeding \$200 shall be approved by the City prior to starting work. The Contractor shall submit an estimate to the City for approval. The charges are to be determined as fair and reasonable by the City. The City reserves the right to perform the work by others if the Contractor's estimate is not considered fair and reasonable.

- 1.11 **DAMAGES** – Any damages done to the public grounds and right of ways which are clearly determined as the fault of the Contractor due to neglect or careless operation will be paid for by the Contractor. This will include but not be limited to damages to facilities, equipment, sprinklers, and structures, driving off designated areas, and landscaping.

All work to be done by the Contractor is to be approved by the Landfill Supervisor prior to work being done.

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- 1.12 **PERMITS AND LICENSES** – The Contractor shall be responsible for obtaining any and all permits required to perform this service. The Contractor shall be licensed by the State of Arizona Structural Board of Pesticide Control. Employees driving the Contractor’s vehicles shall at all times possess and carry a valid vehicle operator’s license issued by the State of Arizona.
- 1.13 **ACCEPTANCE** – All work specified shall be completed under the direction and satisfaction of the City of Glendale. The City will monitor the Contractor’s performance weekly to present a monthly evaluation of the Contractor’s overall compliance with said contract.
- 1.14 **COMPLAINTS RECEIVED BY THE CITY** – The City will notify the Contractor by telephone and /or in writing of each contract complaint reported by the public. A citizen complaint form will be given to the Contractor which will indicate the day and hour the complaint was observed or reported, the location and description of the complaint, and the section (or fraction thereof) to be deducted from contract payment, if appropriate.

The Contractor will have forty-eight (48) consecutive hours to correct the problem (if applicable, exceptions will be made for ordering of parts and adverse weather conditions). The Contractor will submit to the Landfill Supervisor in writing when and how the problem was corrected, and the action to prevent the situation from recurring.

- 1.15 **CITY-CONTRACTOR RELATIONS** – Throughout the period of this Contract, the Contractor shall establish and maintain a local office and an authorized managing agent. The Contractor’s managing agent shall serve as the point of contact for dealing and communicating with the Contractor.

The Contractor shall have field supervisor available workdays during the hours of 7:00a.m.to 4:00 p.m. for coordination with the City. The Contractor shall provide a pager for the field supervisor to enhance communications between the City and the Contractor’s representative. The City will provide the Contractor with the appropriate radio frequency, if required.

The City shall designate a representative who shall meet with the Contractor’s agent. The designee will have the authority to make decisions on behalf of the City.

The Contractor shall furnish the Landfill Supervisor with a work sheet of work performed the previous week by Tuesday of the next week.

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- 1.16 **EQUIPMENT IDENTIFICATION** – Vehicles used by the Contractor shall be clearly identified with the company name and phone number of the local office on each side, including personal transportation vehicles used for business.
  
- 1.17 **CHEMICAL INVENTORY** – The Contractor shall provide the Landfill Inspector with a list of all chemicals used by the Contractor and provide Material Safety Data Sheets (M.S.D.S.) for each chemical listed. The City will determine if the chemicals can be used at the Landfill.
  
- 1.18 **SAFETY PLAN** – Upon award of the bid the successful bidder shall provide a Site Safety Plan to be reviewed by the Landfill Inspector and kept on file at the Landfill Administration Office.

**SECTION TWO**  
**TERMS AND CONDITIONS**

CITY OF GLENDALE  
Materials Management

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Landfill Landscape Maintenance

**2.1 INCORPORATION BY REFERENCE** All responses shall incorporate by reference the Scope/Specifications, Terms and Conditions, General Instructions and conditions, and any attachments. The "General Instructions and Conditions" (Revision #1) applicable to this solicitation are posted on the Internet. They are available for review and download at the City of Glendale's, Materials Management Internet home page, [www.glendaleaz.com/purchasing](http://www.glendaleaz.com/purchasing). Offerors are advised to review all provisions of the General Instructions and Conditions for this solicitation.

**2.2 RETURN OF OFFER** One CD-ROM containing the entire solicitation, contractor's response to solicitation (Offer) and an originally signed "Offer Sheet" (Section 3.0). With exception to the signed Offer Sheet and a copy of the Price Sheet, no Paper documents will be accepted. Response to the solicitation shall be in MS Word, Excel, Powerpoint and/or PDF format. Offers submitted in a format (paper or electronic) different than specified herein, may be rejected at the discretion of the City. If the offeror does not have this capability, companies such as Kinkos or Alphagraphics can provide this service at a nominal charge.

The offeror shall complete all sections of the solicitation in the format given (ie Offer Sheet, Price Sheet, Questionnaires) in the space provided. If additional space is needed than what is given, enter "See Attachment A for detail".

Submittal of the CD-ROM by the offeror in response to this solicitation shall be construed as the offeror's intent to be bound by any resultant contract.

**2.3 PREPARATION OF BID PACKAGE** Only the following items shall be completed and returned. Failure to include all the items may result in an offer being rejected. Offer packages shall be submitted in the following order:

**2.3.1 OFFER SHEET**, Section Three

**2.3.2 PRICE SHEET**, Section Four

**2.3.3 ADDENDUM**, Return all addenda

**2.3.4 REFERENCES/SPECIFICATIONS**, Information requested in Sections 1.4 and 2.11

**2.4 ALTERNATE OFFERS/EXCEPTIONS** Offers submitted as alternates, or on the basis of exceptions to specific conditions of purchase and/or required specifications, must be submitted as an attachment referencing the specific paragraph number(s) and adequately defining the alternate or exception submitted. Detailed product brochures and/or technical literature, suitable for evaluation, must be submitted with the bid. If no exceptions are taken, City will expect and require complete compliance with the specifications and all Conditions of Purchase.

**SECTION TWO**  
**TERMS AND CONDITIONS**

CITY OF GLENDALE  
Materials Management

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- 2.5 PRICE** All prices quoted shall be firm and fixed for the specified contract period.
- 2.6 TERM OF AGREEMENT** The term of agreement for this Quotation shall begin January 1, 2008 and continue for one year.
- 2.7 OPTION TO EXTEND** The City may, at its option and with the approval of the contractor, extend the period of this agreement an additional four (4) year(s), renewable on an annual basis. Contractor shall be notified in writing by the City Materials Manager of the City's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period. Price adjustments will only be reviewed during contract renewal.
- 2.8 FOB POINT** Prices quoted shall be FOB destination to: City of Glendale, AZ.
- 2.9 INSURANCE** Contractor, performing as an independent contractor hereunder, shall be fully responsible for providing Workers ' Compensation or other applicable insurance coverage for itself and its employees and the City shall have no responsibility of liability for such insurance coverage.

Contractor shall provide to the City of Glendale a copy of the policy or a certification by the insurance carrier, showing the contractor to have in effect during the term of this contract, a General Liability Insurance policy, which shall be the primary coverage for Contractor activities under this contract. The coverage limits of such insurance shall not be less than those listed below.

The insurance company issuing the policy required above shall have a "BB" financial rating, or better, in the current edition of Standard & Poors Insurance Guide and be authorized by the State of Arizona, Department of Insurance to transact business within the State. The certificate and policy shall name the City of Glendale as an additional insured and shall be primary coverage for the activity of the contractor.

The City reserves the right to terminate any contractor agreement if the contractor fails to maintain such insurance coverage.

Contractor must provide certification of insurance compliance within 10 calendar days after notification of award. Certification must include: name and address of insurance company; policy number; liability coverage amounts; a statement the policy will not be canceled or failed to be renewed without thirty (30) days written notice to the City.

Certification to be submitted to: Materials Management, 6829 North 58th Drive, Suite 202, Glendale, Arizona 85301-2599.

**SECTION TWO  
TERMS AND CONDITIONS**

CITY OF GLENDALE  
Materials Management  
**Solicitation Number: RFQ 07-77**  
Landfill Landscape Maintenance

<u>Type of Insurance (Minimum)</u>	<u>Limits of Liability</u>
Workers' Compensation	Statutory
Contractor(s) Protective Bodily Injury	\$1,000,000 each occurrence
Contractor(s) Protective Property damage	\$500,000 each accident
Contractual Bodily Injury	\$500,000 aggregate
Contractual property damage	\$1,000,000 each occurrence
Contractual property damage	\$500,000 each accident
Automobile bodily injury & property damage	\$500,000 aggregate
	\$1,000,000 each occurrence

**2.10 WORKER'S COMPENSATION** Contractor shall be in full compliance with the provisions of the Arizona Worker's Compensation Law (Title 23, Chapter 6, Arizona Revised Statutes) as amended, and all rules and regulations of the Industrial Commission of Arizona made in pursuance thereof. Contractor shall secure payment of compensation to employees by insuring the payment of such compensation with the State Compensation Fund or any insurance company authorized by the Insurance Department of Arizona to transact business in the State of Arizona.

Contractor further agrees that he shall require any and all sub-contractors performing work under the agreement to comply with said Worker's Compensation Law. It is expressly understood and agreed that all persons employed directly or indirectly by the Contractor, or any of his sub-contractors, shall be considered the employees of such Contractor, or his sub-contractor(s), and not the employees of the City of Glendale.

**2.11 REFERENCES** Provide with the quote, three letters of reference from companies for whom contractor has provided similar products/services in the last twelve months. Also include company name, address, phone number, contract person, a description of the products/services provided with a description of any major variation to the requirements of this QUOTE.

**2.12 SITE INSPECTION** Bidders should visit the site and familiarize themselves with any conditions which may affect performance and quote prices. Submission of a quote will be prima facia evidence that the bidder did, in fact, make a site inspection and is aware of all conditions affecting performance and quote prices. To arrange for an inspection contact: Ernie Ruiz at: 623.930.4726.

**SECTION TWO**  
**TERMS AND CONDITIONS**

CITY OF GLENDALE  
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**2.13** **M.S.D.S.** Contractor is to supply Materials Safety Data Sheets (M.S.D.S.) in accordance with Federal requirements. Contractor entering the City workplace with hazardous materials will supply the City with M.S.D.S. covering those particular products the contractor may expose City employees or the general public to while working at the site.

**SECTION THREE  
OFFER SHEET**

CITY OF GLENDALE  
Materials Management

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Landfill Landscape Maintenance

**3.1 OFFER** Bidder certifies that they have read, understand, and will fully and faithfully comply with this solicitation, its attachments and any referenced documents. Bidder also certifies that the prices offered were independently developed without consultation with any of the other bidders or potential bidders.

<u>GEORGE A. PACHECO JR.</u> Printed Name of Authorized Signatory	<u>PRESIDENT / CEO</u> Title
<u>PACHECO BROTHERS GARDENING, INC.</u> Company's Legal Name	<u>mark@pachecobrothers.com - AZ. SUPERVISOR</u> Company E-mail Address
<u>795 SANDOVAL WAY - CORPORATE ADD.</u> <u>8560 E WATERFORD CIRCLE</u> Address	<u>HAYWARD CA 94544</u> <u>MESA ARIZONA 85212</u> City, State & Zip Code
<u>(510) 487-3580</u> <u>(480) 882-9553</u> Telephone Number	<u>(510) 487-6830</u> <u>(480) 882-3488</u> FAX Number
<u>george@pachecobrothers.com</u> Authorized Signature E-mail Address	

**For questions regarding this offer: (If different from above)**

<u>NEAL HORNBECK</u> Contact Name	<u>(510) 487-3580</u> Phone Number	<u>(510) 487-6830</u> Fax Number
<u>neal@pachecobrothers.com</u> Contact Email Address		

**Tax/Company Status information:**

FEDERAL TAXPAYER ID NUMBER: 

Arizona Sales Tax No.  Tax Rate 8.5%

Bidder certifies it is a: Proprietorship \_\_\_ Partnership \_\_\_ Corporation X

Minority or woman owned business: Yes X No \_\_\_

*Neal Hornbeck 11/21/07*

SECTION FOUR  
PRICE SHEET

CITY OF GLENDALE  
Materials Management

**Solicitation Number: RFQ 07-77**  
Landfill Landscape Maintenance

4.1 PRICE

Landfill Landscape Maintenance per year in accordance with the specifications and provisions of this RFQ.

Monthly Contract Price \$ 2,400.00      Extended Annual Price \$ 28,800.00

MRF Landscape Maintenance per year in accordance with the specifications and provisions of this RFQ.

Monthly Contract Price \$ 300.00      Extended Annual Price \$ 3,600.00

The successful contractor shall provide two separate invoices each month – one for the services performed at the Landfill and a separate invoice for the MFR.

4.2 DISCOUNT/PAYMENT TERMS      1% NET 10 DAYS



# JUNIPERO SERRA HIGH SCHOOL

*A Catholic College Preparatory*

451 WEST 20TH AVENUE SAN MATEO, CA 94403-1385

November 20, 2007

Neal Hornbeck  
Pacheco Brother's Gardening Inc.  
795 Sandoval Way  
Hayward CA

Dear Neal

Please accept this as a letter of reference that you may use as you wish.

You, Oscar and Pacheco Brothers have been performing the annual maintenance and replanting of my baseball field for the last 10 years. Serra High School is a Private Catholic Boys school that values our athletic program. The football teams practice on our outfield during the summer and fall. When those boys get off it at the end of their season it is destroyed. Every November you have the challenge of repairing and returning the devastated field to a beautiful baseball field. And every year you succeed.

We go back to Pacheco every year to do this work because you are always on time, on budget and completely professional. I will admit that I have had many worrisome days when the grass was not growing fast enough in December, but it is always ready and healthy when our Baseball teams get out there to practice and play in January.

Sincerely

Greg Gump  
Maintenance Director  
Junipero Serra High School



*"Small Town Atmosphere  
Outstanding Quality of Life"*

November 20, 2007

City of Glendale

The Town of Danville has utilized Pacheco Brothers Gardening, Inc. for landscape and creek cleaning maintenance for many years. They currently have the parks maintenance contract, and they do an excellent job of meeting all specifications

Sincerely,  
TOWN OF DANVILLE



Jed Johnson  
Maintenance Services Manager

510 LA GONDA WAY, DANVILLE, CALIFORNIA 94526

Administration  
(925) 314-3388

Building  
(925) 314-3330

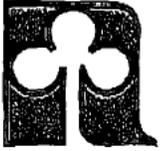
Engineering & Planning  
(925) 314-3310

Transportation  
(925) 314-3310

Maintenance  
(925) 314-3450

Police  
(925) 314-3410

Parks and Recreation  
(925) 314-3400



**CITY OF NEWARK, CALIFORNIA**

37101 Newark Boulevard • Newark, California 94560-3796 • (510) 793-1400 • FAX (510) 794-2308

November 20, 2007

**RE: REFERENCE LETTER FOR PACHECO BROTHERS GARDENING, INC**

To Whom It May Concern:

Pacheco Brothers Gardening, Inc. has worked with the City of Newark for several years. They have been our landscape contractor maintaining several City owned properties as well as the Lighting and Landscape Districts. They respond in a very timely manor to our concerns and additional work as it arises. The workers are knowledgeable and professional.

If you have any questions, please call me at [REDACTED]

SUE CAREY  
Maintenance Supervisor

(HALETTERS\REFERENCE\RT DOC)



**Pacheco Brothers Gardening, Inc.**  
**Landscape - Maintenance Contractor**

**MUNICIPALITY/GOVERNMENT  
 MAINTENACE CONTACTS**

CITY OF HAYWARD 777 B STREET HAYWARD, CA 94541	ROADSIDES	1999 TO PRESENT	DAN NAGLE [REDACTED]
CITY OF NEWARK 37101 NEWARK BLVD NEWARK, CA 94560	PARKS & ROADSIDES	1989 TO 1991 1999 TO PRESENT	JOHN WRINKLE [REDACTED]
CITY OF SAN RAMON PO BOX 5148 SAN RAMON, CA 94583	PARKS AND ROADSIDES	1991 TO 1994 1997 TO PRESENT	DORN DRIGGS [REDACTED]
TOWN OF DANVILLE 510 LA GONDA WAY DANVILLE, CA. 94526	ROADSIDES	2006 TO PRESENT	JOHN TEIXEIRA [REDACTED]
MCE 6515 TRINITY COURT DUBLIN, CA 94578	PARKS AND ROADSIDES FOR CITY OF DUBLIN	1992 TO 1996 1999 TO PRESENT	STEVE LOWREY [REDACTED]
CITY OF FREMONT PARKS DEPT 37350 SEQUOYA ROAD FREMONT, CA 94536	CITY OF BRENTWOOD PARKS	2000 TO PRESENT 1998 TO 2003	HERB REZENIES [REDACTED]
CASTRO VALLEY USD PO BOX 2146 CASTRO VALLEY, CA 94546	SPORTSFIELD MOWING	1998 TO PRESENT	MIKE MILLER [REDACTED]
CITY OF ANTIOCH 1201 WEST 4 <sup>TH</sup> STREET ANTIOCH, CA 94531	PARKS AND ROADSIDES	1998 TO PRESENT	FRANK PALMERI [REDACTED]



*Pacheco Brothers Gardening, Inc.*  
*Landscape - Maintenance Contractor*

CHEMICAL SPRAY REFERENCES

MCE 6515 TRINITY COURT DUBLIN, CA 94568	PARKS AND ROADSIDES FOR CITY OF BRENTWOOD CITY OF DUBLIN	STEVE LOWREY [REDACTED]
NAPA UNIFIED SCHOOL DIST 1616 LINCOLN AVE NAPA, CA 94558	MISC SCHOOL SITES	RICH WHITTINGON [REDACTED]
ZONE 7 WATER AGENCY -- FLOOD CONTROL 5997 PARKSIDE DRIVE PLEASANTON, CA 94588	CANALS	JOE SET [REDACTED]
HAYWARD USD 25500 AMADOR STREET HAYWARD, CA 94544	MISC SCHOOL SITES	TOM MILLER [REDACTED]
HARD RECREATION DISTRICT 1099 E STREET HAYWARD, CA 94541	BROADLEAF SPRY OF TURF SPORTS FIELDS	ERIK WILLARD [REDACTED]
CITY OF HAYWARD 777 B STREET HAYWARD, CA 94541	ROADSIDES	DAN NAGLE [REDACTED]
CITY OF ANTIOCH PO BOX 130 ANTIOCH, CA 94509	ROADSIDES, PARKS AND FLOOD CONTROL CHANNELS	PHIL HARRINGTON [REDACTED]

## GLENDALE EQUIPMENT

1 flat bed truck w/dump bed  
1 spray truck w/150 gallon tank, 20-foot boom, hose and gun  
1 John Deere zero-turn radius riding mower  
1 36"-cut walk behind mower  
1 21"-cut push mower  
Gas powered hedge shears  
Line trimmers  
Blowers  
Numerous hand tools  
Chain saw  
Back pack sprayer

\* any and all tools necessary for the performance of work